

DELIVERING RESULTS



EXPERIENCED

the company that you want to trust your company with

In addition to an impressive line up of industry designations, Titan is fully IICRA, ICRA, and ASHE Certified. Everyone that will show up on a loss, will be skilled and knowledgeable about how to best approach a project to reduce disruption and risk. Additional risk reduction is in play by Titan's entire company being fingerprint cleared.



KNOWLEGABLE

industry leader in education and latest practices

As a member of the Arizona Department of Insurance Continuing Education Program, Titan University teaches a dozen courses in the restoration field, helping to elevate the industry as well as promote knowledge and competency.

STRONG VALUES AND CULTURE

to promote continual growth and excellence

Every Titan employee has an individual growth and development plan that focuses on excellence. We don't just seek to be great, but to help our customers be great. Metrics and KPIs are a key part of our plan to continually be reaching for the next level of service.





Labor Rates

Title	Hourly Rate
Project Director	150.00
Senior Project Manager	122.50
Project Coordinator	120.00
Project Manager	90.00
Assistant Project Manager	72.50
Project Consultant	145.00
Health and Safety Officer	85.00
Estimator	58.50
Project Accountant	75.00
Senior Billing Administrator	54.00
Project Auditor	52.00
Administrator	35.00
Restoration Supervisor	62.00
Restoration Technician	59.00
Environmental Supervisor	90.00
Environmental Technician	76.00
Mold Remediation Supervisor	79.00
Mold Remediation Labor	52.50
Crew Supervisor	55.00
Skilled Labor	60.00
General Labor	44.00
Resource/Logistics Coordinator	58.00
Equipment Operator	65.00
CDL Driver	58.50

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Equipment Rates

Name	Unit	UnitCost
Accounting Package (Computer, Printer, Program, Etc)	DAY	45.00
Air Compressor <10 CFM	DAY	35.00
Air Compressor 10 - 50 CFM	DAY	52.00
Air Compressor 155-200 CFM	DAY	165.00
Air Compressor 200+ CFM	DAY	397.00
Air Compressor Accessories	DAY	9.50
Air Handler 50 Ton	DAY	998.57
Air Handler 100 Ton	DAY	1285.71
Air Handler 120 Ton	DAY	2142.86
Air Mover	DAY	25.00
Air Mover - Axial Fan	DAY	35.00
Air Mover 20" Explosion Proof	DAY	472.00
Airless Sprayer	DAY	102.00
Blasting Unit, Argi /Soda & Accessories	DAY	625.00
Borescope	DAY	90.00
Broom/Dust Pan	DAY	5.00
Carpet Machine- (portable)	DAY	113.50
Carpet Machine- (Truck Mount), Scheduled Carpet Cleaning	DAY	521.34
Cart, Flat Cart	DAY	23.50
Chain Saw	DAY	28.75
Chiller 56 Ton	DAY	1200.00
Chiller 70 Ton	DAY	1384.00
Chiller 200 Ton	DAY	3016.00
Chiller Hose 4" x 25'	DAY	41.67
Chiller Hose 4" x 50'	DAY	82.50
Chiller Hose 6"x 25'	DAY	75.00
Dehumidifiers Refrigerant- (LGR) Large	DAY	90.00
Dehumidifiers Refrigerant (LGR) X-Large	DAY	110.50
Dehumidifiers Refrigerant (LGR) XX-Large	DAY	178.50
Desiccant- to 200 CFM	DAY	150.00
Desiccant -201 to 500 CFM	DAY	316.00
Desiccant -501 to 800 CFM	DAY	510.60
Desiccant- 801 to 1499 CFM	DAY	702.00
Desiccant- 1500 to 1999 CFM	DAY	1000.75
Desiccant- 2000 to 2999 CFM	DAY	1201.00
Desiccant- 3000 to 3999 CFM	DAY	1325.00
Desiccant- 4000 to 4999 CFM	DAY	1491.00

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Desiccant- 5000 to 6999 CFM	DAY	1658.00
Desiccant- 7000 to 10000 CFM	DAY	2035.75
Desiccant 10501 to 15000 CFM	DAY	3325.00
Desiccant Supply Kit	DAY	357.50
Distribution Cables - 220V	DAY	70.00
Distribution Panel 100 Amp	DAY	146.00
Distribution Panel 200 Amp	DAY	241.00
Distribution Panel 400 Amp	DAY	395.00
Distribution Panel 600 Amp	DAY	602.50
Distribution Panel 1200 Amp Multi Panel	DAY	833.00
Dolly - Heavy Duty Appliance	DAY	22.50
Dry Cleaning Unit (Portable)	DAY	85.00
Ducting, 20 - 25" x 25' event pipe	DAY	31.89
Dump Type Cart	DAY	21.00
Extension Cord, 12 - 14 ga., 50'	DAY	5.10
Extraction Unit - Truck/Van Mounted: Emergency	HOUR	295.00
Extraction Unit (Portable Carpet): Emergency	HOUR	127.50
Extractor, Ride On Unit: Emergency	HOUR	130.00
Floor, Ride on Scrubber	DAY	875.00
Floor, Tile Scraper	DAY	460.00
Floor, Walk Behind Scrubber	DAY	405.00
Fogger, Thermal	DAY	150.00
Fogger, ULV	DAY	40.00
Forklift/Boom 6000	DAY	520.00
Forklift/Boom 8000	DAY	600.00
Forklift/Boom 10000	DAY	825.00
Forklift/Boom 12000	DAY	1050.00
Fuel Transfer Tank - 100 gallon	DAY	65.00
Fuel Transfer Trailer - 750 Gallon	DAY	260.00
Furniture / Moving Blankets	DAY	3.86
Generator- to 25 KW	DAY	458.00
Generator- 26 kW to 50 KW	DAY	765.00
Generator – 51 KW to 65 KW	DAY	792.00
Generator – 66 KW to 100 KW	DAY	1041.00
Generator – 101 KW to 150 KW	DAY	1291.00
Generator – 151 KW to 200 KW	DAY	1450.00
Generator – 201 KW to 275 KW	DAY	1785.00
Generator – 276 KW to 350 KW	DAY	2275.00
Generator – 351 KW to 500 KW	DAY	2925.00

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Generator – 501 KW to 800 KW	DAY	4041.00
Generator – 801 KW to 1000 KW	DAY	4850.00
Generator – 1001 KW to 1500 KW	DAY	8083.00
Generator - Pigtails	DAY	16.25
Generator- 4/0 Cable 50'	DAY	71.50
Generator- Banded Cable Camlock 5 Wire	DAY	107.25
Generator: Cam Lock T 4/0	DAY	11.65
Golf Cart / Utility Type	DAY	76.50
Ground Fault Interrupter (GFI)	DAY	4.75
Heat Trailer - Up to 200 BTU	DAY	855.00
Heater – 30-50 AMP Electric	DAY	118.75
Heater – 60 KW Electric	DAY	530.00
Heater – 150 KW Electric	DAY	1570.00
Heater - 60,000 – 80,000 BTU w/Thermostat	DAY	142.50
Heater – 400,000 BTU Indirect Fired	DAY	625.00
Heater - 700,000 BTU Indirect Fired	DAY	1100.00
Heater - Torpedo Propane/Kerosene	DAY	75.00
Heater, Furnace	DAY	170.00
Heating/A.C. Unit to 1 ton	DAY	165.00
Heating/AC Unit >1 Ton to 4 Tons	DAY	308.00
Heating/AC Unit 5 Ton	DAY	520.00
Heating/AC Unit 10 Ton	DAY	750.00
Heating/AC Unit 20 Ton	DAY	1066.00
Heating/AC Unit 25 ton	DAY	1316.00
Heating/AC Unit 40 Ton	DAY	1420.00
Heating/AC Unit 50 Ton	DAY	1550.00
Heating/AC Unit 60 ton	DAY	2158.00
Heating/AC Unit 80 Ton	DAY	3250.00
HVAC Cleaning Equipment with HEPA	DAY	185.25
HVAC Cleaning System (portable)	DAY	237.50
HVAC Video Tool	DAY	142.50
Hydrogen Tank	DAY	166.25
Hydroxl Generator, Boss	DAY	200.00
Hydroxl Generator, Boss XL3	DAY	230.00
Infrared Camera - Thermal Imaging	DAY	195.00
Injection Dry -Hoses, Hepa Attachment	DAY	127.50
Injection Dry System Only	DAY	160.00
Kett Saw	DAY	75.00

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Ladder-Extension-24'	DAY	22.50
Ladder-Step	DAY	10.00
Lift – to 40' Boom	DAY	525.00
Lift- 41' to 60' Boom	DAY	730.00
Lift- 61' to 80' Boom	DAY	1150.00
Light Tower	DAY	210.00
Light, Demo / Drop / Stand /String	DAY	15.00
Light, Flash Lights	DAY	12.95
Light, Halogen Lights, single	DAY	4.50
Light, Head Lamps	DAY	9.95
Mileage - Box / Moving Truck	Mile	2.25
Mileage - Semi Tractor	Mile	3.50
Mileage - Car	Mile	0.66
Mileage - Pickup 1/2 Ton	Mile	0.78
Mileage - Van - Passenger	Mile	1.02
Mileage Pickup 3/4 - 1 Ton	Mile	0.85
Mileage SUV -	Mile	0.78
Mobile Command Center	Day	573.75
Mobile Office	DAY	265.00
Mobile Trailer Warehouse	DAY	145.00
Moisture Meter	DAY	18.50
Mop Handle, Bucket and Wringer	DAY	4.75
Negative Air Machine up to 1,000 CFM or Less	DAY	100.00
Negative Air Machine 1,001 to 1,999 CFM	DAY	125.00
Negative Air Machine 2,000 CFM	DAY	145.00
Negative Air Machine 5,000 CFM	DAY	355.00
Negative Air Machine 20,000 CFM	DAY	1525.00
Ozone Equipment - Large Unit	DAY	170.00
Ozone Equipment - Small Unit	DAY	148.75
PFP - Harness and Lanyard	DAY	32.00
Portable Canopy - 10x10	DAY	30.40
Power Saw	DAY	35.00
Power Strips	EACH	9.95
PPE (Hard Hat, Goggles, Vest, PR Gloves)	DAY	25.00
Pressure Washer - 1000 -2000 PSI	DAY	175.00
Pressure Washer - 2001-3000 PSI	DAY	245.00
Pressure Washer - >3000 PSI Hot	DAY	325.00
Propane Hose/50'	DAY	21.43

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Propane Regulator	DAY	14.29
Propane Tank 125 Gallon	DAY	148.00
Propane Tank 500 Gallon	DAY	421.43
Propane Tank 1000 Gallon	DAY	1307.69
PRP - Half Face or Full face respirator no filter	DAY	60.00
Pump Discharge Hose 2" (50' Ea)	DAY	18.50
Pump Discharge Hose 4" (50' Ea)	DAY	35.00
Pump Discharge Hose 6" (50' Ea)	DAY	51.50
Pump Discharge Hose 8" (50' Ea)	DAY	118.00
Pump Suction Hose 2" (20' Ea)	DAY	20.00
Pump Suction Hose 4" (20' Ea)	DAY	35.00
Pump Suction Hose 6" (20' Ea)	DAY	40.50
Pump Suction Hose 8" (20' Ea)	DAY	72.50
Pump, Sump - 3/4" submersible	DAY	38.00
Pump, Trash 2" gas trash pump	DAY	138.00
Pump, Trash 3" diesel	DAY	233.70
Pump, Trash 4" diesel	DAY	265.00
Pump, Trash 4" gas trash pump	DAY	225.00
Push Broom/Dust Pan	DAY	18.99
Quad Box String 25'	DAY	27.50
Quad Box Strings 50'	DAY	34.80
Radio, 2 way - Job Site Communication	DAY	15.25
Ramps, Cable	DAY	22.00
Recording Micromanometer	DAY	73.25
Roto Floor Machine up to 20"	DAY	115.00
Scaffold, (Baker - per section)	DAY	29.75
Scissor Electric, 19'-20'	DAY	250.00
Scissor Electric, 26' Wide	DAY	280.50
Scissor Electric 32'	DAY	383.00
Scroll Chiller 100 Ton	DAY	1766.00
Scroll Chiller 150 Ton	DAY	2642.00
Skid Steer - Bobcat (or equal)	DAY	345.00
Skid Steer- Teir 4 Compliant	DAY	900.00
Spider Box	DAY	75.61
Spider Box Cable 6/4 50 amp - 50'	DAY	58.65
Spider Box Cable 6/4 50 amp - 100'	DAY	117.43
Squeegee, Floor	DAY	3.35
Propane Regulator	DAY	480.33

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Tractor - 35 hp with front loader	DAY	235.00
Tractor 4WD w/Front Loader	DAY	360.00
Trailer - 45' Semi	DAY	170.00
Trailer - 53' Semi	DAY	178.75
Trailer - Dump Trailer (Equip Only)	DAY	109.25
Trailer - Enclosed < 20'	DAY	51.00
Trailer - Enclosed 21' to 35'	DAY	66.30
Trailer - Flatbed < 20'	DAY	30.00
Trailer - Flatbed 21' - 35'	DAY	86.70
Trailer - Refrigerated	DAY	165.00
Transformer 225KVA 480v-208v	DAY	441.00
Trash Cans	DAY	4.75
Ultrasonic Bath, Large	DAY	285.00
Ultrasonic Bath, Small	DAY	95.00
Vacuum, Backpack HEPA	DAY	75.05
Vacuum, HEPA	DAY	191.25
Vacuum, Shop (Canister or Wet/Dry)	DAY	25.50
Vacuum, Upright	DAY	13.50
Vapor Shark, Large (cartridge extra)	DAY	70.00
VaporTec, Small (cartridge extra)	DAY	35.00
Vehicle - Van - Passenger	DAY	100.00
Vehicle - Box / Moving Truck	DAY	225.00
Vehicle - Car	DAY	61.75
Vehicle - Pickup 1/2 Ton	DAY	61.75
Vehicle - Semi Tractor	DAY	250.75
Vehicle - Up to 1 Ton Pickup	DAY	178.75
Vehicle Pickup 3/4 Ton	DAY	118.75
Vehicle SUV - Large	DAY	100.00
Vehicle SUV - Small	DAY	61.75
Wheelbarrow / Floor Dolly	DAY	6.50
Wireless internet Router w/Service	DAY	15.00
Zip Wall Poles (Pair)	DAY	19.00

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Material Rates

Name	Unit	Unit Cost
Adhesive Remover	Can	9.56
Adhesive Spray	Can	5.50
All Purpose Cleaner	Gal	34.00
All Purpose Degreaser Heavy Duty	Gal	79.00
Bag Hepa Upright Vacuum	Each	3.00
Bag Hepa Vacuum	Case	48.00
Barrier Fence (Plastic)	Roll	95.00
Benefect Botanical Disinfect	Gal	59.75
Benefect Multi Purpose	Gal	58.25
Bio Hazard - Spray Solution	Gal	42.00
Bottled Water - 24	Case	8.25
Box, for Freeze Dry 15"x12"x10"	Each	4.68
Box, Dish Pack	Each	6.00
Box, Large 18"x18"x24"	Each	4.00
Box, Medium, 18"x18"x16"	Each	3.50
Box, Small 1.5 - 2 Cu. Ft.	Each	3.45
Boxes – Book	Box	3.00
Boxes – File	Box	9.50
Boxes – Mirror	Box	5.00
Boxes - Packing Labels	Each	0.90
Boxes - Packing Paper	PK	19.50
Boxes - Packing Peanuts	Bag	4.95
Boxes – Wardrobe	Box	24.50
Brush - Scrub Type w/handle	Each	11.25
Bubble Wrap	RL	85.00
Carpet Protector Foil 2.5x1.5 Sqrs (400cs)	Case	95.00
Carpet Shield 24"x200'	Roll	155.00
Carpet Masking/Shield 36"x250"	Roll	125.50
Carpet Masking/Shield 36"x500"	Roll	240.00
Deodorizing Gel Blocks	Lb	17.50
Deodorizing Scented Blocks	Pkg	8.00
Dry Ice Material	LB	2.45
Dust Mask (N95) (Box 10)	Box	32.50
Dust Mask, P100	Each	17.00
Filter Material, up to 1"	Roll	125.00
Filter, Air Scrubber - Charcoal	Each	32.50
Filter, Air Scrubber - HEPA	Each	295.00

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Name	Unit	Unit Cost
Filter, Air Scrubber - Pleated Secondary	Each	15.00
Filter, Air Scrubber - Primary	Each	12.30
Filter, Vacuum - HEPA Dust Bags	Each	18.00
Filter, Vacuum - HEPA Lrg	Each	290.00
Filter, Vacuum - HEPA Sm	Each	65.00
Filter, Vacuum Bags, Shop Vac	EA	14.00
Filter, Vacuum Bags, Upright	Pkg	23.50
Filter, Pre-Filter Air Scrubber	Ea	1.85
Dusters w/Handle	Each	15.50
Fosters 40/20	Gal	380.00
Furniture Blocks	Box	115.00
Glass Cleaner	Gal	15.50
Gloves - Latex	Box	15.50
Gloves - Leather	Pair	7.80
Gloves - Nitrile	Box	27.00
Gloves - Rubber Black Neo	Ea	13.25
Gloves, Work Cotton	PAIR	3.25
Goof Off	Ea	12.35
Hand pads, General Purpose	Box	7.75
Hand pads, Heavy Duty (Box 10)	Box	30.60
Hand pads, Scrubbing (Black) (Box 5)	Box	14.00
Hand pads, Super-Fine (Box 10)	Box	7.75
HEPA Vac-Bonnets	Each	5.00
HEPA Vac-Trash Bags - BackPK Type	Each	8.25
Hog Rings	Box	15.25
Inventory Tags	Box	105.00
Knee Pads	Each	3.95
Lay Flat Tubing 20" x 250'	Roll	97.02
Lay Flat Tubing 29" x 250'	Roll	193.17
Lay Flat Tubing 39"x 250'	Roll	279.21
Metal Blades - Reciprocating/Circular Saw	Each	12.75
Metal Blades 2" Carbide Type	Each	12.50
Metal Blades 2" Tile	Each	12.50
Metal Blades 8" Surface Scrapper	Each	1.65
Metal Blades Kett Saw - Drywall/Gypsum	Each	15.00
Metal Blades Kett Saw - Plaster/Lath	Each	52.00
Metal Blades Sawzall for Metal	Each	3.70

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Name	Unit	Unit Cost
Mop Head	Each	11.50
Murphy's Oil Soap	Each	9.75
Odor Counteracting Agent	Gal	165.00
Paint Brush	Each	12.95
Paint Roller	Each	10.95
Paint Roller Pan	Each	5.95
Painters Plastic (12'X400') 3 mil	Roll	41.20
Painters Plastic-1.5 mil 20'x100'	Roll	45.00
Paper Sheeting 36x24	Box	140.00
Plastic or Visqueen, 3 mil, 20 x 100	Roll	175.00
Plastic Sheeting, 4 mil (20x100)	Roll	102.00
Plastic Sheeting, 6 mil (20x100)	Roll	160.00
Plastic Sheeting 6-mil Fire Retardant 12' x 100'	Roll	170.00
Plastic Sheeting, 1.5 Mil (24x200)	Roll	43.50
Plywood – 4 x 8 x ½ Sheet	Each	42.00
Plywood – 4 x 8 x 5/8 ¾ Sheet	Each	55.00
PPE-Add Ear Plugs (Pair)	Each	0.49
Rags - All Purpose	Case	48.00
Rags - Cotton Cloth	Case	66.50
Rain Suits - Heavy Duty	Each	15.00
Red Resin Paper (200' Roll)	Roll	24.50
Respirator - Carbon Cartridge	Each	31.50
Respirator - Cartridge	Each	11.50
Respirator - HEPA Cartridge	Each	25.00
Respirator - Organix Vapor Cartridge	Each	51.80
Respirator - PAPR cartridge	Each	25.00
Respirator, HEPA + Particulate Filter	Each	36.00
Rubber Boots	Pair	18.50
Shoe Covers (Poly Type)	Pair	1.10
Shrink Wrap	Roll	57.60
Soda, Soda Blaster Material	Bag	35.00
Soot Degreaser	Gal	35.00
Soot Sealant, Pigmented	Gal	280.00
SOS Scrubber Sponge (8 Each/PK)	PK	15.00
Sponge (For Sponge Jet)	Bag	46.50
Sponge, Particulate Removal (1.5" x3"x6")	Each	4.00
Sponge, Particulate Removal (3/4" x3"x6")	Each	2.00
Spray Bottles/Triggers	Each	4.00

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Name	Unit	Unit Cost
Spray Foam	Can	10.75
Stainless Steel Cleaner	Can	9.95
Staples	Box	3.95
Steel Wool Pads	SLV	8.25
Sticky Mats-30 Tear Off's	Each	30.00
Suit - Tyvek Tech Shield	Ea	12.00
Suit - Tyvek Mold	Ea	12.00
Suit - Tyvek Non Permiabile	Ea	15.00
Sweeping Compounds	Bag	42.00
Tape - Barricade (or equal)	Roll	16.00
Tape - Box/Clear or Black (or equal)	Roll	4.25
Tape - Duct (or equal)	Roll	10.00
Tape - Gorilla (or equal)	Roll	15.78
Tape - Preservation (or equal)	Roll	16.00
Tape-HVAC Aluminum (or equal)	Roll	28.90
Tape-Masking/Painters (or equal)	Roll	14.00
Thermal Fog Solution	Gal	135.00
Trash Bags - For Bio Haz	Each	2.60
Trash Bags 2MIL 30x40 Clear Only	Each	0.75
Trash Bags 3MIL 30x40 Clear Only	Each	0.85
Trash Bags 4MIL Black	Each	1.25
Trash Bags 6MIL 30 X 40 Clear or Black	Each	2.25
Trash Bags 6MIL 30x40 "No Haz"	Each	1.25
Unsmoke Thermo (solvent)	Gal	115.00
Vapor Shark, Cartridge	Each	130.00
Vapor Shark, Cartridge Stabilizer	Each	13.50
Vaporshark 3X Membrane	Each	62.50
Various Scrub Pad, 15-20" for Floor machine	Each	18.50
Wall Wash Chemical (Cleaner)	Gal	45.00
Wipes, Cotton	LB	4.50
Wipes, Lint Free	Box	31.00
Wipes, Shop	Roll	28.90
Zipper wall zipper (2) per Package	Each	35.75
Utility Knife	EACH	24.00
Safety Glasses	EACH	4.25
Prokure 500ppm	GAL	59.75
ProKure Vapor	Packets	75.95
Kilz	Each	11.99

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Exhibit A - Considerations & Terms

1. **Standard Rate/Hour:** The standard Rate is the hourly rate for work performed during a standard 40 hour work week, per the attached published Labor Classification. Standard Work Week is defined as Monday-Friday, not to exceed 40 hours.
2. **Premium Rate/Hour:** The Premium Rate/Hour billable as Overtime shall be billed at the rate of one and one-half (1.5) times the standard rate per hour for work performed by each person that works in excess of 40 hours per week as defined in Exhibit A, or for work performed other than during the standard work week defined as Monday-Friday. Weekends starting on Saturday ending on Sunday will be billed at 1.5 times the scheduled hourly rate. Double time will be charged at two (2) times the standard rate for holidays or any other special circumstance as defined in this agreement. This may be modified based on project requirements and must be defined if modified and made part of this agreement. Overtime is related to recorded time for this project only. Other conditions may apply as stated in the afterhours below.
3. **Labor Hour Rate Modifier:** During national catastrophe's (CAT) and large metro areas and cities such as but no limited to New York City, Los Angeles, Chicago etc., a rate modified will be added to the published labor hourly rates listed above. These modifiers will be added as a mark-up %. The rate modifier for this project will be 0% -- (If not applicable enter 0)
4. **National Observed Holidays:** New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day. Any work performed on a holiday shall be billed at two 2 times the standard attached published rate per hour. Other holidays may exist that are not listed above and will be billed at a holiday rate.
5. **Travel Time:** Time will be billed on the port to port basis (i.e.: office to jobsite / jobsite to office). This will be billed at the above published rate for each labor classification.
6. **Labor Stand-by:** When circumstances beyond our control require personnel to be delayed from beginning work, the standard rate per hour will be charged, per person delayed. A minimum of 4 hours will be billed.
7. **Small Tools Fee:** Billed at three percent (3%) of total billable laborers per day for any labor class that is performing services on the project. The general rule is a supervisor and his/her crew qualify for small tools charge. In certain circumstances a project manager may qualify for small tools if they are directly running crews on the project.
8. **Logistics/Mobilization Overhead Support Fee for Local and National Catastrophes:** The rate listed (Logistics / Mobilization Support) charge captures mobilization of CAT office, administrative allowances that support the project daily operations, communications support, specialty office equipment. Supplies and other cost related to support field operations. In CAT events the support required from other offices that have personnel in the field and out of town is a tremendous overhead cost to the overall operations. This charge allows contractor to bill this overhead by applying the logistic / mobilization fee to the total bill at the rate in Exhibit A or the listed rate below. If this charge is removed from any billing, contractor reserves the right to bill for the support by scheduling these on the bill and will revise the bill accordingly. The logistical / mobilization fee percentage rate for this project will be 5% of total bill.
9. **Subcontractors and Temporary Labor:** Subcontracted services, temporary labor is those outside services provided within the scope of the project and incurred by the company in its execution of the project. Subcontractors and temporary labor will be scheduled based on the published labor classification and hourly unit rates listed on the Exhibit A price list. Bill will include overtime as described in premium rate/hour and all other applicable billable items including but not limited to (per diem, small tools, vehicles, mileage, lodging) as published in Exhibit A. Specialty licenses trades defined to but not limited to (electrical, plumbing, mechanical) will be billed at invoice plus 20%



Exhibit A – Considerations & Terms

- 10. Vendors:** Contractor may be required to purchase additional items to complete the project that are not listed on the published price list. These items will be billed based on receipt plus 20% mark-up.
- 11. Travel:** Travel such as but not limited to airfare, rental cars will be billed at cost plus 10% mark-up under reimbursables. Hotel invoice will be billed at cost plus 20% mark-up under reimbursables.
- 12. Hotels Per Applicable Labor:** Contractor may choose to use the hotel method for billing hotels associated with labor input and detailed in each bill under the hotel bill page. It is fully understood that support for actual hotel cost such as but not limited to receipts, hotel folio may not be provided until the final bill for this project. If adjustments are needed to match the total cost of hotels billed in the progress and final bill this will be completed as a line item under reimbursables. The total billed for hotels will not exceed cost plus 20% mark-up.
- 13. Per Diem:** If applicable contractor will bill for each laborer working out of town at a minimum rate of \$45 per day plus 10% mark-up for a total of \$49.50 per day per applicable laborer. Per Diem per this agreement is defined for cost incurred whether paid directly or indirectly to the individual, included in other compensation such as but not limited to food and drink cost provided to the labor by contractor. If the per diem amount per person is disputed, then the per diem value will be determined by the published rates set by the United States General Services Administration (GSA) plus a 10% mark-up.
- 14. Vehicle Fuel:** Mileage will be charged at a minimum of IRS published rate. Contractor reserves the right to charge rates published in schedule based on vehicle type.
- 15. Scheduled Equipment:** The equipment schedule in the attached price list is not to be considered company owned equipment and contractor may at their option use company owned and /or rent equipment and bill based on the published daily rate. The published price list attached is not to be considered a complete list and only represents the more commonly used equipment items.
- 16. Unscheduled Equipment Rates:** During the project, the contractor may find it necessary to purchase or rent equipment not scheduled under equipment and tools price items. In those situations, the contractor will bill a daily rate for the use of this equipment during the project. Daily rate will be disclosed and submitted to customer and made part of this agreement.
- 17. Equipment and Consumables CAPS:** Equipment and consumable CAPS must be brought to the contractors attention within 10 days of start date for project. It is fully understood that contractor reserves the right to refuse caps related to percentage of retail value or limited to number of days. Customer agrees to pay full published daily rate if not agreement can be reached related to equipment and consumable Caps (retail or limited to number of days) even if it is not covered by insurance or any other paying party.
- 18. Equipment Terms:** Limited to company owned equipment only. If applicable, equipment terms will be applied based on the following defined rule - each piece of equipment must run for 7 days to qualify for weekly rate and run for 30 days to qualify for monthly rate. Weekly rate is 5x published daily rate and monthly is 20x published daily rate. The first two days will not be eligible for terms. Will terms be applicable to this project? Initial_____
- 19. Assets Damaged by Customer:** If any company owned, leased or rented asset is damaged or rendered unfit for use by the actions of inactions of the customer, its agents or representatives, the customer shall be responsible for replacing such asset at their expense. This will be billed at cost plus any applicable associated cost-plus 10% handling fee.



Exhibit A – Considerations & Terms

- 20. Generators:** Ordered generators for project – There will be a minimum charge of (1) daily rental rate as published in Exhibit A plus ALL cost incurred if power is restored upon arrival or customer cancels generator order. It is also understood that contractor makes no guarantees on timelines for arrival during catastrophic events or any other circumstance. If canceled or power is restored contractor will bill published rate for the generator for minimum charge as stated above. Contractor will bill all cost related to equipment mobilization plus 20% mark-up. (see order equipment)
- 21. Ordered Equipment:** Any special equipment ordered that is required for the project shall be billed at a minimum of one day rental plus any applicable charges such as but not limited to labor, freight, taxes, permits will be billed at cost plus 0% mark-up. These charges are applicable whether equipment is used or not on the project.
- 22. Materials Purchased Directly:** In the event a material/supply is specifically purchased for the completion of the work, and that item is not identified in the published rates, such material/supply purchased directly will be billed at cost plus 20% mark-up.
- 23. Solutions Purchased Directly:** In the event a solution is specifically purchased for the completion of the work and that item is not identified in the published price list, the product purchased directly will be billed at cost plus 20% mark-up. The scheduled prices above shall be charged for all solutions utilized in the performance of the services provided whether shipped directly, drop shipped by a third party or locally purchased. The published price list attached is not to be considered a complete list and only represents the more commonly used products.
- 24. Freight:** All freight related charges for delivery and pick up to and from job site will be billed at cost plus 20% mark-up. If temporary storage is required for equipment, materials and other supplies the storage of these items will be billed at cost plus 20% mark-up.
- 25. Other Related or Required Services:** If special services are required for project and not listed in the published rate schedule or in this consideration and terms it will be billed at cost for 20% mark-up.
- 26. Taxes and Permits:** The published rates exclude federal, state and local taxes. These will be verified and if applicable will be added to bill and a tax summary will be provided. Permits will be added at cost plus 20% mark-up.
- 27. Note:** The published labor rates exclude prevailing wage laws and/or collective bargaining agreement. Above rates are subject to change- Any changes will be submitted to customer in writing and will be part of this agreement.

I have read and understand that Exhibit A is part of the agreement to this project. Contractor will bill based on Published Rates, Considerations and Terms.

Signature: _____ Date: _____

All above items are subject and pursuant to federal, state and local tax laws.