

Audio Visual Equipment, Accessories & Services

RFP # 20-12

Offeror Company Name :



Item No.	Category	Manufacturer Name	Proposed Discount
	Presentation & Displays - Flat Panel Displays	Sony	20%
	Presentation & Displays - Flat Panel Displays	Panasonic	16%
	Presentation & Displays - Flat Panel Displays	Samsung	19%
	Presentation & Displays - Flat Panel Displays	NEC	25%
	Presentation & Displays - Flat Panel Displays	LG	15%
	Presentation & Displays - Flat Panel Displays	Sharp Professional	17%
	Presentation & Displays - Flat Panel Displays	Christie Digital	10%
	Presentation & Displays - Flat Panel Displays	Maxell	26%
	Presentation & Displays - Flat Panel Displays	Microsoft	2%
	Presentation & Displays - Flat Panel Displays	Newline	10%
	Presentation & Displays - Flat Panel Displays	SMART Technologies- Education	23%
	Presentation & Displays - Flat Panel Displays	SMART Technologies- Enterprise	15%
	Presentation & Displays - Flat Panel Displays	Mitsubishi	10%
	Presentation & Displays - Flat Panel Displays	Multitaction	5%
	Presentation & Displays - Flat Panel Displays	Planar	10%
	Presentation & Displays - Flat Panel Displays	DTEN	5%
	Presentation & Displays - Flat Panel Displays	Any Other Listed Brands not listed	5%
	Presentation & Displays - Projection and Displays	Panasonic	12%
	Presentation & Displays - Projection Screens	Da-Lite/Legrand	22%
	Presentation & Displays - Projection Screens	Draper	22%
	Presentation & Displays - Projection Screens	Stewart	20%
	Presentation & Displays - Projection Screens	Any Other Brand Not Listed	5%

Item No.	Category	Manufacturer Name	Proposed Discount
	Presentation and Displays - Video Projectors	Epson	25%
	Presentation and Displays - Video Projectors	NEC	25%
	Presentation and Displays - Video Projectors	Sony	27%
	Presentation and Displays - Video Projectors	Barco	10%
	Presentation and Displays - Video Projectors	Canon Projectors	30%
	Presentation and Displays - Video Projectors	Casio	23%
	Presentation and Displays - Video Projectors	Digital Projection Inc	25%
	Presentation and Displays - Video Projectors	Any Other Brand Not Listed	5%
	Presentation and Displays - Video Projectors	Maxell	26%
	Audio Solutions - Audio Systems	Harmon	12%
	Audio Solutions - Audio Systems	Extron	40%
	Audio Solutions - Audio Systems	Shure	25%
	Audio Solutions - Audio Systems	Biamp	25%
	Audio Solutions - Audio Systems	Clearone	19%
	Audio Solutions - Audio Systems	Qsc	20%
	Audio Solutions - Audio Systems	Listen	23%
	Audio Solutions - Audio Systems	Sennheiser	18%
	Audio Solutions - Audio Systems	Allen & Heath	10%
	Audio Solutions - Audio Systems	Anchor Audio	20%
	Audio Solutions - Audio Systems	Atlas Sound	10%

Item No.	Category	Manufacturer Name	Proposed Discount
	Audio Solutions - Audio Systems	Audio Technica	20%
	Audio Solutions - Audio Systems	Blonder Tongue	10%
	Audio Solutions - Audio Systems	Bogen Communications	10%
	Audio Solutions - Audio Systems	Bosch Brands	10%
	Audio Solutions - Audio Systems	Bose Pro	21%
	Audio Solutions - Audio Systems	Community Pro Loudspeakers	20%
	Audio Solutions - Audio Systems	Denon	20%
	Audio Solutions - Audio Systems	JBL	22%
	Audio Solutions - Audio Systems	JBL Commercial	22%
	Audio Solutions - Audio Systems	JBL Cinema	22%
	Audio Solutions - Audio Systems	Lab Gruppen	10%
	Audio Solutions - Audio Systems	Mackie	26%
	Audio Solutions - Audio Systems	Marantz	20%
	Audio Solutions - Audio Systems	Lexicon	10%
	Audio Solutions - Audio Systems	Mediamatrix	5%
	Audio Solutions - Audio Systems	Onkyo	10%
	Audio Solutions - Audio Systems	Peavey	22%
	Audio Solutions - Audio Systems	Pioneer	13%
	Audio Solutions - Audio Systems	Rane	30%
	Audio Solutions - Audio Systems	Soundcraft	15%
	Audio Solutions - Audio Systems	Studer	5%
	Audio Solutions - Audio Systems	Tannoy/TC Group	22%
	Audio Solutions - Audio Systems	Teac	25%
	Audio Solutions - Video Inputs/Audio/Video	Crestron	45%

Item No.	Category	Manufacturer Name	Proposed Discount
	Audio Solutions - Video Inputs/Audio/Video	AMX/Harmon	30%
	Audio Solutions - Video Inputs/Audio/Video	Extron	40%
	Audio Solutions - Video Inputs/Audio/Video	Wolfvision	10%
	Audio Solutions - Video Inputs/Audio/Video	Ashly Audio	24%
	Audio Solutions - Video Inputs/Audio/Video	Barco	10%
	Audio Solutions - Video Inputs/Audio/Video	Christie Digital	10%
	Audio Solutions - Video Inputs/Audio/Video	Kramer	22%
	Audio Solutions - Video Inputs/Audio/Video	RGB Spectrum	22%
	Audio Solutions - Video Inputs/Audio/Video	tvONE	10%
	Audio Solutions - Video Inputs/Audio/Video	Any Other Brand Not Listed	5%
	Audio Solutions - Wireless Presentation-Video Inputs	Extron	40%
	Audio Solutions - Wireless Presentation-Video Inputs	Crestron	45%
	Audio Solutions - Wireless Presentation-Video Inputs	Mersive	12%
	Audio Solutions - Wireless Presentation-Video Inputs	Any Other Listed Brand	5%
	Audio Solutions - Lecture Capture	Extron	40%
	Audio Solutions - Lecture Capture	Panopto	5%
	Audio Solutions - Lecture Capture	Sonic Foundry	15%
	Audio Solutions - Lecture Capture	Discover Video	10%
	Audio Solutions - Lecture Capture	Haivision	3%
	Audio Solutions - Lecture Capture	Vbrick	15%
	Audio Solutions - Lecture Capture	Any Other Listed Brand	5%
	Production - Conferencing systems/cameras/encoder and decoder/etc.	Poly (Polycom)	15%

Item No.	Category	Manufacturer Name	Proposed Discount
	Production - Conferencing systems/cameras/encoder and decoder/etc.	Crestron FLEX	10%
	Production - Conferencing systems/cameras/encoder and decoder/etc.	Logitech	12%
	Production - Conferencing systems/cameras/encoder and decoder/etc.	Lenovo	10%
	Production - Conferencing systems/cameras/encoder and decoder/etc.	Vaddio	20%
	Production - Conferencing systems/cameras/encoder and decoder/etc.	Sony	20%
	Production - Conferencing systems/cameras/encoder and decoder/etc.	Extron	40%

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Offeror's please include additional products/services not identified

Item No.										
Burden Rates/Budgeted hours		CAD	Engineering	Programming	Project Manager	Project Coordination	Tech Installation/Tech Shop	Commissioning	Intern/Clerical	
Location	Currency									
Tampa	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Orlando	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Ft. Lauderdale	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Tallahassee	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Jacksonville	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Nashville	USD	\$ 45.69	\$ 70.13	\$ 69.06	\$ 69.06	\$ 47.81	\$ 43.56	\$ 55.25	\$ 42.50	
Atlanta	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Memphis	USD	\$ 45.69	\$ 70.13	\$ 69.06	\$ 69.06	\$ 47.81	\$ 43.56	\$ 55.25	\$ 42.50	
Charlotte	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Advanced Services Group	USD	\$ 59.13	\$ 90.75	\$ 89.38	\$ 89.38	\$ 61.88	\$ 56.38	\$ 71.50	\$ 55.00	
Seattle	USD	\$ 67.19	\$ 103.13	\$ 101.56	\$ 101.56	\$ 70.31	\$ 64.06	\$ 81.25	\$ 62.50	
St. Paul	USD	\$ 59.13	\$ 90.75	\$ 98.00	\$ 89.38	\$ 61.88	\$ 67.50	\$ 71.50	\$ 55.00	
Dallas	USD	\$ 59.13	\$ 90.75	\$ 89.38	\$ 89.38	\$ 61.88	\$ 56.38	\$ 71.50	\$ 55.00	
Philadelphia	USD	\$ 59.13	\$ 90.75	\$ 89.38	\$ 89.38	\$ 61.88	\$ 56.38	\$ 71.50	\$ 55.00	
San Francisco	USD	\$ 67.19	\$ 103.13	\$ 101.56	\$ 101.56	\$ 70.31	\$ 98.75	\$ 81.25	\$ 62.50	
Sterling	USD	\$ 59.13	\$ 90.75	\$ 89.38	\$ 89.38	\$ 61.88	\$ 56.38	\$ 71.50	\$ 55.00	
Dayton	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Denver	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Greensboro	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Los Angeles	USD	\$ 67.19	\$ 103.13	\$ 101.56	\$ 101.56	\$ 70.31	\$ 64.06	\$ 81.25	\$ 62.50	
New York	USD	\$ 67.19	\$ 103.13	\$ 101.56	\$ 101.56	\$ 70.31	\$ 75.00	\$ 125.00	\$ 62.50	
Chicago	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 112.50	\$ 65.00	\$ 50.00	
Detroit	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Cleveland	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Pittsburgh	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	
Houston	USD	\$ 59.13	\$ 90.75	\$ 89.38	\$ 89.38	\$ 61.88	\$ 56.38	\$ 71.50	\$ 55.00	
Columbia	USD	\$ 53.75	\$ 82.50	\$ 81.25	\$ 81.25	\$ 56.25	\$ 51.25	\$ 65.00	\$ 50.00	

