Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mii Trip Cha	
		\$1-\$50,000	75%	less than \$10,000			
Desking Systems	AIS	\$50,001-\$250,000	76%	will incur freight - charge	Lifetime		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	75%	less than \$10,000			
Panel Wrapped Systems	AIS	\$50,001-\$250,000	76%	will incur freight - charge	Lifetime		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	75%	less than \$10,000			
Wood Casegoods	AIS	\$50,001-\$250,000	76%	will incur freight - charge	Lifetime		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	75%	less than \$10,000			
Laminate Casegoods	AIS	\$50,001-\$250,000	76%	will incur freight - charge	Lifetime		
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	55%				
Seating and Stools	AIS	\$50,001-\$250,000	55%	Y	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Guest Seating	AIS	\$50,001-\$250,000	55%	Y	10		

1			1	$\neg$	ı	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%			
Conference Seating	AIS	\$50,001-\$250,000	55%	Y	10	
		\$250,000+	Negotiable		10 10 10 Lifetime	\$ 50.00
		\$1-\$50,000	55%			
Side Chairs and Stools	AIS	\$50,001-\$250,000	55%	Υ	10	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%			
Stack Chairs	AIS	\$50,001-\$250,000	55%	Y	10	
		\$250,000+	Negotiable			\$ 50.00
High		\$1-\$50,000	55%			
Performance Task Chairs (24/7	AIS	\$50,001-\$250,000	55%	Y	10	
seating)		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	75%	less than \$10,000		
Bookcases	AIS	\$50,001-\$250,000	76%	will incur freight charge	Lifetime	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	75%	less than \$10,000		
Storage Cabinets	AIS	\$50,001-\$250,000	76%	will incur freight  charge	Lifetime	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	75%			

Conference Tables	AIS	\$50,001-\$250,000	76%	vill incur freight charge	Lifetime	
		\$250,000+	Negotiable			\$ 50.00
Classroom/Nesti	AIS	\$1-\$50,000 \$50,001-\$250,000	75% 76%	less than \$10,000 will incur freight	Lifetime	
ing rubics		\$250,000+	Negotiable	charge		\$ 50.00
		\$1-\$50,000	75%			
Moderate Computer Support Tables	AIS	\$50,001-\$250,000	76%	less than \$10,000 will incur freight charge	Lifetime	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	75%	less than \$10,000		
Ergonomic Work Tools	AIS	\$50,001-\$250,000	76%	will incur freight charge	Lifetime	
		\$250,000+	Negotiable			\$ 50.00
Ergonomic		\$1-\$50,000	75%	less than \$10,000		
Ancillary Products	AIS	\$50,001-\$250,000	76%	will incur freight  charge	Lifetime	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%			
Classroom Seating	AIS	\$50,001-\$250,000	55%	Y	10	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
Ergonomic Seating and Stools	All Seating	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 55% Negotiable	Y	Allseating products, including those designated for Multi-Shift, are warranted to be free from defects in materials and workmanship for a period of 12 years from original date of purchase, with the exception of Foster Sleep Chair, Foster Recliner and Foster Patient Recliner.	\$	50.00
Guest Seating	All Seating	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 55% Negotiable	Υ	Allseating products, including those designated for Multi-Shift, are warranted to be free from defects in materials and workmanship for a period of 12 years from original date of purchase, with the exception of Foster Sleep Chair, Foster Recliner and Foster Patient Recliner.	\$	50.00
Conference Seating	All Seating	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 55% Negotiable	Υ	Allseating products, including those designated for Multi-Shift, are warranted to be free from defects in materials and workmanship for a period of 12 years from original date of purchase, with the exception of Foster Sleep Chair, Foster Recliner and Foster Patient Recliner.	Ś	50.00
Side Chairs and Stools	All Seating	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 55% Negotiable	Y	Allseating products, including those designated for Multi-Shift, are warranted to be free from defects in materials and workmanship for a period of 12 years from original date of purchase, with the exception of Foster Sleep Chair, Foster Recliner and Foster Patient Recliner.	\$	50.00
Stack Chairs	All Seating	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55%  55%  Negotiable	Y	Allseating products, including those designated for Multi-Shift, are warranted to be free from defects in materials and workmanship for a period of 12 years from original date of purchase, with the exception of Foster Sleep Chair, Foster Recliner and Foster Patient Recliner.	\$	50.00
High Performance Task Chairs (24/7 seating)	All Seating	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 55% Negotiable	Y	Allseating products, including those designated for Multi-Shift, are warranted to be free from defects in materials and workmanship for a period of 12 years from original date of purchase, with the exception of Foster Sleep Chair, Foster Recliner and Foster Patient Recliner.	\$	50.00
Classroom Seating	All Seating	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 55% Negotiable	Υ	Allseating products, including those designated for Multi-Shift, are warranted to be free from defects in materials and workmanship for a period of 12 years from original date of purchase, with the exception of Foster Sleep Chair, Foster Recliner and Foster Patient Recliner.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o orge
Ergonomic		\$1-\$50,000	55%	less than \$3,000			
Seating and	Borgo	\$50,001-\$250,000	56%	will incur a freight	10		
Stools		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	55%	less than \$3,000			
Guest Seating	Borgo	\$50,001-\$250,000	56%	will incur a freight	10		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	55%	less than \$3,000			
Conference Seating	Borgo	\$50,001-\$250,000	56%	will incur a freight	10		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	55%	less than \$3,000			
Side Chairs and Stools	Borgo	\$50,001-\$250,000	56%	will incur a freight	10		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	55%	less than \$3,000			
Stack Chairs	Borgo	\$50,001-\$250,000	56%	will incur a freight	10		
		\$250,000+	Negotiable	charge		\$	50.00
High		\$1-\$50,000	55%	less than \$3,000			
Performance Task Chairs	Borgo	\$50,001-\$250,000	56%	will incur a freight	10		
(24/7 seating)		\$250,000+ Negotiable charge	\$	50.00			
		\$1-\$50,000	55%	less than \$3,000			
Classroom Seating	Borgo	\$50,001-\$250,000	56%	will incur a freight	10		
		\$250,000+	Negotiable	charge		\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum O Irge
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Wood Casegoods	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	-		
		\$250,000+	Negotiable	charge	applications with exceptions.		
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Laminate Casegoods	Carolina	\$50,001-\$250,000	52%	will incur a freight	12 years on single-shift		
		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
Ergonomic		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Seating and Stools	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	l '		
310013		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Guest Seating	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	ght 12 years on single-shift applications with exceptions.		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	50%	less than \$1500			
Conference Seating	Carolina	\$50,001-\$250,000	52%	will incur a freight	12 years on single-shift		
		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Side Chairs and Stools	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	-		
		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Stack Chairs	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	12 years on single-shift		
		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
High		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Performance Task Chairs	Carolina	\$50,001-\$250,000	52%	will incur a freight	12 years on single-shift		
(24/7 seating)		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		

Bookcases	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	12 years on single-shift applications with exceptions.		
		\$250,000+	Negotiable	s.iu.ge	applications than exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Storage Cabinets	Carolina	\$50,001-\$250,000	52%	will incur a freight	12 years on single-shift		
		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Classroom/Nes ting Tables	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	12 years on single-shift applications with exceptions.		
		\$250,000+	Negotiable	Charge	applications with exceptions.	\$	50.00
Moderate		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Computer Support Tables	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	12 years on single-shift applications with exceptions.		
Support Tables		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Ancillary Items	Carolina	\$50,001-\$250,000	52%	will incur a freight	12 years on single-shift		
		\$250,000+	Negotiable	charge	applications with exceptions.	\$	50.00
		\$1-\$50,000	50%	less than \$1500	Carolina products warrant to		
Classroom Seating	Carolina	\$50,001-\$250,000	52%	will incur a freight charge	·		
		\$250,000+	Negotiable	Charge	applications with exceptions.	\$	50.00

Category	Manufacturer	Dollar Threshold	10/ Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Ancillary Items CI		\$1-\$50,000	55%			
	Claridge	\$50,001-\$250,000	55%	N	Lifetime	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	57%			
Ancillary Items	Clarus	\$50,001-\$250,000	60%	N	10	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
		\$1-\$50,000	62%	less than	Limited		
Desking Systems	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime		
,		\$250,000+	Negotiable	charge	Warranty	\$	50.00
Panel		\$1-\$50,000	62%	less than	Limited		
Wrapped	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime		
Systems		\$250,000+	Negotiable	charge	Warranty	\$	50.00
		\$1-\$50,000	62%	less than	Limited		
Wood Casegoods	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime		
		\$250,000+	Negotiable	charge	Warranty	\$	50.00
		\$1-\$50,000	62%	less than	Limited		
Laminate Casegoods	Clear Design   Lifetime						
		\$250,000+	Negotiable	charge	vvarranty	\$	50.00
Ergonomic		\$1-\$50,000	62%	less than	Limited		
Seating and Stools	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
310015		\$250,000+	Negotiable	charge	vvairanty	\$	50.00
		\$1-\$50,000	62%	less than	Limited		
Guest Seating	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime		
		\$250,000+	Negotiable	charge	Warranty	\$	50.00
		\$1-\$50,000	62%	less than	Limited		
Conference Seating	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	62%	less than	Limited		
Side Chairs and Stools	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	vvaiiality	\$	50.00

		T	ı	T	1	_	
		\$1-\$50,000	62%	less than	Limited		
Stack Chairs	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	vvarranty	\$	50.00
High		\$1-\$50,000	62%	less than	Limited		
Performance Task Chairs	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
(24/7 seating)		\$250,000+	Negotiable	charge	vvairanty	\$	50.00
		\$1-\$50,000	62%	less than	Limited		
Bookcases	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	vvairanty	\$	50.00
Chamain		\$1-\$50,000	62%	less than	Limited		
Storage Cabinets	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	vvairanty	\$	50.00
		\$1-\$50,000	62%	less than	Limited		
Conference Tables	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime		
		\$250,000+	Negotiable	charge	vvariancy	\$	50.00
Classus are /No		\$1-\$50,000	62%	less than	Limited		
Classroom/Ne sting Tables	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	vvariancy	\$	50.00
Moderate		\$1-\$50,000	62%	less than	Limited		
Computer Support	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
Tables		\$250,000+	Negotiable	charge	vvariancy	\$	50.00
Francis		\$1-\$50,000	62%	less than	Limited		
Ergonomic Work Tools	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge		\$	50.00
Ergonomic		\$1-\$50,000	62%	less than			
_	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime Warranty		
Troducts		\$250,000+	Negotiable	charge	wairanty	\$	50.00

Ancillary Items	Clear Design	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	62% 64% Negotiable	less than \$10,000 will incur a freight charge	Limited Lifetime Warranty	\$ 50.00
		\$1-\$50,000	62%	less than	Limited	
Classroom Seating	Clear Design	\$50,001-\$250,000	64%	\$10,000 will incur a freight	Lifetime	
		\$250,000+	Negotiable	charge	Warranty	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
		\$1-\$50,000	55%	Less than	limited timeframe		
Desking Systems	Collaborative Spaces	\$50,001-\$250,000	57%	\$5000 will incur a freight	with certain		
		\$250,000+	Negotiable	charge	exceptions	\$	50.00
		\$1-\$50,000	55%	Less than	limited timeframe		
Panel Wrapped Systems	Collaborative Spaces	\$50,001-\$250,000	57%	\$5000 will incur a freight	with certain		
		\$250,000+	Negotiable	charge	exceptions	\$	50.00
		\$1-\$50,000	55%	Less than	limited timeframe		
Wood Casegoods	Collaborative Spaces	\$50,001-\$250,000	57%	\$5000 will incur a freight	with certain		
_	-	\$250,000+	Negotiable	charge	exceptions	\$	50.00
		\$1-\$50,000	55%	Less than	limited timeframe		
Laminate Casegoods		with certain					
		\$250,000+	Negotiable	charge	exceptions	\$	50.00
		\$1-\$50,000	55%	Less than	limited timeframe		
Bookcases	Collaborative Spaces	\$50,001-\$250,000	57%	\$5000 will incur a freight	with certain		
		\$250,000+	Negotiable	charge	exceptions	\$	50.00
		\$1-\$50,000	55%	Less than	limited timeframe		
Storage Cabinets	Collaborative Spaces	\$50,001-\$250,000	57%	\$5000 will incur a freight	with certain		
		\$250,000+	Negotiable	charge	exceptions	\$	50.00
		\$1-\$50,000	55%	Less than	limited timeframe		
Conference Tables	Collaborative Spaces	\$50,001-\$250,000	57%	\$5000 will incur a freight	with certain exceptions		
		\$250,000+	Negotiable	charge	exceptions	\$	50.00
		\$1-\$50,000	55%	Less than	limited timeframe		
Classroom/ Nesting Tables	Collaborative Spaces	\$50,001-\$250,000	57%	\$5000 will incur a freight	with certain		
		\$250,000+	Negotiable	charge	exceptions	\$	50.00

Moderate Computer Support Tables	Collaborative Spaces	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 57% Negotiable	Less than \$5000 will incur a freight charge	limited timeframe with certain exceptions	\$	50.00
Ergonomic Work Tools	Collaborative Spaces	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 57% Negotiable	Less than \$5000 will incur a freight charge	limited timeframe with certain exceptions	\$	50.00
Ergonomic Ancillary Products	Collaborative Spaces	\$1-\$50,000 \$50,001-\$250,000	55%	Less than \$5000 will incur a freight charge	limited timeframe with certain exceptions		
Ancillary Items	Collaborative Spaces	\$250,000+ \$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 57% Negotiable	Less than \$5000 will incur a freight charge	limited timeframe with certain exceptions	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
		\$1-\$50,000	47%		Warranted for		
Conference Tables	CompartmentA	\$50,001-\$250,000	47%	Υ	lifetime of		
		\$250,000+	Negotiable		product.	\$	50.00
		\$1-\$50,000	47%		Warranted for		
Classroom/ Nesting Tables	CompartmentA	\$50,001-\$250,000	47%	Υ	lifetime of		
		\$250,000+	Negotiable		product.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	55%		10 Year		
Wood Casegoods	Coriander	\$50,001-\$250,000	55%	Y	Limited		
, and the second		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	55%		10 Year		
Guest Seating	Coriander	\$50,001-\$250,000	55%	Υ	Limited		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	55%		10 Year		
Side Chairs and Stools	Coriander	\$50,001-\$250,000	55%	Υ	Limited		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	55%		10 Year		
Stack Chairs	Coriander	\$50,001-\$250,000	55%	Y Limited			
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	55%		10 Year		
Bookcases	Coriander	\$50,001-\$250,000	55%	Υ	Limited		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	55%		10 Year		
Storage Cabinets	Coriander	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable		warranty	\$	50.00
		\$1-\$50,000	55%		10 Year		
Conference Tables	Coriander	\$50,001-\$250,000	55%	Y	Limited		
		\$250,000+	Negotiable		Warranty	\$	50.00
Cl. '		\$1-\$50,000	55%		10 Year		
Classroom/ Nesting Tables	Coriander	\$50,001-\$250,000	55%	Y	Limited		
		\$250,000+	Negotiable		Warranty	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	55%		Lifetime		
Desking Systems	Corona	\$50,001-\$250,000	55%		on Writing Surface		
		\$250,000+	Negotiable	N	Surrace	\$	50.00
NAZ - J		\$1-\$50,000	55%		Lifetime		
Wood Casegoods	Corona	\$50,001-\$250,000	55%		on Writing Surface		
		\$250,000+	Negotiable	N	Surface	\$	50.00
		\$1-\$50,000	55%		Lifetime		
Laminate Casegoods	Corona	\$50,001-\$250,000	55%		on Writing Surface		
		\$250,000+	Negotiable	N	Surface	\$	50.00
		\$1-\$50,000	55%		Lifetime		
Bookcases	Corona	\$50,001-\$250,000	55%		on Writing Surface		
		\$250,000+	Negotiable	N	Surface	\$	50.00
		\$1-\$50,000	55%		Lifetime		
Storage Cabinets	Corona	\$50,001-\$250,000	55%		on Writing Surface		
		\$250,000+	Negotiable	N	Surface	\$	50.00
		\$1-\$50,000	55%		Lifetime		
Conference Tables	Corona	\$50,001-\$250,000	55%		on Writing Surface		
		\$250,000+	Negotiable	N	Surface	\$	50.00
ol ,		\$1-\$50,000	55%		Lifetime		
Classroom/ Nesting Tables	Corona	\$50,001-\$250,000	55%		on Writing Surface		
ivesuing rables		\$250,000+	Negotiable	N	Surface	\$	50.00
		\$1-\$50,000	55%		Lifetime		
Ergonomic Work Tools	Corona	\$50,001-\$250,000	55%		on Writing		
		\$250,000+	Negotiable	N	Surface	\$	50.00

		\$1-\$50,000	55%		Lifetime	
Ancillary Items	Corona	\$50,001-\$250,000	55%		on Writing	
					Surface	
		\$250,000+	Negotiable	N		\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	55%				
Guest Seating	Dauphin	\$50,001-\$250,000	55%	Y	11		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Side Chairs and Stools	Dauphin	\$50,001-\$250,000	55%	Y	11		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Stack Chairs	Dauphin	\$50,001-\$250,000	55%	Y	11		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000					
Classroom/ Nesting Tables	Dauphin	\$50,001-\$250,000		Y	Limited Lifetime		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Classroom Seating	Dauphin	\$50,001-\$250,000	55%	N	10		
		\$250,000+	Negotiable			\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	50%				
Wood Casegoods	Davis	\$50,001-\$250,000	51%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Guest Seating	Davis	\$50,001-\$250,000	51%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Conference Seating	Davis	\$50,001-\$250,000	51%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Side Chairs and Stools	Davis	\$50,001-\$250,000	51%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Stack Chairs	Davis	\$50,001-\$250,000	51%	N	5		
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	50%				
Performance Task Chairs	Davis	\$50,001-\$250,000	51%	N	5		
(24/7 seating)		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Bookcases	Davis	\$50,001-\$250,000	51%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Storage Cabinets	Dovis -	\$50,001-\$250,000	51%	N	5		
		\$250,000+	Negotiable			\$	50.00

		\$1-\$50,000	50%			
Conference Tables	Davis	\$50,001-\$250,000	51%	N	5	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	50%			
Classroom/Nesti ng Tables	Davis	\$50,001-\$250,000	51%	N	5	
		\$250,000+	Negotiable			\$ 50.00
Moderate		\$1-\$50,000	50%			
Computer	Davis	\$50,001-\$250,000	51%	N	5	
Support Tables		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	50%			
Ancillary Items	Davis	\$50,001-\$250,000	51%	N	5	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	50%			
Classroom Seating	Davis	\$50,001-\$250,000	51%	N	5	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
		\$1-\$50,000	50%	less than			
Desking Systems	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	50%	less than			
Panel Wrapped Systems	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
W		\$1-\$50,000	50%	less than			
Wood Casegoods	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
l		\$1-\$50,000	50%	less than			
Laminate Casegoods	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	50%	less than	1:		
Bookcases	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
Chavasa		\$1-\$50,000	50%	less than	l innih a al		
Storage Cabinets	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
Conforme		\$1-\$50,000	50%	less than	1 ; +		
Conference Tables	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00
Classic /		\$1-\$50,000	50%	less than	اد د داد مداد		
Classroom/ Nesting Tables	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime		
		\$250,000+	Negotiable	charge		\$	50.00

Moderate		\$1-\$50,000	50%	less than		
Computer	Desk Makers	\$50,001-\$250,000	52%	\$10,000 will incur a freight	Limited Lifetime	
Support Tables		\$250,000+	Negotiable	charge		\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o nrge
		\$1-\$50,000	40%		Warranted for a		
Ergonomic Work Tools	ECA	\$50,001-\$250,000	40%	Y	period of one year from the date of		
		\$250,000+	Negotiable		purchase.	\$	50.00
Ergonomic		\$1-\$50,000	40%		Warranted for a		
Ancillary	ECA	\$50,001-\$250,000	40%	Y	period of one year from the date of		
Products		\$250,000+	Negotiable		purchase.	\$	50.00
		\$1-\$50,000	40%		Warranted for a		
Ancillary Items	ECA	\$50,001-\$250,000	40%	Y	period of one year from the date of		
		\$250,000+	Negotiable		purchase.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	50%	less than		
Ergonomic Work Tools	Egan	\$50,001-\$250,000	50%	\$10,000 will incur a freight	10	
		\$250,000+	Negotiable <b>charge</b>			\$ 50.00
Ergonomic		\$1-\$50,000	50%	less than		
Ancillary	Egan	\$50,001-\$250,000	50%	\$10,000 will incur a freight	10	
Products		\$250,000+	Negotiable	charge		\$ 50.00
		\$1-\$50,000	50%	less than		
Ancillary Items	Egan	\$50,001-\$250,000	50%	\$10,000 will incur a freight	10	
		\$250,000+	Negotiable	charge		\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
Side Chairs and		\$1-\$50,000	50%				
Stools	ERG	\$50,001-\$250,000	52%	less than \$4000 will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge		\$	50.00
		\$1-\$50,000	50%				
Bookcases	ERG	\$50,001-\$250,000	52%	less than \$4000 will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge		\$	50.00
		\$1-\$50,000	50%				
Storage Cabinets	ERG	\$50,001-\$250,000	52%	less than \$4000	Lifetime		
		\$250,000+	Negotiable	will incur a freight charge		\$	50.00
	ERG	\$1-\$50,000	50%				
Conference Tables		\$50,001-\$250,000	52%	less than \$4000	Lifetime		
		\$250,000+	Negotiable	will incur a freight charge		\$	50.00
	ERG	\$1-\$50,000	50%				
Classroom/ Nesting Tables		\$50,001-\$250,000	52%	less than \$4000	Lifetime		
		\$250,000+	Negotiable	will incur a freight charge		\$	50.00
Moderate		\$1-\$50,000	50%				
Computer	ERG	\$50,001-\$250,000	52%	less than \$4000	Lifetime		
Support Tables		\$250,000+	Negotiable	will incur a freight charge		\$	50.00
		\$1-\$50,000	50%				
Ancillary Items	ERG	\$50,001-\$250,000	52%	less than \$4000	Lifetime		
,		\$250,000+	Negotiable	will incur a freight charge		\$	50.00
		\$1-\$50,000	50%				
Classroom Seating	EBC	\$50,001-\$250,000	52%	less than \$4000	Lifetime		
		\$250,000+	Negotiable	will incur a freight charge		\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
Moderate		\$1-\$50,000	59%	less than \$250			
Computer Support Tables	ESI	\$50,001-\$250,000	61%	will incur a	15		
		\$250,000+	Negotiable	freight charge		\$	50.00
Ergonomic Work Tools	ESI	\$1-\$50,000	59%	less than \$250			
		\$50,001-\$250,000	61%	will incur a	15		
		\$250,000+	Negotiable	freight charge		\$	50.00
Ergonomic		\$1-\$50,000	59%	less than \$250			
Ancillary	ESI	\$50,001-\$250,000	61%	will incur a	15		
Products		\$250,000+	Negotiable	freight charge		\$	50.00
		\$1-\$50,000	59%	less than \$250			
Ancillary Items	ESI	\$50,001-\$250,000	61%	will incur a	15		
		\$250,000+	Negotiable	freight charge		\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	50%	Less than \$3000	10-Year		
Guest Seating	Frovi	\$50,001-\$250,000	52%	will incur freight	Limited Lifetime		
		\$250,000+	Negotiable	charges	Warranty	\$	50.00
Cide Chaine and		\$1-\$50,000	50%	Less than \$3000	10-Year		
Side Chairs and Stools	Frovi	\$50,001-\$250,000	52%	will incur freight charges	Limited Lifetime		
		\$250,000+	Negotiable	charges	Warranty	\$	50.00
		\$1-\$50,000	50%	Less than \$3000	10-Year Limited		
Stack Chairs	Frovi	\$50,001-\$250,000	52%	will incur freight charges	Lifetime		
		\$250,000+	Negotiable	charges	Warranty	\$	50.00
		Less than \$3000	10-Year Limited				
Bookcases		\$50,001-\$250,000	52%	will incur freight	Limited		
		\$250,000+	Negotiable	charges	Warranty	\$	50.00
Storago	Frovi	\$1-\$50,000	50%	Less than \$3000	10-Year Limited		
Storage Cabinets		\$50,001-\$250,000	52%	will incur freight charges	Lifetime		
		\$250,000+	Negotiable	charges	Warranty	\$	50.00
Classroom/		\$1-\$50,000	50%	Less than \$3000	10-Year Limited		
Nesting Tables	Frovi	\$50,001-\$250,000	52%	will incur freight charges	Lifetime		
		\$250,000+	Negotiable	charges	Warranty	\$	50.00
Moderate		\$1-\$50,000	50%	Less than \$3000	10-Year Limited		
Computer Support Tables	Frovi	\$50,001-\$250,000	52%	will incur freight charges	Lifetime		
Support Tables		\$250,000+	Negotiable	3.10.503	Warranty	\$	50.00
Ergonomia		\$1-\$50,000		Less than \$3000	10-Year		
Ergonomic Work Tools	Frovi	\$50,001-\$250,000	50%	will incur freight charges	Limited Lifetime		
Work Tools		\$250,000+	52%	Charges	Warranty	\$	50.00

Ergonomic Ancillary Products	Frovi	\$1-\$50,000 \$50,001-\$250,000	50% 52%	Less than \$3000 will incur freight charges	10-Year Limited Lifetime	
Troducts		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
		\$1-\$50,000	50%	Less than \$3000	10-Year	
Ancillary Items	Frovi	\$50,001-\$250,000	52%	will incur freight	Limited Lifetime	
		\$250,000+	Negotiable	charges	Warranty	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Included	Warranty Term (Years)	Minimum Trip Charge
Ancillary Items		\$1-\$50,000	50%			
		\$50,001-\$250,000	50%	N	2	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) nrge
Ergonomic	Gordan	\$1-\$50,000	50%				
Seating and Stools	International	\$50,001-\$250,000	52%	N	10		
		\$250,000+	Negotiable			\$	50.00
	Condon	\$1-\$50,000	50%				
Guest Seating	Gordan International	\$50,001-\$250,000	52%	N	10		
		\$250,000+	Negotiable			\$	50.00
Cantonona	Condon	\$1-\$50,000	50%				
Conference Seating	Gordan International	\$50,001-\$250,000	52%	N	10		
		\$250,000+	Negotiable			\$	50.00
Side Chairs and	Gordan International	\$1-\$50,000	50%				
Stools		\$50,001-\$250,000	52%	N	10		
		\$250,000+	Negotiable			\$	50.00
	Gordan	\$1-\$50,000	50%				
Stack Chairs	International	\$50,001-\$250,000	52%	N	10		
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	50%				
Performance Task Chairs	Gordan International	\$50,001-\$250,000	52%	N	10		
(24/7 seating)		\$250,000+	Negotiable			\$	50.00
Class		\$1-\$50,000	50%				
Classroom Seating	Gordan	\$50,001-\$250,000	52%	N	10		
		\$250,000+	Negotiable			\$	50.00

Category	Manufacturer	Dollar Threshold	/	Freight Included (Y/N)	Term	Minimum Trip Charge
		\$1-\$50,000	55%		Product	
Ancillary Items	Grosfillex	\$50,001-\$250,000	57%	N	has own	
				1	warranty	
		\$250,000+	Negotiable		terms	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	50%	Less than \$1500	Warranty terms		
Guest Seating	H Contract	\$50,001-\$250,000	52%	will incur a freight charge	vary. Check warranty document.		
		\$250,000+	Negotiable			\$	50.00
Conference		\$1-\$50,000	50%	Less than \$1500	Warranty terms		
Seating	H Contract	\$50,001-\$250,000	52%	will incur a freight charge	vary. Check warranty document.		
		\$250,000+	Negotiable	Treight charge	warranty document.	\$	50.00
		\$1-\$50,000	50%	Less than \$1500	Warranty terms		
Side Chairs and Stools	H Contract	\$50,001-\$250,000	52%	will incur a	vary. Check		
		\$250,000+	Negotiable	freight charge	warranty document.	\$	50.00
		\$1-\$50,000	50%	Less than \$1500	Warranty terms		
Stack Chairs	H Contract	\$50,001-\$250,000	52%	will incur a	vary. Check		
		\$250,000+	Negotiable	freight charge	warranty document.	\$	50.00
High	H Contract	\$1-\$50,000	50%	Less than \$1500	Warranty terms		
Performance Task Chairs (24/7)		\$50,001-\$250,000	52%	will incur a	vary. Check		
seating)		\$250,000+	Negotiable	freight charge	warranty document.	\$	50.00
		\$1-\$50,000	50%	Less than \$1500	Warranty terms		
Bookcases	H Contract	\$50,001-\$250,000	52%	will incur a	vary. Check		
		\$250,000+	Negotiable	freight charge	warranty document.	\$	50.00
		\$1-\$50,000	50%	Less than \$1500	Warranty terms		
Storage Cabinets	H Contract	\$50,001-\$250,000	52%	will incur a	vary. Check		
		\$250,000+	Negotiable	freight charge	warranty document.	\$	50.00
		\$1-\$50,000	50%	Loca their \$4500	Mannanturtania	İ	
Ancillary Items	H Contract	\$50,001-\$250,000	52%	Less than \$1500 will incur a	Warranty terms vary. Check		
Anomary recinio	-	\$250,000+	Negotiable	freight charge	warranty document.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount O	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	62%			
	Haworth-Patterns, Intuity	\$50,001-\$250,000	65%			
		\$250,000+	Negotiable			
		\$1-\$50,000	68%			
Desking Systems	Haworth-X Series	\$50,001-\$250,000	71%	Υ		
		\$250,000+	Negotiable	-		
	Howarth Master Cories	\$1-\$50,000	62%		see separtate warranty	
		\$50,001-\$250,000	63%			
		\$250,000+	Negotiable		statement in section 3.18	\$ 50.00
	Haworth-PREMISE, Compose	\$1-\$50,000	73%	Y		
		\$50,001-\$250,000	76%			
Panel Wrapped		\$250,000+	Negotiable			
Systems	Haworth-UniGroup, PLACES,	\$1-\$50,000	77%			
	UniGroup Too, and adaptible components	\$50,001-\$250,000	79%			
	adaptible components	\$250,000+	Negotiable			
		\$1-\$50,000	62%		see separtate	
Wood Casegoods	Haworth- Master Series, Suite	\$50,001-\$250,000	63%		warranty	
		\$250,000+	Negotiable		statement in section 3.18	\$ 50.00
		\$1-\$50,000	62%			
Laminate Casegoods	Haworth- Master Series	\$50,001-\$250,000	63%			
		\$250,000+	Negotiable			
		\$1-\$50,000	58%			
	Haworth- Fern	\$50,001-\$250,000	59%			
		\$250,000+	Negotiable			

	Haworth- Improv	\$1-\$50,000 \$50,001-\$250,000	68% 71%		see separtate warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
Ergonomic		\$1-\$50,000	60%			
Seating and Stools	Haworth- Soji	\$50,001-\$250,000	62%	Y		
Stools		\$250,000+	Negotiable			
		\$1-\$50,000	62%			
	Haworth- Very	\$50,001-\$250,000	66%			
		\$250,000+	Negotiable			
		\$1-\$50,000	67%		see separtate	
	Haworth- X99	\$50,001-\$250,000	69%		warranty	
		\$250,000+	Negotiable		statement in section 3.18	\$ 50.00
		\$1-\$50,000	64%			
	Haworth-Cassis, Candor	\$50,001-\$250,000	65%			
		\$250,000+	Negotiable			
		\$1-\$50,000	68%			
	Haworth-Improv	\$50,001-\$250,000	71%			
		\$250,000+	Negotiable			
		\$1-\$50,000	62%		see separtate	
	Haworth-Maari	\$50,001-\$250,000	63%		warranty	
		\$250,000+	Negotiable		statement in section 3.18	\$ 50.00
		\$1-\$50,000	62%			
	Haworth-Very	\$50,001-\$250,000	66%			
Cuest Section		\$250,000+	Negotiable			
Guest Seating		\$1-\$50,000	67%	Y		
	Haworth-X99	\$50,001-\$250,000	69%			
		\$250,000+	Negotiable			

	Harranth Harranth	\$1-\$50,000	43%		see separtate	
	Haworth- Haworth Collection	\$50,001-\$250,000	43%		warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
		\$1-\$50,000	50%			
	Haworth-BuzziSpace	\$50,001-\$250,000	52%			
		\$250,000+	Negotiable			
		\$1-\$50,000	43%			
	Haworth- Poltrona Frau	\$50,001-\$250,000	43%			
		\$250,000+	Negotiable			
		\$1-\$50,000	58%		see separtate	
	Haworth-Fern	\$50,001-\$250,000	59%		warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
	Haworth-Improv, Monaco	\$1-\$50,000	68%			
		\$50,001-\$250,000	71%			
		\$250,000+	Negotiable			
		\$1-\$50,000	60%			
	Haworth-Soji	\$50,001-\$250,000	62%			
		\$250,000+	Negotiable			
	Harris H. Ware Ford, Ware	\$1-\$50,000	62%		see separtate	
	Haworth-Very, Zody, Very Task	\$50,001-\$250,000	66%		warranty statement in	
Conference		\$250,000+	Negotiable	Ι γ	section 3.18	\$ 50.00
Seating		\$1-\$50,000	67%			
	Haworth-X99	\$50,001-\$250,000	69%			
		\$250,000+	Negotiable			
	Hawaith Baltinga Fran	\$1-\$50,000	43%			
		\$50,001-\$250,000	43%			
		\$250,000+	Negotiable			

		\$1-\$50,000	50%			
	Haworth-BuzziSpace	\$50,001-\$250,000	52%		see separtate warranty	
		\$250,000+	Negotiable		statement in section 3.18	\$ 50.00
		\$1-\$50,000	43%			
	Haworth-Haworth Collection	\$50,001-\$250,000	43%			
		\$250,000+	Negotiable			
		\$1-\$50,000	64%			
	Haworth-Cassis, Candor	\$50,001-\$250,000	65%			
		\$250,000+	Negotiable			
		\$1-\$50,000	68%		see separtate	
	Haworth-Improv	\$50,001-\$250,000	71%		warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
	Haworth-Maari	\$1-\$50,000	62%			
		\$50,001-\$250,000	62%			
		\$250,000+	Negotiable			
Side Chairs and		\$1-\$50,000	62%			
Stools	Haworth-Very	\$50,001-\$250,000	66%	Υ		
		\$250,000+	Negotiable			
		\$1-\$50,000	67%		see separtate	
	Haworth-X99	\$50,001-\$250,000	69%		warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
		\$1-\$50,000	50%			
	Haworth-BuzziSpace	\$50,001-\$250,000	52%			
		\$250,000+	Negotiable			
		\$1-\$50,000	43%			
	Haworth-Haworth Collection	\$50,001-\$250,000	43%			
		\$250,000+	Negotiable			

		\$1-\$50,000	68%		see separtate	
	Haworth-Improv	\$50,001-\$250,000	71%		warranty	
		\$250,000+	Negotiable		statement in section 3.18	\$ 50.00
		\$1-\$50,000	62%			
	Haworth-Maari	\$50,001-\$250,000	63%			
		\$250,000+	Negotiable			
		\$1-\$50,000	62%			
Stack Chairs	Haworth-Very	\$50,001-\$250,000	66%	Y		
		\$250,000+	Negotiable			
		\$1-\$50,000	67%		see separtate	
	Haworth-X99	\$50,001-\$250,000	69%		warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
	in a set in a set	\$1-\$50,000	43%			
	Haworth- Haworth Collection	\$50,001-\$250,000	43%			
		\$250,000+	Negotiable			
		\$1-\$50,000	58%			
	Haworth-Fern	\$50,001-\$250,000	59%			
		\$250,000+	Negotiable			
		\$1-\$50,000	68%		see separtate	
	Haworth-Imrov, Monaco	\$50,001-\$250,000	71%	_	warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
		\$1-\$50,000	64%			
High	Haworth-Lively	\$50,001-\$250,000	65%			
Performance		\$250,000+	Negotiable	Υ		
Task Chairs (24/7 seating)		\$1-\$50,000	60%			
	Haworth-Soji	\$50,001-\$250,000	62%			
		\$250,000+	Negotiable			

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	Haworth-Very, Very Task,	\$1-\$50,000	62%		see separtate		
	Zody	\$50,001-\$250,000	66%		warranty statement in		
		\$250,000+	Negotiable		section 3.18	\$	50.00
		\$1-\$50,000	67%				
	Haworth-X99	\$50,001-\$250,000	69%				
		\$250,000+	Negotiable				
		\$1-\$50,000	68%				
	Haworth-X Series	\$50,001-\$250,000	71%				
Bookcases		\$250,000+	Negotiable	Υ			
Bookeases	_	\$1-\$50,000	62%	•	see separtate		
	Haworth-Master Series, Suite	\$50,001-\$250,000	63%		warranty		
		\$250,000+	Negotiable		statement in section 3.18	\$	50.00
	Haworth-Active	\$1-\$50,000	62%				
	Components, Be_Hold	\$50,001-\$250,000	65%				
	storage	\$250,000+	Negotiable				
	Haworth-Compose storage,	\$1-\$50,000	68%				
Storage Cabinets	X Series (Peds, Files, Towers	\$50,001-\$250,000	71%	Υ			
	& lockers), Beside, V Series	\$250,000+	Negotiable				
		\$1-\$50,000	62%		see separtate		
	Haworth-Master Series, Suite	\$50,001-\$250,000	63%		warranty		
		\$250,000+	Negotiable		statement in section 3.18	\$	50.00
		\$1-\$50,000	62%				
	Haworth - Reside	\$50,001-\$250,000	65%				
		\$250,000+	Negotiable				
		\$1-\$50,000	60%				
	Haworth- Jive	\$50,001-\$250,000	64%				
		\$250,000+	Negotiable				

		\$1-\$50,000	64%		see separtate	
	Haworth-Cultivate, Immerse	\$50,001-\$250,000	67%		warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
Cantavanas		\$1-\$50,000	66%			
Conference Tables	Haworth-Planes Fixed Tables	\$50,001-\$250,000	67%	Y		
		\$250,000+	Negotiable			
		\$1-\$50,000	50%			
	Haworth-BuzziSpace	\$50,001-\$250,000	52%			
		\$250,000+	Negotiable			
	Haworth- Haworth	\$1-\$50,000	55%		see separtate	
	Collection	\$50,001-\$250,000	58%		warranty statement in	
		\$250,000+	Negotiable		section 3.18	\$ 50.00
	Haworth- Master Series,	\$1-\$50,000	62%			
	Suite	\$50,001-\$250,000	63%			
		\$250,000+	Negotiable			
	Haworth-Patterns, Reside	\$1-\$50,000	62%			
	Desking	\$50,001-\$250,000	65%			
		\$250,000+	Negotiable			
		\$1-\$50,000	60%		see separtate	
	Haworth- Jive, Swivel	\$50,001-\$250,000	64%		warranty statement in	
Classroom/		\$250,000+	Negotiable	Υ	section 3.18	\$ 50.00
Nesting Tables	Haworth- Cultivate,	\$1-\$50,000	64%			
	Immerse	\$50,001-\$250,000	67%			
		\$250,000+	Negotiable			
	Haworth-Planes HAT, Hoop,	\$1-\$50,000	66%			
	Planes Fixed Tables	\$50,001-\$250,000	67%			
		\$250,000+	Negotiable			

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	Harranth Battaria Barida	\$1-\$50,000	62%		see separtate		
	Haworth- Patterns, Reside Desking, Pip Tables	\$50,001-\$250,000	65%		warranty		
		\$250,000+	Negotiable		statement in section 3.18	\$	50.00
Moderate		\$1-\$50,000	60%				
Computer Support Tables	Haworth-Hop, Jump, Jive	\$50,001-\$250,000	64%	Y			
Support rables		\$250,000+	Negotiable				
		\$1-\$50,000	66%				
	Haworth- Planes HAT, Planes Fixed Tables, Upside	\$50,001-\$250,000	67%				
		\$250,000+	Negotiable				
	Haworth-Belong & Jump	\$1-\$50,000	61%		see separtate		
	stuff Work Tools, Belong work Screens	\$50,001-\$250,000	65%		warranty statement in		
Ergonomic Work		\$250,000+	Negotiable	Υ	section 3.18	\$	50.00
Tools	Haworth-Ergotron	\$1-\$50,000	58%				
Tools		\$50,001-\$250,000	62%				
		\$250,000+	Negotiable				
Ergonomic		\$1-\$50,000	50%				
Ancillary Products	Haworth-BuzziSpace	\$50,001-\$250,000	52%	Y			
rioddets		\$250,000+	Negotiable				
	Haworth-(Lounge seating)- Hello, ToDo, Harbor work	\$1-\$50,000	62%		see separtate		
	Lounge, Openest, Poppy, Riverbend, Pebble, Cabana	\$50,001-\$250,000	63%		warranty statement in		
	Lounge	\$250,000+	Negotiable		section 3.18	\$	50.00
		\$1-\$50,000	55%				
	Haworth-Haworth Collection	\$50,001-\$250,000	59%				
		\$250,000+	Negotiable				
		\$1-\$50,000	50%				
	Haworth- BuzziSpace	\$50,001-\$250,000	52%				
Ancillary Itams		\$250,000+	Negotiable				

Ancinary Items			1	1 ' 1		I	I
		\$1-\$50,000	45%	]	see separtate		
	Haworth- JANUS et Cie	\$50,001-\$250,000	45%		warranty statement in		
		\$250,000+	Negotiable		section 3.18	\$	50.00
		\$1-\$50,000	43%				
	Haworth-Poltrona Frau	\$50,001-\$250,000	43%				
		\$250,000+	Negotiable				
	u al u al u	\$1-\$50,000	63%				
	Haworth- Haworth Health, Atwell	\$50,001-\$250,000	64%				
		\$250,000+	Negotiable				
	mountable Il Systems Haworth-Enclose	\$1-\$50,000	62%		see separtate		
Wall Systems		\$50,001-\$250,000	64%	Y	warranty statement in		
		\$250,000+	Negotiable		section 3.18	\$	50.00
		\$1-\$50,000	68%				
	Haworth-Improv	\$50,001-\$250,000	71%				
		\$250,000+	Negotiable				
Classes		\$1-\$50,000	62%				
Classroom Seating	Haworth-Maari	\$50,001-\$250,000	63%	Y			
		\$250,000+	Negotiable				
		\$1-\$50,000	67%		see separtate		
	Haworth-X99	\$50,001-\$250,000	69%		warranty		
		\$250,000+	Negotiable		statement in section 3.18	\$	50.00

Category	Manufacturer	Dollar Threshold	Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	55%		Limited	
Ancillary Items	Homecrest	\$50,001-\$250,000	57%	Y	Commercial	
		\$250,000+	Negotiable		Warranty	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	55%				
Wood Casegoods	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
Laurinata		\$1-\$50,000	55%		Limited		
Laminate Casegoods	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	55%				
Seating and Stools	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
310015		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Guest Seating	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty	ty	
		\$250,000+	Negotiable				50.00
		\$1-\$50,000	55%				
Conference Seating	HPFi	\$50,001-\$250,000	55%	Υ	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Side Chairs and Stools	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Stack Chairs	HPFi	\$50,001-\$250,000	55%	Y Limited Warranty			
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	55%				
Performance Task Chairs	HPFi	\$50,001-\$250,000	55%	Υ	Limited Warranty		
(24/7 seating)		\$250,000+	Negotiable			\$	50.00

Т		1	T	1			
		\$1-\$50,000	55%		1:		
Bookcases	HPFi	\$50,001-\$250,000	55%	Υ	Limited Warranty	nited rranty \$	
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Storage Cabinets	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Conference Tables	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Classroom/Nesti ng Tables	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
	April   Section   Sectio		\$	50.00			
Moderate		\$1-\$50,000	55%				
Computer	rate uter Tables						
Moderate		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
_	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	55%				
Ancillary Products	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
Products		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%				
Ancillary Items	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%		,		
Classroom Seating	HPFi	\$50,001-\$250,000	55%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	63%				
Desking Systems	Humanscale	\$50,001-\$250,000	64%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	57%				
Seating and Stools	Humanscale	\$50,001-\$250,000	58%	Y	Limited Warranty		
310015		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Guest Seating	Humanscale	\$50,001-\$250,000	52%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	57%				
Conference Seating	Humanscale	\$50,001-\$250,000	58%	Y	Limited Warranty		
		\$250,000+	Negotiable				50.00
		\$1-\$50,000	50%				
Side Chairs and Stools	Humanscale	\$50,001-\$250,000	52%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Stack Chairs	Humanscale	\$50,001-\$250,000	52%	Y	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	57%				
Performance Task Chairs	Humanscale	\$50,001-\$250,000	58%	Y	Limited Warranty		
(24/7 seating)		\$250,000+	Negotiable			\$	50.00
Moderate		\$1-\$50,000	50%				
Moderate Computer	Humanscale	\$50,001-\$250,000	51%	Y	Limited Warranty		
Support Tables		\$250,000+	Negotiable			\$	50.00

Ergonomic Work Tools	Humanscale	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	66% 67% Negotiable	Υ	Limited Warranty	\$ 50.00
Ergonomic Ancillary Products	Humanscale	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	64% 65% Negotiable	Y	Limited Warranty	\$ 50.00
Ancillary Items	Humanscale	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	62% 64% Negotiable	Υ	Limited Warranty	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
Dosking	Indiana	\$1-\$50,000	55%		Warranty periods are		
Desking Systems	Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		Trouble and parts	\$	50.00
Panel	Indiana	\$1-\$50,000	55%		Warranty periods are		
Wrapped Systems	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		Troducts and parts.	\$	50.00
		\$1-\$50,000	55%		Warranty periods are		
Wood Casegoods	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		Products and parts.	\$	50.00
		\$1-\$50,000	55%		Warranty periods are limited for certain Products and parts.		
Laminate Casegoods	Indiana Furniture	\$50,001-\$250,000	57%	Y			
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	55%		Warranty periods are		
Seating and	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain		
Stools		\$250,000+	Negotiable		Products and parts.	\$	50.00
		\$1-\$50,000	55%		Warranty periods are		
Guest Seating	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain		
		\$250,000+	Negotiable		Products and parts.	\$	50.00
		\$1-\$50,000	55%		Warranty periods are		
Conference Seating	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain		
		\$250,000+	Negotiable		Warranty periods are limited for certain Products and parts.	\$	50.00
		\$1-\$50,000	55%				
Side Chairs and Stools	Indiana Furniture	\$50,001-\$250,000	57%	Υ			
		\$250,000+	Negotiable		Froducts and parts.	\$	50.00

П							
	Indiana	\$1-\$50,000	55%		Warranty periods are		
Stack Chairs	Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		Products and parts.	\$	50.00
High		\$1-\$50,000	55%		Warranty periods are		
Performance Task Chairs	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
(24/7 seating)		\$250,000+	Negotiable		Froducts and parts.	\$	50.00
		\$1-\$50,000	55%		Warranty periods are		
Bookcases	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		Froducts and parts.	\$	50.00
Chanas	و ما المراد	\$1-\$50,000	55%		Warranty periods are		
Storage Cabinets	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		\$	50.00	
Carlana	L. P	\$1-\$50,000	55%		Warranty periods are		
Conference Tables	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		rroducts and parts.	\$	50.00
Classes of	L. P	\$1-\$50,000	55%		Warranty periods are		
Classroom/ Nesting Tables	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable		r roducts and parts.	\$	50.00
Moderate	L. P	\$1-\$50,000	55%		Warranty periods are		
Computer Support Tables	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
Support rables		\$250,000+	Negotiable		Froducts and parts.	\$	50.00
Funna v v v v	La d'arra	\$1-\$50,000	55%		Warranty periods are		
Ergonomic Work Tools	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
		\$250,000+	Negotiable				50.00
Ergonomic Ancillary Products	La d'anna	\$1-\$50,000	55%		Warranty periods are		
	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain Products and parts.		
Troducts		\$250,000+	Negotiable		Troducts and parts.	\$	50.00

Ancillary Items	Indiana Furniture	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 57% Negotiable	Y	Warranty periods are limited for certain Products and parts.	\$ 50.00
		\$1-\$50,000	55%		Warranty periods are	
Classroom Seating	Indiana Furniture	\$50,001-\$250,000	57%	Y	limited for certain  Products and parts.	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
		\$1-\$50,000	50%	less than \$7500			
Guest Seating	Integra	\$50,001-\$250,000	51%	will incur a freight charge	Lifetime		
		\$250,000+	Negotiable	Treight charge		\$	50.00
		\$1-\$50,000	50%	less than \$7500			
Conference Seating	Integra	\$50,001-\$250,000	51%	will incur a freight charge	Lifetime		
		\$250,000+	Negotiable	Treight charge		\$	50.00
		\$1-\$50,000	50%	less than \$7500			
Side Chairs and Stools	Integra	\$50,001-\$250,000	51%	will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge		\$	50.00
		\$1-\$50,000	50%	less than \$7500			
Stack Chairs	Integra	\$50,001-\$250,000	51%	will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge		\$	50.00
		\$1-\$50,000	50%	less than \$7500			
Classroom/ Nesting Tables	Integra	\$50,001-\$250,000	51%	will incur a	Lifetime		
resting rusies		\$250,000+	Negotiable	freight charge		\$	50.00
		\$1-\$50,000	50%	less than \$7500			
Ancillary Items	Integra	\$50,001-\$250,000	51%	will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge		\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
D 1:		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Desking Systems	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
Panel		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Wrapped	JSI	\$50,001-\$250,000	55%	Υ	workmanship, given normal		
Systems		\$250,000+	Negotiable		use for a period of fifteen (15) years of single shift service.	\$	50.00
		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Wood Casegoods	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
Laminata		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Laminate Casegoods	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
Ergonomic		\$1-\$50,000			JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Seating and Stools	JSI	\$50,001-\$250,000		Y	workmanship, given normal use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Guest Seating	JSI	\$50,001-\$250,000	55%	Υ	workmanship, given normal use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
_		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Conference Seating	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal		
		\$250,000+	Negotiable		use for a period of fifteen (15) years of single shift service.	\$	50.00
		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Side Chairs and Stools	JSI	\$50,001-\$250,000	55%	Υ	workmanship, given normal use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Stack Chairs	JSI	\$50,001-\$250,000	55%	Υ	workmanship, given normal use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00

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High		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Performance	JSI			1 <sub>Y</sub>	workmanship, given normal		
Task Chairs	•••	\$50,001-\$250,000	55%	1	use for a period of fifteen (15) years of single shift		
(24/7 seating)		\$250,000+	Negotiable		service.	\$	50.00
		¢4 ¢50 000	FF0/		JSI warrants, to the original purchaser that each		
		\$1-\$50,000	55%	1	piece of furniture will be free from defects in		
Bookcases	JSI	\$50,001-\$250,000	55%	_ Y	workmanship, given normal		
		\$250,000+	Negotiable		use for a period of fifteen (15) years of single shift service.	\$	50.00
		\$250,0001	Negotiable		JSI warrants, to the original purchaser that each	7	30.00
Ct		\$1-\$50,000	55%	_	piece of furniture will be free from defects in		
Storage Cabinets	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal		
Cabinets				1	use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each piece of furniture will be free from defects in		
Conference	JSI	¢50,004, ¢350,000	===/	Y	workmanship, given normal		
Tables		\$50,001-\$250,000	55%	-	use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each		
Classroom/		\$1-\$30,000	33/0	٠,,	piece of furniture will be free from defects in		
Nesting Tables	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal use for a period of fifteen (15) years of single shift		
Tables		\$250,000+	Negotiable		service.	\$	50.00
Madayata					JSI warrants, to the original purchaser that each	*	
Moderate Computer		\$1-\$50,000	55%	-	piece of furniture will be free from defects in		
Support	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal		
Tables		4050.000		1	use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.  JSI warrants, to the original purchaser that each	\$	50.00
		\$1-\$50,000	55%		piece of furniture will be free from defects in		
Ergonomic	JSI	\$50,001-\$250,000	55%	Y	workmanship, given normal		
Work Tools		\$30,001-\$230,000	33/0	1	use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
		\$1-\$50,000	55%		JSI warrants, to the original purchaser that each		
Ergonomic Ancillary	JSI			Y	piece of furniture will be free from defects in workmanship, given normal		
Products	J31	\$50,001-\$250,000	55%	<b>↓ '</b>	use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00
		44 450 000			JSI warrants, to the original purchaser that each		
Ancillary		\$1-\$50,000	55%	-	piece of furniture will be free from defects in		
Items	JSI	\$50,001-\$250,000	55%	_ Y	workmanship, given normal		
		\$250,000+	Negotiable		use for a period of fifteen (15) years of single shift service.	\$	50.00
		<del>7</del> 230,000+	INCROLIABIE	1	JSI warrants, to the original purchaser that each	٦	30.00
		\$1-\$50,000	55%	]	piece of furniture will be free from defects in		
Classroom Seating	JSI	\$50,001-\$250,000	55%	Υ	workmanship, given normal		
Jeaning				1	use for a period of fifteen (15) years of single shift		
		\$250,000+	Negotiable		service.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
Ergonomic Seating and	KFI	\$1-\$50,000	55%	less than \$1500 will incur a freight	12		
Stools	KFI	\$50,001-\$250,000	Negotiable	charge	12	\$	50.00
		\$1-\$50,000	55%	less than \$1500			
Guest Seating	KFI	\$50,001-\$250,000	57%	will incur a freight charge	12		
		\$250,000+	Negotiable	Charge		\$	50.00
		\$1-\$50,000	55%	less than \$1500			
Conference Seating	KFI	\$50,001-\$250,000	57%	will incur a freight charge	12		
		\$250,000+	Negotiable	Charge		\$	50.00
		\$1-\$50,000	55%	less than \$1500			
Side Chairs and Stools	\$50,001-\$250,000 <b>57%</b> will in \$250,000+ Negotiable	\$50,001-\$250,000	57%	will incur a freight charge	12		
		Charge		\$	50.00		
		\$1-\$50,000	55%	less than \$1500			
Stack Chairs	KFI	\$50,001-\$250,000	57%	will incur a freight charge	12		
		\$250,000+	Negotiable	Charge		\$	50.00
High		\$1-\$50,000	55%	less than \$1500			
Performance Task Chairs	KFI	\$50,001-\$250,000	57%	will incur a freight charge	12		
(24/7 seating)		\$250,000+	Negotiable	Charge		\$	50.00
		\$1-\$50,000	55%	less than \$1500			
Conference Tables	KFI	\$50,001-\$250,000	57%	will incur a freight charge	12		
		\$250,000+	Negotiable	Citalge		\$	50.00
Classroom/ Nesting Tables		\$1-\$50,000	55%	less than \$1500			
	KFI	\$50,001-\$250,000	57%	will incur a freight charge	12		
		\$250,000+	Negotiable	Charge		\$	50.00

Moderate Computer Support Tables	KFI	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 57% Negotiable	less than \$1500 will incur a freight charge	12	\$ 50.00
Ancillary Items	KFI	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 57% Negotiable	less than \$1500 will incur a freight charge	12	\$ 50.00
Classroom Seating	KFI	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	55% 57% Negotiable	less than \$1500 will incur a freight charge	12	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
		\$1-\$50,000	50%		KI product warranty applies to products		
Desking Systems	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
Panel		\$1-\$50,000	50%		KI product warranty applies to products		
Wrapped Systems	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
Systems		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Wood Casegoods	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Laminate Casegoods	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
Ergonomic		\$1-\$50,000	50%		KI product warranty applies to products		
Seating and Stools	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Guest Seating	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Conference Seating	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
C: d. Cl.		\$1-\$50,000	50%		KI product warranty applies to products		
Side Chairs and Stools	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site		50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Stack Chairs	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		

		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
High		\$1-\$50,000	50%		KI product warranty applies to products		
Performance Task Chairs	KI	\$50,001-\$250,000	50%	Υ	manufactured on or after November 1, 2019 and manufactured and/or		
(24/7 seating)		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Bookcases	KI	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Storage Cabinets	KI	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products		
Conference Tables	KI	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
Classes and /		\$1-\$50,000	50%		KI product warranty applies to products		
Classroom/ Nesting Tables	\$50,001-\$250,000	50%	Υ	manufactured on or after November 1, 2019 and manufactured and/or			
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
Moderate		\$1-\$50,000	50%		KI product warranty applies to products manufactured on or after November 1, 2019 and manufactured and/or		
Computer Support	KI	\$50,001-\$250,000	50%	Y			
Tables		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
Ergonomic		\$1-\$50,000	50%		KI product warranty applies to products manufactured on or after November 1, 2019		
Ergonomic Work Tools	KI	\$50,001-\$250,000	50%	Y	and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
Ergonomic		\$1-\$50,000	50%		KI product warranty applies to products manufactured on or after November 1, 2019		
Ancillary Products	KI	\$50,001-\$250,000	50%	Y	and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
		\$1-\$50,000	50%		KI product warranty applies to products manufactured on or after November 1, 2019		
Ancillary Items <b>K</b>	KI	\$50,001-\$250,000	50%	Y	and manufactured and/or		
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$	50.00
Demountable		\$1-\$50,000	50%		KI product warranty applies to products manufactured on or after November 1, 2019		
Wall Systems	KI	\$50,001-\$250,000	50%	N	and manufactured and/or		

		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$ 50.00
		\$1-\$50,000	50%		KI product warranty applies to products	
Classroom Seating	КІ	\$50,001-\$250,000	50%	Y	manufactured on or after November 1, 2019 and manufactured and/or	
		\$250,000+	Negotiable		distributed from a KI manufacturing site	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	50%				
Wood Casegoods	Krug	\$50,001-\$250,000	52%	Υ	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Laminate Casegoods	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	50%				
Seating and Stools	Krug	\$50,001-\$250,000	52%	Y	10		
310015		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Guest Seating	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Conference Seating	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
S. I. O		\$1-\$50,000	50%				
Side Chairs and Stools	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%	_			
Stack Chairs	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	50%				
Performance Task Chairs	Krug	\$50,001-\$250,000	52%	Υ	10		
(24/7 seating)		\$250,000+	Negotiable			\$	50.00

				1		_	
		\$1-\$50,000	50%				
Bookcases	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Storage Cabinets	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Conference Tables	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Classroom/ Nesting Tables	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
Moderate		\$1-\$50,000	50%				
Computer Support	Krug	\$50,001-\$250,000	52%	Υ	10		
Tables		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Ancillary Items	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Classroom Seating	Krug	\$50,001-\$250,000	52%	Y	10		
		\$250,000+	Negotiable			\$	50.00

Category	Manufacturer	Dollar Threshold	1	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	5%				
Ancillary Items	Landscapeforms	\$50,001-\$250,000	5%		Warranties differ based on product		
		\$250,000+	Negotiable	N		\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
		\$1-\$50,000	50%		A Limited Lifetime Warranty applies to		
Ancillary Items	Loftwall	\$50,001-\$250,000	55%	N	products manufactured after		
		\$250,000+	Negotiable		June 1, 2009.	\$	50.00
		\$1-\$50,000	50%		A Limited Lifetime Warranty applies to		
Demountable Wall Systems	Loftwall	\$50,001-\$250,000	55%	N	products manufactured		
		\$250,000+	Negotiable		after June 1, 2009.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
		\$1-\$50,000	55%	less than	Limited		
Guest Seating	La-Z Boy	\$50,001-\$250,000	57%	\$1500 will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge	Warranty	\$	50.00
		\$1-\$50,000	55%	less than	Limited		
Conference Seating	La-Z Boy	\$50,001-\$250,000	57%	\$1500 will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge	Warranty	\$	50.00
		\$1-\$50,000	55%	less than	Limited		
Side Chairs and Stools	La-Z Boy	\$50,001-\$250,000	57%	\$1500 will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge	Warranty	\$	50.00
		\$1-\$50,000	55%	less than	Limited		
Stack Chairs	La-Z Boy	\$50,001-\$250,000	57%	\$1500 will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge	Warranty	\$	50.00
		\$1-\$50,000	55%	less than	Limited		
Ancillary Items	La-Z Boy	\$50,001-\$250,000	57%	\$1500 will incur a	Lifetime		
		\$250,000+	Negotiable	freight charge	Warranty	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	50%				
Laminate Casegoods	Nevins	\$50,001-\$250,000	52%		10		
		\$250,000+	Negotiable	N		\$	50.00
Ergonomic		\$1-\$50,000					
Seating and Stools		\$50,001-\$250,000					
310013		\$250,000+	Negotiable				
		\$1-\$50,000	50%				
Guest Seating	Nevins	\$50,001-\$250,000	52%		10		
		\$250,000+	Negotiable	N		\$	50.00
		\$1-\$50,000	50%				
Side Chairs and Stools	Nevins	\$50,001-\$250,000	52%		10		
		\$250,000+	Negotiable	N		\$	50.00
		\$1-\$50,000	50%				
Conference Tables	Nevins	\$50,001-\$250,000	52%		10		
		\$250,000+	Negotiable	N		\$	50.00
		\$1-\$50,000	50%				
Classroom/ Nesting Tables	Nevins	\$50,001-\$250,000	52%		10		
		\$250,000+	Negotiable	N		\$	50.00
Moderate		\$1-\$50,000	50%				
Computer Support Tables	Nevins	\$50,001-\$250,000	52%		10		
Support rables		\$250,000+	Negotiable	N		\$	50.00
		\$1-\$50,000	50%				
Ancillary Items	Nevins	\$50,001-\$250,000	52%		10		
		\$250,000+	Negotiable	N		\$	50.00

		\$1-\$50,000	50%			
Classroom Seating	Nevins	\$50,001-\$250,000	52%		10	
		\$250,000+	Negotiable	N		\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
		\$1-\$50,000	50%				
Desking Systems	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
Panel		\$1-\$50,000	50%				
Wrapped Systems	Nienkamper	\$50,001-\$250,000	52%	N	5		
Systems		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Wood Casegoods	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Laminate Casegoods	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	50%				
Seating and Stools	Nienkamper	\$50,001-\$250,000	52%	N	5		
Stools		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Guest Seating	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
_		\$1-\$50,000	50%				
Conference Seating	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Side Chairs and Stools	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00

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		\$1-\$50,000	50%				
Stack Chairs	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	50%				
Performance Task Chairs	Nienkamper	\$50,001-\$250,000	52%	N	5		
(24/7 seating)		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Bookcases	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Storage Cabinets	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Conference Tables	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Classroom/ Nesting Tables	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
Moderate		\$1-\$50,000	50%				
Computer	Nienkamper	\$50,001-\$250,000	52%	N	5		
Support Tables		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Ergonomic Work Tools	Nienkamper	\$50,001-\$250,000	52%	N	5		
		\$250,000+	Negotiable			\$	50.00
Ergonomic		\$1-\$50,000	50%				
Ancillary	Nienkamper	\$50,001-\$250,000	52%	N	5		
Products		\$250,000+	Negotiable			\$	50.00

		\$1-\$50,000	50%			
Ancillary Items	Nienkamper	\$50,001-\$250,000	52%	N	5	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	50%			
Classroom Seating	Nienkamper	\$50,001-\$250,000	52%	N	5	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Included	Term	Min Trip Cha	
		\$1-\$50,000	44%		5 Year		
Ancillary Items	Nook	\$50,001-\$250,000	50%	N	limited		
		\$250,000+	Negotiable		warranty	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Mi Trip Cha	I
		\$1-\$50,000	50%	if less than	10 Years		
Wood Casegoods	Nucraft	\$50,001-\$250,000	51%	\$2100 will incur freight charges	with Limitations		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%	if less than	10 Years		
Laminate Casegoods	Nucraft	\$50,001-\$250,000	51%	\$2100 will incur freight charges			
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%	if less than	10 Years		
Bookcases	Nucraft	\$50,001-\$250,000	51%	\$2100 will incur freight charges			
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%	if less than	10 Years		
Storage Cabinets	Nucraft	\$50,001-\$250,000	51%	\$2100 will incur freight charges			
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%	if less than	10 Years		
Conference Tables	Nucraft	\$50,001-\$250,000	51%	\$2100 will incur freight charges	with Limitations		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%	if loss the sec	10 V		
Classroom/ Nesting Tables	Nucraft	\$50,001-\$250,000	51%	if less than \$2100 will incur freight charges	10 Years with Limitations		

			I			l	
		\$250,000+	Negotiable			\$	50.00
Moderate		\$1-\$50,000	50%	if less than	10 Years		
Computer Support Tables	Nucraft	\$50,001-\$250,000	51%	\$2100 will incur freight charges			
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%	if less than	10 Years		
Ancillary Items	Nucraft	\$50,001-\$250,000	51%	\$2100 will incur freight charges			
		\$250,000+	Negotiable			\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	42%			
Demountable Wall Systems	NxtWall	\$50,001-\$250,000	42%	Υ	10	
		\$250,000+	Negotiable			\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
Ergonomic	OCIsitwell	\$1-\$50,000	61%	- N	OCISitwell warrants from the date of purchase, the structural frame construction of any of our chairs to be		
Seating and Stools	Ocisitweii	S1-\$50,000   61%   Negotiable   S250,000+ Negotiable   S1-\$50,000   61%   S250,000+ Negotiable   S1-\$50,000   61%   S250,000+ Negotiable   S250,000+ Negotiabl	50.00				
					OCISitwell warrants from the date of purchase, the	<b>&gt;</b>	50.00
Guest Seating	OCIsitwell			N -	free from defects in materials and workmanship for a	\$	50.00
Conference	001-11	\$1-\$50,000	_				
Seating	OCIsitwell			N	•	\$	50.00
Side Chairs		\$1-\$50,000	61%		1		
and Stools	OCIsitwell			N	free from defects in materials and workmanship for a	s	50.00
			_		OCISitwell warrants from the date of purchase, the	1	
Stack Chairs OCIsitwell			N	free from defects in materials and workmanship for a			
High			_			\$	50.00
Performance Task Chairs	OCIsitwell			N	structural frame construction of any of our chairs to be		
(24/7 seating)		\$250,000+	Negotiable		ocisitwell warrants from the date of purchase, the structural frame construction of any of our chairs to be free from defects in materials and workmanship for a	\$	50.00
Classroom/ Nesting Tables	OCIsitwell			N	structural frame construction of any of our chairs to be		
nesting rables						\$	50.00
Moderate Computer	OCIsitwell	\$1-\$50,000	61%	N	OCISitwell warrants from the date of purchase, the structural frame construction of any of our chairs to be		
Support Tables		\$50,001-\$250,000	65% Negotiable	"	free from defects in materials and workmanship for a period of 10 years to the original purchase	\$	50.00
		\$1-\$50,000	61%		OCISitwell warrants from the date of purchase, the structural frame construction of any of our chairs to be		
Ancillary Items	OCIsitwell	\$50,001-\$250,000 \$250,000+	65% Negotiable	N	free from defects in materials and workmanship for a period of 10 years to the original purchase	\$	50.00
Classroom		\$1-\$50,000	61%		OCISitwell warrants from the date of purchase, the	Ť	
Classroom Seating	OCIsitwell	\$50,001-\$250,000	65%	N	structural frame construction of any of our chairs to be free from defects in materials and workmanship for a period of 10 years to the original purchase		50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Min Trip Cha	
Desking	OFS	\$1-\$50,000	55%	if less than \$1500 will	OFS products warrant to 12 years on single-		
Systems	013	\$50,001-\$250,000	56% Negotiable	incur freight charges	shift applications with exceptions.	\$	50.00
Panel		\$1-\$50,000	55%	if less than	OFS products warrant		
Wrapped Systems	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	shift applications with		
		\$250,000+	Negotiable	charges	to 12 years on single shift applications with exceptions.  OFS products warrant to 12 years on single shift applications with exceptions.  OFS products warrant to 12 years on single shift applications with exceptions.  OFS products warrant to 12 years on single shift applications with exceptions.  OFS products warrant to 12 years on single shift applications with exceptions.  OFS products warrant to 12 years on single shift applications with exceptions.	\$	50.00
NA/ a a al		\$1-\$50,000	55%	if less than	OFS products warrant		
Wood Casegoods	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	shift applications with		
		\$250,000+	Negotiable	charges	exceptions.	\$	50.00
		\$1-\$50,000	55%	if less than	OFS products warrant		
Laminate Casegoods	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with		
		\$250,000+	Negotiable	charges	exceptions.	\$	50.00
Ergonomic		\$1-\$50,000	55%	if less than	OFS products warrant		
Seating and Stools	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with		
Stools		\$250,000+	Negotiable	charges	exceptions.	\$	50.00
		\$1-\$50,000	55%	if less than	OFS products warrant		
Guest Seating	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with		
		\$250,000+	Negotiable	charges	exceptions.	\$	50.00
_		\$1-\$50,000	55%	if less than	OFS products warrant		
Conference Seating	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with		
		\$250,000+	Negotiable	charges	exceptions.	\$	50.00
		\$1-\$50,000	55%	if less than	OFS products warrant		
Side Chairs and Stools	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with		
		\$250,000+	Negotiable	charges	exceptions.	\$	50.00

I						
		\$1-\$50,000	φ50)000		OFS products warrant	
Stack Chairs	OFS	\$50,001-\$250,000	56%	incur freight	to 12 years on single- shift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
High		\$1-\$50,000	55%	if less than	OFS products warrant	
Performance Task Chairs	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
(24/7 seating)		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
		\$1-\$50,000	55%	if less than	OFS products warrant	
Bookcases	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
		\$1-\$50,000	55%	if less than	OFS products warrant	
Storage Cabinets	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
		\$1-\$50,000	55%	if less than	OFS products warrant	
Conference Tables	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
		\$1-\$50,000	55%	if less than	OFS products warrant	
Classroom/ Nesting Tables	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
Moderate		\$1-\$50,000	55%	if less than	OFS products warrant	
Computer Support Tables	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
Support rables		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
Funna v v v v v		\$1-\$50,000	55%	if less than	OFS products warrant	
Ergonomic Work Tools	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
Ergonomic		\$1-\$50,000	55%	if less than	OFS products warrant	
Ancillary Products	OFS	\$50,001-\$250,000	001-\$250,000 <b>56%</b> \$1500 will incur freight	to 12 years on single- shift applications with		
FIOUUCIS		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00

Ancillary Items	OFS	\$1-\$50,000 \$50,001-\$250,000	55% 56%	if less than \$1500 will incur freight	OFS products warrant to 12 years on singleshift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00
		\$1-\$50,000	55%	if less than	OFS products warrant	
Classroom Seating	OFS	\$50,001-\$250,000	56%	\$1500 will incur freight	to 12 years on single- shift applications with	
		\$250,000+	Negotiable	charges	exceptions.	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o nrge
Ergonomic		\$1-\$50,000	52%		Limited		
Seating and Stools	OM Seating	\$50,001-\$250,000	52%	Y	Warranty		
Stools		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	52%				
Guest Seating	OM Seating	\$50,001-\$250,000	52%	Υ	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	52%				
Conference Seating	OM Seating	\$50,001-\$250,000	52%	Υ	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	52%				
Side Chairs and Stools	OM Seating	\$50,001-\$250,000	52%	Υ	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	52%				
Stack Chairs	OM Seating	\$50,001-\$250,000	52%	Υ	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	52%				
Performance Task Chairs	OM Seating	\$50,001-\$250,000	52%	Υ	Limited Warranty		
(24/7 seating)		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	52%				
Classroom Seating	OM Seating	\$50,001-\$250,000	52%	Υ	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
Desking Systems	PS Furniture	\$1-\$50,000 \$50,001-\$250,000	58%	If less than \$250 will incur freight charges	12		
		\$250,000+	Negotiable			\$	50.00
Panel Wrapped		\$1-\$50,000	58%	If less than \$250 will			
Systems	PS Furniture	\$50,001-\$250,000	58%	incur freight charges	12		
		\$250,000+	Negotiable	dia geo		\$	50.00
		\$1-\$50,000	58%	If less than			
Wood Casegoods	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12		
		\$250,000+	Negotiable	Charges		\$	50.00
		\$1-\$50,000	58%	If less than			
Laminate Casegoods	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12		
		\$250,000+	Negotiable	enarges		\$	50.00
Ergonomic		\$1-\$50,000	58%	If less than			
Seating and Stools	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	58%	If less than			
Guest Seating	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight	12		

				charges		
		\$250,000+	Negotiable			\$ 50.00
Cantanana		\$1-\$50,000	58%	If less than		
Conference Seating	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	58%	If less than		
Side Chairs and Stools	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12	
		\$250,000+	Negotiable	Charges		\$ 50.00
		\$1-\$50,000	58%	If less than		
Stack Chairs	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12	
		\$250,000+	Negotiable	charges		\$ 50.00
High		\$1-\$50,000	58%	If less than		
Performance Task Chairs	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12	
(24/7 seating)		\$250,000+	Negotiable	charges		\$ 50.00
		\$1-\$50,000	58%	If less than		
Bookcases	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight	12	
		\$250,000+	Negotiable	charges		\$ 50.00
		\$1-\$50,000	58%	If less than		
Storage Cabinets	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight	12	
		\$250,000+	Negotiable	charges		\$ 50.00
		\$1-\$50,000	58%	If less than		

Conference Tables	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12		
		\$250,000+	Negotiable	1		\$	50.00
		\$1-\$50,000	58%	If less than			
Classroom/ Nesting Tables	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12		
		\$250,000+	Negotiable			\$	50.00
Moderate		\$1-\$50,000	58%	If less than			
Computer Support Tables	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight	12		
		\$250,000+	Negotiable	charges		\$	50.00
		\$1-\$50,000	58%	If less than			
Ergonomic Work Tools	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight	12		
		\$250,000+	Negotiable	charges		\$ 50	50.00
Ergonomic		\$1-\$50,000	58%	If less than			
Ancillary Products	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12		
		\$250,000+	Negotiable	charges		\$	50.00
		\$1-\$50,000	58%	If less than			
Ancillary Items	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight charges	12		
		\$250,000+	Negotiable	clidiges		\$ 5	50.00
		\$1-\$50,000	58%	If less than			
Classroom Seating	PS Furniture	\$50,001-\$250,000	58%	\$250 will incur freight	12		
		\$250,000+	Negotiable	charges		\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
Louringto		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Laminate Casegoods	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge		\$	50.00
Ergonomic		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Seating and Stools	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	,	\$	50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Guest Seating	Safco	\$50,001-\$250,000	57%	incur a	Lifetime		
		\$250,000+	Negotiable	freight charge	Warranty	\$	50.00
_		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Conference Seating	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	Variancy	у	50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Side Chairs and Stools	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	Warrancy	\$	50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Stack Chairs	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge	Warrancy	\$	50.00
High		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Performance Task Chairs	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty		
(24/7 seating)		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited		
Bookcases	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty		
		\$250,000+	Negotiable	charge		\$	50.00

		_				 
		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Storage Cabinets	Safco	\$50,001-\$250,000	57%	incur a	Lifetime	
		\$250,000+	Negotiable	freight charge	Warranty	\$ 50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Conference Tables	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty	
		\$250,000+	Negotiable	charge	wairanty	\$ 50.00
Glasses and		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Classroom/ Nesting Tables	Safco	\$50,001-\$250,000	57%	incur a freight	Lifetime Warranty	
		\$250,000+	Negotiable	charge	vvarianty	\$ 50.00
Moderate		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Computer	Safco	\$50,001-\$250,000	57%	incur a	Lifetime	
Support Tables		\$250,000+	Negotiable	freight charge	Warranty	\$ 50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Ergonomic Work Tools	Safco	\$50,001-\$250,000	57%	incur a	Lifetime	
		\$250,000+	Negotiable	freight charge	Warranty	\$ 50.00
Ergonomic		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Ancillary	Safco	\$50,001-\$250,000	57%	incur a	Lifetime	
Products		\$250,000+	Negotiable	freight charge	Warranty	\$ 50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Ancillary Items	Safco	\$50,001-\$250,000	57%	incur a	Lifetime	
		\$250,000+	Negotiable	freight charge	Warranty	\$ 50.00
		\$1-\$50,000	57%	Less than \$1000 will	Limited	
Classroom Seating	Safco	\$50,001-\$250,000	57%	incur a	Lifetime	
		\$250,000+	Negotiable	freight charge	Warranty	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mir Trip Cha	
		\$1-\$50,000	47%		Snowsound warranty is		
Ancillary Items	Ancillary Items Snowsound	\$50,001-\$250,000	50%	N	a lifetime warranty against manufacturer's		
		\$250,000+	Negotiable		defects	\$	50.00
		\$1-\$50,000	47%		Snowsound warranty is		
Demountable Wall Systems	Snowsound	\$50,001-\$250,000	50%	N	a lifetime warranty against manufacturer's		
,		\$250,000+	Negotiable		defects	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	
Ergonomic		\$1-\$50,000	50%		All chairs are guaranteed against structural failure		
Seating and Stools	Source	\$50,001-\$250,000	52%	N	for a lifetime of normal commercial use by the		
		Dollar Threshold	50.00				
		\$1-\$50,000	50%		_		
Guest Seating	Source	\$50,001-\$250,000	52%	N			
		\$250,000+	Negotiable		original purchaser.	\$	50.00
Canfanana		\$1-\$50,000	50%		_		
Conference Seating	Source	\$50,001-\$250,000	52%	N			
		\$250,000+	Negotiable		•	\$	5.00
		\$1-\$50,000	50%				
Side Chairs and Stools	Source	\$50,001-\$250,000	52%	N			
		\$250,000+	Negotiable		-	\$	50.00
		\$1-\$50,000	50%		_		
Stack Chairs	Source	\$50,001-\$250,000	52%	N			
		\$250,000+	Negotiable		original purchaser.	\$	50.00
High		\$1-\$50,000	50%		_		
Performance Task Chairs (24/7	Source	\$50,001-\$250,000	52%	N			
seating)		\$250,000+	Negotiable		original purchaser.	\$	50.00
		\$1-\$50,000	50%		All chairs are guaranteed against structural failure		
Ancillary Items	Source	\$50,001-\$250,000	52%	N	for a lifetime of normal commercial use by the		
		\$250,000+	Negotiable		original purchaser.	\$	50.00
CI.		\$1-\$50,000	50%		All chairs are guaranteed against structural failure		
Classroom Seating	Source	\$50,001-\$250,000	52%	N	for a lifetime of normal commercial use by the		
		\$250,000+	Negotiable		original purchaser.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Mii Trip Cha	
Ergonomic		\$1-\$50,000	55%		Lifetime		
Seating and Stools	Spec	\$50,001-\$250,000	55%	N	Structural Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%		Lifetime		
Guest Seating	Spec	\$50,001-\$250,000	55%	N	Structural Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%		Lifotimo		
Conference Seating	Spec	\$50,001-\$250,000	55%	N	Lifetime Structural Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%		Lifetime		
Side Chairs and Stools	Spec	\$50,001-\$250,000	55%	N	Structural Warranty		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	55%		Lifetime		
Stack Chairs	Spec	\$50,001-\$250,000	55%	N	Structural Warranty		
		\$250,000+	Negotiable			\$	50.00
High		\$1-\$50,000	55%		Lifetime		
Performance Task Chairs	Spec	\$50,001-\$250,000	55%	N	Structural Warranty		

(24/7 seating)				1	,	- 1
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%		Lifetime	
Bookcases	Spec	\$50,001-\$250,000	55%	N	Structural Warranty	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%		Lifetime	
Storage Cabinets	Spec	\$50,001-\$250,000	55%	N	Structural Warranty	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%		Lifetime	
Conference Tables	Spec	\$50,001-\$250,000	55%	N	Structural Warranty	
		\$250,000+	Negotiable		vvarianty	\$ 50.00
		\$1-\$50,000	55%		Lifetime	
Classroom/ Nesting Tables	Spec	\$50,001-\$250,000	55%	N	Structural Warranty	
		\$250,000+	Negotiable			\$ 50.00
Moderate		\$1-\$50,000	55%		Lifetime	
Computer Support Tables	Spec	\$50,001-\$250,000	55%	N	Structural Warranty	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%		Lifetime	
Ancillary Items	Spec	\$50,001-\$250,000	55%	N	Structural Warranty	
		\$250,000+	Negotiable			\$ 50.00
		\$1-\$50,000	55%		l ifation a	

Classroom Seating	Spec	\$50,001-\$250,000	55%	N	Structural Warranty	
		\$250,000+	Negotiable		vvariancy	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o irge
		\$1-\$50,000	55%	less than	Warranty		
Desking Systems	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per		
		\$250,000+	Negotiable	charges	product.	\$	50.00
Daniel Marie and		\$1-\$50,000	55%	less than	Warranty		
Panel Wrapped Systems	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per product.		
		\$250,000+	Negotiable	charges	product.	\$	50.00
		\$1-\$50,000	55%	less than	Warranty		
Wood Casegoods	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per product.		
		\$250,000+	Negotiable	charges	product.	\$	50.00
		\$1-\$50,000	55%	less than	Warranty		
Laminate Casegoods	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per product.		
		\$250,000+	Negotiable	charges	product.	\$	50.00
		\$1-\$50,000	55%	less than	Warranty		
Bookcases	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per product.		
		\$250,000+	Negotiable	charges	product.	\$	50.00
		\$1-\$50,000	55%	less than	Warranty		
Storage Cabinets	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per product.		
		\$250,000+	Negotiable	charges	product.	\$	50.00
		\$1-\$50,000	55%	less than	Warranty		
Conference Tables	Special-T	\$50,001-\$250,000	56%	\$2000 will diff	differs per product.		
		\$250,000+	Negotiable		product.	\$	50.00
,		\$1-\$50,000	55%	less than Warrant	Warranty		
Classroom/ Nesting Tables	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per		
		\$250,000+	Negotiable	charges	product.	\$	50.00

Moderate		\$1-\$50,000	55%	less than	Warranty	
Computer	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per	
Support Tables		\$250,000+	Negotiable	charges	product.	\$ 50.00
		\$1-\$50,000	55%	less than	Warranty	
Ergonomic Work Tools	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per	
		\$250,000+	Negotiable	charges	product.	\$ 50.00
Ergonomic		\$1-\$50,000	55%	less than \$2000 will incur freight	Warranty	
Ancillary	Special-T	\$50,001-\$250,000	56%		differs per	
Products		\$250,000+	Negotiable	charges	product.	\$ 50.00
Ancillary Items		\$1-\$50,000	55%	less than	Warranty	
	Special-T	\$50,001-\$250,000	56%	\$2000 will incur freight	differs per	
		\$250,000+	Negotiable	charges	product.	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Mi Trip Cha	
Ergonomic		\$1-\$50,000	55%	Less than \$125	St. Timothy warrants to the original purchaser that our seating products will be free from		
Seating and Stools	St.Timothy	\$50,001-\$250,000	57%	will incurr a freight charge	defects in workmanship given normal conditions for a period of 10 years in single shift		
310013		\$250,000+	Negotiable	ireight thuige	service	\$	50.00
		\$1-\$50,000	55%	Less than \$125	St. Timothy warrants to the original purchaser that our seating products will be free from		
Guest Seating	St.Timothy	\$50,001-\$250,000	57%	will incurr a freight charge	defects in workmanship given normal conditions for a period of 10 years in single shift		
		\$250,000+	Negotiable	ineight thange	service	\$	50.00
Canfaranaa		\$1-\$50,000	55%	Less than \$125	St. Timothy warrants to the original purchaser that our seating products will be free from		
Conference Seating	St.Timothy	\$50,001-\$250,000	57%	will incurr a freight charge	defects in workmanship given normal conditions for a period of 10 years in single shift		
		\$250,000+	Negotiable	in eight endige	service	\$	50.00
Side Chairs		\$1-\$50,000	55%	Less than \$125	St. Timothy warrants to the original purchaser that our seating products will be free from		
and Stools	St.Timothy	\$50,001-\$250,000	57%	will incurr a freight charge	defects in workmanship given normal		
		\$250,000+	Negotiable	in eight endige	service	\$	50.00
		\$1-\$50,000	55%	Less than \$125	St. Timothy warrants to the original purchaser that our seating products will be free from		
Stack Chairs	St.Timothy	\$50,001-\$250,000	57%	will incurr a freight charge	defects in workmanship given normal conditions for a period of 10 years in single shift		
		\$250,000+	Negotiable	gc	service	\$	50.00
High Performance		\$1-\$50,000	55%	Less than \$125	St. Timothy warrants to the original purchaser that our seating products will be free from		
Task Chairs	St.Timothy	\$50,001-\$250,000	57%	will incurr a freight charge	defects in workmanship given normal conditions for a period of 10 years in single shift		
(24/7 seating)		\$250,000+	Negotiable	gc	service	\$	50.00
Classroom/		\$1-\$50,000					
Nesting Tables		\$50,001-\$250,000	57%				
		\$250,000+	Negotiable				
Moderate		\$1-\$50,000	5%	_			
Computer Support Tables		\$50,001-\$250,000		_			
		\$250,000+	Negotiable				
Classroom		\$1-\$50,000	55%	Less than \$125	St. Timothy warrants to the original purchaser that our seating products will be free from		
Seating	St.Timothy	\$50,001-\$250,000	57%	will incurr a freight charge	defects in workmanship given normal conditions for a period of 10 years in single shift		
		\$250,000+	Negotiable	3 7 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	service	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
Ergonomic		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Seating and Stools	Stylex	\$50,001-\$250,000	50%	incur a freight	with limitations		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Guest Seating	Stylex	\$50,001-\$250,000	50%	incur a freight	with limitations		
		\$250,000+	Negotiable	charge		\$	50.00
Cantanana		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Conference Seating	Stylex	\$50,001-\$250,000	50%	incur a	with		
		\$250,000+	Negotiable	freight charge	limitations	\$	50.00
		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Side Chairs and Stools	Stylex	\$50,001-\$250,000	50%	incur a freight	with limitations		
		\$250,000+	Negotiable	charge	IIIIICacions	\$	50.00
		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Stack Chairs	Stylex	\$50,001-\$250,000	50%	incur a freight	with limitations		
		\$250,000+	Negotiable	charge	illintations	\$	50.00
High Performance		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Task Chairs	Stylex	\$50,001-\$250,000	50%	incur a freight	with limitations		
(24/7 seating)		\$250,000+	Negotiable	charge	iiiiitations	\$	50.00
Caufin		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Conference Tables	Stylex	\$50,001-\$250,000	50%	incur a freight	with limitations		
		\$250,000+	Negotiable	charge		\$	50.00
		\$1-\$50,000	50%	less than \$4000 will	10 Years,		
Classroom/ Nesting Tables	Stylex	\$50,001-\$250,000	50%	incur a	with limitations		
		\$250,000+	Negotiable	charge		\$	50.00

Moderate Computer Support Tables	Stylex	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	50% 50% Negotiable	less than \$4000 will incur a freight charge	10 Years, with limitations	\$ 50.00
Ergonomic Ancillary	Stylex	\$1-\$50,000 \$50,001-\$250,000	50%	less than \$4000 will incur a	10 Years, with	
Products		\$250,000+	Negotiable	freight charge	limitations	\$ 50.00
		\$1-\$50,000	50%	less than \$4000 will	10 Years,	
Ancillary Items	Stylex	\$50,001-\$250,000	50%	incur a	with limitations	
		\$250,000+	Negotiable	freight charge	IIIIIIIIIIII	\$ 50.00
		\$1-\$50,000	50%	less than \$4000 will	10 Years,	
Classroom Seating	Stylex	\$50,001-\$250,000	50%	incur a	with	
		\$250,000+	Negotiable	freight charge	limitations	\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off		Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	16%			
Ancillary Items	Takeform	\$50,001-\$250,000	22%		5	
		\$250,000+	Negotiable	Y		\$ 50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
		\$1-\$50,000	63%	If less than	Limited		
Desking Systems	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	vvairanty	\$	50.00
Danal Wrannad		\$1-\$50,000	63%	If less than	Limited		
Panel Wrapped Systems	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	variancy	\$	50.00
		\$1-\$50,000	63%	If less than \$4000 will	Limited		
Wood Casegoods	Таусо	\$50,001-\$250,000	65%	incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	variancy	\$	50.00
1		\$1-\$50,000	63%	If less than	Limited		
Laminate Casegoods	Tayco	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	Warranty	\$	50.00
For example Continu		\$1-\$50,000	63%	If less than	Limited		
Ergonomic Seating and Stools	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	vvairancy	\$	50.00
		\$1-\$50,000	63%	If less than	Limited		
Guest Seating	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	vvairancy	\$	50.00
Carafa		\$1-\$50,000	63%	If less than	Limited		
Conference Seating	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	ur freight Lifetime		
		\$250,000+	Negotiable	charges	vvairanty	\$	50.00
Cida Chair		\$1-\$50,000	63%	If less than	Limited		
Side Chairs and Stools	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	vvaiiality	\$	50.00

		\$1-\$50,000	63%	If less than	l insite d	
Stack Chairs	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Limited Lifetime	
		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
High Performance		\$1-\$50,000	63%	If less than	Limited	
Task Chairs (24/7	Tayco	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime	
seating)		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
		\$1-\$50,000	63%	If less than	Limited	
Bookcases	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty	
		\$250,000+	Negotiable	charges	vvariancy	\$ 50.00
		\$1-\$50,000	63%	If less than	Limited	
Storage Cabinets	Tayco	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime	
		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
		\$1-\$50,000	63%	If less than	Limited	
Conference Tables	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime	
		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
		\$1-\$50,000	63%	If less than	Limited	
Classroom/ Nesting Tables	Tayco	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime	
_		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
Moderate		\$1-\$50,000	63%	If less than	Limited	
Computer Support	Tayco	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime	
Tables		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
		\$1-\$50,000	63%	If less than	Limited	
Ergonomic Work Tools	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime	
TOOIS		\$250,000+	Negotiable	charges	Warranty	\$ 50.00
Ergonomic Ancillary Products		\$1-\$50,000	63%	If less than	Limited	
	ry Products	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime	
,		\$250,000+	Negotiable	charges	Warranty	\$ 50.00

Ancillary Items	Таусо	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	63% 65% Negotiable	If less than \$4000 will incur freight charges	Limited Lifetime Warranty	4	50.00
		\$1-\$50,000	63%	If less than	Limited	7	30.00
Classroom Seating	Таусо	\$50,001-\$250,000	65%	\$4000 will incur freight	Lifetime Warranty		
		\$250,000+	Negotiable	charges	- crantanty	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o irge
Ergonomic		\$1-\$50,000	50%				
Seating and Stools	Tenjam	\$50,001-\$250,000	50%	Υ	Session Series = 10 Duraflex = 3		
Stools		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Side Chairs and Stools	Tenjam	\$50,001-\$250,000	50%	Υ	Session Series = 10 Duraflex = 3		
		\$250,000+	Negotiable			\$	50.00
	Tenjam	\$1-\$50,000	50%				
Stack Chairs		\$50,001-\$250,000	50%	Υ	Session Series = 10 Duraflex = 3		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Ancillary Items	Tenjam	\$50,001-\$250,000	50%	Υ	Session Series = 10 Duraflex = 3		
		\$250,000+	Negotiable			\$	50.00
		\$1-\$50,000	50%				
Classroom Seating	Tenjam	\$50,001-\$250,000	50%	Υ	Session Series = 10 Duraflex = 3		
		\$250,000+	Negotiable			\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o orge
		\$1-\$50,000	50%		Limited		
Desking Systems	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Panel Wrapped Systems	Versteel	\$50,001-\$250,000	50%	Y	Lifetime Warranty		
		\$250,000+	Negotiable		vvarranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Wood Casegoods	Versteel	\$50,001-\$250,000	50%	Y	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
Laminate Casegoods		\$1-\$50,000	50%	Υ	Limited		
	Versteel	\$50,001-\$250,000	50%		Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
Ergonomic	Versteel	\$1-\$50,000	50%	Y	Limited		
Seating and		\$50,001-\$250,000	50%		Lifetime		
Stools		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Guest Seating	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Conference Seating	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Side Chairs and Stools	Versteel	\$50,001-\$250,000	50%	Y	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00

		_					
		\$1-\$50,000	50%		Limited		
Stack Chairs	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
High		\$1-\$50,000	50%		Limited		
Performance Task Chairs (24/7	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime Warranty		
seating)		\$250,000+	Negotiable		warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Bookcases	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Storage Cabinets	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
	Versteel	\$1-\$50,000	50%		Limited		
Conference Tables		\$50,001-\$250,000	50%	Υ	Lifetime Warranty		
		\$250,000+	Negotiable		warranty	\$	50.00
	Versteel	\$1-\$50,000	50%		Limited		
Classroom/ Nesting Tables		\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
Moderate		\$1-\$50,000	50%		Limited		
Computer Support Tables	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
Support rables		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Ergonomic Work Tools	Versteel	\$50,001-\$250,000	50%	Υ	Lifetime		
		\$250,000+	Negotiable		Warranty	\$	50.00
		\$1-\$50,000	50%		Limited		
Ergonomic Ancillary Products	Versteel	\$50,001-\$250,000	50%	Y	Lifetime		
,		\$250,000+	Negotiable		Warranty	\$	50.00

Ancillary Items	Versteel	\$1-\$50,000	50%	γ	Limited Lifetime		
	reisteel	\$50,001-\$250,000	50%	ļ ·	Warranty		
		\$250,000+	Negotiable		vuiruncy	\$	50.00
Classroom Seating	Versteel	\$1-\$50,000	50%		Limited		
		\$50,001-\$250,000	50%	Y	Lifetime Warranty		
		\$250,000+	Negotiable		vvairality	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum o arge
Ergonomic Seating and	Via	\$1-\$50,000	50%	Υ	All via seating products, INCLUDING VIA SEATING		
Stools	Via	\$50,001-\$250,000	Negotiable	'	FOAM, are warranted for 12 Years. With exceptions.	\$	50.00
		\$1-\$50,000	50%		All via seating products, INCLUDING VIA SEATING		
Guest Seating	Via	\$50,001-\$250,000	52%	Y	FOAM, are warranted for 12 Years. With exceptions.		
		\$250,000+	Negotiable		·	\$	5.00
Conference	Via	\$1-\$50,000	50%	- γ	All via seating products, INCLUDING VIA SEATING		
Seating		\$50,001-\$250,000	52% Negotiable	1	FOAM, are warranted for 12 Years. With exceptions.	\$	50.00
		\$1-\$50,000	50%	Y	All via seating products,		
Side Chairs and Stools	Via	\$50,001-\$250,000	52%		INCLUDING VIA SEATING FOAM, are warranted for 12		
		\$250,000+	Negotiable		Years. With exceptions.	\$	50.00
	Via	\$1-\$50,000	50%	Υ	All via seating products, INCLUDING VIA SEATING		
Stack Chairs		\$50,001-\$250,000	52%		FOAM, are warranted for 12		
		\$250,000+	Negotiable		Years. With exceptions.	\$	50.00
High		\$1-\$50,000	50%		All via seating products,		
Performance Task Chairs	Via	\$50,001-\$250,000	52%	Υ	INCLUDING VIA SEATING FOAM, are warranted for 12		
(24/7 seating)		\$250,000+	Negotiable		Years. With exceptions.	\$	50.00
		\$1-\$50,000	50%		All via seating products, INCLUDING VIA SEATING		
Ancillary Items	Via	\$50,001-\$250,000	52%	Υ	FOAM, are warranted for 12		
		\$250,000+	Negotiable		Years. With exceptions.	\$	50.00
Classes	Via	\$1-\$50,000	50%		All via seating products,		
Classroom Seating		\$50,001-\$250,000	52%	Υ	INCLUDING VIA SEATING FOAM, are warranted for 12		
		\$250,000+	Negotiable		Years. With exceptions.	\$	50.00

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Trip	nimum ) irge
Ergonomic		\$1-\$50,000	50%		Warranty		
Seating and	West Coast Industries	\$50,001-\$250,000	52%	N	differs per		
Stools		\$250,000+	Negotiable		product	\$	50.00
		\$1-\$50,000	50%		Warranty		
Guest Seating	West Coast Industries	\$50,001-\$250,000	52%	N	differs per		
		\$250,000+	Negotiable		product	\$	50.00
65		\$1-\$50,000	50%		Warranty		
Conference Seating	West Coast Industries	\$50,001-\$250,000	52%	N	differs per product		
		\$250,000+	Negotiable		product	\$	50.00
C'.l. Ch. 'l	West Coast Industries	\$1-\$50,000	50%	N	Warranty		
Side Chairs and Stools		\$50,001-\$250,000	52%		differs per product		
		\$250,000+	Negotiable		product	\$	50.00
	West Coast Industries	\$1-\$50,000	50%		Warranty		
Stack Chairs		\$50,001-\$250,000	52%	N	differs per product		
		\$250,000+	Negotiable		product	\$	50.00
High	West Coast	\$1-\$50,000	50%		Warranty		
Performance Task Chairs	West Coast Industries	\$50,001-\$250,000	52%	N	differs per product		
(24/7 seating)		\$250,000+	Negotiable		product	\$	50.00
Conforce	West Coast	\$1-\$50,000	50%		Warranty		
Conference Tables	Industries	\$50,001-\$250,000	52%	N	differs per product		
		\$250,000+	Negotiable		product	\$	50.00
Classic /		\$1-\$50,000	50%		Warranty		
Classroom/ Nesting Tables	West Coast Industries	\$50,001-\$250,000	52%	N	differs per product		
		\$250,000+	Negotiable		p. oddet	\$	50.00

Moderate Computer Support Tables	West Coast Industries	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	50% 52% Negotiable	N	Warranty differs per product	\$ 50.00
Ancillary Items	West Coast Industries	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	50% 52% Negotiable	N	Warranty differs per product	\$ 50.00
Classroom Seating	West Coast Industries	\$1-\$50,000 \$50,001-\$250,000 \$250,000+	50% 52% Negotiable	N	Warranty differs per product	\$ 50.00

Category	Manufacturer	Dollar Threshold	/	Included	Term	Mini Trip Char	mum
Ancillary Items	Zonez	\$1-\$50,000	55%				
		\$50,001-\$250,000	57%	N	Limited Warranty		
		\$250,000+	Negotiable			\$	50.00

Labor Rates for Services	Но	ourly Rate
Design Services(Includes drawings and revisions) (Regular Hours)	\$	50.00
Installation Services (Regular Hours)	\$	40.00
Installation Services (After Hours)	\$	60.00
Disassembly/Relocation/Reconfiguration Services (Regular Hours)	\$	40.00
Project Management (Regular Hours)	\$	50.00
Project Management (After Hours)	\$	70.00
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$	60.00
Repair Services (Regular Hours)	\$	40.00
Repair Services (After Hours)	\$	60.00
Reupholstering Services (Regular Hours)	\$	70.00
Reupholstering Services (After Hours)	\$	100.00
Refurbishing Services (Regular Hours)	TBD	
Refurbishing Services (After Hours)	TBD	
Warehousing Services	.99 per s	sq foot
Custom Fabricated Furniture Services (Regular Hours)	NA	
Custom Fabricated Furniture Services (After Hours)	NA	
Minimum Delivery Fee	\$	50.00
	XXhr	Yhr
	min.	