

Section Seven: PRICING SCHEDULE

Rev 090817

Pricing Proposal

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating Outdoor ONLY	Wabash Valley	\$1 - \$50,000	15%	no	5 years	\$470.00
		\$50,001 - \$250,000	15%			
		\$250,000 +	Negotiable			
Conference Seating	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools Outdoor ONLY	Wabash Valley	\$1 - \$50,000	15%	No	5 Years	\$470.00
		\$50,001 - \$250,000	15%			
		\$250,000 +	Negotiable			
Stack Chairs Outdoor ONLY	Wabash Valley	\$1 - \$50,000	15%	No	5 Years	\$470.00
		\$50,001 - \$250,000	15%			
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

Outdoor Furniture	Wabash Valley	\$1-\$50,000 +	15%	no, freight is pre-pay and add	5 years*see attached Wabash warranty	\$470.00
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High Performance Task Chairs (24/7 seating)	No Bid	\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Bookcases	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables Outdoor ONLY	Wabash Valley	\$1 - \$50,000	15%	No	5 Years	\$470.00
		\$50,001 - \$250,000	15%			
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Moderate Computer Support Tables	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work Tools	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Demountable Wall Systems	No Bid	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating Outdoor ONLY	Wabash Valley	\$1 - \$50,000	15%	No	5 Years	\$ 470.00
		\$50,001 - \$250,000	15%			
		\$250,000	15%			

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	\$250,000 +	Negotiable			
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Labor Rates for Services	Hourly Rate
Design Services (Includes drawings and revisions) (Regular Hours)	\$ 105.00/hr
Installation Services (Regular Hours)	\$ 115/hr
Installation Services (After Hours)	\$ 175/hr
Disassembly/Relocation/Reconfiguration Services (Reg Hours)	\$ 115/hr
Project Management (Regular Hours)	\$ Included with Installation
Project Management (After Hours)	\$ Included with installation
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$ 175/hr
Repair Services (Regular Hours)	\$ 115/hr
Repair Services (After Hours)	\$ 175/hr
Reupholstering Services (Regular Hours)	\$ No Bid
Reupholstering Services (After Hours)	\$ No Bid
Refurbishing Services (Regular Hours)	\$ No Bid
Refurbishing Services (After Hours)	\$ No Bid
Warehousing Services	\$ Included with installation
Custom Fabricated Furniture Services (Regular Hours)	\$ No Bid
Custom Fabricated Furniture Services (After Hours)	\$ No Bid
Minimum Delivery Fee	\$470.00
	XXhr Yhr min.

Costs/Fees listed above shall include all overhead and profit. No billing will be accepted that shows any other costs than those listed in the pricing schedule. This includes, but is not limited to, travel, any out-of-pocket costs, meetings, secretarial, printing, delivery, rent, phone calls, postage, overnight mail service, surcharges, accounting, fuel charges, office supplies, etc.

You may submit a more detailed pricing schedule in lieu of the above as an attachment to this page, but the signature page (Section 10) must be completed, signed and included with your proposal.