

BOARD OF SUPERVISORS AGENDA ITEM REPORT AWARDS / CONTRACTS / GRANTS

Award Contract C Grant	Requested Board Meeting Date: November 15, 2022
* = Mandatory, information must be provided	or Procurement Director Award:
*Contractor/Vendor Name/Grantor (DBA):	
G&G Janco Enterprise dba Janco Janitorial	

*Project Title/Description:

JanCo FS 2 LLC, DBA Velociti Services

Janitorial Services

*Purpose:

Amendment of Award: Master Agreements: See below. This Amendment extends the termination date to 12/31/2023 and increases the not-to-exceed contract amount by \$1,700,000.00 for a cumulative not-to-exceed contract amount of \$22,058,000.00. Administering Department: Facilities Management.

MA &			Current	Annual	New
Version	Amendment	Contractor Name			Not-to-Exceed
18-092, 27	07	JanCo FS2 LLC DBA Velociti Services	Not-to-Exceed	Award Amount	
18-093, 34	06	G&G Janco Enterprise LLC	\$7,337,000.00	\$825,000.00	\$8,162,000.00
		DBA Janco Janitorial	\$3,856,000.00	\$825,000.00	\$4,681,000.00
18-094, 29	07	JanCo FS2 LLC DBA Velociti Services			
18-095, 27	07	JanCo FS2 LLC DBA Velociti Services	\$3,355,000.00	\$ 50,000.00	\$3,405,000.00
18-096, 25	07	JanCo FS2 LLC DBA Velociti Services	\$2,975,000.00	\$ 0.00	\$2,975,000.00
			\$2,835,000.00	\$ 0.00	\$2,835,000.00
*Procuremen	it Method:	Totals:	\$20,358,000.00	\$1,700,000.00	\$22,058,000.00

Pursuant to Pima County Procurement Code 11.12.010, Competitive sealed bidding, on 11/1/2017, the Board of Supervisors approved an award of contract for a term of five (5) years in the not-to-exceed amount of \$14,275,000.00.

On 12/17/2018, the Procurement Director approved Amendment No. 01 which increased unit prices due to living wage increase and location modifications which included additional services.

On 12/11/2019, the Procurement Director approved Amendment No. 02 which increased unit prices due to Living Wage increase.

On 02/09/2021, the Procurement Director approved Amendment No. 03 which increased unit prices due to Living Wage increase.

On 08/16/2021, the Board of Supervisors approved Amendment No. 04 which increased the annual award amount by \$583,000.00 for cumulative not-to-exceed contract amount of \$14,858,000.00.

On 12/15/2021, the Board of Supervisors approved Amendment No. 05 which approved a one-time increase in the amount of \$5,500,000.00 for a cumulative not-to-exceed contract amount of \$20,358,000.00.

On 07/08/2022, the Procurement Director approved Amendment No. 06 for MA-PO-18-092, MA-PO-18-094, MA-PO-18-095 and MA-PO-18-096 which assigned this contract from ISS Facility Services, Inc. to JanCo FS 2, LLC DBA Vecliciti Services.

This extension is required to allow for adequate time to process a new solicitation and provide for a timely transition of services.

PRCUID: 269114

Attachments: Master Agreements.
*Program Goals/Predicted Outcomes:

To provide a source for janitorial services for Pima County Facilities.

*Public Benefit:

Provide a clean and sanitary environment for County employees and the public.

*Metrics Available to Measure Performance:

Quality of work will be reviewed by an authorized County representative.

*Retroactive:

No.

TO COB 10/31/2022 20 PAGES VERSIONS 27,34,29,27825

THE APPLICABLE SECTION(S) BELOW MUST BE COMPLETED

Click or tap the boxes to enter text. If not applicable, indicate "N/A". Make sure to complete mandatory (*) fields

Click or tap the boxe	s to enter text. II not applicable, inc	nicate "N/A". Make sure to complete mandatory (*) fields
Contract / Award Information		
Document Type:	Department Code:	Contract Number (i.e., 15-123):
Commencement Date:	Termination Date:	Prior Contract Number (Synergen/CMS):
Expense Amount \$	k	Revenue Amount: \$
*Funding Source(s) required:		
Funding from General Fund?	Yes C No If Yes \$	%
Contract is fully or partially funded	with Federal Funds? C Yes C	` No
If Yes, is the Contract to a vendor	or subrecipient?	
Were insurance or indemnity clause If Yes, attach Risk's approval.	es modified? CYes	² No
Vendor is using a Social Security Nu If Yes, attach the required form per Ac		C No
Amendment / Revised Award Info	ormation	
Document Type: MA	Department Code: PO	Contract Number (i.e., 15-123): See Purpose
Amendment No.: See Purpose		AMS Version No.: See Purpose
Commencement Date: 01/01/202	3	New Termination Date: 12/31/2023
		Prior Contract No. (Synergen/CMS):
•	ncrease C Decrease	Amount This Amendment: \$ 1,700,000.00
Is there revenue included?	Yes • No If Yes \$	_
*Funding Source(s) required: Ger	neral Fund	
Funding from General Fund?	Yes C No If Yes \$	% <u>100.00</u>
Grant/Amendment Information	(for grants acceptance and awards)	Award Amendment
Document Type:	Department Code:	Grant Number (i.e., 15-123):
Commencement Date:	Termination Date:	Amendment Number:
Match Amount: \$		Revenue Amount: \$
*All Funding Source(s) required:		
*Match funding from General Fu	nd? Tes To If Yes\$	
*Match funding from other source:	ces? C Yes C No If Yes \$	%
		Federal government or passed through other organization(s)?
	runaning comming an early monitoring	reactar government or pusses amongs, earlier organization (o).
Contact: Procurement Officer: M	aricruz Lopez Digitally signed by 1	Maricruz Lopez 8 38 30 -07'00' Division Manager: Ana Wilber Date 2022 10 27 08 46:35 4
Department: Procurement Direct		itally signed by Terri Spencer se: 2022.10.27.12:33.08.07:00. Telephone: 724-3736
Department Director Signature: To		ly signed by Tony Cisneros 2022.10 28 08 47 38 -07'00' Date:
Deputy County Administrator Signat		Date: 10/28/2022
County Administrator Signature:	JEN .	Date: 10/29/2022



MASTER AGREEMENT

PIMA COUNTY, ARIZONA

THIS IS NOT AN ORDER - TRANSMISSION CONSTITUTES CONTRACT EXECUTION

Description: Janitorial Services-Group 1

Downtown Facilities

Pima County Procurement Department

S 150 W. Congress St. 5th FI

S Tucson AZ 85701

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Issued By: MARICRUZ LOPEZ

Phone: 5207243736

Email: maricruz.lopez@pima.gov

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NTE Amount:

\$8,162,000.00

Used Amount: \$659,368.36

v			
	JanCo FS2, LLC	Contact:	No Contact
Ε	DBA: Velociti Services	Phone:	999-999-9999
N	84 Peachtree St, Ste 8D	Email:	
D	64 Feachtiee St, Ste 6D	Terms:	0.00 %
0	Atlanta GA 30303	Days:	30
R			

Shipping Method: Vendor Method

Delivery Type:

FOB: FOB Dest, Freight Prepaid

Modification Reason

This Amendment No. 07 extends the termination date to 12/31/2023 and increases the not-to-exceed contract amount by \$825,000.00 for a cumulative not-to-exceed contract amount of \$8,162,000.00.

This Master Agreement incorporates the attached documents, and by reference all instructions, Standard Terms and Conditions, Special Terms and Conditions, and requirements that are included in or referenced by the soliciation documents used to establish this agreement. All transactions and conduct are required to conform to these documents.



MASTER AGREEMENT DETAILS

	Discontinued						
	Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code	VPN	MPN	
	Extra Services Rate Per Hr Discount 0.0000 %	UOM HOUR	Unit Price \$15.10	Stock Code	VPN	MPN	
	Extra Services Carpet Cleanin Discount 0.0000 %	ng per/sqft UOM SQFT	Unit Price \$0.08	Stock Code	VPN	MPN	
	Extra Services Hard Floor Str Discount 0.0000 %	rip/Wax p/sqft UOM SQFT	Unit Price \$0.12	Stock Code	VPN	MPN	
	Minimum Service Charge (sp Discount 0.0000 %	ecial service i UOM EA	request call out) Unit Price \$25.50	Stock Code	VPN	MPN	
	Power Wash of sidewalk p/jo Discount 0.0000 %	b sm up to 10 UOM EA	00 sq ft Unit Price \$20.40	Stock Code	VPN	MPN	
	Power Wash of sidewalk p/joi Discount 0.0000 %	b mdm up to 2 UOM EA	2500 sq ft Unit Price \$25.50	Stock Code	VPN	MPN	
	Power Wash of sidewalk p/joi Discount 0.0000 %	b Irg over 250 UOM EA	0 - 4000 sq ft Unit Price \$27.54	Stock Code	VPN	MPN	
	Complete cleaning of chairs Discount 0.0000 %	per chair UOM EA	Unit Price \$2.04	Stock Code	VPN	MPN	
0	Power Wash for El Presidio G Discount 0.0000 %	Garage UOM EA	Unit Price \$1,626.85	Stock Code	VPN	MPN	
1	Power Wash for A' and B' lev Discount 0.0000 %	el at Downtov UOM EA	vn complex Unit Price \$1,626.85	Stock Code	VPN	MPN	
2	Power Wash for Public Works Discount 0.0000 %	s Garage UOM EA	Unit Price \$1,626.85	Stock Code	VPN	MPN	
3	Power Wash for B of A Garag Discount 0.0000 %	ge UOM EA	Unit Price \$294.77	Stock Code	VPN	MPN	
4	Power Wash for Legal Servic Discount 0.0000 %	es Garage UOM EA	Unit Price \$810.87	Stock Code	VPN	MPN	
5	Power Wash for County Serv Discount 0.0000 %	ices Garage UOM EA	Unit Price \$1,626.85	Stock Code	VPN	MPN	
6	Power Wash for County Serv Discount 0.0000 %	ices Entry and UOM EA	d Park area Unit Price \$25.50	Stock Code	VPN	MPN	
7	Library Restroom Special Cle Discount 0.0000 %	eaning Service UOM EA	Unit Price \$75.00	Stock Code	VPN	MPN	
8	Admin W Standard Discount 0.0000 %	UOM EA	Unit Price \$6,128.53	Stock Code	VPN	MPN	
9	Central Plant Standard Discount 0.0000 %	UOM EA	Unit Price \$1,517.43	Stock Code	VPN	MPN	



MASTER AGREEMENT DETAILS

Line	Description						
20	Admin E Standard Discount 0.0000 %	UOM EA	Unit Price \$6,382.36	Stock Code	VPN	MPN	
21	Superior Court Discount 0.0000 %	UOM EA	Unit Price \$13,150.95	Stock Code	VPN	MPN	
22	B-Level Holding Cells Discount 0.0000 %	UOM EA	Unit Price \$1,517.43	Stock Code	VPN	MPN	
23	El Presidio Garage RRms Discount 0.0000 %	UOM EA	Unit Price \$713.66	Stock Code	VPN	MPN	
24	Downtown Recycling Day Discount 0.0000 %	Porter (4 hours UOM EA	Unit Price \$2,533.97	Stock Code	VPN	MPN	
25	Tri-complex exterior power Discount 0.0000 %	er wash UOM EA	Unit Price \$671.36	Stock Code	VPN	MPN	
26	CAT Building exterior pov Discount 0.0000 %	ver wash UOM EA	Unit Price \$882.88	Stock Code	VPN	MPN	
27	Exterior Day Porter - more Discount 0.0000 %	nings UOM EA	Unit Price \$2,490.42	Stock Code	VPN	MPN	
28	Legal Services Building (2 Discount 0.0000 %	20 floors, basen UOM EA	nent) standard Unit Price \$8,920.58	Stock Code	VPN	MPN	
29	33 N. Stone Ave. Building Discount 0.0000 %	Standard UOM EA	Unit Price \$5,747.80	Stock Code	VPN	MPN	
30	33 N. Stone Ave. Building Discount 0.0000 %	- Private Tenan UOM EA	its Ste 850 Standar Unit Price \$7,862.99	d Stock Code	VPN	MPN	
31	Public Works Center Cou Discount 0.0000 %	nty Side UOM EA	Unit Price \$4,866.12	Stock Code	VPN	MPN	
32	Public Works Center City Discount 0.0000 %	Side UOM EA	Unit Price \$5,519.63	Stock Code	VPN	MPN	
33	Joel Valdez Main Library Discount 0.0000 %	UOM EA	Unit Price \$13,768.43	Stock Code	VPN	MPN	
34	School Admin Building Discount 0.0000 %	UOM EA	Unit Price \$2,141.00	Stock Code	VPN	MPN	
35	County Services Bldg Discount 0.0000 %	UOM EA	Unit Price \$19,992.91	Stock Code	VPN	MPN	
36	County Services Parking Discount 0.0000 %	Office UOM EA	Unit Price \$882.88	Stock Code	VPN	MPN	
37	County Services Parking Discount 0.0000 %	Office- Day Port UOM EA	ter Unit Price \$4,222.73	Stock Code	VPN	MPN	
38	Print Services Discount 0.0000 %	UOM EA	Unit Price \$988.64	Stock Code	VPN	MPN	



MASTER AGREEMENT DETAILS

Line	Description						
39	Waterless Urinal Mainter Discount 0.0000 %	nance UOM EA	Unit Price \$36.57	Stock Code	VPN	MPN	
40	33 N. Stone Ave 1st Floo Discount 0.0000 %	r Bathroom Midd UOM EA	lay Cleaning Servio Unit Price \$684.61	ce Stock Code	VPN	MPN	
41	TEMPORARY Janitorial s Discount 0.0000 %	service 97 E. Con UOM WK	gress Unit Price \$134.88	Stock Code	VPN	MPN	
42	Historic Court House Discount 0.0000 %	UOM MO	Unit Price \$1,017.67	Stock Code	VPN	MPN	
43	DO NOT USE Discount 0.0000 %	UOM	Unit Price \$0.00	Stock Code	VPN	MPN	
44	Concrete Restoration Su Discount 0.0000 %	rface Cleaner Se UOM SQFT	rvices Unit Price \$0.08	Stock Code	VPN	MPN	
45	Overtime Rate Discount 0.0000 %	UOM Hour	Unit Price \$24.76	Stock Code	VPN	MPN	