

PRICE PROPOSAL FORM

JOB ORDER CONTRACTING FOR MECHANICAL SERVICES – 22-14PV

Contractor: Pueblo Mechanical & Controls

UNIT PRICE BOOK

Firm-fixed coefficients shall include all costs associated with performing the work as follows: The direct cost of doing the work, project management, supervision, labor, overhead, general and administrative, profit, project office expenses, mobilization and close-out costs, insurance, waste and excess material, compliance with environmental laws, work site signs, barriers, and the 1GPA 1% administration fee.

Coefficient/Multiplier should exclude Non-Pre-Priced (NPP) items, Design Services, Bonds, permits, and Sales Tax.

Unit Price Book utilized: RS Means

This form may be duplicated if more than one price book is being used.

Unit Price Book Methodology		Coefficient	Comments
1.	Coefficient for Base JOC work, Monday through Friday normal working hours	<u>0</u> . <u>8</u> <u>4</u>	
2.	Coefficient for JOC work, after hours, weekends and holidays, etc.	<u>0</u> . <u>8</u> <u>9</u>	
3.	Coefficient for JOC work, Davis Bacon	<u>0</u> . <u>9</u> <u>1</u>	
4.	Location adjustment multipliers	___ . <u>N/A</u>	The RS Means Costworks program automatically adjusts pricing based on zip code or regions - by selecting the nearest zip code/city to the location of the work pricing is automatically adjusted for location
5.	Markup for NPP items	<u>1</u> <u>8</u> . <u>0</u> %	

OPEN BOOK PRICING

Firm-fixed overhead and profit percentage multiplier for open book pricing shall include all direct cost, subcontractor costs, project-specific general conditions, and the 1GPA's 1% administration fee. Bond cost and transaction privilege tax (sales tax) will be added to open book pricing for total job order cost.

Provide Overhead and Profit percentage breakout for the following T.I.C. cost project size brackets:

Open Book Methodology	Maximum Overhead & Profit
1. \$1.00 - \$50,000	<u>1</u> <u>7</u> . <u>0</u> <u>0</u> %
2. \$50,001 - \$100,000	<u>1</u> <u>6</u> . <u>5</u> <u>0</u> %
3. \$100,001 - \$250,000	<u>1</u> <u>6</u> . <u>0</u> <u>0</u> %
4. \$250,001 - \$500,000	<u>1</u> <u>5</u> . <u>0</u> <u>0</u> %
5. \$500,001 - \$1,000,000	<u>1</u> <u>5</u> . <u>0</u> <u>0</u> %
6. Over \$1,000,000	<u>1</u> <u>5</u> . <u>0</u> <u>0</u> %



6/7/2022

Authorized Signature

Date

Brandon Hunt, Vice President of Sales

Printed Name and Title

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Coefficient/Multiplier should exclude Non-Pre-Priced (NPP) items, Design Services, Bonds, permits, and Sales Tax.

Unit Price Book utilized: Trade Service (TRA-SER)

This form may be duplicated if more than one price book is being used.

Unit Price Book Methodology		Coefficient	Comments
1.	Coefficient for Base JOC work, Monday through Friday normal working hours	<u>0</u> . <u>9</u> <u>0</u>	
2.	Coefficient for JOC work, after hours, weekends and holidays, etc.	<u>0</u> . <u>9</u> <u>0</u>	
3.	Coefficient for JOC work, Davis Bacon	<u>0</u> . <u>9</u> <u>0</u>	
4.	Location adjustment multipliers	<u> </u> . <u>N/A</u>	
5.	Markup for NPP items	<u>1</u> <u>8</u> . <u>0</u> %	

OPEN BOOK PRICING

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Provide Overhead and Profit percentage breakout for the following T.I.C. cost project size brackets:

Open Book Methodology		Maximum Overhead & Profit
1.	\$1.00 - \$50,000	<u>1</u> <u>7</u> . <u>0</u> <u>0</u> %
2.	\$50,001 - \$100,000	<u>1</u> <u>6</u> . <u>5</u> <u>0</u> %
3.	\$100,001 - \$250,000	<u>1</u> <u>6</u> . <u>0</u> <u>0</u> %
4.	\$250,001 - \$500,000	<u>1</u> <u>5</u> . <u>0</u> <u>0</u> %
5.	\$500,001 - \$1,000,000	<u>1</u> <u>5</u> . <u>0</u> <u>0</u> %
6.	Over \$1,000,000	<u>1</u> <u>5</u> . <u>0</u> <u>0</u> %



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LABOR RATE PRICING

Provide breakdown of hourly rates for all labor titles (i.e. Project Manager, Superintendent, etc.):
**Labor rates below are based on Non UBP Labor (If Required), no additional markups applied*

Labor	Hourly Rates	Labor	Hourly Rates
Project Manager	\$ 102.00	Water Treatment	\$ 94.00
Superintendent	\$ 94.00	Piping Insulator	\$ 88.00
General Foreman	\$ 81.00	Test & Balance	\$ 94.00
Journeyman (Pipefitter)	\$ 78.00	General Labor	\$ 52.00
Journeyman (Sheetmetal)	\$ 76.00	Design Services	\$ 104.00
HVAC Chiller Tech	\$ 108.00	Engineering Services	\$ 132.00
HVAC DX Tech	\$ 103.00	HVAC Building Automation Tech	\$ 103.00

REIMBURSABLE EXPENSES

Provide a list of what your firm considers reimbursable expenses: Performance and Payment Bonds, Meals & Incidental Expenses (Outside of 50 mile radius of Phoenix, Flagstaff and Tucson Offices), Transportation and Lodging, Expedited Shipping, Factory and Formal Training and Instruction, Credit Card Fee's Extended Warranties, Permits, Direct Construction Fee's, Miscellaneous Admin Fees, Applicable Native American TERO or other tribal fee's.

TRAVEL EXPENSE REIMBURSEMENT

The Contractor shall not be reimbursed for travel time. If approved by the Member, in-state and out-of-state travel expenses shall be reimbursed in accordance with State of Arizona Travel Policy. For more information, see paragraph 16 on page 20 of the solicitation.

BH ← INITIAL here to acknowledge statement

1GPA ADMINISTRATION FEE

1GPA's 1% administration fee shall be included in offeror's fees, coefficients, and/or discounts. Contractor shall not add the administration fee as a separate line item to any quote to a Member.

BH ← INITIAL here to acknowledge statement



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Authorized Signature

Date

Brandon Hunt, Vice President of Sales

Printed Name and Title