

Manufacturer	Type of Products	% Discount Off	Freight Included	Warranty Term (Years)	Category
AFFORDABLE INTERIOR SYSTEMS (AIS)	Systems and Seating	<p>Grade A/More Products Minimum Order \$10,000 List: \$10,000.00 - 30,000.00 = 68% \$30,001.00 - 300,000.00 = 76% \$300,001.00 + = 78%</p> <p>-----</p> <p>Standard Products: \$1 - 30,000.00 = 65% \$30,001.00 - 60,000.00 = 70% \$60,001.00 - 125,000.00 = 71% 125,001.00 - 300,000.00 = 72% \$300,001.00 - 500,000.00 = 73.75% \$500,001.00 + = 75%</p> <p>-----</p> <p>Divi Fast Track (limited fabrics) Minimum Order \$20,000 List: \$20,000.00 - \$500,000 = 79% \$500,001.00 + = 82%</p> <p>-----</p> <p>Seating = 45%</p> <p>-----</p> <p>Divi Fast Track Bolton Chairs = 57%</p>	No	Lifetime	<p>Deskings Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems</p>
AGATI	Seating/Tables	<p>\$1 - \$5,000 = 22% \$5,001 - \$25,000 = 37% \$25,001 - \$75,000 = 43% \$75,001 + = 46%</p>	No	10 Years	<p>Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Conference Tables Moderate Computer Support Tables Demountable Wall Systems</p>
ALLERMUIR	Seating/Tables/Storage	<p>\$1 - \$50,000 = 40% \$50,001 - \$250,000 = 43% \$250,001 = 49%</p>	No	3 - 10 Years	<p>Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Moderate Computer Support Tables Ancillary Items Classroom Seating</p>

ARCADIA	Seating/Tables	\$1 - \$50,000 = 43% \$50,001 - \$250,000 = 45% \$250,001 = NEGOTIABLE	No	1 - 10 Years	Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items
ARPER	Seating/Tables/Panels	\$1 - \$50,000 = 32% \$50,001 - \$250,000 = 35% \$250,001 = NEGOTIABLE	No	5 Years	Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Conference Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
ARTCO BELL	Classroom Furnishings	All Other Products = 45.5% Accessories = 31%	Yes	15 Years	Laminate Casegoods Ergonomic Seating and Stools Guest Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
AURORA	Library/Office Shelving	Mobile = 45% Shelving (incl Wire) = 40% Times-2 = 35%	No	10 Years - Lifetime	Bookcases Storage Cabinets Demountable Wall Systems
BORROUGHS	Library/Office Shelving	35%	No	5 Years	Bookcases Storage Cabinets Demountable Wall Systems
BRODART	Library	59%	No	5 Years	Wood Casegoods Laminate Casegoods Guest Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Moderate Computer Support Tables Ancillary Items Classroom Seating

CAROLINA	Seating	\$1 - \$50,000 = 40% \$50,001 - \$250,000 = 45% \$250,001 = NEGOTIABLE	Yes	1-12 Years	Desking Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items
CAROLINA	Seating (Ten, Lynx, Quickstacker, and Lado)	49%	Yes	1-12 Years	Desking Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems
CARPET FOR KIDS	Classroom Rugs	1%	No	Lifetime	Ancillary Items Wood Casegoods
CEF	Educational Furnishings	53%	No	1-15 Years	Laminate Casegoods Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating

CHILDREN'S FACTORY (ANGELES)	Early Learning Furniture	20%	No	1-10 Years	Wood Caseworks Laminate Caseworks Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Classroom/ Nesting Tables Ancillary Items Classroom Seating
CLARIN	Seating	34%	No	1-12 Years	Guest Seating Stack Chairs Ancillary Items
CLARUS	Glass and Dry Erase Boards	\$1 - \$50,000 = 49% \$50,001 - \$250,000 = 52% \$250,001 = NEGOTIABLE	No	10 Years	Conference Tables Ancillary Items
CLEAR DESIGN	Office Furnishings	\$1 - \$50,000 = 55% \$50,001 - \$250,000 = 57% \$250,001 = NEGOTIABLE	No	5 Years - Lifetime	Desking Systems Panel Wrapped Systems Wood Caseworks Laminate Caseworks Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems
COMPARTMENT A	Tables	\$1 - \$250,000 = 35% \$250,001 = NEGOTIABLE	Yes	Lifetime	Desking Systems Panel Wrapped Systems Wood Caseworks Laminate Caseworks Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems

CORONA GROUP	Visual and Office Furnishings	\$1 - \$50,000 = 40% \$50,001 - \$100,000 = 43% \$250,001 = NEGOTIABLE	Yes	1 Year - Lifetime	Wood Casegoods Laminate Casegoods Conference Tables Moderate Computer Support Tables
DIVERSIFIED WOODCRAFT DWI	Wood Products	50%	Yes	Limited Lifetime	Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Classroom/ Nesting Tables Ancillary Items Classroom Seating
EGAN VISUAL	A/V Whiteboard/Glassboards/Tackboard	40%	No	1 - 10 Years	Storage Cabinets Ancillary Items
EKO CONTRACT	Lounge Seating/Occasional Tables	\$1 - \$50,000 = 47% \$50,001 - \$250,000 = 49% \$250,001 = NEGOTIABLE	No	10 Years	Guest Seating Moderate Computer Support Tables Ancillary Items
ENWORK	Tables/Seating/Storage	\$1 - \$50,000 = 57% \$50,001 - \$250,000 = 62% \$250,001 = NEGOTIABLE	No	12 Years	Desking Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Ergonomic Seating and Stools
ERGOCENTRIC SEATING	Seating	\$1 - \$50,000 = 47% \$50,001 - \$250,000 = 50% \$250,001 = NEGOTIABLE	No	5 Years - Lifetime	Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Classroom Seating
ERGONOMIC SOLUTIONS (ESI)	Ergonomic Accessories	\$1 - \$50,000 = 52% \$50,001 - \$250,000 = 55% \$250,001 = NEGOTIABLE	No	1 - 15 Years	Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items
ESTEY (TENNSCO)	Library Shelving	\$1 - \$50,000 = 49% \$50,001 - \$250,000 = 54% \$250,001 = NEGOTIABLE	No	1 Year	Bookcases Storage Cabinets Ancillary Items

EXEMPLIS (SIT ON IT SEATING, SYMMETRY, AND IDEON)	Seating/Tables/Ergonomic Accessories	\$1 - \$50,000 = 50% \$50,001 - \$250,000 = 52% \$250,001 = NEGOTIABLE	No	1 Year - Lifetime	Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Classroom Seating
FIRE KING	Fireproof Files	45%	No	3 Years	Storage Cabinets Wood Casegoods
FLEETWOOD	Classroom Furnishings	\$1 - \$50,000 = 33% \$50,001 - \$250,000 = 37% \$250,001 = NEGOTIABLE	Yes	10 Years	Laminate Casegoods Ergonomic Seating and Stools Side Chairs and Stools Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
FOMCORE	Seating	45%	No	Lifetime	Guest Seating Ancillary Items Classroom Seating
GLOBAL	Office Furnishings	1-30 Units = 51% 31 + Units = 54%	No	Lifetime	Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items
GLOBAL EVOLVE/COMPILE	Systems	\$1 - \$50,000 = 51% \$50,001 - \$250,000 = 54% \$250,001 = NEGOTIABLE	No	Lifetime	Deskling Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Bookcases Storage Cabinets Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems

GLOBAL OFFICES TO GO	Office Furnishings/Seating	1-30 Units = 51% 31 + Units = 54%	No	5 Years - Lifetime	Wood Casegoods Laminate Casegoods Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Ancillary Items Classroom Seating Guest Seating
HASKELL	Classroom Furnishings	\$1 - \$50,000 = 48% \$50,001 - \$250,000 = 50% \$250,001 = NEGOTIABLE	No	Lifetime	Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
HON	Office Furnishings	All Other Products = 55% Systems = 66%	Yes	Lifetime	Deskling Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Wood Casegoods
JASPER GROUP - COMMUNITY and JSI	Seating/Tables	49%	No	12 Years	Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating

JONTI-CRAFT	Early Learning Furniture	All Other Products = 24% Tables and Chairs = 37%	No	1 Year - Lifetime	Wood Casegoods Laminate Casegoods Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Classroom/ Nesting Tables Ancillary Items Classroom Seating
KI	Classroom Furnishings	48%	No	1 Year - Lifetime	Deskings Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems
LANDSCAPE FORMS	Outdoor Furnishings/Lighting	25%	No	5 - 15 Years	Ancillary Items
LELAND INTERNATIONAL	Seating/Tables	45.0%	No	5 Years	Guest Seating Conference Seating Side Chairs and Stools Stack Chairs Moderate Computer Support Tables Ancillary Items Classroom Seating
MAGNUSON GROUP	Support Furnishings/Accessories	\$1 - \$50,000 = 35% \$50,001 - \$250,000 = 37% \$250,001 = NEGOTIABLE	No	2 Years	Ancillary Items
MASTERLOCK	Locks	Locks = 49% All Other Products = 40%	No	Lifetime	Ancillary Items
MIDWEST FOLDING PRODUCTS	Tables	1-30 Units = 35% 31-49 Units = 37% 50 + Units = NEGOTIABLE	No	1-15 Years	Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items
MIEN	Classroom and Office Furnishings	\$1 - \$4,999 = 25% \$5,000 + = 45%	No	1 Year - Lifetime	Wood Casegoods Laminate Casegoods Guest Seating Conference Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating

MOORECO	A/V Whiteboards and Classroom Furnishings	49%	No	1 Year - Lifetime	Guest Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
MOORECO	Modular Soft Seating	40%	No	5-12 Years	Guest Seating Ancillary Items Classroom Seating
MOORECO	Vanerum North America Classroom Furnishings	40%	No	12 Years	Guest Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
MYTCOAT	Outdoor Furnishings	2%	No	5 - 7 Years	Ancillary Items
NATIONAL OFFICE FURNITURE	Office Furnishings	\$1 - \$50,000 = 51% \$50,001 - \$250,000 = 55% \$250,001 = NEGOTIABLE	Yes	Lifetime	Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items

<p>NATIONAL PUBLIC SEATING</p>	<p>Seating</p>	<p>40%</p>	<p>No</p>	<p>5 Years</p>	<p>Desking Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems</p>
<p>NOOK</p>	<p>Acoustic Privacy Pods</p>	<p>\$1 - \$50,000 = 33% \$50,001 - \$250,000 = 40% \$250,001 = NEGOTIABLE</p>	<p>No</p>	<p>5 Years</p>	<p>Desking Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems</p>

NOVA	Classroom Furnishings	<p>\$0 - 14,999 = 39%</p> <p>\$15,000 - \$24,999 = 42%</p> <p>\$25,000 + = 44</p>	No	2-25 Years	<p>Desking Systems</p> <p>Panel Wrapped Systems</p> <p>Wood Casegoods</p> <p>Laminate Casegoods</p> <p>Ergonomic Seating and Stools</p> <p>Guest Seating</p> <p>Conference Seating</p> <p>Side Chairs and Stools</p> <p>Stack Chairs</p> <p>High Performance Task Chairs (24/7 seating)</p> <p>Bookcases</p> <p>Storage Cabinets</p> <p>Conference Tables</p> <p>Classroom/ Nesting Tables</p> <p>Moderate Computer Support Tables</p> <p>Ergonomic Work Tools</p> <p>Ergonomic Ancillary Products</p> <p>Ancillary Items</p> <p>Demountable Wall Systems</p>
OFFICE STAR	Office Furnishings	<p>Seating = 50%</p> <p>Casegoods = 64%</p>	No	3-10 Years	<p>Guest Seating</p> <p>Side Chairs and Stools</p> <p>Stack Chairs</p> <p>Bookcases</p> <p>Storage Cabinets</p> <p>Classroom/ Nesting Tables</p> <p>Moderate Computer Support Tables</p> <p>Ancillary Items</p> <p>Classroom Seating</p>
OFS	Office Furnishings	<p>\$1 - \$50,000 = 49%</p> <p>\$50,001 - \$250,000 = 51%</p> <p>\$250,001 = NEGOTIABLE</p>	No	1 Year - Lifetime	<p>Wood Casegoods</p> <p>Laminate Casegoods</p> <p>Ergonomic Seating and Stools</p> <p>Guest Seating</p> <p>Conference Seating</p> <p>Side Chairs and Stools</p> <p>Stack Chairs</p> <p>High Performance Task Chairs (24/7 seating)</p> <p>Bookcases</p> <p>Storage Cabinets</p> <p>Conference Tables</p> <p>Classroom/ Nesting Tables</p> <p>Moderate Computer Support Tables</p> <p>Ergonomic Work Tools</p> <p>Ergonomic Ancillary Products</p> <p>Ancillary Items</p>
OKLAHOMA SOUND	Lecturns	40%	No	2 Years	Ancillary Items
OM SEATING	Seating	43%	Yes	5 Years - Lifetime	<p>Ergonomic Seating and Stools</p> <p>Guest Seating</p> <p>Conference Seating</p> <p>Side Chairs and Stools</p> <p>Stack Chairs</p> <p>High Performance Task Chairs (24/7 seating)</p> <p>Ancillary Items</p> <p>Classroom Seating</p>

PARAGON	Classroom Furnishings	50%	No	5 Years - Lifetime	Guest Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
PENCO	Lockers/Shelving	Clipper Shelving & Lockers = 50% ----- All Other Products: \$1 - 12,000.00 = 45% \$12,001.00 - 40,000.00 = 46% \$40,001.00 = 54%	No	1 Year	Bookcases Storage Cabinets Ancillary Items
PLATINUM VISUAL SYSTEMS	A/V Whiteboards	49%	No	10 Years - Lifetime	Ancillary Items
SAFCO	Office Furnishings	45%	No	5-12 Years	wood Casegoods Laminate Casegoods Guest Seating Conference Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
SCREENFLEX	Partitions	1%	No	1 Year	Ancillary Items Demountable Wall Systems
SICO AMERICA INC	Café/Stages/Choral Risers/Dance Floors/Hospitality Furnishings	Performance Stages, Buffet Stations, and Dance Floors = 35% All Other Products = 40%	No	3 Years - Lifetime	Guest Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items
SIXINCH	Seating and Tables	35.0%	No	3 Years	Guest Seating Stack Chairs Ancillary Items Classroom Seating
SMITH SYSTEM	Classroom Furnishings	34.0%	Yes	12 Years	Guest Seating Side Chairs and Stools Stack Chairs Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items Classroom Seating
SNOWSOUND	Accoustic Panels	\$1 - \$50,000 = 32% \$50,001 - \$250,000 = 35% \$250,001 = NEGOTIABLE	No	Lifetime	Ancillary Items

SOURCE FURNITURE	Outdoor Furnishings	35%	No	1-3 Years	Guest Seating Side Chairs and Stools Stack Chairs Ancillary Items
STANCE HEALTHCARE	Seating	\$1 - \$50,000 = 40% \$50,001 - \$250,000 = 42% \$250,001 = NEGOTIABLE	No	Lifetime	Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products
STYLEX	Seating	\$1 - \$50,000 = 40% \$50,001 - \$250,000 = 44% \$250,001 = NEGOTIABLE	No	3 - 10 Years	Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Ancillary Items
SUPERIOR SITE AMENITIES	Outdoor Furnishings	1%	No	1 - 7 Years	Classroom Seating Ancillary Items
SWIFTSACE	Mobile Systems	1 - 14 Units = 40% 15 + Units = 45%	No	Lifetime	Desking Systems Panel Wrapped Systems Ancillary Items
TAYCO	Office Furnishings	\$1 - \$50,000 = 56% \$50,001 - \$250,000 = 59% \$250,001 = NEGOTIABLE Switch Collection Only = 60%	No	1 Year - Lifetime	Desking Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items
TENJAM	Seating	40%	No	3-10 Years	Guest Seating Stack Chairs Ancillary Items Classroom Seating
TENNSCO	Steel Shelving	Files and Desks = 34% All Other Products = 49%	No	1 Year	Bookcases Storage Cabinets Ancillary Items

TONIK	Seating	35%	No	5 Years	<ul style="list-style-type: none"> Guest Seating Side Chairs and Stools Stack Chairs Ancillary Items Classroom Seating
VERSTEEL	Office Furnishings	43%	No		<ul style="list-style-type: none"> Desking Systems Panel Wrapped Systems Wood Casegoods Laminate Casegoods Ergonomic Seating and Stools Guest Seating Conference Seating Side Chairs and Stools Stack Chairs High Performance Task Chairs (24/7 seating) Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ergonomic Work Tools Ergonomic Ancillary Products Ancillary Items Demountable Wall Systems
WADDELL	Display Cases	35%	No	5 Years	<ul style="list-style-type: none"> Bookcases Storage Cabinets Ancillary Items
WISCONSIN BENCH	School/Office Furnishings	56%	No	2-10 Years	<ul style="list-style-type: none"> Wood Casegoods Laminate Casegoods Bookcases Storage Cabinets Conference Tables Classroom/ Nesting Tables Moderate Computer Support Tables Ancillary Items
WMC	Medical/Sports Furnishings	30%	No	1 Year	<ul style="list-style-type: none"> Storage Cabinets Ancillary Items

Labor Rates for Services	Hourly Rate
Design Services (Includes drawings and revisions) (Regular Hours)	No Charge
Installation Services (Regular Hours)	\$ 60.00
Installation Services (After Hours)	\$ 80.00
Disassembly/Relocation/Reconfiguration Services (Reg Hours)	\$ 60.00
Project Management (Regular Hours)	No Charge
Project Management (After Hours)	No Charge
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$ 80.00
Repair Services (Regular Hours)	\$ 60.00
Repair Services (After Hours)	\$ 80.00
Reupholstering Services (Regular Hours)	N/A
Reupholstering Services (After Hours)	N/A
Refurbishing Services (Regular Hours)	N/A
Refurbishing Services (After Hours)	N/A
Warehousing Services	N/A
Custom Fabricated Furniture Services (Regular Hours)	N/A
Custom Fabricated Furniture Services (After Hours)	N/A
Minimum Install Fee	\$ 100.00
Minimum Trip Charge Fee	\$ 100.00
Minimum Delivery Fee	No Charge
	XXhr Yhr Min.

Installation Services	<p>As Arizona Furnishings does not charge for many other services i.e. (Design, Consultation, Mobilization, Lodging, mileage, and dumpster fees our installations pricing can vary). Installation will be up to 22% of the product subtotal. The minimum charge will be \$100.00 in the metro Phoenix area.</p>
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