School Source Price Totals Sheet MCCCD RFP #3383-6



| Manufacturer | \$1-\$50,000 | \$50,000-\$250,000 | \$250,000+ | Freight Included? | Warranty Term |
|---------------|--------------|---|------------|-----------------------------------|------------------------------------|
| | | | | | 12 Years |
| All Seating | 45% | 46% | Negotiable | No, Freight will be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | | | | | 15 years |
| AmTab | 67% | 68% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | | | | 10 Year |
| Clarus | 51% | 54% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | | | | 10 Year |
| Egan | 45% | 46% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | | | | 15 years |
| ESI | 54% | 56% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | | | | Limited Lifetime Warranty |
| Global | 49% | 53% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | | | | 15 years |
| JSI | 51% | 52% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | | | | 100 Years |
| Montisa | 45% | 49% | Negotiable | No, Freight will be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | | | | | Limited Lifetime |
| Mooreco | 48% | 53% | Negotiable | No, Freight will be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | | | | | 10 Year |
| NPS | 48% | 51% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | *************************************** | | | 12 Years |
| Office Master | 45% | 46% | Negotiable | No, Freight will be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | | | | | Limited Lifetime Warranty |
| Scholarcraft | 65% | 66% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | | | | | Limited Lifetime Warranty |
| Versteel | 45% | 46% | Negotiable | No, Freight will be Pre Pay & Add | (See Warranty Page for Exceptions) |

| Labor Rates For Services | Hourly Rate |
|---|---------------------|
| Design Services (Includes drawings and revisions) (Regular Hours) | No Cost to Customer |
| Installation Services (Regular Hours) | \$40/HR |
| Installation Services (After Hours) | \$60/HR |
| Disassebmly/Relocation/Reconfiguration Services (Reg Hours) | \$40/HR |
| Project Management (Regular Hours) | No Cost to Customer |
| Project Management After Hours) | No Cost to Customer |
| Dissassembly/Relocation/Reconfiguration Services (After Hours) | \$60/HR |
| Repair Services (Regular Hours) | \$40/HR |
| Repair Services (After Hours) | \$60/HR |
| Reupholstering Services (Regular Hours) | \$40/HR |
| Reupholstering Services (After Hours) | \$60/HR |
| Refurbishing Services (Regular Hours) | \$40/HR |
| Refurbishing Services (After Hours) | \$60/HR |
| Warehouseing Services | \$40/HR |
| Custom Fabricated Furniture Services (Regular Hours) | \$40/HR |
| Custome Fabricated Furniture Services (After Hours) | \$60/HR |

All Seating Pricing

| | Category Dollar Threshold Marranty Term Dollar Threshold Category Dollar Threshold C | | | | | | |
|----------------------------------|--|----------------|------------------|------------------------------------|--|--|--|
| Category | Dollar Threshold | % Discount Off | | Warranty Term | | | |
| Desking Systems | Not Applicable | | | | | | |
| Panel Wrapped Systems | Not Applicable | | | | | | |
| Wood Casegoods | | | Not Applicable | | | | |
| Laminate Casegoods | Not Applicable | | | | | | |
| | \$1-\$50,000 | 45% | | | | | |
| Ergonomic Seating and Stools | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | |
| | \$1-\$50,000 | 45% | | | | | |
| Guest Seating | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | |
| | \$1-\$50,000 | 45% | | | | | |
| Conference Seating | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | |
| | \$1-\$50,000 | 45% | | | | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | |
| | \$1-\$50,000 | 45% | | | | | |
| Stack Chairs | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | |
| | \$1-\$50,000 | 45% | | | | | |
| High Performance Task Chairs | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | |
| Bookcases | | | Not Applicable | | | | |
| Storage Cabinets | | | Not Applicable | | | | |
| Conference Tables | | | Not Applicable | | | | |
| Classroom/Nesting Tables | | | Not Applicable | | | | |
| Moderate Computer Support Tables | Not Applicable | | | | | | |
| Ergonomic Work Tools | Not Applicable | | | | | | |
| Ergonomic Ancillary Products | Not Applicable | | | | | | |
| Ancillary Items | Not Applicable | | | | | | |
| Demountable Wall Systems | Not Applicable | | | | | | |
| | \$1-\$50,000 | 45% | | | | | |
| Classroom Seating | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | | |
| .943 | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

AmTab Pricing

| Category | Dollar Threshold | | Freight Included | Warranty Term | | | |
|----------------------------------|-------------------------|------------|------------------|------------------------|--|--|--|
| Desking Systems | Not Applicable | | | | | | |
| Panel Wrapped Systems | | | Not Applicable | | | | |
| Wood Casegoods | Not Applicable | | | | | | |
| Laminate Casegoods | | | Not Applicable | | | | |
| Ergonomic Seating and Stools | | | Not Applicable | | | | |
| Guest Seating | | | Not Applicable | | | | |
| Conference Seating | | | Not Applicable | | | | |
| Side Chairs and Stools | | | Not Applicable | | | | |
| Stack Chairs | | | Not Applicable | | | | |
| High Performance Task Chairs | | | Not Applicable | | | | |
| Bookcases | Not Applicable | | | | | | |
| Storage Cabinets | Not Applicable | | | | | | |
| Conference Tables | \$1-\$50,000 | 67% | | 15 Year | | | |
| | \$50,000-\$250,000 | 68% | No, Freight will | (see Warranty Page for | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | Exceptions) | | | |
| | \$1-\$50,000 | 67% | | 15 Year | | | |
| Classroom/Nesting Tables | \$50,000-\$250,000 | 68% | No, Freight will | (see Warranty Page for | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | Exceptions) | | | |
| | \$1-\$50,000 | 67% | | 15 Year | | | |
| Moderate Computer Support Tables | \$50,000-\$250,000 | 68% | No, Freight will | (see Warranty Page for | | | |
| A100 A2 - 50 | \$250,000+ | Negotiable | be Pre Pay & Add | Exceptions) | | | |
| Ergonomic Work Tools | | | Not Applicable | | | | |
| Ergonomic Ancillary Products | | | Not Applicable | | | | |
| | \$1-\$50,000 | 67% | | 15 Year | | | |
| Ancillary Items | \$50,000-\$250,000 | 68% | No, Freight will | (see Warranty Page for | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | Exceptions) | | | |
| Demountable Wall Systems | Not Applicable | | | | | | |
| Classroom Seating | Not Applicable | | | | | | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Claurs Pricing

| Dollar Threshold | % Discount Off | Freight Included | Warranty Term | | |
|--|---------------------------------|--|--|--|--|
| Not Applicable | | | | | |
| Not Applicable | | | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| Not Applicable | | | | | |
| Not Applicable | | | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| | Not Ap | plicable | | | |
| \$1-\$50,000 51% | | | | | |
| \$50,000-\$250,000 | 54% | No, Freight will | | | |
| \$250,000+ Negotiable be Pre Pay & Add 10 Ye | | | | | |
| Not Applicable | | | | | |
| Not Applicable | | | | | |
| | \$1-\$50,000 \$50,000-\$250,000 | Not Ap Not Ap | Not Applicable S1-\$50,000 S1% S50,000-\$250,000 S4% No, Freight will S250,000+ Negotiable Not Applicable | | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Egan Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term | | |
|----------------------------------|-------------------------|----------------|------------------|------------------------------------|--|--|
| Desking Systems | Not Applicable | | | | | |
| Panel Wrapped Systems | Not Applicable | | | | | |
| Wood Casegoods | | | Not Applicable | 9 | | |
| Laminate Casegoods | | | Not Applicable | 9 | | |
| Ergonomic Seating and Stools | | | Not Applicable | 9 | | |
| Guest Seating | | | Not Applicable | 9 | | |
| Conference Seating | | | Not Applicable | 9 | | |
| Side Chairs and Stools | | | Not Applicable | 9 | | |
| Stack Chairs | | | Not Applicable | 2 | | |
| High Performance Task Chairs | | | Not Applicable | 9 | | |
| Bookcases | | | Not Applicable | 9 | | |
| Storage Cabinets | | | Not Applicable | 9 | | |
| Conference Tables | | | Not Applicable | 9 | | |
| Classroom/Nesting Tables | | | Not Applicable | 9 | | |
| Moderate Computer Support Tables | | | Not Applicable | 9 | | |
| Ergonomic Work Tools | | | Not Applicable | 9 | | |
| Ergonomic Ancillary Products | | Not Applicable | | | | |
| | \$1-\$50,000 | 45% | | | | |
| Ancillary Items | \$50,000-\$250,000 | 46% | No, Freight will | 10 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for exceptions) | | |
| Demountable Wall Systems | Not Applicable | | | | | |
| Classroom Seating | Not Applicable | | | | | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

ESI Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term | | | | |
|-------------------------------------|-------------------------|----------------|------------------|------------------------------------|--|--|--|--|
| Desking Systems | Not Applicable | | | | | | | |
| Panel Wrapped Systems | | | Not Applicable | | | | | |
| Wood Casegoods | Not Applicable | | | | | | | |
| Laminate Casegoods | | | Not Applicable | | | | | |
| | \$1-\$50,000 | 54% | | | | | | |
| Ergonomic Seating and Stools | \$50,000-\$250,000 | 56% | No, Freight will | 15 Year | | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | | |
| Guest Seating | | | Not Applicable | | | | | |
| Conference Seating | | | Not Applicable | | | | | |
| | \$1-\$50,000 | 54% | | | | | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 56% | No, Freight will | 15 Year | | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | | |
| Stack Chairs | Not Applicable | | | | | | | |
| High Performance Task Chairs | Not Applicable | | | | | | | |
| Bookcases | | Not Applicable | | | | | | |
| Storage Cabinets | | | Not Applicable | | | | | |
| Conference Tables | Not Applicable | | | | | | | |
| Classroom/Nesting Tables | | | Not Applicable | | | | | |
| | \$1-\$50,000 | 54% | | | | | | |
| Moderate Computer Support Tables | \$50,000-\$250,000 | 56% | No, Freight will | 15 Year | | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | | |
| | \$1-\$50,000 | 54% | | | | | | |
| Ergonomic Work Tools | \$50,000-\$250,000 | 56% | No, Freight will | 15 Year | | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | | |
| | \$1-\$50,000 | 54% | | | | | | |
| Ergonomic Ancillary Products | \$50,000-\$250,000 | 56% | No, Freight will | 15 Year | | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | | |
| | \$1-\$50,000 | 54% | | | | | | |
| Ancillary Items | \$50,000-\$250,000 | 56% | No, Freight will | 15 Year | | | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | | | |
| | 1 | | | Not Applicable | | | | |
| Demountable Wall Systems | | | Not Applicable | | | | | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Global Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term |
|-----------------------------------|------------------------------------|----------------|---------------------------------------|--|
| | \$1-\$50,000 | 49% | | Global Warranty: |
| | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | | Global Warranty: |
| Panel Wrapped Systems | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | | Global Warranty: |
| Wood Casegoods | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| Wood caseRoods | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | • | Global Warranty: |
| Laminate Casegoods | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| Editinate daseBooks | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | · · · · · · · · · · · · · · · · · · · | Global Warranty: |
| Ergonomic Seating and Stools | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| Eigonomic Scating and Stools | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | , | Global Warranty: |
| Guest Seating | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| Guest Seating | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | <u> </u> | Global Warranty: |
| Conference Seating | \$50,000-\$250,000 | | No, Freight will | Limited Lifetime Warranty |
| Conference Seating | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | | Global Warranty: |
| Side Chairs and Stools | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| Side Chairs and Stools | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | | Global Warranty: |
| Stack Chairs | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| Stack Chairs | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | be rie ray acriais | Global Warranty: |
| High Performance Task Chairs | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime Warranty |
| High Performance Task Chairs | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | 20110147 | Global Warranty: |
| Bookcases | \$50,000-\$250,000 | | No, Freight will | Limited Lifetime Warranty |
| bookcases | \$250,000+ | Negotiable | | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | berreray arras | Global Warranty: |
| Stavena Cabinata | \$50,000-\$250,000 | | No, Freight will | Limited Lifetime Warranty |
| Storage Cabinets | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) |
| | \$1-\$50,000 | 49% | be the ray a maa | Global Warranty: |
| Canfarance Tobles | \$50,000-\$250,000 | | No, Freight will | Limited Lifetime Warranty |
| Conference Tables | \$250,000+ | Negotiable | | |
| | \$1-\$50,000 | 49% | berreray arraa | Global Warranty: |
| Cl. (Nestine Tables | \$50,000-\$250,000 | | No, Freight will | Limited Lifetime Warranty |
| Classroom/Nesting Tables | | Negotiable | | |
| | \$250,000+ | 49% | | Global Warranty: |
| Madamaha Committee Comment Tables | \$1-\$50,000 \$50,000-\$250,000 | | to an and the second | Limited Lifetime Warranty |
| Moderate Computer Support Tables | | | be Pre Pay & Add | and the second of the second o |
| | \$250,000+ | I Megoriable | Not Applicable | |
| Ergonomic Work Tools | | | | |
| Ergonomic Ancillary Products | Not Applicable Not Applicable | | | |
| Ancillary Items | | | | |
| Demountable Wall Systems | 44 450 000 | 400/ | Not Applicable | Global Warranty: |
| | \$1-\$50,000 | 49% | | Limited Lifetime Warranty |
| Classroom Seating | \$50,000-\$250,000 | | | The second of th |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See waitailty rage for Exceptions) |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

JSI Pricing

| Total Comment | JJI FIICH | , | | |
|---|--|--|------------------------------------|--|
| | | | Warranty Term | |
| \$1-\$50,000 | | 4 | | |
| \$50,000-\$250,000 | | | 15 years | |
| \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | | Not Applicat | ole | |
| \$1-\$50,000 | 51% | | | |
| \$50,000-\$250,000 | 52% | No, Freight will | 15 years | |
| \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| \$1-\$50,000 | 51% | | | |
| \$50,000-\$250,000 | 52% | No, Freight will | 15 years | |
| \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| \$1-\$50,000 | 51% | | | |
| \$50,000-\$250,000 | 52% | No, Freight will | 15 years | |
| \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| \$1-\$50,000 | 51% | | | |
| \$50,000-\$250,000 | 52% | No, Freight will | 15 years | |
| | Negotiable | La 178 178 | (See Warranty Page for Exceptions) | |
| | 51% | • | | |
| | | No, Freight will | 15 years | |
| | | | (See Warranty Page for Exceptions) | |
| | | , | , , , , | |
| | | No. Freight will | 15 years | |
| | | , , | (See Warranty Page for Exceptions) | |
| | | berreray arraa | (see warranty ruge for Exceptions) | |
| | | No Freight will | 15 years | |
| | | , , | (See Warranty Page for Exceptions) | |
| | | De Fie Fay & Auu | (See Warranty Page for Exceptions) | |
| | | No Freight will | 15 years | |
| | | | | |
| | | De Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | | No Freight will | 1F veers | |
| | | | 15 years | |
| | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | | | | |
| | | | 15 years | |
| | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | | PROSESSO - 100-100-100-100-100-100-100-100-100-1 | attoria previocino | |
| | | | 15 years | |
| | | | (See Warranty Page for Exceptions) | |
| | | | | |
| | | | 15 years | |
| \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| \$1-\$50,000 | 51% | 2000 | | |
| \$50,000-\$250,000 | 52% | No, Freight will | 15 years | |
| \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | | Not Applicab | le | |
| Not Applicable | | | | |
| rgonomic Ancillary Products Not Applicable Ancillary Items Not Applicable | | | | |
| | | Not Applicab | le | |
| \$1-\$50,000 | 51% | | | |
| \$50,000-\$250,000 | 52% | No, Freight will | 15 years | |
| \$250,000+ | | | (See Warranty Page for Exceptions) | |
| | \$50,000-\$250,000 \$250,000+ \$1-\$50,000 \$50,000-\$250,000 \$250,000+ \$1-\$50,000 \$50,000-\$250,000 \$250,000+ \$1-\$50,000 \$50,000-\$250,000 \$250,000+ \$1-\$50,000 \$50,000-\$250,000 \$250,000+ \$1-\$50,000 \$250,000+ | Solution | Dollar Threshold | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Montisa Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term | |
|-------------------------------------|--------------------------------|----------------|------------------|--|--|
| category | \$1-\$50,000 | 45% | | Transport of the second of the | |
| Desking Systems | \$50,000-\$250,000 | 49% | 1 | 100 years | |
| Desking Systems | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Panel Wrapped Systems | \$250,000+ | Negotiable | Not Applical | | |
| ranei Wiapped Systems | \$1-\$50,000 | 45% | Not Applicat | | |
| Wood Casegoods | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| Wood Casegoods | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | De Fre Fay & Auu | (See Warranty Page for Exceptions) | |
| Laminate Casegoods | \$50,000-\$250,000 | 45% | No, Freight will | 100 years | |
| Laminate Casegoods | \$250,000+ | | | 100 populario • removarione | |
| | \$1-\$50,000 | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Function Continue and Stools | | 45% | No Fusiabt will | 100 | |
| Ergonomic Seating and Stools | \$50,000-\$250,000 | 49% | , , | 100 years | |
| | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | 400 | |
| Guest Seating | \$50,000-\$250,000 | 49% | , , | 100 years | |
| | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| _ | \$1-\$50,000 | 45% | | | |
| Conference Seating | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 49% | , , | 100 years | |
| | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Stack Chairs | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| High Performance Task Chairs | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Bookcases | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Storage Cabinets | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| - | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Conference Tables | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| | \$250,000+ | Negotiable | | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | (, | |
| Classroom/Nesting Tables | \$50,000-\$250,000 | | No, Freight will | 100 years | |
| classicom, resum rasics | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | berreray artau | (See Warranty Lage for Exceptions) | |
| Moderate Computer Support Tables | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| woderate computer support rables | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Ergonomic Work Tools | 7230,000T | regotiable | Not Applical | | |
| Ergonomic Ancillary Products | | | | | |
| • | Not Applicable Not Applicable | | | | |
| Ancillary Items | | | | | |
| Demountable Wall Systems | ć1 č50 000 | 450/ | Not Applical | ne I | |
| Classes are Seekler | \$1-\$50,000 | 45% | Na Fast-Lace | 100 | |
| Classroom Seating | \$50,000-\$250,000 | 49% | No, Freight will | 100 years | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Mooreco Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term |
|---|--------------------|----------------|------------------|---|
| Desking Systems | | | Not App | |
| Panel Wrapped Systems | | | Not App | |
| Wood Casegoods | | | Not App | |
| Laminate Casegoods | | | Not App | |
| | \$1-\$50,000 | 48% | | |
| Ergonomic Seating and Stools | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | , |
| Guest Seating | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| _ | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Conference Seating | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| , | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | · | |
| Stack Chairs | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| High Performance Task Chairs | | <u> </u> | Not App | |
| | \$1-\$50,000 | 48% | | |
| Bookcases | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Storage Cabinets | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| - | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Conference Tables | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Classroom/Nesting Tables | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Moderate Computer Support Tables | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Ergonomic Work Tools | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Ergonomic Ancillary Products | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| A3 50 2 24 | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| | \$1-\$50,000 | 48% | | |
| Ancillary Items | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| • | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |
| Demountable Wall Systems | | | Not App | icable |
| | \$1-\$50,000 | 48% | 1 | |
| Classroom Seating | \$50,000-\$250,000 | 53% | No, Freight will | Limited Lifetime |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

National Public Seating Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term | |
|----------------------------------|-------------------------|----------------|------------------|------------------------------------|--|
| Desking Systems | | | Not Applicable | | |
| Panel Wrapped Systems | | | Not Applicable | | |
| Wood Casegoods | | | Not Applicable | | |
| Laminate Casegoods | | | Not Applicable | | |
| | \$1-\$50,000 | 48% | | | |
| Ergonomic Seating and Stools | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| 5-54 | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 48% | | | |
| Guest Seating | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| 182 | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Conference Seating | | | Not Applicable | | |
| | \$1-\$50,000 | 48% | | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 48% | | | |
| Stack Chairs | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| High Performance Task Chairs | Not Applicable | | | | |
| Bookcases | | | Not Applicable | | |
| | \$1-\$50,000 | 48% | | | |
| Storage Cabinets | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Conference Tables | | | Not Applicable | | |
| | \$1-\$50,000 | 48% | | | |
| Classroom/Nesting Tables | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 48% | | | |
| Moderate Computer Support Tables | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Ergonomic Work Tools | | | Not Applicable | | |
| Ergonomic Ancillary Products | | | Not Applicable | | |
| | \$1-\$50,000 | 48% | | | |
| Ancillary Items | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Demountable Wall Systems | Not Applicable | | | | |
| - | \$1-\$50,000 | 48% | | | |
| Classroom Seating | \$50,000-\$250,000 | 51% | No, Freight will | 10 Year | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Office Master Pricing

| Programme and the second secon | | | | | | |
|--|-------------------------|----------------|------------------|------------------------------------|--|--|
| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term | | |
| Desking Systems | | Not Applicable | | | | |
| Panel Wrapped Systems | | Not Applicable | | | | |
| Wood Casegoods | Not Applicable | | | | | |
| Laminate Casegoods | Not Applicable | | | | | |
| Ergonomic Seating and Stools | \$1-\$50,000 | 45% | | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | |
| | \$1-\$50,000 | 45% | | | | |
| Guest Seating | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | |
| | \$1-\$50,000 | 45% | | | | |
| Conference Seating | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | |
| | \$1-\$50,000 | 45% | | | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | |
| Stack Chairs | \$1-\$50,000 | 45% | | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | |
| | \$1-\$50,000 | 45% | | | | |
| High Performance Task Chairs | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | |
| Bookcases | Not Applicable | | | | | |
| Storage Cabinets | Not Applicable | | | | | |
| Conference Tables | Not Applicable | | | | | |
| Classroom/Nesting Tables | | Not Applicable | | | | |
| Moderate Computer Support Tables | Not Applicable | | | | | |
| Ergonomic Work Tools | Not Applicable | | | | | |
| Ergonomic Ancillary Products | Not Applicable | | | | | |
| Ancillary Items | Not Applicable | | | | | |
| Demountable Wall Systems | Not Applicable | | | | | |
| Classroom Seating | \$1-\$50,000 | 45% | | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | 12 Years | | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (see Warranty Page for Exceptions) | | |
| | | | | | | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Scholarcraft Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term | |
|----------------------------------|-------------------------|----------------|------------------|------------------------------------|--|
| Desking Systems | | | Not Applicab | le | |
| Panel Wrapped Systems | | | Not Applicab | | |
| Wood Casegoods | | Not Applicable | | | |
| Laminate Casegoods | Not Applicable | | | | |
| Ergonomic Seating and Stools | \$1-\$50,000 | 65% | | | |
| | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Guest Seating | \$1-\$50,000 | 65% | | | |
| | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Conference Seating | \$1-\$50,000 | 65% | | | |
| | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 65% | | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 65% | | | |
| Stack Chairs | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| High Performance Task Chairs | Not Applicable | | | | |
| Bookcases | Not Applicable | | | | |
| Storage Cabinets | Not Applicable | | | | |
| Conference Tables | Not Applicable | | | | |
| | \$1-\$50,000 | 65% | | | |
| Classroom/Nesting Tables | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Moderate Computer Support Tables | \$1-\$50,000 | 65% | | | |
| | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Ergonomic Work Tools | | | Not Applicab | le | |
| Ergonomic Ancillary Products | Not Applicable | | | | |
| Ancillary Items | \$1-\$50,000 | 65% | | | |
| | \$50,000-\$250,000 | 66% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Demountable Wall Systems | Not Applicable | | | | |
| Classroom Seating | \$1-\$50,000 | 65% | | | |
| | \$50,000-\$250,000 | | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

Versteel Pricing

| Category | Dollar Threshold | % Discount Off | Freight Included | Warranty Term | |
|----------------------------------|-------------------------|----------------|------------------|------------------------------------|--|
| Desking Systems | \$1-\$50,000 | 45% | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Panel Wrapped Systems | Not Applicable | | | | |
| Wood Casegoods | Not Applicable | | | | |
| Laminate Casegoods | Not Applicable | | | | |
| Ergonomic Seating and Stools | Not Applicable | | | | |
| Guest Seating | \$1-\$50,000 | 45% | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Conference Seating | \$1-\$50,000 | 45% | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Side Chairs and Stools | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Stack Chairs | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| High Performance Task Chairs | Not Applicable | | | | |
| Bookcases | Not Applicable | | | | |
| Storage Cabinets | Not Applicable | | | | |
| | \$1-\$50,000 | 45% | | | |
| Conference Tables | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Classroom/Nesting Tables | \$1-\$50,000 | 45% | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| | \$1-\$50,000 | 45% | | | |
| Moderate Computer Support Tables | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |
| Ergonomic Work Tools | Not Applicable | | | | |
| Ergonomic Ancillary Products | Not Applicable | | | | |
| Ancillary Items | \$1-\$50,000 | 45% | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | | (See Warranty Page for Exceptions) | |
| Demountable Wall Systems | Not Applicable | | | | |
| Classroom Seating | \$1-\$50,000 | 45% | | | |
| | \$50,000-\$250,000 | 46% | No, Freight will | Limited Lifetime Warranty | |
| | \$250,000+ | Negotiable | be Pre Pay & Add | (See Warranty Page for Exceptions) | |

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects: