PRICE PROPOSAL FORM

JOB ORDER CONTRACTING FOR MECHANICAL SERVICES - 22-14PV

Contractor:	Comfort	Systems	USA Southwest, Inc
_			/

UNIT PRICE BOOK

Firm-fixed coefficients shall include all costs associated with performing the work as follows: The direct cost of doing the work, project management, supervision, labor, overhead, general and administrative, profit, project office expenses, mobilization and close-out costs, insurance, waste and excess material, compliance with environmental laws, work site signs, barriers, and the 1GPA 1% administration fee.

Coefficient/Multiplier should exclude Non-Pre-Priced (NPP) items, Design Services, Bonds, permits, and Sales Tax.

Unit Price Book utilized:

R5 Means

This form may be duplicated if more than one price book is being used.

	Unit Price Book Methodology	Coefficient	Comments
1.	Coefficient for Base JOC work, Monday through Friday normal working hours	9_	
2.	Coefficient for JOC work, after hours, weekends and holidays, etc.	1.25	
3.	Coefficient for JOC work, Davis Bacon	1.20	•
4.	Location adjustment multipliers	25	
5.	Markup for NPP items	28.0%	

OPEN BOOK PRICING

Firm-fixed overhead and profit percentage multiplier for open book pricing shall include all direct cost, subcontractor costs, project-specific general conditions, and the 1GPA's 1% administration fee. Bond cost and transaction privilege tax (sales tax) will be added to open book pricing for total job order cost.

Provide Overhead and Profit percentage breakout for the following T.I.C. cost project size brackets:

	Open Book Methodology	Maximum Overhead & Profit	
1.	\$1.00 - \$50,000	<u>28.66</u> %	
2.	\$50,001 - \$100,000	28.60%	
3.	\$100,001 - \$250,000	<u> 28.60</u> %	
4.	\$250,001 - \$500,000	<u>28.60</u> %	
5.	\$500,001 - \$1,000,000	28.00%	
6.	Over \$1,000,000	28.00%	

hour	5-27-2022
Authorized Signature	Date
TIMOTHY TLASTER	
Printed Name and Title	

PRICE PROPOSAL FORM

JOB ORDER CONTRACTING FOR MECHANICAL SERVICES - 22-14PV

contractor: Comfort Systems USA Southwest, INC

LABOR RATE PRICING

Provide breakdown of hourly rates for all labor titles (i.e. Project Manager, Superintendent, etc.):

Labor	Hourly Rates	Labor	Hourly Rates
Project Manager	\$ / 90,00		\$
Superintendent	\$ 96.00		\$
General Foreman	\$ 90,00		\$
Journeyman	\$ 85.00		\$
*	\$ -		\$
	\$		\$
	\$		\$

EIMBURSABLE EXPENSES
Provide a list of what your firm considers reimbursable expenses: It is factored into
our pricing including com sumables,
office administration and etc.

TRAVEL EXPENSE REIMBURSEMENT

The Contractor shall <u>not</u> be reimbursed for travel time. If approved by the Member, in-state and out-of-state travel expenses shall be reimbursed in accordance with State of Arizona Travel Policy. For more information, see paragraph 16 on page 20 of the solicitation.

 \leftarrow INITIAL here to acknowledge statement

1GPA ADMINISTRATION FEE

1GPA's 1% administration fee shall be included in offeror's fees, coefficients, and/or discounts. Contractor shall not add the administration fee as a separate line item to any quote to a Member.

← INITIAL here to acknowledge statement

Authorized Signature

Date