

Revised Attachment A – updated August 22, 2019

Pricing

➤ **MEDLINE PRODUCTS**

- Pricing terms shall be the E&I Member Net Price with no additional markup for Medline Manufactured Products

➤ **NON-MEDLINE PRODUCTS**

- Pricing terms shall be Cost plus 13.0% for non-Medline Manufactured Products.

- For Members ineligible for pricing based on a cost plus markup structure, items will be priced at a minimum of 40% off of Medline's list pricing. Net price to Member shall be equivalent under both pricing structures.
- Pricing terms shall remain firm for the life of the Agreement unless improved to the benefit of the Membership.

E&I Member Price list of approximately 30,000+ Products included in this Agreement.

Supplier will make available to Member Institutions all products and services associated with this Agreement.

Supplier may offer customized pricing and/or incentives to a Member Institution via the Master Agreement, but such pricing shall not exceed the pricing offered pursuant to this Agreement.

New products and or services may be added to the Agreement at any time during the contract term. All new products and or services must be approved by E&I prior to being added to the Agreement. Once approved by E&I, new products and or services shall be considered part of the Agreement

Samples will be provided whenever needed at no charge. No unused samples will be returned or charged to the end users.

Order Placement

All orders made to Medline Industries Inc. Orders shall be placed by:

- Phone
- Fax
- Purchase Order
- Online
- Dedicated E&I E-mail Address
- Punch-Out Catalog
- E-Commerce Portal
- EDI
- Customer Request

Value Added Services & Solutions

- Manufacture Direct Product Offering
- Product Standardization
- SKU Reduction
- Logistical Impact Assessment
- MedTrans – Customized Delivery Schedules

- Lowest Unit of Measure - Distribution flexibility to receive inventory that is broken down into the useable packaging configuration the end user departments may require
- Consignment
- Training and support available for products purchased under the E&I Agreement.
- Online training programs available at no additional fee
- Custom School Skill Kits

Relevant Terms

Freight Terms – FOB Destination, Prepaid and Add to Invoice. Free freight for orders over \$150, which is only applicable to orders shipped direct from a Medline Industries, Inc. warehouse. Free freight is not applicable to equipment.

Warranty – Merchandise sold under this Agreement is covered by manufacturer's warranty.

Payment Terms – 1/10, Net 45 from invoice date, unless superseded by State Statute. Late charges of 1.5% on invoices past 60 days from invoice date. Supplier accepts payments by check, money order, wire transfer or credit cards. Visa, Mastercard, and American Express accepted.

Returns – Refer to Medline's Return Policy at www.Medline.com.