

**School Source Price Totals Sheet  
MCCCD RFP #3383-6**



Manufacturer	\$1-\$50,000	\$50,000-\$250,000	\$250,000+	Freight Included?	Warranty Term
All Seating	45%	46%	Negotiable	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
AmTab	67%	68%	Negotiable	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
Clarus	51%	54%	Negotiable	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
Egan	45%	46%	Negotiable	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
ESI	54%	56%	Negotiable	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
Global	49%	53%	Negotiable	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
JSI	51%	52%	Negotiable	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
Montisa	45%	49%	Negotiable	No, Freight will be Pre Pay & Add	100 Years (see Warranty Page for Exceptions)
Mooreco	48%	53%	Negotiable	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
NPS	48%	51%	Negotiable	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
Office Master	45%	46%	Negotiable	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
Scholarcraft	65%	66%	Negotiable	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
Versteel	45%	46%	Negotiable	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)

Labor Rates For Services	Hourly Rate
Design Services (Includes drawings and revisions) (Regular Hours)	No Cost to Customer
Installation Services (Regular Hours)	\$40/HR
Installation Services (After Hours)	\$60/HR
Disassembly/Relocation/Reconfiguration Services (Reg Hours)	\$40/HR
Project Management (Regular Hours)	No Cost to Customer
Project Management After Hours)	No Cost to Customer
Dissassembly/Relocation/Reconfiguration Services (After Hours)	\$60/HR
Repair Services (Regular Hours)	\$40/HR
Repair Services (After Hours)	\$60/HR
Reupholstering Services (Regular Hours)	\$40/HR
Reupholstering Services (After Hours)	\$60/HR
Refurbishing Services (Regular Hours)	\$40/HR
Refurbishing Services (After Hours)	\$60/HR
Warehousing Services	\$40/HR
Custom Fabricated Furniture Services (Regular Hours)	\$40/HR
Custom Fabricated Furniture Services (After Hours)	\$60/HR

## All Seating Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems			Not Applicable	
Panel Wrapped Systems			Not Applicable	
Wood Casegoods			Not Applicable	
Laminate Casegoods			Not Applicable	
Ergonomic Seating and Stools	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Guest Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Conference Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Side Chairs and Stools	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
High Performance Task Chairs	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Bookcases			Not Applicable	
Storage Cabinets			Not Applicable	
Conference Tables			Not Applicable	
Classroom/Nesting Tables			Not Applicable	
Moderate Computer Support Tables			Not Applicable	
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items			Not Applicable	
Demountable Wall Systems			Not Applicable	
Classroom Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		

**Installation Service Fees:**

**Minimum Trip Charge:**

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

**Larger Projects:**

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.

## AmTab Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems			Not Applicable	
Panel Wrapped Systems			Not Applicable	
Wood Casegoods			Not Applicable	
Laminate Casegoods			Not Applicable	
Ergonomic Seating and Stools			Not Applicable	
Guest Seating			Not Applicable	
Conference Seating			Not Applicable	
Side Chairs and Stools			Not Applicable	
Stack Chairs			Not Applicable	
High Performance Task Chairs			Not Applicable	
Bookcases			Not Applicable	
Storage Cabinets			Not Applicable	
Conference Tables	\$1-\$50,000	67%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	68%		
	\$250,000+	Negotiable		
Classroom/Nesting Tables	\$1-\$50,000	67%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	68%		
	\$250,000+	Negotiable		
Moderate Computer Support Tables	\$1-\$50,000	67%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	68%		
	\$250,000+	Negotiable		
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items	\$1-\$50,000	67%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	68%		
	\$250,000+	Negotiable		
Demountable Wall Systems			Not Applicable	
Classroom Seating			Not Applicable	

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Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems			Not Applicable	
Panel Wrapped Systems			Not Applicable	
Wood Casegoods			Not Applicable	
Laminate Casegoods			Not Applicable	
Ergonomic Seating and Stools			Not Applicable	
Guest Seating			Not Applicable	
Conference Seating			Not Applicable	
Side Chairs and Stools			Not Applicable	
Stack Chairs			Not Applicable	
High Performance Task Chairs			Not Applicable	
Bookcases			Not Applicable	
Storage Cabinets			Not Applicable	
Conference Tables			Not Applicable	
Classroom/Nesting Tables			Not Applicable	
Moderate Computer Support Tables			Not Applicable	
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	10 Years
	\$50,000-\$250,000	54%		
	\$250,000+	Negotiable		
Demountable Wall Systems			Not Applicable	
Classroom Seating			Not Applicable	

**Installation Service Fees:**

**Minimum Trip Charge:**

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

**Larger Projects:**

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## Egan Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems			Not Applicable	
Panel Wrapped Systems			Not Applicable	
Wood Casegoods			Not Applicable	
Laminate Casegoods			Not Applicable	
Ergonomic Seating and Stools			Not Applicable	
Guest Seating			Not Applicable	
Conference Seating			Not Applicable	
Side Chairs and Stools			Not Applicable	
Stack Chairs			Not Applicable	
High Performance Task Chairs			Not Applicable	
Bookcases			Not Applicable	
Storage Cabinets			Not Applicable	
Conference Tables			Not Applicable	
Classroom/Nesting Tables			Not Applicable	
Moderate Computer Support Tables			Not Applicable	
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	10 Years (See Warranty Page for exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Demountable Wall Systems			Not Applicable	
Classroom Seating			Not Applicable	

**Installation Service Fees:**

Minimum Trip Charge:

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## ESI Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems			Not Applicable	
Panel Wrapped Systems			Not Applicable	
Wood Casegoods			Not Applicable	
Laminate Casegoods			Not Applicable	
Ergonomic Seating and Stools	\$1-\$50,000	54%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	56%		
	\$250,000+	Negotiable		
Guest Seating			Not Applicable	
Conference Seating			Not Applicable	
Side Chairs and Stools	\$1-\$50,000	54%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	56%		
	\$250,000+	Negotiable		
Stack Chairs			Not Applicable	
High Performance Task Chairs			Not Applicable	
Bookcases			Not Applicable	
Storage Cabinets			Not Applicable	
Conference Tables			Not Applicable	
Classroom/Nesting Tables			Not Applicable	
Moderate Computer Support Tables	\$1-\$50,000	54%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	56%		
	\$250,000+	Negotiable		
Ergonomic Work Tools	\$1-\$50,000	54%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	56%		
	\$250,000+	Negotiable		
Ergonomic Ancillary Products	\$1-\$50,000	54%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	56%		
	\$250,000+	Negotiable		
Ancillary Items	\$1-\$50,000	54%	No, Freight will be Pre Pay & Add	15 Year (see Warranty Page for Exceptions)
	\$50,000-\$250,000	56%		
	\$250,000+	Negotiable		
Demountable Wall Systems			Not Applicable	
Classroom Seating			Not Applicable	

**Installation Service Fees:**

**Minimum Trip Charge:**

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

**Larger Projects:**

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.

## Global Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Panel Wrapped Systems	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Wood Casegoods	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Laminate Casegoods	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Ergonomic Seating and Stools	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Guest Seating	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Conference Seating	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Side Chairs and Stools	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
High Performance Task Chairs	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Bookcases	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Storage Cabinets	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Conference Tables	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Classroom/Nesting Tables	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Moderate Computer Support Tables	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items			Not Applicable	
Demountable Wall Systems			Not Applicable	
Classroom Seating	\$1-\$50,000	49%	No, Freight will be Pre Pay & Add	<b>Global Warranty:</b> Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		

Installation Service Fees:

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.



## JSI Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Panel Wrapped Systems	Not Applicable			
Wood Casegoods	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Laminate Casegoods	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Ergonomic Seating and Stools	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Guest Seating	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Conference Seating	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Side Chairs and Stools	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
High Performance Task Chairs	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Bookcases	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Storage Cabinets	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Conference Tables	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
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	\$250,000+	Negotiable		
Classroom/Nesting Tables	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Moderate Computer Support Tables	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
	\$250,000+	Negotiable		
Ergonomic Work Tools	Not Applicable			
Ergonomic Ancillary Products	Not Applicable			
Ancillary Items	Not Applicable			
Demountable Wall Systems	Not Applicable			
Classroom Seating	\$1-\$50,000	51%	No, Freight will be Pre Pay & Add	15 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	52%		
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There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

**Larger Projects:**

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## Montisa Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	49%		
	\$250,000+	Negotiable		
Panel Wrapped Systems	Not Applicable			
Wood Casegoods	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	49%		
	\$250,000+	Negotiable		
Laminate Casegoods	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	49%		
	\$250,000+	Negotiable		
Ergonomic Seating and Stools	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	49%		
	\$250,000+	Negotiable		
Guest Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
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Side Chairs and Stools	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	49%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
	\$50,000-\$250,000	49%		
	\$250,000+	Negotiable		
High Performance Task Chairs	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
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Bookcases	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
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Storage Cabinets	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
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Ergonomic Work Tools	Not Applicable			
Ergonomic Ancillary Products	Not Applicable			
Ancillary Items	Not Applicable			
Demountable Wall Systems	Not Applicable			
Classroom Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	100 years (See Warranty Page for Exceptions)
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## Mooreco Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems	Not Applicable			
Panel Wrapped Systems	Not Applicable			
Wood Casegoods	Not Applicable			
Laminate Casegoods	Not Applicable			
Ergonomic Seating and Stools	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
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Guest Seating	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
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Conference Seating	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
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Stack Chairs	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
High Performance Task Chairs	Not Applicable			
Bookcases	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Storage Cabinets	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Conference Tables	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Classroom/Nesting Tables	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Moderate Computer Support Tables	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Ergonomic Work Tools	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Ergonomic Ancillary Products	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Ancillary Items	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		
Demountable Wall Systems	Not Applicable			
Classroom Seating	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	Limited Lifetime (see Warranty Page for Exceptions)
	\$50,000-\$250,000	53%		
	\$250,000+	Negotiable		

**Installation Service Fees:**

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.

## National Public Seating Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems			Not Applicable	
Panel Wrapped Systems			Not Applicable	
Wood Casegoods			Not Applicable	
Laminate Casegoods			Not Applicable	
Ergonomic Seating and Stools	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
Guest Seating	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
Conference Seating			Not Applicable	
Side Chairs and Stools	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
High Performance Task Chairs			Not Applicable	
Bookcases			Not Applicable	
Storage Cabinets	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
Conference Tables			Not Applicable	
Classroom/Nesting Tables	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
Moderate Computer Support Tables	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		
Demountable Wall Systems			Not Applicable	
Classroom Seating	\$1-\$50,000	48%	No, Freight will be Pre Pay & Add	10 Year (See Warranty Page for Exceptions)
	\$50,000-\$250,000	51%		
	\$250,000+	Negotiable		

**Installation Service Fees:**

**Minimum Trip Charge:**

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

**Larger Projects:**

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.

## Office Master Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems			Not Applicable	
Panel Wrapped Systems			Not Applicable	
Wood Casegoods			Not Applicable	
Laminate Casegoods			Not Applicable	
Ergonomic Seating and Stools	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Guest Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Conference Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Side Chairs and Stools	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
High Performance Task Chairs	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Bookcases			Not Applicable	
Storage Cabinets			Not Applicable	
Conference Tables			Not Applicable	
Classroom/Nesting Tables			Not Applicable	
Moderate Computer Support Tables			Not Applicable	
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items			Not Applicable	
Demountable Wall Systems			Not Applicable	
Classroom Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	12 Years (see Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		

**Installation Service Fees:**

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.

## Scholarcraft Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems	Not Applicable			
Panel Wrapped Systems	Not Applicable			
Wood Casegoods	Not Applicable			
Laminate Casegoods	Not Applicable			
Ergonomic Seating and Stools	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
Guest Seating	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
Conference Seating	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
Side Chairs and Stools	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
High Performance Task Chairs	Not Applicable			
Bookcases	Not Applicable			
Storage Cabinets	Not Applicable			
Conference Tables	Not Applicable			
Classroom/Nesting Tables	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
Moderate Computer Support Tables	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
Ergonomic Work Tools	Not Applicable			
Ergonomic Ancillary Products	Not Applicable			
Ancillary Items	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		
Demountable Wall Systems	Not Applicable			
Classroom Seating	\$1-\$50,000	65%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	66%		
	\$250,000+	Negotiable		

**Installation Service Fees:**

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.

## Versteel Pricing

Category	Dollar Threshold	% Discount Off	Freight Included	Warranty Term
Desking Systems	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Panel Wrapped Systems			Not Applicable	
Wood Caseloads			Not Applicable	
Laminate Caseloads			Not Applicable	
Ergonomic Seating and Stools			Not Applicable	
Guest Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Conference Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Side Chairs and Stools	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Stack Chairs	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
High Performance Task Chairs			Not Applicable	
Bookcases			Not Applicable	
Storage Cabinets			Not Applicable	
Conference Tables	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Classroom/Nesting Tables	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Moderate Computer Support Tables	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Ergonomic Work Tools			Not Applicable	
Ergonomic Ancillary Products			Not Applicable	
Ancillary Items	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		
Demountable Wall Systems			Not Applicable	
Classroom Seating	\$1-\$50,000	45%	No, Freight will be Pre Pay & Add	Limited Lifetime Warranty (See Warranty Page for Exceptions)
	\$50,000-\$250,000	46%		
	\$250,000+	Negotiable		

**Installation Service Fees:**

Minimum Trip Charge:

There will be a minimum trip charge of \$150 dollars for orders less than \$2500 list, within the Maricopa County Region.

Larger Projects:

School source AZ's installation pricing will vary with each project. Installation will not exceed 6% of the product list price.