



25555 W Durango Street
 Buckeye, AZ 85326
 623-925-3400 (P)
 623-386-6063 (F)
<http://besd33.org>

"A Community Passionate About Student Success"

Sun Valley Builders, LLC
 20634 N 28th St Suite 185
 Phoenix, AZ 85050

October 2, 2017

RE: BESD#33 Job Order Contracting – General Contractor Negotiation

To Whom It May Concern:

As you know, your firm was ranked as one of the 5 firms for Large Projects. The next step in the process is for Buckeye Elementary School District (BESD) to enter into negotiations for compensation and other contract terms. BESD requests you provide the following information:

Unit Price Book

Provide your coefficient for the following:

Base JOC work, Monday - Friday (normal hours)	<u>1.06</u>
After hours, weekends and holidays, etc.	<u>1.10</u>
Davis Bacon	<u>1.10</u>

Coefficients shall include all costs associated with performing the work as follows:

The direct cost of doing the work, project management, supervision, labor, overhead, general and administrative, profit, project office expenses, mobilization and close-out costs, insurance, equipment rental, waste and excess material, compliance with environmental laws, traffic and work site signs and barriers.

Coefficients should exclude Non-Pre-Priced (NPP) items, Design Services, Bonds, permits, and Sales Tax.

Open Book

Provide Profit percentage breakout for the following:

\$1 - \$250,000	<u>8</u>
\$250,001 - \$500,000	<u>7</u>
\$500,001 - \$999,999	<u>6</u>
\$1,000,000 plus	<u>5</u>

Provide breakdown for hourly rates for all labor titles:

Senior Project Manager	<u>96</u>
Project Manager	<u>84</u>
Assistant Project Manager	<u>64</u>
Superintendent	<u>84</u>
Estimator	<u>84</u>
Safety Director	<u>72</u>
Other Labor Positions	<u>54</u>

Bales Elementary.....	623.847.8503	Jasinski Elementary.....	623.925.3100
Buckeye Elementary.....	623.385.4487	Sundance Elementary.....	623.847.8531
Inca Elementary.....	623.925.3500	WestPark Elementary.....	623.435.3282
		BESD Preschool.....	623.925.3333



25555 W Durango Street
Buckeye, AZ 85326
623-925-3400 (P)
623-386-6063 (F)
<http://besd33.org>

"A Community Passionate About Student Success"

Provide breakdown for the following overhead items:

General & Administration (G&A Rate)	<u>6%</u>
Insurance (General Liability & Builders Risk Rates)	<u>3.5%</u>
Bonds (Payment & Performance Bond Rate)	<u>2%</u>

Please provide all information by 12:00 P.M. Monday, October 9, 2017. Send to Bobby Williams, bwilliams2@besd33.org.

Very respectfully,
Bobby Williams

Procurement Coordinator
Buckeye Elementary School District
25555 W Durango St
Buckeye, AZ 85326



Bales Elementary.....	623.847.8503	Jasinski Elementary.....	623.925.3100
Buckeye Elementary.....	623.385.4487	Sundance Elementary.....	623.847.8531
Inca Elementary.....	623.925.3500	WestPark Elementary.....	623.435.3282
	BESD Preschool.....		623.925.3333