UniGroup C.A.
Comprehensive Commercial and Residential
Relocation Management Services
Storage and Logistic Services
Master Agreement Number CNR01503
May 1, 2020

## Attachment A

## Pricing/Discount Schedule

Please see Attachment A Exhibit 1 for the following pricing schedules and tariffs:

- Armstrong Commercial Zone Pricing
- Armstrong Commercial Fuel Surcharges
- Armstrong Market Basket
- Armstrong Decommissioning Services
- Armstrong FFE Site Logistics Management
- Armstrong Zone Allocation
- Armstrong Commercial Value Add Services
- Armstrong Relocation Services - Domestic


## Appendix A - Tariff UMT1

- Household Goods" as defined in 49 U.S.C. § 13102.
- Motor Vehicles


## Appendix B - Tariff Max 4

- Household Goods
- Motor Vehicles


## Table 1

- Snapmoves Pricing


## Not to Exceed (Comparison) Estimates

Upon request of Shipper on a shipment-by-shipment basis, Carrier shall provide Shipper an Option C - Not-to-exceed Charges (Comparison) estimate, pursuant to the terms, conditions, rates and charges in Tariff UMT1 valid for ninety (90) days, except for any rates or charges that Carrier agrees within in this Agreement to apply in lieu of specific rates or charges in UMT1, subject to the discounts or other adjustments stated in this Agreement.

For shipments moving within the state of California, Carrier shall provide a Not-to-exceed Price valid for ninety (90), subject to the terms in Tariff MAX 4, on each shipment.

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## Attachment A - Exhibit 1

## Commercial Zone Pricing

Section 1: Armstrong Commercial Zone Pricing

| Overtime Definition | Monday - Friday before 8am and after 5pm; all day Saturday, Sunday and Holidays is Double Time |  |  |
| :---: | :---: | :---: | :---: |
| Deposit Required? | No |  |  |
| Cancellation Policy | 48 hours advance notice for large projects, 24 hours for small projects with less than 3 man/truck crew |  |  |
| Minimum Billable Hours (straight time) | 4 | What are your payment terms? | Net 30 |
| Minimum Billable Hours (overtime) | 4. | Qualified Installers? | Yes |
| Minimum Billable Hours (Sunday \& Holiday) | 4 | \$.60 Free Valuation coverage on all moves? | Yes |


|  | DOMESTIC UNITED STATES |  |  | CANADA |
| :---: | :---: | :---: | :---: | :---: |
| Service (all labor rates non-union) | Zone 1 | Zone 2 | Zone 3 | All |
| Mover / Helper, Straightime | \$42.68 | \$38.70 | \$40.36 |  |
| Mover / Helper, Overtime | \$59.75 | \$54.18 | \$56.50 |  |
| Mover / Helper, Holiday/Sunday | \$85.36 | \$77.40 | \$80.72 |  |
| Driver, Straightime | \$47.06 | \$45.25 | \$44.78 |  |
| Driver, Overtime | \$65.88 | \$63.35 | \$62.69 |  |
| Driver, Holiday/Sunday | \$94.12 | \$90.50 | \$89.56 |  |
| Project Manager, Straightime | \$68.95 | \$71.88 | \$70.00 |  |
| Project Manager, Overtime | \$96.53 | \$100.63 | \$98.00 |  |
| Project Manager, Holiday/Sunday | \$137.90 | \$143.76 | \$140.00 |  |
| Supervisor, Straightime | \$55.00 | \$52.53 | \$49.76 |  |
| Supervisor, Overtime | \$77.00 | \$73.54 | \$69.66 |  |
| Supervisor, Holiday/Sunday | \$110.00 | \$105.06 | \$99.52 |  |
| Truck; Bobtail | \$41.50 | \$44.23 | \$39.50 |  |
| Truck; Bobtail with Liftgate | \$41.50 | \$44.23 | \$39.50 |  |
| Truck; Tractor/Trailer | \$46.00 | \$54.75 | \$57.50 |  |
| Truck; Pack van/Crew van | \$190.00 | \$190.00 | \$150.00 |  |
| Installer, Straightime | \$56.00 | \$48.25 | \$48.25 |  |
| Installer, Overtime | \$78.40 | \$67.55 | \$67.55 |  |
| Installer, Holiday/Sunday | \$112.00 | \$96.50 | \$96.50 |  |
| Lead Installer, Straightime | \$61.45 | \$53.35 | \$53.35 |  |
| Lead Installer, Overtime | \$86.03 | \$74.69 | \$74.69 |  |
| Lead Installer, Holiday/Sunday | \$122.90 | \$106.70 | \$106.70 |  |
| Office Moving Labels (per 500) | \$28.00 | \$28.00 | \$28.00 |  |
| Library Cart Rental | \$6 per day | \$6 per day | \$6 per day |  |
| Gondola Rental | \$6 per day | \$6 per day | \$6 per day |  |
| Machine Cart Rental | \$6 per day | \$6 per day | \$6 per day |  |
| Panel Cart Rental | \$6 per day | \$6 per day | \$6 per day |  |
| Plastic Crate | \$3 per week | \$3 per week | \$3 per week |  |
| Autofold Carton | \$5.25 | \$5.25 | \$5.25 |  |
| IT Service (per piece) | \$53.35 | \$48.50 | \$48.50 |  |
| Storage - handling in (cwt) | \$5.00 | \$4.40 | \$4.40 |  |
| Storage - (cwt) | \$5.00 | \$4.40 | \$4.40 |  |
| Storage - handling out (cwt) | \$5.00 | \$4.40 | \$4.40 |  |
| Debris removal (excludes disposal)(\%wt) | \$3.50 | \$2.50 | \$2.50 |  |
| Storage (per square foot) | \$1.95 | \$1.30 | \$1.30 |  |

## Insurance coverage details

$\$ .60$ basic cargo liability provided at no charge. Optional Replacement Value Protection provided at rate of $\$ 6.00$ per $\$ 1,000$ in coverage, no deductible Claims paid after full payment of invoice liability for loss or damage to Cargo shall be limited to the lessor of $\$ .60$ per pound per article times the weight of article or the repair cost of article or limited to the lessor of the replacement cost of article without depreciation up to declard value or repair cost of article.

Armstrong Commercial Fuel Surcharge

| Do you charge a fuel surcharge for hourly commercial wo |  |
| :---: | :---: |
| Fuel Surcharge Option  <br> Prise Per Gallon Percentage <br> under $\$ 1.49$ $0.0 \%$ <br> $\$ 1.50$ to $\$ 1.99$ $0.0 \%$ <br> $\$ 2.00$ to $\$ 2.49$ $0.0 \%$ <br> $\$ 2.50$ to $\$ 2.99$ $0.0 \%$ <br> $\$ 3.00$ to $\$ 3.49$ $10.8 \%$ <br> $\$ 3.50$ to $\$ 3.99$ $12.0 \%$ <br> $\$ 4.00$ and over $14.0 \%$ |  |

## Armstrong High Cost Area Adjustment

## Market Basket

| Armstrong Commercial Services Supplies Pricing SUPPLIES |  |  |  |
| :--- | :--- | ---: | :---: |
| Material | Item Id No. | Price |  |
| Moving Cartons-Small |  | $\$ 2.25$ |  |
| Moving Cartons-Medium |  | $\$ 3.00$ |  |
| Moving Cartons-Large |  | $\$ 3.75$ |  |
| Moving Cartons-X-Large |  | $\$ 4.50$ |  |
| Color -coded labels (2" $\times 3^{\prime \prime}$ ) |  | $\$ 0.05$ |  |
| Tape (2" $\times 55$ yards) |  | $\$ 3.10$ |  |
| Bubble Wrap |  | $\$ 80.00$ |  |
| Bubble bags |  | $\$ 3.00$ |  |
| Legal Tote Boxes/ Carboard Cartons $(24 \times 16 \times 13)$ |  | $\$ 5.25$ |  |
| Letter Tote Boxes/ Cardboard Cartons $(24 \times 12 \times 12)$ |  | $\$ 4.50$ |  |
| Computer bags- Price per Each |  | $\$ 2.50$ |  |
| Shrink/Stretch Wrap -18 "- Price per Roll | $\$ 40.00$ |  |  |

## Decommissioning Services

All per square foot pricing is based on non union labor at the commercial zone pricing provided.
Each decommissing project is unique and will be estimated on a per project basis.
Square footage costs are provided for budget purposes only.
As the largest asset based provider in the US with resources in most markets, travel is not expected.

Armstrong Zone 1
Armstrong Zone 2
Armstrong Zone 3
$\$ 2.50$ per sq foot
$\$ 2.00$ per sq foot
\$1.50 per sq foot

## FFE Site Logistics Management

Armstrong's pricing will be based on commerical zone rates provided and estimates based on scope.

| Armstrong Zone Allocation |  |  |  |
| :---: | :---: | :---: | :---: |
| State | Zone 1 | Zone 2 | Zone 3 |
| Alaska | X |  |  |
| California | X |  |  |
| Colorado | X |  |  |
| Connecticut | X |  |  |
| Delaware | X |  |  |
| Hawaii | X |  |  |
| Illinois | X |  |  |
| Maine | X |  |  |
| Maryland | X |  |  |
| Massachusetts | X |  |  |
| New Hampshire | X |  |  |
| New Jersey | X |  |  |
| New York | X |  |  |
| Oregon | X |  |  |
| Pennsylvania | X |  |  |
| Rhode Island | X |  |  |
| Vermont | X |  |  |
| Virginia | X |  |  |
| Washington | X |  |  |
| Arizona | X |  |  |
| Florida | X |  |  |
| Michigan | X |  |  |
| Ohio | X |  |  |
| Georgia |  | X |  |
| Indiana |  | X |  |
| lowa |  | X |  |
| Minnesota |  | X |  |
| Missouri |  | X |  |
| Nevada |  | X |  |
| New Mexico |  | X |  |
| North Carolina |  | X |  |
| Oklahoma |  | X |  |
| Tennessee |  | X |  |
| Texas |  | X |  |
| Utah |  | X |  |
| West Virginia |  | X |  |
| Wisconsin |  | X |  |
| Alabama |  |  | X |
| Arkansas |  |  | X |
| Idaho |  |  | X |
| Kansas |  |  | X |
| Kentucky |  |  | X |
| Louisiana |  |  | X |
| Mississippi |  |  | X |
| Montana |  |  | X |
| Nebraska |  |  | X |
| North Dakota |  |  | X |
| South Carolina |  |  | X |
| South Dakota |  |  | X |
| Wyoming |  |  | X |

## Commercial Value Add Services

Armstrong Commercial Services provides the following value added services:

- Project budgeting services
- Reporting (i.e. zone spending, customer surveys, etc.)
- Access to Armstrong's supplier pool of resources for services Armstrong's not able to provide
- Best practice knowledge sharing (i.e. move memos, packing instructions, checklists, etc.)
- Centralized ordering process for client ease of use, including centralized email and E\&I website link


## Additional Commercial Services

Armstrong Commercial Services' additional services will be priced based on scope and zone.

## Relocation Services

## Section 3: Relocation Services - Domestic

| Domestic | Al a carte price | Comnnents |
| :---: | :---: | :---: |
| Cost Estimate (no tax info) | \$100 | Or included in program fee |
| Pre Decision Tour Coordination | \$100 | Or included in program fee |
| Payment Only (Lump Sum or Payment of Pass Through only) | \$195 | Additional to program fee/payment made by us for instituion |
| Program Management Fee | \$450 | Bundled fee |
| Employee Policy / Benefits Counseling | \$0 | Included in program fee |
| Home Marketing Assistance | \$0 | Included in program fee |
| Expense Management, Reimbursement, Gross Up (as a stand alone service) | \$395 | Additional to program fee |
| Home Sale Program (BVO)* | \$0 | Requires using and closing with network realtor |
| Home Sale Program (GBO)* | \$0 | Requires using and closing with network realtor |
| Home Sale Program RickGuard Fixed Fee Option BVX+ with No Cost Closing Loan Service for new home mortgage | \$0 | Fixed Fee not Offered |
| Transportation of Household Goods | \$0 | Included in program fee |
| Temporary Housing | \$0 | Included in program fee |
| Mortgage Assistance | \$0 | Included in program fee |
| Home Finding Assistance | \$0 | Included in program fee |
| Rental Home Finding | \$0 | Included in program fee |
| Web Tools / Mobile App Access (Subscription Fee) | \$95 | Provides service provider portal for key services if no other svcs |
| Non - Compliance Fee for Failure to collect referral fees | \$1,500 | This is per side, but service can be omitted if no referral |
| Equity Advance Administration | \$0 | We do not fund, manage institution funding |
| Cancellation Fee | \$0 | \$250 |
| Exception Processing | \$0 | Included in program fee |
| Funding Interest | \$0 | Do not fund, manage institution funding |
| Other | \$0 |  |
| Bundled Fee | 0.00\% |  |

*4\% rebate for home sale referral and, if referral collected, BVO and GBO are at
no fee cost

| Rebate for Home Sale Program Closed Volume |  |
| :---: | :---: |
| $0-25$ | $\$ 0$ |
| $26-50$ | $\$ 0$ |
| $51-75$ | $\$ 0$ |
| $76-125$ | $\$ 0$ |
| $126-200$ | $\$ 0$ |
| $201+$ | $\$ 0$ |

## APPENDIX A

This Appendix A shall form a part of the Transportation Services Agreement ("Agreement") between Carrier and Shipper. In the event of any conflict between the terms and conditions set forth in this Appendix A and those set forth in the Agreement and applicable Amendments thereto, the terms and conditions set forth in this Appendix A shall take precedence and prevail.

Carrier's services under the Agreement are limited to the Transportation of the Commodities within the Scope and Territories specified in this Appendix A. This Agreement shall not include subsidiary companies and/or divisions of Shipper. Transportation shall have the same meaning in this Agreement as defined in 49 U.S.C. §13102.

## COMMODITIES:

- "Household Goods" as defined in 49 U.S.C. § 13102.
- "Motor Vehicles" including, but not limited to, used automobiles, pickup trucks, vans, sports utility vehicles (SUV), dune buggies, antique automobile reproductions, antique automobiles (i.e., over twenty-five [25] years old), and specialty motor vehicles.


## SCOPE AND TERRITORY:

- Interstate shipments between points within the United States (excluding noncontiguous domestic trade as defined in 49 U.S.C. §13102).
- Trans-border shipments between points in the United States (excluding AK and HI) and points in Canada.
- Intrastate shipments between points within the state(s) of Texas and Florida.


## REFERENCED TARIFF:

Carrier's Tariff UMT1, including any supplements, revisions, and future reissues thereof, is hereby incorporated in this Agreement by reference, as if fully set forth herein. Any term or Service and applicable rates or charges not covered explicitly in this Agreement shall be governed by the rules and charges set forth in the referenced tariff including, but not limited to, application of Carrier's current governing publications described therein and in effect on the load date of the shipment. Shipper acknowledges receipt of and express notice of the terms, conditions and rates expressed or contained in the referenced tariff.

## DOCUMENTATION:

Carrier shall prepare or cause to be prepared bills of lading, inventories, weight tickets, receipts and other such shipping documentation as may be required by the referenced tariff or applicable laws, rules or regulations governing the Services performed hereunder. At the request of Shipper, Carrier agrees to provide written or electronic copies of the rate, classification, rules and practices, upon which any rate or charge applicable to the Services provided is based. The provisions, terms and conditions of the documents identified in this Appendix A shall be deemed a part of this Agreement. To the extent any such document shall contain terms or conditions that conflict with this Agreement or any part thereof, the terms of this Agreement shall govern.

## SMALL SHIPMENTS:

All Household Goods shipments that Carrier estimates at a weight less than three-thousand, four-hundred $(3,400)$ pounds shall be quoted and billed pursuant to the rates and charges of this Agreement related to Carrier's Snapmoves ${ }^{s m}$ program, or its successor program(s), if any.

## SNAPMOVES ${ }^{\text {sm }}$ PROGRAM:

Notwithstanding any contrary terms or limits in Tariff UMT1, interstate shipments moving under Carrier's Snapmoves ${ }^{\text {sm }}$ program shall be subject to the rules, terms and conditions, including eligibility requirements described in the Binding Estimate Item in Tariff UMT1. Except for Small Shipments moving under this Agreement, Carrier's quote for shipments eligible for Carrier's Snapmoves ${ }^{\text {sm }}$ program may, but are not required to, be based on the rates and charges of this Agreement related to Carrier's Snapmoves ${ }^{\text {sm }}$ program.

## COMPENSATION TO CARRIER:

Except as specifically modified in this Agreement, Carrier's compensation for all Services provided under this Agreement shall be the rates and charges in the referenced Tariff UMT1, even if not specifically stated in this Agreement.

Household Goods Shipments: Except for shipments moving under Carrier's Snapmoves ${ }^{\text {sm }}$ program, these rates and charges referenced in Tariff UMT1 (excluding rates and charges pertaining to Excluded Items, as defined below) shall be reduced as follows:

| $\circ$ | U.S. Shipments | $65.5 \%$ |
| :--- | :--- | :--- |
| $\circ$ | SIT in U.S. | $58.0 \%$ |
| $\circ$ | U.S. to Canada Shipments | $65.5 \%$ |
| $\circ$ | Canada to U.S. Shipments | $65.5 \%$ |
| $\circ$ | SIT in Canada | $33.0 \%$ |

As used in this Agreement, "Excluded Items" includes charges for "Valuation" and "Advancing Charges," as those terms are defined in Tariff UMT1.

Snapmoves ${ }^{\text {sm }}$ Program Shipments: For shipments of Household Goods moving under Carrier's Snapmoves ${ }^{\text {sm }}$ program, the applicable charges shall be those listed in the attached Table 1 - Snapmoves ${ }^{\text {sm }}$ Program Pricing Matrix, including any applicable tariff charges. The charges included on Table 1 include all the following Services:

- Full Packing Services (excluding packing for LCD/Plasma [flat panel] TV cartons and crating)
- Custom Unpacking Service, consisting of unpacking of carrier-packed cartons containing mattresses and wardrobe cartons
- Loading of the shipment at a single point of origin within fifty (50) miles of the nearest carrier location
- Transportation to the point of destination within fifty (50) miles of the nearest carrier location
- Unloading of the shipment at a single point of destination within fifty (50) miles of the nearest carrier location
- Fuel (when the applicable DOE Average is between $\$ 2.00$ and $\$ 2.999$ )
- Origin and Destination Service (which include long/stair/elevator carry charges)
- Exclusive use of containers
- Day Certain Loading Service
- Cloth pad wrapping

In addition to the rates and charges in Table 1, the following charges may also apply to Snapmoves ${ }^{\text {sm }}$ program shipments:

- The following Metro charges, when the origin and/or destination location(s) is within a city having one of the following first 3-digits in their ZIP code:

| First 3-digit Zip Codes | Rate Per Number of Containers |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ |
| $100,101,102,104,110,111,112,113,114$ | $\$ 180.00$ | $\$ 230.00$ | $\$ 280.00$ | $\$ 380.00$ |
| $023,070,071,072,103,115,116,117,118,602,603,606$, | $\$ 100.00$ | $\$ 130.00$ | $\$ 160.00$ | $\$ 180.00$ |
| $607,608,940,941,943,944,945,946,947,949,950,951,981$ |  |  |  |  |
| $021,022,190,191,192,200,202,203,204,205,210,211$, | $\$ 50.00$ | $\$ 65.00$ | $\$ 80.00$ | $\$ 90.00$ |
| $212,213,222,223,300,301,302,303,311,328,330,331$, |  |  |  |  |
| $332,333,335,336,399,482,551,554,631,700,701,752$, |  |  |  |  |
| $753,770,771,772,782,800,802,900,901,909,921,972$ |  |  |  |  |

- When the weekly DOE average fuel price is less than or greater than the price per gallon of fuel included in the rates in Table 1, the following Fuel Cost Price Adjustment will apply per each $\$ .20$ (or fraction thereof) increase or decrease:

|  | Rate Per Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| If the weekly applicable DOE average fuel price: 1 2 <br> 3 4  <br> is less than $\$ 2.00$ per gallon, the applicable Table 1 rates will <br> be decreased by:   <br> is greater than $\$ 2.999$ <br> will be increased by: $\$ 8.00$ $\$ 14.00$$\$ 20.00$ | $\$ 25.00$ |  |  |  |

The charges included on Table 1, the Metro Charges and the Fuel Cost Price Adjustment grids shall be adjusted by Carrier each year following the Effective Date. Carrier shall provide updated rates when requested by Shipper.

Motor Vehicle Shipments: In lieu of the Transportation Service charges referenced in Tariff UMT1, automobiles moving within the United States (except AK and HI) shall be charged on a per mile basis as follows:

| Vehicle $=$ Standard size Auto |  |
| :---: | :---: |
|  | First Class Service |
| Miles | Open Car Carrier |
| $1-500$ | Cost per Vehicle |
| $501-750$ | $\$ 809.60$ |
| $751-1000$ | $\$ 938.40$ |
| $1001-1250$ | $\$ 1,060.00$ |
| $1251-1750$ | $\$ 1,175.20$ |
| $1751-2000$ | $\$ 1,404.00$ |
| $2001-2250$ | $\$ 1,514.40$ |
| $2251-2500$ | $\$ 1,725.60$ |
| $2501-2750$ | $\$ 1,725.60$ |
| $2751-3000$ | $\$ 1,924.00$ |
| $3001-3250$ | $\$ 1,924.00$ |
| Each Additional Mile | $\$ 2,108.00$ |
| $\$ 1.30$ |  |

Educational \& Institutional Cooperative
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Services, Inc.

Oversized vehicles
Waiting time (per hour per man man/truck) Overtime load/delivery (per hour) -
Trans-border Canada -
additional $\$ 400.00$ per vehicle.
$\$ 30.00$
$\$ 50.00$
Tariff Rates

All other accessorial charges set forth in Tariff UMT1 shall apply.
Notwithstanding any contrary terms or limits in this Agreement or Tariff UMT1, shipments comprised of any of the following Motor Vehicles shall be subject to the Binding Estimate Item in Tariff UMT1 and Carrier's compensation shall be exclusively based upon quoted rates and charges:

- Dune buggies
- Antique automobile reproductions
- Antique automobiles (i.e., over twenty-five (25) years old)
- Specialty motor vehicles


## INVOICING AND PAYMENT:

The parties agree to conduct the invoicing and payment process through electronic methods whenever possible. After delivery of the shipment to destination or destination storage-in-transit, Carrier will provide invoices/freight bills with supporting documentation to Shipper via electronic data interchange (EDI) or via email address. Supplemental invoices may be submitted by Carrier to Shipper for storage-in-transit, drayage from storage-in-transit, Motor Vehicles, and additional charges for services required after delivery. Shipper agrees to pay the full amount of Carrier's original and/or supplemental invoices via automated clearinghouse (ACH) or other electronic method within thirty (30) days from the date of the invoice.

## CREDIT SERVICE FEE:

Carrier will extend the free credit period from seven (7) working days to thirty (30) calendar days from the date of the invoice before assessing a one (1) percent service fee for late payment, subject to a $\$ 20.00$ minimum, for each thirty $(30)$ day period the charges remain unpaid.

## C.O.D. SHIPMENTS:

Carrier may at its sole discretion, but is not required to, accept shipments from Shipper for designated employees or eligible retirees of Shipper to be paid for on a C.O.D. basis by the designated employee. If Carrier accepts a C.O.D. shipment from Shipper, the terms and conditions of this Agreement shall also apply, provided that the shipment is tendered to Carrier by Shipper accompanied by written notice of the C.O.D. status of the shipment. Only current employees or retired employees of Shipper that relocates within ninety (90) days of the last date of employment with Shipper may be eligible to move under this Agreement on a C.O.D. basis.

## CARRIER'S LIABILITY:

Carrier's liability for loss or damage to goods being transported pursuant to this Agreement shall be determined in accordance with the relevant provisions of the referenced tariff, modified as provided in this Agreement, and shall be subject to 49 U.S.C. $\S 14706$ and Part 370 of Title 49 of the Code of Federal Regulations, or any successor thereto. As used in this Agreement, the term "valuation" and the phrases, "carrier liability," "released value," "declared value" and "value declared by Shipper" shall have the same meaning.

Shipper acknowledges that Carrier has offered two levels of carrier liability as required by the applicable Surface Transportation Board Released Rates Orders and, Shipper hereby elects Carrier's full value protection option (for

Household Goods shipments) and the default valuation option (for Motor Vehicle shipments), both described more fully in the referenced tariff, as further described below, in lieu of Carrier's minimum liability/lump sum options.

## Carrier's Maximum Liability

## Household Goods Shipments:

- Carrier's maximum dollar amount of liability for loss or damage to any and all articles in a Household Goods shipment shall be either the Default Valuation Amount or such higher amount as declared by Shipper's employee on Carrier's Bill of Lading for that shipment, whichever is greater provided, however, that the applicable valuation amount shall never be less than $\$ 6,000.00$.
- The Default Amount shall be determined by the following method:

| Shipment Program Type: | Default Valuation Amount <br> An amount equal to: |
| :---: | :---: |
| Standard | EITHER: \$6.00 times the actual weight of the shipment up to $\$ 120,000.00 ;$ |
| OR: $\$ 6,000.00$, WHICHEVER IS GREATER |  |

- Carrier's maximum liability is further subject to the provisions of Tariff UMT1 regarding High Value Articles (i.e., articles that exceed $\$ 100.00$ per pound per article, in value).
- Applicable valuation charges for Household Goods shipments under this Agreement shall be assessed as follows:

| Default Valuation <br> Amount | Valuation charges for Default Valuation Amount, including applicable Storage-in-Transit <br> extended valuation, is INCLUDED in Carrier's discounted Transportation Service <br> charges |
| :---: | :---: |
| Other Valuation <br> Amount | For valuation that exceeds the Default Valuation Amount: <br> S. 55 per $\$ 100.00$ of valuation (or fraction thereof); AND if Storage-in-Transit is provided, <br> an additional valuation charge of $\$ .10$ per $\$ 100.00$ of the valuation cost, for each <br> storage period of fifteen (15) days, or fraction thereof |

## Motor Vehicle Shipments:

- Carrier's default maximum dollar amount of Carrier's liability for loss or damage to Motor Vehicles shall be the Default Valuation Amount, subject to any applicable Deductible Amount, determined by the class of Service provided by Carrier, as follows:

| Service Class | First Class | Trans-border Canada |
| :---: | :---: | :---: |
| Default Valuation Amount | $\$ 30,000.00$ | $\$ 30,000.00$ |
| Deductible Amount | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |

- All valuation and deductible amounts are on a per motor vehicle basis.
- Applicable valuation charges for Motor Vehicle shipments under this Agreement shall be assessed as follows:

| Default Valuation |  |
| :---: | :---: |
| Amount | Valuation charges for Default Valuation Amount, including applicable Storage-in- <br> Transit extended valuation, is INCLUDED in Carrier's discounted Transportation |


|  | Service charges |
| :---: | :---: |
| Other Valuation | For valuation that exceeds the Default Valuation Amount: <br> Amount |
|  | provided, an additional valuation charge of $\$ .10$ per $\$ 100.00$ of the valuation cost, <br> for each storage period of fifteen (15) days, or fraction thereof |

## PAIRS AND SETS:

If Carrier accepts liability for loss or damage to articles included in a Household Goods shipment serviced by Carrier under this Agreement, Carrier's liability shall be limited to the actual loss or damage to such articles, except when such lost or damaged articles are part of a pair or set, in which case the Parties agree the following terms shall apply:

- If a lost article is part of a pair or set that cannot be matched, then Carrier will either: (a) pay the replacement value of the pair or set; or (b) replace the pair or set;
- If a damaged article of a pair or set can be repaired or replaced and will match the other article(s) in the pair or set, then the Carrier has the option to repair or replace the article and is not required to replace the entire pair or set; and
- The Carrier has the right to salvage any pair or set for which a replacement value cash settlement is made, or to salvage the pair or set if the pair or set is replaced.
- Only applies to shipments with full value protection coverage.


## MECHANICAL MALFUNCTION:

- Carrier agrees not to decline liability for damage to articles of electronics or appliances included in Household Goods shipments proven damaged during transit and/or storage-in-transit solely on the basis that there is no external damage to such article(s) or appliance(s), provided the article(s) or appliance(s) in question are examined by a qualified electronics expert and that the claimed damage is professionally determined to have been caused by Carrier mishandling, and not due to normal road vibration or other inherent vice of the article(s) or appliance(s) which are otherwise beyond the Carrier's control. This term shall not extend to Motor Vehicles and/or claimed damage attributable to any pre-existing condition and/or normal maintenance and cleaning (or lack thereof).
- Only applies to shipments with full value protection coverage.


## GUARANTEED PICKUP AND DELIVERY:

When Carrier fails to perform pick-up and/or delivery within the period of time indicated on the Bill of Lading or any subsequent written Attachment to Bill of Lading, thereto, Carrier agrees to compensate customer $\$ 125.00$ per day for Household Goods shipments, in lieu of the compensation provided for in Tariff UMT1. All other applicable terms and conditions described in Tariff UMT1 remain applicable.

## APPENDIX B

Carrier's services under the Transportation Services Agreement, including the terms and conditions of Appendix A (together, the "Agreement") shall also apply to the Services described in this Appendix B, and the provisions, terms and conditions of this Appendix $B$ shall be deemed a part of the Agreement. To the extent any provision, term and condition of this Appendix $B$ is inconsistent with the Agreement or any part thereof, the terms of this Appendix $B$ shall govern Carrier's Services provided within the Scope and Territories specified in this Appendix B.

## COMMODITIES:

- "Household Goods" as defined in the tariff referenced in this Appendix B.
- "Motor Vehicles" as defined in the tariff referenced in this Appendix B.


## SCOPE AND TERRITORY:

Intrastate shipments moving exclusively between points within the state of California, for which the terms of this Appendix B shall be considered the Master Agreement for Service. The Parties acknowledge and agree that the signature requirement on the Individual Agreement for Service shall be waived; that the signature requirement on the Advanced Notice Requirement shall be waived; the signature requirements and the "Maximum Rates/Important Notice" Requirement shall be waived; this Appendix B will act as a waiver for the Agreement for Service and the informational booklet titled, Important Information for Persons Moving Household Goods (within California); and Shipper agrees to so advise its employees of the application of the terms and conditions of this Appendix B.

## REFERENCED TARIFF:

Tariff Max 4, including any supplements, revisions, and future reissues thereof, is hereby incorporated in this Appendix B by reference, as if fully set forth herein. Any term or Service and applicable rates or charges not covered explicitly in this Appendix B shall be governed by the rules and charges set forth in the referenced tariff including, but not limited to, application of Carrier's current governing publications described therein and in effect on the load date of the shipment. Shipper acknowledges receipt of and express notice of the terms, conditions and rates expressed or contained in the referenced tariff.

## COMPENSATION TO CARRIER:

Carrier's compensation for all Services provided under this Agreement shall be the rates and charges in the referenced Tariff Max 4. These rates and charges (excluding Valuation and Third-Party Charges), shall be reduced by $30 \%$.

## CARRIER'S LIABILITY:

Carrier's liability for loss or damage to goods being transported pursuant to this Appendix B shall be determined in accordance with the relevant provisions of the tariff Max 4, modified as provided in this item, and shall be subject to the California General Order 136 Series or any successor thereto.

In lieu of Carrier's minimum released rates cargo liability option, Shipper elects Carrier's full value protection option, subject to the maximum amount of Carrier's liability and applicable rates described in Appendix A.

## ESTIMATES AND COSTS:

Carrier shall provide a Not to Exceed Price, subject to the terms in Tariff Max 4, on each shipment.

TABLE 1 - Snapmoves Pricing

|  | Number of Containers |  |  |  | 镹 to 范 | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |  |  | 2 | 3 |  |
| AL - AL |  |  |  |  | AL | \$2,929 | \$3,958 | \$4,959 | \$6,160 | AZ - AL | \$3,277 | \$4,601 | \$5,883 | \$7 | AL | \$3,393 | \$4,825 | \$6,216 | \$7,751 | AL | \$3,246 | \$4,541 | 55,646 | \$7,06 |
| AL - AR | \$2 | \$3 | \$4 | \$5,9 | AR - AR |  |  |  |  | AZ - AR | \$3,130 | \$4,329 | \$5,529 | \$6,920 | CA - AR | \$3,196 | \$4,451 | \$5,688 |  | CO - AR | \$3,071 | 0 | \$5,372 |  |
| AL - AZ | \$3 | \$4 | \$5, | \$7,1 | AR - AZ | \$3,181 | \$4,423 | \$5,652 |  | AZ - AZ |  |  |  |  | AZ | \$2,857 | \$3,800 | \$4,735 |  | CO - AZ | 9 | 5 | 2 |  |
| AL - CA | \$3 | \$4 | \$5,8 |  | AR - CA | \$3,2 | \$4, | \$5,860 |  | AZ - CA |  |  |  |  | CA - CA |  |  |  |  | CA | 1 | 2 | 4 |  |
| AL - CO | \$3,27 | \$4,5 | \$5, |  | AR - CO | \$3,09 | \$4,2 | \$5,419 |  | AZ - CO | \$3,079 | \$4,235 | \$5,392 |  | CA - CO |  |  |  |  | CO - CO |  |  |  |  |
| A | \$3,183 | \$4 | \$5,5 | \$6, | AR - CT | \$3,380 | \$4, | \$5,9 |  | AZ - CT | \$3,433 | \$4, | \$6,2 |  | CA - CT | \$3, | \$5,110 | \$6, |  | CO - CT |  |  |  |  |
| AL - DC | \$3,137 | \$4,3 | \$5,410 |  | AR - DC | \$3,22 | \$4,51 | \$5,626 |  | AZ - DC | \$3, | \$4,812 | \$6,159 |  | CA - DC | \$3,474 | \$4,965 | \$6,358 | \$8, | CO - DC | 5 | 0 | O |  |
| AL - DE | \$3,098 | \$4,269 | \$5,324 |  | AR - DE | \$3,32 | \$4,682 | \$5,828 |  | AZ - DE | \$3, | \$4,850 | \$6,208 |  | CA - DE | \$3,445 | \$4,913 | \$6,290 |  | CO | \$3,202 | \$4,463 |  |  |
| AL - FL | \$3,039 | \$4,16 | \$5,196 |  | AR - FL | \$3,25 | \$4,554 | \$5,659 |  | AZ - FL | \$3,419 | \$4,865 | \$6,228 | \$7,8 | CA - FL | \$3,483 | \$4,982 | \$6,38 | \$8, | CO | \$3,471 | 0 | \$6,137 |  |
| AL - GA | \$2,73 | \$3,59 | \$4,538 | \$5 | AR - GA | \$2,937 | \$3,97 | \$4,975 | \$6,1 | AZ - GA | \$3,29 | \$4,640 | \$5,934 |  | CA - GA | \$3,3 | \$4,736 | \$6,0 | \$7,627 | CO - GA | \$3,2 | 5 | \$5 | \$7,09 |
| AL - IA | \$3,00 | \$4, | \$5,12 | \$6, | IA | \$2, | \$4, | \$5,086 | \$6,3 | AZ - IA | \$3, | \$4,410 | \$5,6 | \$7,0 | CA - IA | \$3, | \$4,532 | \$5, | \$7, | IA | \$3,180 | 4 | \$5,539 | \$6,93 |
| AL - ID | \$3,407 | \$4,8 | \$6,198 | \$7,8 | ID | \$3,2 | \$4,6 | \$5,921 | \$7,4 | AZ - ID | \$3,018 | \$4,1 | \$5,247 | \$6,5 | CA - ID | \$3, | \$4,254 | \$5,4 |  | CO | \$3 | 7 | \$5,292 | \$6,60 |
| AL - IL | \$2,88 | \$3,85 | \$4,8 | \$5,9 | AR | \$2, | \$3,96 | \$4,93 | \$6,127 | AZ | \$3, | \$4,3 | \$5,53 | \$6,9 | CA | \$3, | \$4,484 | \$5, | \$7, | CO - IL | \$3,027 | 9 | \$5,281 | \$6,58 |
| AL | \$2,91 | \$3,9 | \$4, | \$5 | IN | \$2, | \$3, | \$4, | \$6,1 | AZ - IN | \$3 | \$4,483 | \$5 | \$7, | IN | \$3 | \$4,513 | \$5,768 | \$7,238 | N | \$3,068 | 4 | \$5,379 | \$6,71 |
| AL - KS | \$2, | \$3, | \$4, |  | KS | \$2 | \$3 | \$4 | \$6,17 | AZ - KS | \$3 | \$4 | \$5 |  | KS | \$3 | + | \$5,731 |  | CO - KS | \$3,078 | \$4,201 | \$5,268 | \$6,55 |
| AL - KY | \$2 | \$3 | \$4, |  | KY | \$2 | \$3 | \$ |  | AZ - KY | \$3 | \$4 | \$5,731 |  | KY | \$3 | \$4,588 | \$5,866 |  | CO - KY |  | \$4,312 | \$5,506 |  |
| AL - | \$2 | \$3 | \$4 |  | LA | \$3 | \$ |  |  | AZ - LA |  |  | \$5,586 |  | LA | \$3 |  | \$5,905 |  | A |  |  |  |  |
| AL - | \$3 | \$4 | \$5,5 |  | AR - MA |  |  |  |  | AZ |  |  | \$6,302 |  | CA - MA |  |  |  |  | CO - MA |  |  |  |  |
| AL | \$3 | \$ | \$5, |  | AR - MD |  |  |  |  | AZ |  |  | \$6,120 |  | CA - MD |  |  | \$6,365 |  | CO - MD |  |  |  |  |
| - | \$3 | \$4 | \$5 |  | AR - ME | \$3 |  |  |  | AZ |  |  | \$6,329 |  | CA - ME |  |  |  |  | CO - ME |  |  | \$6,106 |  |
| AL - M | \$2 | \$3 | \$4 |  | AR - MI | \$3 | \$ | \$5 |  | AZ | \$3 | - | \$5,736 |  | CA - MI |  | \$4,598 | \$5,879 |  | CO - MI |  | \$4,246 | \$5,406 |  |
| AL M | \$3 | \$4 | \$5 |  | AR - MN | \$3 | \$ |  |  | AZ |  | 2 | \$5 |  | CA - MN |  | \$4,472 | \$5,716 |  | CO - MN |  | \$4,346 | \$5,437 |  |
| AL - MO | \$2, | \$3 | \$4 |  | AR - MO | \$2 | \$3 | \$4 |  | AZ | \$3 |  | \$5 |  | CA - MO |  |  |  |  | CO - MO |  | \$4,022 | \$5,117 |  |
| A | \$2, | \$3 |  |  | AR - MS | \$2 | \$ |  |  | AZ | \$3,240 | \$4 |  |  | CA - MS |  |  | \$5,825 |  | CO - MS | \$3,147 |  | \$5,570 |  |
| A | \$3, | \$4 | \$6, |  | AR - MT | \$3 | \$4 | \$5 |  | AZ | \$3 | \$4 | \$5 |  | CA - MT |  |  | \$5 |  | CO - MT | \$3,038 |  | \$5,294 |  |
| AL - N | \$2, |  |  |  | AR - NC | \$3 | \$4 | \$5 | \$6 | AZ - NC | \$3 |  | \$6 | \$7 | CA |  |  | \$6,103 |  | CO - NC | \$3,305 | \$4,652 |  |  |
| AL - ND | \$3, | \$4 | \$5, |  | AR | \$3 |  |  |  | AZ | \$3, |  |  |  | CA |  |  |  |  | CO - ND |  |  | 9 |  |
| AL | \$3, | \$4, | \$5 |  | AR - NE | \$3 | \$4 | \$5 |  | AZ - NE | \$3,160 | \$4,384 | \$5, |  | CA | \$3 | \$4,484 | \$5,731 |  | CO - NE |  | \$4,347 | \$5,4 |  |
| AL | \$3,23 | \$4, | \$5, | \$7,0 | AR | \$3 |  | \$5 |  | AZ - NH | \$3, | \$5,037 | \$6, | \$8,15 | CA |  | \$5 | \$6,5 | \$8,2 | CO - NH |  | 9 | \$6,103 |  |
| A | \$3,08 | \$4, | \$5, | \$6,62 | AR - NJ | \$3 | \$4, | \$5, |  | AZ - NJ | \$3,419 | \$4,864 | \$6, | \$7,850 | CA |  | \$4,969 | \$6,3 | \$8,0 | CO - NJ |  | \$4,605 | \$5,889 |  |
| AL | \$3,30 | \$4, | \$5,7 | \$7,24 | AR | \$3 | \$4, | \$5, |  | AZ - NM | \$3,000 | \$4,074 | \$5,0 | \$6,2 | CA |  | \$4,298 | \$5, | \$6,6 | CO - NM | \$2 | \$3, | 5,045 |  |
| AL | \$3, | \$4, | \$5,6 | \$7,08 | AR | \$3 | \$4 | \$5,7 | \$7,18 | AZ - NV | \$2,858 | \$3,817 | \$4,7 |  | CA |  | \$3,755 | \$4,6 | \$5,79 | CO - NV |  | \$4, | \$5,176 |  |
| AL | \$3, | \$4, | \$5, | \$6,8 | AR - NY | \$3 | \$4 | \$5,6 | \$7,02 | AZ - NY | \$3,420 | \$4,865 | \$6,2 | \$7,85 | CA | \$3 | \$5,123 | \$6,5 | \$8,300 | CO | \$3,378 | \$4, | , | \$7,598 |
| AL - OH | \$2,85 | \$3, | \$4,7 | \$5,8 | AR - OH | \$3,0 | \$4 | \$5, | \$6,39 | AZ - OH | \$3,245 | \$4,543 | \$5,8 | \$7,2 | CA - OH | \$3, | \$4,702 | \$6,0 | \$7,56 | CO | \$3 | \$4, | , | \$6,947 |
| AL - OK | \$2,97 | \$4, | \$5,06 | \$6 | AR - OK | \$2, | \$3,95 | \$4,90 | \$6,087 | AZ - OK | \$3,033 | \$4,150 | \$5,2 | \$6,60 | CA - OK | \$3, | \$4,404 | \$5,6 | \$7,0 | CO | \$2 | 4,069 | , | \$6,45 |
| AL - OR | \$3,43 | \$4,8 | \$6,26 | \$7 | AR - OR | \$3,3 | \$4, | \$6,15 | \$7,75 | AZ - OR | \$3,088 | \$4,251 | \$5,4 | \$6,7 | CA - OR | \$3, | \$4,133 | \$5,2 | \$6,5 | CO - OR | \$3 | \$4,383 | \$5,583 | \$6,99 |
| AL - PA | \$3,01 | \$4,108 | \$5,133 | \$6,39 | AR - PA | \$3,112 | \$4,2 | \$5,319 | \$6,6 | AZ - PA | \$3,380 | \$4,792 | \$6,13 | \$7,7 | CA - PA | \$3,4 | \$4,860 | \$6,2 | \$7,8 | CO | \$3 | \$4,485 | \$5,7 | \$7 |
| AL - RI | \$3,208 | \$4,473 | \$5,5 | \$6 | AR - RI | \$3,403 | \$4,8 | \$6,009 | \$7,5 | AZ - RI | \$3,424 | \$4,873 | \$6,2 | \$7,86 | CA - RI | \$3 | \$5,180 | \$6,6 | \$8,3 | CO - RI | \$3 | \$4,659 | \$5,9 | \$7,492 |
| AL - SC | \$2,88 | \$3,8 | \$4,85 | \$6, | AR - SC | \$3,0 | \$4,2 | \$5,3 | \$6,6 | AZ - SC | \$3,322 | \$4,685 | \$5,9 | \$7,5 | CA - SC | \$3, | \$4,841 | \$6, | \$7,81 | CO - SC | \$3 | \$4,632 | \$5, | \$7 |
| AL - SD | \$3,09 | \$4,25 | \$5,309 |  | AR - SD | \$3,3 | \$4, | \$5,8 | \$7,3 | AZ - SD | \$3,180 | \$4,422 | \$5, | \$7,0 | CA - SD | \$3, | \$4,611 | \$5, | \$7, | CO | \$3 | \$4 | \$5,6 | \$7,04 |
| AL - TN | \$2,76 | \$3,6 | \$4,5 |  | AR - TN | \$2 | \$3, | \$4, |  | AZ - TN | \$3, | \$4,3 | \$5, | \$7,0 | CA | \$3 | \$4, | \$5 | \$7, | CO | \$3, | \$4, | \$5,490 | \$6,86 |
| AL - TX | \$2,936 | \$3, | \$4,97 |  | AR - TX |  | \$3 | \$4,8 |  | AZ - TX |  | \$4,213 | \$5 |  | CA - TX |  | \$4 | \$5 |  | CO - TX |  | \$4,1 | 5,2 | \$6,5 |
| AL - U | \$3,34 | \$4,72 | \$6,03 | \$7,59 | AR - UT |  | \$4,56 | \$5,8 |  | AZ - UT | \$2,9 |  | \$5,0 | \$6,280 | CA | \$2,9 | \$4,03 | \$5,1 | \$6, | CO - UT |  | \$4,072 | \$5,182 |  |
| AL - V | \$2,951 | \$3, | \$5,00 | \$6 | AR - VA | \$3 | \$4,3 | \$5, |  | AZ - VA | \$3,425 | \$4,875 | \$6, | \$7,8 | - VA | \$3 | \$4,9 | \$6,3 |  | CO - VA | \$3 | \$4,6 | \$5,9 | \$7 |
| AL - VT | \$3,25 | \$4,55 | \$5, |  | VT | \$3 | \$4 |  |  | AZ - VT | \$3 |  | \$6 | \$8,123 | CA - VT | \$3,57 | \$5,1 | \$6,6 | \$8, | CO |  | \$4,75 | \$6,0 | \$7,665 |
| AL - W | \$3,45 | \$4, | \$6,31 |  | WA | \$3,4 | \$4 |  |  | AZ - WA | \$3,097 | \$4,268 |  |  | CA - WA | \$3,0 | \$4,160 | \$5,2 |  | CO - WA | \$3,1 | \$4,4 | \$5, | \$7,100 |
| AL - WI | \$2,95 | \$3,997 | \$4,953 | \$6,1 | AR - WI | \$2,9 | \$4 | \$5,0 | \$6,28 | AZ - WI | \$3,177 | \$4,416 | \$5,64 |  | CA - W | \$3,2 | \$4,47 | \$5,7 | \$7, | CO | \$3,0 | \$4,14 | \$5,2 | \$6,57 |
| AL - WV | \$3,007 | \$4,103 | \$5,129 | \$6,38 | AR - WV | \$3,17 | \$4,40 | \$5,453 |  | AZ - WV | \$3,306 | \$4,655 | \$5,954 |  | CA - W | \$3,37 | \$4,788 | \$6,12 | \$7,718 | CO - W | \$3,17 | \$4,403 | \$5,62 | \$7,049 |
| - W | \$3,307 | \$4,65 | \$5,78 | \$7,254 | W | \$3,132 | \$4,333 | \$5,5 | \$6 | AZ - WY | \$3,124 | \$4,319 | \$5,5 | \$6,881 | CA | \$3,153 | \$4,373 | \$5,56 | \$6,974 | CO - WY | \$2,7 | \$3,661 | \$4,6 | \$5, |

TABLE 1 - Snapmoves Pricing

|  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  | $\begin{array}{\|l\|l} \hline \text { 帚 to } \\ \text { 憙 } \\ \hline \end{array}$ | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |  | 1 | 2 | [ 3 | 4 |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |
| C | \$3,186 | \$4,433 | \$5,5 | \$6, | DC | \$3,122 | \$4,315 | \$5,378 |  | DE - AL | \$3,030 | \$4,144 | \$5,177 |  | FL - AL | \$3,013 | \$4,112 | \$5,139 |  | GA - AL | 2,736 | 0 | 2 |  |
| CT - AR | \$3,249 | \$4,550 | \$5,67 |  | DC | \$3,225 | \$4,505 | \$5,616 |  | DE - AR | \$3,170 | \$4,403 | \$5,495 |  | FL - AR | \$3,112 | \$4,296 | \$5,355 | \$6, | GA - AR | \$2,906 | \$3,915 | \$4,908 |  |
| CT - AZ | \$3,394 | \$4,817 | \$6,166 |  | DC - AZ | \$3,393 | \$4,817 | \$6,165 |  | DE - AZ | \$3,286 | \$4,617 | \$5,905 |  | FL - AZ | \$3,369 | \$4,773 | \$6,107 | \$7,691 | GA - AZ | \$3,217 | \$4,490 | \$5,738 |  |
| CT - CA | \$3,316 | \$4,673 | \$5,97 |  | DC - CA | \$3,546 | \$5,100 | \$6,534 | \$8,2 | DE - CA | \$3,390 | \$4,810 | \$6,156 |  | FL - CA | \$3,398 | \$4,825 | \$6,175 |  | GA - CA | \$3,256 | \$4,562 | \$5,833 | \$7,32 |
| CT - CO | \$3,252 | \$4,554 | \$5,8 |  | DC - CO | \$3, | \$4,53 | \$5, |  | DE - CO | \$3,2 | \$4, | \$5,908 |  | FL - CO | \$3, | \$4 | \$6,033 | \$7, | GA - CO | \$3,236 | 25 | \$5,625 |  |
| CT - C |  |  |  |  | DC - CT | \$2 | \$4,02 | \$5, | \$6,3 | DE - CT | \$2 | \$3, | \$4 |  | FL - CT | \$3, | \$4 | \$5,666 | \$7,103 | GA - CT | \$3,110 | 8 | \$5,350 | \$6,68 |
| CT - DC | \$2,94 | \$3,9 | \$5 |  | DC - DC |  |  |  |  | DE - DC | \$2 | \$3,832 | \$4,813 |  | FL - DC | \$3,217 | \$4 | \$5,583 | \$6,993 | GA - DC | \$3,051 | \$4,184 | \$5,225 |  |
| CT - DE | \$2,88 | \$3,8 | \$4,883 | \$6,05 | DC - DE |  | \$3,83 |  |  | DE - DE |  |  |  |  | FL - DE | \$3,184 | \$4,429 | \$5,512 | \$6,897 | GA - DE | \$2,932 | \$3,963 | \$4,965 | \$6,16 |
| C | \$3, | \$4 | \$5 | \$7,20 | DC - FL | \$3 | \$4 | \$5 |  | DE - FL | \$3,207 |  | \$5, |  | L |  |  |  |  | L | \$2,956 | \$4,007 | \$5,017 |  |
| CT - | \$3 | \$4 | \$5 | \$6 | DC - GA | \$3 | \$4 | \$5 |  | DE - GA | \$2,957 | \$4,010 | \$5,020 |  | GA |  | \$3 |  |  | A |  |  |  |  |
| CT - | \$3 | \$ | \$5 |  | DC - IA | \$3 | \$4 | \$5,604 |  | DE - IA | \$3,239 | \$4 | \$5 |  | A | \$3,241 | \$4,534 | , |  | A |  |  |  |  |
| CT - | \$3 | \$5 |  |  | DC - ID |  | \$ | \$6 |  | DE - ID | \$3,462 | \$4 | \$6 |  | D | \$3,565 |  | \$6,578 |  | GA - ID |  |  |  |  |
| CT - | \$3, | \$, |  |  | DC - IL |  | \$4,329 | \$5 |  | DE | \$3,030 | \$4,145 | \$5, |  | FL - IL |  |  | \$5, |  | GA - IL |  |  |  |  |
| CT - | \$3 | + | \$5 |  | DC - IN |  |  |  |  | DE | \$3,035 | \$4 | \$5 |  | FL - IN | \$3,078 |  | + |  | GA - IN |  |  |  |  |
| CT - | \$3 | \$4 | \$ |  | DC - KS |  | \$4 | \$5,639 |  | DE - KS | \$3,135 |  | \$5 |  | FL - KS |  |  | \$5,689 |  | GA - KS |  |  |  |  |
| CT - | \$3 | \$4 | \$5 | \$6 | DC | \$3 | \$4,240 |  |  | DE |  |  | \$5 |  | FL - KY | \$3,028 |  |  |  | GA - KY |  |  |  |  |
| CT - | \$3 | \$4 |  |  | DC - LA |  |  | \$5 |  | DE - LA |  |  | \$5,536 |  | A |  |  | \$5,347 |  | GA - LA |  |  | \$5,044 |  |
| CT | \$2,8 | \$3,8 |  |  | DC - MA |  |  | \$5, |  | DE - MA |  | \$3 | \$4,979 |  | FL - MA | \$3 |  | \$5,700 |  | GA - MA |  |  | \$5,402 |  |
| CT | \$2,8 | \$3, | \$4 | \$6 | DC | \$2 |  | \$4 |  | DE | \$2 |  | \$4,769 |  | FL | \$3 |  | \$5,383 |  | GA - MD |  |  | \$4,983 |  |
| CT | \$2,8 | \$3,8 | \$4, |  | DC - ME | \$3, | \$4 | \$5,254 |  | DE - ME | \$2 | \$3,970 | \$5,038 |  | FL - ME | \$3 |  | \$5,799 | \$7, | GA | \$3,184 |  | \$5,512 |  |
| CT | \$3, | \$4, | \$5,1 |  | DC - Ml | \$3, | \$4, | \$5,2 |  | DE - MI | \$3, | \$4,147 | \$5,1 |  | FL | \$3, | \$4 | \$5,308 | \$6,6 | GA | \$2 | \$3 | \$4,8 |  |
| CT | \$3, | \$4, | \$5,483 | \$6 | DC - MN | \$3, | \$4 | \$5 |  | DE - MN | \$3 | \$4,289 | \$5 |  | FL - MN | \$3 | \$4,739 | \$5,907 | \$7,3 | GA | \$3 |  | \$5,166 |  |
| CT | \$3, | \$4,4 | \$5,5 | \$6, | DC - MO | \$3, | \$4 | \$5,4 | \$6,8 | DE - MO | \$3,0 | \$4,145 | \$5,188 |  | FL - MO | \$3, | \$4,216 | \$5,196 | \$6,4 | GA | \$2 | \$3,835 | \$4,773 |  |
| CT - MS | \$3,280 | \$4,6 | \$5,720 |  | DC - MS | \$3, | \$4 | \$5,560 |  | DE - MS | \$3, | \$4,554 | \$5,659 |  | FL - MS | \$3,0 | \$4, | \$5,205 | \$6,4 | GA - MS | \$2 | \$3 | \$4,867 |  |
| CT - | \$3,405 | \$4,8 | \$6,19 |  | DC | \$3 | \$4,8 | \$6,179 | \$7,78 | DE - MT | \$3,432 | \$4,887 | \$6, |  | FL - MT | \$3,5 | \$5, | \$6,447 |  | GA - MT | \$3 | \$4,807 | , |  |
| CT - NC | \$2,98 | \$4,0 | \$5,08 | \$6,32 | DC - NC |  | \$3,933 | \$4, | \$6,138 | DE - NC | \$2, | \$3,818 | \$4,794 | \$5,9 | FL - NC | \$2, | \$3 | \$4,991 | \$6,2 | GA - NC |  |  | , |  |
| CT - | \$3,46 | \$4,9 | \$6,15 | \$7,75 | DC | \$3 | \$4 | \$6,008 | \$7,5 | DE - ND | \$3,4 | \$4,914 | \$6, |  | FL - ND | \$3, | \$4 | \$5,963 | \$7,4 | GA - ND | \$3 | \$4,320 | \$5,384 |  |
| CT - | \$3,33 | \$4,7 | \$5,8 | \$7, | DC | \$3 | \$4 | \$5, | \$7,1 | DE - NE | \$3,2 | \$4,554 | \$5, |  | FL - NE | \$3, | \$4 | \$5,809 | \$7,28 | GA | \$3 | \$4 | \$5,127 |  |
| CT - | \$2,88 | \$3,87 | \$4,8 |  | DC | \$3, | \$4,0 | \$5,2 |  | DE - NH | \$2,9 | \$4,004 | \$5,077 | \$6,3 | FL - NH | \$3, | \$4 | \$5,766 | \$7,2 | GA - NH | \$3 | , | \$5,478 |  |
| CT - N | \$2,88 | \$3,83 | \$4,7 |  | DC - NJ | \$2 | \$3, | \$5,0 |  | DE - NJ | \$2, | \$3,767 | \$4,734 |  | FL - NJ | \$3,2 | \$4 | \$5,619 | \$7 | GA - NJ | \$2,990 | \$4,071 | \$5,090 |  |
| CT - NN | \$3,57 | \$5,15 | \$6,39 |  | DC |  | \$5, | \$6,382 |  | DE - NM | \$3, | \$5,367 | \$6,644 |  | FL - NM | \$3 | \$4 | \$6,102 | \$7,685 | GA - NM | \$3 | \$4,488 | \$5,581 |  |
| CT - NV | \$3,4 | \$5,00 | \$6,4 | \$8 | DC - NV |  | \$4,8 | \$6,2 |  | DE - NV | \$3, | \$4,829 | \$6,180 |  | FL - NV | \$3, | \$4, | \$6,3 |  | GA | \$3,288 | \$4,622 | \$5,910 |  |
| CT - NY | \$2,93 | \$3,88 | \$4,83 |  | DC - N | \$2 | \$3, | \$4,962 |  | DE - NY | \$2, | \$3,893 | \$4,884 |  | FL - NY | \$3,3 | \$4, | \$5,7 | \$7 | GA | \$3 | \$4,350 | \$5,445 |  |
| CT - OH | \$2,9 | \$4,0 | \$5,0 |  | DC - O |  | \$4 | \$5,182 |  | DE - OH | \$2 | \$4,017 | \$5, |  | FL - OH | \$3, | \$4 | \$5, | \$6, | GA - OH | \$2, | \$3,787 | \$4,720 |  |
| CT - OK | \$3,4 | \$4,9 | \$6, |  | DC |  | \$4 | \$5 |  | DE - OK | \$3, | \$4,616 | \$5 |  | FL - OK |  | \$4, | \$5, |  | GA |  | \$4,146 | \$5,178 |  |
| CT - OR | \$3,40 | \$4,8 | \$6 |  | DC |  | \$5,0 | \$6 |  | DE | \$3 | \$4,748 | \$6, |  | FL - OR |  |  | \$6,5 |  | GA - OR |  |  |  |  |
| CT - PA | \$2,899 | \$3,90 |  |  | DC - PA |  | \$3 |  |  | DE - PA |  |  |  |  | FL - PA | \$3 |  | \$5,590 |  | GA | \$2 |  |  |  |
| CT - RI | \$2,842 |  |  |  | DC - RI |  |  |  |  | DE - RI |  |  |  |  | FL - RI |  |  | \$5,7 |  | GA | \$3 |  | \$5,459 |  |
| CT - SC | \$3,049 | \$4,1 | \$5,2 |  | DC - SC |  |  |  |  | DE - SC |  |  |  |  | FL - SC | \$2, | \$3, | \$4,910 |  | GA |  |  | \$4, |  |
| CT - S | \$3,30 | \$4,6 |  |  | DC |  |  | \$5,849 |  | DE - SD |  |  | \$5,7 |  | FL - SD |  |  | \$5,8 |  | GA | \$3,1 | \$4 | , |  |
| CT - | \$3,1 | \$4, | \$5 |  | DC |  |  | \$5 |  | DE - TN | \$3 |  | \$5,3 |  | FL - TN |  | \$4, | \$5,1 |  | G |  | \$3,718 | 4, |  |
| CT - TX | \$3,40 | \$4, | \$6 |  | DC | \$3 | \$4,818 | \$5,989 |  | DE - TX | \$3, | \$4,372 | \$5,458 |  | TX | \$3 | \$4, | \$5,4 |  | GA - TX | \$2,927 |  | 4, |  |
| CT - U | \$3,41 | \$4, | \$6 | \$7 | DC | \$3 | \$4,744 | \$6,069 | \$7, | DE - UT | \$3,3 | \$4,663 | \$5,964 | \$7, | FL - UT | \$3,5 | \$5,0 | \$6,437 | \$8,1 | GA - | \$3,308 | \$4, | 5, | \$7,49 |
| CT - V | \$2,93 | \$3,96 | \$5, | \$6,27 | DC - VA | \$2 | \$3, | \$4,8 | \$6,0 | DE - VA | \$2 | \$3,785 | \$4,785 | \$5,9 | FL - VA | \$3,0 | \$4,22 | \$5,273 | \$6,5 | G | \$2, | \$3, | \$4,9 | \$6,10 |
| CT - VT | \$2,89 | \$3,8 | \$4,8 | \$6,0 | DC - VT | \$3,0 | \$4,11 | \$5,254 | \$6,5 | DE - VT | \$2,96 | \$4,032 | \$5,118 | \$6,3 | FL - VT | \$3,243 | \$4,539 | \$5,641 | \$7,06 | GA | \$3, | \$4,442 | \$5,5 | \$6,91 |
| CT - WA | \$3,38 | \$4,7 | \$6,14 | \$7,73 | DC - WA | \$3,49 | \$5,00 | \$6,412 | \$8,0 | DE - WA | \$3,381 | \$4,793 | \$6,134 | \$7,727 | FL - WA | \$3,477 | \$4,971 | \$6,366 | \$8,03 | GA - WA | \$3,383 | \$4,798 | \$6,14 | \$7 |
| CT - WI | \$3,06 | \$4,20 | \$5,25 | \$6,55 | DC - WI | \$3,1 | \$4,3 | \$5,444 | \$6,8 | DE - WI | \$3,020 | \$4,126 | \$5,166 | \$6,4 | FL - WI | \$3,114 | \$4,287 | \$5,275 | \$6,57 | GA - WI | \$2,9 | \$3,947 | \$4,89 | \$6,07 |
| CT - WV | \$3,109 | \$4,2 | \$5,49 | \$6,8 | DC - WV | \$3,03 | \$4,15 | \$5,258 | \$6,5 | DE - WV | \$3,012 | \$4,112 | \$5,230 | \$6,521 | FL - WV | \$3,155 | \$4,376 | \$5,449 | \$6,814 | GA - WV | \$2,9 | \$4,054 | \$5,07 | \$ |
| CT - W | \$3,396 | \$4,82 | \$6,170 | \$7, | DC - WY | \$3,347 | \$4,732 | \$6,054 | \$7,619 | DE - WY | \$3,339 | \$4,717 | \$6,034 | \$7,593 | FL - WY | \$3,457 | \$4,934 | \$6,107 | \$7,690 | GA - W | \$3,299 | \$4,643 | \$5,7 | \$7,2 |

TABLE 1 - Snapmoves Pricing

|  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  | $\begin{array}{\|l\|l} \hline \text { 帚 to } \\ \text { 憙 } \\ \hline \end{array}$ | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |
| IA | \$2,984 | \$4,059 | \$5,07 | \$6, | ID | \$3,381 | \$4,794 | \$6,135 | \$7 | IL - AL | \$2,889 | \$3,860 | \$4,801 |  | IN - AL | \$2,852 | \$3,794 | \$4,727 | \$5 | KS - AL | 2,938 | 7 | 8 |  |
| IA - AR | \$3,081 | \$4,275 | \$5,28 |  | ID - AR | \$3,274 | \$4,596 | \$5,876 |  | IL - AR | \$2,995 | \$4,080 | \$5,069 |  | IN - AR | \$2,997 | \$4,083 | \$5,081 | \$6, | KS - AR | \$3,015 | \$4,117 | \$5,122 |  |
| IA - AZ | \$3,159 | \$4,383 | \$5,598 | \$7,0 | ID - AZ | \$2,995 | \$4,080 | \$5,192 |  | IL - AZ | \$3,215 | \$4,486 | \$5,734 |  | IN - AZ | \$3,202 | \$4,462 | \$5,703 | \$7,151 | KS - AZ | \$3,095 | \$4,266 | \$5,446 | \$6,80 |
| IA - CA | \$3,286 | \$4,618 | \$5,90 |  | ID - CA | \$3,037 | \$4,15 | \$5,293 |  | IL - CA | \$3,187 | \$4,434 | \$5,665 |  | IN - CA | \$3,240 | \$4,532 | \$5,793 | \$7,272 | KS - CA | \$3,194 | \$4,447 | 3 | \$7,12 |
| IA - CO | \$3,179 | \$4,467 | \$5,5 | \$6, | ID - CO | \$3 | \$4,157 | \$5,29 |  | IL - CO | \$3,076 | \$4,230 | \$5,399 |  | IN - CO | \$3,128 | \$4,326 | \$5,525 |  | KS - CO | 92 | \$4,227 | \$5,299 | \$6,598 |
| IA - CT | \$3,19 | \$4, | \$5,560 | \$6,9 | ID - CT | \$3 | \$4,90 | \$6,2 |  | IL - CT | \$3,119 | \$4, | \$5, |  | IN - CT | \$3,105 | \$4,283 | \$5,353 | \$6, | KS - CT | \$3,277 | \$4,602 | \$5,733 |  |
| IA - DC | \$3,22 | \$4, | \$5 | \$7, | ID - DC | \$3 | \$4,8 | \$6 |  | IL - DC | \$3,136 | \$4,340 | \$5,420 |  | IN - DC | \$3,098 | \$4 | \$5,338 |  | KS - DC | \$3,251 | \$4,553 | \$5,675 |  |
| IA - DE | \$3,19 | \$4, | \$5,552 |  | ID - DE | \$3 | \$4,951 | \$6,3 |  | IL - DE | \$3,009 | \$4,106 | \$5,14 |  | IN - DE | \$3 | \$4,136 | \$5 |  | KS - DE | \$3,185 | \$4,431 | \$5,530 | \$6,92 |
| IA - FL | \$3,3 | \$4, | \$5 | \$7, | ID - FL | \$3 | \$5,2 | \$6 |  | IL - FL | \$3, | \$4, | \$5, |  | FL | \$3 | \$4 | \$5,507 |  | KS - FL | \$3,316 | \$4,673 | \$5,799 |  |
| IA - GA | \$2 | \$4, | \$5 |  | ID | \$3 | \$4 | \$6 |  | IL - GA | \$2 | \$3 | \$4 |  | GA | \$2,890 | \$3 | \$4 | \$5,93 | KS - GA | \$2,966 | \$4,027 | \$5,038 |  |
| IA - IA |  |  |  |  | ID | \$3, | \$4,3 | \$5, |  |  | \$2,872 | \$3 | \$4 |  | A | \$2,914 | \$3,945 | \$4,924 |  | A |  |  |  |  |
| IA - ID | \$3, | \$4, | \$5 |  | ID |  |  |  |  | ID | \$3 | \$4,583 | \$5,860 |  | D | \$3,373 |  |  |  | KS - ID |  |  |  |  |
| IA - | \$2, | \$3, |  |  | ID - IL |  | \$4,486 | \$5, |  |  |  |  |  |  | IN - IL | \$2,775 | + | \$ |  | KS - IL |  |  |  |  |
| IA - | \$2 | \$4 | \$5 |  | ID - IN |  | \$4,689 | \$5 |  |  | \$2,775 | \$3 | \$4,533 |  | IN - IN |  |  |  |  | KS - IN |  |  |  |  |
| IA - | \$2 | \$3 | \$4,746 |  | ID - KS |  | \$4,361 | \$5,571 |  | S | \$2,925 | \$3,961 | \$4,951 |  | S | \$2,988 | \$4,083 | \$5,088 |  | KS - KS |  |  |  |  |
| IA - | \$2 | \$4 | \$5 |  | ID - KY | \$3 | \$ | \$5 |  | IL - KY | \$2,787 | \$3,669 | \$4, |  | IN - KY | \$2,798 | \$3,680 | \$4,601 | \$5,683 | KS - KY | \$2,932 | \$3,981 | \$4,968 |  |
| IA - | \$3 |  | \$5,8 |  | LA |  |  | \$6,0 |  | IL - LA | \$3 |  | \$5, |  | IN - LA |  |  | \$5,301 |  | KS - LA |  |  |  |  |
| IA - | \$3,2 | \$4,5 | \$5, |  | ID - MA | \$3 | \$4 | \$6,2 |  | IL - MA | \$3,1 |  | \$5, |  | IN | \$3, | \$4, | \$5,345 |  | KS - MA |  |  |  |  |
| IA - | \$3,1 | \$4,3 | \$5,4 |  | ID | \$3 | \$4 | \$6,2 |  | IL - MD | \$3,00 | \$4,099 | \$5, |  | IN | \$2 | \$3 | \$4,998 | \$6, | KS - MD |  |  | \$5,477 |  |
| IA | \$3, | \$4,6 | \$5,838 |  | ID - ME | \$3 | \$5,0 | \$6, |  | IL - ME | \$3, | \$4,480 | \$5,587 |  | IN - ME | \$3 | \$4,469 | \$5,573 | \$6, | KS |  |  | \$5 |  |
| IA | \$2, | \$4,0 | \$5,00 |  | ID - MI | \$3 | \$4 | \$6,0 |  | IL - MI | \$2, | \$3,662 | \$4,581 |  | IN | \$2 | \$3 | \$4,619 |  | KS | \$2,950 | \$4,023 | \$5,0 |  |
| IA | \$2,8 | \$3,7 | \$4, |  | ID | \$3 | \$4 | \$5, |  | IL - MN | \$2 | \$3,823 | \$4,780 |  | IN - MN | \$2 | \$3,930 | \$4,915 |  | KS | \$2,943 | \$3 | \$4,989 |  |
| IA - M | \$2,93 | \$3,9 | \$4,9 |  | ID - MO | \$3 | \$4 | \$5,800 |  | IL - MO | \$2, | \$3,666 | \$4,585 |  | IN - MO | \$2 | \$3,628 | \$4,543 |  | KS - MO | \$2 | \$3,932 | \$4 |  |
| IA - MS | \$3,24 | \$4,6 | \$5,6 |  | ID - MS | \$3, | \$4, | \$6,0 |  | IL - MS | \$2, | \$4,004 | \$4, |  | IN - MS | \$2 | \$3 | \$4,946 |  | KS - MS | \$3, | \$4,107 | 5,218 |  |
| IA - | \$3,23 | \$4,5 | \$5,7 |  | ID | \$3 | \$4, | \$5,2 |  | IL - MT | \$3, | \$4,394 | \$5 | \$7,0 | IN - MT | \$3,2 | \$4 | \$5,755 | \$7,2 | KS - MT | \$3,2 | \$4 55 | \$5,799 |  |
| IA - | \$2,99 | \$4,0 | \$5,09 | \$6,3 | ID | \$3, | \$4,9 | \$6, | \$7,9 | IL - NC | \$2, | \$3,972 | \$4, | \$6,1 | IN - NC | \$2,9 | \$3, | \$4,851 | \$6,0 | KS - NC | \$3 | \$4, | , |  |
| IA - | \$3,1 | \$4,3 | \$5,4 |  | ID | \$3, | \$4, | \$5,6 | \$7,0 | IL - ND | \$2,96 | \$4,057 | \$5, | \$6,2 | IN - ND | \$3,1 | \$4 | \$5,575 |  | KS - ND | \$3, | \$4,284 | 5 |  |
| IA - | \$2,84 | \$3,81 | \$4, | \$5,8 | ID | \$3 | \$4,3 | \$5, | \$6,9 | IL - NE | \$2, | \$3,891 | \$4, | \$6,0 | IN - NE | \$2 | \$4 | \$5,042 | \$6,2 | KS - NE | \$2,838 | \$ | \$4,739 |  |
| IA - NH | \$3,25 | \$4,56 | \$5,6 | \$7, | ID | \$3 | \$4,932 | \$6,3 | \$7,9 | IL - NH | \$3, | \$4,356 | \$5, | \$6,7 | IN - NH | \$3, | \$4 | \$5,471 | \$6,8 | KS - NH | \$3 | \$4,649 | \$5,789 |  |
| IA - NJ | \$3,1 | \$4,3 | \$5,4 |  | ID - NJ | \$3 | \$4 | \$6,2 | \$7,8 | IL - NJ | \$3, | \$4,094 | \$5,128 |  | IN - NJ | \$2, | \$4 | \$5,096 | \$6 | KS - NJ | \$3,148 | \$4,362 | \$5,448 |  |
| IA - NM | \$3,3 | \$4,7 | \$5,93 |  | ID |  | \$4,1 | \$5,2 | \$6,6 | IL - NM | \$3,3 | \$4,789 | \$5, |  | IN - NM | \$3,3 | \$4 | \$5, | \$7 | KS - NM | \$3 | \$4,467 | \$5,529 |  |
| IA - NV | \$3,19 | \$4,45 | \$5,68 | \$7 | ID |  | \$4, | \$5,2 |  | IL - NV | \$3,20 | \$4,471 | \$5,714 |  | IN - NV | \$3, | \$4, | \$5,87 | \$7,3 | KS | \$3 | \$4 | \$5,503 |  |
| IA - NY | \$3,18 | \$4,42 | \$5,5 |  | ID | \$3 | \$4, | \$6,358 |  | IL - NY | \$3,082 | \$4,241 | \$5,303 |  | IN - NY | \$3, | \$4,1 | \$5,201 | \$6,4 | KS - | \$3 | \$4,519 | \$5,634 |  |
| IA - OH | \$2,943 | \$4,00 | \$4,9 |  | ID - O |  | \$4, | \$6,0 |  | IL - OH | \$2, | \$3,703 | \$4, |  | IN - OH | \$2 | \$3, | \$4,520 | , | KS - OH | \$2 | \$3,991 | \$4,981 |  |
| IA - OK | \$3,0 | \$4,115 | \$5,1 |  | ID |  | \$4, |  |  | IL - OK | \$2 | \$4,052 | \$5 |  | IN - OK | \$3 |  | \$5,240 | \$6, | KS - OK |  | \$3,951 | \$4,927 |  |
| IA - OR | \$3,2 | \$4,5 | \$5, |  | ID |  | \$3 |  |  | IL - OR | \$3, | \$4,531 |  |  | IN - OR | \$3 |  |  |  | KS - OR |  |  | \$5 |  |
| IA - PA | \$3,0 | \$4,2 | \$5, |  | ID - PA |  |  | \$6 |  | IL - PA |  |  |  |  | IN - PA | \$2, |  |  |  | KS - PA | \$3, |  | \$5, |  |
| IA - RI | \$3,27 | \$4,60 |  |  | ID - RI |  | \$ |  |  | IL - RI |  |  |  |  | IN | \$3, |  |  |  | KS |  |  | \$5, |  |
| IA - SC | \$3,04 | \$4,167 | \$5 |  | ID - SC |  |  | \$6,446 |  | IL - SC |  |  | \$4,985 |  | IN - SC |  | \$3, | \$4,909 |  | KS - | \$3,0 |  | \$5,2 |  |
| IA - SD | \$2,9 | \$4,0 | \$5, |  | ID |  |  |  |  | IL - SD |  |  |  |  | IN | \$3,1 |  | \$5 |  | KS |  |  | 5, |  |
| IA - T | \$3,0 | \$4, | \$5 |  | ID |  |  |  |  | IL - TN |  |  |  |  | IN | \$2 |  | \$4,7 |  | KS |  | \$3,947 | 4, |  |
| IA - TX | \$3,0 | \$4,2 | \$5 |  | ID |  | \$4 | \$5 |  | TX | \$3 | \$4,175 | \$5,18 |  | IN - TX | \$3 | \$4, | \$5,199 | \$6,4 | KS - TX | \$2,917 | 3, | \$4,9 |  |
| IA - UT | \$3, | \$4,3 | \$5 | \$6 | ID | \$2 | \$3 | \$4,870 | \$6,0 | IL - UT | \$3,1 | \$4,373 | \$5,587 | \$6, | IN - UT | \$3, | \$4,590 | \$5,869 | \$7,3 | KS - | \$3, | \$4,312 | \$5,5 | \$6,88 |
| IA - VA | \$3,17 | \$4,40 | \$5, | \$6, | ID - V | \$3 | \$4,95 | \$6,3 | \$8,0 | IL - VA | \$3,05 | \$4,184 | \$5,235 | \$6,5 | IN - VA | \$2,99 | \$4,075 | \$5,104 | 6, | KS | \$3,1 | \$4,437 | \$5,5 |  |
| IA - VT | \$3,28 | \$4,6 | \$5,7 | \$7,2 | ID - VT | \$3 | \$5,00 | \$6,404 | \$8,0 | IL - VT | \$3,18 | \$4,421 | \$5,517 | \$6,9 | IN - VT | \$3,14 | \$4,365 | \$5,450 | \$6,8 | KS | \$3,3 | \$4,752 | \$5,9 | \$7 |
| IA - WA | \$3,27 | \$4,58 | \$5,86 | \$7,3 | ID - WA | \$2,91 | \$3,93 | \$5,003 | \$6,2 | IL - WA | \$3,247 | \$4,546 | \$5,811 | \$7,2 | IN - WA | \$3,302 | \$4,648 | \$5,945 | \$7,47 | KS - WA | \$3,242 | \$4,536 | \$5,79 | \$7 |
| IA - WI | \$2,88 | \$3,8 | \$4,8 | \$6,0 | ID - WI | \$3,23 | \$4,51 | \$5,774 | \$7,2 | IL - WI | \$2,759 | \$3,554 | \$4,461 | \$5,4 | IN - WI | \$2,802 | \$3,710 | \$4,634 | \$5,72 | KS - WI | \$2,9 | \$4,013 | \$5,00 |  |
| IA - WV | \$3,19 | \$4,48 | \$5,55 | \$6,9 | ID - WV | \$3,369 | \$4,772 | \$6,107 | \$7,6 | IL - WV | \$2,939 | \$3,956 | \$4,908 | \$6,092 | IN - WV | \$2,881 | \$3,853 | \$4,793 | \$5,938 | KS - WV | \$3,17 | \$4,452 | \$5,516 | \$6 |
| IA - | \$3,293 | \$4,624 | \$5,76 | \$7,231 | ID - WY | \$3,110 | \$4,293 | \$5,467 | \$6,837 | IL - WY | \$3,11 | \$4,295 | \$5,484 | \$6,860 | IN - WY | \$3,164 | \$4,393 | \$5,612 | \$7,030 | KS - W | \$3,309 | \$4,656 | \$5,80 |  |

TABLE 1 －Snapmoves Pricing

|  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  | 人 | Number of Containers |  |  |  | $\begin{array}{\|l} \hline \text { 带 to 枈 } \\ \hline \end{array}$ | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 |  |  |  | 2 | 3 | 4 |
| KY－AL | \＄2，840 | \＄3，793 | \＄4，764 | \＄5， | LA－AL | \＄2，879 | \＄3，865 | \＄4，849 | \＄6，0 | MA | \＄3，216 | \＄4，489 | \＄5，582 | \＄6，990 | AL | \＄3，039 | \＄4，161 | \＄5，196 |  | AL | 3，203 | ， | \＄5，553 | \＄6，95 |
| KY－AR | \＄2，971 | \＄4，036 | \＄5，028 | \＄6，2 | LA－AR | \＄2，988 | \＄4，070 | \＄5，034 | \＄6，2 | MA－AR | \＄3，318 | \＄4，678 | \＄5，822 |  | MD－AR | \＄3，198 | \＄4，455 | \＄5，558 |  | ME－AR | \＄3，353 | \＄4，742 | \＄5，899 | \＄7 |
| KY－AZ | \＄3，275 | \＄4，597 | \＄5，878 | \＄7，386 | LA－AZ | \＄3，192 | \＄4，443 | \＄5，677 | \＄7，118 | MA－AZ | \＄3，376 | \＄4，785 | \＄6，123 | \＄7，712 | AZ | \＄3，343 | \＄4，724 | \＄6，043 |  | ME－AZ | \＄3，425 | \＄4，876 | \＄6，242 | \＄7 |
| KY－CA | \＄3，252 | \＄4，55 | \＄5，824 | \＄7，3 | LA－CA | \＄3，353 | \＄4，741 | \＄6，066 | \＄7，63 | MA－CA | \＄3，394 | \＄4，818 | \＄6，166 | \＄7，7 | MD－CA | \＄3，393 | \＄4，816 | \＄6，163 |  | ME－CA | \＄3，493 | \＄5，000 | \＄6，404 | \＄8， |
| KY－CO | \＄3，170 | \＄4，40 | \＄5， |  | LA－CO | \＄3，19 | \＄4，458 | \＄5，679 | \＄7，1 | MA－CO | \＄3，353 | \＄4，742 | \＄6，068 | \＄7，6 | D－CO | \＄3，253 | \＄4，556 | \＄5，825 |  | ME－CO | \＄3，358 | \＄4，751 | \＄6，078 | \＄7，653 |
| KY－CT | \＄3，160 | \＄4，38 | \＄5， | \＄6，8 | LA－CT | \＄3，22 | \＄4，506 | \＄5，602 | \＄7，0 | MA－CT | \＄2， | \＄3， | \＄4， | \＄5，7 | MD－CT | \＄2，900 | \＄3， | \＄4 |  | ME－CT | 8 | \＄3，937 | \＄4，902 | \＄6，08 |
| KY－DC | \＄3， | \＄4，2 | \＄5， | \＄6，5 | LA－DC | \＄3，2 | \＄4， | \＄5，63 |  | MA－DC | \＄3 | \＄4 | \＄5， | \＄6，4 | MD－DC | \＄2 | \＄3 | \＄4 |  | ME－DC | 4 | \＄4，133 | \＄5，275 | \＄6，58 |
| KY－DE | \＄3， | \＄4，22 | \＄5， |  | LA－DE | \＄3，263 | \＄4，575 | \＄5， | \＄7，1 | MA－DE | \＄2， | \＄3， | \＄4， | \＄6，1 | MD－DE | \＄2 | \＄3，863 | \＄4 |  | ME－DE | 6 | \＄4，007 | \＄5，085 | \＄6，328 |
| KY－FL | \＄3， | \＄4，38 | \＄5 | \＄6，8 | LA－FL | \＄3，203 | \＄4 | \＄5 | \＄6，9 | MA－FL | \＄3， | \＄4 | \＄5， |  | MD－FL | \＄3， | \＄4 | \＄5 |  | ME－FL | 2 | \＄4，685 | \＄5，813 | \＄7，29 |
| KY－GA | \＄2 | \＄3 | \＄4 | \＄5， | LA－GA | \＄2 | \＄3 | \＄4 | \＄6 | MA－GA | \＄3 | \＄4 | \＄5 | \＄6， | MD－GA | \＄2 | \＄3 | \＄4，957 |  | ME－GA | \＄3，181 | \＄4，425 | \＄5，506 | \＄6，89 |
| KY－IA | \＄2 | \＄4 | \＄5 |  | LA－IA | \＄3 | \＄4 | \＄5 |  | IA | \＄3 | \＄4 | \＄5 |  | MD－IA | \＄3，128 | \＄4，325 | \＄5 |  | E－IA | 2 | \＄4，703 | \＄5，852 |  |
| KY－ID | \＄3 | \＄4 | \＄6 |  | ID | \＄3 | \＄ | \＄6 |  | MA－ID | \＄3 | \＄5 | \＄6，428 |  | MD－ID | \＄3，517 | \＄5，045 | \＄6，463 |  | D | \＄3，567 | \＄5，137 |  |  |
| KY－IL | \＄2， | \＄3 | \＄4 |  | LA－IL | \＄3 | \＄ |  |  | IL | \＄3 |  |  |  | MD－IL | \＄2，942 |  | \＄ |  | ME－IL |  |  |  |  |
| Y | \＄2， | \＄3 | \＄4 |  | LA－IN | \＄3 | \＄4 | \＄5 |  | IN | \＄3，088 | \＄4 | \＄5 |  | MD－IN | \＄2，986 | \＄4，063 | \＄5，091 |  | ME－IN | \＄3，167 |  |  |  |
| KY－ | \＄2，9 | 4， | \＄5， |  | LA－KS |  |  | \＄5 |  | KS |  |  | \＄5，681 |  | MD－KS | \＄3，152 |  | \＄5，457 |  | ME－KS |  |  |  |  |
| － |  |  |  |  | LA－KY | \＄3，006 |  |  |  | MA－KY |  |  |  | \＄6，82 | MD－KY | \＄3，036 | \＄4，155 | \＄5，200 |  | ME－KY |  |  |  |  |
| － | \＄2 | \＄4，072 | \＄5，093 |  | LA－LA |  |  |  |  | MA－LA |  |  |  |  | MD－LA |  | \＄4，408 | \＄5，487 |  | ME－LA |  |  |  |  |
| KY－ | \＄3 | \＄ | \＄5 |  | LA－MA | \＄3，329 | \＄4，698 | \＄5，828 |  | MA－MA |  |  |  |  | MD－MA | 8 | \＄3，955 | \＄5，031 |  | ME－MA |  |  |  |  |
| K | \＄3 | \＄4 | \＄5， |  | LA | \＄3， | \＄4，3 | \＄5，385 |  | MA－MD | \＄2，903 | \＄3 | \＄4，951 |  | MD－MD |  |  |  |  | ME－MD | \＄3，022 | \＄4，130 | \＄5，272 | \＄6，578 |
| KY－ME | \＄3，169 | \＄4，40 | \＄5 |  | LA－ME | \＄3 | \＄4 | \＄5，8 |  | M | \＄2，863 | \＄3，815 | \＄4， | \＄5，8 | MD－ME | \＄3，022 | \＄4 | \＄5，270 |  | ME－ME |  |  |  |  |
| KY－MI | \＄2，8 | \＄3，8 | \＄4， |  | LA－MI | \＄3，1 | \＄4，383 | \＄5，38 |  | MA－MI | \＄3，040 | \＄4，163 | \＄5，210 | \＄6，4 | MD－MI | \＄2，9 | \＄3，9 | \＄5，0 |  | ME－MI | \＄3，095 |  | \＄5，332 |  |
| KY | \＄3， | \＄4 | \＄5 |  | LA－MN | \＄3 | \＄5，00 | \＄6，1 |  | MA－MN | \＄3，140 | \＄4，347 | \＄5，42 |  | MD | \＄3，103 | \＄4，2 | \＄5，349 |  | ME | \＄3，242 |  |  |  |
| KY | \＄2， | \＄3， | \＄4，663 |  | LA－MO | \＄2，9 | \＄3 | \＄4，933 | \＄6， | MA－MO | \＄3，067 | \＄4，214 | \＄5，270 | \＄6，5 | MD | \＄2， | \＄4， | \＄5，0 | \＄6， | ME | \＄3 | \＄4，555 | \＄5，677 |  |
| KY－MS | \＄2， | \＄3， | \＄4， |  | LA－MS | \＄2 | \＄3 | \＄4，6 |  | MA－MS | \＄3，248 | \＄4，547 | \＄5，6 | \＄7，082 | MD | \＄3， | \＄4， | \＄5，522 |  | ME | \＄3，297 |  |  |  |
| KY | \＄3，2 | \＄4， | \＄5， |  | LA－MT | \＄3， | \＄4 | \＄6，323 | \＄7，8 | MA－MT | \＄3，483 | \＄4，983 | \＄6， | \＄8，056 | MD | \＄3，326 | \＄4， | \＄6，002 |  | ME | \＄3 |  | \＄6，599 | \＄8，347 |
| KY－NC | \＄2，86 | \＄3，8 | \＄4，82 |  | LA－NC | \＄2，987 | \＄4，0 | \＄5，084 | \＄6，32 | MA－NC | \＄3，046 | \＄4，175 | \＄5，212 | \＄6，498 | MD－NC | \＄2，805 | \＄3，713 | \＄4，678 | \＄5，785 | ME－NC | \＄3，075 | \＄4，227 | \＄5 |  |
| KY | \＄3，2 | \＄4， | \＄5，6 |  | LA－ND | \＄3，493 | \＄5，0 | \＄6，293 | \＄7，81 | MA－ND | \＄3 | \＄4，823 | \＄5， | \＄7，542 | MD | \＄3，457 | \＄4，935 | \＄6，128 |  | ME | \＄3， | \＄5，006 | \＄6，214 |  |
| KY | \＄3，04 | \＄4，20 | \＄5，22 |  | LA－NE | \＄3，307 | \＄4 | \＄5，8 | \＄7，33 | MA－NE | \＄3，273 | \＄4，594 | \＄5， | \＄7，1 | MD－NE | \＄3，157 | \＄4， | \＄5，469 |  | ME | \＄3，385 | \＄4，801 | \＄5，969 | \＄7，507 |
| KY | \＄3， | \＄4，50 | \＄5，6 | \＄7， | LA | \＄3，30 | \＄4， | \＄5，7 | \＄7，23 | MA－NH | \＄2，835 | \＄3，751 | \＄4，6 | \＄5，77 | MD－NH | \＄3，028 | \＄4，1 | \＄5，281 | \＄6，5 | ME－NH | \＄2 | ， | \＄4，695 | \＄5，793 |
| KY－NJ | \＄3，08 | \＄4 | \＄5， | \＄6， | LA－NJ | \＄3，23 | \＄4， | \＄5，6 | \＄7，0 | MA－NJ | \＄2，877 | \＄3，829 | \＄4， | \＄5，90 | MD－NJ | \＄2 | \＄3，7 | \＄4，7 | \＄5，9 | ME－NJ | \＄3， | ， | \＄ | \＄6，314 |
| KY－NM | \＄3，43 | \＄4，89 | \＄6， | \＄7， | LA－N | \＄3，322 | \＄4，710 | \＄5，7 | \＄7，2 | MA－NM | \＄3，586 | \＄5，173 | \＄6，4 | \＄8，0 | MD－N | \＄3，417 | \＄4，8 | \＄6，040 | \＄7， | ME－NM | \＄3 | \＄5 | \＄0 | \＄8，536 |
| KY－NV | \＄3，292 | \＄4，62 | \＄5，9 | \＄7，4 | LA－NV | \＄3，31 | \＄4，666 | \＄5，96 | \＄7，5 | MA－NV | \＄3，440 | \＄4，903 | \＄6，2 | \＄7，91 | MD－NV | \＄3，339 | \＄4，7 | \＄6，033 | \＄7， | ME－NV | \＄3，5 | \＄5，1 | \＄6，568 | \＄8，306 |
| KY－NY | \＄3，13 | \＄4，33 | \＄5， | \＄6，7 | LA－NY | \＄3，27 | \＄4，593 | \＄5，6 | \＄7， | MA－NY | \＄2，900 | \＄3，830 | \＄4，7 | \＄5，87 | MD－NY | \＄2，882 | \＄3，8 | \＄4，8 | \＄6， | ME－NY | \＄3，0 | \＄4，068 | \＄5，032 | \＄6，257 |
| KY－OH | \＄2，803 | \＄3，71 | \＄4，6 | \＄5，73 | LA－OH | \＄3，0 | \＄4，172 | \＄5，1 | \＄6，401 | MA－OH | \＄2，989 | \＄4，0 | \＄5，09 | \＄6，3 | MD－OH | \＄2，878 | \＄3，8 | \＄4，849 | \＄6， | ME－ OH | \＄3， | \＄4， | \＄5，264 | \＄6，567 |
| KY－OK | \＄3，0 | \＄4，21 | \＄5，23 |  | LA－OK | \＄3， | \＄4，232 | \＄5，216 | \＄6，5 | MA－OK | \＄3，528 | \＄5，066 | \＄6，2 | \＄7，9 | MD－OK | \＄3， | \＄4，5 | \＄5，681 | \＄7， | ME－OK | \＄3，5 | \＄5，0 | \＄6，230 | \＄7，855 |
| KY－OR | \＄3，4 | \＄4，907 | \＄6， |  | LA－OR | \＄3， | \＄5，038 | \＄6，4 |  | MA－OR | \＄3，398 | \＄4， | \＄6，1 |  | MD－OR | \＄3 | \＄4， | \＄6，3 |  | ME－OR | \＄3，537 | \＄5，083 | \＄6，512 | \＄8，23 |
| KY－PA | \＄2， | \＄3，88 | \＄4， |  | LA－PA | \＄3，15 | \＄4，3 | \＄5， |  | MA－PA | \＄2，924 | \＄3，949 | \＄5，0 |  | MD－PA | \＄2， | \＄3， | \＄4，8 |  | ME－PA | \＄2，978 | \＄4，047 | \＄5 | \＄6，4 |
| KY－RI | \＄3，2 | \＄4，5 | \＄5， |  | LA－RI | \＄3， | \＄4，6 | \＄5 |  | MA－RI | \＄2，843 | \＄3，741 | \＄4，6 |  | MD－RI | \＄2 | \＄4，0 | \＄5，0 |  | ME | \＄2，855 | \＄3，818 | \＄4 |  |
| KY－SC | \＄2，88 | \＄3，8 | \＄4， |  | LA－SC |  | \＄3，9 | \＄4，9 |  | MA－SC |  |  | \＄5，3 |  | MD－SC |  | \＄3， | \＄4，8 |  | ME | \＄3，1 | \＄4 | \＄5，4 |  |
| KY－S | \＄3， | \＄4，5 | \＄5， |  | LA－SD | \＄3 | \＄5， | \＄6， |  | MA－SD | \＄3 | \＄4，916 | \＄6，10 | \＄7，6 | MD－SD | \＄3 | \＄4， | \＄5，87 |  | ME | \＄3，395 | \＄4，819 | \＄5，9 | \＄7，5 |
| KY－ | \＄2， |  |  |  | LA |  |  | \＄4 |  | MA |  |  | \＄5， |  | MD |  |  | \＄5 |  | ME |  |  | \＄5， |  |
| KY－ | \＄3，1 | \＄4，303 | \＄5 |  | LA |  |  | \＄5，0 |  | MA |  |  |  |  | MD | \＄3， | \＄4 | \＄5，3 |  | ME |  | \＄4，726 |  |  |
| KY－U | \＄3，2 | \＄4，60 | \＄5， |  | LA－UT | \＄3 |  | \＄6，0 |  | MA－UT |  |  | \＄5，9 |  | MD | \＄3，389 | \＄4， | \＄6，15 |  | ME | \＄3，444 | \＄4， | \＄6， |  |
| －VA | \＄3，04 | \＄4，17 | \＄5， |  | LA－VA | \＄3 | \＄4，353 | \＄5，42 |  | MA－VA |  | \＄4，053 | \＄5，1 | \＄6，4 | MD－VA | \＄2，8 | \＄3，7 | \＄4，7 |  | ME－VA | －3，08 | \＄4， | \＄5，4 |  |
| －VT | \＄3，21 | \＄4，49 | \＄5，60 |  | LA－VT | \＄3，38 | \＄4，792 | \＄5，93 |  | MA－VT | \＄2，880 | \＄3，867 | \＄4，82 | \＄5，9 | MD－VT | \＄3，0 | \＄4，162 | \＄5，31 |  | ME－VT | \＄2，9 | \＄3，9 | \＄4，881 | 6， |
| KY－WA | \＄3，34 | \＄4，73 | \＄6，05 |  | LA－WA | \＄3，52 | \＄5，059 | \＄6，4 |  | MA－WA | \＄3，352 | \＄4，739 | \＄6，06 | \＄7，633 | MD－WA | \＄3，38 | \＄4，80 | \＄6，14 |  | ME－W | \＄3，46 | \＄4，9 | \＄6，33 | \＄7，981 |
| W | \＄2，85 | \＄3，80 | \＄4， |  | LA | \＄3，10 | \＄4，276 | \＄5，263 | \＄6， | MA－WI | \＄3，045 | \＄4，172 | \＄5，22 | \＄6，509 | MD | \＄2，94 | \＄3，992 | \＄5，00 | \＄6，2 | ME－WI | \＄3，127 | \＄4，3 | \＄5，40 | \＄7 |
| KY－WV | \＄2，90 | \＄3，9 | \＄4，848 |  | LA－WV | \＄3，108 | \＄4，289 | \＄5，346 | \＄6，676 | MA－WV | \＄3，135 | \＄4，339 | \＄5，569 | \＄6，973 | MD－WV | \＄3，016 | \＄4，115 | \＄5，209 | \＄6，47 | ME－W | \＄3，147 | \＄4，362 | \＄5，61 | \＄7，03 |
| KY－W | \＄3，17 | \＄4，41 | \＄5，636 | \＄7，063 | LA－W | \＄3，268 | \＄4，586 | \＄5，844 | \＄7，304 | MA－W | \＄3，426 | \＄4，878 | \＄6，244 | \＄7，873 | MD－W | \＄3，38 | \＄4，794 | \＄6，135 | \＄7，728 | ME | \＄3，445 | \＄4，912 | \＄6，28 | \＄7， |

TABLE 1 - Snapmoves Pricing

|  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 | - 4 |  | 1 | 2 | [ 3 | 4 |  | 1 | 2 | [ 3 |  |  |  | 2 | 3 |  |
| MI - AL | \$2,930 | \$3,93 | \$4,882 | \$6, | MN - AL | \$3,007 | \$4,102 | \$5,127 | \$6, | MO - AL | \$2,888 | \$3,858 | \$4,798 |  | MS - AL | \$2,777 | \$3,677 | \$4,635 |  | AL | 379 | \$4,790 | 10 | \$7,68 |
| MI | \$3,043 | \$4,16 | \$5,17 |  | MN - AR | \$3,057 | \$4,234 | \$5,251 |  | AR | \$2,854 | \$3,819 | \$4,775 |  | MS - AR | \$2,924 | \$3,955 | \$4,911 |  | AR | \$3,230 | \$4,514 | \$5,752 | \$7,21 |
| MI - AZ | \$3,224 | \$4,504 | \$5,75 |  | MN - AZ | \$3,182 | \$4,427 | \$5,656 |  | AZ | \$3,191 | \$4,442 | \$5,676 |  | MS - AZ | \$3,151 | \$4,368 | \$5,579 |  | AZ | \$3,125 | \$4,320 | \$5,501 | \$6 |
| MI | \$3,260 | \$4,5 | \$5,84 |  | MN - CA | \$3,235 | \$4,524 | \$5,78 |  | CA | \$3,196 | \$4, | \$5,688 |  | MS - CA | \$3,229 | \$4,513 | \$5,769 |  | CA | \$3,218 | \$4 | \$5,723 | \$7,13 |
| MI - C | \$3,169 | \$4 | \$5, | \$7,02 | MN - CO | \$3, | \$4,498 | \$5,5 |  | O-CO | \$3,086 | \$4, | \$5, |  | MS - CO | \$3, | \$4 | \$5 |  | MT - CO | 8 | \$4,197 | \$5,343 | \$6,66 |
| MI | \$3, | \$4, | \$5 |  | MN - CT | \$3, | \$4, | \$5 |  | CT | \$3, | \$4,3 | \$5, |  | MS - CT | \$3 | \$4 | \$5 |  | CT | \$3,332 | 3 | \$6,016 | \$7,570 |
| M | \$3, | \$4 | \$5 |  | MN - DC | \$3 | \$4 | \$5 |  | MO - DC | \$3 | \$4 | \$5 |  | MS - DC | \$3 | \$4 | \$5 |  | DC | \$3,257 | \$4,565 | \$5,837 | \$7,33 |
| MI | \$2 | \$4 | \$5 | \$6,30 | DE | \$3 | \$4 | \$5 |  | MO - DE | \$3 | \$4, | \$5, |  | MS - DE | \$3,094 | \$4 | \$5 |  | DE | \$3,417 | \$4,863 | \$6,238 |  |
| M | \$3, | \$4 | \$5 |  | FL | \$3 | \$4 | \$5 |  | FL | \$3 | \$4 | \$5 |  | MS - FL | \$3,075 | \$4 | \$5 |  | F | \$3,602 | \$5,203 | \$6,668 | \$8,439 |
| , | \$2 | \$3 | \$ |  | GA | \$3 | \$4 | \$5 |  | GA | \$2,872 | \$3 | \$ |  | MS - GA | \$2,858 | \$3,826 | \$4,803 |  | GA | \$3,374 |  |  |  |
| , | \$2 | \$3 |  |  | MN - IA |  | \$3 |  |  | IA | \$2,900 |  |  |  | IA |  |  |  |  | A |  |  |  |  |
| MI - ID |  |  |  |  | ID |  |  |  |  | ID |  |  |  |  | D |  |  |  |  | MT - ID |  |  |  |  |
| MI - IL |  |  |  |  | MN - IL |  |  |  |  | MO - IL |  |  |  |  | MS - IL |  |  |  |  | MT - IL |  |  |  |  |
| MI - IN | \$2 |  |  |  | MN - IN |  |  |  |  | MO - IN |  |  | \$4 |  | MS - IN |  |  |  |  | MT - IN |  |  |  |  |
| MI - KS | \$3 |  |  |  | MN - KS |  |  |  |  | MO - KS |  |  |  |  | MS - KS |  |  |  |  | KS |  |  |  |  |
| MI - KY | \$2, |  | \$4 |  | MN - KY |  |  | \$5 |  | MO - KY |  |  |  |  | MS |  | \$3 |  |  | MT - KY |  |  |  |  |
| MI - LA |  | \$4 |  |  | LA |  |  | \$5 |  | LA | \$2, |  |  |  | MS |  |  |  |  | MT - LA |  |  |  |  |
| M | \$3, | \$4, | \$5,339 |  | MA | \$3 | \$4 | \$5, |  | MO - MA | \$3, |  | \$5,436 |  | MS | \$3 |  | \$5 |  | MT - MA |  |  |  |  |
| M | \$2,9 | \$4,0 | \$5,0 | \$6, | MN | \$3 | \$4, | \$5,3 |  | MO - MD | \$3, | \$4 | \$5,185 | \$6, | MS | \$3 |  | \$5,258 |  | MT - MD | \$3 | \$4,918 | \$6,297 |  |
| MI - ME | \$3, | \$4, | \$5, | \$6, | N - ME | \$3 | \$4, | \$5,896 |  | ME | \$3,219 | \$4, | \$5,605 | \$7,0 | MS - ME | \$3, | \$4,733 | \$5,870 |  | M | \$3 | \$4,922 |  |  |
| MI - MI |  |  |  |  | MN - MI | \$2 | \$4, | \$5,000 | \$6,2 | MI | \$2, | \$3,7 | \$4,728 |  | MS - MI | \$3, | \$4, | \$5,105 |  | MI | \$3 | \$4,420 | \$5, | \$7,054 |
| Ml - MN | \$2, | \$4,0 |  |  | MN |  |  |  |  | MN | \$2,908 | \$3, | \$4,913 | \$6,0 | MS - M | \$3, | \$4,5 | \$5,6 |  | MT - MN | \$3 | \$4,095 | \$5,211 |  |
| MI - | \$2, | \$3,8 | \$4,74 | \$5,86 | MN - MO |  | \$3 | \$4,9 |  | MO - MO |  |  |  |  | MS - MO | \$2, | \$3,890 | \$4,835 | \$5,978 | MT - MO | \$3,197 | \$4,453 |  |  |
| MI | \$3,09 | \$4, | \$5,24 |  | MN - MS | \$3, | \$4 | \$5,642 |  | MO - MS | \$2, | \$3 | \$4 |  | MS - M |  |  |  |  | MS |  | \$4,642 |  | \$7,463 |
| M | \$3,21 | \$4,4 | \$5 |  | MN | \$3, | \$4 | \$5,33 | \$6, | M | \$3, | \$4 | \$5, | \$7,2 | MS | \$3,317 | \$4,676 | \$5,981 | \$7,5 | MT - MT |  |  |  |  |
| M | \$2, | \$3 | \$4,8 |  | MN - NC |  | \$4 | \$5 |  | NC |  | \$ | \$4 | \$6,1 | MS - NC | \$2,919 | \$3 | \$4 | \$6,12 | MT - NC |  | 2 | \$6,106 | \$7,680 |
| MI - | \$3,0 | \$4 | \$5,32 |  | MN | \$2 | \$3,92 | \$4 |  | ND | \$3, | \$4, | \$5 | \$6,6 | MS - ND | \$3 | \$4 | \$5, | \$7,4 | MT - ND \$3, |  | 8 | \$5,344 |  |
| MI - NE | \$2 | \$4 | \$5 |  | MN | \$2 | \$3 | \$4 |  | NE |  | \$3 | \$4 |  | MS - NE | \$3,165 | \$4 | \$5,497 | \$6, | MT - NE \$3, |  | \$4,286 | \$5,453 | \$6,808 |
| MI - N | \$3 | \$4 | \$5 |  | MN | \$3, | \$4 | \$5 |  | NH | \$3 | \$4 | \$5 |  | MS - NH | \$3 | \$4 | \$5,798 |  | MT - NH \$3, |  | \$4,884 | \$6,253 | \$7,885 |
| MI - NJ | \$2, | \$4, | \$5 |  | MN - NJ |  | \$4 | \$5 |  | NJ |  | \$4 | \$5 |  | MS - NJ | \$3 | \$4 | \$5,437 |  | MT - NJ \$3 |  |  | \$6,046 | \$7,61 |
| MI - | \$3,4 | \$4,8 | \$5 |  | MN |  |  |  |  | MO - NM |  | \$4 | \$5, |  | MS |  |  | \$5 |  | MT - NM \$3, |  | \$4,315 | \$5,495 |  |
| MI - | \$3, | \$4, | \$5, |  | MN |  | \$4, |  |  | MO - NV |  |  |  |  | MS |  | \$4 |  |  | MT - NV \$3, |  |  |  |  |
| MI - | \$2, | \$4, |  |  | MN |  | \$4 | \$5, |  | MO - NY |  | \$4 |  |  | MS |  |  | \$5, |  | MT - NY \$3, |  |  | \$6,141 |  |
| MI - O | \$2, | \$3, |  |  | M |  |  |  |  | MO - OH |  |  |  |  | MS |  | \$3 |  |  | MT - OH \$3, |  |  | \$5 |  |
| MI | \$3,2 | \$4 |  |  | MN - OK |  |  |  |  | MO - OK |  |  |  |  | MS |  |  |  |  | MT - OK \$3, |  |  |  |  |
| MI - OR | \$3,3 |  |  |  | MN - OR |  |  |  |  | OR |  |  |  |  | MS - OR |  |  | \$6, |  | OR |  |  | \$5, |  |
| MI - PA | \$2,8 | \$3 |  | \$5 | PA |  | \$ | \$5 | \$6,5 | PA | \$2, | \$3 | \$4, | \$6, | MS - P | \$3, | \$4,256 | \$5,308 | \$6, | PA | \$3,303 | \$4,650 | \$5,9 | \$7,478 |
| MI - | \$3, | \$4,31 | \$5 | \$6,7 | MN | \$3 | \$4 | \$5 | \$7,1 | MO - RI | \$3 | \$4 | \$5, | \$7, | MS | \$3,2 | \$4,614 | \$5, | \$7,1 | MT - RI $\$ 3$, | \$3,420 | \$4 | \$6, | \$7,854 |
| MI - | \$2, | \$4, | \$4 | \$6,1 | MN - SC | \$3 | \$4 | \$5 |  | MO - SC | \$2 | \$4, | \$4,97 | \$6, | MS | \$2,9 | \$3 | \$4,9 | \$6, | MT - SC $\$ 3$, | \$3,422 | \$ | \$6,2 | \$7,860 |
| MI | \$3,23 | \$4, | \$5 | \$7,0 | MN - SD | \$2 | \$3 | \$4 | \$5,9 | MO - SD | \$3 | \$4,2 | \$5,2 | \$6,5 | MS - SD | \$3,3 | \$4, | \$5,8 | \$7,2 | + | \$3,0 | \$4,242 | \$5,4 | \$6,750 |
| MI | \$2, | \$3, | \$4 | \$5,93 | MN - TN | \$3 | \$4 | \$5 | \$6,5 | MO - TN | \$2, | \$3 | \$4,5 | \$5,6 | MS - TN | \$2, | \$3, | \$4, | \$5,6 | MT - TN | \$3 | \$4 | \$5 | \$7 |
| MI - TX | \$3,10 | \$4, | \$5, | \$6,6 | MN - TX | \$3, | \$4, | \$5,320 | \$6,6 | MO - TX | \$2, | \$4,057 | \$5,0 | \$6,2 | MS - TX | \$2 | \$4,012 | \$4,9 | \$6,1 | MT | \$3 | \$4,4 | \$5,7 | \$7, |
| MI - UT | \$3,27 | \$4,5 | \$5,87 | \$7,38 | MN - UT | \$3, | \$4,3 | \$5,582 | \$6,9 | MO - UT | \$3, | \$4,412 | \$5,63 | \$7,0 | MS - UT | \$3,289 | \$4,623 | \$5,912 | \$7,4 | MT - UT \$ | \$3,0 | \$4,1 | \$5,243 | \$6, |
| MI - VA | \$3,006 | \$4,10 | \$5,13 | \$6,3 | MN - VA | \$3,1 | \$4,42 | \$5,52 | \$6,9 | MO - VA | \$3,124 | \$4,318 | \$5,395 | \$6,7 | MS - VA | \$3,036 | \$4,156 | \$5,190 | \$6,468 | MT - VA \$3, | \$3,3 | \$4,752 | \$6,0 | \$7,65 |
| MI - VT | \$3,12 | \$4,319 | \$5,39 | \$6,7 | MN - VT | \$3,26 | \$4,58 | \$5,709 | \$7, | MO - VT | \$3,225 | \$4,506 | \$5,618 | \$7,038 | MS - VT | \$3,3 | \$4,689 | \$5,818 | \$7,30 | MT - VT \$ | \$3,5 | \$5,0 | \$6,5 | \$8,143 |
| MI - WA | \$3,311 | \$4,664 | \$5,96 | \$7,50 | MN - WA | \$3,17 | \$4,414 | \$5,639 | \$7,066 | MO - WA | \$3,327 | \$4,693 | \$6,003 | \$7,552 | MS - WA | \$3,37 | \$4,788 | \$6,127 | \$7,717 | MT - WA \$ | \$2,987 | \$4,064 | \$5,172 | \$6,44 |
| MI - WI | \$2,809 | \$3,723 | \$4,64 | \$5, | MN - WI | \$2,850 | \$3,811 | \$4,763 | \$5, | MO - WI | \$2,803 | \$3,708 | \$4,632 | \$5,72 | MS - WI | \$3,030 | \$4,134 | \$5,105 | \$6,3 | MT - WI \$3 | \$3,1 | \$4,3 | \$5,576 | \$6,982 |
| MI - WV | \$2,892 | \$3,87 | \$4,81 | \$5,967 | MN - WV | \$3,272 | \$4,642 | \$5,737 | \$7,197 | MO - WV | \$2,952 | \$3,980 | \$4,934 | \$6,126 | MS - WV | \$3,103 | \$4,280 | \$5,336 | \$6,663 | MT - WV | \$3,3 | \$4,8 | \$6,1 | \$7,77 |
| MI - W | \$3,168 | \$4,40 | \$5,60 | \$7,021 | MN - WY | \$3,360 | \$4,754 | \$5,929 | \$7,443 | MO - WY | \$3,242 | \$4,549 | \$5,681 | \$7,113 | MS - W | \$3,217 | \$4,491 | \$5,740 | \$7,201 | MT - W | \$2,979 | \$4,051 | \$5,154 | \$6,42 |

TABLE 1 －Snapmoves Pricing

|  | Number of Containers |  |  |  | 莩 to 帚 | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  | 镹 to 范 | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | － 2 | 3 | 4 |  | 1 | 2 | 3 | － 4 |  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 |  |  |  | 2 | 3 |  |
| NC－AL | \＄2，82 | \＄3，766 | \＄4，732 | \＄5，8 | ND－AL | \＄3，118 | \＄4，306 | \＄5，367 |  | NE－AL | \＄3，016 | \＄4，119 | \＄5，146 |  | NH－AL | \＄3，272 | \＄4，592 | \＄5，704 |  | NJ－AL | 5 | \＄4，181 | 20 |  |
| NC－AR | \＄2，99 | \＄4，082 | \＄5，103 | \＄6，352 | ND－AR | \＄3，243 | \＄4，605 | \＄5，682 |  | NE－AR | \＄3，208 | \＄4，519 | \＄5，566 |  | AR | \＄3，440 | \＄4，898 | \＄6，089 |  | NJ－AR | \＄3，104 | \＄4，282 | \＄5，351 |  |
| NC－AZ | \＄3，29 | \＄4，639 | \＄5，933 | \＄7，4 | ND－AZ | \＄3，268 | \＄4，585 | \＄5，862 | \＄7，364 | AZ | \＄3，152 | \＄4，370 | \＄5，582 |  | AZ | \＄3，448 | \＄4，917 | \＄6，296 | \＄7，942 | JJ | \＄3，280 | \＄4，608 | \＄5，892 |  |
| NC | \＄3，335 | \＄4，709 | \＄6，025 |  | ND－CA | \＄3，238 | \＄4，530 | \＄5，790 | \＄7，2 | NE－CA | \＄3，20 | \＄4，466 | \＄5，708 |  | CA | \＄3，417 | \＄4，860 | \＄6，2 |  | NJ | \＄3，323 | \＄4，687 | \＄5，996 | \＄7，5 |
| NC－CO | \＄3，31 | \＄4， | \＄5， | \＄7，2 | ND－CO | \＄3， | \＄4， | \＄5 | \＄7，1 | NE－CO | \＄3， | \＄4，342 | \＄5 | \＄6，7 | CO | \＄3 | \＄4 | \＄6， |  | NJ－CO | \＄3，271 | \＄4，590 | \＄5，869 |  |
| N | \＄3，00 | \＄4 | \＄5， | \＄6，3 | ND－CT | \＄3 | \＄4 | \＄6， | 7 | NE－CT | \＄3， | \＄4， | \＄5 | \＄7， | CT | \＄2 | \＄3 | \＄4 |  | NJ－C | \＄2，850 | \＄3，779 | \＄4，711 | \＄5，81 |
| N | \＄2 | \＄3 | \＄4 | \＄6 | ND－DC | \＄3 | \＄ | \＄5 |  | NE－DC | \＄3 | \＄4 | \＄5 | \＄7 | NH－DC | \＄ | \＄4 | \＄5 |  | DC | \＄2，948 | 2 | \＄5，039 |  |
| N | \＄2，88 | \＄3， | \＄4 | \＄6，02 | ND－DE | \＄3 | \＄4 | \＄6 | \＄7，630 | NE－DE | \＄3， | \＄4 | \＄5， |  | NH－DE | \＄2 | \＄4 | \＄5 |  | NJ－DE | \＄2，888 | 2 | \＄4，871 | \＄6，04 |
| NC－FL | \＄2 | \＄ | \＄5 | \＄6 | FL | \＄3 | \＄5 | \＄6，371 |  | NE－FL | \＄3 | \＄4，715 | \＄5 |  | FL | \＄3 | \＄4，644 | \＄5，764 | \＄7，2 | NJ－FL | \＄3，202 | \＄4，463 | \＄5，552 |  |
| NC－GA | \＄2 | \＄3 | \＄4 | \＄5 | GA | \＄3 | \＄4 | \＄5，422 |  | NE－GA | \＄3 | \＄4，177 | \＄5 |  | GA | \＄3 | \＄4，457 | \＄5，544 |  | NJ －GA | \＄2，981 | \＄4，053 | \＄5，069 |  |
| NC－IA | \＄3，004 | \＄4 | \＄5 |  | ND－IA | \＄3 | \＄ | \＄5 |  | NE－IA | \＄2，840 | \＄3，793 |  |  | A | \＄3，243 | \＄4，539 |  |  | NJ－IA |  |  |  |  |
| NC－ID | \＄3 | \＄4 | \＄6 |  | ID | \＄3 | \＄ |  |  | NE－ID | \＄3 | \＄4 |  |  | NH－ID |  |  |  |  | NJ－ID |  |  |  |  |
| NC－IL | \＄2 | \＄3 |  |  | ND－IL |  |  |  |  | NE |  |  |  |  | NH－IL |  |  |  |  | NJ－IL |  |  |  |  |
| NC－IN | \＄2 | \＄3 |  |  | ND－IN | \＄3 |  |  |  | NE | \＄3，060 |  |  |  | NH －IN |  |  |  |  | NJ－IN |  |  |  |  |
| NC－KS | \＄2 | \＄ | \＄5 |  | ND－KS |  | \＄ | \＄5 |  | N |  |  |  |  | NH－KS |  |  |  |  | NJ－KS |  |  |  |  |
| NC－KY | \＄2 | \＄3 |  |  | ND－KY | \＄3 | \＄ |  | \＄7，0 | N | \＄3，082 |  | \＄5 |  | NH－KY |  |  |  |  | NJ－KY |  |  | \＄5，143 |  |
| NC－LA | \＄3 |  | \＄5 |  | LA |  | \＄4 |  |  | NE－LA |  |  |  |  | NH－LA |  |  |  |  | NJ－LA |  |  | 5 |  |
| NC－MA | \＄3 | \＄4， | \＄5， |  | ND－MA |  |  | \＄5 |  | NE－MA |  |  |  |  | NH |  |  | \＄4，680 |  | NJ－MA |  |  |  |  |
| NC－MD | \＄2， | \＄3 | \＄4， |  | ND－MD | \＄3 | \＄4 | \＄5， |  | NE | \＄3 |  | \＄5 |  | NH |  |  | \＄5 |  | NJ－MD |  |  |  |  |
| N | \＄3， | \＄4 | \＄5， |  | ND－ME | \＄3 | \＄5 | \＄6， |  | NE－ME | \＄3，338 |  | \＄5， |  | NH－ME |  | \＄3，800 | \＄4 |  | NJ－ME |  |  | 9 |  |
| NC | \＄2，8 | \＄3， | \＄4， |  | ND－Ml | \＄3 | \＄4， | \＄5， |  | NE－MI | \＄3， | \＄4，285 | \＄5 |  | NH |  | \＄4 | \＄5，2 |  | NJ －MI |  | \＄3 | \＄5，007 |  |
| NC－MN | \＄3，0 | \＄4， | \＄5， |  | ND－MN | \＄2 | \＄3， | \＄4， |  | NE－MN | \＄2 | \＄3，957 | \＄4 |  | NH |  | \＄4，448 | \＄5， | \＄6 | NJ－MN | \＄3，078 |  | \＄5，294 |  |
| NC－MO | \＄2，93 | \＄3，9 | \＄4， |  | ND－MO | \＄3，1 | \＄4 | \＄5，3 |  | NE－MO | \＄2， | \＄3，935 | \＄4，918 |  | NH | \＄3 | \＄4 | \＄5， | \＄6 | NJ－MO | \＄2，975 | 3 | \＄5，066 |  |
| NC－MS | \＄2，94 | \＄3，9 | \＄4，9 |  | ND－MS | \＄3，2 | \＄4 | \＄5，7 |  | NE－MS | \＄3， | \＄4， | \＄5，7 |  | MS | \＄3 | \＄4，591 | \＄5 |  | NJ－MS | \＄3，122 | \＄ | \＄5，377 |  |
| NC－MT | \＄3 | \＄4， | \＄5，9 |  | ND | \＄3， | \＄4 | \＄5，3 |  | NE－MT | \＄3，140 | \＄4，347 | \＄5，5 | \＄6，9 | NH－MT | \＄3 | \＄5 | \＄6，4 |  | NJ－MT | \＄3 | \＄4， | 2 |  |
| NC |  |  |  |  | NC | \＄3 | \＄4 | \＄5， | \＄6，7 | NE－NC | \＄3，065 | \＄4，210 | \＄5，2 | \＄6，553 | NC |  | \＄4，209 | \＄5， |  | NJ－NC |  | \＄3， | ， |  |
| NC | \＄3 | \＄4 | \＄5 | ， 67 | ND－ND |  |  |  |  | NE－ND | \＄3，105 | \＄4，304 | \＄5，3 | \＄6，6 | NH－ND |  | \＄4，87 | \＄6 | \＄7，6 | NJ－ND |  | \＄4 | 6， |  |
| NC | \＄3，05 | \＄4， | \＄5，22 |  | ND－NE | \＄3 | ， | ， |  | NE |  |  |  |  | NH －NE |  | \＄4，649 | \＄5 |  | NJ－NE | \＄3，187 | \＄4 | \＄5，534 |  |
| NC－NH | \＄3，09 | \＄4，25 | \＄5 | \＄6 | ND－N | \＄3， | \＄4 | \＄5，88 | \＄7，392 | NE－NH | \＄3，285 | \＄4 | \＄5，7 | \＄7，21 | NH －NH |  |  |  |  | NJ－NH |  |  | \＄5，123 |  |
| NC－NJ | \＄2，901 | \＄3，90 | \＄4， | \＄6 | ND－NJ | \＄3 | \＄4 | \＄5， | \＄7，37 | NE－NJ | \＄3 | \＄4，561 | \＄5，68 | \＄7，1 | NJ | \＄3，004 | \＄4，087 | \＄5，053 | \＄6，2 | NJ－NJ |  |  |  |  |
| NC－NM | \＄3，2 | \＄4， | \＄5， |  | ND－N | \＄3 | \＄5 | \＄6，2 |  | NE－NM | \＄3 | \＄4 | \＄5 | \＄7，4 | NH－NM |  | \＄5 | \＄6，772 | ， | NJ－NM | \＄3，576 | 5，154 | \＄6，390 |  |
| NC－NV | \＄3，30 | \＄4， | \＄5， |  | ND－NV | \＄3， | \＄4， | \＄5，8 | \＄ | NE－NV | \＄3 | \＄4，370 | \＄5，5 | \＄6，9 | N | \＄3 | \＄4， | \＄6，3 |  | NJ－NV |  | \＄4，741 | \＄6，065 |  |
| NC－N | \＄3，00 | \＄4， | \＄5， |  | ND－N | \＄3， | \＄4 | \＄5，7 |  | NE－N | \＄3 | \＄4，527 | \＄5 | \＄7，0 | NH | \＄3 | \＄4 | \＄5， | \＄6， | NJ－NY |  | \＄3，685 | \＄4，606 | \＄5，66 |
| NC－O | \＄2，8 | \＄3， | \＄4， |  | ND | \＄3 | \＄4，3 | \＄5 |  | NE－OH |  | \＄4，2 | \＄5，3 | \＄6 | NH | \＄3 | \＄4 | \＄5 |  | NJ －OH |  | \＄3，920 | \＄4，921 | \＄6，109 |
| NC－O | \＄3，0 | \＄4 | \＄5，3 |  | ND |  | \＄4，5 |  |  | NE－O |  | \＄4 | \＄5，0 |  | NH－OK |  | \＄4 | \＄6 |  | NJ－OK |  | \＄4，486 | \＄5，594 |  |
| NC－OR | \＄3，4 | \＄4， | \＄6 |  | ND |  |  |  |  | NE－OR |  |  | \＄5， |  | NH－OR |  |  | \＄6 |  | NJ－OR |  |  | \＄6，095 |  |
| NC－PA | \＄2，897 | \＄3， |  |  | ND |  |  |  |  | NE－PA |  |  |  |  | NH －PA |  |  |  |  | NJ－PA |  |  | \＄4，918 |  |
| NC－RI | \＄3， |  |  |  | RI |  |  |  |  | NE |  |  |  |  | NH －RI |  |  |  |  | NJ－RI |  |  | ， |  |
| S | \＄2，7 |  |  |  | ND |  |  |  |  | NE－S |  | \＄4，309 | \＄5，3 |  | NH－S |  | \＄4，3 | \＄， |  | NJ－SC |  | \＄3， | \＄4，9 |  |
| S | \＄3， |  |  |  | ND－SD |  |  |  |  | NE |  |  |  |  | NH－SD |  |  | \＄6，1 |  | NJ－SD |  | \＄4， | \＄5， |  |
| NC－TN | \＄2， |  |  |  | ND－TN |  |  |  |  | NE |  |  | \＄5 |  | N |  |  | \＄5，5 |  | NJ－TN |  | \＄4， | \＄5，152 |  |
| － | \＄3 | \＄4 | \＄5 |  | ND－TX | \＄3 | \＄4 | \＄5 |  | NE | \＄3，072 | \＄4，251 | \＄5，2 | \＄6 | NH－TX |  | \＄4 | \＄5，7 |  | NJ－TX |  | \＄4， | ， |  |
| NC－UT | \＄3 | \＄4 | \＄6， | \＄7 | ND | \＄3 | \＄4 | \＄5 | \＄6，9 | NE－U | \＄3，126 | \＄4，322 | \＄5，5 | \＄6，9 | NH－UT | \＄3 | \＄4，837 | \＄6，1 | \＄7，80 | NJ－UT | \＄3，3 | \＄4，659 | \＄5，960 | \＄7，49 |
| NC－VA | \＄2， | \＄3 | \＄4， | \＄5，7 | VA | \＄3 | \＄4 | \＄5， | \＄7，1 | NE－VA | \＄3 | \＄4，499 | \＄5，610 | \＄7，0 | NH | \＄3 | \＄4，144 | \＄5，2 | \＄6，6 | NJ－VA | \＄2，8 | \＄3，8 | \＄4，9 | \＄6，11 |
| VT | \＄3，0 | \＄4， | \＄5， | \＄6，6 | ND－VT | \＄3 | \＄4，80 | \＄5，9 | \＄7，5 | NE－V | \＄3，318 | \＄4，678 | \＄5，82 | \＄7，3 | NH－V | \＄2， | \＄3，821 | \＄4，75 | \＄5，8 | NJ－V | \＄3，0 | \＄4， | \＄5，12 | \＄6 |
| NC－WA | \＄3，43 | \＄4，88 | \＄6，25 | \＄7，8 | ND－WA | \＄3，2 | \＄4，512 | \＄5，767 | \＄7，23 | NE－WA | \＄3，267 | \＄4，584 | \＄5，861 | \＄7，36 | NH －WA | \＄3，4 | \＄4，902 | \＄6，27 | \＄7，9 | NJ－W | \＄3，3 | \＄4，804 | \＄6，14 | \＄7， |
| NC－WI | \＄2， | \＄3， | \＄4，92 | \＄6，10 | ND－WI | \＄3， | \＄4，130 | \＄5，14 | \＄6，40 | NE－WI | \＄2，902 | \＄3，919 | \＄4，898 | \＄6，079 | NH－WI | \＄3，0 | \＄4，238 | \＄5，29 | \＄6，6 | NJ－W | \＄2，9 | \＄3，9 | \＄5，00 | \＄6 |
| NC－W | \＄2，94 | \＄3，99 | \＄5，00 | \＄6，21 | ND－WV | \＄3，45 | \＄4，966 | \＄6，196 | \＄7，710 | NE－WV | \＄3，246 | \＄4，582 | \＄5，688 | \＄7，132 | NH－WV | \＄3，188 | \＄4，436 | \＄5，71 | \＄7，167 | NJ－W | \＄3，120 | \＄4，298 | \＄5，48 | \＄6， |
| NC－W | \＄3，28 | \＄4，614 | \＄5，729 | \＄7，187 | ND－W | \＄3，33 | \＄4，71 | \＄5，882 | \＄7，381 | NE－WY | \＄3，196 | \＄4，442 | \＄5，5 | \＄6，924 | NH－WY | \＄3，354 | \＄4，744 | \＄6，069 | \＄7，640 | NJ－W | \＄3，356 | \＄4，747 | \＄6，07 | \＄7，6 |

TABLE 1 - Snapmoves Pricing

|  | Number of Containers |  |  |  | 莩 to 帚 | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | - 2 | 3 | 4 |  | 1 | 2 | 3 | - 4 |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |  |  | 2 | 3 |  |
| NM - AL | \$3,24 | \$4,544 | \$5,647 | \$7,0 | NV - AL | \$3,350 | \$4,736 | \$6,060 | \$7, | NY - AL | \$3,098 | \$4, | \$5,320 |  | OH - AL | \$2,907 | \$3,893 | \$4,838 |  | AL | 2,937 | 2 | \$4,976 |  |
| AR | \$3,236 | \$4,524 | \$5,572 |  | NV - AR | \$3,201 | \$4,461 | \$5,700 |  | AR | \$3,217 | \$4,491 | \$5,600 |  | AR | \$3,033 | \$4,151 | \$5,159 |  | OK - AR $\$ 2$ | \$2,939 | \$3,988 | \$4,945 | \$6,14 |
| AZ | \$2,979 | \$4,036 | \$4,996 | \$6,20 | NV - AZ | \$2,837 | \$3,746 | \$4,675 |  | NY - AZ | \$3,439 | \$4,902 | \$6,276 |  | AZ | \$3,263 | \$4,576 | \$5,850 | \$7,348 | OK - AZ | \$3,089 | \$4,254 | \$5,430 | \$6,78 |
| NM - CA | \$3,079 | \$4,218 | \$5,198 |  | NV - CA | \$2, | \$3,667 | \$4,587 |  | NY - CA | \$3,37 | \$4, | \$6,126 |  | CA | \$3,266 | \$4,582 | \$5, |  | CA | \$3,187 | \$4,434 | \$5,666 | \$7,10 |
| C | \$2,91 | \$3,92 | \$4 | \$6,2 | NV - CO | \$3 | \$4, | \$5, |  | CO | \$3, | \$4, | \$6,053 |  | CO | \$3 | \$4,496 | \$5,747 |  | C | \$3,037 | \$4,157 | \$5,291 | \$6,60 |
| NM - CT | \$3,660 | \$5 | \$6, |  | NV - CT | \$3 | \$4, | \$6 | 7 | NY - CT | \$2 | \$3, | \$4 |  | CT | \$3 | \$4 | \$5 |  | C | \$3,487 | \$4,990 | \$6,195 | \$7,80 |
| DC | \$3,569 | \$5 | \$6 |  | NV - DC | \$3 | \$4 | \$6 | \$7,8 | NY - DC | \$2 | \$4,040 | \$5,102 | \$6, | OH - DC | \$3 | \$4 | \$5 |  | DC | \$3,386 | 2 | \$5,971 |  |
| D | \$3,58 | \$5 | \$6 | \$8 | NV - DE | \$3 | \$4 | \$6 | \$7,9 | NY - DE | \$2 | \$3 | \$4 |  | DE | \$2 | \$3 | \$4,934 |  | OK - DE | \$3,329 | \$4,697 | \$5,846 |  |
| NM - FL | \$3 | \$5 | \$6 |  | FL | \$3 | \$ | \$6,344 | \$8,0 | NY - FL | \$3 | \$4,473 | \$5 |  | FL | \$3 | \$4,495 | \$5,505 |  | OK - FL | \$3,306 | 5 | \$5,778 |  |
| GA | \$3 | \$4 | \$5 |  | GA | \$3 | \$ | \$6,048 |  | NY - GA | \$3 | \$4,204 | \$5 |  | GA | \$2 | \$3 |  |  | OK - GA | \$3,024 | \$4,133 | \$5,163 |  |
| NM - IA | \$3 | \$4 | \$5 |  | NV - IA | \$3 | \$ | \$5, |  | IA | \$3,068 | \$4,214 | \$5,271 |  | OH - IA |  | \$3,988 |  |  | OK - IA |  | \$4,001 |  |  |
| NM - ID | \$3 | \$4 | \$5 |  | NV - ID | \$3 |  |  |  | NY - ID | \$3 |  | \$6,577 |  | ID |  |  |  |  | OK - ID |  |  |  |  |
| NM - IL | \$3 | \$4 |  |  | NV - IL |  | \$ |  |  | N |  |  |  |  | OH - IL |  |  |  |  | OK - IL |  |  |  |  |
| NM - IN | \$3 |  |  |  | NV - IN |  | \$ |  |  | NY - IN | \$3,006 |  | \$5,135 |  | OH - IN |  |  |  |  | OK - IN |  |  |  |  |
| NM - KS | \$3 |  |  |  | NV - KS |  |  |  |  | N | \$3 |  | \$5,662 |  | OH - KS |  |  |  |  | OK - KS |  |  |  |  |
| NM - KY | \$3 | \$ | \$5 |  | NV - KY |  | \$ | \$5 | \$7,45 | NY - KY |  |  | \$5 |  | OH - KY |  |  |  |  | OK - KY |  |  |  |  |
| NM - LA | \$3 |  |  |  | LA |  | \$4 |  |  | N |  |  |  |  | OH - LA |  |  |  |  | OK - LA |  |  | \$5,327 |  |
| NM - MA | \$3 | \$5, | \$6, |  | NV - MA |  |  |  |  | NY - MA |  |  |  |  | OH - MA |  |  |  |  | OK - MA |  |  |  |  |
| NM - M | \$3, | \$5 | \$6, |  | NV - MD | \$3 | \$4 | \$6, |  | NY - MD |  |  |  |  | OH |  |  | \$4 |  | OK - MD |  |  |  |  |
| NM - ME | \$3, | \$5, | \$6, |  | NV - ME | \$3, | \$5, | \$6, | \$8 | NY - ME | \$3,056 |  | \$5, |  | OH |  |  | \$5 |  | OK - ME |  | 5 | 0 |  |
| , | \$3, | \$4, | \$5,8 |  | NV - MI | \$3 | \$4 | \$5, |  | NY - MI | \$2 | \$3,974 | \$4, |  | OH | \$2 | \$3 | \$4 |  | OK - MI | \$3,080 | \$4 | \$5,257 |  |
| NM - MN | \$3,28 | \$4, | \$5, |  | NV - MN | \$3 | \$4 | \$5, | \$7 | NY - MN | \$3 | \$4,310 | \$5, |  | OH | \$2 | \$3,979 | \$4 |  | OK | \$3,138 | \$4,388 | 8 |  |
| NM - MO | \$3,17 | \$4, | \$5,467 |  | NV - MO | \$3, | \$4 | \$5,6 |  | NY - MO | \$3,042 | \$4,160 | \$5, |  | OH | \$2 | \$3,760 | \$4 |  | OK | \$2 | \$3,838 |  |  |
| NM - MS | \$3,30 | \$4, | \$5,72 |  | NV - MS | \$3,2 | \$4 | \$5, |  | NY - MS | \$3,185 | \$4,432 | \$5, | \$6,893 | OH - MS | \$3 | \$4,068 | \$5,0 | \$6,2 | OK | \$3 | \$ | \$5,079 |  |
| NM - MT | \$3,08 | \$4, | \$5,40 |  | NV | \$3 | \$4 | \$5, |  | NY - MT | \$3,506 | \$5,024 | \$6,4 | \$8,129 | OH |  | \$4,589 | \$5 |  | OK | \$3 | \$4 | \$5,644 |  |
| NC | \$3,30 | \$4, | \$5,7 | \$7,25 | NV - NC | \$3, | \$4, | \$6,0 | \$7,663 | NY - NC |  | \$3,963 | \$4,9 | \$6,187 | OH - NC |  | \$3, | +, |  | OK |  | \$4, | \$5, |  |
| NM - ND | \$3,49 | \$5, | \$6,2 | \$7,8 | NV - N | \$3,2 | \$4, | \$5,8 | \$7,28 | NY - ND | \$3, | \$4 | \$5,8 | \$7,3 | ND |  | \$4,473 | \$5, | \$6,9 | OK | \$3,134 | \$4 | \$5,434 |  |
| NM - NE | \$3,30 | \$4 | \$5, | \$7, | NV | \$3 | \$ | \$5 | \$7,0 | NY - NE | \$3,228 | \$4,510 | \$5 | \$7,046 | OH - NE |  | \$4, | \$5,201 | \$6,4 | OK - NE | \$3,077 | \$ | \$5,283 |  |
| - NH | \$3,69 | \$5, | \$6, | \$8, | NV | \$3 | \$5 | \$6 | \$8,1 | NY - N | \$3,093 | \$4 | \$5, | \$6,4 | NH |  | \$4,232 | \$5 | \$6,6 | OK - NH |  | \$4,870 | \$6,051 | \$7,616 |
| - N | \$3,6 | \$5, | \$6, |  | NV | \$3 | \$5 | \$6 | \$8,093 | NY | \$2 | \$3,656 | \$4 | \$5, | N | \$2 | \$3,968 | \$4,979 | \$6, | OK - NJ | \$3,283 | \$4,612 | \$5,744 | \$7,207 |
| NM - N |  |  |  |  | NV | \$2,9 | \$4 | \$4 | \$6,2 | NY - N | \$3 | \$5 | \$6 | \$7, | OH - NM |  | \$4 | \$5,785 | , | OK - NM | \$3,138 | \$4,333 | \$5,350 | \$6,682 |
| - N | \$2, | \$4, | \$4,99 | , | NV - NV |  |  |  |  | NY | \$3,408 | \$4, | \$6, |  | OH | \$3 | \$4, | \$5,957 |  | OK - NV |  |  | \$5,697 |  |
| - N | \$3,59 | \$5,19 | \$6,43 |  | NV - NY | \$3 | \$5 | \$6 |  | NY - N |  |  |  |  | OH - NY | \$3, | \$4,085 | \$5, | \$6, | OK - NY |  | \$4,707 | \$5,857 | \$7,35 |
| - O | \$3, | \$4, | \$5,82 |  | NV | \$3 | \$4 | \$5,83 | \$7,3 | NY - OH | \$2 | \$3 | \$4,911 |  | $\mathrm{OH}-\mathrm{OH}$ |  |  |  |  | OK - OH |  |  | \$5,337 |  |
| - O | \$3,09 | \$4 | \$5,26 |  | NV |  | \$4 | \$5 |  | NY | \$3 |  | \$5,9 |  | OH - OK | \$3 | \$4 | \$5,391 |  | OK |  |  |  |  |
| - OR | \$3,202 | \$4, | \$5, |  | NV - OR |  |  |  |  | NY - OR |  |  |  |  | OH - OR |  | \$4 | \$6,140 |  | OK |  | 4,691 | \$6,001 |  |
| PA | \$3,5 | \$5, | \$6, |  | NV - PA |  |  | \$6 |  | NY - PA |  |  |  |  | OH - PA |  | \$3, | \$4,566 |  | OK |  |  | \$5,457 |  |
| - R | \$3, |  | \$6, |  | NV - RI |  |  |  |  | NY |  |  |  |  | OH - RI |  |  |  |  | OK - RI |  |  | \$6,213 |  |
| S | \$3,37 |  | \$5, |  | NV - S |  |  |  |  | NY |  |  | \$5,0 |  | OH - SC |  | \$3,8 | 4,807 |  | OK |  |  | \$5, |  |
| S | \$3,4 | \$4 | \$6,0 |  | NV |  |  |  |  | NY |  |  | \$6, |  | OH - SD |  |  | \$5,5 |  | OK |  | \$4,578 |  |  |
| NM - TN | \$3 | \$4 |  |  | NV |  | \$4 |  |  | NY | \$3,118 |  | \$5 |  | OH - TN |  |  | \$4,8 |  | OK |  | 3, | \$4, |  |
| - TX | \$3 | \$4 | \$5, |  | NV |  | \$4,3 |  |  | N | \$3 | \$4,519 | \$5, |  | OH - TX |  |  | \$5,3 |  | OK |  |  | 4, |  |
| NM - UT | \$2 | \$4 | \$5, | \$6 | NV | \$2 | \$3 | \$4, | \$6,2 | NY - UT | \$3,448 | \$4,918 | \$6,2 | \$7,9 | OH - UT | \$3, | \$4,560 | \$5,8 | \$7, | OK - UT | \$3 | \$4,376 | \$5,5 | \$7,00 |
| NM - VA | \$3 | \$5, | \$6,44 | \$8,1 | NV - VA | \$3 | \$4,8 | \$6, | \$7,8 | NY - VA | \$2,902 | \$3,908 | \$4,9 | \$6,15 | OH | \$2 | \$4,024 | \$5,04 | \$6,27 | OK | \$3 | \$4,563 | \$5,6 | \$7,130 |
| - VT | \$3, | \$5 | \$6,55 | \$8,2 | NV - VT | \$3 | \$5,08 | \$6 | \$8,2 | NY - VT | \$3,106 | \$4,252 | \$5,23 | \$6,5 | OH - V | \$3,127 | \$4,323 | \$5,40 | \$6,7 | OK - V | \$3,4 | \$4,9 | \$6,171 | \$7 |
| NM - WA | \$3,23 | \$4,51 | \$5,75 | \$7,2 | NV - WA | \$3,12 | \$4,32 | \$5,505 | \$6,88 | NY - WA | \$3,419 | \$4,864 | \$6,226 | \$7,850 | OH - WA | \$3,28 | \$4,623 | \$5,91 | \$7,4 | OK - W | \$3,3 | \$4,70 | \$6,02 | \$7, |
| - W | \$3,327 | \$4, | \$5,7 | \$7,25 | NV - WI | \$3, | \$4,5 | \$5,7 | \$7,26 | NY - WI | \$3,074 | \$4,226 | \$5,284 | \$6,59 | OH - WI | \$2,8 | \$3,739 | \$4,666 | \$5,77 | OK - W | \$3,0 | \$4,20 | \$5,22 | \$ |
| NM - W | \$3,46 | \$4,94 | \$6,058 | \$7,625 | NV - WV | \$3,3 | \$4,745 | \$6,071 | \$7,643 | NY - WV | \$3,078 | \$4,220 | \$5,378 | \$6,704 | OH - WV | \$2,8 | \$3,769 | \$4,700 | \$5,814 | OK - W | \$3, | \$4,638 | \$5,716 | \$7, |
| NM - W | \$2,94 | \$3,992 | \$5,078 | \$6,318 | NV - WY | \$3,12 | \$4,32 | \$5,503 | \$6,885 | NY - WY | \$3,438 | \$4,900 | \$6,2 | \$7,912 | OH - WY | \$3,169 | \$4,401 | \$5,622 | \$7,044 | OK - W | \$3,034 | \$4,152 | \$5,285 | \$6,5 |

TABLE 1 - Snapmoves Pricing

|  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  | 黄 to 培 | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |
| OR | \$3,465 | \$4,949 | \$6,33 | \$7, | PA - AL | \$2,983 | \$4,058 | \$5,075 |  | RI - AL | \$3,246 | \$4,545 | \$5,648 |  | SC - AL | \$2,834 | \$3,781 | \$4,750 |  | AL | 3,071 | 220 | 5 |  |
| OR - A | \$3,361 | \$4,757 | \$6,087 |  | PA | \$3,091 | \$4,256 | \$5,274 |  | RI - AR | \$3,413 | \$4,853 | \$6,030 |  | SC - AR | \$3,015 | \$4,116 | \$5,143 | \$6, | SD - AR | \$3,368 | \$4,787 | \$5,940 |  |
| OR - AZ | \$3,147 | \$4,361 | \$5,55 | \$6, | PA - AZ | \$3,288 | \$4,622 | \$5,911 | \$7,429 | RI - AZ | \$3,464 | \$4,947 | \$6,335 | \$7,9 | SC - AZ | \$3,257 | \$4,565 | \$5,836 | \$7,329 | SD - AZ | \$3,269 | \$4,586 | \$5,864 | \$7,36 |
| OR - C | \$2,940 | \$3,977 | \$5,05 |  | PA - CA | \$3,330 | \$4,699 | \$6,011 | \$7,5 | RI - CA | \$3,410 | \$4,848 | \$6,205 |  | SC - CA | \$3,328 | \$4,695 | \$6,006 | \$7, | SD - CA | \$3,396 | 9 | 2 | \$7,62 |
| OR - CO | \$3,218 | \$4,493 | \$5, | \$7,181 | PA - CO | \$3, | \$4,379 | \$5,593 |  | RI - CO | \$3,283 | \$4,612 | \$5,8 |  | SC - CO | \$3,32 | \$4 | \$5,818 | \$7,305 | SD - CO | 9 | 6 | \$5,884 |  |
| OR - CT | \$3,527 | \$5, | \$6,487 | \$8,19 | PA - CT | \$2, | \$3,93 | \$5 |  | RI - CT | \$2,8 | \$3,8 | \$4 |  | SC - CT | \$3 | \$4 | \$5,219 | \$6,5 | SD - CT | \$3,295 | \$4,634 | \$5,770 |  |
| OR - DC | \$3,49 | \$4 | \$6, | \$8,0 | PA - DC | \$2 | \$3,9 | \$4 |  | RI - DC | \$2,989 | \$4,069 | \$5, |  | SC - DC | \$3,015 | \$4 | \$5,146 | \$6,4 | SD - DC | \$3,318 | \$4,677 | \$5,823 |  |
| OR - DE | \$3,50 | \$5, | \$6,42 | \$8,1 | PA - DE | \$2 | \$3,8 | \$4 |  | RI - DE | \$2 | \$3 | \$5,0 |  | SC - DE | \$2 | \$3, | \$4,910 | \$6,0 | SD - DE | \$3,358 | \$4,752 | \$5,911 | \$7,42 |
| OR | \$3, | \$5, | \$6 | \$8 | PA - FL | \$3 | \$4 | \$5 |  | RI - FL | \$3 | \$4,882 | \$6 |  | SC - FL | \$2,929 | \$3 | \$ | \$6,160 | FL | \$3,473 | \$4,947 | \$6,142 |  |
| OR - G | \$3,463 | \$4 | \$6 | \$7 | PA - GA | \$2 | \$3 | \$4 |  | RI - GA | \$3,197 | \$4,453 | \$5 |  | SC - GA | \$2,767 | \$3 | \$ | \$5,682 | GA | \$3,161 | \$4,387 | \$5,463 |  |
| OR | \$3 | \$4 | \$5 | \$7 | PA - IA | \$3 | \$4,218 | \$5 |  | IA | \$3,328 | \$4 | \$5 |  | SC - IA | \$3,032 | \$4,148 |  |  | SD - IA | \$2,990 | \$4,071 |  |  |
| OR | \$2 | \$3 | \$5 |  | PA - ID |  | \$ | \$6,320 |  | ID | \$3 | \$5,128 | \$6 |  | SC - ID | \$3,432 | \$4,887 |  |  | SD - ID $\$ 3$ | \$3,226 |  |  |  |
| O | \$3, | \$4, |  |  | PA - IL |  |  |  |  | RI - IL | \$3 |  | \$5, |  | SC |  |  |  |  | SD - IL |  |  |  |  |
| OR - | \$3 | \$4 | \$5 |  | PA - IN |  |  |  |  | RI - IN | \$3,195 |  | \$5 |  | SC - IN | \$2,891 |  |  |  | SD - IN | \$3,156 |  |  |  |
| OR - | \$3, | \$4 | \$5 |  | PA - KS |  | \$4,280 |  |  | KS | \$3,311 |  | \$5, |  | S |  |  |  |  | SD - KS |  |  |  |  |
| OR - | \$3 | \$4 | \$5 | \$7 | PA - KY |  | \$3,861 |  |  | RI - KY | \$3,238 |  | \$5 |  | SC - KY | \$2,868 |  |  | \$5,982 | SD - KY |  |  | \$5,345 |  |
| OR - | \$3 | \$4 |  |  | PA - LA |  |  | \$5 |  | RI - LA |  |  | \$6 |  | SC - LA |  |  |  |  | SD - LA |  |  | \$6,403 |  |
| OR | \$3,5 | \$5, | \$6, |  | PA - MA |  | \$4 | \$5, |  | RI - MA |  |  | \$4, |  | SC | \$3 |  |  |  | SD - MA $\$ 3$ |  |  |  |  |
| OR | \$3, | \$4, | \$6, | \$8 | PA | \$2, | \$3 |  |  | RI | \$3, | \$4,096 | \$5,203 |  | SC |  |  |  |  | SD - MD $\$ 3$ |  |  |  |  |
| OR | \$3,6 | \$5,2 | \$6, |  | PA | \$3, | \$4, | \$5,2 |  | RI | \$2, | \$3,818 | \$4,754 |  | SC - M | \$3 |  | \$5,445 |  | SD - ME $\$ 3$ |  |  | 5,8 |  |
| OR | \$3, | \$4, | \$5, | \$7 | PA - M | \$2 | \$3 | \$4 |  | RI | \$3 | \$4,323 | \$5,401 |  | SC | \$2 | \$4 | \$4,996 |  | SD | \$3 | \$4 | \$5,395 |  |
| OR | \$3,2 | \$4, | \$5, | \$7 | PA | \$3, | \$4 | \$5, |  | RI - MN | \$3, | \$4,791 | \$5, |  | SC - MN | \$3 | \$4 | \$5,318 | \$6, | SD | \$2,949 | \$3,966 | \$4,934 |  |
| OR | \$3,28 | \$4,6 | \$5,8 |  | PA - MO | \$2, | \$3 | \$4, |  | RI - MO | \$3, | \$4,500 | \$5,611 |  | SC - MO | \$2 | \$4 | \$4,993 |  | SD - MO | \$3 | \$4,124 | \$5,136 |  |
| OR - MS | \$3,442 | \$4,9 | \$6,28 | \$7,92 | PA - MS | \$3, | \$4, | \$5,298 |  | RI - MS | \$3,28 | \$4,619 | \$5,735 |  | SC - MS | \$2 | \$3 | \$4,998 | \$6,2 | SD - MS | \$3 | \$4,773 | \$5,913 |  |
| OR - | \$3,099 | \$4,2 | \$5,4 |  | PA | \$3 | \$4 | \$5, |  | RI - MT | \$3,439 | \$4,901 | \$6, |  | SC - MT | \$3,3 | \$4 | \$6,164 |  | SD - MT | \$3, | \$4,2 | \$5,407 |  |
| OR - | \$3,503 | \$5,0 | \$6,5 | \$8,1 | PA - NC |  | \$3, | \$4,8 | \$6,0 | RI - NC | \$3, | \$4,228 | \$5,275 |  | SC - NC | \$2,7 | \$3 | \$4,520 |  | SD - NC | \$3,151 | \$4 | \$5,440 |  |
| OR | \$3,22 | \$4,50 | \$5,7 |  | PA | \$3, | \$4, | \$5,6 |  | RI - ND | \$3,5 | \$5,067 | \$6,286 | \$7,9 | SC - ND | \$3,1 |  | \$5,503 |  | SD - ND | \$2,969 | + | \$4,935 |  |
| OR | \$3,23 | \$4, | \$5 | \$7, | PA | \$3 | \$4 | \$5, | \$6,6 | RI - NE | \$3, | \$4,739 | \$5 | \$7,4 | SC - NE | \$3, | \$4 | \$5,297 | 6,6 | SD - NE | \$2,986 | \$4,041 | \$5,009 |  |
| OR - | \$3,58 | \$5,1 | \$6,6 | \$8, | PA | \$3, | \$4,0 | \$5, | \$6,5 | RI - NH | \$2,8 | \$3,800 | \$4 | \$5,8 | SC - NH | \$3, | \$4 | \$5,425 | 6,7 | SD - NH | \$3,372 | \$4,776 | \$5,939 |  |
| OR - N | \$3,5 | \$5,0 | \$6,4 |  | PA - NJ | \$2 | \$3,8 | \$4 |  | RI - NJ | \$2, | \$3,979 | \$4,933 |  | SC - NJ | \$2 | \$3 | \$4,936 | \$6,129 | NJ | \$3,308 | \$4,659 | \$5,801 |  |
| OR - NN | \$3,28 | \$4,61 | \$5, | \$7 | PA |  | \$5, | \$6,1 |  | RI - NM | \$3, | \$5,318 | \$6 |  | SC - NM | \$3, | \$4 | \$5 | \$7 | SD - NM | \$3,509 | \$5,077 | \$6,314 |  |
| OR - NV | \$3,07 | \$4,23 | \$5,39 | \$6, | PA |  | \$4, | \$6,0 | \$7 | RI - NV | \$3, | \$4,905 | \$6,280 |  | SC - NV | \$3, | \$4, | \$5 | , | SD - NV \$3, | \$3,292 |  | \$5,921 |  |
| OR - NY | \$3,5 | \$5,14 | \$6,5 |  | PA | \$2, | \$4,0 | \$5,0 |  | RI - NY | \$2, | \$3,975 | \$4,929 |  | SC - NY | \$3 | \$4, | \$5 | \$6 | SD - NY \$3 | \$3,361 | \$4,756 | \$5,916 |  |
| OR - OH | \$3,3 | \$4,6 | \$5, |  | PA |  | \$3,6 | \$4,5 |  | RI - OH | \$3, | \$4,345 | \$5, |  | SC - OH | \$2 | \$3 | \$4 | \$5, | SD | \$3,285 |  | \$5,756 |  |
| OR - OK | \$3,3 | \$4, | \$6, |  | PA |  | \$4, | \$5,5 |  | RI - OK | \$3, | \$4,932 | \$6, |  | SC - OK |  | \$4 | \$5 |  | SD | \$3,109 |  | \$5,361 |  |
| OR - OR |  |  |  |  | PA |  | \$4, | \$6 |  | RI - OR | \$3 | \$5,135 | \$6,580 |  | SC - OR | \$3 |  |  |  | SD - |  |  | \$6,086 |  |
| OR - PA | \$3,40 | \$4,84 | \$6,20 |  | PA - PA |  |  |  |  | RI - PA | \$2,969 | \$4,032 | \$5,149 |  | SC - PA | \$2 |  | \$4,918 |  | SD |  |  | \$5,802 |  |
| OR - RI | \$3,5 | \$5,03 | \$6 |  | PA - RI | \$2 | \$4,056 | \$5,18 |  | RI |  |  |  |  | SC - RI | \$3 | \$4,298 | \$5,357 | \$6, | SD |  |  | \$5,908 |  |
| OR - SC | \$3,55 | \$5,11 | \$6 |  | PA - SC |  |  | \$5,00 |  | RI - SC | \$3,149 | \$4,364 | \$5,435 |  | SC - SC |  |  |  |  | SD - |  |  |  |  |
| OR - SD | \$3,2 | \$4,567 | \$5 |  | PA |  |  |  |  | RI - SD |  |  | \$6,085 |  | SC - SD | \$3,197 | \$4, | \$5,5 |  | SD - |  |  |  |  |
| OR - T | \$3,30 | \$4, | \$5 |  | PA |  |  | \$4 |  | RI - TN | \$3 |  | \$5,6 |  | SC | \$2 | \$3,8 | \$4,8 |  | SD | \$3,336 |  | \$5,877 |  |
| OR - T | \$3,2 | \$4,6 | \$5 |  | PA |  | \$4 | \$5, |  | RI - TX | \$3 |  | \$5,9 |  | SC - TX | \$3 |  | \$5,13 | \$6,391 | SD - TX \$3, | \$3,180 | \$4,418 | 5, |  |
| OR - U | \$2 | \$4,0 | \$5 | \$6 | PA | \$3 | \$4,640 | \$5,935 | \$7,4 | UT | \$3 | \$4,917 | \$6,295 | \$7, | SC - UT | \$3,3 | \$4, | \$6,079 | \$7,6 | SD - UT \$ | 3,0 | \$4 | 5,4 | \$6,8 |
| OR - VA | \$3,54 | \$5,08 | \$6,51 | \$8,2 | PA - VA | \$2 | \$3, | \$4,98 | \$6,1 | RI - VA | \$3,01 | \$4,123 | \$5,259 | \$6,5 | SC - VA | \$2,8 | \$3,70 | \$4,665 | \$5,7 | SD | \$3,281 | \$4 | \$5,7 | \$7,20 |
| OR - VT | \$3,59 | \$5,18 | \$6,63 | \$8,3 | PA - VT | \$3, | \$4,1 | \$5, | \$6,5 | RI - VT | \$2,889 | \$3,883 | \$4,845 | \$6,0 | SC - VT | \$3,14 | \$4,35 | \$5,425 | \$6,781 | SD | \$3, | \$4,748 | \$5,9 | \$7,42 |
| OR - WA | \$2,75 | \$3,55 | \$4,46 | \$5,4 | PA - WA | \$3,333 | \$4,705 | \$6,019 | \$7,5 | RI - WA | \$3,57 | \$5,149 | \$6,598 | \$8,345 | SC - WA | \$3,407 | \$4,842 | \$6,198 | \$7,812 | SD - WA | \$3,2 | \$4,627 | \$5,9 | \$ |
| OR - WI | \$3,2 | \$4,5 | \$5,82 | \$7,31 | PA - WI | \$2,8 | \$3,7 | \$4,702 | \$5,8 | RI - WI | \$3,266 | \$4,582 | \$5,709 | \$7,16 | SC - WI | \$2,98 | \$4,055 | \$5,017 | \$6,22 | SD - W | \$3,0 | \$4,198 | \$5,2 | \$6,50 |
| OR - WV | \$3,402 | \$4,83 | \$6,18 | \$7,79 | PA - WV | \$2,866 | \$3,826 | \$4,763 | \$5,89 | RI - WV | \$3,132 | \$4,333 | \$5,560 | \$6,961 | SC - WV | \$2,988 | \$4,066 | \$5,086 | \$6,330 | SD - WV | \$3,340 | \$4,762 | \$5,90 | \$7 |
| OR - W | \$3,213 | \$4,483 | \$5,71 | \$7,163 | PA - WY | \$3,239 | \$4,532 | \$5,793 | \$7,272 | RI - WY | \$3,330 | \$4,700 | \$6,012 | \$7,564 | SC - WY | \$3,378 | \$4,788 | \$5,934 | \$7,460 | SD - WY | \$3,320 | \$4,677 | \$5,8 |  |

TABLE 1 - Snapmoves Pricing

|  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |  | 1 | 2 | [ 3 | 4 | む゙ to \% | 1 | 2 | - 3 |  |  | 1 | 2 | 3 |  |  | 1 | 2 | 3 |  |
| T | \$2,755 | \$3,635 | \$4,58 | \$5, | TX - AL | \$2,899 | \$3,903 | \$4,894 | \$6, | UT - AL | \$3,265 | \$4,580 | \$5,856 |  | VA - AL | \$2,999 | \$4,087 | \$5,111 |  | VT - AL | 3,239 | 531 | 22 |  |
| TN - A | \$2,810 | \$3,701 | \$4,625 |  | TX - AR | \$2,854 | \$3,826 | \$4,763 |  | UT - AR | \$3,178 | \$4,419 | \$5,645 |  | VA - AR | \$3,133 | \$4,336 | \$5,416 | \$6 | AR | \$3,373 | \$4,778 | \$5,943 | \$7,46 |
| TN - AZ | \$3,178 | \$4,419 | \$5,646 |  | TX - AZ | \$3,036 | \$4,155 | \$5,302 | \$6,617 | UT - AZ | \$2,935 | \$3,968 | \$5,047 | \$6,2 | $V A$ - AZ | \$3,342 | \$4,722 | \$6,041 | \$7, | AZ | \$3,550 | \$5,106 | \$6,542 | \$8,27 |
| TN | \$3,198 | \$4,455 | \$5,693 |  | TX - CA | \$3,133 | \$4,335 | \$5,536 | \$6,930 | UT - CA | \$2,908 | \$3,919 | \$4,984 |  | VA - CA | \$3,463 | \$4,946 | \$6,333 |  | CA | \$3,592 | \$5,185 | \$6,645 | \$8,40 |
| TN - CO | \$3,143 | \$4,353 | \$5,560 |  | TX - CO | \$3 | \$4,17 | \$5,312 | \$6,63 | UT - CO | \$2, | \$3,9 | \$5,0 |  | VA - CO | \$3,323 | \$4,686 | \$5,994 |  | CO | \$3 | 2 | \$6,132 |  |
| TN - CT | \$3,172 | \$4, | \$5,487 | \$6,86 | CT | \$3 | \$4,8 | \$6 | \$7,6 | UT - CT | \$3,387 | \$4, | \$6,15 |  | VA - CT | \$2 | \$4, | \$5 | \$6, | CT | \$2,919 | \$3,940 | \$4,910 |  |
| TN - DC | \$3,1 | \$4 | \$5, | \$6,7 | DC | \$3 | \$4 | \$5, |  | UT - DC | \$3 | \$4 | \$6 |  | VA - DC | \$2,843 | \$3 | \$4,802 |  | DC | \$3,041 | \$4,164 | \$5,317 |  |
| TN - DE | \$3,05 | \$4 | \$5,2 | \$6,5 | DE | \$3 | \$4,53 | \$5,6 |  | UT - DE | \$3,38 | \$4 | \$6,1 |  | VA - DE | \$2 | \$3 | \$4 |  | DE | \$2,952 | \$4,001 | \$5,078 | \$6,31 |
| TN | \$3,06 | \$4 | \$5 | \$6,5 | FL | \$3, | \$4,5 | \$5 |  | UT - FL | \$3,4 | \$4 | \$6, |  | VA - FL | \$3 | \$4 | \$5 |  | FL | \$3,304 | \$4,652 | \$5,774 |  |
| TN - | \$2, | \$3 | \$4 | \$5 | GA | \$2 | \$3, | \$4 |  | GA | \$3, | \$4 | \$5 |  | VA - GA | \$2,889 | \$3 | \$4 |  | GA | \$3,164 | \$4,393 | \$5,469 |  |
| IA | \$2 | \$4, | \$5 |  | TX - IA | \$3 | \$4,128 | \$5,161 |  | IA | \$3,104 | \$4,282 | \$5 |  | A | \$3,123 | \$4,316 | \$5 |  | A | \$3,252 | \$4,555 | \$5,677 |  |
| - | \$3 | \$4 | \$5 |  | ID | \$3 | \$ | \$5 |  | ID | \$2 | \$3 | \$4 |  | D | \$3,456 | \$4,933 |  |  | VT - ID | \$3,506 |  |  |  |
| TN - IL | \$2, | \$3, | \$4 |  | TX - IL |  | \$4,070 |  |  | UT - IL | \$3 |  | \$5, |  | VA - IL | \$2,978 |  |  |  | VT - IL |  |  |  |  |
| - | \$2 | \$3 | \$ |  | TX - IN |  | \$4,043 | \$5 |  | N | \$3,171 | \$4,405 | \$5 |  | VA - IN | \$2,972 |  | + |  | VT - IN | \$3,119 |  |  |  |
| - | \$2 | \$3 | \$4,929 |  | TX - KS |  | \$3 |  |  | KS | \$3, | \$4,218 | \$5 |  | S | \$3,124 |  | \$5,394 |  | VT - KS |  |  |  |  |
| TN - | \$2 | \$3 | \$ |  | TX - KY |  | \$ | \$5 |  | UT - KY | \$3, |  | \$5 |  | VA - KY | \$2,986 |  | \$5,090 |  | VT - KY |  |  | \$5,447 |  |
| - | \$2 | \$3 | \$4 |  | LA |  | \$ | \$5 |  | UT - LA |  |  | \$5 |  | VA - LA |  |  |  |  | VT - LA |  |  | 8 |  |
| TN | \$3,2 | \$4,5 | \$5,6 |  | TX - MA |  | \$4 | \$6,1 |  | MA | \$3 |  | \$6, |  | VA | \$3 |  | \$5,287 |  | VT - MA |  |  | \$4,799 |  |
| TN | \$2, | \$4, | \$5, |  | TX - MD | \$3, | \$4 | \$5 |  | UT | \$3, | \$4,765 | \$6,0 |  | VA | \$2, | \$3 | \$4, | \$5,9 | VT - MD | \$2, |  | \$5,156 |  |
| TN | \$3, | \$4,5 | \$5, |  | TX - ME | \$3 | \$5,0 | \$6, |  | UT - ME | \$3, | \$4,982 | \$6,380 |  | VA - ME | \$3, |  | \$5,415 | \$6,7 | VT - ME | \$2, | \$3,867 | \$4,8 |  |
| TN | \$2, | \$3,8 | \$4, |  | M | \$3, | \$4 | \$5, |  | UT - Ml | \$3, | \$4,402 | \$5,623 |  | VA - MI | \$2 | \$4,084 | \$5,116 | \$6, | VT - MI | \$3 | \$4 | \$5,2 |  |
| TN | \$2, | \$4,1 | \$5, | \$6 | TX | \$3 | \$4 | \$5, |  | UT - MN | \$3 | \$4,288 | \$5,475 | \$6,8 | VA - MN | \$3 | \$4 | \$5,406 | \$6, | VT - MN | \$3 |  | \$5, |  |
| TN | \$2, | \$3,6 | \$4,5 |  | TX - MO | \$2, | \$3, | \$4, |  | UT - MO | \$3, | \$4,318 | \$5,514 |  | VA - MO | \$3,0 | \$4 | \$5,200 |  | VT - MO | \$3 | \$4,555 | \$5,6 |  |
| TN - | \$2, | \$3,6 | \$4,6 |  | TX - MS | \$2 | \$4 | \$4,9 |  | UT - MS | \$3,2 | \$4,554 | \$5,822 |  | VA - MS | \$3, | \$4 | \$5,190 |  | MS | \$3 | \$4,745 | \$5,884 |  |
| TN - | \$3,24 | \$4,5 | \$5,80 | \$7,28 | TX | \$3, | \$4, | \$5,7 |  | UT - MT | \$3,03 | \$4,147 | \$5,278 |  | VA - MT | \$3,4 | \$4 | \$6,304 | \$7,9 | MT | \$3 | \$4,82 | \$6,178 |  |
| TN - | \$2,8 | \$3,8 | \$4,8 |  | TX - NC | \$3, | \$4, | \$5,145 | \$6,408 | UT - NC | \$3,3 | \$4,746 | \$6,072 |  | VA - NC | \$2, | \$3, | \$4,604 | \$5,6 | NC | \$3 | \$4,197 | , |  |
| TN | \$3,28 | \$4,6 | \$5,76 | \$7,2 | TX | \$3 | \$4,6 | \$5,741 | \$7,175 | UT - ND | \$3, | \$4,295 | \$5,484 |  | VA - ND | \$3,3 | \$4, | \$5,914 |  | ND | \$3 | \$4,934 |  |  |
| TN | \$3,01 | \$4, | \$5, | \$6, | TX | \$3 | \$4 | \$5,1 | \$6,463 | UT - NE | \$3,07 | \$4,227 | \$5, |  | VA - NE | \$3, | \$4 | \$5,559 | , | E | \$3 | \$4, | \$5,893 | \$7,40 |
| TN - | \$3,25 | \$4,55 | \$5,6 | \$7, | TX - NH | \$3 | \$4,8 | \$6,0 | \$7,59 | UT - NH | \$3,4 | \$4,927 | \$6,309 | \$7, | VA - NH | \$3, | \$4 | \$5,368 | 6, | VT - NH | \$2 | \$3,814 | \$4,751 | \$5,88 |
| TN - NJ | \$3,0 | \$4, | \$5, |  | TX - NJ | \$3 | \$4,680 | \$5,8 | \$7,3 | UT - NJ | \$3,3 | \$4,696 | \$6,008 |  | VA - NJ | \$2, | \$3, | \$4,950 | , | NJ | \$3,027 | \$4,128 | \$5,099 | \$6,34 |
| TN - NN | \$3,2 | \$4,6 | \$5,68 | \$7 | TX | \$3 | \$4, | \$5,3 |  | UT - NM | \$2, | \$4,009 | \$5,100 |  | VA - NM | \$3, | \$5 | \$6 | \$8,12 | - NM | \$3 | \$5,378 | \$6,656 |  |
| TN - NV | \$3,21 | \$4, | \$5,7 | \$7 | TX - NV |  | \$4, | \$5,623 |  | UT - NV | \$2 |  | \$5 |  | VA - NV | \$3, | \$4, | \$6 | , | VT - NV | \$3 | \$5,106 | \$6,542 |  |
| TN - N | \$3,22 | \$4, | \$5,5 |  | TX - NY |  | \$4 | \$6,052 |  | UT - NY | \$3,4 | \$4,940 | \$6,325 |  | VA - NY | \$2, | \$3,93 | \$4,989 | \$6,2 | - | \$3 | \$4,254 | \$5,238 | \$6,53 |
| TN - OH | \$2,8 | \$3,7 | \$4, |  | 0 |  | \$4,2 | \$5, |  | UT - OH | \$3, | \$4,508 | \$5, |  | VA - OH | \$2 | \$3 | \$4 | \$6, | - OH | \$3, | \$4,171 | \$5,218 |  |
| TN - OK | \$2,9 | \$3,9 | \$4,9 |  | TX |  |  | \$4,6 |  | UT - OK | \$3 |  | \$5 |  | VA - OK |  | \$4 | \$5, |  | - | \$3 |  | \$5,778 |  |
| TN - OR | \$3,3 | \$4, | \$6,0 |  | TX |  |  | \$6 |  | UT - OR | \$2 |  | \$5 |  | VA - OR | \$3 | \$5, |  |  | - | \$3 |  | \$6,107 |  |
| TN - PA | \$2,952 | \$4,0 | \$5,00 |  | TX - PA |  |  | \$5,5 |  | UT - PA | \$3, |  |  |  | VA - PA | \$2, |  |  |  | - |  | \$4 | \$ |  |
| TN - RI | \$3,2 | \$4,5 |  |  | RI |  |  |  |  | UT - RI | \$3, |  |  |  | VA - RI |  |  |  |  | - | \$2, | \$3 | \$4,902 |  |
| TN - SC | \$2,86 |  | \$4,82 |  | TX - SC |  |  |  |  | UT - SC | \$3 |  | \$6,039 |  | VA - SC |  |  | \$4,73 |  | VT - SC | \$3,11 |  | 5,35 |  |
| TN - SD | \$3,208 | \$4,4 |  |  | TX - SD |  |  |  |  | UT - SD |  |  | \$5,3 |  | VA | \$3, |  | \$5,812 |  | VT - SD | \$3, | \$4, | 6, |  |
| TN - T |  |  |  |  | TX - TN |  | \$3,9 | \$4,87 | \$6,0 | UT - TN | \$3 | \$4,493 | \$5,743 |  | VA | \$2 |  | \$5,0 | 6, | VT - TN | \$3, |  | \$5,604 |  |
| TN - TX | \$2, | \$3 | \$4 |  | TX |  |  |  |  | UT - TX |  | \$4,339 | \$5,542 | \$6,9 | X | \$3, | \$4,3 | \$5,46 | \$6, | - | \$3,365 |  | , | \$7,4 |
| TN - U | \$3,22 | \$4,50 | \$5, | \$7 | TX - UT | \$3,229 | \$4,513 | \$5,76 | \$7, | UT |  |  |  |  | U | \$3,417 | \$4,861 | \$6,222 | \$7,8 | - | \$3,43 | \$4,89 | \$6,268 | \$7,90 |
| TN - V | \$2,99 | \$4,087 | \$5,10 | \$6, | TX | \$3, | \$4,461 | \$5,56 | \$6, | UT - VA | \$3,385 | \$4,801 | \$6,144 | \$7,7 | VA - VA |  |  |  |  | - VA | \$3,080 | \$4,237 | \$5,425 | \$6,7 |
| TN - V | \$3,17 | \$4,419 | \$5,49 | \$6, | TX - VT | \$3, | \$4,938 | \$6,132 | \$7,7 | UT - VT | \$3,447 | \$4,915 | \$6,293 | \$7,9 | VA - VT | \$3,09 | \$4,263 | \$5,460 | \$6,82 | - V |  |  |  |  |
| TN - | \$3,31 | \$4,67 | \$5,98 | \$7,5 | TX - WA | \$3,308 | \$4,659 | \$5,959 | \$7,4 | UT - WA | \$3,001 | \$4,091 | \$5,207 | \$6,49 | VA - WA | \$3,51 | \$5,046 | \$6,464 | \$8,166 | - WA | \$3,5 | \$5,06 | 6,4 | \$8,19 |
| TN - WI | \$2,85 | \$3,7 | \$4,73 | \$5,8 | TX - WI | \$2, | \$4,086 | \$5,083 | \$6,3 | UT - WI | \$3,162 | \$4,389 | \$5,607 | \$7,023 | VA - WI | \$3,002 | \$4,093 | \$5,127 | \$6,383 | VT - WI | \$3, | \$4,268 | \$5,3 | \$6,66 |
| TN - WV | \$2,98 | \$4,06 | \$5,08 | \$6,32 | TX - WV | \$3,2 | \$4,590 | \$5,652 | \$7, | UT - WV | \$3,291 | \$4,627 | \$5,917 | \$7,438 | VA - WV | \$3,036 | \$4,156 | \$5,284 | \$6,594 | VT - WV | \$3,17 | \$4,411 | \$5,67 | \$7 |
| TN - W | \$3,146 | \$4,35 | \$5,56 | \$6,972 | TX - WY | \$3,085 | \$4,246 | \$5,406 | \$6,756 | UT - WY | \$2,953 | \$4,001 | \$5,090 | \$6,335 | VA - WY | \$3,31 | \$4,664 | \$5,966 | \$7,502 | VT - W | \$3,425 | \$4,876 | \$6,2 | \$7,870 |

TABLE 1 －Snapmoves Pricing

|  | Number of Containers |  |  |  | 帚 to 紫 | Number of Containers |  |  |  |  | Number of Containers |  |  |  |  | Number of Containers |  |  |  | 镹 to 枈 |  | Number of Containers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ¢ to \％ | 1 | 2 | 3 | 4 |  | 1 | 2 | 3 | 4 | \％to \％ | 1 | 2 | 3 | 4 | ¢ to \％ | 1 | 2 | 3 | 4 |  |  | 1 | 2 | 3 | 4 |
| WA－AL | \＄3，435 | \＄4，893 | \＄6，265 | \＄7，901 | WI－AL | \＄2，969 | \＄4，022 | \＄4，981 | \＄6，182 | WV－AL | \＄3，034 | \＄4，153 | \＄5，188 | \＄6，465 | WY－AL | \＄3，259 | \＄4，569 | \＄5，676 | \＄7，117 |  |  |  |  |  |  |
| WA－AR | \＄3，321 | \＄4，683 | \＄5，990 | \＄7，535 | WI－AR | \＄2，951 | \＄3，998 | \＄4，985 | \＄6，195 | WV－AR | \＄3，214 | \＄4，484 | \＄5，540 | \＄6，934 | WY－AR | \＄3，110 | \＄4，293 | \＄5，467 | \＄6，837 |  |  |  |  |  |  |
| WA－AZ | \＄3，122 | \＄4，316 | \＄5，495 | \＄6，875 | WI－AZ | \＄3，175 | \＄4，413 | \＄5，638 | \＄7，065 | WV－AZ | \＄3，365 | \＄4，764 | \＄6，096 | \＄7，675 | WY－AZ | \＄3，109 | \＄4，291 | \＄5，464 | \＄6，833 |  |  |  |  |  |  |
| WA－CA | \＄2，979 | \＄4，050 | \＄5，153 | \＄6，419 | WI－CA | \＄3，208 | \＄4，475 | \＄5，718 | \＄7，172 | WV－CA | \＄3，467 | \＄4，953 | \＄6，342 | \＄8，004 | WY－CA | \＄3，153 | \＄4，372 | \＄5，568 | \＄6，972 |  |  |  |  |  |  |
| WA－CO | \＄3，215 | \＄4，488 | \＄5，718 | \＄7，161 | WI－CO | \＄3，068 | \＄4，215 | \＄5，366 | \＄6，702 | WV－CO | \＄3，264 | \＄4，577 | \＄5，852 | \＄7，350 | WY－CO | \＄2，780 | \＄3，639 | \＄4，623 | \＄5，712 |  |  |  |  |  |  |
| WA－CT | \＄3，475 | \＄4，969 | \＄6，363 | \＄8，032 | WI－CT | \＄3，158 | \＄4，381 | \＄5，469 | \＄6，840 | WV－CT | \＄3，120 | \＄4，312 | \＄5，524 | \＄6，913 | WY－CT | \＄3，303 | \＄4，650 | \＄5，947 | \＄7，478 |  |  |  |  |  |  |
| WA－DC | \＄3，472 | \＄4，962 | \＄6，355 | \＄8，021 | WI－DC | \＄3，149 | \＄4，364 | \＄5，449 | \＄6，813 | WV－DC | \＄2，996 | \＄4，082 | \＄5，186 | \＄6，462 | WY－DC | \＄3，329 | \＄4，698 | \＄6，009 | \＄7，561 |  |  |  |  |  |  |
| WA－DE | \＄3，441 | \＄4，905 | \＄6，279 | \＄7，920 | WI－DE | \＄3，109 | \＄4，291 | \＄5，361 | \＄6，696 | WV－DE | \＄3，026 | \＄4，137 | \＄5，263 | \＄6，565 | WY－DE | \＄3，330 | \＄4，699 | \＄6，011 | \＄7，562 |  |  |  |  |  |  |
| WA－FL | \＄3，501 | \＄5，015 | \＄6，424 | \＄8，113 | WI－FL | \＄3，255 | \＄4，545 | \＄5，561 | \＄6，949 | WV－FL | \＄3，276 | \＄4，581 | \＄5，712 | \＄7，164 | WY－FL | \＄3，659 | \＄5，321 | \＄6，579 | \＄8，320 |  |  |  |  |  |  |
| WA－GA | \＄3，371 | \＄4，775 | \＄6，110 | \＄7，694 | WI－GA | \＄2，962 | \＄4，009 | \＄4，966 | \＄6，161 | WV－GA | \＄2，976 | \＄4，045 | \＄5，061 | \＄6，296 | WY－GA | \＄3，324 | \＄4，688 | \＄5，817 | \＄7，304 |  |  |  |  |  |  |
| WA－IA | \＄3，170 | \＄4，404 | \＄5，627 | \＄7，050 | WI－IA | \＄2，868 | \＄3，851 | \＄4，811 | \＄5，963 | WV－IA | \＄3，165 | \＄4，430 | \＄5，494 | \＄6，873 | WY－IA | \＄3，188 | \＄4，480 | \＄5，554 | \＄6，954 |  |  |  |  |  |  |
| WA－ID | \＄2，901 | \＄3，906 | \＄4，967 | \＄6，171 | WI－ID | \＄3，276 | \＄4，600 | \＄5，882 | \＄7，391 | WV－ID | \＄3，420 | \＄4，867 | \＄6，230 | \＄7，854 | WY－ID | \＄3，129 | \＄4，328 | \＄5，511 | \＄6，896 |  |  |  |  |  |  |
| WA－IL | \＄3，161 | \＄4，386 | \＄5，603 | \＄7，019 | WI－IL | \＄2，757 | \＄3，524 | \＄4，428 | \＄5，452 | WV－IL | \＄2，978 | \＄4，027 | \＄4，986 | \＄6，197 | WY－IL | \＄3，071 | \＄4，220 | \＄5，386 | \＄6，730 |  |  |  |  |  |  |
| WA－IN | \＄3，205 | \＄4，468 | \＄5，710 | \＄7，161 | WI－IN | \＄2，795 | \＄3，679 | \＄4，600 | \＄5，681 | WV－IN | \＄2，861 | \＄3，815 | \＄4，751 | \＄5，883 | WY－IN | \＄3，175 | \＄4，414 | \＄5，639 | \＄7，066 |  |  |  |  |  |  |
| WA－KS | \＄3，221 | \＄4，498 | \＄5，749 | \＄7，213 | WI－KS | \＄2，906 | \＄3，927 | \＄4，908 | \＄6，092 | WV－KS | \＄3，206 | \＄4，517 | \＄5，591 | \＄7，003 | WY－KS | \＄3，229 | \＄4，502 | \＄5，627 | \＄7，040 |  |  |  |  |  |  |
| WA－KY | \＄3，315 | \＄4，671 | \＄5，975 | \＄7，514 | WI－KY | \＄2，824 | \＄3，750 | \＄4，679 | \＄5，787 | WV－KY | \＄2，929 | \＄3，926 | \＄4，862 | \＄6，016 | WY－KY | \＄3，198 | \＄4，455 | \＄5，693 | \＄7，139 |  |  |  |  |  |  |
| WA－LA | \＄3，401 | \＄4，831 | \＄6，183 | \＄7，792 | WI－LA | \＄3，110 | \＄4，280 | \＄5，267 | \＄6，560 | WV－LA | \＄3，147 | \＄4，360 | \＄5，431 | \＄6，789 | WY－LA | \＄3，168 | \＄4，399 | \＄5，603 | \＄7，019 |  |  |  |  |  |  |
| WA－MA | \＄3，498 | \＄5，011 | \＄6，417 | \＄8，105 | WI－MA | \＄3，123 | \＄4，317 | \＄5，393 | \＄6，739 | WV－MA | \＄3，167 | \＄4，398 | \＄5，647 | \＄7，078 | WY－MA | \＄3，310 | \＄4，663 | \＄5，964 | \＄7，500 |  |  |  |  |  |  |
| WA－MD | \＄3，438 | \＄4，899 | \＄6，272 | \＄7，911 | WI－MD | \＄3，029 | \＄4，143 | \＄5，185 | \＄6，462 | WV－MD | \＄3，010 | \＄4，105 | \＄5，196 | \＄6，461 | WY－MD | \＄3，372 | \＄4，771 | \＄6，114 | \＄7，590 |  |  |  |  |  |  |
| WA－ME | \＄3，569 | \＄5，141 | \＄6，588 | \＄8，332 | WI－ME | \＄3，251 | \＄4，553 | \＄5，674 | \＄7，113 | WV－ME | \＄3，160 | \＄4，384 | \＄5，649 | \＄7，080 | WY－ME | \＄3，393 | \＄4，816 | \＄6，164 | \＄7，767 |  |  |  |  |  |  |
| WA－MI | \＄3，285 | \＄4，617 | \＄5，904 | \＄7，420 | WI－MI | \＄2，807 | \＄3，720 | \＄4，645 | \＄5，742 | WV－MI | \＄2，899 | \＄3，884 | \＄4，828 | \＄5，985 | WY－MI | \＄3，223 | \＄4，501 | \＄5，735 | \＄7，194 |  |  |  |  |  |  |
| WA－MN | \＄3，155 | \＄4，376 | \＄5，590 | \＄7，002 | WI－MN | \＄2，866 | \＄3，842 | \＄4，799 | \＄5，946 | WV－MN | \＄3，210 | \＄4，523 | \＄5，598 | \＄7，012 | WY－MN | \＄3，326 | \＄4，688 | \＄5，852 | \＄7，340 |  |  |  |  |  |  |
| WA－MO | \＄3，199 | \＄4，456 | \＄5，694 | \＄7，140 | WI－MO | \＄2，803 | \＄3，711 | \＄4，635 | \＄5，728 | WV－MO | \＄2，970 | \＄4，013 | \＄4，971 | \＄6，176 | WY－MO | \＄3，349 | \＄4，744 | \＄5，908 | \＄7，415 |  |  |  |  |  |  |
| WA－MS | \＄3，405 | \＄4，838 | \＄6，192 | \＄7，804 | WI－MS | \＄3，016 | \＄4，109 | \＄5，077 | \＄6，308 | WV－MS | \＄3，107 | \＄4，287 | \＄5，344 | \＄6，674 | WY－MS | \＄3，216 | \＄4，488 | \＄5，736 | \＄7，197 |  |  |  |  |  |  |
| WA－MT | \＄3，014 | \＄4，114 | \＄5，236 | \＄6，530 | WI－MT | \＄3，180 | \＄4，423 | \＄5，634 | \＄7，059 | WV－MT | \＄3，321 | \＄4，683 | \＄5，991 | \＄7，536 | WY－MT | \＄3，006 | \＄4，101 | \＄5，218 | \＄6，506 |  |  |  |  |  |  |
| WA－NC | \＄3，401 | \＄4，831 | \＄6，184 | \＄7，793 | WI－NC | \＄2，942 | \＄3，973 | \＄4，926 | \＄6，109 | WV－NC | \＄2，940 | \＄3，978 | \＄4，983 | \＄6，192 | WY－NC | \＄3，379 | \＄4，789 | \＄5，936 | \＄7，463 |  |  |  |  |  |  |
| WA－ND | \＄3，205 | \＄4，468 | \＄5，710 | \＄7，161 | WI－ND | \＄3，004 | \＄4，128 | \＄5，139 | \＄6，400 | WV－ND | \＄3，434 | \＄4，938 | \＄6，126 | \＄7，675 | WY－ND | \＄3，380 | \＄4，800 | \＄5，983 | \＄7，515 |  |  |  |  |  |  |
| WA－NE | \＄3，224 | \＄4，503 | \＄5，755 | \＄7，222 | WI－NE | \＄2，930 | \＄3，973 | \＄4，960 | \＄6，162 | WV－NE | \＄3，256 | \＄4，602 | \＄5，706 | \＄7，156 | WY－NE | \＄3，163 | \＄4，367 | \＄5，456 | \＄6，807 |  |  |  |  |  |  |
| WA－NH | \＄3，470 | \＄4，959 | \＄6，350 | \＄8，014 | WI－NH | \＄3，213 | \＄4，484 | \＄5，592 | \＄7，004 | WV－NH | \＄3，172 | \＄4，407 | \＄5，675 | \＄7，115 | WY－NH | \＄3，361 | \＄4，756 | \＄6，086 | \＄7，662 |  |  |  |  |  |  |
| WA－NJ | \＄3，470 | \＄4，959 | \＄6，351 | \＄8，015 | WI－NJ | \＄3，041 | \＄4，165 | \＄5，211 | \＄6，496 | WV－NJ | \＄3，085 | \＄4，234 | \＄5，396 | \＄6，728 | WY－NJ | \＄3，357 | \＄4，749 | \＄6，077 | \＄7，650 |  |  |  |  |  |  |
| WA－NM | \＄3，237 | \＄4，527 | \＄5，767 | \＄7，238 | WI－NM | \＄3，421 | \＄4，868 | \＄5，975 | \＄7，514 | WV－NM | \＄3，507 | \＄5，024 | \＄6，161 | \＄7，762 | WY－NM | \＄2，955 | \＄4，005 | \＄5，095 | \＄6，341 |  |  |  |  |  |  |
| WA－NV | \＄3，125 | \＄4，321 | \＄5，502 | \＄6，884 | WI－NV | \＄3，208 | \＄4，474 | \＄5，718 | \＄7，172 | WV－NV | \＄3，466 | \＄4，952 | \＄6，340 | \＄8，002 | WY－NV | \＄3，118 | \＄4，308 | \＄5，486 | \＄6，862 |  |  |  |  |  |  |
| WA－NY | \＄3，507 | \＄5，027 | \＄6，439 | \＄8，133 | WI－NY | \＄3，110 | \＄4，293 | \＄5，364 | \＄6，700 | WV－NY | \＄3，062 | \＄4，203 | \＄5，369 | \＄6，706 | WY－NY | \＄3，407 | \＄4，841 | \＄6，197 | \＄7，810 |  |  |  |  |  |  |
| WA－OH | \＄3，268 | \＄4，586 | \＄5，863 | \＄7，366 | WI－ OH | \＄2，806 | \＄3，666 | \＄4，585 | \＄5，662 | WV－OH | \＄2，823 | \＄3，739 | \＄4，666 | \＄5，769 | WY－OH | \＄3，229 | \＄4，513 | \＄5，769 | \＄7，240 |  |  |  |  |  |  |
| WA－OK | \＄3，260 | \＄4，570 | \＄5，843 | \＄7，338 | WI－OK | \＄3，046 | \＄4，174 | \＄5，191 | \＄6，469 | WV－OK | \＄3，310 | \＄4，663 | \＄5，745 | \＄7，207 | WY－OK | \＄3，009 | \＄4，105 | \＄5，224 | \＄6，513 |  |  |  |  |  |  |
| WA－OR | \＄2，759 | \＄3，589 | \＄4，499 | \＄5，501 | WI－OR | \＄3，216 | \＄4，489 | \＄5，737 | \＄7，198 | WV－OR | \＄3，460 | \＄4，940 | \＄6，326 | \＄7，982 | WY－OR | \＄3，299 | \＄4，631 | \＄5，916 | \＄7，344 |  |  |  |  |  |  |
| WA－PA | \＄3，407 | \＄4，843 | \＄6，198 | \＄7，813 | WI－PA | \＄2，898 | \＄3，883 | \＄4，827 | \＄5，983 | WV－PA | \＄2，830 | \＄3，761 | \＄4，691 | \＄5，802 | WY－PA | \＄3，232 | \＄4，519 | \＄5，776 | \＄7，249 |  |  |  |  |  |  |
| WA－RI | \＄3，521 | \＄5，054 | \＄6，474 | \＄8，180 | WI－RI | \＄3，243 | \＄4，539 | \＄5，658 | \＄7，092 | WV－RI | \＄3，126 | \＄4，322 | \＄5，546 | \＄6，943 | WY－RI | \＄3，346 | \＄4，728 | \＄6，049 | \＄7，614 |  |  |  |  |  |  |
| WA－SC | \＄3，506 | \＄5，026 | \＄6，438 | \＄8，127 | WI－SC | \＄2，997 | \＄4，074 | \＄5，039 | \＄6，257 | WV－SC | \＄3，024 | \＄4，132 | \＄5，165 | \＄6，434 | WY－SC | \＄3，411 | \＄4，850 | \＄6，008 | \＄7，558 |  |  |  |  |  |  |
| WA－SD | \＄3，232 | \＄4，518 | \＄5，775 | \＄7，248 | WI－SD | \＄3，042 | \＄4，173 | \＄5，207 | \＄6，490 | WV－SD | \＄3，289 | \＄4，678 | \＄5，789 | \＄7，267 | WY－SD | \＄3，309 | \＄4，655 | \＄5，805 | \＄7，279 |  |  |  |  |  |  |
| WA－TN | \＄3，254 | \＄4，559 | \＄5，829 | \＄7，320 | WI－TN | \＄2，878 | \＄3，841 | \＄4，779 | \＄5，906 | WV－TN | \＄3，030 | \＄4，144 | \＄5，178 | \＄6，452 | WY－TN | \＄3，145 | \＄4，357 | \＄5，566 | \＄6，969 |  |  |  |  |  |  |
| WA－TX | \＄3，241 | \＄4，534 | \＄5，796 | \＄7，275 | WI－TX | \＄3，067 | \＄4，213 | \＄5，229 | \＄6，521 | WV－TX | \＄3，233 | \＄4，519 | \＄5，571 | \＄6，976 | WY－TX | \＄3，070 | \＄4，218 | \＄5，370 | \＄6，708 |  |  |  |  |  |  |
| WA－UT | \＄3，031 | \＄4，147 | \＄5，278 | \＄6，585 | WI－UT | \＄3，167 | \＄4，398 | \＄5，618 | \＄7，038 | WV－UT | \＄3，339 | \＄4，716 | \＄6，033 | \＄7，593 | WY－UT | \＄2，972 | \＄4，037 | \＄5，136 | \＄6，396 |  |  |  |  |  |  |
| WA－VA | \＄3，509 | \＄5，040 | \＄6，456 | \＄8，139 | WI－VA | \＄3，045 | \＄4，172 | \＄5，220 | \＄6，508 | WV－VA | \＄3，005 | \＄4，098 | \＄5，210 | \＄6，495 | WY－VA | \＄3，377 | \＄4，787 | \＄6，126 | \＄7，704 |  |  |  |  |  |  |
| WA－VT | \＄3，542 | \＄5，092 | \＄6，523 | \＄8，245 | WI－VT | \＄3，195 | \＄4，450 | \＄5，552 | \＄6，951 | WV－VT | \＄3，134 | \＄4，337 | \＄5，573 | \＄6，978 | WY－VT | \＄3，381 | \＄4，794 | \＄6，135 | \＄7，728 |  |  |  |  |  |  |
| WA－WA |  |  |  |  | WI－WA | \＄3，231 | \＄4，516 | \＄5，772 | \＄7，244 | WV－WA | \＄3，476 | \＄4，969 | \＄6，364 | \＄8，033 | WY－WA | \＄3，283 | \＄4，613 | \＄5，879 | \＄7，387 |  |  |  |  |  |  |
| WA－WI | \＄3，192 | \＄4，444 | \＄5，678 | \＄7，119 | WI－WI |  |  |  |  | WV－WI | \＄2，944 | \＄3，966 | \＄4，919 | \＄6，106 | WY－WI | \＄3，347 | \＄4，738 | \＄5，908 | \＄7，415 |  |  |  |  |  |  |
| WA－WV | \＄3，352 | \＄4，740 | \＄6，065 | \＄7，635 | WI－WV | \＄2，951 | \＄3，978 | \＄4，932 | \＄6，124 | WV－WV |  |  |  |  | WY－WV | \＄3，312 | \＄4，666 | \＄5，968 | \＄7，506 |  |  |  |  |  |  |
| WA－WY | \＄3，167 | \＄4，397 | \＄5，601 | \＄7，016 | WI－WY | \＄3，421 | \＄4，882 | \＄6，077 | \＄7，640 | WV－WY | \＄3，240 | \＄4，533 | \＄5，795 | \＄7，275 | WY－WY |  |  |  |  |  |  |  |  |  |  |

