ORIGINAL

Districtwide Managed Print Services, Equipment Repair & Maintenance and Onsite Services

(RFP – #3372-5)

PACIFIC OFFICE AUTOMATION

— PROBLEM SOLVED —

BY

Pacific Office Automation

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ACKNOWLEDGMENT OF RECEIPT

RFP #: 3372-5

Description: **DISTRICTWIDE MANAGED PRINT SERVICES, EQUIPMENT REPAIR & MAINTENANCE AND ONSITE SERVICES**

Please provide the requested information below as acknowledgment that you have received our Request for Proposal noted above. To ensure receipt of any future addenda and to remain in our vendor database it is strongly recommended that interested Bidders complete this acknowledgment and return via Fax to MCCCD Purchasing at **(480) 731-8190** or email to purchasing@domail.maricopa.edu or by US Mail even if you do not intend to submit a proposal.

All addenda/amendments will continue to be posted on our website at http://www.maricopa.edu/business/purchasing/.

Failure to sign and return the "Acknowledge of Receipt" will result in your company not being sent any addenda to this RFP. Addenda may significantly alter the specifications of this RFP which could result in your proposal being deemed unresponsive if this form is not returned.

Name of Firm: Pacific Office Automation

Address: 1305 West 1st Street

Tempe, AZ 85281

Tel #: 480.305.5496 Fax #: 480.776.8295

E-Mail: Robert.VanLaarhoven@pacificoffice.com

Name: (Print) Robert Van Laarhoven Title: Regional Healthcare/Tiertary Education

Signature: _____ Date: _____

PLEASE NOTE: Failure to respond to this acknowledgement **will** result in you company being removed from our vendor database for this commodity.

( ) We will not be responding to this solicitation please retain us on the bidder's mailing list.

May 16th, 2017

Maricopa County Community College District
Attn: Mr. Louis Anaya, Buyer II
2411 West 14th Street
Tempe, AZ, 85281

Dear Vendor Selection Committee,

We would like to take the opportunity to thank you for allowing Pacific Office Automation (POA) to bid for your **Districtwide Managed Print Services, Equipment Repair & Maintenance and Onsite Services (RFP - #3372-5).** We take seriously the responsibility of performing to the level described and look forward to the possibility of doing business with Maricopa County Community College District (MCCCD). We believe we are an exceptional choice in earning your business (besides our references, please review section 7.4 where we provide (2) local examples of organizations similar to MCCCD who are very happy they selected POA). Amongst 3,000 dealers throughout the United States Pacific Office Automation is currently the largest private dealership in North America.

POA is wholly owned and operated by its founder Terry Newsom for the past 42 years. Our local warehouse facilities as well as POA's main distribution centers give us the ability to stock more parts and equipment than any other local vendor. Being privately held allows Pacific Office to keep the clients' needs at the forefront instead of the shareholders. Pacific Office Automation owns all of the equipment in all of our warehouse facilities. POA does not owe the bank money or rent out part of its facility. Pacific Office is a zero debt company.

At Pacific Office Automation our motto is: Problem Solved. We believe this simple phrase projects the vision of our company. Specifically, to solve our clients' needs in document management and distribution so that they are free to pursue their goals. This philosophy extends to more than simply solving current problems. At POA we believe the best solution to a problem is a proactive approach to preventing them.

POA is not a manufacturer rather, we are a service company that partners with manufacturers to provide document imaging equipment. This allows MCCCD to put the right product in the right place at the best value, independent of any one manufacturer. The manufacturers include: Ricoh, Canon, Konica Minolta, Oce, Sharp, Toshiba, Hp, Lexmark, Muratec and Xerox printers.

Pacific Office Automation partners with manufacturers that choose to make environmental awareness a high priority. Through technological innovation and improved management efficiency, POA aims to realize a society that promotes both enriched lifestyles and the global environment.

Pacific Office Automation formed a Professional Services Organization over nine years ago to meet customer demand for comprehensive, customized printing and software solutions. POA leverages its service employees and partners to bring many years of in-depth knowledge of the office equipment industry, and industry

specific applications to develop and implement customized printing solutions that streamline business processes and workflow, reduce operating costs and improve productivity. We are unique in our ability to provide customized solutions with “best practices” solutions (including Gartner’s Magic Quadrant upper right corner solutions) which our competitors are typically unable to provide.

Pacific Office Automation currently services 29 FM customers that range from business, healthcare, education, Government and service enterprises operating from a single location to entities that have a central headquarters and carry out global operations throughout thousands of offices. POA’s One Contact/One Contract program delivers qualified account managers with efficient customer support and problem solving abilities. Robert Van Laarhoven will be the MCCCD’s main point of contact.

POA is prepared and experienced to ensure a smooth transition and implementation of a contract of this scope minimizing any inconvenience to the MCCCD or its staff. Please contact locally Grand Canyon University and Phoenix Children’s Hospital who experienced a recent transition similar to yours (from your current vendor) and they will attest to how well we performed not only in the transition but over the years how they have had better service and support. We are confident that Pacific Office Automation has the ability to meet the needs of your business with respect to contractual flexibility, and expectation for excellent service.

We look forward to our “Partnership” with your departments and encourage you to ask questions at any time throughout the remainder of the process.

Thank you for your consideration.

Sincerely,

Robert Van Laarhoven
Regional Healthcare & Tertiary Education Director

PS We look forward to meeting with you to discuss additional savings with your Copy Center/Mailroom/Help Desk staffing.

4. PROPOSAL REQUIREMENTS

Paragraphs 4.1 & 4.2 below require specific, written responses or confirmations. To be considered for selection, respondents shall meet/provide the following requirements:

4.1 MINIMUM REQUIREMENTS

4.1.1 Must be licensed by the State the business is in, if services requested require such licensure.
4.1.2 Must provide a completed pricing schedule (Section 8) signed by an authorized company signatory.
4.1.3 Must have carefully read and understand all parts of the RFP and certified that the Proposal is made in accordance therewith.
4.1.4 Must submit written answers to the respondent questionnaire (Section 7). All answers must be in the order in which the questions were asked.

POA has complied with these requirements.

4.2 SPECIFIC REQUIREMENTS

4.2.1 **Lease, Lease to Purchase and/or Purchase of Multifunction Devices (MFDs), Desktop Laser Printers & Large Format Printers/Plotters**

4.2.1.1 Multifunctional Devices (MFDs)

The complete catalog of products, accessories, and supplies available from the Supplier; including but not limited to standard format, wide format, high production, fax, printers, and scanners for lease or purchase.

4.2.1.2 Desktop Devices

The complete catalog of products, accessories, and supplies available from the Supplier for desktop printing units.

4.2.1.3 Large Format/Plotting Devices

The complete catalog of products, accessories, and supplies available from the Supplier for plotter printing units.

Please refer to the enclosed Pricing Schedule for available models and purchase cost options

Sharp

Pacific Office Automation has partnered with Sharp for over 40 years to provide quality document management products. Currently, we are the second largest Sharp dealer in the country. Sharp's MX Series multifunction devices are engineered using a common architecture and employ the same engine, print controller, supplies and maintenance items, paper drawers and finishing items. The award-winning MFPs from Sharp offer innovative features that stimulate productivity. The latest in Sharp MFP systems have been meticulously engineered to help businesses maximize their document workflow efficiency while providing outstanding image quality and performance. These new models offer many advanced features such as a large, high-resolution touch-screen color display with graphical menu navigation, a full-size retractable keyboard to make data entry easy, direct USB printing and remote front panel. The proposed models come standard with the innovative Scan2 technology developed by Sharp that allows two-sided documents to be scanned in a single pass—maximizing productivity and reliability while minimizing the chance of document misfeed.

Security

The multi-tiered, award-winning Sharp Security Suite is included in the proposed models, which means it meets the requirements set forth in the IEEE 2600™-2008 standard, as well as IPv6 and full IPsec support. The Sharp Security Suite can be enhanced through data security kits that protect document data using AES (Advanced Encryption Standard) encryption and secure data erase, which can overwrite the hard

drive up to seven times. The units also offer several layers of added security such as IP/MAC address filtering and SSL encryption. In addition, they offer local and network user authentication to ensure only authorized access to the devices.

POA is proposing the following equipment:

Desktop

MX-B402	MX-C402

Monochrome Multifunction

MX-266n	MX-565n-564n
MX-316n	MX-654n
MX-364n-365n	MX-765n
MX-465n-464n	

Monochrome Production

MX- M904n	MX-1204n
MX-M1055n	

Color Multifunction

MX-2616n	MX-3570n
MX-3116n	MX-4070n
MX-3050n	MX-5070n
MX-3550n	MX-6070
MX-4050n	MX-6240n
MX-3070n	MX-7040n

Konica Minolta Proposed Product Line

Konica Minolta delivers a unified component approach that is designed to create consistency and efficiency across product lines encompassing everything from Konica Minolta's proprietary Emperon print technology, to function-rich, yet easy-to-use, state-of-the-art print drivers with common user interface, and our own Simitri™ Polymerized Toner. Konica Minolta Bizhub line provides digital connectivity tailored to specific industries that address optimized workflow, network management, security and verification. Konica Minolta and Pacific Office Automation bring total solutions services to our business partners; for the design, implementation and maintenance of complete solutions for document creation, production and management.

In addition to the standard POA staff, we are the largest independent dealer in the nation for Konica Minolta products, which provides us with the greatest support structure from the manufacturer. We have a team of individuals assigned to specifically help our company, as compared to other organizations that are required to share resources. The benefit to the client is expedited results for any escalated issue which helps POA to maintain the highest level of uptime performance. POA is also ProTech certified for Konica Minolta products which is the highest service level an organization can have with Konica Minolta. To be ProTech certified, there are a variety of certifications, training and total service level that has be met and POA exceeded all of the guidelines.

Recycling Program

Konica Minolta is committed to protecting the environment, and dedicated to recycling collected cartridges, with no cartridge materials entering landfills. Our Optimized Print Services Program makes cartridge return easy by providing a central collection center for laser cartridges, and utilizes the most advanced recycling methods.

Section 508 Accessibility

Section 508 legislation requires that electronic information technology developed, procured, maintained or used, by the U.S. Federal Government be accessible to individuals with disabilities.

The ideals of Section 508 are designed into all Konica Minolta products, which are compatible with personal assistive technologies and devices commonly used by impaired operators. Our customers benefit from state-of-the-art features that make our products easy to access and operate. These features include front-loading paper trays, adjustable display contrasts, conveniently reached heights, and easily accessible machine interiors for adding toner and replacing imaging cartridges.

We design and manufacture products that enable all people to access and create quality images, making them more productive and efficient in the working world.

Konica Minolta is Security...Assured.

Protecting sensitive electronic information is of greater concern than ever before. With the proliferation of connected multi-functional office products, Konica Minolta realizes that protecting electronic documents processed by bizhub MFPs is an absolute requirement in the 21st century workplace. At Konica Minolta, security is a design focus within our overall R&D effort. Our goal is to make bizhub products the most secure MFPs available on the market today. We engineer every bizhub product as a total system, and provide ISO 15408 EAL 3 security certification for each product as a total system, in contrast to other MFPs in the market which are certified based on a security option or a specific function. Konica Minolta has embedded a hard drive overwrite into

all of our firmware, as well as all other security functions eliminating charges for formerly optional security add-ons. Whether a client is concerned about network intrusion, data theft, or compliance, Konica Minolta bizhub technology can offer our customers a sense of security demanded by internal clients or federal legislation.

POA is proposing the following equipment:

Desktop

Bizhub 4050	Bizhub C3850fs
Bizhub C3350	

Monochrome Multifunction

Bizhub 287	Bizhub 554e
Bizhub 364e	Bizhub 654e
Bizhub 454e	Bizhub 754e

Production Monochrome

Bizhub 808	Bizhub 1052
Bizhub 958	Bizhub 1250

Color Multifunction

Bizhub C258	Bizhub C558
Bizhub C308	Bizhub C658
Bizhub C368	Bizhub C654e
Bizhub C458	Bizhub C7543

Production Color

Bizhub C1060	Bizhub C1085
Bizhub C1070	Bizhub C1100

Canon Proposed Product Line

As a leader in advanced digital imaging, Canon offers its customers a comprehensive line-up of solutions. Whether its software to help streamline workflows or imaging devices for small offices, large enterprises, or high-volume production environments, Canon has a solution to suit virtually every need, application, and budget. In the ongoing effort to continually enhance its market position, Canon strives to produce new products as well as develop innovative technologies. Its commitment to R&D is clearly evidenced by the large investment the company makes toward this effort.

Environmentally Conscious Products and Programs

Canon's corporate philosophy also drives the development of highly functional products that aim to have a reduced environmental impact at every stage of the product life cycle. As an example, Canon's imageRUNNER ADVANCE Series of networked office multifunction printers incorporates into its design an array of environmentally conscious technologies that help conserve resources, reduce energy consumption, and restrict/control the use of hazardous substances.

Security

Canon's innovative MEAP technology enables the imageRUNNER MFP devices to support document and other services above and beyond the standard functions of digital copy, print, scan, and send-to-e-mail/ file/fax/Mail Box. Canon was the first manufacturer in the industry to launch an MFP software development platform in 2003. Since the introduction of MEAP, Canon has been working with third-party software vendors, customers and dealers as they develop customized document workflow applications for Canon imageRUNNER MFPs for a variety of tasks including cost recovery, document scanning and routing, and security. Because of its powerful and rich environment and ability to take control of the Multifunctional Peripheral (MFP), Canon's MEAP platform and development tools appeal to many of the best and brightest developers in the independent software community.

POA is proposing the following equipment:

Desktop

iR400if/ir500if	C250
iR2525if	C350

Monochrome Multifunction

iR4225	iR6555i
iR4235	iR6565i
iR4245	iR6575i
iR4251	

Monochrome Production

iR8595i	ImagePress 1125p
iR8595i/8505i	ImagePress 1135p
ImagePress 1110	Oce' VariopPrint DP 110

Color Multifunction

iRC3325i
iRC3330i
iRC5235
iRC5240
iRC5250
iRC5255
iRC7260
iRC7270

Color Production

iRC9270
iRC9280

Ricoh

Ricoh is a global leader in the technology imaging industry. Since 1962, Ricoh Americas has been marketing and selling office equipment and solutions designed to streamline and enhance workflow processes. Ricoh leads the way in technological advancement, having pioneered many industry innovations, including the world's first digital fax system and the first plain paper copier for the office community. Ricoh was also instrumental in spearheading the analog to digital conversion.

Security

Ricoh, a leading provider of high-performance office technology, is dedicated to helping you address unique and varied security challenges as they emerge. Ricoh has developed a comprehensive suite of security solutions and options for its multifunctional products (MFPs) and printers that are designed to help protect printed and electronic data content against opportunistic or targeted threats, both internal and external. Confidential documents are kept safe at all times, across multiple workflows, with an impressive array of security features.

Assessing your vulnerabilities, establishing security objectives, and taking appropriate countermeasures will minimize the risk of potentially serious security breaches, and at the same time enable you to design information security plans to meet your needs. Of course, every customer environment is unique, and each customer must make their own risk assessments and decisions regarding security, data retention, data privacy, and regulatory compliance. Since 2002, Ricoh has offered enhanced multifunctional product (MFP) and Printer security options and features. Ricoh's Security Offerings can be broken down into four main components:

- Protection of Data on the MFP and Printer
- Device Authentication
- Network Device Security Options
- Information Security Plan Assistance

Environment

Ricoh's long-standing commitment to developing solutions with environmentally friendly and superior energy- and supply-saving features, without compromising productivity promotes strong partnerships among government, industry, and environmental groups. Ricoh has achieved ISO 14001 Certification and is a charter member and continual supporter of the Energy Star Program, a voluntary partnership between the government and the private sector.

Ricoh continues its long-standing commitment to developing office solutions with environmentally friendly and superior energy- and supply-saving features, including:

- Power-saving Sleep Mode
- Duplex and Combine Copy Modes
- Toner Recycling
- Low Noise Levels
- Minimal Ozone Emissions
- RoHS (Restriction of Hazardous Substances) Compliant

Equipment

The Ricoh family of multifunctional products provides a wide variety of standalone and networked printing and document management solutions. From the small office, to centralized reproduction, and print-for-pay environments, there's a solution to improve productivity. Ricoh offers a complete line of network-capable printers and multifunction printers that offer scanning, fax and copier options as well as advanced finishing capabilities. Walk-up users will appreciate the oversized, full-color LCD panel with its bigger and brighter fonts, and the larger, more comfortable concave keys that make programming jobs a snap.

Ricoh's Aficio multifunction color copier systems offer stunning color copies and prints for any general office environment combining exceptional speed and productivity with a reliable design that offers enhanced usability and superior performance. Ricoh Production Printing Systems are reliable, cost-effective, high-speed print engines with robust finishing capabilities and built to keep going and going, page after page, minimizing downtime and maximizing productivity across your organization.

POA is proposing the following equipment:

Desktop

MP 201spf	MP401spf
MP301spf	SP 5210

SP C252sp

MP C306sp

MP C406sp

Monochrome Multifunction

MP 2501sp

MP 2555sp

MP 3055sp

MP3555sp

MP4055sp

MP5055sp

MP6055sp

MP 6503sp

MP 7503sp

Monochrome Production

MP9003p

Pro 8200EX

Color Multifunction

MP C401SR

MP C2004sp

MP C2504sp

MP C3004sp

MP C3504sp

MP C4504sp

MP C6004sp

Color Production

MP C8003sp

Pro 5100S

Pro 5110S

Pro 7100X

Pro 7110X

Pro 9100

Pro 9110

Lexmark Proposed Product Line

Since 1991, Lexmark has been a recognized and lauded leader in imaging and output solutions that help people and organizations improve process and reduce their costs. Lexmark's award winning imaging and output technology has continued to evolve as the world becomes more digital and connected.

Lexmark sells its products and services in more than 170 countries, and is a recognized global leader by many of the technology industry's leading market analyst firms. Lexmark has also acquired and integrated several strategic software companies since 2010, further expanding the company's breadth of offerings to include innovative software solutions.

Today the company competes in key growth markets that include managed print services, intelligent capture, enterprise content management, healthcare content management, financial process automation and enterprise search – all focused on helping Lexmark customers connect employees to the most relevant information at the moment they need it.

Monochrome Printer

M1145

M3150

M5155

M5163

M5170

Color Printer

C4150

C6160

HP Proposed Product Line

HP's vision is to create technology that makes life better for everyone, everywhere — every person, every organization, and every community around the globe. This motivates us — inspires us — to do what we do. To make what we make. To invent, and to reinvent. To engineer experiences that amaze. We won't stop pushing ahead, because *you* won't stop pushing ahead. You're reinventing how you work. How you play. How you live. With our technology, you'll reinvent your world.

Monochrome Printer SF

LJ M102W, M203dw

LJ Pro M402n

LJ Pro M501dn

LJ M506n

LJ M604n, dn

LJ M605n, dn

LJ M606dn, x

LJ M712, dn, xh

LJ M806dn, x

Color Printer SF

LJ Pro M252dw,

LJ M452nw, dn, dw

LJ CP 5225

LJ M553n,

LJ CP4025n, dn,

LJ M651n, dn, xh

LJ M750n, dn, xh

LJ M855dn, xh, x+NFC

Monochrome Printer MFP

LJ Pro M130fn

LJ M227fdn

LJ M227fdw

LJ M426fdn, fdw

LJ M521dn

LJ M527dn, f, z

LJ M630h, f, z

LJ M725dn, f, z, z+

LJ M830z

Color Printer MFP

LJ M177fw

LJ M277dw

LJ M477fnw, fdn, fdw

LJ M570dn

LJ M577dn, f, z

LJ M680dn, f, z

M775dn, f, z, z+

LJ M880z, z+

PageWide Portfolio

Color SF

Pro 453dn, dw

Pro 552dw

Color 556dn, xh

Color MFP

Pro 477dn, dw

Pro 577dw, z

Color 586dn, f, z

Services

Address in great detail, for each of the services listed below - your knowledge, expertise, experience, and understanding of the areas you would like to be considered for. Provide a comprehensive statement of work that demonstrates your ability to execute the services listed in the scope of work.

4.2.1.4 Managed Print Services

Supplier to provide management for a fleet of devices to include initial assessment, ongoing optimization of device deployment to maximize productivity and reduce costs, life-cycle management of devices, device repair and maintenance, supplies replenishment and proactive supplies replenishment, help desk support, on-site technical support, real time hard copy fleet usage monitoring and reporting, formalized reporting on operations, and any other services required for the management of print services.

At Pacific Office Automation, our team of technologically diverse and talented employees can provide their expertise in analyzing, optimizing and managing your company's long-term printing and document workflow expectations.

We have the local touch and national scope to service companies of all shapes and sizes. From one machine to thousands of machines, Pacific Office Automation has the technology to make your office function efficiently. We utilize the most current print tracking software and optimization techniques to make your company work faster, better and smarter.

Our mission is to understand a customer's business needs and goals before we ever make a recommendation. As your trusted partner, we spend the time upfront analyzing your printing workflow to ensure the decisions you make today lead to continued success tomorrow.

Defining Managed Print Services can be broad, but the results are universal; including an overall reduction in cost, transparent and simplified billing, reduced IT burden and Administrative support. An MPS program looks at all the costs of printing, including but not limited to:

- Toner and supply costs
- Hardware costs
- Environmental and energy costs
- IT support costs
- Administration costs (managing supply inventory)
- Procurement costs (ordering supplies)

Once these costs are clearly defined, your company can begin to outline their objectives. Whether it be reducing the IT support burden or simply lowering you supply

costs, we can begin to appropriately connect the right technology solution with your business objectives.

As your MPS provider, we track how each printer in the fleet is being used, the problems and the end user satisfaction. We analyze the information gathered in the course of tracking and make recommendations on adjustments needed to ensure fleet efficiency and to meet changing user needs. We help optimize your fleet through general or selective hardware replacement. We service your fleet by providing all parts, labor, toner and supplies on all your equipment.

Simply put, Managed Print Services is a program that streamlines printer management, monitors usage and minimizes the costs associated with printing.

Proposed Software

As part of each contract, POA provides FM Audit at no charge. FM Audit monitors all networked devices and provides automated meter readings, proactive consumable fulfillment and a general overview of the printing/copying/scanning/ faxing that happens throughout the district. We are proposing the installation of PaperCut to add the unique control and detailed reporting to help manage the print environment for all aspects of job output.

Although, we are proposing the PaperCut software, POA is an authorized distributor of the Equitrac Software and will be able to provide service and support for the existing program Equitrac program being used by MCCCD.

PaperCut(MF)™ is designed for schools and universities of all sizes. From browser access for students and staff to mixed platform support (Windows, Macintosh OS X and Novell), PaperCut(MF) can handle the unique challenges of campus networks. Flexible group level controls including monitoring, quotas, charging, print job filtering and hold/release queues allow you to precisely manage your print resources.

Papercut provides the following which include the services outlined below. We will provide more information specific to the features MCCCD require below.

- Manage and control printing using tracking, quotas or pay-for-print charging
- Support laptop and netbook users with driverless printing
- Apply rules based print policies to minimize waste and maximize productivity, e.g, to prevent printing of emails, require large jobs to be duplexed or restrict color printing, show costs, force lease cost routing, etc.
- Monitor your print fleet, with toner level detection and printer error alerts by email or SMS.

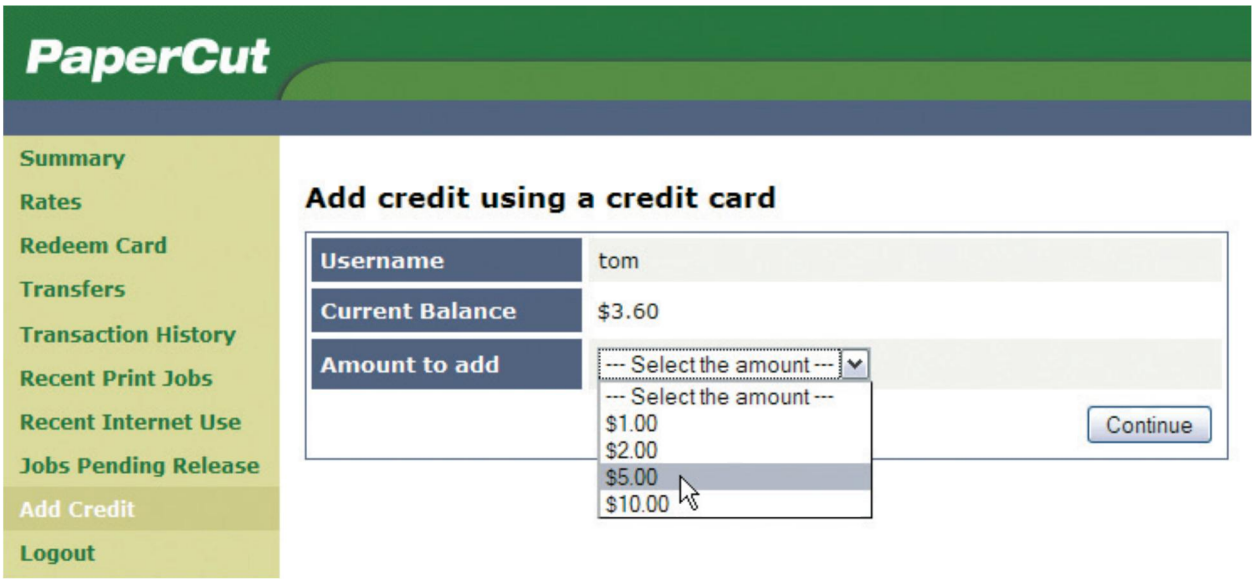
- Detailed reporting of output and costs by user and printer
- Track and allocate costs back to department, cost center, faculty or client
- Intuitive, customizable web interface shows usage tracking, or runs silently
- Shows usage and impact by tree or by CO2 volume
- Show popups prompting users on situations such as not printing jobs duplex, attempting to print emails, or suggestion to print grayscale when printing from a web browser
- Flexible payment options for pay-for-print including pre-paid voucher cards and online payment gateways

4.2.1.4.1 Supplier to provide a minimum of the following print services:

- **Pay for print solution**

PaperCut works by intercepting printer usage at the server level, calculating the cost and deducting it from a central account associated with a user, department, group or client account. Administrators can define quotas by scheduling credit allocation at defined intervals. Users can add funds to accounts using a variety of online payment systems to implement a self-managing user-pays system.

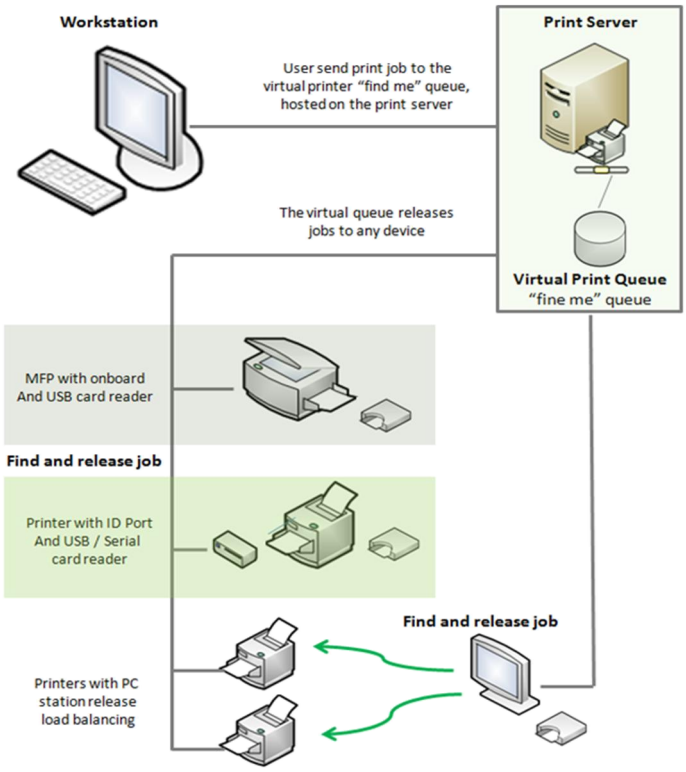
For MCCCD PaperCut can be configured so that users exceeding their credit/quota are denied access to resources until more credit is applied.



- **Follow-me/workgroup printing. Ability to route print jobs to different**

devices for immediate/near-time printing

The user can send a print job to a virtual print queue, then go to any PaperCut enable device, login via the device's touch screen, find the job and release it. Jobs can also be deleted before printing to save paper and reduce waste of unwanted or erroneous print



jobs.

- **Integrated Mobile device printing capability (from any BYOD device to any allowed printer), without utilizing third-party application.**

PaperCut allows users to print from any BYOD or mobile device no matter the operating system of the device or the operating system of the print server. By following a few simple steps, users can quickly discover, and print to any printer without assistance from a techie and without utilizing a cloud service. It's locally hosted and in your control/network.

- **Print related reporting capability related to devices, users, documents, usage, cost, historical perspectives, etc.- including real time administrative dashboards**

Reporting Capabilities

All reports are accessible to authorized district personnel for review and can be managed by any designated individual at the district. Specific types of reports are as

follows:

1. **User Based Reporting**
    - Compare users current print usage and Settings
    - Export as CSV/Excel files into current accounting system
    - Sort by total pages, name, restriction status or user by group
    - See users average print job statistic (Are they small or large jobs, what type of file)
    - Provides information on who is printing color, duplexing, size of paper etc.
    - Shows who is being environmentally friendly
2. **Printer Based Reports**
    - Compare Printer usage and settings
    - See the overall usage history of each printer and use the information for trends and asset management
    - Provides data on what is actually being printed at each device, is duplexing being utilized
3. **Group Reporting**
    - Papercut can utilize the existing groups based on Domain or Active Directory Group structures
    - Provide all reports listed above but based on the group
4. **Shared Accounting**
    - Papercut allows users to share accounts and can provide specific reporting on the shared accounts
5. **Environmental Impact**
    - Provides reports on environmental impact by user and can rank them based on the impact.
    - Total environmental impact by the organization, department, or school.

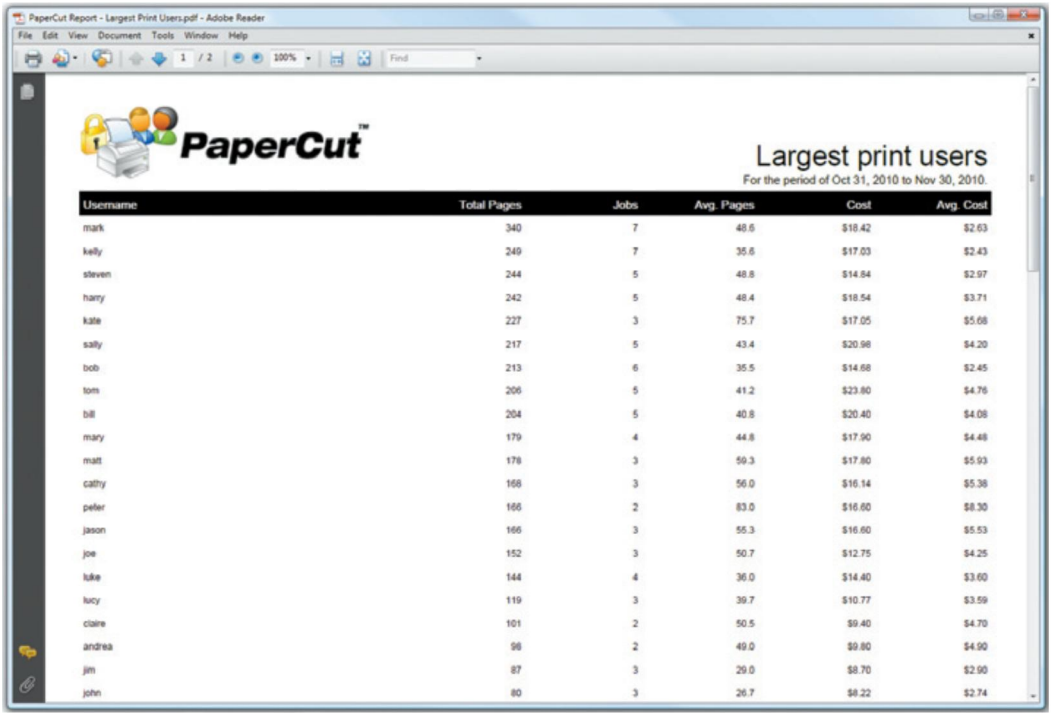
Reports can be created straight from our web browser from anywhere on your network in real time with one of the following methods:

- more than 50 “one-click” common report options
- customized reports with custom data by specifying date ranges,

filtering and sorting by the data available

Create reports that are regularly generated and emailed to authorized personnel or schedule to be saved to disk. Great for sending regular reports to managers without even needing to compile it first.

Largest Print Users



PaperCut Report - Largest Print Users.pdf - Adobe Reader

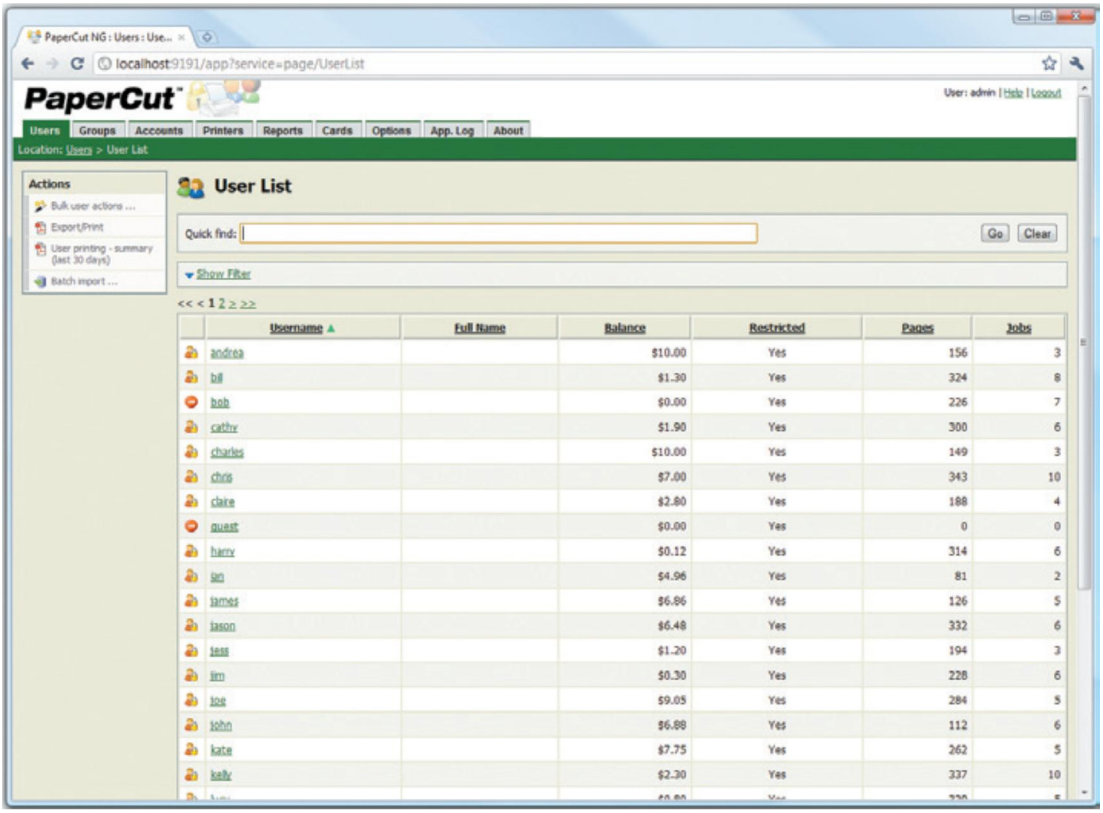
PaperCut

Largest print users

For the period of Oct 31, 2010 to Nov 30, 2010.

Username	Total Pages	Jobs	Avg. Pages	Cost	Avg. Cost
mark	340	7	48.6	$18.42	$2.63
kelly	249	7	35.6	$17.03	$2.43
steven	244	5	48.8	$14.84	$2.97
harry	242	5	48.4	$18.54	$3.71
kate	227	3	75.7	$17.05	$5.68
sally	217	5	43.4	$20.98	$4.20
bob	213	6	35.5	$14.68	$2.45
tom	206	5	41.2	$23.80	$4.76
bill	204	5	40.8	$20.40	$4.08
mary	179	4	44.8	$17.90	$4.48
matt	178	3	59.3	$17.80	$5.93
cathy	168	3	56.0	$16.14	$5.38
peter	166	2	83.0	$16.60	$8.30
jason	166	3	55.3	$16.60	$5.53
joe	152	3	50.7	$12.75	$4.25
luke	144	4	36.0	$14.40	$3.60
lucy	119	3	39.7	$10.77	$3.59
claire	101	2	50.5	$9.40	$4.70
andrea	98	2	49.0	$9.80	$4.90
jim	87	3	29.0	$8.70	$2.90
john	80	3	26.7	$8.22	$2.74

User List



PaperCut NG : Users : Use...

localhost:9191/app?service=page/UserList

PaperCut

User: admin | Help | Logout

Users | Groups | Accounts | Printers | Reports | Cards | Options | App. Log | About

Location: Users > User List

Actions

- Bulk user actions ...
- Export/Print
- User printing - summary (last 30 days)
- Batch import ...

User List

Quick find: Go Clear

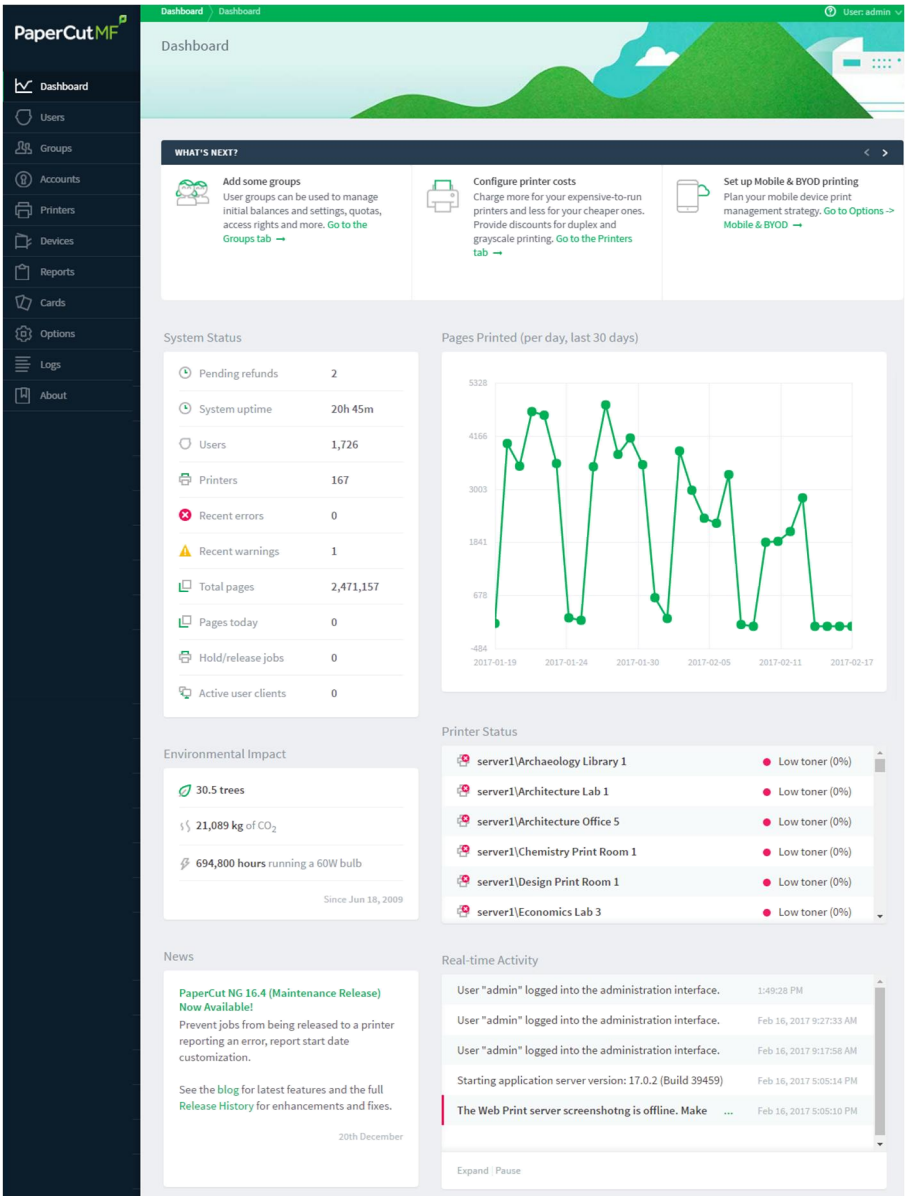
Show Filter

<< < 1 2 > >>

Username	Full Name	Balance	Restricted	Pages	Jobs
andrea		$10.00	Yes	156	3
bill		$1.30	Yes	324	8
bob		$0.00	Yes	226	7
cathy		$1.90	Yes	300	6
charles		$10.00	Yes	149	3
chris		$7.00	Yes	343	10
claire		$2.80	Yes	188	4
guest		$0.00	Yes	0	0
harry		$0.12	Yes	314	6
ian		$4.96	Yes	81	2
james		$6.86	Yes	126	5
jason		$6.48	Yes	332	6
jess		$1.20	Yes	194	3
jim		$0.30	Yes	228	6
joe		$9.05	Yes	284	5
john		$6.88	Yes	112	6
kate		$7.75	Yes	262	5
kelly		$2.30	Yes	337	10

Administrator Dashboards

Administrators and authorized personnel can get access to the most important date in real time – straight from your web browser from anywhere on the MCCCD network. The dashboard tab is the first page displayed in the Admin web interface. It provides an overview of system activity from the past and in real-time for devices and users.



The dashboard has the following gadgets to simplify administration of the software:

- What's Next gadget

At the top of the page is the What's Next gadget. It gives a list of hints that are particularly useful for first-time administrators of PaperCut NG. They give descriptions of useful tasks to do in PaperCut NG with links to other Admin web interface or help pages. This gadget can be closed for more experienced administrators who no longer need it.

- System Status gadget

The System Status gadget provides a list of system level statistics. They provide an overview of system information including any warnings or errors that need attention.

- Pages Printed gadget

The Pages Printed gadget provides a graph showing the trends in printing volume over the last 30 days. The graph displays after three days of data has been accumulated. When upgrading from a version of PaperCut NG prior to a version supporting the Dashboard feature, the data from the previous version is not displayed.

- Environmental Impact gadget

The Environmental Impact gadget provides overall environmental impact statistics in terms of trees, carbon and energy. For more information on Environmental Impact, see Change the environmental impact reference values.

- Printer Status gadget

The Printer Status gadget provides a status overview of the printers managed by PaperCut. The information displayed includes the daily number of pages printed and device alerts such as low toner levels or printer jams. Alerts for printer errors and low toner levels are also available via System Notifications. Refer to Set up system notifications and emails for additional information.

- News gadget

The News gadget ensures you're kept up to date with relevant release and development activity regarding PaperCut.

- Real-time Activity gadget

The Real-time Activity gadget shows a list of current events in real-time. It shows activities such as print jobs arriving, users logging in, exceeding print quotas, print job status, a variety of errors and much more. This tool is designed to help administrators monitor activity and diagnose problems. The events are updated as the occur and errors are highlighted in red. The events are described in a one line summary, but can be expanded by clicking the link to the right of the message. Expand the gadget by clicking the Expand item at the bottom of the gadget to display more events. Refreshing the browser page reverses the expansion. Use the Pause item at the bottom of the

gadget if the number of events being reported makes viewing difficult.

- **Rules based printing, including but not limited to variable range print control in classrooms and designated areas (e.g. print throttling/quotas)**

PaperCut's job filtering and advanced scripting controls allows MCCCD to implement print policies and improve device utilization. Options include:

- Route large jobs to dedicated high-volume printers
- Ask end users to confirm single sided output
- Delete duplicate jobs or those with incorrect paper sizes automatically
- Discourage printing of emails via popup warnings
- Enable limited free printing during class times
- Suggest alternate printers when a device is offline
- Build your own rules with advanced print scripting

- **Ability to directly download and install updates, etc. directly from vendor**

The News gadget available in the Administrator Dashboard keeps MCCCD administrators of any updates, relevant release and development activity.

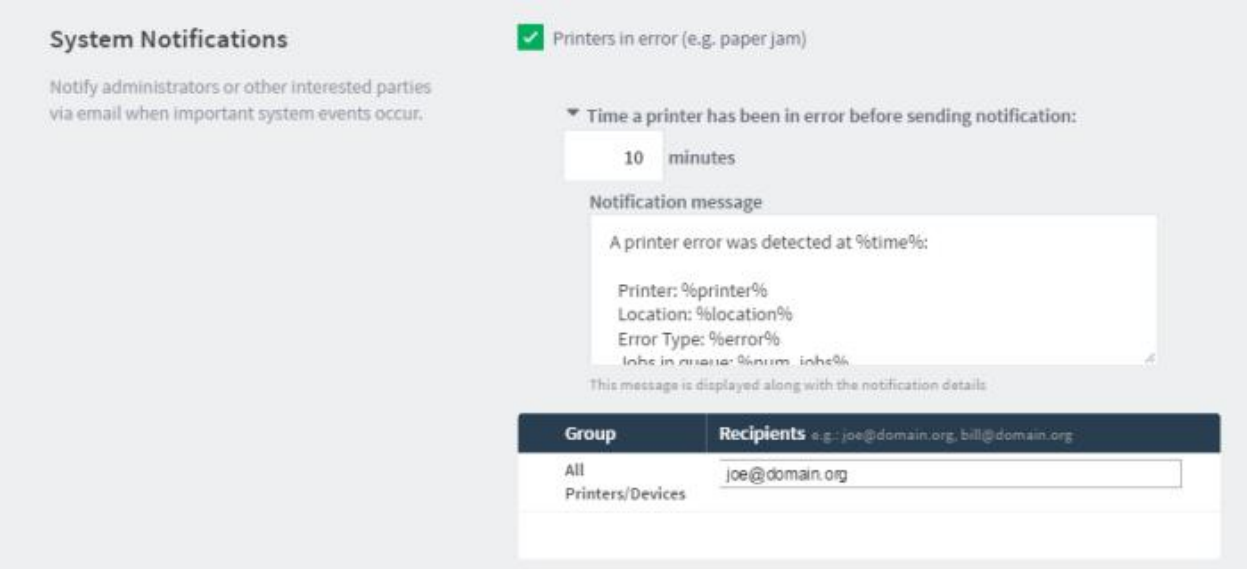
- **Direct technical support for print related services**

MCCCD will have access to both POA expertise and the Manufacturer's expertise for technical support and print related services. Due to POA's respected status and size, bi-directional communications is of utmost importance as POA consistently provides firmware and software updates to our customer's equipment and solutions.

- **Monitored print solution, with automatic notification**

The PaperCut software's notification feature will alert key staff of important events such as:

- Printer errors (paper jam, out of paper, out of memory, device offline etc.)
- Low toner warnings
- Application errors
- License errors pending refund request+



- **Ability to use credit cards to pay for printing charges and web based money loading**

MCCCD can either provide online payment via a 3rd party service or use the payment gateway module to allow students to transfer credit onto their print account. This amount is totaled up and added to fees / loan.

- **Ability to print in BW & Color, simplex and duplex**

Confirming - YES

- **Secure printing, copying or scanning**

Confirming - YES

- **Support of multi-site printing environments**

Confirming – YES (we will work with MCCCD IT for logistics)

4.2.1.4.1.1 Assessment: Describe how you assess the District's needs for Managed Print Services. Include any details on your company's requirements for any assessments.

POA in partnership with MCCCD will focus on the success of a total Fleet Management Program. POA uses a Three State Managed Print Services Customer Adoption Model. POA provides this service associated with controlling, optimizing, managing and enhancing as part of the partnership principles within our agreement and does not additionally charge for services associated with this process. Any budgetary implications would come from manpower hours of MCCCD employees who would be assisting with the assessment portion of the stages listed below.

Stage 1: Gain Control of the Imaging Fleet

Stage 1 activities include but are not limited to gathering information. The installation of FM Audit will provide a fact-based foundation of the existing situation. In conjunction with the FM Audit report, an on-site walkthrough will be performed at all MCCCD locations to record the features, usage data and physical location of each machine. With the additional staff interviews we will identify the end-user needs and requirements associated with their imaging equipment. This will be done using our experience and procedures, which utilize a collaborative, structured, comprehensive and flexible methodology. Our procedures are organized by phases with emphasis on a clearly defined scope and objectives and objectives as described below.

We will also help MCCCD establish policies for device deployment and optimal usage levels and create a district-wide 'print policy' and define the 'exception policy' for those individuals who need to have a personal printer for productivity or access reasons. And very importantly, we will help MCCCD craft a communications program to the end-user community explaining why this change is taking place and why it is important for them to participate.

1. Rule of Availability

Targeted device availability is 95-98%, or stated in reverse device utilization is no more than 2-5%. This availability rule essentially eliminates user-waiting time and provides sufficient capacity to handle volume spikes or peak usage periods.

2. Proximity to Users

Users need to have reasonable access to output devices.

3. Total Cost of Ownership

Three categories of costs should be considered in calculating the total cost of ownership. These include acquisition costs (hardware and accessories), running costs (consumables and service), and hidden costs (administrative, IT and help desk support, training, downtime). Additionally, if devices are identified for potential re-use, the design will maximize appropriate existing investments.

4. Physical Layout

Deployment must consider the workspace, the IT network, and the power connections available. Office planning can be enhanced with output device configuration options being considered in advance. We will work jointly to validate and/or adjust device target locations and take into account current floor space configurations, power, and local area network ports.

5. Work Environment

How people are organized into work groups, the functions they are performing, and processes being used drives the type and quantity of technologies to be deployed in order to meet business requirements.

6. Key Applications

Legacy systems; specialized applications, media, and/or functionality requirements; traditional workstation applications; and specific document characteristics are key elements defining output device requirements and placement needs.

Maximize Use of the Copy Center

With the inclusion of the Copy Center staffing and management, POA would implement operational initiatives to provide an efficient enterprise solution for MCCCD by defining when to use the copy center – i.e. jobs exceeding 100 pages.

Stage 2- Optimize the Fleet, and Keep it Optimized

Stage 2 activities may include re-allocation of equipment to different areas, assigning devices optimized for high volume to appropriate locations, reducing the overall size of the fleet, replacing three or four separate devices with one MFP and standardization of equipment. This stage can take place over a period of time that would allow for a distribution of costs associated with standardization, if standardization is the only benefit of replacing equipment. Within MCCCD's suite of current products it may make sense to continue to use equipment that is already in the fleet based on gathering the information discussed above.

In the case of the equipment that is currently under lease if determined this equipment is adequate for the optimized fleet then we would help MCCCD to manage out of the lease and purchase the equipment at lease end. POA is able to service approximately 98% of your equipment portfolio. For the products that are not slated for replacement within a reasonable time frame from contract award; POA would replace with an approved model at no additional cost to the school.

The optimization effort is ongoing. Just because a particular configuration or allocation scheme works initially, that doesn't mean it will be an appropriate solution forever. We will continue to monitor usage and requirements and then re-balance the fleet when necessary. We will work with you to provide regular reports and recommendations based on our analysis of device utilization data and a constant surveillance of end-user needs and requirements. Quarterly or, at least, bi-annual meetings with MCCCD are recommended in order to keep your organization optimized.

Stage 3 - Document Management, Document Workflow and Enhanced Business Processes

In the third stage, we would work closely with you to analyze existing paper based

workflows and automate them to completely eliminate paper with workflow solutions, enable desktop or device-centric creation of electronic job tickets, implement smart routing to send print jobs to appropriate devices, and introduce the benefits of document templates, stored content and variable data printing.

This business process enhancement is an important step in moving beyond infrastructure optimization to business process enhancement. Firms are moving even beyond business process enhancement to business process optimization. This entails examining the underlying business process to identify ways to improve the process and create even greater business efficiencies.

4.2.1.4.1.2 Implementation: Describe your implementation process, including any details on your company's requirements for implementation.

POA is prepared and experiences to ensure a smooth transition and implementation of a contract of this scope. A smooth transition from one vendor to another or even from one piece of equipment to another is a key element to maintain productivity and end-user satisfaction. We have leveraged our experience over the last 40 years to develop a smooth and efficient implementation process. Following award of the contract, POA will meet with MCCCD to discuss the scope of work, equipment rollout, installation strategy, a smooth transition between staffing and processes in the Copy Center, Mail Room and Shipping & Receiving. A specific timeline with expected delivery dates, employee retention or transition, and a priority list for replacement locations.

Pre-Installation / Pre-Delivery

Pacific Office Automation has an Installation Program that covers site reviews prior to installation to evaluate the site for delivery and space/electrical requirements. Concurrent with this process, equipment is ordered from the warehouse; equipment is set up, tested then prepared for delivery. The Account Manager and Health One / HCA Continental Division's assigned personnel then coordinate the exact delivery date and am/pm preference.

The Account Manager will coordinate with all appropriate Health One / HCA Continental Division's staff for the connecting of networked equipment and any other pertinent installation needs.

Confirmation of Machine Arrival Date / Time

Throughout the equipment sales process a timeline will be established as to the estimated date of delivery. Following the finalized timeline the copier equipment sales staff will work with the delivery coordinator in establishing the timeline for delivery for each specific machine. A follow-up call will be placed to the authorized purchaser verifying the delivery date one week prior to delivery. One day prior to

delivery a morning or afternoon delivery will be established and verified with each authorized purchaser.

Installation of Equipment by Delivery Driver

Pacific Office Automation has established a basic driver training program that includes the basic installation of all copiers.

4.2.1.4.1.3 Training:

Describe your training process both at the beginning of an implementation and ongoing.

POA offers in-depth customer user training upon installation of all new equipment for no additional cost. These training courses are outlined below. Usually it is appropriate to have between 5 and 10 people trained to provide proper understanding of the copier. Many times it is hard to see the interface or associate many specific jobs with a great deal of people being trained at once. If the authorized purchaser would like the majority of the people to have a basic understanding of the machine a larger group would be appropriate.

Copier training includes:

- Complete overview and understanding of machine capabilities and basic features
- Basic operation
- Handling errors
- Care and installation of supplies
- Finisher functions, double sided, enlarge/Reduce, Stapling, collating
- Training on how to place service calls
- Training on how to collect meter reads
- Basic maintenance, including toner and paper replacement
- Clearing of miss-feeds/paper jams
- Staple cartridge installation
- Supply ordering

Print driver training will include:

- Driver installation and configuration
- Basic operation
- Handling errors

- How to utilize the different finishing capabilities (stapling, hole-punching etc.) depending on the configuration of the copier
- Use of drivers for daily operations and in standard environments secure printing
- How to view the job queue

Scanner training will include:

- Basic operation
- Handling errors
- Use of Drivers for Daily Operations and in standard environments
- Scanning to internal hard disk / network share drive
- Submission from workstation or selection from library of documents all aspects of how to scan to desktop / E-mail / or FTP
- How to enter new destinations (i.e. email addresses)
- How to scan both sides of the document
- Resolution adjustment
- Document type
- Any other functions associated with standard scanning

4.2.1.4.1.4 Fleet Management:

Describe your process for fleet management. What are the options available for fleet management, such as on-site full-time, part-time, first service responder, consumables management, etc. Include how you would manage legacy installed devices from other manufacturers.

At Pacific Office Automation, we offer custom managed print services so our customers can focus on their core business. We monitor equipment, collect data, and streamline document management for both small businesses and large organizations with thousands of printers, copiers, scanners and fax machines across multiple locations. Our print track and control solutions will allow our staff to focus on their tasks and responsibilities, while also reducing their environmental impact. Since we are an approved Ricoh reseller and service dealer (and their Largest Dealer) along with Authorized Reseller and Servicing Dealer for HP, MCCCD should have confidence in our expertise to service legacy devices.

4.2.1.4.1.5 Service/Help Desk Integration:

Describe your capability to staff an on-site service/help desk at a Participating Public Agency's location.

April 2015 Phoenix Children's Hospital and Pacific Office Automation form a multi-year Managed Print Services (MPS) Contract to service and support their 770+ MFPs and printers state wide. The MPS includes managing their Copy Center as well; printing over 2M+ prints a month. This contract is managed by (4) POA employees including a Copy Center Supervisor, trained production liaison, onsite technician and a customer support representative (Service HelpDesk). Responsibilities, besides maintaining their critical patient care devices, are to support PCH in training, workflow efficiencies and rightsizing their entire fleet. We have received numerous accolades from Executives and end users from the improvement in response time and equipment uptime. The PCH/POA's MPS agreement has saved PCH hundreds of thousands of dollars in hard costs and PCH will attest to even more savings in soft costs

4.2.1.4.1.6 Maintenance:

Describe your company's ability to perform break/fix services. Include a listing of all manufacturers your organization can and cannot service. In addition, how do you handle meter collection?

Break/Fix Services

In the IT services industry, the break/fix service model has received criticism for being a "reactive" method for caring for customers' IT systems and Printer Fleet. Some argue that the model inherently creates a situation where break/fix companies will see greater financial gain from fixing customers' IT/Printer Fleet issues than from taking preemptive measures to prevent issues from occurring in the first place. POA's managed services model therefore is seen by many as a superior IT support model, because MPS proactively monitor and manage customers' IT systems/Printer Fleet and offer a billing structure that customers can control through SLAs.

Authorized Manufacturers

Our standing in the U.S. makes Pacific one of the world's largest dealers for Canon, Sharp, Konica Minolta, Toshiba, Ricoh and Lexmark copier, printers, faxes and multifunctional devices. Specifically, listed below is how we rank among the primary manufacturers we represent. In addition, POA is also an authorized reseller and service provider of Oce, Xerox, Kip, Muratec, HP, Kodak, Brother and Kyocera.

POA's ranking among our primary manufacturers:

- **Konica/Minolta's** largest dealer in the country for the last 11 years (2006 -2016)
- 3rd largest **Canon** dealer in the country
- 2nd largest **Sharp** dealer in the country
- Largest **Ricoh** dealer in the Western 16 States
- **Largest** Lexmark dealer in the country
- Largest EFI (Electronics For Imaging) Fiery dealer in the North America

Meter Collection

POA will utilize either FMAudit or VCare software to provide automated meter collection. MCCCD administratively have controls to limit, remove, quarantine and capture monthly copies and prints of your fleet.

4.2.1.5 Onsite Services

Supplier is responsible for staffing coverage for all mailroom, shipping & receiving and copy center operations.

POA currently operates over 25 C.R.M. print service locations as well as mailroom facilities ranging in scope from basic service on leased and/or owned equipment to complete management of a staff including service technicians, copy center and mail room personnel. All on-site employees remain employees of POA. One example encompasses facilities in both Oregon and Utah. They're structured with a supervisor, copy center employee, multiple mail/freight personnel and an on-site technician. Complete array copy services, job submission software and tracking, finishing and processing of mail and freight are handled. Each facility handles 220,000 images per month with an average of 80 jobs per month. This national energy company operates under strict security guidelines and POA is required to meet exacting Service Level Agreement benchmarks with monthly reporting.

Staffing Qualifications & Hiring Process

At Pacific Office Automation we believe that our success is dependent upon the people we employ. This philosophy certainly applies when providing a facilities management program for a major account such as MCCCD.

First, we must ensure that we match the right candidate for each position. Pacific Office Automation utilizes a five-step process for employee selection. This process consists of the following components:

1. **Screening**
    - A Screening Interview
    - Personal History Review
    - Character Reference Check
    - Interest Analysis Test (IA)
2. **Interview Preparation**
    - Behavioral Evaluation
    - Reference Check
    - Character References
3. **Selection Interview**
    - Interest Analysis Validation
    - Depth Probe

- Company Introduction
- Address Areas of Concern
- Escorted Visitation with Current Employee of a Similar Position

4. **Decision**
5. **Offer/Mutual Commitment**

Written commitment of both parties related to expectations and rewards that will result in a long-term, successful relationship

Once a candidate is selected for employment, training is scheduled that relates to the position filled. Sources of training may include:

- Supervisor
- Co-worker(s)
- Consulting services
- Manufacturer training seminars
- Manufacturer internal web sites
- Internal training programs and seminars
- Third-party classes

Employee Retention

Performance reviews are conducted on a quarterly basis to ensure that each employee is developing at the agreed and desired pace. MCCCD would participate in the review for on-site personnel. The review form used by Pacific Office is attached. This process also ensures that each employee's expectations of the company are satisfied and that they are sufficiently challenged within their position.

While selection and development are important, equally important is retention of the properly selected and placed worker. At POA we believe that we enjoy a low level of employee turnover, in large part, because of our exceptional benefits programs. These benefit programs includes:

- Better than industry-standard compensation programs.
- Medical and dental insurance.
- A well-equipped, clean and modern work environment.
- Incentive trips and team-building events.

- Recognition of balance in the work/family relationship.
- Manufacturer sponsored incentives – passed on to eligible employees.
- Family scholarship program.
- Employee education/tuition reimbursement program.

With 50% contribution match together with annual profit sharing contributions, POA has historically given a 90% match on employee contributions to their 401(k) retirement savings plan.

4.2.1.5.1 Mailroom Staffing/Operations

Supplier to provide staffing services in the college mailroom to deliver mail, process outgoing mail, and any other services required for the operations of the mailroom.

POA will provide staffing utilizing the hiring process outlined previously to manage the following services, during normal business hours, Monday to Friday:

- Sort all incoming mail into assigned mail slots
- Provide daily mail runs (times and frequencies to be determined)
- Express and Certified mail delivered once daily, collecting signature as needed
- Maintain log of express, certified or registered mail requiring a signature
- Prepare outgoing express, certified and registered mail
- Order supplies for express, certified, UPS, FedEx and DHL mail
- Pickup outgoing mail on scheduled runs
- Provide folding / inserting services for outgoing mail
- Meter outgoing mail
- Trace and resolve delivery issues with all carriers

The POA staff member will also provide the following light duties as requested:

- Restock coffee / break room daily
- Restock paper inventory for copy rooms and printer areas at least once per week
- Order and restock toner and supplies for copiers as needed
- Restock and order supplies for First Aid Kit

- Assist with preparation of conference room / training room set up prior to meetings according to requestor specifications
- Assist with audio / visual equipment as needed
- Move small boxes weighing less than 80 lbs

4.2.1.5.2 Shipping & Receiving Staffing/Operations
Supplier to provide staffing services at the college receiving dock to process incoming and outgoing shipments, inventory, and any other services required for the operations of the receiving dock. Shipping & receiving staff shall be forklift certified.

POA will utilize the same hiring process noted above to ensure the right person is employed for the shipping and receiving staffing. POA will comply with all job qualifications as listed by MCCCD.

4.2.1.5.3 Copy Center Staffing/Operations
Supplier to provide staffing services in the college copy center to complete requested print jobs, dispatch staff for managed print services, and any other services required for the operations of the copy center.

Onsite Copy Centers are responsible for Production Print operations provided to the District. Typical documents produced by Printing Services include:

- **Variable Data Printing (Invoices, Retirement Statements, custom letters, postcards and addressing)**
- **Books, booklets, and manuals of various types, sizes, and bindings (Stapled, Saddle Stitched, GBC and Coil bound)**
- **Miscellaneous reports, fliers, forms, etc**
- **Newsletters**

POA will provide the necessary staff to manage the Copy Center operations.

Job Title: Copy / Mailroom Site Manager

Major Goals and Responsibilities

This person will operate and supervise the use of large-format copy machines in a high volume environment. This is an on-site copy center for a large company. Accept, organize and manage large copy jobs. Organize and handle all mailroom activities, including sorting and/or delivering all incoming and outgoing mail This job will also involve the knowledge and use of fax equipment. Co-ordinate service and maintenance of all Copy/ Mail room equipment. Supervise copy center and mailroom staff, and handle all hiring and firing. Management of operations will include dealing with vendors, suppliers, clients, and internal customers (employees). The site manager will be responsible for meeting jobs deadlines and maintaining quality.

Products and Services

The FM on-site person provides the services: Document production, ordering vendor supplies, ordering office supplies and all of the copier administration duties. The FM/ Mailroom supervisor is in charge of any personnel working in the center.

Essential Activities

The five most important activities:

1. Managing copy center.
2. Operating large duplicator copying equipment, faxes and sorting machines.
3. Interacting with internal customers.
4. Ordering supplies, dealing with vendors and suppliers.
5. Dealing with personnel issues, reviews, hiring, etc...

People Managed

Individual will manage 3-4 copy center and mailroom employees.

Primary People Contracts

External: Vendors, suppliers, delivery people, out-source people.

Internal: Copy center/ mailroom employees, many company employees using copy center and mailroom. People at all levels.

Behavioral Characteristics, Attitudes and skills required

On the management side, this person must possess organizational skills and the ability to manage people. Objective decision-making, problem solving, and customer relation skills are important. This person will need to be a competent and fair manager as well as have a creative and aggressive work ethic. This individual should also have experience and a working knowledge of using large copier/duplicator equipment and mailroom equipment in a busy environment. This person should be level headed and able to handle the stress of deadlines, workloads, and demanding customers. They will also be asked to project a positive and helpful attitude toward others.

Prerequisites

This person should have experience operating large format copy equipment, and high volume duplicating equipment. Have experience in leadership/ management of copy center/ mailroom environment.

Challenges

The toughest part of the job will be the overall management of a variety of operations, maintaining accuracy of mailroom distribution, quality of copies being produced, and

meeting job deadlines under busy conditions. The ability to balance workloads and make timely decisions on when to perform work in-house vs. outsourcing large jobs is also necessary. Keeping supplies sufficiently stocked and equipment serviced is another important facet of the job. Ultimately, this individual will have to please many different types of people, while interacting with a variety of personalities.

Outside influences

Turnover in the Copy Center/ Mailroom employees.

Varying workload demands. Equipment failures.

Lack of supply deliveries, relying on other vendors for service and supplies.

Untimely mail deliveries. Seasonal workload changes.

Job Title: Key Operator

Major Goals and Responsibilities

This person will operate a high-volume duplicator on a daily basis. The Operator will provide key operator assistance for all other equipment provided by POA. This will include a daily check of all copiers for paper, toner and overall condition. This person will also be doing key-operator training, jam removal and placing service calls to POA as needed. The Operator is to maintain a daily and monthly inventory of all supplies (paper, developer, toner, etc.) This person will stay committed to all deadlines, communicate effectively with the customer, as well as the on-site contact person, and be attentive to details. Lunches shall be scheduled in a manner to have coverage in the mailroom and print shop at all times.

Products and Services

The Operator provides the service of ensuring the machines are fully equipped and in operating order.

Essential Activities

1. Provide excellent copy quality.
2. Schedule work to be copied.
3. Basic machine maintenance.
4. Maintain all records.
5. Achieve daily, weekly and monthly production targets.
6. Respond to customer concerns and problem solve.
7. Interact with various end-users at Safeway.
8. Ensure processes and procedures are being followed set by POA and Safeway.

9. Ensure all customer objectives are met.

People Managed

None (self)

Primary Contacts

External: Vendors, suppliers, delivery people and out-source contacts..

Behavioral Characteristics, Attitudes and skills required

This person must possess organizational skills and the ability to fulfill requests. Objective decision-making, problem solving, and customer relation skills are important. This person will need to be a competent and have a creative and aggressive work ethic. They should also have experience with, and a working knowledge of, large copier/ duplicator equipment and mailroom equipment in a busy environment. This individual should be level headed and able to handle the stress of deadlines, workloads, and demanding customers while always projecting a positive and helpful attitude toward others.

Prerequisites

This person should have experience operating large format copy equipment, and high volume duplicating equipment. This individual should also have experience in operating a copy center/ mailroom.

Challenges

The toughest part of the job will be the overall operation of the mailroom equipment and supplies, while ensuring the quality of copies being produced and meeting job deadlines under busy conditions. The ability to balance workloads and make timely decisions on when to perform work in-house vs. outsourcing is also necessary. Keeping supplies sufficiently stocked and equipment serviced will be another challenge for this individual. Ultimately, he/she will need to please different types of people, while interacting with a variety of personalities. This will all need to be done while projecting a helpful and positive attitude.

Outside influences

Turnover in Copy Center/ Mailroom employees. Varying workload demands

Equipment failures.

Lack of supply deliveries.

Relying on other vendors for service and supplies. Untimely mail deliveries.

Seasonal workload changes.

Proposed Project Submission Software

POA is recommending the implementation of Navigate/Connect to provide a workflow from all internal customers to the on-site Copy Center.

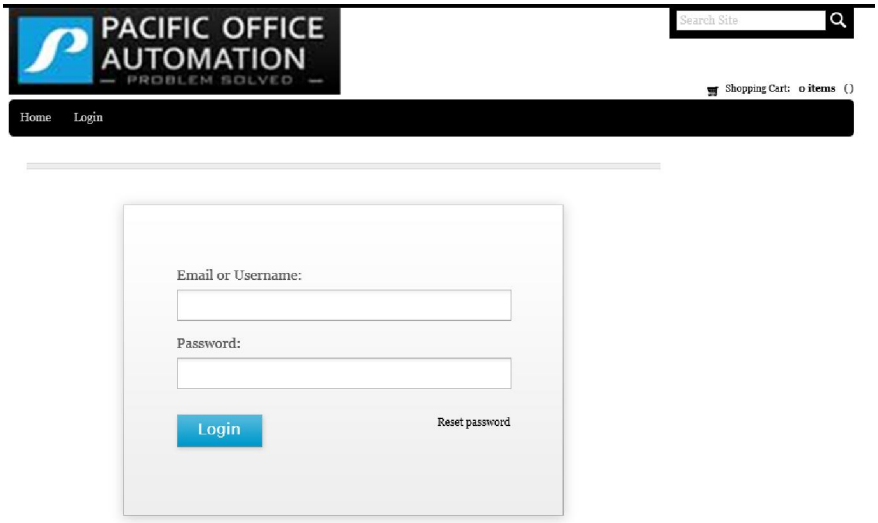
The implementation of this software creates an automated, verifiable workflow for job requests. Authorized MCCCD staff members use their own unique login and password to access the storefront that has been customized to offer the forms and documents they routinely order. Authorized MCCCD staff members can submit jobs at any time, from any location by simply completing an electronic job ticket. Instant email notifications are sent to keep staff member informed of their print job status. Staff members may also check on order status via the website.

Navigate/Connect Benefits

Fast easy ordering (one step reorders)

- 24/7 access to submit orders
- Single and multi-document orders
- Automated, reliable PDF for proofing and production
- Address book for frequently used shipping and billing locations
- Order status at any time via Web browser or email updates
- Private user folders store commonly used documents
- Authorized shared access to forms, other documents
- Create variable data jobs by uploading database files at “Order-time”
- Upload images at “Order-time” to immediately incorporate into the print job
- Products may be identified by description or thumbnail image
- Ease of use with Active Directory and LDAP
- Integrated with Mailroom Services (tracking and reporting)

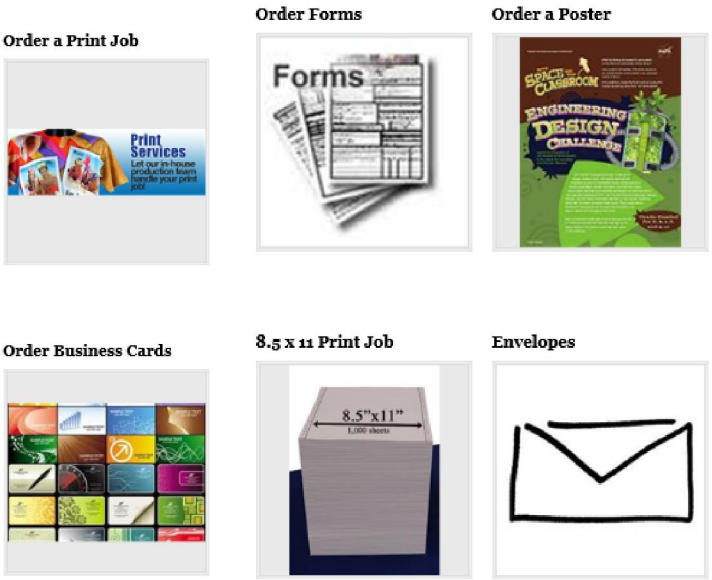
Login to Customized Storefront



Authorized staff members use their own unique login and password to access the Storefront that has been customized to offer the forms and documents they routinely order.

Select Project / Order

Authorized MCCCD staff members can submit jobs at any time, from any location by simply completing an electronic job ticket.



Last minute projects can be created by uploading the database files during the order process. Originals can also be submitted by thumb drive, email or hard copy drop off.

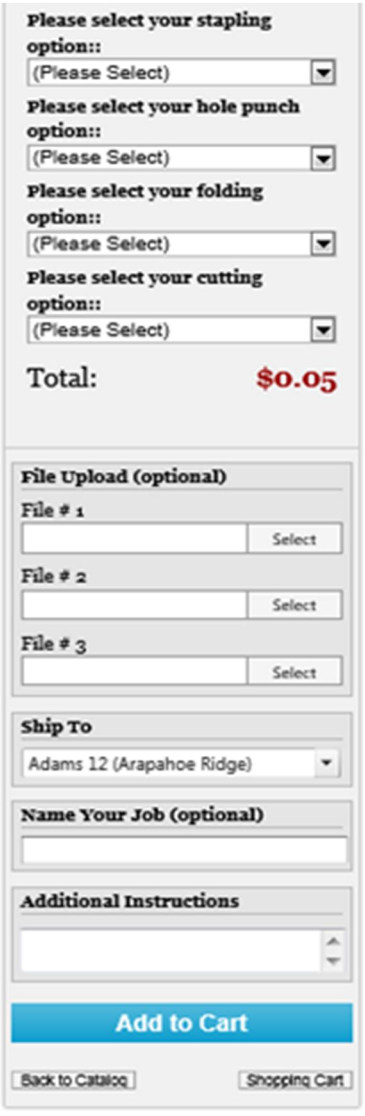
Hardcopy Print Job

For files you cannot upload

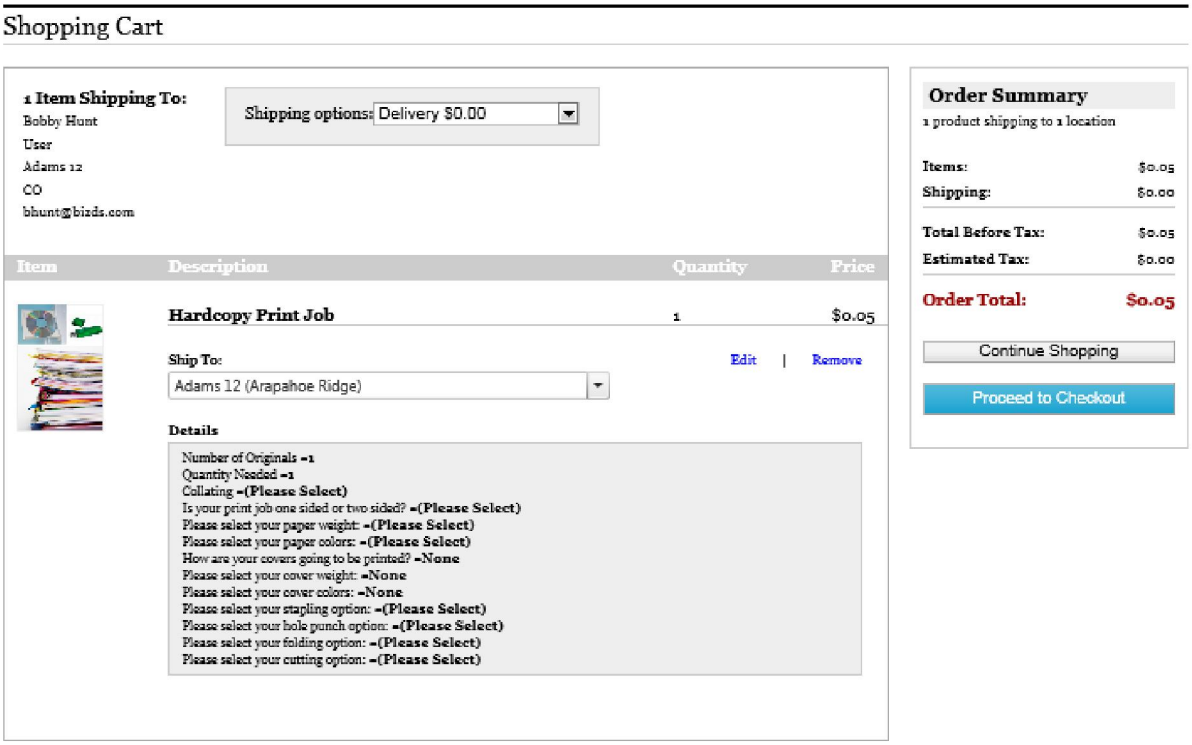
Print Job - Hard Copy Order

Select Project Printing Specifications

Specifications for your job such as duplex, stapling finishes, special paper can be identified

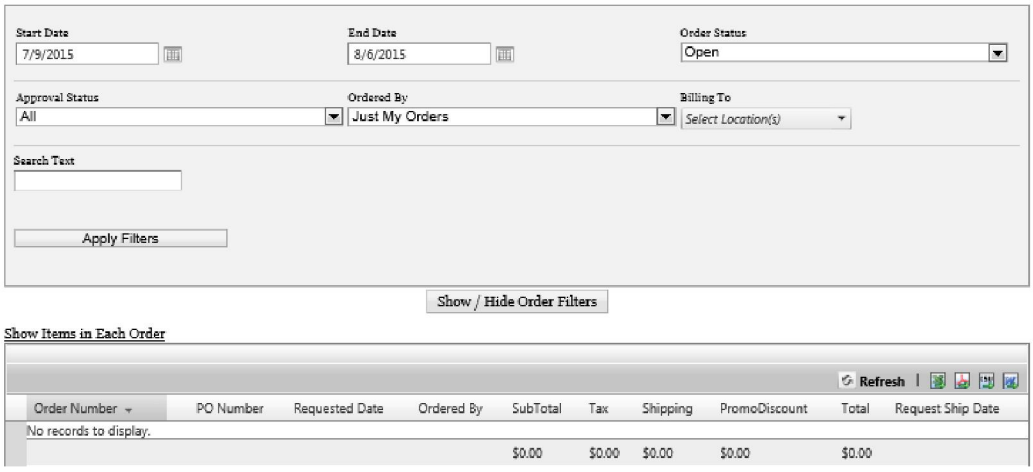


Check Out and Select Shipping Options if Desired



Reports

Each user will be able to track their projects. The proposed Navigate/Connect system will provide the required reports. Pacific Office Automation will provide the requested reports in an electronic format as often as requested by MCCCD. If desired, an administrative login can be supplied to MCCCD which will provide the ability to pull reports as desired.



4.2.1.6 Related Products, Services and Solutions
Supplier to provide a complete range of Related Products, Services, and Solutions such as analysis, inventory control, document management, planning, software solutions, network solutions, third party integration related to the purchase or lease of items, fleet management, overflow printing services, legal document services or any other Products, Services and Solutions offered by Supplier.

Pacific Office Automation is an authorized solutions provider with a complete line card of solutions in the following categories: Enterprise Document Management - with emphasis on (AP, HR Onboarding, and Contract Management), Enterprise Search, Workflow Routing, Print Management and Reporting, Security, Fax Server Solutions, Desktop Software solutions, PrintShop Specific Solutions (Navigate/Connect job submission tool) and Mailroom Specific Solutions (WTS, Pitney Bowes).We have also included software examples: ViaWorks (search for any document in your network). http://helpconsole.com/viaworks/#pageid=viaworks_help_center
GMC Inspire™ is the only single-design Customer Communication Management (CCM) solution that lets you create, manage and deliver quality customer communications.

*Please note: We would like to address Print Management Solutions pricing (e.g.: Equitrac Express and PaperCut…Equitrac Express pricing is not based upon number of users while PaperCut is based upon number of users). We would also like to address Mailroom Tracking Solutions (Neopost's WTS and Pitney Bowes' SendSuite…a number of variables to consider (number of handhelds, sophistication of the products, etc.). Please let us know when we can meet to discuss further (presentations and pricing).

4.2.1.6.1 Software Solutions: Software unlocks the true capability of the MFD's while enabling them to be easily administered from anywhere on the network and therefore is a key component to any MFD Fleet. Print management, workflow automation, diagnostics, configuration, monitoring, reporting solutions, and security features such as data overwrite should be addressed. Scanning software should accommodate scanning to a variety of image/document management applications. Print drivers and solutions offered should be compatible with current IT standards. All data will become the sole property of the public entity when the contract is terminated or renewed. All solutions implemented should be capable of high-availability, load balancing, clustering, and failover capability to permit operational continuity and negate or minimize end-user/enterprise solution downtime.

Please note our comments in 4.2.1.6 "Related Products/Services and Solutions". All third party solutions are compatible with current IT standards including virtual server environments. Each solution has a specific strategy to ensure high-availability to ensure operational continuity.

4.2.1.6.2 Consultant/Professional Services: Describe any professional services you offer.

Pacific Office Automation has a Professional Services Organization to meet customer demand for comprehensive, customized printing and software solutions. POA leverages its service employees and partners to bring many years of in-depth knowledge of the office equipment industry, and industry specific applications to develop and implement customized printing solutions that streamline business processes and workflow, reduce operating costs and improve productivity.

The Consulting/Professional services team brings over 200 years of Software industry experience. We ensure we have certified installers and trainers locally for our client base. We invest in a lab to test new releases of our vendor's products, and ensure we have a working knowledge of all elements of the solutions. Our clients appreciate the flexibility of Pacific Office Automation's Consulting. We offer a train-the-trainer methodology for clients who prefer to take on their own rollouts of the solutions.

4.2.1.6.3 Additional Value Added Services: Describe any other Managed Print Services you offer.

Pacific Office Automation offers the following: Printers, Copiers, Fax, Scanners, MPS, Managed IT Services, Facilities Managements, Software Solutions, Consulting, Asset Management, Mail Automation Solutions, Courier Services, Scanning, Wide Format, Print Shop Overflow, VOIP Telephony, and Refurbishment Services.

7. RESPONDENT QUESTIONNAIRE

Provide information to all sections below. Failure to provide required information may cause the proposal to be deemed non-responsive.

7.1 Provide a description and experience of your firm, and the specific individuals (submit resumes) who would be directly assigned to this contract. This includes company structure, number of years in business, and number of staff. In addition, please provide documentation supporting the financial stability of your company. Please provide a Dunn & Bradstreet rating along with other references the vendor feels support this data.

Founded in 1976, Pacific Office Automation (POA) is a company with deep roots in the West. Since our founding, we've grown to become the industry's largest independent dealership in the country. Pacific is a team of over 940 hardworking and dedicated men and women in locations throughout Oregon, Washington, Arizona, Utah, California, Colorado and New Mexico. We provide document and image management products, services, support and supplies to customers regionally, nationally and internationally.

Our standing in the U.S. makes Pacific one of the world's largest dealers for Canon, Sharp, Konica Minolta, Toshiba, Ricoh and Lexmark copier, printers, faxes and multifunctional devices. Specifically, listed below is how we rank among the primary manufacturers we represent. In addition, POA is also an authorized reseller and service provider of Oce, Xerox, Kip, Muratec, HP, Kodak, Brother and Kyocera.

POA's ranking among our primary manufacturers:

- **Konica/Minolta's** largest dealer in the country for the last 11 years (2006 -2016)
- 3rd largest **Canon** dealer in the country
- 2nd largest **Sharp** dealer in the country
- Largest **Ricoh** dealer in the Western 16 States
- Largest **Lexmark** dealer in the country
- Largest EFI (Electronics For Imaging) Fiery dealer in the North America

When you choose Pacific as your office productivity partner, you join a family of customers large and small who have discovered that Pacific makes a big difference. School Districts, banks, brokerage firms, government agencies, manufacturing plants, retailers, law firms, churches, every type of organization is part of Pacific's family of customers. We have provided products and service for one-person owned companies,

government departments and up to Fortune 100 international accounts.

Pacific Office Automation Locations:

Headquarters Beaverton, Oregon

Branch Offices: Beaverton, Oregon (3 branches)
Salem, Oregon
Eugene, Oregon
Medford, Oregon
Bend, Oregon
Seattle, Washington (3 branches)
Kennewick, Washington
Kent, Washington
Everett, Washington
Tacoma, Washington
Spokane, Washington
Phoenix, Arizona (2 branches)
Tucson, Arizona
Santa Fe, New Mexico
Albuquerque, New Mexico
Salt Lake City, Utah
Bay Area, California
Denver, Colorado

Pacific Office Automation D&B #: 060600996

Consistent Growth

Pacific Office Automation Annual Revenue Growth

Year	Revenue	Gain	% Gain
1977	$810,301	$0	-
1978	$894,563	$84,262	10%
1979	$1,225,659	$331,096	37%
1980	$1,833,793	$608,134	50%
1981	$2,029,362	$195,569	11%
1982	$2,462,534	$433,172	21%
1983	$2,919,301	$456,767	19%
1984	$4,484,094	$1,564,793	54%
1985	$4,498,094	$14,000	0%
1986	$4,854,330	$356,236	8%
1987	$5,224,877	$370,547	8%
1988	$7,524,806	$2,299,929	44%
1989	$11,273,882	$3,749,076	50%
1990	$14,779,927	$3,506,045	31%
1991	$15,977,534	$1,197,607	8%
1992	$18,545,129	$2,567,595	16%
1993	$26,025,576	$7,480,447	40%
1994	$31,259,600	$5,234,024	20%
1995	35,386,400	4,126,800	13%
1996	42,037,054	6,650,654	19%

Year	Revenue	Gain	% Gain
1997	48,283,812	6,246,758	15%
1998	56,135,788	7,851,976	16%
1999	62,154,431	6,018,643	11%
2000	67,416,765	5,262,334	8%
2001	71,308,676	3,891,911	6%
2002	73,900,367	2,591,691	4%
2003	74,622,888	722,521	1%
2004	88,407,422	13,784,534	18%
2005	101,206,920	12,799,498	14%
2006	115,096,663	13,889,743	14%
2007	129,051,783	13,955,120	12%
2008	135,513,028	6,461,245	5%
2009	138,770,190	3,257,162	2%
2010	148,756,602	9,986,412	7%
2011	165,634,856	16,878,254	11%
2012	185,743,862	20,109,006	12%
2013	213,498,111	27,754,249	15%
2014	234,461,914	20,963,803	9%
2015	257,660,740	23,198,826	10%
2016	285,334,043	27,673,303	11%

MCCCD Support Team

POA's One Contact/One Contract ensures that our partners are provided with consistent, qualified account managers that provide efficient customer support and problem solving abilities. Robert VanLaarhoven will be MCCCD's main point of contact. He is able to resource the experienced, capable and qualified technical, network specialists, administrative and sales staff at Pacific Office Automation. POA's Branch Support staff provides back-office administrative and contract billing support to ensure POA provides best-in-class customer service to MCCCD.

Contact:	**Robert VanLaarhoven**
Phone Number:	480-305-5496
Cell Number:	480-603-5111

Email: robert.vanlaarhoven@pacificoffice.com

Location: 1305 W 1st Street, Tempe, AZ 85218

Responsibilities include:

- Ensure customer satisfaction
- Oversee all activities within territory accounts
- Monitor orders ensuring timely deliveries
- Point of contact for any copier need

Adam Pritchett **Regional Vice President**

Responsibilities Include:

- Oversee Southwest Market Activities
- Ensure customer satisfaction

Doug Pitassi **President**

Responsibilities Include:

- Oversee all aspects of sales, service, and operations of POA
- Ensure customer satisfaction

Crystal Ekbom **Branch Administrative Manager**

Responsibilities include:

- Ensure customer satisfaction
- Oversees order processing to ensure timely deliveries
- Manages all financed orders
- Facilitate resolution of lease funding / billing issues
- Supports custom billing schedules

Kara Witten **Supply Fulfillment**

Responsibilities include:

- Ensure customer satisfaction
- Oversee all consumable supply activities within territory accounts
- Monitor consumable supply orders ensuring timely deliveries
- Point of contact for any consumable supply need

Joe Pesetsky **Service Manager**

Responsibilities include:

- Ensure customer satisfaction
- Address customer service concerns
- Oversees Southwest Market area service technicians
- Field Reviews of customer's copiers

Service Technician

Responsibilities include:

- Ensure customer satisfaction
- Maintenance of copier/multifunction devices in territory
- Management of parts car stock
- Maintain 1 hour call back and 4 hour response time

7.2 Describe the in-house capabilities of your firm, and provide the types of services you out-source.

POA will provide all services outlined in the RFP for Maricopa County Community College District. Experts in workflow management and printing, Pacific offers multifunction products, desktop laser printers, wide-format printers and scanners, copiers, document management software, software solutions, microform digital imaging systems, and full service & supplies. POA maintains teams of dedicated sales, service, network, production print, graphics and color personnel to provide these services to our clients, with no additional costs as part of our partnership philosophy.

General Support Services Offered

- Supply Ordering
- Customized billing
- Printer Service
- Local Dispatchers
- Document Management
- Document Workflow Analysis
- Document Archiving
- Small - Enterprise Level Scanning Solutions

General Benefits Offered

- Production Specialists
- Network Support / Service
- Graphic Systems Support
- Color Specialists
- Dedicated Color Trainers
- Dedicated Production Print/ Copy Trainers
- Pre-Sales and Post-Sales Support
- Large Format Copier/ Printer Sales and Support
- Facilities Management
- Asset Management
- Lease Portfolio Management

Technical Service Benefits Offered

Our service mission is to fix it right the first time! The MFP has become one of the most versatile tools for sharing information. Offices depend on it every day. Thus, we must satisfy our customers by responding quickly to requests for service and supplies. Partnering with Pacific means fewer things to worry about, namely the personal printers, the advanced digital copiers – black and white and color – faxes, and the high speed duplicators you depend on to keep your office functioning at its best.

Pacific encompasses a network of trained staff that has been recognized time and again as one of the leading technical training facilities in the nation for copiers and facsimile machines. To ensure long term reliability, our team of certified network and service technicians work directly with the IT staff to streamline the service process. All technicians are manufacturer trained and certified on all equipment. To guarantee this, we have invested in an on-site training facility consisting of several certified trainers.

7.3 Provide a list of current and/or past clients including educational institutions, if applicable. Give a description of the projects performed and level of involvement. Please include names, titles and current telephone numbers. (Please review our reference section for names, titles and contact information)

We have provided several references on the Attachment A – Bidder's Statement form. Below we are describing some accounts that are of a similar size and scope to MCCCD from a variety of vertical markets.

Metropolitan School District

Pacific Office Automation began working with a Metropolitan School District over fifteen years ago when each school and site had the autonomy to choose their copier vendor. At that time, Pacific Office Automation was one of five or six vendors to provide equipment and service to the district.

Approximately seven years ago the district released an RFP to create a contract for a single vendor. The contract covered all of the district concerns for lease terms and conditions and service guarantees; this was important because they were dealing with several different companies with varying terms and guarantees. The district schools and sites used a variety of copier equipment and wanted to maintain their autonomy. To help the sites feel comfortable the district created an evaluation committee consisting of representatives from the Elementary, Middle and High Schools and the district communications/marketing department.

Pacific Office Automation was awarded the contract and shortly after the award we scheduled a meeting for representatives from all of the schools to introduce our company and discuss the new contract and how it works with the district. Following the introduction meeting we met with the district purchasing staff to discuss the various lease end dates and the strategy for meeting with individual sites. The contract offered a variety of equipment but all had been approved by the district IT department for network connectivity. This allowed each site to have options for multi-function equipment without the concern for negotiating cost and connectivity for the device to be used as a network printer and scanner.

Pacific Office Automation also picked up service contracts on most of the owned equipment throughout the district to provide a consistent service provider. We went to each site and placed our service sticker on the owned units. Leased devices or devices with existing service contracts were included for service as contracts expired and/or replaced.

There is also a district website set-up to help the locations with any questions they may have regarding the service response time, training and contact information for the individual involved in managing the districts account. The sites were receptive to the changes but throughout the transition process we continued to explain the contract to each location and the process that the district had completed for the contract award.

We have built a strong relationship with the district and the sites and the changes provided the district with a single point of contact and a simplified billing process that meets their fiscal goals.

Over the past five years POA has placed over 100 new devices with service coverage. In July, 2012 we were awarded the new contract and will continue to provide equipment

operate as a sole service provider for five more years.

Regional Tertiary Education Enterprise

The discussion with this Enterprise began with an understanding of the goals of the University for Print Management starting from the desktop/network printers to the walk-up multi-function devices to a fully managed print center for university staff that includes mail runs and bulk mailing. The environment consisted of a variety of contracts for multi-function devices some with expired and others with contracts ending a year or more from when the print environment discussion began.

This enterprise was aware there was a need to make some change but needed a vendor that had a focus on managed print services that included the copiers but also a complete understanding of how to improve the document workflow. Following some discussions with the individuals involved with the committee we set-up a time to visit all of the locations to map the print devices on campus. The devices we mapped included printers, fax machines and copiers; basically any device that would output paper. During the process there were discussions with each department to understand their specific needs and how we could help improve their print workflow. Following the site visits POA developed a specific plan for the university that addressed the needs of each department as well as meeting the goals of the university.

The plan consisted of a consolidation of print devices but not a complete elimination of printers around campus. The university moved to multifunction-color devices which helped to eliminate many of the staffs need for inkjet color and networked color devices. The university standardized to essentially two models of Multi-function devices and POA began service all existing printers on campus.

The driving factor that made the solution possible and appealing is the integration the devices had with PaperCut software. The software gave the staff the ability to utilize their existing staff ID badges with the copiers for login, which tied into a centralized system for tracking and account management. They export the tracking information into a single document to upload to their accounting system for bill back. In the past each device would be tracked individually or not all, it provided another layer of accountability. The staff now has the option to login to the device and release a print job that is held in the PaperCut system until it is released or cleared out on the enterprises' designated schedule.

The solution also provided a centralized management of scan locations. The user logs in and is authenticated by AD which is associated with the staff ID card. The log-in information provides the device with the users email address and a button is made available that says scan to me. The user selects the scan to me and the email will be sent directly to them from the device. It eliminates the need to manage each device's address book as well as the need for users to have to search the LDAP for their name

each time at the device. It creates efficiencies and simplifies the process which in turn increases the productivity and morale of the office.

Another part of the office that is often overlooked now is the fax environment. During the evaluation process there was an assessment of the fax system and what the actual fax volume was versus how many fax lines were active on campus. We found the volume to be low compared to the number of lines. Based on that information we worked with IT to implement a fax server solution that allowed all of the multi-function devices to be fax devices without the need for an additional fax board on each device. The system also allows the enterprise to have faxes go directly to individuals through email or a designated network folder as well any print device that is on the network. The fax server allowed for centralized management of faxing what that means is any fax issue can be addressed without sending someone from IT to deal with Telephony. It also allows for routing of confidential information such as HR or SPED to be sent to a secured network folder or desktop folder.

Regional Teaching Hospital

Dates of Contract: Initial contract in 2001 – now on 3rd subsequent contract

Number of machines: 425+ MFP/copiers currently under lease and service/support contract

Synopsis:

POA partnered initially with OHSU back in 2001 and since that time have facilitated numerous equipment optimization projects. Such technology implementations have consistently provided OHSU with improved functionally, reliability and efficiencies and at the same time drastically reduced their operating costs.

Here's a sample of some the benefits we have brought to OHSU:

- Worked closely with OHSU's IT dept. to facilitate securely networking MFP devices for printing & scanning in a safe & secure manner that met OHSU strict security & HIPAA protocols.
- Implementing an embedded authentication & tracking solution to bring about central management of devices and reporting/tracking of usage.
- Substantial production print room upgrades providing copy center with improved functionality and versatility to better serve the OHSU community.
- Print shop "make ready" workflow solution & production print shop management.
- Consolidated custom quarterly reporting and billing and asset

management.

- 2 Full time onsite dedicated technicians at OHSU
- 1 Full time onsite dedicated facilities management (FM) employee

Local Children's Hospital

April 2015 Phoenix Children's Hospital and Pacific Office Automation form a multi-year Managed Print Services (MPS) Contract to service and support their 770+ MFPs and printers state wide. The MPS includes managing their Copy Center as well; printing over 2M+ prints a month. This contract is managed by (4) POA employees including a Copy Center Supervisor, trained production liaison, onsite technician and a customer support representative. Responsibilities, besides maintaining their critical patient care devices, are to support PCH in training, workflow efficiencies and rightsizing their entire fleet. We have received numerous accolades from Executives and end users from the improvement in response time and equipment uptime. The PCH/POA's MPS agreement has saved PCH hundreds of thousands of dollars in hard costs and PCH will attest to even more savings in soft costs.

7.4 Provide specific examples of clients that you feel were successful. What positive outcomes occurred as a result? Explain why the solutions you chose were the best ones each problem presented and what other options were considered.

Grand Canyon University is a great example of an organization being satisfied with their previous incumbent (very similar scenario to MCCCD currently – GCU had been with Ikon/Ricoh for 12 years). They were comfortable with their vendor but were not aware of what superior services and support were available until they prepared an RFP. Up until the day they signed the contract with POA, their staff shared with us the risk they were taking and the concerns of changing to an unknown merchant. Not only did POA save them literally millions of dollars in hard costs but multiple millions in soft costs (staffing/ support/technical expertise). POA brought more energy and enthusiasm to GCU as they grew from 3000 students to now over 15,000 students (over 50,000 when considering online students). POA initially gain the trust of GCU by servicing their fleet of Ricoh equipment by being more responsive, increased the uptime and resolution percentage significantly and we were more flexible to adapt to their growth. We brought innovative tools (e.g.: job submission tools which helped in responsiveness, accountability and improved quality for their administrative staff, faculty and students) (e.g.: Print Management Solution – PaperCut…at the time this tool was not that well known but we performed our own internal analysis to make sure it was trusted tool/solution for our clients…now it is the most preferred print management solutions in the industry). Other vendors have tried numerous times to un-seed us (e.g.: Xerox, Ricoh, KMBS, etc.) and

GCU has done their due diligence and has rewarded us each time with three consecutive contract renewals. We have gained their trust of communicating effectively, following through with details, stays competitively priced, providing them talented individuals to manage their printing fleet, Copy Center and Mailroom services and offering innovative "best of breed" solutions. Many of the manufacturers are trying to promote their own products (which may or may not best of breed) and/or when they want to offer state of the art products, they are slow to bring to market (e.g.: bureaucracy) similar to slow moving large ship, lacking the flexibility and nimbleness to take care of their clients.

Phoenix Children's Hospital is another great example of an organization being satisfied with their previous incumbent (very similar scenario to MCCCD currently – PCH had been with Ikon/Ricoh for 12 years). They were comfortable with their vendor but were not aware of what superior services and support were available until they prepared an RFP. We brought in technical expertise to assist in HelpDesk processes to improve service and support to not only their main campus but to remote locations throughout the valley and now in Tucson. We improve Copy Center accountability and responsiveness. They were spending tens of thousands of dollars outsourcing and are now saving funds by utilizing their own in-house services. We improve service and support to doctors, administrative staff, HIM and nurses and they are letting us know it is assisting in improving patient care. We utilized our expertise to rightsize their fleet, reducing costs and we brought a new manufacturer which improved performance in a number of departments. They have experience an entirely new level of service and support from their previous vendor and they rewarded us with a renewed contract.

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Together helping Educational Institutions advance their Office Technologies.

CANON iR400if/500if

SPECIFICATIONS

Copy Speed/Print Speed: Up to 42/52 ppm (Letter)
Maximum Copy Size: 8.5" x 14"
Maximum Copy Reservation: Five jobs
Scan Resolution: Up to 600 x 600 dpi
Copy Resolution (Enhanced): Up to 1200 x 600 dpi
Print Resolution: Up to 1200 x 1200 dpi**
Magnification: 20% to 200% (In 1% Increments)
Preset Reduction: 50%, 64%, 73%, 78%
Preset Enlargement: 121%, 129%, 200%
Standard Paper Capacity 1 x 500 + 80 Bypass (Total 330 Sheets)
Maximum Paper Capacity: 4 x 500 + 80 Bypass (Total 1,080 Sheets)
Acceptable Paper Weight: 17 lb. to 24 lb. Bond (Cassette)
17 lb. to 32 lb. Bond (Bypass)

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon IR500if	**$ 4,200.00**		**$1,260**	**$ 117.60**	**$ 95.76**	**$ 23.12**
Canon IR400if	**$ 5,250.00**		**$1,575**	**$ 147.00**	**$ 119.70**	**$ 28.90**
OPTIONAL ACCESSORIES						
Cassette Module-AA1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Cabinet Type-H	$160		**$80**	**$ 4.48**	**$ 3.65**	**$ 1.47**
Cabinet Type-L	$200		**$100**	**$ 5.60**	**$ 4.56**	**$ 1.84**
Staple Finisher-R1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
FL Cassette-AS1 (replacement for cassette)	$121		**$61**	**$ 3.39**	**$ 2.76**	**$ 1.11**
Envelope Cassette-E1	$504		**$252**	**$ 14.11**	**$ 11.49**	**$ 4.62**
Copy Card Reader-F1	$315		**$158**	**$ 8.82**	**$ 7.18**	**$ 2.89**
Copy Card Reader Attachment-C2	$84		**$42**	**$ 2.35**	**$ 1.92**	**$ 0.77**
Canon Card Set-A1 (1-30)	$158		**$79**	**$ 4.42**	**$ 3.60**	**$ 1.45**
Canon Card Set-A2 (31-100)	$347		**$174**	**$ 9.72**	**$ 7.91**	**$ 3.18**
Canon Card Set-A3 (101-200)	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A4 (201-300)	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A5 (301-500)	$935		**$468**	**$ 26.18**	**$ 21.32**	**$ 8.58**
Canon Card Set-A6 (501-1000)	$2,352		**$1,176**	**$ 65.86**	**$ 53.63**	**$ 21.58**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Braille Label Kit-F1	$35		**$18**	**$ 0.98**	**$ 0.80**	**$ 0.32**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stand	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Super G3 2nd Line FAX Board-AM1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Direct Print Kit (for PDF/XPS)-H1e	$150		**$75**	**$ 4.20**	**$ 3.42**	**$ 1.38**
PCL International Font Set-B1	$473		**$236**	**$ 13.23**	**$ 10.77**	**$ 4.34**
Barcode Printing Kit-D1e	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Web Access Software-H1e	$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**

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CANON iR400if/500if

Universal Send Trace & Smooth PDF Kit-A1	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Universal Send Security Feature Set-D1e	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Universal Send Digital User Signature Kit-C1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Secure Watermark Kit-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
HDD Data Erase Scheduler V2.2	$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
HDD Data Encryption Kit-B6	$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**
Remote Operator's Software Kit-B1e	$315		**$158**	**$ 8.82**	**$ 7.18**	**$ 2.89**
IC Card Reader Box-A1	$160		**$80**	**$ 4.48**	**$ 3.65**	**$ 1.47**
Silex Wireless Bridge SX-2500CG	$260		**$130**	**$ 7.28**	**$ 5.93**	**$ 2.39**

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CANON iR2525

SPECIFICATIONS

Letter: Up to 25 ppm
First Copy Time: 3.9 Seconds (From Platen Glass)
5.9 Seconds (From DADF)
Multiple Copies: 1 - 999
Magnification: Platen: 25% - 400% (in 1% Increments)
DADF: 25% - 200% (in 1% Increments)
Preset Reductions: 25%, 50%, 64%, 73%, 78%
reset Enlargements: 121%, 129%, 200%, 400%
ximum Original Size: 11" x 17"
lard Paper Capacity: Dual 550-Sheet Paper Cassettes + 50-Sheet Stack Bypass
Optional: Dual 550-Sheet Paper Cassettes
Manual Bypass: 50-Sheet Stack Bypass
Maximum Paper Capacity: 2,200 Sheets

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon 2525	**$ 3,500.00**		**$1,050**	**$ 98.00**	**$ 79.80**	**$ 19.27**
OPTIONAL ACCESSORIES						
ADF Access Handle	$ 139.00		**$70**	**$ 3.89**	**$ 3.17**	**$ 1.28**
Basic Card Set	$ 167.00		**$84**	**$ 4.68**	**$ 3.81**	**$ 1.53**
Braille Label Kit - E1	$ 35.00		**$18**	**$ 0.98**	**$ 0.80**	**$ 0.32**
Cabinet - C	$ 137.00		**$69**	**$ 3.84**	**$ 3.12**	**$ 1.26**
Card Reader Att. D3	$ 60.00		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
Card Reader - E1	$ 306.00		**$153**	**$ 8.57**	**$ 6.98**	**$ 2.81**
Convenience Stapler	$ 300.00		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Document Tray - J1	$ 55.00		**$28**	**$ 1.54**	**$ 1.25**	**$ 0.50**
Duplexing Automatic Doc. Feed. - AB1	$ 620.00		**$310**	**$ 17.36**	**$ 14.14**	**$ 5.69**
Envelop Feeder Attachment D1	$ 200.00		**$100**	**$ 5.60**	**$ 4.56**	**$ 1.84**
FL Cassette - AJ1 (550/Mrepl for 1)	$ 113.00		**$57**	**$ 3.16**	**$ 2.58**	**$ 1.04**
FL Cassette - AK1 (550/ 2,3,4)	$ 113.00		**$57**	**$ 3.16**	**$ 2.58**	**$ 1.04**
Inner 2Way Tray-G1	$ 140.00		**$70**	**$ 3.92**	**$ 3.19**	**$ 1.28**
Inner Finisehr Tray - B1	$ 220.00		**$110**	**$ 6.16**	**$ 5.02**	**$ 2.02**
Inner Finisehr - B1	$ 1,200.00		**$600**	**$ 33.60**	**$ 27.36**	**$ 11.01**
Platen Cover Type P	$ 75.00		**$38**	**$ 2.10**	**$ 1.71**	**$ 0.69**
USB Keyboard (Cherry)	$ 110.00		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Color Send Kit - Y1	$ 800.00		**$400**	**$ 22.40**	**$ 18.24**	**$ 7.34**
PCL Pritner Kit - AF1	$ 600.00		**$300**	**$ 16.80**	**$ 13.68**	**$ 5.51**
PS Printer Kit - AF1	$ 600.00		**$300**	**$ 16.80**	**$ 13.68**	**$ 5.51**
Searchable PDF Kit - C1	$ 500.00		**$250**	**$ 14.00**	**$ 11.40**	**$ 4.59**
Super G3 Fax - AG1	$ 400.00		**$200**	**$ 11.20**	**$ 9.12**	**$ 3.67**

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CANON iR4235

SPECIFICATIONS

Letter:	Up to 35 ppm
First Copy Time:	3.9 Seconds (From Platen Glass)
	5.9 Seconds (From DADF)
Multiple Copies:	1 - 999
Magnification:	Platen: 25% - 400% (in 1% Increments)
	DADF: 25% - 200% (in 1% Increments)
Preset Reductions:	25%, 50%, 64%, 73%, 78%
Preset Enlargements:	121%, 129%, 200%, 400%
Maximum Original Size:	11" x 17"
Standard Paper Capacity:	Dual 550-Sheet Paper Cassettes + 50-Sheet Stack Bypass
Optional:	Dual 550-Sheet Paper Cassettes + 2,700-Sheet Paper Deck
Manual Bypass:	50-Sheet Stack Bypass
Maximum Paper Capacity:	4,950 Sheets

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon Model: iR4235	**$ 8,200.00**		**$2,460**	**$ 229.60**	**$ 186.96**	**$ 45.14**
OPTIONAL ACCESSORIES						
DADF-AG1	$800		**$400**	**$ 22.40**	**$ 18.24**	**$ 7.34**
Platen Cover Type-R	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Cassette Feeding Unit-AF1	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type-G	$243		**$122**	**$ 6.80**	**$ 5.54**	**$ 2.23**
Paper Deck Unit-B2	$2,205		**$1,103**	**$ 61.74**	**$ 50.27**	**$ 20.23**
Inner 2Way Tray-H1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-D1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Inner Finisher-D1 with 2/3 Hole Puncher-A1	$1,964		**$982**	**$ 54.98**	**$ 44.77**	**$ 18.02**
Inner Finisher Additional Tray-A1 (Option for Inner Finisher-D1)	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Inner 2/3 Hole Puncher-A1 (Option for Inner Finisher-D1)	$704		**$352**	**$ 19.70**	**$ 16.04**	**$ 6.45**
Staple Finisher-G1 (include Buffer Pass Unit-H1)	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-G1 (include Buffer Pass Unit-H1)	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
External 2/3 Hole Puncher-B2	$893		**$446**	**$ 24.99**	**$ 20.35**	**$ 8.19**
FL Cassette-AQ1 (replacement for cassette 1)	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AM1 (replacement for cassette 2, 3, 4)	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Envelope Feeder Attachment-D1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Copy Card Reader Attachment-B2	$84		**$42**	**$ 2.35**	**$ 1.92**	**$ 0.77**
Copy Card Reader-F1	$315		**$158**	**$ 8.82**	**$ 7.18**	**$ 2.89**
Canon Card Set-A1 (1-30)	$158		**$79**	**$ 4.42**	**$ 3.60**	**$ 1.45**
Canon Card Set-A2 (31-100)	$347		**$174**	**$ 9.72**	**$ 7.91**	**$ 3.18**
Canon Card Set-A3 (101-200)	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A4 (201-300)	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A5 (301-500)	$935		**$468**	**$ 26.18**	**$ 21.32**	**$ 8.58**
Canon Card Set-A6 (501-1000)	$2,352		**$1,176**	**$ 65.86**	**$ 53.63**	**$ 21.58**
Braille Label Kit-F1	$35		**$18**	**$ 0.98**	**$ 0.80**	**$ 0.32**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stand	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL Printer Kit-AY1	$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**

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CANON iR4235

PS Printer Kit-AY1	$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
PCL International Font Set-A1	$473		**$236**	**$ 13.23**	**$ 10.77**	**$ 4.34**
Direct Print Kit (for PDF/XPS)-H1e	$150		**$75**	**$ 4.20**	**$ 3.42**	**$ 1.38**
Barcode Printing Kit-D1e	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Web Access Software-H1e	$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**
Universal Send Trace & Smooth PDF Kit-A1	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Universal Send Security Feature Set-D1e	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Universal Send Digital User Signature Kit-C1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Super G3 FAX Board-AP1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AP1	$441		**$221**	**$ 12.35**	**$ 10.05**	**$ 4.05**
Super G3 3rd/4th Line Fax Board-AL1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
IP FAX Expansion Kit-A1	$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
Remote FAX Kit-A1e	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**

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CANON iR4245

SPECIFICATIONS

Letter: Up to 45 ppm
First Copy Time: 3.9 Seconds (From Platen Glass)
5.9 Seconds (From DADF)
Multiple Copies: 1 - 999
Magnification: Platen: 25% - 400% (in 1% Increments)
DADF: 25% - 200% (in 1% Increments)
Preset Reductions: 25%, 50%, 64%, 73%, 78%
Preset Enlargements: 121%, 129%, 200%, 400%
Maximum Original Size: 11" x 17"
Standard Paper Capacity: Dual 550-Sheet Paper Cassettes + 50-Sheet Stack Bypass
Optional: Dual 550-Sheet Paper Cassettes + 2,700-Sheet Paper Deck
Manual Bypass: 50-Sheet Stack Bypass
Maximum Paper Capacity: 4,950 Sheets

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon Model: iR4245 (DADF incl.)	**$ 11,000.00**		**$3,300**	**$ 308.00**	**$ 250.80**	**$ 60.56**
OPTIONAL ACCESSORIES						
Platen Cover Type-R	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Cassette Feeding Unit-AF1	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type-G	$243		**$122**	**$ 6.80**	**$ 5.54**	**$ 2.23**
Paper Deck Unit-B2	$2,205		**$1,103**	**$ 61.74**	**$ 50.27**	**$ 20.23**
Inner 2Way Tray-H1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-D1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Inner Finisher-D1 with 2/3 Hole Puncher-A1	$1,964		**$982**	**$ 54.98**	**$ 44.77**	**$ 18.02**
Inner Finisher Additional Tray-A1 (Option for Inner Finisher-D1)	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Inner 2/3 Hole Puncher-A1 (Option for Inner Finisher-D1)	$704		**$352**	**$ 19.70**	**$ 16.04**	**$ 6.45**
Staple Finisher-G1 (include Buffer Pass Unit-H1)	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-G1 (include Buffer Pass Unit-H1)	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
External 2/3 Hole Puncher-B2	$893		**$446**	**$ 24.99**	**$ 20.35**	**$ 8.19**
FL Cassette-AQ1 (replacement for cassette 1)	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AM1 (replacement for cassette 2, 3, 4)	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Envelope Feeder Attachment-D1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Card Reader Assembly for Universal Keyboard Stand	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL Printer Kit-AY1	$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
PS Printer Kit-AY1	$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
Super G3 FAX Board-AP1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AP1	$441		**$221**	**$ 12.35**	**$ 10.05**	**$ 4.05**
Super G3 3rd/4th Line Fax Board-AL1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
IP FAX Expansion Kit-A1	$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
Remote FAX Kit-A1e	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
USB Device Port-E3	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Additional Memory Type A (512MB)	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
HDD Mirroring Kit-H1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
HDD Data Encryption & Mirroring Kit-C4	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Removable HDD Kit-AJ1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**

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CANON iR4251

SPECIFICATIONS

Letter: Up to 51 ppm
First Copy Time: 3.9 Seconds (From Platen Glass)
5.9 Seconds (From DADF)
Multiple Copies: 1 - 999
Magnification: Platen: 25% - 400% (in 1% Increments)
DADF: 25% - 200% (in 1% Increments)
Preset Reductions: 25%, 50%, 64%, 73%, 78%
Preset Enlargements: 121%, 129%, 200%, 400%
Maximum Original Size: 11" x 17"
Standard Paper Capacity: Dual 550-Sheet Paper Cassettes + 50-Sheet Stack Bypass
Optional: Dual 550-Sheet Paper Cassettes + 2,700-Sheet Paper Deck
Manual Bypass: 50-Sheet Stack Bypass
Maximum Paper Capacity: 4,950 Sheets

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon Model: iR4251 (DADF incl.)	**$ 12,500.00**		**$3,750**	**$ 350.00**	**$ 285.00**	**$ 68.81**
OPTIONAL ACCESSORIES						
Platen Cover Type-R	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Cassette Feeding Unit-AF1	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type-G	$243		**$122**	**$ 6.80**	**$ 5.54**	**$ 2.23**
Paper Deck Unit-B2	$2,205		**$1,103**	**$ 61.74**	**$ 50.27**	**$ 20.23**
Inner 2Way Tray-H1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-D1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Inner Finisher-D1 with 2/3 Hole Puncher-A1	$1,964		**$982**	**$ 54.98**	**$ 44.77**	**$ 18.02**
Inner Finisher Additional Tray-A1 (Option for Inner Finisher-D1)	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Inner 2/3 Hole Puncher-A1 (Option for Inner Finisher-D1)	$704		**$352**	**$ 19.70**	**$ 16.04**	**$ 6.45**
Staple Finisher-G1 (include Buffer Pass Unit-H1)	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-G1 (include Buffer Pass Unit-H1)	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
External 2/3 Hole Puncher-B2	$893		**$446**	**$ 24.99**	**$ 20.35**	**$ 8.19**
FL Cassette-AQ1 (replacement for cassette 1)	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AM1 (replacement for cassette 2, 3, 4)	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Envelope Feeder Attachment-D1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stand	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL Printer Kit-AY1	$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
PS Printer Kit-AY1	$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
PCL International Font Set-A1	$473		**$236**	**$ 13.23**	**$ 10.77**	**$ 4.34**
Direct Print Kit (for PDF/XPS)-H1e	$150		**$75**	**$ 4.20**	**$ 3.42**	**$ 1.38**
Super G3 FAX Board-AP1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AP1	$441		**$221**	**$ 12.35**	**$ 10.05**	**$ 4.05**
Super G3 3rd/4th Line Fax Board-AL1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
IP FAX Expansion Kit-A1	$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
Remote FAX Kit-A1e	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
USB Device Port-E3	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**

PACIFIC OFFICE AUTOMATION
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CANON iR6555i

SPECIFICATIONS

Multicopy Speed
Letter: Up to 55 ppm
Letter-R: Up to 58 ppm
Legal: Up to 45 ppm
Ledger: Up to 37 ppm
First Copy Time: 3.3 Seconds from Platen Glass
Multiple Copies: 1 to 9,999
Magnification: 100%
Preset Reductions: 25%, 50%, 64%, 73%, 78%
Preset Enlargements: 121%, 129%, 200%, 400%
Maximum Original Size: 11" x 17"
Standard Paper Capacity: Dual Paper Drawers (1,500 Sheets Each)
Dual 550-Sheet Paper Cassettes (550 Sheets Each)
150-Sheet Stack Bypass
Optional: 3,500-Sheet Paper Deck
Maximum Paper Capacity: 7,650 Sheets

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon Model iR6555i	**$ 18,000.00**		**$3,600**	**$ 504.00**	**$ 410.40**	**$ 66.06**
OPTIONAL ACCESSORIES						
Paper Deck Unit-E1	$2,520		**$1,260**	**$ 70.56**	**$ 57.46**	**$ 23.12**
POD Deck Lite-C1	$4,100		**$2,050**	**$ 114.80**	**$ 93.48**	**$ 37.62**
Copy Tray-R1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Staple Finisher-V1	$3,150		**$1,575**	**$ 88.20**	**$ 71.82**	**$ 28.90**
Booklet Finisher-V1	$5,565		**$2,783**	**$ 155.82**	**$ 126.88**	**$ 51.06**
2/3 Hole Puncher Unit-A1	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
Document Insertion Unit-P1	$2,940		**$1,470**	**$ 82.32**	**$ 67.03**	**$ 26.97**
Document Insertion / Folding Unit-J1	$8,400		**$4,200**	**$ 235.20**	**$ 191.52**	**$ 77.07**
Tab Feeding Attachment Kit-B1	$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Utility Tray-B1	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
Upright Control Panel Set-E1	$1,890		**$945**	**$ 52.92**	**$ 43.09**	**$ 17.34**
Printer Cover-H1 <6>	$200		**$100**	**$ 5.60**	**$ 4.56**	**$ 1.84**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Universal Send Digital User Signature Kit-C1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Super G3 FAX Board-AS1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AS1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Super G3 3rd/4th Line Fax Board-AS1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
IP FAX Expansion Kit-B1	$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
Remote Fax Kit-A1e	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Document Scan Lock Kit-B1	$2,625		**$1,313**	**$ 73.50**	**$ 59.85**	**$ 24.08**
HDD Mirroring Kit-J1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Removable HDD Kit-AL1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**

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CANON iR6565i

SPECIFICATIONS

Multicopy Speed

Letter: Up to 65 ppm
Letter-R: Up to 58 ppm
Legal: Up to 45 ppm
Ledger: Up to 37 ppm
First Copy Time: 3.3 Seconds from Platen Glass
Multiple Copies: 1 to 9,999
Magnification: 100%
Preset Reductions: 25%, 50%, 64%, 73%, 78%
Preset Enlargements: 121%, 129%, 200%, 400%
Maximum Original Size: 11" x 17"
Standard Paper Capacity: Dual Paper Drawers (1,500 Sheets Each)
Dual 550-Sheet Paper Cassettes (550 Sheets Each)
150-Sheet Stack Bypass
Optional: 3,500-Sheet Paper Deck
Maximum Paper Capacity: 7,650 Sheets

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon Model iR6565i	**$ 24,000.00**		**$4,800**	**$ 672.00**	**$ 547.20**	**$ 88.08**
OPTIONAL ACCESSORIES						
Paper Deck Unit-E1	$2,520		**$1,260**	**$ 70.56**	**$ 57.46**	**$ 23.12**
POD Deck Lite-C1	$4,100		**$2,050**	**$ 114.80**	**$ 93.48**	**$ 37.62**
Copy Tray-R1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Staple Finisher-V1	$3,150		**$1,575**	**$ 88.20**	**$ 71.82**	**$ 28.90**
Booklet Finisher-V1	$5,565		**$2,783**	**$ 155.82**	**$ 126.88**	**$ 51.06**
2/3 Hole Puncher Unit-A1	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
Document Insertion Unit-P1	$2,940		**$1,470**	**$ 82.32**	**$ 67.03**	**$ 26.97**
Document Insertion / Folding Unit-J1	$8,400		**$4,200**	**$ 235.20**	**$ 191.52**	**$ 77.07**
Tab Feeding Attachment Kit-B1	$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Utility Tray-B1	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
Printer Cover-H1 <6>	$200		**$100**	**$ 5.60**	**$ 4.56**	**$ 1.84**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
PCL International Font Set-A1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Super G3 FAX Board-AS1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AS1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**

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CANON iR6575i

SPECIFICATIONS

Multicopy Speed	Multicopy Speed
Letter:	Up to 75 ppm
Letter-R:	Up to 58 ppm
Legal:	Up to 45 ppm
Ledger:	Up to 37 ppm
First Copy Time:	3.3 Seconds from Platen Glass
Multiple Copies:	1 to 9,999
Magnification:	100%
Preset Reductions:	25%, 50%, 64%, 73%, 78%
Preset Enlargements:	121%, 129%, 200%, 400%
Maximum Original Size:	11" x 17"
Standard Paper Capacity:	Dual Paper Drawers (1,500 Sheets Each)
	Dual 550-Sheet Paper Cassettes (550 Sheets Each)
	150-Sheet Stack Bypass
Optional:	3,500-Sheet Paper Deck
Maximum Paper Capacity:	**ximum Paper Capacity:** 7,650 Sheets

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon Model iR6575i	**$ 30,000.00**		**$6,000**	**$ 840.00**	**$ 684.00**	**$ 110.10**
OPTIONAL ACCESSORIES						
Paper Deck Unit-E1	$2,520		**$1,260**	**$ 70.56**	**$ 57.46**	**$ 23.12**
POD Deck Lite-C1	$4,100		**$2,050**	**$ 114.80**	**$ 93.48**	**$ 37.62**
Copy Tray-R1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Staple Finisher-V1	$3,150		**$1,575**	**$ 88.20**	**$ 71.82**	**$ 28.90**
Booklet Finisher-V1	$5,565		**$2,783**	**$ 155.82**	**$ 126.88**	**$ 51.06**
2/3 Hole Puncher Unit-A1	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
Document Insertion Unit-P1	$2,940		**$1,470**	**$ 82.32**	**$ 67.03**	**$ 26.97**
Document Insertion / Folding Unit	$8,400		**$4,200**	**$ 235.20**	**$ 191.52**	**$ 77.07**
Tab Feeding Attachment Kit-B1	$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Utility Tray-B1	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
Upright Control Panel Set-E1	$1,890		**$945**	**$ 52.92**	**$ 43.09**	**$ 17.34**
Printer Cover-H1 <6>	$200		**$100**	**$ 5.60**	**$ 4.56**	**$ 1.84**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Super G3 FAX Board-AS1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AS	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Super G3 3rd/4th Line Fax Board	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**

5/15/2017

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CANON iR8585i

SPECIFICATIONS

Letter: 85 cpm (Letter) 43 cpm (11" x 17")
First-Copy Time: 3.0 Seconds (From Platen)
Multiple Copies: 1 - 9,999
Preset Reduction: 25%, 50%, 64%, 73%, 78%
Preset Enlargement: 121%, 129%, 200%, 400%
Max. Copy Size: 11" x 17"
Dual Front-Loading Drawers: 1,500 Sheets each
Dual Front-Loading Cassettes: 550 Sheets each
50-Sheet Stack Bypass
Optional Paper Supply: 3,500-Sheet
Paper Capacity Standard: 4,150 Sheets
Paper Capacity Maximum: 7,650 Sheets
Acceptable Paper Weight: 17 lb. Bond to 110 lb. Index (All Sources)

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon Model: iR8285 Base	**$ 35,000.00**		**$7,000**	**$ 980.00**	**$ 798.00**	**$ 128.45**
OPTIONAL ACCESSORIES						
Staple Finisher-V1 (for iR ADV 8585 Only)	$3,150		**$1,575**	**$ 88.20**	**$ 71.82**	**$ 28.90**
Booklet Finisher-V1 (for iR ADV8585 only)	$5,565		**$2,783**	**$ 155.82**	**$ 126.88**	**$ 51.06**
2/3 Hole Puncher Unit-A1 (Requires Staple Finisher-V1 or Booklet Finisher-V1.)	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
Staple Finisher-X1	$6,300		**$3,150**	**$ 176.40**	**$ 143.64**	**$ 57.80**
Booklet Finisher-X1	$9,450		**$4,725**	**$ 264.60**	**$ 215.46**	**$ 86.70**
Staple Finisher-W1 PRO	$13,000		**$6,500**	**$ 364.00**	**$ 296.40**	**$ 119.28**
Booklet Finisher-W1 PRO	$16,400		**$8,200**	**$ 459.20**	**$ 373.92**	**$ 150.47**
Inner Booklet Trimmer-A1 (for Booklet Finisher-X1)	$6,300		**$3,150**	**$ 176.40**	**$ 143.64**	**$ 57.80**
Booklet Trimmer-D1	$9,975		**$4,988**	**$ 279.30**	**$ 227.43**	**$ 91.52**
Puncher Unit-BF1 (for Staple Finisher-X1 and Booklet Finisher-X1)	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Puncher Unit-BS1 (for Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Document Insertion Unit-N1 (for Staple Finisher-X1, Booklet Finisher-X1, Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$5,600		**$2,800**	**$ 156.80**	**$ 127.68**	**$ 51.38**
Inserter Option controller Kit-A1 (Required when attached with Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Paper Folding Unit-J1 (for Staple Finisher-X1, Booklet Finisher-X1, Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$14,000		**$7,000**	**$ 392.00**	**$ 319.20**	**$ 128.45**
Multi Function Professional Puncher-A1 (Must be ordered with MF Professional Puncher Attachment Kit-A1)	$15,000		**$7,500**	**$ 420.00**	**$ 342.00**	**$ 137.63**
MF Professional Puncher Attachment Kit-A1 (Must be ordered with Multi Function Professional Puncher A1)	$500		**$250**	**$ 14.00**	**$ 11.40**	**$ 4.59**
Super G3 FAX Board-AS1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AS1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**

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CANON iR8595i/8505i

SPECIFICATIONS

Letter: 95/105 cpm (Letter) 43 cpm (11" x 17")
First-Copy Time: 3.0 Seconds (From Platen)
Multiple Copies: 1 - 9,999
Preset Reduction: 25%, 50%, 64%, 73%, 78%
Preset Enlargement: 121%, 129%, 200%, 400%
Max. Copy Size: 11" x 17"
Dual Front-Loading Drawers: 1,500 Sheets each
Dual Front-Loading Cassettes: 550 Sheets each
50-Sheet Stack Bypass
Optional Paper Supply: 3,500-Sheet
Paper Capacity Standard: 4,150 Sheets
Paper Capacity Maximum: 7,650 Sheets
Acceptable Paper Weight: 17 lb. Bond to 110 lb. Index (All Sources)

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon 8505/8595 Main engine	**$ 30,000.00**		**$6,000**	**$ 840.00**	**$ 684.00**	**$ 110.10**
95 speed license	**$ 11,000.00**		**$5,500**	**$ 308.00**	**$ 250.80**	**$ 100.93**
105 speed license	**$ 23,000.00**		**$11,500**	**$ 644.00**	**$ 524.40**	**$ 211.03**
OPTIONAL ACCESSORIES						
Staple Finisher-X1	$6,300		**$3,150**	**$ 176.40**	**$ 143.64**	**$ 57.80**
Booklet Finisher-X1	$9,450		**$4,725**	**$ 264.60**	**$ 215.46**	**$ 86.70**
Staple Finisher-W1 PRO	$13,000		**$6,500**	**$ 364.00**	**$ 296.40**	**$ 119.28**
Booklet Finisher-W1 PRO	$16,400		**$8,200**	**$ 459.20**	**$ 373.92**	**$ 150.47**
Inner Booklet Trimmer-A1 (for Booklet Finisher-X1)	$6,300		**$3,150**	**$ 176.40**	**$ 143.64**	**$ 57.80**
Booklet Trimmer-D1	$9,975		**$4,988**	**$ 279.30**	**$ 227.43**	**$ 91.52**
Puncher Unit-BF1 (for Staple Finisher-X1 and Booklet Finisher-X1)	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Puncher Unit-BS1 (for Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Document Insertion Unit-N1 (for Staple Finisher-X1, Booklet Finisher-X1, Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$5,600		**$2,800**	**$ 156.80**	**$ 127.68**	**$ 51.38**
Inserter Option controller Kit-A1 (Required when attached with Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Paper Folding Unit-J1 (for Staple Finisher-X1, Booklet Finisher-X1, Staple Finisher-W1 PRO or Booklet Finisher-W1 PRO)	$14,000		**$7,000**	**$ 392.00**	**$ 319.20**	**$ 128.45**
Multi Function Professional Puncher-A1 (Must be ordered with MF Professional Puncher Attachment Kit-A1)	$15,000		**$7,500**	**$ 420.00**	**$ 342.00**	**$ 137.63**
MF Professional Puncher Attachment Kit-A1 (Must be ordered with Multi Function Professional Puncher A1)	$500		**$250**	**$ 14.00**	**$ 11.40**	**$ 4.59**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stand	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL International Font Set-A1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Barcode Printing Kit-D1e	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
MEAP Web Connection Kit G3	$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**
Universal Send Trace & Smooth PDF Kit-A1	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Universal Send Security Feature Set-D1e	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Universal Send Digital User Signature Kit-C1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Super G3 FAX Board-AS1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AS1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Super G3 3rd/4th Line Fax Board-AS1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
IP FAX Expansion Kit-B1	$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
Remote Fax Kit-A1e	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Document Scan Lock Kit-B1	$2,625		**$1,313**	**$ 73.50**	**$ 59.85**	**$ 24.08**
HDD Mirroring Kit-J1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Removable HDD Kit-AL1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**

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Oce Varioprint DP 110

SPECIFICATIONS

Letter: 110 cpm (Letter) 43 cpm (11" x 17")
First-Copy Time: 3.0 Seconds (From Platen)
Multiple Copies: 1 - 9,999
Preset Reduction: 25%, 50%, 64%, 73%, 78%
Preset Enlargement: 121%, 129%, 200%, 400%
Max. Copy Size: 11" x 17"
Dual Front-Loading Drawers: 1,500 Sheets each
Dual Front-Loading Cassettes: 550 Sheets each
50-Sheet Stack Bypass
Optional Paper Supply: 6000-Sheet
Paper Capacity Standard: 4,150 Sheets
Paper Capacity Maximum: 7,650 Sheets
Acceptable Paper Weight: 17 lb. Bond to 110 lb. Index (All Sources)

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Oce DP Engine	**$ 43,500.00**		**$15,225**	**$ 1,218.00**	**$ 991.80**	**$ 279.38**
Oce DP 110 License	**$ 7,000.00**		**$3,500**	**$ 196.00**	**$ 159.60**	**$ 64.23**
OPTIONAL ACCESSORIES						
External Paper Input Module-C1 Kit	$ 10,000.00		**$5,000**	**$ 280.00**	**$ 228.00**	**$ 91.75**
Covers NO EPIM-C1	$ 120.00		**$60**	**$ 3.36**	**$ 2.74**	**$ 1.10**
Duo Paper Tray Kit A1	$ 3,900.00		**$1,950**	**$ 109.20**	**$ 88.92**	**$ 35.78**
Form Assist Module II	$ 450.00		**$225**	**$ 12.60**	**$ 10.26**	**$ 4.13**
Finisher-AK1	$ 10,395.00		**$5,198**	**$ 291.06**	**$ 237.01**	**$ 95.37**
Saddle Finisher-AK2	$ 17,850.00		**$8,925**	**$ 499.80**	**$ 406.98**	**$ 163.77**
Puncher Unit-BS1	$ 945.00		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
High Capacity Stacker-E1	$ 21,000.00		**$10,500**	**$ 588.00**	**$ 478.80**	**$ 192.68**
Stacker Dolly-C1	$ 630.00		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
High Capacity Stacker-F1 Set	$ 16,500.00		**$8,250**	**$ 462.00**	**$ 376.20**	**$ 151.39**
HCS-F1 End Module Cover	$ 130.00		**$65**	**$ 3.64**	**$ 2.96**	**$ 1.19**
Powerlift for iHCS	$ 4,950.00		**$2,475**	**$ 138.60**	**$ 112.86**	**$ 45.42**
Document Insertion Unit-F1	$ 4,515.00		**$2,258**	**$ 126.42**	**$ 102.94**	**$ 41.43**
Paper Folding Unit-F1	$ 15,750.00		**$7,875**	**$ 441.00**	**$ 359.10**	**$ 144.51**
Professional Puncher-B1 (Includes Integra	$ 15,000.00		**$7,500**	**$ 420.00**	**$ 342.00**	**$ 137.63**
Plastic Comb 19-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Twin Loop 21-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Twin Loop 32-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Color Coil 44-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Velo Bind 11-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Loose Leaf 3-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Pro Click 32-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Loose Leaf 5-Hole Punch LTR-A1	$ 1,000.00		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
High Durability Plastic Comb 19-Hole Punch LTR-A1	$ 3,000.00		**$1,500**	**$ 84.00**	**$ 68.40**	**$ 27.53**
High Durability Color Coil 44-Hole Punch LTR-A1	$ 2,800.00		**$1,400**	**$ 78.40**	**$ 63.84**	**$ 25.69**
High Durability Loose Leaf 3-Hole Punch LTR-A1	$ 2,500.00		**$1,250**	**$ 70.00**	**$ 57.00**	**$ 22.94**
Two-Knife Booklet Trimmer-A1	$ 47,250.00		**$23,625**	**$ 1,323.00**	**$ 1,077.30**	**$ 433.52**
Square Fold Booklet Maker	$ 25,000.00		**$12,500**	**$ 700.00**	**$ 570.00**	**$ 229.38**
Square Fold Booklet Maker with Two-Knife Tri	$ 60,200.00		**$30,100**	**$ 1,685.60**	**$ 1,372.56**	**$ 552.34**
Decurler Unit-A1	$ 6,700.00		**$3,350**	**$ 187.60**	**$ 152.76**	**$ 61.47**
Ring Binder MB-1000C Set	$ 27,450.00		**$13,725**	**$ 768.60**	**$ 625.86**	**$ 251.85**
Ring Cartridge MB-1000C	$ 350.00		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
Ring Opener MB-1000C	$ 65.00		**$33**	**$ 1.82**	**$ 1.48**	**$ 0.60**
Pedestal & Ramp Set	$ 1,050.00		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
2 Pedestals & Ramp Set	$ 1,700.00		**$850**	**$ 47.60**	**$ 38.76**	**$ 15.60**
3 Pedestals & Ramp Set	$ 2,450.00		**$1,225**	**$ 68.60**	**$ 55.86**	**$ 22.48**
Copy Control Device-C1	$ 150.00		**$75**	**$ 4.20**	**$ 3.42**	**$ 1.38**
Operator Attention Light-C1	$ 950.00		**$475**	**$ 26.60**	**$ 21.66**	**$ 8.72**
Section 508-1-C1	$ 50.00		**$25**	**$ 1.40**	**$ 1.14**	**$ 0.46**
Section 508-2-C1	$ 35.00		**$18**	**$ 0.98**	**$ 0.80**	**$ 0.32**
Convenience Stapler-A1	$ 300.00		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
DocBox-C1	$ 1,500.00		**$750**	**$ 42.00**	**$ 34.20**	**$ 13.76**
Color scan to file/e-mail-C1	$ 450.00		**$225**	**$ 12.60**	**$ 10.26**	**$ 4.13**
Remote User Interface-C1	$ 800.00		**$400**	**$ 22.40**	**$ 18.24**	**$ 7.34**
Multiple Queue-C1	$ 700.00		**$350**	**$ 19.60**	**$ 15.96**	**$ 6.42**
Streaming-C1	$ 3,000.00		**$1,500**	**$ 84.00**	**$ 68.40**	**$ 27.53**
Accounting-C1	$ 450.00		**$225**	**$ 12.60**	**$ 10.26**	**$ 4.13**
E-shredding-C1	$ 970.00		**$485**	**$ 27.16**	**$ 22.12**	**$ 8.90**
DP Link-C1	$ 3,000.00		**$1,500**	**$ 84.00**	**$ 68.40**	**$ 27.53**
KDK Link-C1	$ 3,000.00		**$1,500**	**$ 84.00**	**$ 68.40**	**$ 27.53**
Microsoft XPS Standard Speed-C1	$ 700.00		**$350**	**$ 19.60**	**$ 15.96**	**$ 6.42**
Microsoft XPS High Speed-C1	$ 1,100.00		**$550**	**$ 30.80**	**$ 25.08**	**$ 10.09**
Chinese Simpl PS3 Fonts-C1	$ 600.00		**$300**	**$ 16.80**	**$ 13.68**	**$ 5.51**
Chinese Trad PS3 Fonts-C1	600		**$300**	**$ 16.80**	**$ 13.68**	**$ 5.51**
Japanese PS3 Fonts-C1	**2600**		**$1,300**	**$ 72.80**	**$ 59.28**	**$ 23.86**
Korean PS3 Fonts-C1	600		**$300**	**$ 16.80**	**$ 13.68**	**$ 5.51**
Removable HD Kit-C1	250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**

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CANON iRC250if/C350if

SPECIFICATIONS

Copy Speed/Print Speed: Up to 26/36 ppm B/W and Color
Maximum Copy Size: 8.5" x 14"
Scan Resolution: Up to 600 x 600 dpi
Copy Resolution (Enhanced): Up to 1200 x 600 dpi
Print Resolution: Up to 1200 x 1200 dpi**
Magnification: 20% to 200% (In 1% Increments)
Preset Reduction: 50%, 64%, 73%, 78%
Preset Enlargement: 121%, 129%, 200%
Standard Paper Capacity 1 x 500 + 80 Bypass (Total 330 Sheets)
Maximum Paper Capacity: 4 x 500 + 80 Bypass (Total 1,080 Sheets)
Acceptable Paper Weight: 17 lb. to 24 lb. Bond (Cassette)
17 lb. to 32 lb. Bond (Bypass)

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
CanonC250if	**$ 3,600.00**		**$1,080**	**$ 100.80**	**$ 82.08**	**$ 19.82**
Canon C350if	**$ 4,400.00**		**$1,320**	**$ 123.20**	**$ 100.32**	**$ 24.22**
OPTIONAL ACCESSORIES						
Cassette Module-AG1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Cassette Module-AH1	$1,052		**$526**	**$ 29.46**	**$ 23.99**	**$ 9.65**
Cabinet Type-H	$160		**$80**	**$ 4.48**	**$ 3.65**	**$ 1.47**
Cabinet Type-L	$200		**$100**	**$ 5.60**	**$ 4.56**	**$ 1.84**
Staple Finisher-S1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
FL Cassette-AT1 (replacement for cassette)	$121		**$61**	**$ 3.39**	**$ 2.76**	**$ 1.11**
Envelope Cassette-E1	$504		**$252**	**$ 14.11**	**$ 11.49**	**$ 4.62**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stand	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Super G3 2nd Line FAX Board-AM1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Direct Print Kit (for PDF/XPS)-H1e	$150		**$75**	**$ 4.20**	**$ 3.42**	**$ 1.38**
PCL International Font Set-B1	$473		**$236**	**$ 13.23**	**$ 10.77**	**$ 4.34**
Barcode Printing Kit-D1e	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Web Access Software-H1e	$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**
Universal Send Trace & Smooth PDF Kit-A1	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Universal Send Security Feature Set-D1e	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Universal Send Digital User Signature Kit-C1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Secure Watermark Kit-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
HDD Data Erase Scheduler V2.2	$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
HDD Data Encryption Kit-B6	$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**

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CANON Ir Advance C3325i

SPECIFICATIONS

Multicopy Speed

Letter: Up to 25/25 ppm

First Copy Time: (Letter) B/W: 4.0 Seconds
Color: 6.5 Seconds

Multiple Copies: 1 to 999

Magnification: 25% - 400% (1% Increments)

Preset Reductions: 25%, 50%, 64%, 73%, 78%

Preset Enlargements: 121%, 129%, 200%, 400%

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon iR AdvanceC3325i Base	**$ 6,615.00**		**$1,985**	**$ 185.22**	**$ 150.82**	**$ 36.42**
OPTIONAL ACCESSORIES						
Cassette Feeding Unit-AL1	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type J	$137		**$69**	**$ 3.84**	**$ 3.12**	**$ 1.26**
Inner 2-way Tray-J1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-G1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Staple Finisher-U1	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-U1	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
FL Cassette-AX1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AY1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Copy Tray-J2	$47		**$24**	**$ 1.32**	**$ 1.07**	**$ 0.43**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Sta	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Barcode Printing Kit-D1e	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
PCL International Font Set-A1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
MEAP Web Connection Kit G3	$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**
Universal Send Trace & Smooth PDF Kit-A1	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Universal Send Security Feature Set-D1e	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Universal Send Digital User Signature Kit-C1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Super G3 Fax Board-AR1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AR1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Remote Fax Kit-A1e	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
USB Device Port-E4	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Document Scan Lock Kit-B1	$2,625		**$1,313**	**$ 73.50**	**$ 59.85**	**$ 24.08**
HDD Data Encryption Kit-C9	$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**

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CANON Ir Advance C3330i

SPECIFICATIONS

Multicopy Speed

Letter: Up to 30/30 ppm

First Copy Time: (Letter) B/W: 4.0 Seconds
Color: 6.5 Seconds

Multiple Copies: 1 to 999

Magnification: 25% - 400% (1% Increments)

Preset Reductions: 25%, 50%, 64%, 73%, 78%

Preset Enlargements: 121%, 129%, 200%, 400%

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon iR AdvanceC3330i Base	**$ 9,660.00**		**$2,898**	**$ 270.48**	**$ 220.25**	**$ 53.18**
OPTIONAL ACCESSORIES						
Cassette Feeding Unit-AL1	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type J	$137		**$69**	**$ 3.84**	**$ 3.12**	**$ 1.26**
Inner 2-way Tray-J1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-G1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Staple Finisher-U1	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-U1	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
FL Cassette-AX1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AY1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Copy Tray-J2	$47		**$24**	**$ 1.32**	**$ 1.07**	**$ 0.43**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Sta	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Barcode Printing Kit-D1e	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
PCL International Font Set-A1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
MEAP Web Connection Kit G3	$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**
Universal Send Trace & Smooth PDF Kit-A1	$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Universal Send Security Feature Set-D1e	$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**
Universal Send Digital User Signature Kit-C1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Super G3 Fax Board-AR1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AR1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Remote Fax Kit-A1e	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1e	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
USB Device Port-E4	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Document Scan Lock Kit-B1	$2,625		**$1,313**	**$ 73.50**	**$ 59.85**	**$ 24.08**
HDD Data Encryption Kit-C9	$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**

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CANON Ir Advance C5235

SPECIFICATIONS

Multicopy Speed

Letter: Up to 35/35 ppm
Legal: Up to 26/26 ppm
Ledger: Up to 26/26 ppm
First Copy Time: (Letter) B/W: 4.0 Seconds
Color: 6.5 Seconds
Multiple Copies: 1 to 999
Magnification: 25% - 400% (1% Increments)
Preset Reductions: 25%, 50%, 64%, 73%, 78%
eset Enlargements: 121%, 129%, 200%, 400%

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon iR Advance C5235 Base	**$ 11,970.00**		**$3,591**	**$ 335.16**	**$ 272.92**	**$ 65.89**
OPTIONAL ACCESSORIES						
Cassette Feeding Unit-AD2	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Paper Deck Unit-B2	$2,205		**$1,103**	**$ 61.74**	**$ 50.27**	**$ 20.23**
Inner 2way Tray-F1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-E1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Inner Finisher Additional Tray-A1 (Option for Inner Finisher-D1)	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Staple Finisher-J1 (include Buffer Pass Unit-G1)	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-J1 (include Buffer Pass Unit-G1)	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
External 2/3 Hole Puncher-B2	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
FL Cassette-AG1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AH1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Envelope Feeder Attachment-D1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Tab Feeding Attachment Kit-B1	$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Copy Tray-J1	$47		**$24**	**$ 1.32**	**$ 1.07**	**$ 0.43**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Key Switch Unit-A2	$44		**$22**	**$ 1.23**	**$ 1.00**	**$ 0.40**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Sta	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL Printer Kit-AR1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
PCL International Font Set-A1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
PS Printer Kit-AR1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Direct Print Kit (for PDF/XPS)-H1e	$578		**$289**	**$ 16.18**	**$ 13.18**	**$ 5.30**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**

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CANON Ir Advance C5240

SPECIFICATIONS

Multicopy Speed
Letter: Up to 40/35 ppm
Legal: Up to 26/26 ppm
Ledger: Up to 26/26 ppm
First Copy Time: (Letter) B/W: 4.0 Seconds
Color: 6.5 Seconds
Multiple Copies: 1 to 999
Magnification: 25% - 400% (1% Increments)
Preset Reductions: 25%, 50%, 64%, 73%, 78%
Preset Enlargements: 121%, 129%, 200%, 400%

		Contract Pricing			Operating Lease Options		
Model #	**Description**	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon iR Advance C5240 Base	**40 ppm Copie/Printer/Scanner**	**$ 13,020.00**		**$3,906**	**$ 364.56**	**$ 296.86**	**$ 71.68**
OPTIONAL ACCESSORIES							
Cassette Feeding Unit-AD2		$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type-B1		$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Paper Deck Unit-B2		$2,205		**$1,103**	**$ 61.74**	**$ 50.27**	**$ 20.23**
Inner 2way Tray-F1		$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-E1		$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Inner Finisher Additional Tray-A1 (Option for Inner Finisher-D1)		$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Staple Finisher-J1 (include Buffer Pass Unit-G1)		$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-J1 (include Buffer Pass Unit-G1)		$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
External 2/3 Hole Puncher-B2		$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
FL Cassette-AG1		$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AH1		$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Envelope Feeder Attachment-D1		$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Tab Feeding Attachment Kit-B1		$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Copy Tray-J1		$47		**$24**	**$ 1.32**	**$ 1.07**	**$ 0.43**
Utility Tray-A2		$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)		$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Key Switch Unit-A2		$44		**$22**	**$ 1.23**	**$ 1.00**	**$ 0.40**
Copy Card Reader Attachment Kit-B3		$84		**$42**	**$ 2.35**	**$ 1.92**	**$ 0.77**
Copy Card Reader-F1		$315		**$158**	**$ 8.82**	**$ 7.18**	**$ 2.89**
Canon Card Set-A1 (1-30)		$158		**$79**	**$ 4.42**	**$ 3.60**	**$ 1.45**
Canon Card Set-A2 (31-100)		$347		**$174**	**$ 9.72**	**$ 7.91**	**$ 3.18**
Canon Card Set-A3 (101-200)		$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A4 (201-300)		$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A5 (301-500)		$935		**$468**	**$ 26.18**	**$ 21.32**	**$ 8.58**
Canon Card Set-A6 (501-1000)		$2,352		**$1,176**	**$ 65.86**	**$ 53.63**	**$ 21.58**
Braille Label Kit-F1		$35		**$18**	**$ 0.98**	**$ 0.80**	**$ 0.32**
ADF Access Handle-A1		$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1		$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1		$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1		$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stand		$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL Printer Kit-AR1		$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
PCL International Font Set-A1		$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
PS Printer Kit-AR1		$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Direct Print Kit (for PDF/XPS)-H1e		$578		**$289**	**$ 16.18**	**$ 13.18**	**$ 5.30**
Encrypted Secure Print-D1e		$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
Barcode Printing Kit-D1e		$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Web Access Software-H1e		$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**
Universal Send Advanced Feature Set-F1 e		$516		**$258**	**$ 14.45**	**$ 11.76**	**$ 4.73**
Universal Send Security Feature Set-D1e		$945		**$473**	**$ 26.46**	**$ 21.55**	**$ 8.67**

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Universal Send Digital User Signature Kit-C1e		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Super G3 FAX Board-AE2		$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AE1		$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Super G3 3rd/4th Line Fax Board-AE1		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Remote FAX Kit-A1e		$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1e		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
USB Device Port-E1		$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Multimedia Reader/Writer-A2		$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
Additional memory Type D (512MB)		$263		**$132**	**$ 7.36**	**$ 6.00**	**$ 2.41**
Document Scan Lock Kit-B1		$2,625		**$1,313**	**$ 73.50**	**$ 59.85**	**$ 24.08**
HDD Data Encryption and Mirroring Kit-C1		$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Removable HDD Kit-AC1		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
2.5inch/160GB HDD-G1		$368		**$184**	**$ 10.30**	**$ 8.39**	**$ 3.38**
2.5inch/1TB HDD-H1		$1,365		**$683**	**$ 38.22**	**$ 31.12**	**$ 12.52**
Voice Guidance Kit-F2		$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Voice Operation Kit-C2		$1,890		**$945**	**$ 52.92**	**$ 43.09**	**$ 17.34**
Remote Operator's Software Kit-B1e		$315		**$158**	**$ 8.82**	**$ 7.18**	**$ 2.89**
Silex Wireless Bridge SX-2500CG		$260		**$130**	**$ 7.28**	**$ 5.93**	**$ 2.39**
imagePASS-B2		$4,950		**$2,475**	**$ 138.60**	**$ 112.86**	**$ 45.42**
Hot Folder v3.0 (for imagePASS-B2)		$980		**$490**	**$ 27.44**	**$ 22.34**	**$ 8.99**
Productivity Package (for imagePASS-B2)		$8,000		**$4,000**	**$ 224.00**	**$ 182.40**	**$ 73.40**
SeeQuence Impose		$2,450		**$1,225**	**$ 68.60**	**$ 55.86**	**$ 22.48**
SeeQuence Compose		$1,100		**$550**	**$ 30.80**	**$ 25.08**	**$ 10.09**
SeeQuence Suite		$3,000		**$1,500**	**$ 84.00**	**$ 68.40**	**$ 27.53**
Removable Hard Disk Drive Kit-B1		$1,950		**$975**	**$ 54.60**	**$ 44.46**	**$ 17.89**
Graphic Arts Package, Premium Edition V2.3 (for ColorPASS-GX400)		$6,200		**$3,100**	**$ 173.60**	**$ 141.36**	**$ 56.89**
X-Rite Eye-One Color Spectrophotometer		$1,300		**$650**	**$ 36.40**	**$ 29.64**	**$ 11.93**
Integrated Interface & Stand-A1		$3,150		**$1,575**	**$ 88.20**	**$ 71.82**	**$ 28.90**
imageRUNNER ADVANCE Desktop V3.0 1L with 3 yrs Software Maintenance		$340		**$170**	**$ 9.52**	**$ 7.75**	**$ 3.12**
imageRUNNER ADVANCE Desktop V3.0 5L with 3 yrs Software Maintenance		$1,400		**$700**	**$ 39.20**	**$ 31.92**	**$ 12.85**
imageRUNNER ADVANCE Desktop V3.0 20L with 3 yrs Software Maintenance		$4,000		**$2,000**	**$ 112.00**	**$ 91.20**	**$ 36.70**
Workflow Composer w/ MEAP Connectors V2.2 1L (1 to 4 licenses)		$1,000		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
Workflow Composer w/ MEAP Connectors V2.2 1L (5 to 19 licenses)		$800		**$400**	**$ 22.40**	**$ 18.24**	**$ 7.34**
Workflow Composer w/ MEAP Connectors V2.2 1L (20 or more licenses)		$750		**$375**	**$ 21.00**	**$ 17.10**	**$ 6.88**
MEAP Connector for SharePoint Server v1.1 (1 Device)e		$900		**$450**	**$ 25.20**	**$ 20.52**	**$ 8.26**
imageRUNNER ADVANCE Tracker V1.3.1 1L (1 to 4 licenses)		$1,000		**$500**	**$ 28.00**	**$ 22.80**	**$ 9.18**
imageRUNNER ADVANCE Tracker V1.3.1 1L (5 to 19 licenses)		$800		**$400**	**$ 22.40**	**$ 18.24**	**$ 7.34**
imageRUNNER ADVANCE Tracker V1.3.1 1L (20 or more licenses)		$750		**$375**	**$ 21.00**	**$ 17.10**	**$ 6.88**
AA PROX V2.3 Software Only e		$449		**$225**	**$ 12.57**	**$ 10.24**	**$ 4.12**
AA PROX V2.3 Starter Package		$599		**$300**	**$ 16.77**	**$ 13.66**	**$ 5.50**
AA PROX V2.3 with WFC & MEAP Connectors e		$1,449		**$725**	**$ 40.57**	**$ 33.04**	**$ 13.29**
AA PROX V2.3 with Tracker e		$1,449		**$725**	**$ 40.57**	**$ 33.04**	**$ 13.29**
Direct Print and Scan for Mobile - (Software Only) e-LAN		$100		**$50**	**$ 2.80**	**$ 2.28**	**$ 0.92**
imageWARE Document Server V2.0E 1L with 3 yrs Software Maintenance		$2,800		**$1,400**	**$ 78.40**	**$ 63.84**	**$ 25.69**
Client Access License for imageWARE Document Server v2.0 5CAL		$550		**$275**	**$ 15.40**	**$ 12.54**	**$ 5.05**
Client Access License for imageWARE Document Server v2.0 20CAL		$1,800		**$900**	**$ 50.40**	**$ 41.04**	**$ 16.52**
Client Access License for imageWARE Document Server v2.0 100CAL		$5,000		**$2,500**	**$ 140.00**	**$ 114.00**	**$ 45.88**
imageWARE Document Server 1L 1 yr Software Maintenance Extension		$400		**$200**	**$ 11.20**	**$ 9.12**	**$ 3.67**
imageWARE Document Server V1.1 1L & DT 5L 1 yr Software Maintenance Extension		$600		**$300**	**$ 16.80**	**$ 13.68**	**$ 5.51**

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imageRUNNER ADVANCE Desktop 1L 1yr Maint Extension		$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
imageRUNNER ADVANCE Desktop 5L 1 yr Software Maintenance Extension		$200		**$100**	**$ 5.60**	**$ 4.56**	**$ 1.84**
imageRUNNER ADVANCE Desktop 20L 1yr Maint Extension		$500		**$250**	**$ 14.00**	**$ 11.40**	**$ 4.59**
imageWARE Scan Manager DS V1.1E 1L with 3 yrs Software Maintenance		$2,400		**$1,200**	**$ 67.20**	**$ 54.72**	**$ 22.02**
imageWARE Scan Manager DS V1.0/1.1 EFS 1L 1 yr Software Maintenance Extension		$350		**$175**	**$ 9.80**	**$ 7.98**	**$ 3.21**
Authorized Send Kit V5.0 (1 License)		$1,100		**$550**	**$ 30.80**	**$ 25.08**	**$ 10.09**
Authorized Send Kit V5.0 (10 Licenses)		$10,500		**$5,250**	**$ 294.00**	**$ 239.40**	**$ 96.34**
Authorized Send Kit V5.0 (100 Licenses)		$105,000		**$52,500**	**$ 2,940.00**	**$ 2,394.00**	**$ 963.38**
Universal Login Manager - 1 Device License		$390		**$195**	**$ 10.92**	**$ 8.89**	**$ 3.58**
Universal Login Manager - 5 Device License		$1,925		**$963**	**$ 53.90**	**$ 43.89**	**$ 17.66**
Universal Login Manager - 10 Device License		$3,806		**$1,903**	**$ 106.57**	**$ 86.78**	**$ 34.92**
MiCard PLUS		$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
AA-PRINT for MFP V1.0 (1 License)		$800		**$400**	**$ 22.40**	**$ 18.24**	**$ 7.34**
MEAP Web Connection Kit		$240		**$120**	**$ 6.72**	**$ 5.47**	**$ 2.20**

Maintenance and Supply Cost Per Copy	**B&W**
	Color

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CANON Ir Advance C5250

SPECIFICATIONS

Multicopy Speed

Letter: Up to 50/45 ppm
Legal: Up to 26/26 ppm
Ledger: Up to 26/26 ppm
First Copy Time: (Letter) B/W: 4.0 Seconds
Color: 6.5 Seconds
Multiple Copies: 1 to 999
Magnification: 25% - 400% (1% Increments)
Preset Reductions: 25%, 50%, 64%, 73%, 78%
Preset Enlargements: 121%, 129%, 200%, 400%

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon iR Advance C5250 Base	$ 17,850.00		**$5,355**	**$ 499.80**	**$ 406.98**	**$ 98.26**
OPTIONAL ACCESSORIES						
Cassette Feeding Unit-AD2	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Paper Deck Unit-B2	$2,205		**$1,103**	**$ 61.74**	**$ 50.27**	**$ 20.23**
Inner 2way Tray-F1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-E1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Inner Finisher Additional Tray-A1 (Option for Inner Finisher-D1)	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Staple Finisher-J1 (include Buffer Pass Unit-G1)	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-J1 (include Buffer Pass Unit-G1)	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
External 2/3 Hole Puncher-B2	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
FL Cassette-AG1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AH1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Envelope Feeder Attachment-D1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Tab Feeding Attachment Kit-B1	$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Copy Tray-J1	$47		**$24**	**$ 1.32**	**$ 1.07**	**$ 0.43**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Key Switch Unit-A2	$44		**$22**	**$ 1.23**	**$ 1.00**	**$ 0.40**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stan	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL Printer Kit-AR1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
PCL International Font Set-A1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
PS Printer Kit-AR1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Direct Print Kit (for PDF/XPS)-H1e	$578		**$289**	**$ 16.18**	**$ 13.18**	**$ 5.30**
Encrypted Secure Print-D1e	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**

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CANON Ir Advance C5255

SPECIFICATIONS

Multicopy Speed

Letter: Up to 55/50 ppm
Legal: Up to 26/26 ppm
Ledger: Up to 26/26 ppm
First Copy Time: (Letter) B/W: 4.0 Seconds
Color: 6.5 Seconds
Multiple Copies: 1 to 999
Magnification: 25% - 400% (1% Increments)
Preset Reductions: 25%, 50%, 64%, 73%, 78%
Preset Enlargements: 121%, 129%, 200%, 400%

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Canon iR Advance C5255 Base	$ 19,425.00		**$5,828**	**$ 543.90**	**$ 442.89**	**$ 106.93**
OPTIONAL ACCESSORIES						
Cassette Feeding Unit-AD2	$1,523		**$762**	**$ 42.64**	**$ 34.72**	**$ 13.97**
Cabinet Type-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Paper Deck Unit-B2	$2,205		**$1,103**	**$ 61.74**	**$ 50.27**	**$ 20.23**
Inner 2way Tray-F1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Inner Finisher-E1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Inner Finisher Additional Tray-A1 (Option for Inner Finisher-D1)	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Staple Finisher-J1 (include Buffer Pass Unit-G1)	$2,835		**$1,418**	**$ 79.38**	**$ 64.64**	**$ 26.01**
Booklet Finisher-J1 (include Buffer Pass Unit-G1)	$4,200		**$2,100**	**$ 117.60**	**$ 95.76**	**$ 38.54**
External 2/3 Hole Puncher-B2	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
FL Cassette-AG1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
FL Cassette-AH1	$116		**$58**	**$ 3.25**	**$ 2.64**	**$ 1.06**
Envelope Feeder Attachment-D1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Tab Feeding Attachment Kit-B1	$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Copy Tray-J1	$47		**$24**	**$ 1.32**	**$ 1.07**	**$ 0.43**
Utility Tray-A2	$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Key Switch Unit-A2	$44		**$22**	**$ 1.23**	**$ 1.00**	**$ 0.40**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1	$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
Universal Keyboard Stand-A1	$250		**$125**	**$ 7.00**	**$ 5.70**	**$ 2.29**
Card Reader Assembly for Universal Keyboard Stan	$60		**$30**	**$ 1.68**	**$ 1.37**	**$ 0.55**
PCL Printer Kit-AR1	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
PCL International Font Set-A1	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
PS Printer Kit-AR1	$1,260		**$630**	**$ 35.28**	**$ 28.73**	**$ 11.56**
Direct Print Kit (for PDF/XPS)-H1e	$578		**$289**	**$ 16.18**	**$ 13.18**	**$ 5.30**
Super G3 FAX Board-AE2	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AE1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**

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CANON iR C7260

SPECIFICATIONS

eeding: 2,000 Sheets (20 lb. Bond)
eeding: 10,000 Sheets (20 lb. Bond) with Optional 2 POD Decks
Veight: 17 lb. Bond to 110 lb. Cover (All Trays)
ecting: Automatic Duplex/Perfect Any Supported Stock
pacity: 4,000 Sheets (1,000 x 2 + 2,000) (20 lb. Bond)

	Contract Pricing			Operating Lease Options		
Model #	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
imageRUNNER ADVANCE C7260	**$ 29,400.00**		**$8,820**	**$ 823.20**	**$ 670.32**	**$ 161.85**
OPTIONAL ACCESSORIES						
Paper Deck Unit-C1	$2,520		**$1,260**	**$ 70.56**	**$ 57.46**	**$ 23.12**
POD Deck Lite-A1	$4,095		**$2,048**	**$ 114.66**	**$ 93.37**	**$ 37.57**
Staple Finisher-L1	$3,150		**$1,575**	**$ 88.20**	**$ 71.82**	**$ 28.90**
Booklet Finisher-L1	$5,565		**$2,783**	**$ 155.82**	**$ 126.88**	**$ 51.06**
External 2/3 Hole Puncher-A1	$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
Document Insertion Unit-J1	$2,940		**$1,470**	**$ 82.32**	**$ 67.03**	**$ 26.97**
Document Insertion/Folding Unit-G1	$8,400		**$4,200**	**$ 235.20**	**$ 191.52**	**$ 77.07**
Copy Tray-P1	$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Tab Feeding Attachment Kit-B1	$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Upright Control Panel-A1	$1,890		**$945**	**$ 52.92**	**$ 43.09**	**$ 17.34**
USB Keyboard (Cherry)	$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Key Switch Unit-B1	$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
ADF Access Handle-A1	$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
PCL Printer Kit-AS1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
PCL Printer International Font	$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
PS Printer Kit-AS1	$1,470		**$735**	**$ 41.16**	**$ 33.52**	**$ 13.49**
PS Printer Kit-AD1e	$1,470		**$735**	**$ 41.16**	**$ 33.52**	**$ 13.49**
Super G3 FAX Board-AD2	$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AD2	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Super G3 3rd/4th Line Fax Board-AE1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Remote FAX Kit-A1	$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Wireless LAN Board-B2	$683		**$342**	**$ 19.12**	**$ 15.57**	**$ 6.27**
USB Device Port-A1	$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Multimedia Reader/Writer-A1	$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
Additional Memory Type B (512MB)	$263		**$132**	**$ 7.36**	**$ 6.00**	**$ 2.41**
Document Scan Lock Kit-A1	$2,625		**$1,313**	**$ 73.50**	**$ 59.85**	**$ 24.08**
Data Erase Kit-C1	$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**
Data Erase Kit-C1e	$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**
HDD Data Encryption and Mirroring Kit-C1	$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Removable HDD Kit-AB1	$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Together helping Educational Institutions advance their Office Technologies.

CANON iR C7270

SPECIFICATIONS

Standard Paper Feeding: 2,000 Sheets (20 lb. Bond)
MaximumPaper Feeding: 10,000 Sheets (20 lb. Bond) with Optional 2 POD Decks
Acceptable Paper Weight: 17 lb. Bond to 110 lb. Cover (All Trays)
Duplexing/Perfecting: Automatic Duplex/Perfect Any Supported Stock
Paper Capacity: 4,000 Sheets (1,000 x 2 + 2,000) (20 lb. Bond)

		Contract Pricing			Operating Lease Options		
Model #	**Description**	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
imageRUNNER ADVANCE C7270	**70 ppm Color Copier**	**$ 36,750.00**		**$11,025**	**$ 1,029.00**	**$ 837.90**	**$ 202.31**
OPTIONAL ACCESSORIES							
Paper Deck Unit-C1		$2,520		**$1,260**	**$ 70.56**	**$ 57.46**	**$ 23.12**
POD Deck Lite-A1		$4,095		**$2,048**	**$ 114.66**	**$ 93.37**	**$ 37.57**
Staple Finisher-L1		$3,150		**$1,575**	**$ 88.20**	**$ 71.82**	**$ 28.90**
Booklet Finisher-L1		$5,565		**$2,783**	**$ 155.82**	**$ 126.88**	**$ 51.06**
External 2/3 Hole Puncher-A1		$893		**$447**	**$ 25.00**	**$ 20.36**	**$ 8.19**
Document Insertion Unit-J1		$2,940		**$1,470**	**$ 82.32**	**$ 67.03**	**$ 26.97**
Document Insertion/Folding Unit-G1		$8,400		**$4,200**	**$ 235.20**	**$ 191.52**	**$ 77.07**
Copy Tray-P1		$210		**$105**	**$ 5.88**	**$ 4.79**	**$ 1.93**
Tab Feeding Attachment Kit-B1		$168		**$84**	**$ 4.70**	**$ 3.83**	**$ 1.54**
Utility Tray-A2		$63		**$32**	**$ 1.76**	**$ 1.44**	**$ 0.58**
Upright Control Panel-A1		$1,890		**$945**	**$ 52.92**	**$ 43.09**	**$ 17.34**
USB Keyboard (Cherry)		$110		**$55**	**$ 3.08**	**$ 2.51**	**$ 1.01**
Key Switch Unit-B1		$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Copy Card Reader Attachment Kit-A1		$84		**$42**	**$ 2.35**	**$ 1.92**	**$ 0.77**
Copy Card Reader-F1		$315		**$158**	**$ 8.82**	**$ 7.18**	**$ 2.89**
Canon Card Set-A1 (1-30)		$158		**$79**	**$ 4.42**	**$ 3.60**	**$ 1.45**
Canon Card Set-A2 (31-100)		$347		**$174**	**$ 9.72**	**$ 7.91**	**$ 3.18**
Canon Card Set-A3 (101-200)		$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A4 (201-300)		$462		**$231**	**$ 12.94**	**$ 10.53**	**$ 4.24**
Canon Card Set-A5 (301-500)		$935		**$468**	**$ 26.18**	**$ 21.32**	**$ 8.58**
Canon Card Set-A6 (501-1000)		$2,352		**$1,176**	**$ 65.86**	**$ 53.63**	**$ 21.58**
Braille Label Kit-F1		$35		**$18**	**$ 0.98**	**$ 0.80**	**$ 0.32**
ADF Access Handle-A1		$146		**$73**	**$ 4.09**	**$ 3.33**	**$ 1.34**
Copy Control Interface Kit-A1		$53		**$27**	**$ 1.48**	**$ 1.21**	**$ 0.49**
Convenience Stapler-B1		$300		**$150**	**$ 8.40**	**$ 6.84**	**$ 2.75**
PCL Printer Kit-AS1		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
PCL Printer International Font		$473		**$237**	**$ 13.24**	**$ 10.78**	**$ 4.34**
PS Printer Kit-AS1		$1,470		**$735**	**$ 41.16**	**$ 33.52**	**$ 13.49**
PS Printer Kit-AD1e		$1,470		**$735**	**$ 41.16**	**$ 33.52**	**$ 13.49**
Direct Print Kit (for PDF/XPS)-H1		$150		**$75**	**$ 4.20**	**$ 3.42**	**$ 1.38**
Super G3 FAX Board-AD2		$840		**$420**	**$ 23.52**	**$ 19.15**	**$ 7.71**
Super G3 2nd Line Fax Board-AD2		$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Super G3 3rd/4th Line Fax Board-AE1		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Remote FAX Kit-A1		$420		**$210**	**$ 11.76**	**$ 9.58**	**$ 3.85**
Secure Watermark-B1		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**
Wireless LAN Board-B2		$683		**$342**	**$ 19.12**	**$ 15.57**	**$ 6.27**
USB Device Port-A1		$105		**$53**	**$ 2.94**	**$ 2.39**	**$ 0.96**
Multimedia Reader/Writer-A1		$630		**$315**	**$ 17.64**	**$ 14.36**	**$ 5.78**
Additional Memory Type B (512MB)		$263		**$132**	**$ 7.36**	**$ 6.00**	**$ 2.41**
Document Scan Lock Kit-A1		$2,625		**$1,313**	**$ 73.50**	**$ 59.85**	**$ 24.08**
Data Erase Kit-C1		$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**
Data Erase Kit-C1e		$341		**$171**	**$ 9.55**	**$ 7.77**	**$ 3.13**
HDD Data Encryption and Mirroring Kit-C1		$525		**$263**	**$ 14.70**	**$ 11.97**	**$ 4.82**
Removable HDD Kit-AB1		$1,050		**$525**	**$ 29.40**	**$ 23.94**	**$ 9.63**

KONICA MINOLTA C4050 Color Digital Copier

The Konica Minolta BH 4050 provides you performance to keep your office running smoothly. You can customize your copies to fit your needs. Turn paper documents into digital documents to share and edit. Sharing digital documents has never been so easy.

SPECIFICATIONS

Type: Digital Copier/Printer/Scanner/Fax
Imaging System: Electro photographic laser
Output Speed: 40+ pages per minute B/W
Image Resolution: 600 x 600 dpi Printing
600 x 600 dpi Copying

Item No	Description	MSRP	Purchase Price	36 Month	48 Month	60 Month
N/A	**Bizhub 4050 Print/Copy/Scan**	**$ 3,499.00**	**$1,050**	**$ 29.39**	**$ 23.93**	**$ 19.26**
ONAL ACCESSORIES						
LK-106	Bar Code Font	$ 821.00	**$ 328.40**	**$ 9.20**	**$ 7.49**	**$ 6.03**
FK-512	Fax Kit	$ 239.00	**$ 95.60**	**$ 2.68**	**$ 2.18**	**$ 1.75**
WT-P02	Work Table	$ 120.00	**$ 48.00**	**$ 1.34**	**$ 1.09**	**$ 0.88**
MK-738	Mount Kit for FS-529	$ 68.00	**$ 27.20**	**$ 0.76**	**$ 0.62**	**$ 0.50**
PF-P13	1 x 500 Sheet Paper Tray	$ 340.00	**$ 136.00**	**$ 3.81**	**$ 3.10**	**$ 2.50**
DK-511	Copy Desk	$ 325.00	**$ 130.00**	**$ 3.64**	**$ 2.96**	**$ 2.39**
FS-P03	Finisher (20 Sheet Finisher)	$ 299.00	**$ 119.60**	**$ 3.35**	**$ 2.73**	**$ 2.19**

KONICA MINOLTA C3350 Color Digital Copier

The Konica Minolta BH C3350 provides you performance to keep your office running smoothly. You can customize your copies to fit your needs. Turn paper documents into digital documents to share and edit. Sharing digital documents has never been so easy.

SPECIFICATIONS

Type: Digital Copier/Printer/Scanner/Fax
Imaging System: Electro photographic laser
Output Speed: 30+ pages per minute B/W
Image Resolution: 600 x 600 dpi Printing
600 x 600 dpi Copying

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
N/A	**Bizhub C3350- Print/Copy/Scan**	**$ 4,200.00**		**$1,260**	**$ 35.28**	**$ 28.73**	**$ 23.12**
	OPTIONAL ACCESSORIES						
LK-106	Bar Code Font	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
KP-101	10 Key Pad	$ 126.00		**$50**	**$ 1.41**	**$ 1.15**	**$ 0.92**
FK-512	Fax Kit	$ 239.00		**$96**	**$ 2.68**	**$ 2.18**	**$ 1.75**
WT-P02	Work Table	$ 120.00		**$48**	**$ 1.34**	**$ 1.09**	**$ 0.88**
MK-738	Mount Kit for FS-529	$ 68.00		**$27**	**$ 0.76**	**$ 0.62**	**$ 0.50**
PF-P13	1 x 500 Sheet Paper Tray	$ 340.00		**$136**	**$ 3.81**	**$ 3.10**	**$ 2.50**
DK-511	Copy Desk	$ 325.00		**$130**	**$ 3.64**	**$ 2.96**	**$ 2.39**
FS-P03	Finisher (20 Sheet Finisher)	$ 299.00		**$120**	**$ 3.35**	**$ 2.73**	**$ 2.19**

KONICA MINOLTA C3850FS Color Digital Copier

The Konica Minolta BH C3850 provides you performance to keep your office running smoothly. You can customize your copies to fit your needs. Turn paper documents into digital documents to share and edit. Sharing digital documents has never been so easy.

SPECIFICATIONS

Type: Digital Copier/Printer/Scanner/Fax
Imaging System: Electro photographic laser
Output Speed: 30+ pages per minute B/W
Image Resolution: 600 x 600 dpi Printing
600 x 600 dpi Copying

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
N/A	**Bizhub C3850FS- Print/Copy/Scan/Fax Staple**	**$ 5,699.00**		**$1,710**	**$ 47.87**	**$ 38.98**	**$ 31.37**
	OPTIONAL ACCESSORIES						
LK-106	Bar Code Font	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
KP-101	10 Key Pad	$ 126.00		**$50**	**$ 1.41**	**$ 1.15**	**$ 0.92**
WT-P02	Work Table	$ 120.00		**$48**	**$ 1.34**	**$ 1.09**	**$ 0.88**
PF-P13	1 x 500 Sheet Paper Tray	$ 340.00		**$136**	**$ 3.81**	**$ 3.10**	**$ 2.50**
DK-511	Copy Desk	$ 325.00		**$130**	**$ 3.64**	**$ 2.96**	**$ 2.39**
FS-P03	Finisher (20 Sheet Finisher)	$ 299.00		**$120**	**$ 3.35**	**$ 2.73**	**$ 2.19**

SEGMENT 2: KONICA MINOLTA bizhub 227 Digital Copier

bizhub 284e Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

SPECIFICATIONS

Type: er/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Development System: tri® HD Polymerized Toner
Monthly Duty Cycle: 150,000
Output Speed: 22-ppm Black and White
Image Resolution: 1200 dpi (enhanced resolution)
First Copy: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 2 GB RAM, 160 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 219 lbs.

KONICA MINOLTA bizhub 227e

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A7AK011X00	**bizhub 227 (22 ppm) - Includes PS, PCL & XPS Controller 4GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0 (supports local printing)**	**$6,048.00**		**$1,814**	**$ 50.80**	**$ 41.37**	**$ 33.29**
	OPTIONAL ACCESSORIES						
A3PMWY1	OC-514 Original Cover	$ 94.00		**$38**	**$ 1.05**	**$ 0.86**	**$ 0.69**
A3CFWY1	DF-628 Reverse Automatic Document Feeder	$ 979.00		**$392**	**$ 10.96**	**$ 8.93**	**$ 7.19**
A3CEWY1	PC-113 Paper Feed Cabinet (500-sheet universal tray +	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
A2XM013	PC-213 Paper Feed Cabinet (2 x 500-sheet universal tra	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY2	PC-413 Paper Feed Cabinet (2,500 sheets/Letter size o	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY1	DK-513 Desk (Storage only)	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
7640017610	JS-506 Job Separator	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A2YVWY1	Finisher FS-533 + MK-602	$ 1,629.00		**$652**	**$ 18.24**	**$ 14.86**	**$ 11.96**
A3EPWY1	Finisher FS-534 + RU-514	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	Finisher FS-534 with SD-511 + RU-514	$ 3,305.00		**$1,322**	**$ 37.02**	**$ 30.14**	**$ 24.26**
A3EUW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ETW11	PK-519 Punch Kit (2/3 hole - for FS-533)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	FK-513 Fax Kit (Supports single line fax - no mount kit r	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
A4MF011	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614506	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
4614511	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A,	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD01H	LK-104 v3 i-Option License Kit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD016	LK-105 v4 i-Option Lincese Kit (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD017	LK-106 I-OPTION Bar Code Font	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD018	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD019	LK-108 i-Option OCR Font	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A0PD01F	LK-110 v2i-Option License Kit (File Conversion)	$ 1,500.00		**$600**	**$ 16.80**	**$ 13.68**	**$ 11.01**
A0PD01G	LK-111 i-Option License Kit (ThinPrint Client Support)	$ 250.00		**$100**	**$ 2.80**	**$ 2.28**	**$ 1.84**
A4MHWY1	External Keyboard	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A0X9WY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
7640005064	KP-101 Keypad	$ 126.00		**$50**	**$ 1.41**	**$ 1.15**	**$ 0.92**
7640008394	EK-608 Local Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
7640013468	EK-609 Local Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
A4MEWY1	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
A4NMWY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
A4MJWY1	AU-205H IC Card Reader	$ 399.00		**$160**	**$ 4.47**	**$ 3.64**	**$ 2.93**
A4MKWY1	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640006869	ESP Diagnostic Power Filter 120V/15A	$ 275.00		**$110**	**$ 3.08**	**$ 2.51**	**$ 2.02**
A4NRWY1	CS-1 Convenience Stapler	$ 317.00		**$127**	**$ 3.55**	**$ 2.89**	**$ 2.33**
A0W4WY2	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
4623474	Stylus Pen for INFO-Palette Series	$ 30.00		**$12**	**$ 0.34**	**$ 0.27**	**$ 0.22**
7640005261	UK-212 Upgrade Kit (Provides Wireless LAN)	$ 260.00		**$104**	**$ 2.91**	**$ 2.37**	**$ 1.91**

SEGMENT 2: KONICA MINOLTA bizhub 227 Digital Copier

bizhub 284e Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Development System: Simitri® HD Polymerized Toner
Monthly Duty Cycle: 150,000
Output Speed: 22-ppm Black and White
Image Resolution: 1200 x 1200 dpi (enhanced resolution)
First Copy: B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 2 GB RAM, 160 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 219 lbs.

KONICA MINOLTA bizhub 227e

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A7AK011X00	**bizhub 287 (28 ppm) - Includes PS, PCL & XPS Controller 4GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0 (supports local printing)**	**$7,598.00**		**$2,279**	**$ 63.82**	**$ 51.97**	**$ 41.83**
	OPTIONAL ACCESSORIES						
A3PMWY1	OC-514 Original Cover	$ 94.00		**$38**	**$ 1.05**	**$ 0.86**	**$ 0.69**
A3CFWY1	DF-628 Reverse Automatic Document Feeder	$ 979.00		**$392**	**$ 10.96**	**$ 8.93**	**$ 7.19**
A3CEWY1	PC-113 Paper Feed Cabinet (500-sheet universal tray +	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
A2XM013	PC-213 Paper Feed Cabinet (2 x 500-sheet universal tra	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY2	PC-413 Paper Feed Cabinet (2,500 sheets/Letter size o	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY1	DK-513 Desk (Storage only)	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
7640017610	JS-506 Job Separator	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A2YVWY1	Finisher FS-533 + MK-602	$ 1,629.00		**$652**	**$ 18.24**	**$ 14.86**	**$ 11.96**
A3EPWY1	Finisher FS-534 + RU-514	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	Finisher FS-534 with SD-511 + RU-514	$ 3,305.00		**$1,322**	**$ 37.02**	**$ 30.14**	**$ 24.26**
A3EUW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ETW11	PK-519 Punch Kit (2/3 hole - for FS-533)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	FK-513 Fax Kit (Supports single line fax - no mount kit r	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
A4MF011	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614506	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
4614511	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A,	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD01H	LK-104 v3 i-Option License Kit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD016	LK-105 v4 i-Option Lincese Kit (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD017	LK-106 I-OPTION Bar Code Font	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD018	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD019	LK-108 i-Option OCR Font	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A0PD01F	LK-110 v2i-Option License Kit (File Conversion)	$ 1,500.00		**$600**	**$ 16.80**	**$ 13.68**	**$ 11.01**
A0PD01G	LK-111 i-Option License Kit (ThinPrint Client Support)	$ 250.00		**$100**	**$ 2.80**	**$ 2.28**	**$ 1.84**
A4MHWY1	External Keyboard	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A0X9WY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
7640005064	KP-101 Keypad	$ 126.00		**$50**	**$ 1.41**	**$ 1.15**	**$ 0.92**
7640008394	EK-608 Local Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
7640013468	EK-609 Local Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
A4MEWY1	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
A4NMWY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
A4MJWY1	AU-205H IC Card Reader	$ 399.00		**$160**	**$ 4.47**	**$ 3.64**	**$ 2.93**
A4MKWY1	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640006869	ESP Diagnostic Power Filter 120V/15A	$ 275.00		**$110**	**$ 3.08**	**$ 2.51**	**$ 2.02**
A4NRWY1	CS-1 Convenience Stapler	$ 317.00		**$127**	**$ 3.55**	**$ 2.89**	**$ 2.33**
A0W4WY2	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
4623474	Stylus Pen for INFO-Palette Series	$ 30.00		**$12**	**$ 0.34**	**$ 0.27**	**$ 0.22**
7640005261	UK-212 Upgrade Kit (Provides Wireless LAN)	$ 260.00		**$104**	**$ 2.91**	**$ 2.37**	**$ 1.91**

SEGMENT 2: KONICA MINOLTA bizhub 284e Digital Copier

bizhub 284e Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Development System: Simitri® HD Polymerized Toner
Monthly Duty Cycle: 150,000
Output Speed: 28-ppm Black and White
Image Resolution: 1200 x 1200 dpi (enhanced resolution)
First Copy: B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 2 GB RAM, 160 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 219 lbs.

KONICA MINOLTA bizhub 284e

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A0ED012	**bizhub 284e (28 ppm) - Includes PS, PCL & XPS Controller2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0 (supports local printing)**	**$7,743**		**$2,323**	**$ 65.04**	**$ 52.96**	**$ 42.63**
	OPTIONAL ACCESSORIES						
A3PMWY1	OC- 511 Original Cover	$ 94.00		**$38**	**$ 1.05**	**$ 0.86**	**$ 0.69**
A3CFWY1	DF-624 Reverse Automatic Document Feeder	$ 1,631.00		**$652**	**$ 18.27**	**$ 14.87**	**$ 11.97**
A3CEWY1	DF-701 Single Pass Dual Scan Document Feeder	$ 1,802.00		**$721**	**$ 20.18**	**$ 16.43**	**$ 13.23**
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Cour	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 2: KONICA MINOLTA bizhub 364e Digital Copier

bizhub 364e Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Development System: Simitri® HD Polymerized Toner
Monthly Duty Cycle: 175,000
Output Speed: 36-ppm Black and White
Image Resolution: 1200 x 1200 dpi (enhanced resolution)
First Copy: B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 2 GB RAM, 160 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 219 lbs.

KONICA MINOLTA bizhub 364e

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A0ED012	**bizhub 364e (36 ppm) - Includes PS, PCL & XPS Controller2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0 (supports local printing)**	**$9,484**		**$2,845**	**$ 79.67**	**$ 64.87**	**$ 52.21**
	OPTIONAL ACCESSORIES						
A3PMWY1	OC- 511 Original Cover	$ 94.00		**$38**	**$ 1.05**	**$ 0.86**	**$ 0.69**
A3CFWY1	DF-624 Reverse Automatic Document Feeder	$ 1,631.00		**$652**	**$ 18.27**	**$ 14.87**	**$ 11.97**
A3CEWY1	DF-701 Single Pass Dual Scan Document Feeder	$ 1,802.00		**$721**	**$ 20.18**	**$ 16.43**	**$ 13.23**
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Cour	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub 454e Full Color Digital Copier

bizhub 454 Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: 8 bit color
Development System: Simitri® HD Color Polymerized Toner
Monthly Duty Cycle: 200,000
Output Speed: 45-ppm Black and White
Image Resolution: 1200 x 1200
First Copy: B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 2 GB RAM, 250 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 419 lbs.

KONICA MINOLTA bizhub 454e

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A4FJ011	**bizhub 454e - Includes PS, PCL & XPS Controller, 2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0**	**$12,617**		**$3,785**	**$ 105.98**	**$ 86.30**	**$ 69.46**
	OPTIONAL ACCESSORIES						
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A,	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counte	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub 554e Full Color Digital Copier

bizhub 554e Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: 8 bit color
Development System: Simitri® HD Color Polymerized Toner
Monthly Duty Cycle: 200,000
Output Speed: 55-ppm Black and White
Image Resolution: 1200 x 1200
First Copy: B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 2 GB RAM, 250 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 419 lbs.

KONICA MINOLTA bizhub 554e

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A4FJ011	**bizhub 554e - Includes PS, PCL & XPS Controller, 2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0**	**$22,538**		**$6,761**	**$ 189.32**	**$ 154.16**	**$ 124.07**
	OPTIONAL ACCESSORIES						
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A,	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counte	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub 654e B/W Digital Copier

bizhub 654e B/W Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Every business needs met.

KONICA MINOLTA bizhub 654e

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: New Imaging System for Sharper Text, Refined Color; Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Color Polymerized Toner
Monthly Duty Cycle: 250,000 pages
Output Speed: 50-ppm Full Color; 65-ppm Black and White
Image Resolution: 600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
Warm up time: less than 30 seconds
First Copy: Full Color: less than 6.5 seconds (letter) B&W: less than 4.3 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Power Requirement: 120 V, 60Hz
Dimensions: 25.5" x 36" x 45.25" (WDH)
Weight: 418.5 lbs

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
ASYN017	**bizhub 654e - Includes PS, PCL & XPS Controller, 2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0**	**$32,550**		**$9,765**	**$ 273.42**	**$ 222.64**	**$ 179.19**
	OPTIONAL ACCESSORIES						
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	$1,670.00		**$668**	**$ 18.70**	**$ 15.23**	**$ 12.26**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Count	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub 808 Digital Copier

bizhub 808 Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Every business needs met.

KONICA MINOLTA bizhub 808

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: New Imaging System for Sharper Text, Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Polymerized Toner
Monthly Duty Cycle: 250,000 pages
Output Speed: 80-ppm Black and White
Image Resolution: 1200 x 1200dpi
Warm up time: less than 30 seconds
First Copy: B&W: less than 4.3 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Power Requirement: 120 V, 60Hz
Dimensions: 25.5" x 36" x 45.25" (WDH)
Weight: 418.5 lbs

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A8KN011	**bizhub 808 - Includes PS, PCL & XPS Controller, 2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0**	**$35,280**		**$10,584**	**$ 296.35**	**$ 241.32**	**$ 194.22**
	OPTIONAL ACCESSORIES						
A2YVWY1	JS-602 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-536 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2Y1WY1	FS-537 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A2Y2WY1	FS-536SD Saddle Stitcher (FS-535)	$3,095.00		**$1,238**	**$ 34.66**	**$ 28.23**	**$ 22.72**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-536)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ETW12	PK-523 2/3 Hole Punch Unit (FS-537)	$ 850.00		**$340**	**$ 9.52**	**$ 7.75**	**$ 6.24**
A3ERWY1	FS-537Sd	$ 4,500.00		**$1,800**	**$ 50.40**	**$ 41.04**	**$ 33.03**
A4MF011	FK-516 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-205H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Count	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub 958 Digital Copier

bizhub 808 Printer/Copier/Scanner. It's the hub of your business. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Every business needs met.

KONICA MINOLTA bizhub 958

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: New Imaging System for Sharper Text, Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Polymerized Toner
Monthly Duty Cycle: 350,000 pages
Output Speed: 95-ppm Black and White
Image Resolution: 1200 x 1200dpi
Warm up time: less than 30 seconds
First Copy: B&W: less than 4.3 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Power Requirement: 120 V, 60Hz
Dimensions: 25.5" x 36" x 45.25" (WDH)
Weight: 418.5 lbs

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A796011	**bizhub 958 - Includes PS, PCL & XPS Controller, 2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0**	**$42,000**		**$12,600**	**$ 352.80**	**$ 287.28**	**$ 231.21**
	OPTIONAL ACCESSORIES						
A2YVWY1	JS-602 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-536 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2Y1WY1	FS-537 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A2Y2WY1	FS-536SD Saddle Stitcher (FS-535)	$3,095.00		**$1,238**	**$ 34.66**	**$ 28.23**	**$ 22.72**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-536)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ETW12	PK-523 2/3 Hole Punch Unit (FS-537)	$ 850.00		**$340**	**$ 9.52**	**$ 7.75**	**$ 6.24**
A3ERWY1	FS-537Sd	$ 4,500.00		**$1,800**	**$ 50.40**	**$ 41.04**	**$ 33.03**
A4MF011	FK-516 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-205H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Count	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 6: KONICA MINOLTA bizhub PRO 1052 Black and White Digital Copier

Konica Minolta Digital Printer/Copier/Scanner at 105 ppm. For production printing, you need speed - but you need more. Workhorse reliability. Automatic Finishing. Flexible scanning. Superior quality. And software options to manage your documents more easily. That's why you need the Bizhub 920.

SPECIFICATIONS

Type: Digital Copier/Printer/Scanner
Imaging System: High-speed Dual Beam Laser Imaging
Development System: Simitri® Polymerized Toner
Monthly Duty Cycle: 1,000,000 pages
Output Speed: 105 pages per minute
Image Resolution: 1200 x 1200 dpi
Warm-Up Time: 5.5 minutes (approx.)
First Copy: 3.1 seconds (approx.)
Magnification: 25 - 400%, .1% increments;
Preset reduction 79%, 73%, 65%, 50%;
Preset enlargement 121%, 129%, 155%,200%
Standard Paper Supply: 500-sheet universal paper trays (2);
1,000-sheet universal paper tray;
150-sheet intelligent bypass
Min/Max Output Size: 5-1/2" x 8-1/2" to 12" x 18"
Maximum Paper Cap.: 6,650-sheets (total, with options)
Memory: 256MB Standard; 512MB Maximum, 40GB Hard Drive
Power Requirements: 220V, 30 A (dedicated line)
Dimensions: 35" x 30-3/4" x 47-3/8" (WDH)
Weight: 616 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A0Y5011	**Bizhub Pro 1052**	**$ 65,000.00**		**$19,500**	**$ 546.00**	**$ 444.60**	**$ 357.83**
OPTIONAL ACCESSORIES							
A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and P	$ 1,335.00		**$534**	**$ 14.95**	**$ 12.18**	**$ 9.80**
A4EYWY1	PF-706 Large capacity paper feed unit	$ 6,455.00		**$2,582**	**$ 72.30**	**$ 58.87**	**$ 47.38**
A0GDWY1	PF-703 Vacuum Paper Feed Unit / PI-PFU (5,000 sheets)	$ 10,579.00		**$4,232**	**$ 118.48**	**$ 96.48**	**$ 77.65**
A0GFWY1	FA-501 PI-PFU Connection Kit	$ 5,215.00		**$2,086**	**$ 58.41**	**$ 47.56**	**$ 38.28**
A15AWY1	HT-505 Dehumidifier/Heater for PFU	$ 2,115.00		**$846**	**$ 23.69**	**$ 19.29**	**$ 15.52**
A04HWY2	PI-502 Multi-Post Inserter	$ 1,113.00		**$445**	**$ 12.47**	**$ 10.15**	**$ 8.17**
A0H0W11	FD-503 Multi Folding Unit	$ 18,921.00		**$7,568**	**$ 211.92**	**$ 172.56**	**$ 138.88**
A0H1W22	LS-505 Large Capacity Stacker with Roll-away Cart	$ 18,365.00		**$7,346**	**$ 205.69**	**$ 167.49**	**$ 134.80**
A0H2WY2	SD-506 Saddle Stitch Finisher with Face Trimmer	$ 27,825.00		**$11,130**	**$ 311.64**	**$ 253.76**	**$ 204.24**
A0N9W11	GP-501 GBC Punch	$ 18,232.00		**$7,293**	**$ 204.20**	**$ 166.28**	**$ 133.82**
A0NAW11	DS-501 3 Hole Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NCW11	DS-502 19 Hole Cerlox Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NDW11	DS-503 32 Hole Wirebind Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NFW11	DS-505 44 Hole Color Coil Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NGW11	DS-506 11 Hole Velobind Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NHW11	DS-507 32 Hole Proclick Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A4F6W11	GP-502 Inline Ring Binder (elements dies sold separately)	$ 29,000		**$11,600**	**$ 324.80**	**$ 264.48**	**$ 212.86**
A4F7WY1	RB-101 Binding Element for GP-502 - Black (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY2	RB-101 Binding Element for GP-502 - Clear (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY3	RB-101 Binding Element for GP-502 - White (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY4	RB-101 Binding Element for GP-502 - Navy (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A15XW12	PB-503 Perfect Binder	$ 44,838		**$17,935**	**$ 502.19**	**$ 408.92**	**$ 329.11**
A1AHWY1	LC-501 Additional Cart for Large Capacity Stacker (LS)	$ 890		**$356**	**$ 9.97**	**$ 8.12**	**$ 6.53**
A2A2W12	RU-509 Relay/Buffer Pass Unit	$ 6,360		**$2,544**	**$ 71.23**	**$ 58.00**	**$ 46.68**
A2A3WY2	HM-102 Humidifier Kit	$ 11,660		**$4,664**	**$ 130.59**	**$ 106.34**	**$ 85.58**
A4F2WY1	EF-102 Envelope Fusing Unit	$ 4,435		**$1,774**	**$ 49.67**	**$ 40.45**	**$ 32.55**
A4F3WY1	FS-532 100 sheet staple finisher	$ 5,205		**$2,082**	**$ 58.30**	**$ 47.47**	**$ 38.20**
A4F4WY1	SD-510 Saddle Stitch Kit	$ 1,977		**$791**	**$ 22.14**	**$ 18.03**	**$ 14.51**
A4F5WY1	MK-732 (mount kit for PI-502)	$ 445		**$178**	**$ 4.98**	**$ 4.06**	**$ 3.27**
A4FAW11	PK-522 punch kit	$ 835		**$334**	**$ 9.35**	**$ 7.62**	**$ 6.13**
A4FCWY1	RU-510 Relay Unit	$ 2,980		**$1,192**	**$ 33.38**	**$ 27.18**	**$ 21.87**
A5A8WY1	UK-205 (upgrade kit for eCopy)	$ 35		**$14**	**$ 0.39**	**$ 0.32**	**$ 0.26**
A0W5WY1	HD-511 Removable HDD Inner Case Kit for 1200/1051	$ 1,410		**$564**	**$ 15.79**	**$ 12.86**	**$ 10.35**
A0W6WY1	RH-101 Removable HDD Kit for 1200/1051	$ 3,487		**$1,395**	**$ 39.05**	**$ 31.80**	**$ 25.59**

SEGMENT 6: KONICA MINOLTA bizhub PRO 1100 Black and White Digital Copier

Konica Minolta Digital Printer/Copier/Scanner at 110 ppm. For production printing, you need speed - but you need more. Workhorse reliability. Automatic Finishing. Flexible scanning. Superior quality. And software options to manage your documents more easily. That's why you need the Bizhub 920.

SPECIFICATIONS

Type: Digital Copier/Printer/Scanner
Imaging System: High-speed Dual Beam Laser Imaging
Development System: Simitri® Polymerized Toner
Monthly Duty Cycle: 500,000
Output Speed: 110 pages per minute
Image Resolution: 1200 x 1200 dpi
Warm-Up Time: 5.5 minutes (approx.)
First Copy: 3.1 seconds (approx.)
Magnification: 25 - 400%, .1% increments;
Preset reduction 79%, 73%, 65%, 50%;
Preset enlargement 121%, 129%, 155%,200%
Standard Paper Supply: 500-sheet universal paper trays (2);
1,000-sheet universal paper tray;
150-sheet intelligent bypass
Min/Max Output Size: 5-1/2" x 8-1/2" to 12" x 18"
Maximum Paper Cap.: 6,650-sheets (total, with options)
Memory: 256MB Standard; 512MB Maximum, 40GB Hard Drive
Power Requirements: 220V, 30 A (dedicated line)
Dimensions: 35" x 30-3/4" x 47-3/8" (WDH)
Weight: 616 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A799011	**Bizhub Pro 1100**	**$ 44,100.00**		**$13,230**	**$ 370.44**	**$ 301.64**	**$ 242.77**
OPTIONAL ACCESSORIES							
A7W7WY1	PF-709 Paper Feed Unit	$ 6,455.00		**$2,582**	**$ 72.30**	**$ 58.87**	**$ 47.38**
A870WY1	LU-411 Large Capacity Paper Feed Unit (letter size)	$ 2,226.00		**$890**	**$ 24.93**	**$ 20.30**	**$ 16.34**
A872WY1	LU-412 Large Capacity Paper Feed Unit (12x18)	$ 3,116.00		**$1,246**	**$ 34.90**	**$ 28.42**	**$ 22.87**
A79AWY1	MB-507 Multi Bypass Tray Unit	$ 2,900.00		**$1,160**	**$ 32.48**	**$ 26.45**	**$ 21.29**
A4F3WY2	FS-532 100 Sheet Staple Finisher	$ 5,205.00		**$2,082**	**$ 58.30**	**$ 47.47**	**$ 38.20**
A4F3W13	FS-532 100 finisher with PK and SD	$ 8,018.00		**$3,207**	**$ 89.80**	**$ 73.12**	**$ 58.85**
A4F4WY1	SD-510 Saddle Stitch Kit	$ 1,977.43		**$791**	**$ 22.15**	**$ 18.03**	**$ 14.51**
A4FAW12	PK-522 Punch Kit	$ 835.00		**$334**	**$ 9.35**	**$ 7.62**	**$ 6.13**
A4F8WY2	ZU-608 Z-folding unit	$ 5,510.00		**$2,204**	**$ 61.71**	**$ 50.25**	**$ 40.44**
A4F5WY1	MK-732 (mount kit for PI-502)	$ 445.00		**$178**	**$ 4.98**	**$ 4.06**	**$ 3.27**
A04HWY2	PI-502 Multi-Post Inserter	$ 1,113		**$445**	**$ 12.47**	**$ 10.15**	**$ 8.17**
A79CWY1	OT-507 Output Tray	$ 830		**$332**	**$ 9.30**	**$ 7.57**	**$ 6.09**
A4F6W12	GP-502 Ring Binder	$ 29,000		**$11,600**	**$ 324.80**	**$ 264.48**	**$ 212.86**
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	$ 18,232		**$7,293**	**$ 204.20**	**$ 166.28**	**$ 133.82**
A0NAW11	DS-501 3 Hole Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NCW11	DS-502 19 Hole Cerlox Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NDW11	DS-503 32 Hole Wirebind Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NEW11	DS-504 21 Hole Wirebind Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NFW11	DS-505 44 Hole Color Coil Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NGW11	DS-506 11 Hole Velobind Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NHW11	DS-507 32 Hole Proclick Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
7714357	GBC 3-Hole DuraGlide HD Die Set	$ 2,124		**$850**	**$ 23.79**	**$ 19.37**	**$ 15.59**
7714355	GBC 19-Hole DuraGlide HD Die Set	$ 4,265		**$1,706**	**$ 47.77**	**$ 38.90**	**$ 31.31**
7640017527	GBC 44 Oval Hole Die for GP-501	$ 2,015		**$806**	**$ 22.57**	**$ 18.38**	**$ 14.79**
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	$ 350		**$140**	**$ 3.92**	**$ 3.19**	**$ 2.57**
A874WY1	HD-523 HDD Inner Case	$ 1,414		**$566**	**$ 15.84**	**$ 12.90**	**$ 10.38**
A0W6WY2	RH-101 Removable HDD Kit	$ 3,484		**$1,394**	**$ 39.02**	**$ 31.78**	**$ 25.58**
64270001364	AU-205H IC Card Reader	$ 399		**$160**	**$ 4.47**	**$ 3.64**	**$ 2.93**
PCS20820D	ESP Diagnostic Power Filter 208V/20A	$ 381		**$152**	**$ 4.27**	**$ 3.47**	**$ 2.80**
GPCS15DK	ESP Diagnostic Power Filter 120V/15A	$ 275		**$110**	**$ 3.08**	**$ 2.51**	**$ 2.02**

SEGMENT 6: KONICA MINOLTA bizhub PRO 1250 Black and White Digital Copier

Konica Minolta Digital Printer/Copier/Scanner at 125 ppm. For production printing, you need speed - but you need more. Workhorse reliability. Automatic Finishing. Flexible scanning. Superior quality. And software options to manage your documents more easily. That's why you need the Bizhub 920.

SPECIFICATIONS

Type: Digital Copier/Printer/Scanner
Imaging System: High-speed Dual Beam Laser Imaging
Development System: Simitri® Polymerized Toner
Monthly Duty Cycle: 2,000,000 pages
Output Speed: 125 pages per minute
Image Resolution: 1200 x 1200 dpi
Warm-Up Time: 5.5 minutes (approx.)
First Copy: 3.1 seconds (approx.)
Magnification: 25 - 400%, .1% increments;
Preset reduction 79%, 73%, 65%, 50%;
Preset enlargement 121%, 129%, 155%,200%
Standard Paper Supply: 500-sheet universal paper trays (2);
1,000-sheet universal paper tray;
150-sheet intelligent bypass
Min/Max Output Size: 5-1/2" x 8-1/2" to 12" x 18"
Maximum Paper Cap.: 6,650-sheets (total, with options)
Memory: 256MB Standard; 512MB Maximum, 40GB Hard Drive
Power Requirements: 220V, 30 A (dedicated line)
Dimensions: 35" x 30-3/4" x 47-3/8" (WDH)
Weight: 616 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A0Y5011	**Bizhub Pro 1250**	**$ 80,000.00**		**$24,000**	**$ 672.00**	**$ 547.20**	**$ 440.40**
OPTIONAL ACCESSORIES							
A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and P	$ 1,335.00		**$534**	**$ 14.95**	**$ 12.18**	**$ 9.80**
A4EYWY1	PF-706 Large capacity paper feed unit	$ 6,455.00		**$2,582**	**$ 72.30**	**$ 58.87**	**$ 47.38**
A0GDWY1	PF-703 Vacuum Paper Feed Unit / PI-PFU (5,000 sheets)	$ 10,579.00		**$4,232**	**$ 118.48**	**$ 96.48**	**$ 77.65**
A0GFWY1	FA-501 PI-PFU Connection Kit	$ 5,215.00		**$2,086**	**$ 58.41**	**$ 47.56**	**$ 38.28**
A15AWY1	HT-505 Dehumidifier/Heater for PFU	$ 2,115.00		**$846**	**$ 23.69**	**$ 19.29**	**$ 15.52**
A04HWY2	PI-502 Multi-Post Inserter	$ 1,113.00		**$445**	**$ 12.47**	**$ 10.15**	**$ 8.17**
A0H0W11	FD-503 Multi Folding Unit	$ 18,921.00		**$7,568**	**$ 211.92**	**$ 172.56**	**$ 138.88**
A0H1W22	LS-505 Large Capacity Stacker with Roll-away Cart	$ 18,365.00		**$7,346**	**$ 205.69**	**$ 167.49**	**$ 134.80**
A0H2WY2	SD-506 Saddle Stitch Finisher with Face Trimmer	$ 27,825.00		**$11,130**	**$ 311.64**	**$ 253.76**	**$ 204.24**
A0N9W11	GP-501 GBC Punch	$ 18,232.00		**$7,293**	**$ 204.20**	**$ 166.28**	**$ 133.82**
A0NAW11	DS-501 3 Hole Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NCW11	DS-502 19 Hole Cerlox Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NDW11	DS-503 32 Hole Wirebind Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NFW11	DS-505 44 Hole Color Coil Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NGW11	DS-506 11 Hole Velobind Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NHW11	DS-507 32 Hole Proclick Punch Die	$ 1,484		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A4F6W11	GP-502 Inline Ring Binder (elements dies sold separately)	$ 29,000		**$11,600**	**$ 324.80**	**$ 264.48**	**$ 212.86**
A4F7WY1	RB-101 Binding Element for GP-502 - Black (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY2	RB-101 Binding Element for GP-502 - Clear (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY3	RB-101 Binding Element for GP-502 - White (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A4F7WY4	RB-101 Binding Element for GP-502 - Navy (200/box)	$ 600		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A15XW12	PB-503 Perfect Binder	$ 44,838		**$17,935**	**$ 502.19**	**$ 408.92**	**$ 329.11**
A1AHWY1	LC-501 Additional Cart for Large Capacity Stacker (LS)	$ 890		**$356**	**$ 9.97**	**$ 8.12**	**$ 6.53**
A2A2W12	RU-509 Relay/Buffer Pass Unit	$ 6,360		**$2,544**	**$ 71.23**	**$ 58.00**	**$ 46.68**
A2A3WY2	HM-102 Humidifier Kit	$ 11,660		**$4,664**	**$ 130.59**	**$ 106.34**	**$ 85.58**
A4F2WY1	EF-102 Envelope Fusing Unit	$ 4,435		**$1,774**	**$ 49.67**	**$ 40.45**	**$ 32.55**
A4F3WY1	FS-532 100 sheet staple finisher	$ 5,205		**$2,082**	**$ 58.30**	**$ 47.47**	**$ 38.20**
A4F4WY1	SD-510 Saddle Stitch Kit	$ 1,977		**$791**	**$ 22.14**	**$ 18.03**	**$ 14.51**
A4F5WY1	MK-732 (mount kit for PI-502)	$ 445		**$178**	**$ 4.98**	**$ 4.06**	**$ 3.27**
A4FAW11	PK-522 punch kit	$ 835		**$334**	**$ 9.35**	**$ 7.62**	**$ 6.13**
A4FCWY1	RU-510 Relay Unit	$ 2,980		**$1,192**	**$ 33.38**	**$ 27.18**	**$ 21.87**
A5A8WY1	UK-205 (upgrade kit for eCopy)	$ 35		**$14**	**$ 0.39**	**$ 0.32**	**$ 0.26**
A0W5WY1	HD-511 Removable HDD Inner Case Kit for 1200/1051	$ 1,410		**$564**	**$ 15.79**	**$ 12.86**	**$ 10.35**
A0W6WY1	RH-101 Removable HDD Kit for 1200/1051	$ 3,487		**$1,395**	**$ 39.05**	**$ 31.80**	**$ 25.59**

SEGMENT 2: KONICA MINOLTA bizhub C258 Full Color Digital Copier

bizhub C258 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

bizhub

KONICA MINOLTA bizhub C258

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: 8 bit color
Development System: Simitri® HD Color Polymerized Toner
Monthly Duty Cycle: 125,000
Output Speed: 25-ppm Full Color; 25-ppm Black and White
Image Resolution: 600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
First Copy: Full Color: less than 11.7 seconds (letter)
B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 4 GB RAM, 250 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 219 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A7Pu11X001	**bizhub C258 (25/25) - Includes PS, PCL & XPS Controller,4 GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0 (supports local printing) and CMYK Imaging Units.**	**$10,769**		**$3,231**	**$ 90.46**	**$ 73.66**	**$ 59.28**
	OPTIONAL ACCESSORIES						
A3PMWY1	OC- 511 Original Cover	$ 94.00		**$38**	**$ 1.05**	**$ 0.86**	**$ 0.69**
A3CFWY1	DF-629 Reverse Automatic Document Feeder	$ 1,631.00		**$652**	**$ 18.27**	**$ 14.87**	**$ 11.97**
A3CEWY1	DF-704 Single Pass Dual Scan Document Feeder	$ 1,802.00		**$721**	**$ 20.18**	**$ 16.43**	**$ 13.23**
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-514 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	FK-515 Additional Fax Lines	$ 1,068.00		**$427**	**$ 11.96**	**$ 9.74**	**$ 7.84**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Cour	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 3: KONICA MINOLTA bizhub C308 Full Color Digital Copier

bizhub C308 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

bizhub

KONICA MINOLTA bizhub C308

SPECIFICATIONS

Type:	Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process:	Tandem Process
Imaging System:	8 bit color
Development System:	Simitri® HD Color Polymerized Toner
Monthly Duty Cycle:	125,000
Output Speed:	30-ppm Full Color;30-ppm Black and White
Image Resolution:	600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
First Copy:	Full Color: less than 11.7 seconds (letter) B&W: less than 7.7 seconds (letter)
Magnification:	25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Memory	4 GB RAM, 250 GB Hard Disk Drive
Power Requirement:	120 V, 60Hz
Dimensions:	25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight:	219 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month		60 Month
A7Pu11X001	**bizhub C308 (25/25) - Includes PS, PCL & XPS Controller,4 GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0 (supports local printing) and CMYK Imaging Units.**	**$11,700**		**$3,510**	**$ 98.28**	**$ 80.03**	**$ 64.41**
	OPTIONAL ACCESSORIES						
A3PMWY1	OC- 511 Original Cover	$ 94.00		**$38**	**$ 1.05**	**$ 0.86**	**$ 0.69**
A3CFWY1	DF-629 Reverse Automatic Document Feeder	$ 1,631.00		**$652**	**$ 18.27**	**$ 14.87**	**$ 11.97**
A3CEWY1	DF-704 Single Pass Dual Scan Document Feeder	$ 1,802.00		**$721**	**$ 20.18**	**$ 16.43**	**$ 13.23**
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-514 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	FK-515 Additional Fax Lines	$ 1,068.00		**$427**	**$ 11.96**	**$ 9.74**	**$ 7.84**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Cour	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 3: KONICA MINOLTA bizhub C368 Full Color Digital Copier

bizhub C368 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

bizhub

KONICA MINOLTA bizhub C368

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: 8 bit color
Development System: Simitri® HD Color Polymerized Toner
Monthly Duty Cycle: 125,000
Output Speed: 36-ppm Full Color; 36-ppm Black and White
Image Resolution: 600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
First Copy: Full Color: less than 11.7 seconds (letter)
B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 4 GB RAM, 250 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 219 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A7Pu11X001	**bizhub C368 (36/36) - Includes PS, PCL & XPS Controller,4 GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0 (supports local printing) and CMYK Imaging Units.**	**$15,440**		**$4,632**	**$ 129.70**	**$ 105.61**	**$ 85.00**
	OPTIONAL ACCESSORIES						
A3PMWY1	OC- 511 Original Cover	$ 94.00					
A3CFWY1	DF-629 Reverse Automatic Document Feeder	$ 1,631.00					
A3CEWY1	DF-704 Single Pass Dual Scan Document Feeder	$ 1,802.00					
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00					
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00					
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00					
7640017610	DK-510 Copy Desk	$ 222.00					
A2YVWY1	JS-506 Job Separator Tray	$ 500.00					
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00					
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00					
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00					
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00					
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00					
A4MF011	FK-514 Fax Kit	$ 1,070.00					
4614506	FK-515 Additional Fax Lines	$ 1,068.00					
4614511	Spare TX Marker Stamp 2	$ 27.00					
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00					
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00					
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00					
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00					
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00					
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00					
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00					
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00					
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00					
7640005064	AU-201H HID Card Authentication Unit	$ 423.00					
7640008394	AU-202H iClass Card Reader	$ 476.00					
7640013468	AU-204H Mag Stripe card reader	$ 423.00					
A4MEWY1	MK-730 Banner paper Guide	$ 179.08					
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00					
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00					
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00					
7640006869	External Key Board	$ 223.00					
A4NRWY1	KH-102 Keyboard Holder	$ 123.00					
A0W4WY2	WT-506 Working Table	$ 112.00					
4623474	Key Counter Mount Kit 1 for Hecon Conventional Cour	$ 1,530.00					
7640005261	HID Proximity Cards 10 Pack	$ 456.72					
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72					
7640014723	Innovolt Power Manager 15Amp	$ 825.00					
7640013463	CS-1 Convenience Stapler	$ 1,300.00					

SEGMENT 4: KONICA MINOLTA bizhub C458 Full Color Digital Copier

bizhub C458 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

bizhub

KONICA MINOLTA bizhub C458

SPECIFICATIONS

Type:	Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process:	Tandem Process
Imaging System:	8 bit color
Development System:	Simitri® HD Color Polymerized Toner
Monthly Duty Cycle:	125,000
Output Speed:	45-ppm Full Color; 45-ppm Black and White
Image Resolution:	600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
First Copy:	Full Color: less than 11.7 seconds (letter) B&W: less than 7.7 seconds (letter)
Magnification:	25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Memory	2 GB RAM, 250 GB Hard Disk Drive
Power Requirement:	120 V, 60Hz
Dimensions:	25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight:	219 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A4FJ011	**bizhub C458 (45/45) - Includes PS, PCL & XPS Controller, 1,024 MB Standard Memory, Duplex Unit, 160 GB HD, Standard USB 1/1/2.0 (supports local printing) and CMYK Imaging Units.**	**$26,102**		**$7,831**	**$ 219.26**	**$ 178.54**	**$ 143.69**
	OPTIONAL ACCESSORIES						
A2XM013	PC-415 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-215 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-115 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A87GWY1	FS-536 50-Sheet Stapling Finisher	$ 1,650.00		**$660**	**$ 18.48**	**$ 15.05**	**$ 12.11**
A87GWYA	FS-536SD 50-Sheet Stapling Finisher and Saddle	$ 3,095.00		**$1,238**	**$ 34.66**	**$ 28.23**	**$ 22.72**
A87HWY1	FS-537 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A87HWYA	FS-537SD 100-Sheet Stapling Finisher and Saddle	$ 4,050.00		**$1,620**	**$ 45.36**	**$ 36.94**	**$ 29.73**
A99KW11	Punch Kit for FS-537 and FS-537Sd	$ 850.00		**$340**	**$ 9.52**	**$ 7.75**	**$ 6.24**
A87JWY2	RU-513- Required for all stapling finishers (Excluding internal)	$ 210.00		**$84**	**$ 2.35**	**$ 1.92**	**$ 1.54**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-514 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	FK-515 Additional Fax Lines	$ 1,068.00		**$427**	**$ 11.96**	**$ 9.74**	**$ 7.84**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Li	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
7640013468	AU-205H card reader	$ 399.00		**$160**	**$ 4.47**	**$ 3.64**	**$ 2.93**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub C558 Full Color Digital Copier

bizhub C558 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

bizhub

KONICA MINOLTA bizhub C558

SPECIFICATIONS

Type:	Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process:	Tandem Process
Imaging System:	8 bit color
Development System:	Simitri® HD Color Polymerized Toner
Monthly Duty Cycle:	125,000
Output Speed:	55-ppm Full Color; 55-ppm Black and White
Image Resolution:	600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
First Copy:	Full Color: less than 11.7 seconds (letter) B&W: less than 7.7 seconds (letter)
Magnification:	25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Memory	2 GB RAM, 250 GB Hard Disk Drive
Power Requirement:	120 V, 60Hz
Dimensions:	25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight:	219 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A4FJ011	**bizhub C558 (55/55) - Includes PS, PCL & XPS Controller, 1,024 MB Standard Memory, Duplex Unit, 160 GB HD, Standard USB 1/1/2.0 (supports local printing) and CMYK Imaging Units.**	**$31,622**		**$9,487**	**$ 265.62**	**$ 216.29**	**$ 174.08**
	OPTIONAL ACCESSORIES						
A2XM013	PC-415 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-215 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-115 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A87GWY1	FS-536 50-Sheet Stapling Finisher	$ 1,650.00		**$660**	**$ 18.48**	**$ 15.05**	**$ 12.11**
A87GWYA	FS-536SD 50-Sheet Stapling Finisher and Saddle	$ 3,095.00		**$1,238**	**$ 34.66**	**$ 28.23**	**$ 22.72**
A87HWY1	FS-537 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A87HWYA	FS-537SD 100-Sheet Stapling Finisher and Saddle	$ 4,050.00		**$1,620**	**$ 45.36**	**$ 36.94**	**$ 29.73**
A99KW11	Punch Kit for FS-537 and FS-537Sd	$ 850.00		**$340**	**$ 9.52**	**$ 7.75**	**$ 6.24**
A87JWY2	RU-513- Required for all stapling finishers (Excluding internal)	$ 210.00		**$84**	**$ 2.35**	**$ 1.92**	**$ 1.54**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-514 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	FK-515 Additional Fax Lines	$ 1,068.00		**$427**	**$ 11.96**	**$ 9.74**	**$ 7.84**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Lir	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
7640013468	AU-205H card reader	$ 399.00		**$160**	**$ 4.47**	**$ 3.64**	**$ 2.93**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub C658 Full Color Digital Copier

bizhub C658 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

bizhub

KONICA MINOLTA bizhub C658

SPECIFICATIONS

Type:	Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process:	Tandem Process
Imaging System:	8 bit color
Development System:	Simitri® HD Color Polymerized Toner
Monthly Duty Cycle:	125,000
Output Speed:	65-ppm Full Color; 65-ppm Black and White
Image Resolution:	600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
First Copy:	Full Color: less than 11.7 seconds (letter) B&W: less than 7.7 seconds (letter)
Magnification:	25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Memory	2 GB RAM, 250 GB Hard Disk Drive
Power Requirement:	120 V, 60Hz
Dimensions:	25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight:	219 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A4FJ011	**bizhub C658 (65/65) - Includes PS, PCL & XPS Controller, 1,024 MB Standard Memory, Duplex Unit, 160 GB HD, Standard USB 1/1/2.0 (supports local printing) and CMYK Imaging Units.**	**$31,622**		**$9,487**	**$ 265.62**	**$ 216.29**	**$ 174.08**
	OPTIONAL ACCESSORIES						
A2XM013	PC-415 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-215 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-115 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A87GWY1	FS-536 50-Sheet Stapling Finisher	$ 1,650.00		**$660**	**$ 18.48**	**$ 15.05**	**$ 12.11**
A87GWYA	FS-536SD 50-Sheet Stapling Finisher and Saddle	$ 3,095.00		**$1,238**	**$ 34.66**	**$ 28.23**	**$ 22.72**
A87HWY1	FS-537 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A87HWYA	FS-537SD 100-Sheet Stapling Finisher and Saddle	$ 4,050.00		**$1,620**	**$ 45.36**	**$ 36.94**	**$ 29.73**
A99KW11	Punch Kit for FS-537 and FS-537Sd	$ 850.00		**$340**	**$ 9.52**	**$ 7.75**	**$ 6.24**
A87JWY2	RU-513- Required for all stapling finishers (Excluding internal)	$ 210.00		**$84**	**$ 2.35**	**$ 1.92**	**$ 1.54**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-514 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	FK-515 Additional Fax Lines	$ 1,068.00		**$427**	**$ 11.96**	**$ 9.74**	**$ 7.84**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Li	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
7640013468	AU-205H card reader	$ 399.00		**$160**	**$ 4.47**	**$ 3.64**	**$ 2.93**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub C554e Full Color Digital Copier

bizhub C454 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Meeting all your business needs.

bizhub

KONICA MINOLTA bizhub C554e

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: 8 bit color
Development System: Simitri® HD Color Polymerized Toner
Monthly Duty Cycle: 125,000
Output Speed: 55-ppm Full Color; 55-ppm Black and White
Image Resolution: 600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
First Copy: Full Color: less than 11.7 seconds (letter)
B&W: less than 7.7 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Memory 2 GB RAM, 250 GB Hard Disk Drive
Power Requirement: 120 V, 60Hz
Dimensions: 25-1/4" x 33-1/2" x 30-1/4" (WDH)
Weight: 219 lbs.

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A4FJ011	**bizhub C554e (55/55) - Includes PS, PCL & XPS Controller, 1,024 MB Standard Memory, Duplex Unit, 160 GB HD, Standard USB 1/1/2.0 (supports local printing) and CMYK Imaging Units.**	**$29,930**		**$8,979**	**$ 251.41**	**$ 204.72**	**$ 164.76**
	OPTIONAL ACCESSORIES						
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
A0TJWY4	LU-204 Large Capacity Unit	$3,339.00		**$1,336**	**$ 37.40**	**$ 30.45**	**$ 24.51**
A03NWY2	LU-301 Large Capacity Unit	$1,781.00		**$712**	**$ 19.95**	**$ 16.24**	**$ 13.07**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	$ 1,271.38		**$509**	**$ 14.24**	**$ 11.59**	**$ 9.33**
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	$ 693.00		**$277**	**$ 7.76**	**$ 6.32**	**$ 5.09**
A2YUWY1	FS-533 Inner Finisher	$ 1,553.00		**$621**	**$ 17.39**	**$ 14.16**	**$ 11.40**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Count	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub C654e Full Color Digital Copier

bizhub C654 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Every business needs met.

KONICA MINOLTA bizhub C654e

SPECIFICATIONS

Type:	Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process:	Tandem Process
Imaging System:	New Imaging System for Sharper Text, Refined Color; Fine Edge Enhancement Technology (FEET)
Development System:	Simitri® Color Polymerized Toner
Monthly Duty Cycle:	250,000 pages
Output Speed:	60-ppm Full Color; 65-ppm Black and White
Image Resolution:	600 X 600 dpi; 600 x 1800 dpi (enhanced resolution)
Warm up time:	less than 30 seconds
First Copy:	Full Color: less than 6.5 seconds (letter) B&W: less than 4.3 seconds (letter)
Magnification:	25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size:	4" x 6" to 12" x 18"
Power Requirement:	120 V, 60Hz
Dimensions:	25.5" x 36" x 45.25" (WDH)
Weight:	418.5 lbs

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
ASYN017	**bizhub C654e - Includes PS, PCL & XPS Controller, 2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0**	**$33,813**		**$10,144**	**$ 284.03**	**$ 231.28**	**$ 186.14**
	OPTIONAL ACCESSORIES						
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	$1,670.00		**$668**	**$ 18.70**	**$ 15.23**	**$ 12.26**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Coun	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub C754e Full Color Digital Copier

bizhub C754 Full Color Printer/Copier/Scanner. It's the hub of your business. Where color joins B&W. Print merges with data. Content is scanned, shared, applied, secured. And it's all managed from a single, central document resource. Every business needs met.

KONICA MINOLTA bizhub C754e

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Print/Copy Process: Tandem Process
Imaging System: New Imaging System for Sharper Text, Refined Color; Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Color Polymerized Toner
Monthly Duty Cycle: 250,000 pages
Output Speed: 75-ppm Full Color; 60-ppm Black and White
Image Resolution: 1200 x 1200dpi
Warm up time: less than 30 seconds
First Copy: Full Color: less than 6.5 seconds (letter) B&W: less than 4.3 seconds (letter)
Magnification: 25 - 400%, .1% increments; Preset reduction 79%, 73%, 65%, 50%; Preset enlargement 121%, 129%, 155%,200%
Min/Max Output Size: 4" x 6" to 12" x 18"
Power Requirement: 120 V, 60Hz
Dimensions: 25.5" x 36" x 45.25" (WDH)
Weight: 418.5 lbs

Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
ASYN017	**bizhub C754e - Includes PS, PCL & XPS Controller, 2GB Standard Memory, Duplex Unit, 250 GB HD, Standard USB 1/1/2.0**	**$39,621**		**$11,886**	**$ 332.82**	**$ 271.01**	**$ 218.11**
	OPTIONAL ACCESSORIES						
A2XM013	PC-410 Large Capacity Cassette	$ 1,402.00		**$561**	**$ 15.70**	**$ 12.79**	**$ 10.29**
A2XMWY2	PC-210 2-way Paper Feed Cabinet	$ 1,191.00		**$476**	**$ 13.34**	**$ 10.86**	**$ 8.74**
A2XMWY1	PC-110 Paper Feed Cabinet	$ 913.00		**$365**	**$ 10.23**	**$ 8.33**	**$ 6.70**
7640017610	DK-510 Copy Desk	$ 222.00		**$89**	**$ 2.49**	**$ 2.02**	**$ 1.63**
A2YVWY1	JS-506 Job Separator Tray	$ 500.00		**$200**	**$ 5.60**	**$ 4.56**	**$ 3.67**
A3EPWY1	FS-534 50-Sheet Stapling Finisher	$ 1,855.00		**$742**	**$ 20.78**	**$ 16.92**	**$ 13.62**
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	$ 3,020.00		**$1,208**	**$ 33.82**	**$ 27.54**	**$ 22.17**
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	$1,670.00		**$668**	**$ 18.70**	**$ 15.23**	**$ 12.26**
A3EUW11	PK-519 2/3 Hole Punch Unit (FS-533)	$ 585.00		**$234**	**$ 6.55**	**$ 5.34**	**$ 4.29**
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	$ 586.00		**$234**	**$ 6.56**	**$ 5.34**	**$ 4.30**
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	$ 1,450.00		**$580**	**$ 16.24**	**$ 13.22**	**$ 10.64**
A4MF011	FK-511 Fax Kit	$ 1,070.00		**$428**	**$ 11.98**	**$ 9.76**	**$ 7.85**
4614506	SP-501 Fax Stamp Unit	$ 48.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
4614511	Spare TX Marker Stamp 2	$ 27.00		**$11**	**$ 0.30**	**$ 0.25**	**$ 0.20**
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	$ 53.00		**$21**	**$ 0.59**	**$ 0.48**	**$ 0.39**
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A	$ 1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
A0PD017	LK-104 v3 i-Option License Kiit (Voice Guidance)	$ 785.00		**$314**	**$ 8.79**	**$ 7.16**	**$ 5.76**
A0PD018	LK-105 v3 (Searchable PDF)	$ 668.00		**$267**	**$ 7.48**	**$ 6.09**	**$ 4.90**
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	$ 821.00		**$328**	**$ 9.20**	**$ 7.49**	**$ 6.03**
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	$ 690.00		**$276**	**$ 7.73**	**$ 6.29**	**$ 5.06**
A0PD01G	LK-108 i-Option License Kit (OCR Font)	$ 191.00		**$76**	**$ 2.14**	**$ 1.74**	**$ 1.40**
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	$ 290.00		**$116**	**$ 3.25**	**$ 2.64**	**$ 2.13**
A0X9WY1	AU-102 Biometric Authentication Unit	$ 947.00		**$379**	**$ 10.61**	**$ 8.64**	**$ 6.95**
7640005064	AU-201H HID Card Authentication Unit	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
7640008394	AU-202H iClass Card Reader	$ 476.00		**$190**	**$ 5.33**	**$ 4.34**	**$ 3.49**
7640013468	AU-204H Mag Stripe card reader	$ 423.00		**$169**	**$ 4.74**	**$ 3.86**	**$ 3.10**
A4MEWY1	MK-730 Banner paper Guide	$ 179.08		**$72**	**$ 2.01**	**$ 1.63**	**$ 1.31**
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	$ 60.00		**$24**	**$ 0.67**	**$ 0.55**	**$ 0.44**
A4MJWY1	EK-606 Local USB Interface Kit	$ 200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
A4MKWY1	EK-607 Local USB Interface Kit	$ 279.00		**$112**	**$ 3.12**	**$ 2.54**	**$ 2.05**
7640006869	External Key Board	$ 223.00		**$89**	**$ 2.50**	**$ 2.03**	**$ 1.64**
A4NRWY1	KH-102 Keyboard Holder	$ 123.00		**$49**	**$ 1.38**	**$ 1.12**	**$ 0.90**
A0W4WY2	WT-506 Working Table	$ 112.00		**$45**	**$ 1.25**	**$ 1.02**	**$ 0.82**
4623474	Key Counter Mount Kit 1 for Hecon Conventional Coun	$ 1,530.00		**$612**	**$ 17.14**	**$ 13.95**	**$ 11.23**
7640005261	HID Proximity Cards 10 Pack	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	$ 456.72		**$183**	**$ 5.12**	**$ 4.17**	**$ 3.35**
7640014723	Innovolt Power Manager 15Amp	$ 825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
7640013463	CS-1 Convenience Stapler	$ 1,300.00		**$520**	**$ 14.56**	**$ 11.86**	**$ 9.54**

SEGMENT 4: KONICA MINOLTA bizhub PRO C1060 Color Production System

Full Color Production Printing System. Change the way you work with color. Print it faster. Make it sharper. Control it more professionally. And do it all from a central resource, with a host of management tools and options to power up your print production needs.

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Imaging System: New Imaging System for Sharper Text, Refined Color; Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Color Polymerized Toner
Monthly Duty Cycle: 175,000 pages
Output Speed: 60 ppm full color
Image Resolution: 1200 x 1200 dpi
First Copy: 7.6 seconds for color; 6.0 seconds for black
Magnification: 25 400% zoom range; .1% increments
Min/Max Output Size: 4" x 6" to 13" x 19.2"
Power Requirement: 208 V - 240 V, 60Hz
Dimensions: 31.25" x 39" x 41.6" (WDH)
Weight: 794 lbs.

KONICA MINOLTA bizhub PRO C1060

Model	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A50V011	**Digital Color System - 60 PPM Color**	**$52,110**		**$15,633**	**$ 437.72**	**$ 356.43**	**$ 286.87**
	OPTIONAL ACCESSORIES						
A0U4WY1	PF-602 Paper Feed Unit	$10,720.00		**$4,288**	**$ 120.06**	**$ 97.77**	**$ 78.68**
A0410Y1	HT-504 (Heater for PF-601)	$18,000.00		**$7,200**	**$ 201.60**	**$ 164.16**	**$ 132.12**
A03WWW0	LU-202 LCT	$2,332.00		**$933**	**$ 26.12**	**$ 21.27**	**$ 17.12**
A0410Y0	HT-503 (Heater for LU-202)	$700.00		**$280**	**$ 7.84**	**$ 6.38**	**$ 5.14**
A55CWY1	PF-707 Paper Feeder	$10,600.00		**$4,240**	**$ 118.72**	**$ 96.67**	**$ 77.80**
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/705	$8,800.00		**$3,520**	**$ 98.56**	**$ 80.26**	**$ 64.59**
A57WWY1	MB-506 Multi-Bypass Tray	$5,205.00		**$2,082**	**$ 58.30**	**$ 47.47**	**$ 38.20**
A0430Y0	OT-502 Exit Tray	$8,018.00		**$3,207**	**$ 89.80**	**$ 73.12**	**$ 58.85**
A0HUWY2	DF-626 Automatic Document Feeder	$835.28		**$334**	**$ 9.36**	**$ 7.62**	**$ 6.13**
A128WY2	OC-509 Original Cover	$445.00		**$178**	**$ 4.98**	**$ 4.06**	**$ 3.27**
A57UWY1	WT-511 Working Table	$1,977.43		**$791**	**$ 22.15**	**$ 18.03**	**$ 14.51**
A5VKWY1	HT-511 Dehumidifier Heater	$18,921.00		**$7,568**	**$ 211.92**	**$ 172.56**	**$ 138.88**
A1TVWY1	FS-612 Booklet Finisher	$27,825.00		**$11,130**	**$ 311.64**	**$ 253.76**	**$ 204.24**
A2A4WY1	FS-531 50 Sheet Stapling Finisher	$16,215.00		**$6,486**	**$ 181.61**	**$ 147.88**	**$ 119.02**
A04HWY1	PI-502 Cover Inserter	$14,393.00		**$5,757**	**$ 161.20**	**$ 131.26**	**$ 105.64**
A04F0Y1	PK-512 2/3 Hole Punch	$10,560.00		**$4,224**	**$ 118.27**	**$ 96.31**	**$ 77.51**
A4F3WY1	FS-532 100 sheet staple finisher	$10,400.00		**$4,160**	**$ 116.48**	**$ 94.85**	**$ 76.34**
A4FAW11	PK-522 punch kit	$15,840.00		**$6,336**	**$ 177.41**	**$ 144.46**	**$ 116.27**
A4F5WY1	MK-732 (mount kit for PI-502)	$19,058.00		**$7,623**	**$ 213.45**	**$ 173.81**	**$ 139.89**
A4F4WY1	SD-510 Saddle Stitch Kit	$44,838.00		**$17,935**	**$ 502.19**	**$ 408.92**	**$ 329.11**
A0H0W11	FD-503 Multi Folding Unit	$18,232.00		**$7,293**	**$ 204.20**	**$ 166.28**	**$ 133.82**
A0H2WY2	SD-506 Saddle Stitch Finisher with Face Trimmer	$29,000.00		**$11,600**	**$ 324.80**	**$ 264.48**	**$ 212.86**
A0H1W12	LS-505 Large Capacity Stacker with Roll-away Cart	$600.00		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A1AHWY1	LC-501 Additional Cart for Large Capacity Stacker (LS)	$600.00		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A15XW11	PB-503 Perfect Binder	$600.00		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A0N9W11	GP-501 GBC Punch	$600.00		**$240**	**$ 6.72**	**$ 5.47**	**$ 4.40**
A0GEWY1	RU-506 Relay/Buffer Pass Unit	$2,980.00		**$1,192**	**$ 33.38**	**$ 27.18**	**$ 21.87**
A2A3WY2	HM-102 Humidifier Kit	$890.40		**$356**	**$ 9.97**	**$ 8.12**	**$ 6.54**
A4F6W11	GP-502 Inline Ring Binder (elements dies sold separatel	$1,484.00		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A2A2W11	RU-509 Relay/Buffer Pass Unit	$1,484.00		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NAW11	DS-501 3 Hole Punch Die	$1,484.00		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NCW11	DS-502 19 Hole Cerlox Punch Die	$1,484.00		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NDW11	DS-503 32 Hole Wirebind Punch Die	$1,484.00		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NEW11	DS-504 21 Hole Wirebind Punch Die	$1,484.00		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NFW11	DS-505 44 Hole Color Coil Punch Die	$1,484.00		**$594**	**$ 16.62**	**$ 13.53**	**$ 10.89**
A0NGW11	DS-506 11 Hole Velobind Punch Die	$2,015.00		**$806**	**$ 22.57**	**$ 18.38**	**$ 14.79**
A0NHW11	DS-507 32 Hole Proclick Punch Die	$4,265.00		**$1,706**	**$ 47.77**	**$ 38.90**	**$ 31.31**
A5XJWY1	UK-104 Upgrade Kit (Additional 500GB memory)	$530.00		**$212**	**$ 5.94**	**$ 4.83**	**$ 3.89**
A5URWY1	IC-415 EFI Embedded Image Controller	$1,113.00		**$445**	**$ 12.47**	**$ 10.15**	**$ 8.17**
A5UTWY1	IC-308 EFI Server Type Image Controller	$3,540.00		**$1,416**	**$ 39.65**	**$ 32.28**	**$ 25.98**
A5A90Y1	IC-602A Image Controller (C1070, C1060, C1060L)	$825.00		**$330**	**$ 9.24**	**$ 7.52**	**$ 6.06**
A5XG0Y1	IC-602B Image Controller (C1070P only)	$55,600.00		**$22,240**	**$ 622.72**	**$ 507.07**	**$ 408.10**
A5A7WY1	VI-507 Video Interface Kit	$1,195.00		**$478**	**$ 13.38**	**$ 10.90**	**$ 8.77**
7640014501	Productivity Package for Fiery IC-413	$13,000.00		**$5,200**	**$ 145.60**	**$ 118.56**	**$ 95.42**
7640014502	EFI Secure Erase for Fiery IC-413	$30,492.00		**$12,197**	**$ 341.51**	**$ 278.09**	**$ 223.81**
7640014503	Hot Folders + Virtual Ptrs for Fiery IC-413	$995.00		**$398**	**$ 11.14**	**$ 9.07**	**$ 7.30**
7640014504	EFI Auto Trap for Fiery IC-413	$2,500.00		**$1,000**	**$ 28.00**	**$ 22.80**	**$ 18.35**
7640004613	FACI Kit/Furniture Bundle for IC-305	$1,100.00		**$440**	**$ 12.32**	**$ 10.03**	**$ 8.07**
7640009476	EFI Fiery SeeQuence Impose	$3,500.00		**$1,400**	**$ 39.20**	**$ 31.92**	**$ 25.69**
7640009477	EFI Fiery SeeQuence Compose	$3,500.00		**$1,400**	**$ 39.20**	**$ 31.92**	**$ 25.69**
7640009478	EFI Fiery SeeQuence Impose Compose Suite	$7,000.00		**$2,800**	**$ 78.40**	**$ 63.84**	**$ 51.38**
7640012503	Fiery Graphic Arts Pkg w Fiery Option DVD	$1,200.00		**$480**	**$ 13.44**	**$ 10.94**	**$ 8.81**
7640012504	Fiery Graphic Arts Prem Ed w Fiery Option DVD	$2,670.00		**$1,068**	**$ 29.90**	**$ 24.35**	**$ 19.60**
7640012505	Fiery Graphic Arts Prem Ed Upgrade	$11,625.00		**$4,650**	**$ 130.20**	**$ 106.02**	**$ 85.33**
7640012506	EFI Option Bundle for IC-305	$700.00		**$280**	**$ 7.84**	**$ 6.38**	**$ 5.14**
LES402A	Status Light for bizhub PRESS Models	$1,000.00		**$400**	**$ 11.20**	**$ 9.12**	**$ 7.34**
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	$1,000.00		**$400**	**$ 11.20**	**$ 9.12**	**$ 7.34**
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	$5,200.00		**$2,080**	**$ 58.24**	**$ 47.42**	**$ 38.17**
SMT1500	APC Smart UPS 1500VA - Tower	$5,200.00		**$2,080**	**$ 58.24**	**$ 47.42**	**$ 38.17**
9967001680	Color Care 2 Suite Bundle with bizhub Press	$5,200.00		**$2,080**	**$ 58.24**	**$ 47.42**	**$ 38.17**
KMCURVECORE	Color Care Curve Core Optional Tool	$2,395.00		**$958**	**$ 26.82**	**$ 21.84**	**$ 17.58**
760000002917	FD-5	$16,595.00		**$6,638**	**$ 185.86**	**$ 151.35**	**$ 121.81**
7640015017	XRITE I1 Isis Xl Spectro Scanner	$32,850.00		**$13,140**	**$ 367.92**	**$ 299.59**	**$ 241.12**
EO2AST	i1iO AUTOMATED SCANNING TABLE 2ND GEN	$350.00		**$140**	**$ 3.92**	**$ 3.19**	**$ 2.57**
EO2BAS	i1Pro 2 SPECTROPHOTOMETER	$529.94		**$212**	**$ 5.94**	**$ 4.83**	**$ 3.89**
7640015919	GTI PDV3EKM Lightbox	$1,059.00		**$424**	**$ 11.86**	**$ 9.66**	**$ 7.77**
7640015921	GTI L217 Relamp Kit for PDV Lightboxes	$381.00		**$152**	**$ 4.27**	**$ 3.47**	**$ 2.80**
3000005452	SB Kit Fiery CPS V4.0 Includes Es-2000	$275.00		**$110**	**$ 3.08**	**$ 2.51**	**$ 2.02**
3000005453	SB Kit Fiery CPS V4.0,Software Only	$525.30		**$210**	**$ 5.88**	**$ 4.79**	**$ 3.86**
3000005455	SB Kit Fiery CPS Upgrade V3.X To V4.0	$200.00		**$80**	**$ 2.24**	**$ 1.82**	**$ 1.47**
45109642	ES-2000 Spectrophotometer	$5,500.00		**$2,200**	**$ 61.60**	**$ 50.16**	**$ 40.37**

SEGMENT 4: KONICA MINOLTA bizhub PRO C1070 Color Production System

Full Color Production Printing System. Change the way you work with color. Print it faster. Make it sharper. Control it more professionally. And do it all from a central resource, with a host of management tools and options to power up your print production needs.

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Imaging System: New Imaging System for Sharper Text, Refined Color; Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Color Polymerized Toner
Monthly Duty Cycle: 200,000 pages
Output Speed: 70 ppm full color
Image Resolution: 1200 x 1200 dpi
First Copy: 7.6 seconds for color; 6.0 seconds for black
Magnification: 25 400% zoom range; .1% increments
Min/Max Output Size: 4" x 6" to 13" x 19.2"
Power Requirement: 208 V - 240 V, 60Hz
Dimensions: 31.25" x 39" x 41.6" (WDH)
Weight: 794 lbs.

KONICA MINOLTA bizhub PRO C1070

Model	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A50V011	**Digital Color System - 70 PPM Color**			**$5,633**	**$ 157.72**	**$ 128.43**	**$ 103.36**
	OPTIONAL ACCESSORIES						
A0U4WY1	PF-602 Paper Feed Unit	$10,720.00		**$922**	**$ 25.81**	**$ 21.02**	**$ 16.92**
A0410Y1	HT-504 (Heater for PF-601)	$18,000.00		**$302**	**$ 8.46**	**$ 6.89**	**$ 5.54**
A03WWW0	LU-202 LCT	$2,332.00		**$509**	**$ 14.24**	**$ 11.60**	**$ 9.33**
A0410Y0	HT-503 (Heater for LU-202)	$700.00		**$191**	**$ 5.34**	**$ 4.35**	**$ 3.50**
A55CWY1	PF-707 Paper Feeder	$10,600.00		**$1,876**	**$ 52.53**	**$ 42.77**	**$ 34.42**
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/705	$8,800.00		**$428**	**$ 11.98**	**$ 9.75**	**$ 7.85**
A57WWY1	MB-506 Multi-Bypass Tray	$5,205.00		**$102**	**$ 2.85**	**$ 2.32**	**$ 1.87**
A0430Y0	OT-502 Exit Tray	$8,018.00		**$84**	**$ 2.36**	**$ 1.92**	**$ 1.55**
A0HUWY2	DF-626 Automatic Document Feeder	$835.28		**$220**	**$ 6.15**	**$ 5.01**	**$ 4.03**
A128WY2	OC-509 Original Cover	$445.00		**$17**	**$ 0.48**	**$ 0.39**	**$ 0.31**
A57UWY1	WT-511 Working Table	$1,977.43		**$58**	**$ 1.62**	**$ 1.32**	**$ 1.06**
A5VKWY1	HT-511 Dehumidifier Heater	$18,921.00		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
A1TVWY1	FS-612 Booklet Finisher	$27,825.00		**$564**	**$ 15.78**	**$ 12.85**	**$ 10.34**
A2A4WY1	FS-531 50 Sheet Stapling Finisher	$16,215.00		**$398**	**$ 11.13**	**$ 9.06**	**$ 7.30**
A04HWY1	PI-502 Cover Inserter	$14,393.00		**$181**	**$ 5.07**	**$ 4.13**	**$ 3.33**
A04F0Y1	PK-512 2/3 Hole Punch	$10,560.00		**$123**	**$ 3.45**	**$ 2.81**	**$ 2.26**
A4F3WY1	FS-532 100 sheet staple finisher	$10,400.00		**$833**	**$ 23.32**	**$ 18.99**	**$ 15.28**
A4FAW11	PK-522 punch kit	$15,840.00		**$119**	**$ 3.34**	**$ 2.72**	**$ 2.19**
A4F5WY1	MK-732 (mount kit for PI-502)	$19,058.00		**$64**	**$ 1.78**	**$ 1.45**	**$ 1.17**
A4F4WY1	SD-510 Saddle Stitch Kit	$44,838.00		**$282**	**$ 7.91**	**$ 6.44**	**$ 5.18**
A0H0W11	FD-503 Multi Folding Unit	$18,232.00		**$2,154**	**$ 60.30**	**$ 49.11**	**$ 39.52**
A0H2WY2	SD-506 Saddle Stitch Finisher with Face Trimmer	$29,000.00		**$3,464**	**$ 96.99**	**$ 78.98**	**$ 63.56**
A0H1W12	LS-505 Large Capacity Stacker with Roll-away Cart	$600.00		**$2,622**	**$ 73.43**	**$ 59.79**	**$ 48.12**
A1AHWY1	LC-501 Additional Cart for Large Capacity Stacker (LS)	$600.00		**$144**	**$ 4.02**	**$ 3.28**	**$ 2.64**
A15XW11	PB-503 Perfect Binder	$600.00		**$6,403**	**$ 179.28**	**$ 145.99**	**$ 117.49**
A0N9W11	GP-501 GBC Punch	$600.00		**$2,604**	**$ 72.90**	**$ 59.36**	**$ 47.77**
A0GEWY1	RU-506 Relay/Buffer Pass Unit	$2,980.00		**$451**	**$ 12.63**	**$ 10.28**	**$ 8.28**
A2A3WY2	HM-102 Humidifier Kit	$890.40		**$1,665**	**$ 46.62**	**$ 37.96**	**$ 30.55**
A4F6W11	GP-502 Inline Ring Binder (elements dies sold separatel	$1,484.00		**$6,904**	**$ 193.32**	**$ 157.42**	**$ 126.69**
A2A2W11	RU-509 Relay/Buffer Pass Unit	$1,484.00		**$908**	**$ 25.43**	**$ 20.71**	**$ 16.67**
A0NAW11	DS-501 3 Hole Punch Die	$1,484.00		**$212**	**$ 5.93**	**$ 4.83**	**$ 3.89**
A0NCW11	DS-502 19 Hole Cerlox Punch Die	$1,484.00		**$212**	**$ 5.93**	**$ 4.83**	**$ 3.89**
A0NDW11	DS-503 32 Hole Wirebind Punch Die	$1,484.00		**$212**	**$ 5.93**	**$ 4.83**	**$ 3.89**
A0NEW11	DS-504 21 Hole Wirebind Punch Die	$1,484.00		**$212**	**$ 5.93**	**$ 4.83**	**$ 3.89**
A0NFW11	DS-505 44 Hole Color Coil Punch Die	$1,484.00		**$212**	**$ 5.93**	**$ 4.83**	**$ 3.89**
A0NGW11	DS-506 11 Hole Velobind Punch Die	$2,015.00		**$212**	**$ 5.93**	**$ 4.83**	**$ 3.89**
A0NHW11	DS-507 32 Hole Proclick Punch Die	$4,265.00		**$212**	**$ 5.93**	**$ 4.83**	**$ 3.89**
A5XJWY1	UK-104 Upgrade Kit (Additional 500GB memory)	$530.00		**$285**	**$ 7.99**	**$ 6.50**	**$ 5.24**
A5URWY1	IC-415 EFI Embedded Image Controller	$1,113.00		**$1,591**	**$ 44.55**	**$ 36.28**	**$ 29.20**
A5UTWY1	IC-308 EFI Server Type Image Controller	$3,540.00		**$5,120**	**$ 143.36**	**$ 116.74**	**$ 93.95**
A5A90Y1	IC-602A Image Controller (C1070, C1060, C1060L)	$825.00		**$882**	**$ 24.70**	**$ 20.11**	**$ 16.18**
A5XG0Y1	IC-602B Image Controller (C1070P only)	$55,600.00		**$1,490**	**$ 41.73**	**$ 33.98**	**$ 27.35**
A5A7WY1	VI-507 Video Interface Kit	$1,195.00		**$160**	**$ 4.48**	**$ 3.65**	**$ 2.94**
7640014501	Productivity Package for Fiery IC-413	$13,000.00		**$1,112**	**$ 31.14**	**$ 25.35**	**$ 20.40**
7640014502	EFI Secure Erase for Fiery IC-413	$30,492.00		**$165**	**$ 4.61**	**$ 3.76**	**$ 3.02**
7640014503	Hot Folders + Virtual Ptrs for Fiery IC-413	$995.00		**$165**	**$ 4.61**	**$ 3.76**	**$ 3.02**
7640014504	EFI Auto Trap for Fiery IC-413	$2,500.00		**$167**	**$ 4.67**	**$ 3.81**	**$ 3.06**
7640004613	FACI Kit/Furniture Bundle for IC-305	$1,100.00		**$550**	**$ 15.40**	**$ 12.54**	**$ 10.09**
7640009476	EFI Fiery SeeQuence Impose	$3,500.00		**$515**	**$ 14.42**	**$ 11.74**	**$ 9.45**
7640009477	EFI Fiery SeeQuence Compose	$3,500.00		**$227**	**$ 6.34**	**$ 5.17**	**$ 4.16**
7640009478	EFI Fiery SeeQuence Impose Compose Suite	$7,000.00		**$639**	**$ 17.88**	**$ 14.56**	**$ 11.72**
7640012503	Fiery Graphic Arts Pkg w Fiery Option DVD	$1,200.00		**$618**	**$ 17.30**	**$ 14.09**	**$ 11.34**
7640012504	Fiery Graphic Arts Prem Ed w Fiery Option DVD	$2,670.00		**$1,442**	**$ 40.38**	**$ 32.88**	**$ 26.46**
7640012505	Fiery Graphic Arts Prem Ed Upgrade	$11,625.00		**$948**	**$ 26.53**	**$ 21.61**	**$ 17.39**
7640012506	EFI Option Bundle for IC-305	$700.00		**$2,325**	**$ 65.10**	**$ 53.01**	**$ 42.66**
LES402A	Status Light for bizhub PRESS Models	$1,000.00		**$77**	**$ 2.16**	**$ 1.76**	**$ 1.41**
XGPCSL630KM	ESP Diagnostic Power Filter 240V/30A	$1,000.00		**$174**	**$ 4.86**	**$ 3.96**	**$ 3.19**
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	$5,200.00		**$43**	**$ 1.20**	**$ 0.97**	**$ 0.78**
SMT1500	APC Smart UPS 1500VA - Tower	$5,200.00		**$186**	**$ 5.20**	**$ 4.24**	**$ 3.41**
9967001680	Color Care 2 Suite Bundle with bizhub Press	$5,200.00		**$314**	**$ 8.78**	**$ 7.15**	**$ 5.75**
KMCURVECORE	Color Care Curve Core Optional Tool	$2,395.00		**$300**	**$ 8.40**	**$ 6.84**	**$ 5.51**
760000002917	FD-5	$16,595.00		**$600**	**$ 16.80**	**$ 13.68**	**$ 11.01**
7640015017	XRITE I1 Isis XL Spectro Scanner	$32,850.00		**$1,027**	**$ 28.76**	**$ 23.42**	**$ 18.85**
EO2AST	i1iO AUTOMATED SCANNING TABLE 2ND GEN	$350.00		**$602**	**$ 16.85**	**$ 13.72**	**$ 11.04**
EO2BAS	i1Pro 2 SPECTROPHOTOMETER	$529.94		**$265**	**$ 7.43**	**$ 6.05**	**$ 4.87**
7640015919	GTI PDV3EKM Lightbox	$1,059.00		**$212**	**$ 5.94**	**$ 4.83**	**$ 3.89**
7640015921	GTI L217 Relamp Kit for PDV Lightboxes	$381.00		**$20**	**$ 0.57**	**$ 0.47**	**$ 0.37**
3000005452	SB Kit Fiery CPS V4.0 Includes Es-2000	$275.00		**$725**	**$ 20.30**	**$ 16.53**	**$ 13.31**
3000005453	SB Kit Fiery CPS V4.0,Software Only	$525.30		**$499**	**$ 13.96**	**$ 11.37**	**$ 9.15**
3000005455	SB Kit Fiery CPS Upgrade V3.X To V4.0	$200.00		**$210**	**$ 5.88**	**$ 4.79**	**$ 3.86**
45109642	ES-2000 Spectrophotometer	$5,500.00		**$288**	**$ 8.06**	**$ 6.57**	**$ 5.28**

SEGMENT 5: KONICA MINOLTA bizhub PRO C1085 Color Production System

Full Color Production Printing System. Change the way you work with color. Print it faster. Make it sharper. Control it more professionally. And do it all from a central resource, with a host of management tools and options to power up your print production needs.

KONICA MINOLTA bizhub PRO C1085

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Imaging System: New Imaging System for Sharper Text, Refined Color; Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Color Polymerized Toner
Monthly Duty Cycle: 200,000 pages
Output Speed: 85 ppm full color
Image Resolution: 1200 x 1200 dpi
First Copy: 7.6 seconds for color
6.0 seconds for black
Magnification: 25 400% zoom range
.1% increments
Min/Max Output Size: 4" x 6" to 13" x 19.2"
Power Requirement: 208 V - 240 V, 60Hz
Dimensions: 31.25" x 39" x 41.6" (WDH)
Weight: 794 lbs.

Model	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
A5AX011	**Digital Color System - 85 PPM Color**	$ 130,253		$39,076	$ 1,094.12	$ 890.93	$ 717.04
	OPTIONAL ACCESSORIES						
A55CWY1	PF-707 Paper Feeder	$10,720.00		$4,288	$ 120.06	$ 97.77	$ 78.68
A55DWY1	PF-708 Paper Feed Unit with Doc Feeder	$18,000.00		$7,200	$ 201.60	$ 164.16	$ 132.12
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/705/707/708	$2,332.00		$933	$ 26.12	$ 21.27	$ 17.12
A69EWY1	FA-502 PI-PFU Connection Kit	$700.00		$280	$ 7.84	$ 6.38	$ 5.14
A1TUWY1	HM-101 Humidification Unit for RU-508/509/511	$10,600.00		$4,240	$ 118.72	$ 96.67	$ 77.80
A65YW11	RU-511 Decurling Relay Unit	$8,800.00		$3,520	$ 98.56	$ 80.26	$ 64.59
A4F3WY2	FS-532 100 Sheet Staple Finisher	$5,205.00		$2,082	$ 58.30	$ 47.47	$ 38.20
A4F3W13	FS-532 100 finisher with PK and SD	$8,018.00		$3,207	$ 89.80	$ 73.12	$ 58.85
A4FAW12	PK-522 Punch Kit	$835.28		$334	$ 9.36	$ 7.62	$ 6.13
A4F5WY1	MK-732 (mount kit for PI-502)	$445.00		$178	$ 4.98	$ 4.06	$ 3.27
A4F4WY1	SD-510 Saddle Stitch Kit	$1,977.43		$791	$ 22.15	$ 18.03	$ 14.51
A0H0W11	FD-503 Multi Folding Unit	$18,921.00		$7,568	$ 211.92	$ 172.56	$ 138.88
A0H2WY2	SD-506 Saddle Stitch Unit	$27,825.00		$11,130	$ 311.64	$ 253.76	$ 204.24
A65UWY1	SD-513 Saddle Stitcher	$16,215.00		$6,486	$ 181.61	$ 147.88	$ 119.02
A729WY1	SD-513/F Saddle Stitcher Front	$14,393.00		$5,757	$ 161.20	$ 131.26	$ 105.64
A65XWY1	CR-101 Creaser Unit	$10,560.00		$4,224	$ 118.27	$ 96.31	$ 77.51
A65VWY1	FD-504 Square Folding Unit	$10,400.00		$4,160	$ 116.48	$ 94.85	$ 76.34
A65WWY1	TU-503 Trimmer Unit	$15,840.00		$6,336	$ 177.41	$ 144.46	$ 116.27
A660WY1	LS-506 Large Stacker Unit	$19,058.00		$7,623	$ 213.45	$ 173.81	$ 139.89
A15XW11	PB-503 Perfect Binder	$44,838.00		$17,935	$ 502.19	$ 408.92	$ 329.11
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	$18,232.00		$7,293	$ 204.20	$ 166.28	$ 133.82
A4F6W12	GP-502 Ring Binder	$29,000.00		$11,600	$ 324.80	$ 264.48	$ 212.86
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4FCWY1	RU-510 Relay Unit	$2,980.00		$1,192	$ 33.38	$ 27.18	$ 21.87
A1AHWY2	LC-501 Additional Cart for LS-505	$890.40		$356	$ 9.97	$ 8.12	$ 6.54
A0NAW11	DS-501 3 Hole Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NCW11	DS-502 19 Hole Cerlox Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NDW11	DS-503 32 Hole Wirebind Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NEW11	DS-504 21 Hole Wirebind Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NFW11	DS-505 44 Hole Color Coil Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NGW11	DS-506 11 Hole Velobind Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NHW11	DS-507 32 Hole Proclick Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
7640017527	GBC 44 Oval Hole Die for GP-501	$2,015.00		$806	$ 22.57	$ 18.38	$ 14.79
7714355	GBC 19-Hole DuraGlide HD Die Set	$4,265.00		$1,706	$ 47.77	$ 38.90	$ 31.31
A6E0WY1	WT-512 Working Table	$530.00		$212	$ 5.94	$ 4.83	$ 3.89
A04HWY2	PI-502 Multi-Post Inserter	$1,113.00		$445	$ 12.47	$ 10.15	$ 8.17
A6DXWY1	UK-105 Upgrade Kit (Reqd whenever PF-708 is configured)	$3,540.00		$1,416	$ 39.65	$ 32.28	$ 25.98
A6J6WY1	OR-102 ORU Enablement Accessory Board	$825.00		$330	$ 9.24	$ 7.52	$ 6.06
A6CCWY2	IC-310 Fiery Image Controller	$55,600.00		$22,240	$ 622.72	$ 507.07	$ 408.10
45132413	KIT OPTION UPGRADE IC-310 V1.0 TO V2.0	$1,195.00		$478	$ 13.38	$ 10.90	$ 8.77
A6DU0Y1	IC-602C KM Image Controller	$13,000.00		$5,200	$ 145.60	$ 118.56	$ 95.42
A5UTWY2	IC-308 EFI Server Type Image Controller	$30,492.00		$12,197	$ 341.51	$ 278.09	$ 223.81
45132414	KIT OPTION UPGRADE IC-308 V1.X TO V2.0	$995.00		$398	$ 11.14	$ 9.07	$ 7.30
45111134	Fiery Impose	$2,500.00		$1,000	$ 28.00	$ 22.80	$ 18.35
45111136	EFI Fiery Compose S/W License	$1,100.00		$440	$ 12.32	$ 10.03	$ 8.07
45111138	EFI Fiery Impose-Compose S/W License	$3,500.00		$1,400	$ 39.20	$ 31.92	$ 25.69
45112179	Fiery JobMaster	$3,500.00		$1,400	$ 39.20	$ 31.92	$ 25.69
45111100	EFI Fiery Gappe(GA2)	$7,000.00		$2,800	$ 78.40	$ 63.84	$ 51.38
45052707	EFI HDD Security For PRO80	$1,200.00		$480	$ 13.44	$ 10.94	$ 8.81
45087436	Furniture For Fiery Server Includes Stand, Keyboard, Monitor, And Mouse	$2,670.00		$1,068	$ 29.90	$ 24.35	$ 19.60
45125832	EFI Option Bundle - 19inch FACI+CPS+Impose+Compose+Gappe	$11,625.00		$4,650	$ 130.20	$ 106.02	$ 85.33
100000006366	Fiery JobMaster Annual Support & Maintenance	$700.00		$280	$ 7.84	$ 6.38	$ 5.14
A5AAWY1	UK-206 Upgrade Kit (eCopy enabled)	$1,000.00		$400	$ 11.20	$ 9.12	$ 7.34
A5A7WY1	VI-507 Video Interface Kit	$1,000.00		$400	$ 11.20	$ 9.12	$ 7.34
63800214A	Action Pack Option for Creo IC-309 and IC-309m	$5,200.00		$2,080	$ 58.24	$ 47.42	$ 38.17
63800212A	Fast Pack Option for Creo IC-309 and IC-309m	$5,200.00		$2,080	$ 58.24	$ 47.42	$ 38.17
63800196A	Match Pack Option for Creo IC-309	$5,200.00		$2,080	$ 58.24	$ 47.42	$ 38.17
63800862A	Preps Pack Option for Creo IC-309 and IC-309m	$2,395.00		$958	$ 26.82	$ 21.84	$ 17.58
63900267A	Trans Pack Option for Creo IC-312 and IC-312m	$16,595.00		$6,638	$ 185.86	$ 151.35	$ 121.81
IC312	Creo IC-312 Controller for C1100 Series	$32,850.00		$13,140	$ 367.92	$ 299.59	$ 241.12
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	$350.00		$140	$ 3.92	$ 3.19	$ 2.57
A21CWY1	PH-101 Preview Kit (required with PF-705 and/or IC-601)	$529.94		$212	$ 5.94	$ 4.83	$ 3.89
GPCSL630GNSK	ESP Diagnostic Power Filter W/Switch 30A	$1,059.00		$424	$ 11.86	$ 9.66	$ 7.77
XGPCS20820DKM	ESP Diagnostic Power Filter 208V/20A	$381.00		$152	$ 4.27	$ 3.47	$ 2.80
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	$275.00		$110	$ 3.08	$ 2.51	$ 2.02
SMT1500	APC Smart UPS 1500VA - Tower	$525.30		$210	$ 5.88	$ 4.79	$ 3.86
7640019042	bizhub PRESS Starter Kit	$200.00		$80	$ 2.24	$ 1.82	$ 1.47

SEGMENT 5: KONICA MINOLTA bizhub PRO C1100 Color Production System

Full Color Production Printing System. Change the way you work with color. Print it faster. Make it sharper. Control it more professionally. And do it all from a central resource, with a host of management tools and options to power up your print production needs.

KONICA MINOLTA bizhub PRO C1100

SPECIFICATIONS

Type: Full Color Scanner/Printer/Copier with stationary platen
Imaging System: New Imaging System for Sharper Text, Refined Color; Fine Edge Enhancement Technology (FEET)
Development System: Simitri® Color Polymerized Toner
Monthly Duty Cycle: 200,000 pages
Output Speed: 110 ppm full color
Image Resolution: 1200 x 1200 dpi
First Copy: 7.6 seconds for color
6.0 seconds for black
Magnification: 25 400% zoom range
.1% increments
Min/Max Output Size: 4" x 6" to 13" x 19.2"
Power Requirement: 208 V - 240 V, 60Hz
Dimensions: 31.25" x 39" x 41.6" (WDH)
Weight: 794 lbs.

Model	Description	MSRP	Discount%	Purchase Price	36 Month	48 Month	60 Month
A5AX011	**Digital Color System - 110 PPM Color**	$ 153,047		$45,914	$ 1,285.60	$ 1,046.84	$ 842.52
	OPTIONAL ACCESSORIES						
A55CWY1	PF-707 Paper Feeder	$10,720.00		$4,288	$ 120.06	$ 97.77	$ 78.68
A55DWY1	PF-708 Paper Feed Unit with Doc Feeder	$18,000.00		$7,200	$ 201.60	$ 164.16	$ 132.12
A1RKWY1	HT-506 Heater Dehumidifier for PF-704/705/707/708	$2,332.00		$933	$ 26.12	$ 21.27	$ 17.12
A69EWY1	FA-502 PI-PFU Connection Kit	$700.00		$280	$ 7.84	$ 6.38	$ 5.14
A1TUWY1	HM-101 Humidification Unit for RU-508/509/511	$10,600.00		$4,240	$ 118.72	$ 96.67	$ 77.80
A65YW11	RU-511 Decurling Relay Unit	$8,800.00		$3,520	$ 98.56	$ 80.26	$ 64.59
A4F3WY2	FS-532 100 Sheet Staple Finisher	$5,205.00		$2,082	$ 58.30	$ 47.47	$ 38.20
A4F3W13	FS-532 100 finisher with PK and SD	$8,018.00		$3,207	$ 89.80	$ 73.12	$ 58.85
A4FAW12	PK-522 Punch Kit	$835.28		$334	$ 9.36	$ 7.62	$ 6.13
A4F5WY1	MK-732 (mount kit for PI-502)	$445.00		$178	$ 4.98	$ 4.06	$ 3.27
A4F4WY1	SD-510 Saddle Stitch Kit	$1,977.43		$791	$ 22.15	$ 18.03	$ 14.51
A0H0W11	FD-503 Multi Folding Unit	$18,921.00		$7,568	$ 211.92	$ 172.56	$ 138.88
A0H2WY2	SD-506 Saddle Stitch Unit	$27,825.00		$11,130	$ 311.64	$ 253.76	$ 204.24
A65UWY1	SD-513 Saddle Stitcher	$16,215.00		$6,486	$ 181.61	$ 147.88	$ 119.02
A729WY1	SD-513/F Saddle Stitcher Front	$14,393.00		$5,757	$ 161.20	$ 131.26	$ 105.64
A65XWY1	CR-101 Creaser Unit	$10,560.00		$4,224	$ 118.27	$ 96.31	$ 77.51
A65VWY1	FD-504 Square Folding Unit	$10,400.00		$4,160	$ 116.48	$ 94.85	$ 76.34
A65WWY1	TU-503 Trimmer Unit	$15,840.00		$6,336	$ 177.41	$ 144.46	$ 116.27
A660WY1	LS-506 Large Stacker Unit	$19,058.00		$7,623	$ 213.45	$ 173.81	$ 139.89
A15XW11	PB-503 Perfect Binder	$44,838.00		$17,935	$ 502.19	$ 408.92	$ 329.11
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	$18,232.00		$7,293	$ 204.20	$ 166.28	$ 133.82
A4F6W12	GP-502 Ring Binder	$29,000.00		$11,600	$ 324.80	$ 264.48	$ 212.86
A4F7WY1	RB-101 Binding Element for GP-502 - BLACK (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4F7WY2	RB-101 Binding Element for GP-502 - CLEAR (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4F7WY3	RB-101 Binding Element for GP-502 - WHITE (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4F7WY4	RB-101 Binding Element for GP-502 - NAVY (1,000 pcs)	$600.00		$240	$ 6.72	$ 5.47	$ 4.40
A4FCWY1	RU-510 Relay Unit	$2,980.00		$1,192	$ 33.38	$ 27.18	$ 21.87
A1AHWY2	LC-501 Additional Cart for LS-505	$890.40		$356	$ 9.97	$ 8.12	$ 6.54
A0NAW11	DS-501 3 Hole Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NCW11	DS-502 19 Hole Cerlox Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NDW11	DS-503 32 Hole Wirebind Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NEW11	DS-504 21 Hole Wirebind Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NFW11	DS-505 44 Hole Color Coil Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NGW11	DS-506 11 Hole Velobind Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
A0NHW11	DS-507 32 Hole Proclick Punch Die	$1,484.00		$594	$ 16.62	$ 13.53	$ 10.89
7640017527	GBC 44 Oval Hole Die for GP-501	$2,015.00		$806	$ 22.57	$ 18.38	$ 14.79
7714355	GBC 19-Hole DuraGlide HD Die Set	$4,265.00		$1,706	$ 47.77	$ 38.90	$ 31.31
A6E0WY1	WT-512 Working Table	$530.00		$212	$ 5.94	$ 4.83	$ 3.89
A04HWY2	PI-502 Multi-Post Inserter	$1,113.00		$445	$ 12.47	$ 10.15	$ 8.17
A6DXWY1	UK-105 Upgrade Kit (Reqd whenever PF-708 is configured)	$3,540.00		$1,416	$ 39.65	$ 32.28	$ 25.98
A6J6WY1	OR-102 ORU Enablement Accessory Board	$825.00		$330	$ 9.24	$ 7.52	$ 6.06
A6CCWY2	IC-310 Fiery Image Controller	$55,600.00		$22,240	$ 622.72	$ 507.07	$ 408.10
45132413	KIT OPTION UPGRADE IC-310 V1.0 TO V2.0	$1,195.00		$478	$ 13.38	$ 10.90	$ 8.77
A6DU0Y1	IC-602C KM Image Controller	$13,000.00		$5,200	$ 145.60	$ 118.56	$ 95.42
A5UTWY2	IC-308 EFI Server Type Image Controller	$30,492.00		$12,197	$ 341.51	$ 278.09	$ 223.81
45132414	KIT OPTION UPGRADE IC-308 V1.X TO V2.0	$995.00		$398	$ 11.14	$ 9.07	$ 7.30
45111134	Fiery Impose	$2,500.00		$1,000	$ 28.00	$ 22.80	$ 18.35
45111136	EFI Fiery Compose S/W License	$1,100.00		$440	$ 12.32	$ 10.03	$ 8.07
45111138	EFI Fiery Impose-Compose S/W License	$3,500.00		$1,400	$ 39.20	$ 31.92	$ 25.69
45112179	Fiery JobMaster	$3,500.00		$1,400	$ 39.20	$ 31.92	$ 25.69
45111100	EFI Fiery Gappe(GA2)	$7,000.00		$2,800	$ 78.40	$ 63.84	$ 51.38
45052707	EFI HDD Security For PRO80	$1,200.00		$480	$ 13.44	$ 10.94	$ 8.81
45087436	Furniture For Fiery Server Includes Stand, Keyboard, Monitor, And Mouse	$2,670.00		$1,068	$ 29.90	$ 24.35	$ 19.60
45125832	EFI Option Bundle - 19inch FACI+CPS+Impose+Compose+Gappe	$11,625.00		$4,650	$ 130.20	$ 106.02	$ 85.33
100000006366	Fiery JobMaster Annual Support & Maintenance	$700.00		$280	$ 7.84	$ 6.38	$ 5.14
A5AAWY1	UK-206 Upgrade Kit (eCopy enabled)	$1,000.00		$400	$ 11.20	$ 9.12	$ 7.34
A5A7WY1	VI-507 Video Interface Kit	$1,000.00		$400	$ 11.20	$ 9.12	$ 7.34
63800214A	Action Pack Option for Creo IC-309 and IC-309m	$5,200.00		$2,080	$ 58.24	$ 47.42	$ 38.17
63800212A	Fast Pack Option for Creo IC-309 and IC-309m	$5,200.00		$2,080	$ 58.24	$ 47.42	$ 38.17
63800196A	Match Pack Option for Creo IC-309	$5,200.00		$2,080	$ 58.24	$ 47.42	$ 38.17
63800862A	Preps Pack Option for Creo IC-309 and IC-309m	$2,395.00		$958	$ 26.82	$ 21.84	$ 17.58
63900267A	Trans Pack Option for Creo IC-312 and IC-312m	$16,595.00		$6,638	$ 185.86	$ 151.35	$ 121.81
IC312	Creo IC-312 Controller for C1100 Series	$32,850.00		$13,140	$ 367.92	$ 299.59	$ 241.12
LES402A	PATLITE STATUS LIGHT KIT FOR BIZHUB PRESS MODELS	$350.00		$140	$ 3.92	$ 3.19	$ 2.57
A21CWY1	PH-101 Preview Kit (required with PF-705 and/or IC-601)	$529.94		$212	$ 5.94	$ 4.83	$ 3.89
GPCSL630GNSK	ESP Diagnostic Power Filter W/Switch 30A	$1,059.00		$424	$ 11.86	$ 9.66	$ 7.77
XGPCS20820DKM	ESP Diagnostic Power Filter 208V/20A	$381.00		$152	$ 4.27	$ 3.47	$ 2.80
XGPCS15DKM	ESP Diagnostic Power Filter 120V/15A	$275.00		$110	$ 3.08	$ 2.51	$ 2.02
SMT1500	APC Smart UPS 1500VA - Tower	$525.30		$210	$ 5.88	$ 4.79	$ 3.86
7640019042	bizhub PRESS Starter Kit	$200.00		$80	$ 2.24	$ 1.82	$ 1.47

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Together helping Educational Institutions advance their Office Technologies.

SEGMENT 1: Ricoh MP 201spf (Desktop)

Enhance Your Workflow and Optimize Efficiency

Ricoh MP 201spf

SPECIFICATIONS

- 20 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 1350 sheets
  - Standard 250 sheet paper cassette and 100 sheet bypass tray
  - Optional 1,150 sheet paper cassette or 500 sheet paper
- Automatic trayless duplex copying and printing
- 50 sheet reverse automatic document feeder
- Reduction and enlargement: 50-200% (1% increments)

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 201spf	**$2,835.00**		**$851**	**$ 79.38**	**$ 64.64**	**$ 15.61**
OPTIONAL ACCESSORIES						
Paper Feed Unit PB1030	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**
Hard Disk Drive Type 201	$486.00		**$194**	**$ 13.61**	**$ 11.08**	**$ 3.57**
Cabinet FAC19	$264.00		**$106**	**$ 7.39**	**$ 6.02**	**$ 1.94**
Cabinet FAC44	$264.00		**$106**	**$ 7.39**	**$ 6.02**	**$ 1.94**

PACIFIC OFFICE AUTOMATION
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SEGMENT 1: Ricoh MP301spf (Desktop)

Enhance Your Workflow and Optimize Efficiency

Ricoh MP 301spf

SPECIFICATIONS

- 30 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum 1350 sheets
  - Standard 250 sheet paper cassette and 100 sheet bypass
  - Optional 1,150 sheet paper cassette or 500 sheet paper
- Automatic trayless duplex copying and printing
- 50 sheet reverse automatic document feeder feeds
- Reduction and enlargement: 25 - 400% (1% increments)

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 301spf	**$2,960.00**		**$888**	**$ 82.88**	**$ 67.49**	**$ 16.29**
OPTIONAL ACCESSORIES						
Network Connection	$300.00		**$120**	**$ 8.40**	**$ 6.84**	**$ 2.20**
Paper Feed Unit PB1040	$460.00		**$184**	**$ 12.88**	**$ 10.49**	**$ 3.38**
Hard Disk Drive Type 301	$470.00		**$188**	**$ 13.16**	**$ 10.72**	**$ 3.45**
Cabinet FAC57	$290.00		**$116**	**$ 8.12**	**$ 6.61**	**$ 2.13**
Cabinet FAC58	$240.00		**$96**	**$ 6.72**	**$ 5.47**	**$ 1.76**
Fax Connection	$290.00		**$116**	**$ 8.12**	**$ 6.61**	**$ 2.13**
Copy Data Security Unity Type F	$978.00		**$391**	**$ 27.38**	**$ 22.30**	**$ 7.18**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

PACIFIC OFFICE AUTOMATION
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SEGMENT 1: Ricoh MP 401spf (Desktop)

Enhance Your Workflow and Optimize Efficiency

Ricoh MP 401spf

SPECIFICATIONS

- 40 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum 1600 sheets
  - Standard 500 sheet paper cassette and 100 sheet bypass
  - Optional 1,100 sheet paper cassette or 500 sheet paper
- Automatic trayless duplex copying and printing
- 50 sheet reverse automatic document feeder feeds
- Reduction and enlargement: 25 - 400% (1% increments)

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 401spf	**$3,310.00**		**$993**	**$ 92.68**	**$ 75.47**	**$ 18.22**
OPTIONAL ACCESSORIES						
Network Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit PB1070	$460.00		**$184**	**$ 12.88**	**$ 10.49**	**$ 3.38**
Paper Feed Unit PB1070	$470.00		**$188**	**$ 13.16**	**$ 10.72**	**$ 3.45**
Hard Disk Drive Type M6	$339.00		**$136**	**$ 9.49**	**$ 7.73**	**$ 2.49**
Adjustable Height Cabinet Type G	$235.00		**$94**	**$ 6.58**	**$ 5.36**	**$ 1.72**
Copy Data Security Unity Type F	$978.00		**$391**	**$ 27.38**	**$ 22.30**	**$ 7.18**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Together helping Educational Institutions advance their Office Technologies.

SEGMENT 1: Ricoh SP 5210 SFHW

Enhance Your Workflow and Optimize Efficiency

SPECIFICATIONS

- 40 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 600x600 dpi resolution
- Paper capacity maximum: 1350 sheets
  Standard 250 sheet paper cassette and 150 sheet
- Optional 500 sheet paper cassettes
- Automatic duplex copying and printing
- 50 sheet reverse automatic document

Ricoh SF 5210SFHW

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh SP 5210 SFHW	**$4,719.00**		**$1,416**	**$ 132.13**	**$ 107.59**	**$ 25.98**
OPTIONAL ACCESSORIES						
Network & Scan - Printer	$150.00		**$60**	**$ 4.20**	**$ 3.42**	**$ 1.10**
Paper Feed Unit TK1090L	$492.00		**$197**	**$ 13.78**	**$ 11.22**	**$ 3.61**
Paper Feed Unit TK1090T	$612.00		**$245**	**$ 17.14**	**$ 13.95**	**$ 4.49**
Paper Feed Unit TK1090	$310.00		**$124**	**$ 8.68**	**$ 7.07**	**$ 2.28**
Tall Cabinet Type C	$210.00		**$84**	**$ 5.88**	**$ 4.79**	**$ 1.54**
Medium Cabinet Type D	$200.00		**$80**	**$ 5.60**	**$ 4.56**	**$ 1.47**
Fax Option Type 5200	$340.00		**$136**	**$ 9.52**	**$ 7.75**	**$ 2.50**
Data Overwrite Security Unit Type I	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Together helping Educational Institutions advance their Office Technologies.

SEGMENT 2: Ricoh MP 2501sp DIGITAL COPIER

Enhance Your Workflow and Optimize Efficiency

SPECIFICATIONS

25 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
600x600 DPI laser output
Paper capacity maximum: 3,100 sheets
- Standard two 500 sheet paper cassette and 100
- Optional 1,000 sheet paper cassette or 500 sheet paper cassette

Automati duplex copying and printing
100 sheet reverse automatic document feeder feeds 43 originals per minute
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 2501sp

Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Ricoh MP 2501sp	**$5,000.00**		**$1,500**	**$ 140.00**	**$ 114.00**	**$ 27.53**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$300.00		**$120**	**$ 8.40**	**$ 6.84**	**$ 2.20**
Paper Feed Unit PB2000	$580.00		**$232**	**$ 16.24**	**$ 13.22**	**$ 4.26**
Paper Feed Unit PB2010	$1,450.00		**$580**	**$ 40.60**	**$ 33.06**	**$ 10.64**
Hard Disk Drive Type M1	$490.00		**$196**	**$ 13.72**	**$ 11.17**	**$ 3.60**
Cabinet FAC59	$260.00		**$104**	**$ 7.28**	**$ 5.93**	**$ 1.91**
Short Cabinet Type E	$260.00		**$104**	**$ 7.28**	**$ 5.93**	**$ 1.91**
Postscript3 Unit Type M1	$650.00		**$260**	**$ 18.20**	**$ 14.82**	**$ 4.77**
Fax Kit Type M1	$390.00		**$156**	**$ 10.92**	**$ 8.89**	**$ 2.86**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Together helping Educational Institutions advance their Office Technologies.

SEGMENT 2: Ricoh MP 2555sp DIGITAL COPIER

Enhance Your Workflow and Optimize Efficiency

Ricoh MP 2555sp

SPECIFICATIONS

- 25 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 3,100 sheets
  - Standard two 500 sheet paper cassette and 100
  - Optional 1,000 sheet paper cassette or 500 sheet
- Automati duplex copying and printing
- 100 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 2555sp	**$6,400.00**		**$1,920**	**$ 179.20**	**$ 145.92**	**$ 35.23**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$300.00		**$120**	**$ 8.40**	**$ 6.84**	**$ 2.20**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3220	$1,574.47		**$630**	**$ 44.09**	**$ 35.90**	**$ 11.56**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
LCIT RT 3030	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Internal Finisher SR3130	$1,580.00		**$632**	**$ 44.24**	**$ 36.02**	**$ 11.60**
Punch Kit PU3050	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Bridge Unit BU3070	$220.00		**$88**	**$ 6.16**	**$ 5.02**	**$ 1.61**
Booklet Finisher SR3150	$4,040.00		**$1,616**	**$ 113.12**	**$ 92.11**	**$ 29.65**
Postscript3 Unit Type M12	$740.00		**$296**	**$ 20.72**	**$ 16.87**	**$ 5.43**
Fax Kit Type M12	$1,530.00		**$612**	**$ 42.84**	**$ 34.88**	**$ 11.23**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
MP 2554 Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 3: Ricoh MP 3055sp DIGITAL COPIER

Enhance Your Workflow and Optimize Efficiency

Ricoh MP 3055sp

SPECIFICATIONS

- 30 PPM Digital Duplex Multifunction Copier / Printer / Scanner /
- 600x600 DPI laser output
- Paper capacity maximum 4700 sheets
  - Standard two 500 sheet paper cassette and 100 sheet bypass
  - Optional 2500 sheet paper cassette or 500 sheet paper
- Automatic duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 3055sp	**$8,350.00**		**$2,505**	**$ 233.80**	**$ 190.38**	**$ 45.97**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3220	$1,574.47		**$630**	**$ 44.09**	**$ 35.90**	**$ 11.56**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
LCIT RT 3030	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Internal Finisher SR3130	$1,580.00		**$632**	**$ 44.24**	**$ 36.02**	**$ 11.60**
Punch Kit PU3050	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Bridge Unit BU3070	$220.00		**$88**	**$ 6.16**	**$ 5.02**	**$ 1.61**
Booklet Finisher SR3150	$4,040.00		**$1,616**	**$ 113.12**	**$ 92.11**	**$ 29.65**
Postscript3 Unit Type M12	$740.00		**$296**	**$ 20.72**	**$ 16.87**	**$ 5.43**
Fax Kit Type M12	$1,530.00		**$612**	**$ 42.84**	**$ 34.88**	**$ 11.23**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
MP 3054 Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 3: Ricoh MP 3555sp

Enhanced Productivity for the Workgroup

SPECIFICATIONS

35 PPM Digital Duplex Multifunction Copier / Printer / 600x600 DPI laser output
Paper capacity maximum 4700 sheets
- Standard two 500 sheet paper cassette and 100 sheet bypass tray
- Optional 2500 sheet paper cassette or 500 sheet paper cassette

Automatic duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 3554sp

	Contract Pricing		Operating Lease Options			
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 3555sp	**$8,350.00**		**$2,672**	**$ 233.80**	**$ 190.38**	**$ 49.03**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3220	$1,574.47		**$630**	**$ 44.09**	**$ 35.90**	**$ 11.56**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
LCIT RT 3030	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Internal Finisher SR3130	$1,580.00		**$632**	**$ 44.24**	**$ 36.02**	**$ 11.60**
Punch Kit PU3050	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Bridge Unit BU3070	$220.00		**$88**	**$ 6.16**	**$ 5.02**	**$ 1.61**
Booklet Finisher SR3150	$4,040.00		**$1,616**	**$ 113.12**	**$ 92.11**	**$ 29.65**
Postscript3 Unit Type M12	$740.00		**$296**	**$ 20.72**	**$ 16.87**	**$ 5.43**
Fax Kit Type M12	$1,530.00		**$612**	**$ 42.84**	**$ 34.88**	**$ 11.23**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
MP 3554 Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 3: Ricoh MP 4055sp

Enhanced Productivity for the Workgroup

SPECIFICATIONS

40 PPM Digital Duplex Multifunction Copier / Printer / 600x600 DPI laser output

Paper capacity maximum 4700 sheets

- Standard two 500 sheet paper cassette and 100 sheet bypass tray
- Optional 2500 sheet paper cassette or 500 sheet paper cassette

Automatic duplex copying and printing

220 sheet reverse automatic document feeder

Electronic sorting / offset stacking with paper shifter

Mixed size original detection

Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 4055sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 4055sp	**$12,250.00**		**$3,920**	**$ 343.00**	**$ 279.30**	**$ 71.93**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3220	$1,574.47		**$630**	**$ 44.09**	**$ 35.90**	**$ 11.56**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
LCIT RT 3030	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Internal Finisher SR3130	$1,580.00		**$632**	**$ 44.24**	**$ 36.02**	**$ 11.60**
Punch Kit PU3050	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Bridge Unit BU3070	$220.00		**$88**	**$ 6.16**	**$ 5.02**	**$ 1.61**
Booklet Finisher SR3150	$4,040.00		**$1,616**	**$ 113.12**	**$ 92.11**	**$ 29.65**
Postscript3 Unit Type M12	$740.00		**$296**	**$ 20.72**	**$ 16.87**	**$ 5.43**
Fax Kit Type M12	$1,530.00		**$612**	**$ 42.84**	**$ 34.88**	**$ 11.23**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
MP 4055 Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 4: Ricoh MP 5055sp

Enhanced Productivity for the Workgroup

SPECIFICATIONS

55 PPM Digital Duplex Multifunction Copier / Printer / 600x600 DPI laser output

Paper capacity maximum 4700 sheets

- Standard two 500 sheet paper cassette and 100 sheet bypass tray
- Optional 2500 sheet paper cassette or 500 sheet

Automatic duplex copying and printing

220 sheet reverse automatic document feeder

Electronic sorting / offset stacking with paper shifter

Mixed size original detection

Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 5055sp

	Contract Pricing			Operating Lease Options		
Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Ricoh MP 5055sp	**$12,250.00**		**$3,920**	**$ 343.00**	**$ 279.30**	**$ 71.93**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3220	$1,574.47		**$630**	**$ 44.09**	**$ 35.90**	**$ 11.56**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
LCIT RT 3030	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Internal Finisher SR3130	$1,580.00		**$632**	**$ 44.24**	**$ 36.02**	**$ 11.60**
Punch Kit PU3050	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Bridge Unit BU3070	$220.00		**$88**	**$ 6.16**	**$ 5.02**	**$ 1.61**
Booklet Finisher SR3150	$4,040.00		**$1,616**	**$ 113.12**	**$ 92.11**	**$ 29.65**
Postscript3 Unit Type M12	$740.00		**$296**	**$ 20.72**	**$ 16.87**	**$ 5.43**
Fax Kit Type M12	$1,530.00		**$612**	**$ 42.84**	**$ 34.88**	**$ 11.23**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
MP 4055 Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 4: Ricoh MP 6055sp

Enhanced Productivity for the Workgroup

SPECIFICATIONS

60 PPM Digital Duplex Multifunction Copier / Printer / 600x600 DPI laser output

Paper capacity maximum 4700 sheets

- Standard two 500 sheet paper cassette and 100 sheet bypass tray
- Optional 2500 sheet paper cassette and/or LCTpaper

Automatic duplex copying and printing

220 sheet reverse automatic document feeder

Electronic sorting / offset stacking with paper shifter

Mixed size original detection

Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 6055sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 6055sp	**$18,925.00**		**$4,731**	**$ 529.90**	**$ 431.49**	**$ 86.82**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$425.00		**$170**	**$ 11.90**	**$ 9.69**	**$ 3.12**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3220	$1,574.47		**$630**	**$ 44.09**	**$ 35.90**	**$ 11.56**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
LCIT RT 3030	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Internal Finisher SR3130	$1,580.00		**$632**	**$ 44.24**	**$ 36.02**	**$ 11.60**
Punch Kit PU3050	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Bridge Unit BU3070	$220.00		**$88**	**$ 6.16**	**$ 5.02**	**$ 1.61**
Booklet Finisher SR3150	$4,040.00		**$1,616**	**$ 113.12**	**$ 92.11**	**$ 29.65**
Postscript3 Unit Type M12	$740.00		**$296**	**$ 20.72**	**$ 16.87**	**$ 5.43**
Fax Kit Type M12	$1,530.00		**$612**	**$ 42.84**	**$ 34.88**	**$ 11.23**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
MP 4055 Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 4: Ricoh MP 6503sp

Enhanced Productivity for the Workgroup

SPECIFICATIONS

65 PPM Digital Duplex Multifunction Copier / Printer / 600x600 DPI laser output

Paper capacity maximum 8300 sheets

- Standard two 500 sheet paper cassette, 150 sheet bypass tray - 2250 LCT
- Optional 4000 sheet paper LCT

Automatic duplex copying and printing

220 sheet reverse automatic document feeder

Electronic sorting / offset stacking with paper shifter

Mixed size original detection

Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 6503sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 6503sp	**$24,500.00**		**$4,900**	**$ 686.00**	**$ 558.60**	**$ 89.92**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$425.00		**$170**	**$ 11.90**	**$ 9.69**	**$ 3.12**
LCIT RT 4010	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Finisher SR4060	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Finisher SR4080	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Punch Kit Type 3260	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Booklet Finishe SR4070	$6,550.00		**$2,620**	**$ 183.40**	**$ 149.34**	**$ 48.08**
Booklet Finisher BK5010e	$12,150.00		**$4,860**	**$ 340.20**	**$ 277.02**	**$ 89.18**
Postscript3 Unit Type 9002	$2,780.00		**$1,112**	**$ 77.84**	**$ 63.38**	**$ 20.41**
Fax Kit Type 9002	$1,440.00		**$576**	**$ 40.32**	**$ 32.83**	**$ 10.57**
Copy Data Security Unit Type F	$978.00		**$391**	**$ 27.38**	**$ 22.30**	**$ 7.18**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
Type MP 9002 RHD Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 4: Ricoh MP 7503sp

Enhanced Productivity for the Workgroup

SPECIFICATIONS

75 PPM Digital Duplex Multifunction Copier / Printer / Scanner / 600x600 DPI laser output

Paper capacity maximum 8300 sheets

- Standard two 500 sheet paper cassette, 150 sheet bypass tray - 2250 LCT
- Optional 4000 sheet paper LCT

Automatic duplex copying and printing

220 sheet reverse automatic document feeder

Electronic sorting / offset stacking with paper shifter

Mixed size original detection

Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 7503sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 7503sp	**$30,999.00**		**$6,200**	**$ 867.97**	**$ 706.78**	**$ 113.77**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$425.00		**$170**	**$ 11.90**	**$ 9.69**	**$ 3.12**
LCIT RT 4010	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Finisher SR4060	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Finisher SR4080	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Punch Kit Type 3260	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Booklet Finishe SR4070	$6,550.00		**$2,620**	**$ 183.40**	**$ 149.34**	**$ 48.08**
Booklet Finisher BK5010e	$12,150.00		**$4,860**	**$ 340.20**	**$ 277.02**	**$ 89.18**
Postscript3 Unit Type 9002	$2,780.00		**$1,112**	**$ 77.84**	**$ 63.38**	**$ 20.41**
Fax Kit Type 9002	$1,440.00		**$576**	**$ 40.32**	**$ 32.83**	**$ 10.57**
Copy Data Security Unit Type F	$978.00		**$391**	**$ 27.38**	**$ 22.30**	**$ 7.18**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
Type MP 9002 RHD Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 5: Ricoh MP 9003sp

Enhanced Productivity for the Workgroup

SPECIFICATIONS

- 90 PPM Digital Duplex Multifunction Copier / Printer /
- 600x600 DPI laser output
- ıpacity maximum 8300 sheets
  - Standard two 500 sheet paper cassette, 150 sheet bypass tray - 2250 LCT
  - Optional 4000 sheet paper LCT
- Automatic duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP 9003sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP 9003sp	**$39,000.00**		**$7,800**	**$ 1,092.00**	**$ 889.20**	**$ 143.13**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$500.00		**$200**	**$ 14.00**	**$ 11.40**	**$ 3.67**
LCIT RT 4010	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Finisher SR4060	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Finisher SR4080	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Punch Kit Type 3260	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Booklet Finishe SR4070	$6,550.00		**$2,620**	**$ 183.40**	**$ 149.34**	**$ 48.08**
Booklet Finisher BK5010e	$12,150.00		**$4,860**	**$ 340.20**	**$ 277.02**	**$ 89.18**
Postscript3 Unit Type 9002	$2,780.00		**$1,112**	**$ 77.84**	**$ 63.38**	**$ 20.41**
Fax Kit Type 9002	$1,440.00		**$576**	**$ 40.32**	**$ 32.83**	**$ 10.57**
Copy Data Security Unit Type F	$978.00		**$391**	**$ 27.38**	**$ 22.30**	**$ 7.18**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
Type MP 9002 RHD Removable Hard Drive	$1,500.00		**$600**	**$ 42.00**	**$ 34.20**	**$ 11.01**

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SEGMENT 5: Ricoh Pro 8200EX DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

- 95 PPM Digital Production System
- 1200x4800 DPI laser output
- Paper capacity maximum 8850 sheets
  - Standard two 550 sheet paper cassette - 2250 LCT
  - 4th & 5th Tray 1100 Sheets, 6th Tray 2800
- Automatic duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro 8200EX

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh Pro 8200EX	**$40,000.00**		**$10,000**	**$ 1,120.00**	**$ 912.00**	**$ 183.50**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$750.00		**$300**	**$ 21.00**	**$ 17.10**	**$ 5.51**
LCIT RT 5070	$5,093.00		**$2,037**	**$ 142.60**	**$ 116.12**	**$ 37.38**
LCIT RT 5080	$9,555.00		**$3,822**	**$ 267.54**	**$ 217.85**	**$ 70.13**
Multi Bypass Tray BY5010	$1,470.00		**$588**	**$ 41.16**	**$ 33.52**	**$ 10.79**
Finisher SR5050	$6,862.00		**$2,745**	**$ 192.14**	**$ 156.45**	**$ 50.37**
Booklet Finishe SR5060	$12,390.00		**$4,956**	**$ 346.92**	**$ 282.49**	**$ 90.94**
Punch Kit Type PU5020	$1,050.00		**$420**	**$ 29.40**	**$ 23.94**	**$ 7.71**
Bridge Unit BU 5010	$3,268.00		**$1,307**	**$ 91.50**	**$ 74.51**	**$ 23.99**
Multi-Folding Unit FD5020	$10,416.00		**$4,166**	**$ 291.65**	**$ 237.48**	**$ 76.45**
Printer/Scanner Unit Type S1	$4,488.00		**$1,795**	**$ 125.66**	**$ 102.33**	**$ 32.94**
Postscript3 Unit Type S1	$1,995.00		**$798**	**$ 55.86**	**$ 45.49**	**$ 14.64**
Fax Kit Type 9002	$1,440.00		**$576**	**$ 40.32**	**$ 32.83**	**$ 10.57**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
Print Controller 10750	$10,500.00		**$4,200**	**$ 294.00**	**$ 239.40**	**$ 77.07**

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SEGMENT 5: Ricoh Pro 8210S DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

- 110 PPM Digital Production System
- 1200x4800 DPI laser output
- Paper capacity maximum 8850 sheets
  - Standard two 550 sheet paper cassette - 2250 LCT
  - 4th & 5th Tray 1100 Sheets, 6th Tray 2800
- Automatic duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro 8210S

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh Pro 8110S	**$55,488.00**		**$11,098**	**$ 1,553.66**	**$ 1,265.13**	**$ 203.64**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$750.00		**$300**	**$ 21.00**	**$ 17.10**	**$ 5.51**
LCIT RT 5070	$5,093.00		**$2,037**	**$ 142.60**	**$ 116.12**	**$ 37.38**
LCIT RT 5080	$9,555.00		**$3,822**	**$ 267.54**	**$ 217.85**	**$ 70.13**
Multi Bypass Tray BY5010	$1,470.00		**$588**	**$ 41.16**	**$ 33.52**	**$ 10.79**
Finisher SR5050	$6,862.00		**$2,745**	**$ 192.14**	**$ 156.45**	**$ 50.37**
Booklet Finishe SR5060	$12,390.00		**$4,956**	**$ 346.92**	**$ 282.49**	**$ 90.94**
Punch Kit Type PU5020	$1,050.00		**$420**	**$ 29.40**	**$ 23.94**	**$ 7.71**
Bridge Unit BU 5010	$3,268.00		**$1,307**	**$ 91.50**	**$ 74.51**	**$ 23.99**
Multi-Folding Unit FD5020	$10,416.00		**$4,166**	**$ 291.65**	**$ 237.48**	**$ 76.45**
Printer/Scanner Unit Type S1	$4,488.00		**$1,795**	**$ 125.66**	**$ 102.33**	**$ 32.94**
Postscript3 Unit Type S1	$1,995.00		**$798**	**$ 55.86**	**$ 45.49**	**$ 14.64**
Fax Kit Type 9002	$1,440.00		**$576**	**$ 40.32**	**$ 32.83**	**$ 10.57**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**
Print Controller 10750	$10,500.00		**$4,200**	**$ 294.00**	**$ 239.40**	**$ 77.07**

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SEGMENT 1: SP C252sf

Enhanced Color Productivity

Ricoh SP C252sf

SPECIFICATIONS

- 20 PPM Digital Duplex Multifunction
- 600x600 DPI laser output
- Paper capacity maximum: 751 sheets
  - Standard 251 sheet paper cassette and 50 sheet bypass tray
  - Optional 500 sheet paper cassette
- Automatic duplex copying and printing
- 50 sheet reverse automatic document
- Reduction and enlargement: 25-400% (1% increments)

Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Ricoh SP 252sf	**$899.00**		**$270**	**$ 25.17**	**$ 20.50**	**$ 4.95**
OPTIONAL						
Network Connection	$150.00		**$60**	**$ 4.20**	**$ 3.42**	**$ 1.10**
Paper Feed Unit TK1010	$179.00		**$72**	**$ 5.01**	**$ 4.08**	**$ 1.31**

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SEGMENT 1: Ricoh MP C306spf

Enhanced Color Productivity

Ricoh MP C306spf

SPECIFICATIONS

- 30 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 600x600 dpi resolution
- Paper capacity maximum: 1350 sheets
  Standard 250 sheet paper cassette and 150 sheet bypass tray
- Optional 500 sheet paper cassettes
- Automatic duplex copying and printing
- 50 sheet reverse automatic document
- Reduction and enlargement: 25-400% (1% increments)

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C306spf	**$4,419.00**		**$1,326**	**$ 123.73**	**$ 100.75**	**$ 24.33**
OPTIONAL ACCESSORIES						
Network Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit	$629.00		**$252**	**$ 17.61**	**$ 14.34**	**$ 4.62**
Cabinet Low	$470.00		**$188**	**$ 13.16**	**$ 10.72**	**$ 3.45**
Cabinet Medium	$290.00		**$116**	**$ 8.12**	**$ 6.61**	**$ 2.13**
Cabinet High	$240.00		**$96**	**$ 6.72**	**$ 5.47**	**$ 1.76**
Fax Connection Unit	$290.00		**$116**	**$ 8.12**	**$ 6.61**	**$ 2.13**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

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SEGMENT 1: Ricoh MP C406spf

Enhanced Color Productivity

Ricoh MP C406spf

SPECIFICATIONS

- 40 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 600x600 dpi resolution
- Paper capacity maximum: 1350 sheets
  Standard 250 sheet paper cassette and 150 sheet bypass tray
- Optional 500 sheet paper cassettes
- Automatic duplex copying and printing
- 50 sheet reverse automatic document
- Reduction and enlargement: 25-400% (1% increments)

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C406spf	**$5,745.00**		**$1,724**	**$ 160.86**	**$ 130.99**	**$ 31.63**
OPTIONAL ACCESSORIES						
Network Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit	$629.00		**$252**	**$ 17.61**	**$ 14.34**	**$ 4.62**
Cabinet Low	$470.00		**$188**	**$ 13.16**	**$ 10.72**	**$ 3.45**
Cabinet Medium	$290.00		**$116**	**$ 8.12**	**$ 6.61**	**$ 2.13**
Cabinet High	$240.00		**$96**	**$ 6.72**	**$ 5.47**	**$ 1.76**
Fax Connection Unit	$290.00		**$116**	**$ 8.12**	**$ 6.61**	**$ 2.13**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**
Data Overwrite Securty Unit Type 1	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

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SEGMENT 1: Ricoh MP C401SR

Enhanced Color Productivity

SPECIFICATIONS

- 40 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 600x600 dpi resolution
- Paper capacity maximum: 1350 sheets
  Standard 250 sheet paper cassette and 150 sheet
- Optional 500 sheet paper cassettes
- Automatic duplex copying and printing
- 50 sheet reverse automatic document

Ricoh MP C401SR

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C401SR	**$6,405.00**		**$1,922**	**$ 179.34**	**$ 146.03**	**$ 35.26**
OPTIONAL ACCESSORIES						
Network Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit 1x550	$693.00		**$277**	**$ 19.40**	**$ 15.80**	**$ 5.09**
Paper Feed Unit 2x550	$1,302.00		**$521**	**$ 36.46**	**$ 29.69**	**$ 9.56**
Cabinet FAC49	$221.00		**$88**	**$ 6.19**	**$ 5.04**	**$ 1.62**
Cabinet FAC50	$189.00		**$76**	**$ 5.29**	**$ 4.31**	**$ 1.39**
Cabinet FAC51	$200.00		**$80**	**$ 5.60**	**$ 4.56**	**$ 1.47**
Fax Option Type M10	$977.00		**$391**	**$ 27.36**	**$ 22.28**	**$ 7.17**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**

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SEGMENT 2: Ricoh MP C2004sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

- 20 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 2300 sheets
  - Standard two 500 sheet paper cassette and 100
  - Optional 1,000 sheet paper cassette or 500 sheet
- Automati duplex copying and printing
- 100 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C2003sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C2004sp	**$6,890.00**		**$1,723**	**$ 192.92**	**$ 157.09**	**$ 31.61**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Paper Feed Unit PB3220	$1,584.47		**$634**	**$ 44.37**	**$ 36.13**	**$ 11.63**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$960.80		**$384**	**$ 26.90**	**$ 21.91**	**$ 7.05**
Internal Finisher SR3130	$1,580.00		**$632**	**$ 44.24**	**$ 36.02**	**$ 11.60**
Bridge Unit BU3070	$205.00		**$82**	**$ 5.74**	**$ 4.67**	**$ 1.50**
Punch Kit PU3040	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Postscript3 Unit Type M19	$630.00		**$252**	**$ 17.64**	**$ 14.36**	**$ 4.62**
Fax Kit Type M19	$1,295.00		**$518**	**$ 36.26**	**$ 29.53**	**$ 9.51**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**

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SEGMENT 2: Ricoh MP C2504sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

- 25 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 2300 sheets
  - Standard two 500 sheet paper cassette and 100
  - Optional 1,000 sheet paper cassette or 500 sheet
- Automati duplex copying and printing
- 100 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C2504sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C2504sp	**$9,330.00**		**$1,866**	**$ 261.24**	**$ 212.72**	**$ 34.24**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$300.00		**$120**	**$ 8.40**	**$ 6.84**	**$ 2.20**
Paper Feed Unit PB3220	$1,584.47		**$634**	**$ 44.37**	**$ 36.13**	**$ 11.63**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$899.00		**$360**	**$ 25.17**	**$ 20.50**	**$ 6.60**
Internal Finisher SR3130	$1,455.00		**$582**	**$ 40.74**	**$ 33.17**	**$ 10.68**
Bridge Unit BU3070	$205.00		**$82**	**$ 5.74**	**$ 4.67**	**$ 1.50**
Punch Kit PU3040	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Postscript3 Unit Type M12	$630.00		**$252**	**$ 17.64**	**$ 14.36**	**$ 4.62**
Fax Kit Type M19	$1,295.00		**$518**	**$ 36.26**	**$ 29.53**	**$ 9.51**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**

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SEGMENT 3: Ricoh MP C3004sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

- 30 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 1625 sheets
  - Standard two 500 sheet paper cassette and 100 sheet
  - Optional 1,000 sheet paper cassette or 500 sheet paper
- Automati duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C3004sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C3004sp	**$12,689.00**		**$2,538**	**$ 355.29**	**$ 289.31**	**$ 46.57**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3160	$1,650.00		**$660**	**$ 46.20**	**$ 37.62**	**$ 12.11**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$899.00		**$360**	**$ 25.17**	**$ 20.50**	**$ 6.60**
Internal Finisher SR3130	$1,455.00		**$582**	**$ 40.74**	**$ 33.17**	**$ 10.68**
Bridge Unit BU3070	$205.00		**$82**	**$ 5.74**	**$ 4.67**	**$ 1.50**
Punch Kit PU3040	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Punch Kit PU3050	$980.00		**$392**	**$ 27.44**	**$ 22.34**	**$ 7.19**
Postscript3 Unit Type M19	$589.00		**$236**	**$ 16.49**	**$ 13.43**	**$ 4.32**
Fax Kit Type M19	$1,295.00		**$518**	**$ 36.26**	**$ 29.53**	**$ 9.51**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**

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SEGMENT 3: Ricoh MP C3504sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

35 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
600x600 DPI laser output
Paper capacity maximum:1625 sheets
- Standard two 500 sheet paper cassette and 100 sheet
- Optional 1,000 sheet paper cassette or 500 sheet paper

Automati duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C3504sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C3504sp	**$15,155.00**		**$3,031**	**$ 424.34**	**$ 345.53**	**$ 55.62**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$350.00		**$140**	**$ 9.80**	**$ 7.98**	**$ 2.57**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3160	$1,650.00		**$660**	**$ 46.20**	**$ 37.62**	**$ 12.11**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$899.00		**$360**	**$ 25.17**	**$ 20.50**	**$ 6.60**
Internal Finisher SR3130	$1,455.00		**$582**	**$ 40.74**	**$ 33.17**	**$ 10.68**
Bridge Unit BU3070	$205.00		**$82**	**$ 5.74**	**$ 4.67**	**$ 1.50**
Punch Kit PU3040	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Punch Kit PU3050	$980.00		**$392**	**$ 27.44**	**$ 22.34**	**$ 7.19**
Postscript3 Unit Type M12	$630.00		**$252**	**$ 17.64**	**$ 14.36**	**$ 4.62**
Fax Kit Type M19	$1,295.00		**$518**	**$ 36.26**	**$ 29.53**	**$ 9.51**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**

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SEGMENT 3: Ricoh MP C4504sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

- 45 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 4700 sheets
  - Standard two 550 sheet paper cassette and 100 sheet
  - Optional 1,000 sheet paper cassette or 500 sheet paper
- Automati duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C4504sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C4504sp	**$18,059.00**		**$3,612**	**$ 505.65**	**$ 411.75**	**$ 66.28**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$425.00		**$170**	**$ 11.90**	**$ 9.69**	**$ 3.12**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3160	$1,650.00		**$660**	**$ 46.20**	**$ 37.62**	**$ 12.11**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$899.00		**$360**	**$ 25.17**	**$ 20.50**	**$ 6.60**
Internal Finisher SR3130	$1,455.00		**$582**	**$ 40.74**	**$ 33.17**	**$ 10.68**
Bridge Unit BU3070	$205.00		**$82**	**$ 5.74**	**$ 4.67**	**$ 1.50**
Punch Kit PU3040	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Punch Kit PU3050	$980.00		**$392**	**$ 27.44**	**$ 22.34**	**$ 7.19**
Postscript3 Unit Type M19	$589.00		**$236**	**$ 16.49**	**$ 13.43**	**$ 4.32**
Fax Kit Type M20	$1,295.00		**$518**	**$ 36.26**	**$ 29.53**	**$ 9.51**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**

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SEGMENT 4: Ricoh MP C6004sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

- 60 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 4700 sheets
  - Standard two 550 sheet paper cassette and 100 sheet
  - Optional 2500 sheet paper cassette or 500 sheet paper
- Automati duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C6004sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C6004sp	**$22,015.00**		**$4,403**	**$ 616.42**	**$ 501.94**	**$ 80.80**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$425.00		**$170**	**$ 11.90**	**$ 9.69**	**$ 3.12**
Paper Feed Unit PB3230	$1,910.00		**$764**	**$ 53.48**	**$ 43.55**	**$ 14.02**
Paper Feed Unit PB3150	$760.00		**$304**	**$ 21.28**	**$ 17.33**	**$ 5.58**
Paper Feed Unit PB3160	$1,650.00		**$660**	**$ 46.20**	**$ 37.62**	**$ 12.11**
Cabinet Type F	$250.00		**$100**	**$ 7.00**	**$ 5.70**	**$ 1.84**
Internal Shift Tray SH3070	$450.00		**$180**	**$ 12.60**	**$ 10.26**	**$ 3.30**
Internal Finisher SR3180	$899.00		**$360**	**$ 25.17**	**$ 20.50**	**$ 6.60**
Internal Finisher SR3130	$1,455.00		**$582**	**$ 40.74**	**$ 33.17**	**$ 10.68**
Bridge Unit BU3070	$205.00		**$82**	**$ 5.74**	**$ 4.67**	**$ 1.50**
Punch Kit PU3040	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Punch Kit PU3050	$980.00		**$392**	**$ 27.44**	**$ 22.34**	**$ 7.19**
Postscript3 Unit Type M19	$589.00		**$236**	**$ 16.49**	**$ 13.43**	**$ 4.32**
Fax Kit Type M20	$1,295.00		**$518**	**$ 36.26**	**$ 29.53**	**$ 9.51**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**

PACIFIC OFFICE AUTOMATION
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SEGMENT 5: Ricoh MP C6503sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

- 65 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum: 8100 sheets
  - Standard two 550 sheet paper cassette and 100 sheet
  - Optional 2500 sheet paper cassette or 500 sheet paper
- Automati duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C6503sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C6503sp	**$37,775.00**		**$7,555**	**$ 1,057.70**	**$ 861.27**	**$ 138.63**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$500.00		**$200**	**$ 14.00**	**$ 11.40**	**$ 3.67**
LCIT RT4050	$6,449.00		**$2,580**	**$ 180.57**	**$ 147.04**	**$ 47.34**
LCIT RT4020	$1,160.00		**$464**	**$ 32.48**	**$ 26.45**	**$ 8.51**
Finisher SR4110	$7,220.00		**$2,888**	**$ 202.16**	**$ 164.62**	**$ 52.99**
Finisher SR4120	$3,955.00		**$1,582**	**$ 110.74**	**$ 90.17**	**$ 29.03**
Booklet Finisher SR4130	$6,585.00		**$2,634**	**$ 184.38**	**$ 150.14**	**$ 48.33**
Punch Kit PU5000	$986.00		**$394**	**$ 27.61**	**$ 22.48**	**$ 7.24**
Punch Unit PU3060	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Postscript Option	$629.00		**$252**	**$ 17.61**	**$ 14.34**	**$ 4.62**
Fax Kit Type M26	$1,489.00		**$596**	**$ 41.69**	**$ 33.95**	**$ 10.93**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

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SEGMENT 5: Ricoh MP C8003sp

Enhanced Color Productivity for Workgroups

SPECIFICATIONS

- 80 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 600x600 DPI laser output
- Paper capacity maximum:8100 sheets
  - Standard two 500 sheet paper cassette and 100 sheet
  - Optional 2500 sheet paper cassette or 500 sheet paper
- Automati duplex copying and printing
- 220 sheet reverse automatic document feeder
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)

Ricoh MP C8003sp

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh MP C8003sp	**$48,215.00**		**$9,643**	**$ 1,350.02**	**$ 1,099.30**	**$ 176.95**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$500.00					
LCIT RT4050	$6,449.00		**$2,580**	**$ 180.57**	**$ 147.04**	**$ 47.34**
LCIT RT4020	$1,160.00		**$464**	**$ 32.48**	**$ 26.45**	**$ 8.51**
Finisher SR4110	$7,220.00		**$2,888**	**$ 202.16**	**$ 164.62**	**$ 52.99**
Finisher SR4120	$3,955.00		**$1,582**	**$ 110.74**	**$ 90.17**	**$ 29.03**
Booklet Finisher SR4130	$6,585.00		**$2,634**	**$ 184.38**	**$ 150.14**	**$ 48.33**
Punch Kit PU5000	$986.00		**$394**	**$ 27.61**	**$ 22.48**	**$ 7.24**
Punch Unit PU3060	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Postscript Option	$629.00		**$252**	**$ 17.61**	**$ 14.34**	**$ 4.62**
Fax Kit Type M26	$1,489.00		**$596**	**$ 41.69**	**$ 33.95**	**$ 10.93**
Data Overwrite Securty Unit Type M19	$479.00		**$192**	**$ 13.41**	**$ 10.92**	**$ 3.52**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

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SEGMENT 5: Ricoh Pro C5100S DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

110 PPM Digital Production System
1200x4800 DPI laser output
Paper capacity maximum 3850 sheets
- Standard two 550 sheet paper cassette - 2250 LCT
- 4th & 5th Tray 1100 Sheets, 6th Tray 2800

Automatic duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro C5100S

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh Pro C5100S	**$55,000.00**		**$11,000**	**$ 1,540.00**	**$ 1,254.00**	**$ 201.85**
OPTIONAL ACCESSORIES						
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$500.00		**$200**	**$ 14.00**	**$ 11.40**	**$ 3.67**
LCIT RT4030	$6,450.00		**$2,580**	**$ 180.60**	**$ 147.06**	**$ 47.34**
LCIT RT4020	$3,100.00		**$1,240**	**$ 86.80**	**$ 70.68**	**$ 22.75**
Finisher SR4110	$7,220.00		**$2,888**	**$ 202.16**	**$ 164.62**	**$ 52.99**
Finisher SR4090	$4,270.00		**$1,708**	**$ 119.56**	**$ 97.36**	**$ 31.34**
Booklet Finisher SR4100	$7,110.00		**$2,844**	**$ 199.08**	**$ 162.11**	**$ 52.19**
Punch Kit PU5000	$986.00		**$394**	**$ 27.61**	**$ 22.48**	**$ 7.24**
Punch Unit PU3060	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Booklet Maker BK5010e	$12,150.00		**$4,860**	**$ 340.20**	**$ 277.02**	**$ 89.18**
Multi-Folding Unit RF4000	$11,510.00		**$4,604**	**$ 322.28**	**$ 262.43**	**$ 84.48**
Fiery E-22B	$7,500.00		**$3,000**	**$ 210.00**	**$ 171.00**	**$ 55.05**
Fiery E-42B	$24,500.00		**$9,800**	**$ 686.00**	**$ 558.60**	**$ 179.83**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**

PACIFIC OFFICE AUTOMATION

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SEGMENT 5: Ricoh Pro C5110S DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

80 PPM Digital Production System
1200x4800 DPI laser output
Paper capacity maximum 3850 sheets
- Standard two 550 sheet paper cassette - 2250 LCT

ByPass 250 Sheet
Automatic duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro C5110S

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh Pro C5110S	**$65,250.00**		**$13,050**	**$ 1,827.00**	**$ 1,487.70**	**$ 239.47**
OPTIONAL ACCESSORIES						
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$500.00		**$200**	**$ 14.00**	**$ 11.40**	**$ 3.67**
LCIT RT4030	$6,450.00		**$2,580**	**$ 180.60**	**$ 147.06**	**$ 47.34**
LCIT RT4020	$3,100.00		**$1,240**	**$ 86.80**	**$ 70.68**	**$ 22.75**
Finisher SR4110	$7,220.00		**$2,888**	**$ 202.16**	**$ 164.62**	**$ 52.99**
Finisher SR4090	$4,270.00		**$1,708**	**$ 119.56**	**$ 97.36**	**$ 31.34**
Booklet Finisher SR4100	$7,110.00		**$2,844**	**$ 199.08**	**$ 162.11**	**$ 52.19**
Punch Kit PU5000	$986.00		**$394**	**$ 27.61**	**$ 22.48**	**$ 7.24**
Punch Unit PU3060	$983.00		**$393**	**$ 27.52**	**$ 22.41**	**$ 7.22**
Booklet Maker BK5010e	$12,150.00		**$4,860**	**$ 340.20**	**$ 277.02**	**$ 89.18**
Multi-Folding Unit RF4000	$11,510.00		**$4,604**	**$ 322.28**	**$ 262.43**	**$ 84.48**
Fiery E-22B	$7,500.00		**$3,000**	**$ 210.00**	**$ 171.00**	**$ 55.05**
Fiery E-42B	$24,500.00		**$9,800**	**$ 686.00**	**$ 558.60**	**$ 179.83**
Copy Data Security Unit Type G	$960.00		**$384**	**$ 26.88**	**$ 21.89**	**$ 7.05**

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SEGMENT 5: Ricoh Pro C7100X DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

80 PPM Digital Production System
1200x4800 DPI laser output
Paper capacity maximum 8850 sheets
- Standard two 500 sheet paper cassette
- 3rd & 5th Tray 1100 Sheets, 4th Tray 2000

Automatic duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro 7100X

	Contract Pricing			Operating Lease Options		
Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Ricoh Pro 7100X	**$95,000.00**		**$23,750**	**$ 2,660.00**	**$ 2,166.00**	**$ 435.81**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$750.00		**$300**	**$ 21.00**	**$ 17.10**	**$ 5.51**
LCIT RT 5090	$10,886.00		**$4,354**	**$ 304.81**	**$ 248.20**	**$ 79.90**
Vacuum Feed LCT RT5100	$14,052.00		**$5,621**	**$ 393.46**	**$ 320.39**	**$ 103.14**
Vacuum Feed Oversize Tray Type S3	$1,952.00		**$781**	**$ 54.66**	**$ 44.51**	**$ 14.33**
Finisher SR5050	$6,862.00		**$2,745**	**$ 192.14**	**$ 156.45**	**$ 50.37**
Booklet Finisher SR5060	$12,390.00		**$4,956**	**$ 346.92**	**$ 282.49**	**$ 90.94**
Punch Kit Type PU5020	$1,050.00		**$420**	**$ 29.40**	**$ 23.94**	**$ 7.71**
Bridge Unit BU 5010	$3,268.00		**$1,307**	**$ 91.50**	**$ 74.51**	**$ 23.99**
Multi-Folding Unit FD5020	$10,416.00		**$4,166**	**$ 291.65**	**$ 237.48**	**$ 76.45**
Color Controller E43-A	$26,325.00		**$10,530**	**$ 737.10**	**$ 600.21**	**$ 193.23**
Color Controller E83-A	$66,813.00		**$26,725**	**$ 1,870.76**	**$ 1,523.34**	**$ 490.41**
Fax Kit Type 9002	$1,440.00		**$576**	**$ 40.32**	**$ 32.83**	**$ 10.57**
Removable Hard Drive Kit for Pro C7100	$2,795.00		**$1,118**	**$ 78.26**	**$ 63.73**	**$ 20.52**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

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SEGMENT 5: Ricoh Pro C7110X DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

110 PPM Digital Production System
1200x4800 DPI laser output
Paper capacity maximum 8850 sheets
- Standard 2200 sheet paper cassette
- 3rd & 5th Tray 1100 Sheets, 4th Tray 2000

Automatic duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro 7110X

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh Pro 7110X	**$117,000.00**		**$29,250**	**$ 3,276.00**	**$ 2,667.60**	**$ 536.74**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$750.00		**$300**	**$ 21.00**	**$ 17.10**	**$ 5.51**
LCIT RT 5090	$10,886.00		**$4,354**	**$ 304.81**	**$ 248.20**	**$ 79.90**
Vacuum Feed LCT RT5100	$14,052.00		**$5,621**	**$ 393.46**	**$ 320.39**	**$ 103.14**
Vacuum Feed Oversize Tray Type S3	$1,952.00		**$781**	**$ 54.66**	**$ 44.51**	**$ 14.33**
Finisher SR5050	$6,862.00		**$2,745**	**$ 192.14**	**$ 156.45**	**$ 50.37**
Booklet Finisher SR5060	$12,390.00		**$4,956**	**$ 346.92**	**$ 282.49**	**$ 90.94**
Punch Kit Type PU5020	$1,050.00		**$420**	**$ 29.40**	**$ 23.94**	**$ 7.71**
Bridge Unit BU 5010	$3,268.00		**$1,307**	**$ 91.50**	**$ 74.51**	**$ 23.99**
Multi-Folding Unit FD5020	$10,416.00		**$4,166**	**$ 291.65**	**$ 237.48**	**$ 76.45**
Color Controller E43-A	$26,325.00		**$10,530**	**$ 737.10**	**$ 600.21**	**$ 193.23**
Color Controller E83-A	$66,813.00		**$26,725**	**$ 1,870.76**	**$ 1,523.34**	**$ 490.41**
Fax Kit Type 9002	$1,440.00		**$576**	**$ 40.32**	**$ 32.83**	**$ 10.57**
Removable Hard Drive Kit for Pro C7100	$2,795.00		**$1,118**	**$ 78.26**	**$ 63.73**	**$ 20.52**
Data Overwrite Securty Unit Type H	$530.00		**$212**	**$ 14.84**	**$ 12.08**	**$ 3.89**

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SEGMENT 6: Ricoh Pro C9100 DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

130 PPM Digital Production System
1200x4800 DPI laser output
Paper capacity maximum 8850 sheets
- Standard 2200 sheet paper cassette
- 3rd & 5th Tray 1100 Sheets, 4th Tray 2000

Automatic duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro 9100

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh Pro 9100	**$127,500.00**		**$38,250**	**$ 3,570.00**	**$ 2,907.00**	**$ 701.89**
REQUIRED: Pro C9100 Exit Unit	**$85,000.00**		**$25,500**	**$ 2,380.00**	**$ 1,938.00**	**$ 467.93**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$750.00		**$300**	**$ 21.00**	**$ 17.10**	**$ 5.51**
LCIT RT 5090	$10,886.00		**$4,354**	**$ 304.81**	**$ 248.20**	**$ 79.90**
Vacuum Feed LCT RT5100	$14,052.00		**$5,621**	**$ 393.46**	**$ 320.39**	**$ 103.14**
Vacuum Feed Oversize Tray Type S3	$1,952.00		**$781**	**$ 54.66**	**$ 44.51**	**$ 14.33**
Finisher SR5050	$6,862.00		**$2,745**	**$ 192.14**	**$ 156.45**	**$ 50.37**
Booklet Finisher SR5060	$12,390.00		**$4,956**	**$ 346.92**	**$ 282.49**	**$ 90.94**
Punch Kit Type PU5020	$1,050.00		**$420**	**$ 29.40**	**$ 23.94**	**$ 7.71**
Bridge Unit BU 5010	$3,268.00		**$1,307**	**$ 91.50**	**$ 74.51**	**$ 23.99**
Multi-Folding Unit FD5020	$10,416.00		**$4,166**	**$ 291.65**	**$ 237.48**	**$ 76.45**
Color Controller E43-A	$34,504.00		**$13,802**	**$ 966.11**	**$ 786.69**	**$ 253.26**
Color Controller E83-A	$66,813.00		**$26,725**	**$ 1,870.76**	**$ 1,523.34**	**$ 490.41**

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SEGMENT 6: Ricoh Pro C9100 DIGITAL PRODUCTION

The Performance, Reliability and Versatility

SPECIFICATIONS

110 PPM Digital Production System
1200x4800 DPI laser output
Paper capacity maximum 8850 sheets
- Standard two 550 sheet paper cassette - 2250 LCT
- 4th & 5th Tray 1100 Sheets, 6th Tray 2800

Automatic duplex copying and printing
220 sheet reverse automatic document feeder
Electronic sorting / offset stacking with paper shifter
Mixed size original detection
Reduction and enlargement: 25 - 400% (1% increments)

Ricoh Pro 9110

	Contract Pricing			Operating Lease Options		
Description	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Ricoh Pro 9110	**$157,500.00**		**$47,250**	**$ 4,410.00**	**$ 3,591.00**	**$ 867.04**
REQUIRED: Pro C9110 Exit Unit	**$105,000.00**		**$31,500**	**$ 2,940.00**	**$ 2,394.00**	**$ 578.03**
OPTIONAL ACCESSORIES						
Network Priint/Scan Connection	$750.00		**$300**	**$ 21.00**	**$ 17.10**	**$ 5.51**
LCIT RT 5090	$10,886.00		**$4,354**	**$ 304.81**	**$ 248.20**	**$ 79.90**
Vacuum Feed LCT RT5100	$14,052.00		**$5,621**	**$ 393.46**	**$ 320.39**	**$ 103.14**
Vacuum Feed Oversize Tray Type S3	$1,952.00		**$781**	**$ 54.66**	**$ 44.51**	**$ 14.33**
Finisher SR5050	$6,862.00		**$2,745**	**$ 192.14**	**$ 156.45**	**$ 50.37**
Booklet Finisher SR5060	$12,390.00		**$4,956**	**$ 346.92**	**$ 282.49**	**$ 90.94**
Punch Kit Type PU5020	$1,050.00		**$420**	**$ 29.40**	**$ 23.94**	**$ 7.71**
Bridge Unit BU 5010	$3,268.00		**$1,307**	**$ 91.50**	**$ 74.51**	**$ 23.99**
Multi-Folding Unit FD5020	$10,416.00		**$4,166**	**$ 291.65**	**$ 237.48**	**$ 76.45**
Color Controller E43-A	$34,504.00		**$13,802**	**$ 966.11**	**$ 786.69**	**$ 253.26**
Color Controller E83-A	$66,813.00		**$26,725**	**$ 1,870.76**	**$ 1,523.34**	**$ 490.41**

PACIFIC OFFICE AUTOMATION
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SEGMENT 1: Sharp MX-B402 (Desktop)

Enhance Your Workflow and Optimize Efficiency

Sharp MX-B402

SPECIFICATIONS

- 40 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 1200 DPI laser output
- Paper capacity maximum: 2,100 sheets
  - Standard 500 sheet paper cassette and 100 sheet bypass tray
  - Optional 1,500 sheet paper cassette or 500 sheet paper cassette
- Automatic trayless duplex copying and printing
- 100 sheet reverse automatic document feeder feeds 43 originals per minute
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)
- JBIG speed-enhanced PC printing system

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-C402SC	**B/W Scancentric MFP**	**$ 8,945.00**	**$2,684**	**$1,342**	**$ 37.57**	**$ 30.59**	**$ 24.62**
OPTIONAL ACCESSORIES							
MX-DS14	Stackable Cabinet	70.00		**$25**	**$ 0.69**	**$ 0.56**	**$ 0.45**
MX-BTX1	Business Card Feeder	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-CFCRM1	Card Reading Mounting Kit	95.00		**$33**	**$ 0.93**	**$ 0.76**	**$ 0.61**
MX-CSX1	500 Sheet Paper Feed Unit	435.00		**$152**	**$ 4.26**	**$ 3.47**	**$ 2.79**
MX-CSX2	500 Sheet Paper Feed Unit	355.00		**$124**	**$ 3.48**	**$ 2.83**	**$ 2.28**
MX-FN12	Stapling Finisher	1,365.00		**$478**	**$ 13.38**	**$ 10.89**	**$ 8.77**
MX-FR26U	Data Security Kit	549.00		**$192**	**$ 5.38**	**$ 4.38**	**$ 3.53**
MX-FXX3	Fax Kit	625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**

PACIFIC OFFICE AUTOMATION
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SEGMENT 1: Sharp MX-B402 (Desktop)

Enhance Your Workflow and Optimize Efficiency

Sharp MX-B402

SPECIFICATIONS

- 40 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 1200 DPI laser output
- Paper capacity maximum: 2,100 sheets
  - Standard 500 sheet paper cassette and 100 sheet bypass tray
  - Optional 1,500 sheet paper cassette or 500 sheet paper cassette
- Automatic trayless duplex copying and printing
- 100 sheet reverse automatic document feeder feeds 43 originals per minute
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)
- JBIG speed-enhanced PC printing system

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-B402	**B/W Multifunction Copier/Scanner/Print**	**4,795**		**$719**	**$ 20.14**	**$ 16.40**	**$ 13.20**
Sharp MX-B402SC	**B/W Scancentric MFP**	**$ 5,695.00**		**$854**	**$ 23.92**	**$ 19.48**	**$ 15.68**
OPTIONAL ACCESSORIES							
MX-DS14	Stackable Cabinet	70.00		**$25**	**$ 0.69**	**$ 0.56**	**$ 0.45**
MX-BTX1	Business Card Feeder	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-CFCRM1	Card Reading Mounting Kit	95.00		**$33**	**$ 0.93**	**$ 0.76**	**$ 0.61**
MX-CSX1	500 Sheet Paper Feed Unit	435.00		**$152**	**$ 4.26**	**$ 3.47**	**$ 2.79**
MX-CSX2	500 Sheet Paper Feed Unit	355.00		**$124**	**$ 3.48**	**$ 2.83**	**$ 2.28**
MX-FN12	Stapling Finisher	1,365.00		**$478**	**$ 13.38**	**$ 10.89**	**$ 8.77**
MX-FR26U	Data Security Kit	549.00		**$192**	**$ 5.38**	**$ 4.38**	**$ 3.53**
MX-FXX3	Fax Kit	625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**

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SEGMENT 2: SHARP MX-M266 DIGITAL COPIER

Enhance Your Workflow and Optimize Efficiency

Sharp MX-266N

SPECIFICATIONS

- 26 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 1200 DPI laser output
- Paper capacity maximum: 2,100 sheets
  - Standard two 500 sheet paper cassette and 100 sheet bypass tray
  - Optional 1,000 sheet paper cassette or 500 sheet paper cassette
- Automatic trayless duplex copying and printing
- 100 sheet reverse automatic document feeder feeds 43 originals per minute
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)
- 48 MB total standard memory expandable to 1,072 MB
- JBIG speed-enhanced PC printing system
- USB-2.0 and IEEE 1284 bi-directional parallel interfaces

		Contract Pricing			Operating Lease Options		
Item No	**Description**	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Sharp MX-266N	**B/W Multifunction Copier/Printer**	**$ 6,700.00**		**$1,005**	**$ 28.14**	**$ 22.91**	**$ 18.44**
OPTIONAL ACCESSORIES							
MX-FN26	Inner Finisher	1,885.00		**$660**	**$ 18.47**	**$ 15.04**	**$ 12.11**
MX-CS13	500 Sheet Drawer	625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-CS12	500 Sheet x 2 Drawer	835.00		**$292**	**$ 8.18**	**$ 6.66**	**$ 5.36**
MX-PK11	Post Script	780.00		**$273**	**$ 7.64**	**$ 6.22**	**$ 5.01**
MX-TE10	Exit Tray Unit	160.00		**$56**	**$ 1.57**	**$ 1.28**	**$ 1.03**
MX-TR18	Job Separator Tray	55.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
AR-DS19	Deluxe High Cabinet for Standard Config.	246.00		**$86**	**$ 2.41**	**$ 1.96**	**$ 1.58**
AR-DS20	Low Cabinet fo DE17 or DE18	188.00		**$66**	**$ 1.84**	**$ 1.50**	**$ 1.21**
MX-HD12	Hard Disk Drive Expansion Kit	500.00		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-KB14N	Retractable Keyboard	760.00		**$266**	**$ 7.45**	**$ 6.06**	**$ 4.88**
MX-FR37U	Data Security Kit (Requires MX-HD12)	420.00		**$147**	**$ 4.12**	**$ 3.35**	**$ 2.70**
MX-FX11	Fax Kit	1,360.00		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-AMX1	Application Integration Module	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-AMX2	Application Communication Module	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-AMX3	External Accounting Module	95.00		**$33**	**$ 0.93**	**$ 0.76**	**$ 0.61**

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SEGMENT 3: SHARP MX-M316 DIGITAL COPIER

Enhance Your Workflow and Optimize Efficiency

Sharp MX-316N

SPECIFICATIONS

- 31 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 1200 DPI laser output
- Paper capacity maximum: 2,100 sheets
  - Standard two 500 sheet paper cassette and 100 sheet bypass tray
  - Optional 1,000 sheet paper cassette or 500 sheet paper cassette
- Automatic trayless duplex copying and printing
- 100 sheet reverse automatic document feeder feeds 43 originals per minute
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)
- 48 MB total standard memory expandable to 1,072 MB
- JBIG speed-enhanced PC printing system
- USB-2.0 and IEEE 1284 bi-directional parallel interfaces

		Contract Pricing			Operating Lease Options		
Item No	**Description**	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Sharp MX-316N	**B/W Multifunction Copier/Printer**	**$ 7,650.00**		**$1,148**	**$ 32.13**	**$ 26.16**	**$ 21.06**
OPTIONAL ACCESSORIES							
MX-FN26	Inner Finisher	1,885.00		**$660**	**$ 18.47**	**$ 15.04**	**$ 12.11**
MX-CS13	500 Sheet Drawer	625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-CS12	500 Sheet x 2 Drawer	835.00		**$292**	**$ 8.18**	**$ 6.66**	**$ 5.36**
MX-PK11	Post Script	780.00		**$273**	**$ 7.64**	**$ 6.22**	**$ 5.01**
MX-TE10	Exit Tray Unit	160.00		**$56**	**$ 1.57**	**$ 1.28**	**$ 1.03**
MX-TR18	Job Separator Tray	55.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
AR-DS19	Deluxe High Cabinet for Standard Config.	246.00		**$86**	**$ 2.41**	**$ 1.96**	**$ 1.58**
AR-DS20	Low Cabinet fo DE17 or DE18	188.00		**$66**	**$ 1.84**	**$ 1.50**	**$ 1.21**
MX-HD12	Hard Disk Drive Expansion Kit	500.00		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-KB14N	Retractable Keyboard	760.00		**$266**	**$ 7.45**	**$ 6.06**	**$ 4.88**
MX-FR37U	Data Security Kit (Requires MX-HD12)	420.00		**$147**	**$ 4.12**	**$ 3.35**	**$ 2.70**
MX-FX11	Fax Kit	1,360.00		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-AMX1	Application Integration Module	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-AMX2	Application Communication Module	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-AMX3	External Accounting Module	95.00		**$33**	**$ 0.93**	**$ 0.76**	**$ 0.61**

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SEGMENT 3: SHARP MX-M356N DIGITAL COPIER

Enhance Your Workflow and Optimize Efficiency

Sharp MX-356N

SPECIFICATIONS

- 31 PPM Digital Duplex Multifunction Copier / Printer / Scanner / Fax
- 1200 DPI laser output
- Paper capacity maximum: 2,100 sheets
  - Standard two 500 sheet paper cassette and 100 sheet bypass tray
  - Optional 1,000 sheet paper cassette or 500 sheet paper cassette
- Automatic trayless duplex copying and printing
- 100 sheet reverse automatic document feeder feeds 43 originals per minute
- Electronic sorting / offset stacking with paper shifter
- Mixed size original detection
- Reduction and enlargement: 25 - 400% (1% increments)
- 48 MB total standard memory expandable to 1,072 MB
- JBIG speed-enhanced PC printing system
- USB-2.0 and IEEE 1284 bi-directional parallel interfaces

		Contract Pricing			Operating Lease Options		
Item No	**Description**	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Sharp MX-356N	**B/W Multifunction Copier/Printer**	**$ 8,400.00**		**$1,260**	**$ 35.28**	**$ 28.73**	**$ 23.12**
OPTIONAL ACCESSORIES							
MX-FN26	Inner Finisher	1,885.00		**$660**	**$ 18.47**	**$ 15.04**	**$ 12.11**
MX-CS13	500 Sheet Drawer	625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-CS12	500 Sheet x 2 Drawer	835.00		**$292**	**$ 8.18**	**$ 6.66**	**$ 5.36**
MX-PK11	Post Script	780.00		**$273**	**$ 7.64**	**$ 6.22**	**$ 5.01**
MX-TE10	Exit Tray Unit	160.00		**$56**	**$ 1.57**	**$ 1.28**	**$ 1.03**
MX-TR18	Job Separator Tray	55.00		**$19**	**$ 0.54**	**$ 0.44**	**$ 0.35**
AR-DS19	Deluxe High Cabinet for Standard Config.	246.00		**$86**	**$ 2.41**	**$ 1.96**	**$ 1.58**
AR-DS20	Low Cabinet fo DE17 or DE18	188.00		**$66**	**$ 1.84**	**$ 1.50**	**$ 1.21**
MX-HD12	Hard Disk Drive Expansion Kit	500.00		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-KB14N	Retractable Keyboard	760.00		**$266**	**$ 7.45**	**$ 6.06**	**$ 4.88**
MX-FR37U	Data Security Kit (Requires MX-HD12)	420.00		**$147**	**$ 4.12**	**$ 3.35**	**$ 2.70**
MX-FX11	Fax Kit	1,360.00		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-AMX1	Application Integration Module	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-AMX2	Application Communication Module	180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-AMX3	External Accounting Module	95.00		**$33**	**$ 0.93**	**$ 0.76**	**$ 0.61**

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SEGMENT 3: SHARP MX-365N/364N

Enhanced Productivity for the Workgroup

Sharp MX-365N

SPECIFICATIONS

- 35 ppm B/W PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (Standard)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-365N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray, Standard PostScript**	**$ 10,250.00**		**$1,538**	**$ 43.05**	**$ 35.06**	**$ 28.21**
Sharp MX-364N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 9,000.00**		**$1,350**	**$ 37.80**	**$ 30.78**	**$ 24.77**
	OPTIONAL ACCESSORIES						
MX-DE12	1 x 500 Sheet Tray	$ 845		$296	$ 8.28	$ 6.74	$ 5.43
MX-DE13	2 x 500 Sheet Trays	$ 1,075		$376	$ 10.54	$ 8.58	$ 6.90
MX-DE14	3 x 500 Sheet Trays	$ 1,495		$523	$ 14.65	$ 11.93	$ 9.60
MX-DE20	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-36ABD	Stand	$ 180		$63	$ 1.76	$ 1.44	$ 1.16
MX-FN17	50 Sheet Stapling Finisher (Inner)	$ 1,795		$628	$ 17.59	$ 14.32	$ 11.53
MX-LC11	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,495		$523	$ 14.65	$ 11.93	$ 9.60
MX-TR12	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU12	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB22	Paper Pass (Required for MX-FN10/11)	$ 445		$156	$ 4.36	$ 3.55	$ 2.86
MX-FN10	Saddle Stitch Finisher (Requires RB10)	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-FN11	4k Sheet Stacking Finisher (Requires RB22)	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-PN11B	3-Hole Punch (MX-FN17)	$ 698		$244	$ 6.84	$ 5.57	$ 4.48
MX-PNX6B	3-Hole Punch (MX-FN11)	$ 700		$245	$ 6.86	$ 5.59	$ 4.50
MX-PNX5B	3-Hole Punch (MX-FN10)	$ 700		$245	$ 6.86	$ 5.59	$ 4.50
MX-PK11	PostScript 3 Expansion Kit	$ 745		$261	$ 7.30	$ 5.95	$ 4.78
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 545		$191	$ 5.34	$ 4.35	$ 3.50
MX-FX11	Fax Kit	$ 1,295		$453	$ 12.69	$ 10.33	$ 8.32
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 595		$208	$ 5.83	$ 4.75	$ 3.82
MX-EB11	Enhanced Compression Kit	$ 1,230		$431	$ 12.05	$ 9.82	$ 7.90
MX-AM10	Web Browsing Kit (Standard on MX-3610N)	$ 495		$173	$ 4.85	$ 3.95	$ 3.18
MX-KB11	Keyboard Kit (Standard on MX-3110N and MX-3610N)	$ 725		$254	$ 7.11	$ 5.79	$ 4.66
MX-FR30U	Data Securtiy Kit (Comercial Version)	$ 549		$192	$ 5.38	$ 4.38	$ 3.53
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX1	Application Integration Module	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX2	Application Communication Module (Std. on MX-3610N)	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX3	External Accounting Module	$ 189		$66	$ 1.85	$ 1.51	$ 1.21
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

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SEGMENT 4: SHARP MX-465N/464N

Enhanced Productivity for the Workgroup

Sharp MX-465N

SPECIFICATIONS

- 46 ppm B/W PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (Standard)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-465N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray, Standard PostScript**	**$ 11,625.00**		**$1,744**	**$ 48.83**	**$ 39.76**	**$ 32.00**
Sharp MX-464N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 10,250.00**		**$1,538**	**$ 43.05**	**$ 35.06**	**$ 28.21**
	OPTIONAL ACCESSORIES						
MX-DE12	1 x 500 Sheet Tray	$ 845	#VALUE!	$296	$ 8.28	$ 6.74	$ 5.43
MX-DE13	2 x 500 Sheet Trays	$ 1,075		$376	$ 10.54	$ 8.58	$ 6.90
MX-DE14	3 x 500 Sheet Trays	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-DE20	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-36ABD	Stand	$ 180		$63	$ 1.76	$ 1.44	$ 1.16
MX-FN17	50 Sheet Stapling Finisher (Inner)	$ 1,795		$628	$ 17.59	$ 14.32	$ 11.53
MX-LC11	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,495		$523	$ 14.65	$ 11.93	$ 9.60
MX-TR12	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU12	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB22	Paper Pass (Required for MX-FN10/11)	$ 445		$156	$ 4.36	$ 3.55	$ 2.86
MX-FN10	Saddle Stitch Finisher (Requires RB10)	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-FN11	4k Sheet Stacking Finisher (Requires RB22)	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-PN11B	3-Hole Punch (MX-FN17)	$ 698		$244	$ 6.84	$ 5.57	$ 4.48
MX-PNX6B	3-Hole Punch (MX-FN11)	$ 700		$245	$ 6.86	$ 5.59	$ 4.50
MX-PNX5B	3-Hole Punch (MX-FN10)	$ 700		$245	$ 6.86	$ 5.59	$ 4.50
MX-PK11	PostScript 3 Expansion Kit	$ 745		$261	$ 7.30	$ 5.95	$ 4.78
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 545		$191	$ 5.34	$ 4.35	$ 3.50
MX-FX11	Fax Kit	$ 1,295		$453	$ 12.69	$ 10.33	$ 8.32
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 595		$208	$ 5.83	$ 4.75	$ 3.82
MX-EB11	Enhanced Compression Kit	$ 1,230		$431	$ 12.05	$ 9.82	$ 7.90
MX-AM10	Web Browsing Kit (Standard on MX-3610N)	$ 495		$173	$ 4.85	$ 3.95	$ 3.18
MX-KB11	Keyboard Kit (Standard on MX-3110N and MX-3610N)	$ 725		$254	$ 7.11	$ 5.79	$ 4.66
MX-FR30U	Data Securtiy Kit (Comercial Version)	$ 549		$192	$ 5.38	$ 4.38	$ 3.53
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX1	Application Integration Module	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX2	Application Communication Module (Std. on MX-3610N)	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX3	External Accounting Module	$ 189		$66	$ 1.85	$ 1.51	$ 1.21
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

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SEGMENT 4: SHARP MX-565N/564N

Enhanced Productivity for the Workgroup

Sharp MX-565N

SPECIFICATIONS

- 56 ppm B/W PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (Standard)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-565N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray, Standard PostScript**	**$ 13,125.00**		**$1,969**	**$ 55.13**	**$ 44.89**	**$ 36.13**
Sharp MX-564N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 11,750.00**		**$1,763**	**$ 49.35**	**$ 40.19**	**$ 32.34**
	OPTIONAL ACCESSORIES						
MX-DE12	1 x 500 Sheet Tray	$ 845		$296	$ 8.28	$ 6.74	$ 5.43
MX-DE13	2 x 500 Sheet Trays	$ 1,075		$376	$ 10.54	$ 8.58	$ 6.90
MX-DE14	3 x 500 Sheet Trays	$ 1,495		$523	$ 14.65	$ 11.93	$ 9.60
MX-DE20	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-36ABD	Stand	$ 180		$63	$ 1.76	$ 1.44	$ 1.16
MX-FN17	50 Sheet Stapling Finisher (Inner)	$ 1,795		$628	$ 17.59	$ 14.32	$ 11.53
MX-LC11	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,495		$523	$ 14.65	$ 11.93	$ 9.60
MX-TR12	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU12	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB22	Paper Pass (Required for MX-FN10/11)	$ 445		$156	$ 4.36	$ 3.55	$ 2.86
MX-FN10	Saddle Stitch Finisher (Requires RB10)	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-FN11	4k Sheet Stacking Finisher (Requires RB22)	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-PN11B	3-Hole Punch (MX-FN17)	$ 698		$244	$ 6.84	$ 5.57	$ 4.48
MX-PNX6B	3-Hole Punch (MX-FN11)	$ 700		$245	$ 6.86	$ 5.59	$ 4.50
MX-PNX5B	3-Hole Punch (MX-FN10)	$ 700		$245	$ 6.86	$ 5.59	$ 4.50
MX-PK11	PostScript 3 Expansion Kit	$ 745		$261	$ 7.30	$ 5.95	$ 4.78
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 545		$191	$ 5.34	$ 4.35	$ 3.50
MX-FX11	Fax Kit	$ 1,295		$453	$ 12.69	$ 10.33	$ 8.32
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 595		$208	$ 5.83	$ 4.75	$ 3.82
MX-EB11	Enhanced Compression Kit	$ 1,230		$431	$ 12.05	$ 9.82	$ 7.90
MX-AM10	Web Browsing Kit (Standard on MX-3610N)	$ 495		$173	$ 4.85	$ 3.95	$ 3.18
MX-KB11	Keyboard Kit (Standard on MX-3110N and MX-3610N)	$ 725		$254	$ 7.11	$ 5.79	$ 4.66
MX-FR30U	Data Securtiy Kit (Comercial Version)	$ 549		$192	$ 5.38	$ 4.38	$ 3.53
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX1	Application Integration Module	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX2	Application Communication Module (Std. on MX-3610N)	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX3	External Accounting Module	$ 189		$66	$ 1.85	$ 1.51	$ 1.21
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

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SEGMENT 5: SHARP MX-M654N DIGITAL COPIER

Imagine the Possibilities - Copy, Print, Sort & Staple and that only the beginning!

Sharp MX-M654N

SPECIFICATIONS

- 65 PPM Digital Multifunction Copier / Printer - **Networked**
- Paper capacity maximum: 6,600 sheets
  - Standard 3,100 sheet paper cassette
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- Standard document filing enables users to easily archive documents
- Standard 40 GB hard drive stores approximately 60,000 pages
- TIFF and PDF Direct Printing
- Carbon copy print mode
- Duplexing on stocks up to 110# index from three different paper trays
- LDAP support with optional network scanner expansion kit
- Unique file naming using the QWERTY keyboard
- PC and internet fax capability with optional facsimile expansion kit
- 150 sheet duplex single pass feeder outputs at 65 ipm (images per minute) simplex
- Standard IEEE1284 and USB 2.0 ports

		Contract Pricing			Operating Lease Options		
Item No	**Description**	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Sharp MX-M654N	**B/W Copier/Printer/Scanner**	**$ 23,650**		**$3,548**	**$ 99.33**	**$ 80.88**	**$ 65.10**
OPTIONAL ACCESSORIES							
MX-FN20	Saddle Stitch Finisher	$ 4,725.00		**$1,654**	**$ 46.31**	**$ 37.71**	**$ 30.35**
MX-FN19	50 Sheet Stapling Finisher	$ 3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN21	100 Sheet Stapling Finisher	$ 7,550.00		**$2,643**	**$ 73.99**	**$ 60.25**	**$ 48.49**
MX-FN22	100 Sheet Staple and 20 Sheet Booklet	$ 10,720.00		**$3,752**	**$ 105.06**	**$ 85.55**	**$ 68.85**
MX-RB24	Paper Pass Unit for inner Finisher	$ 445.00		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-FN17	Inner Finisher	$ 1,885.00		**$660**	**$ 18.47**	**$ 15.04**	**$ 12.11**
MX-RB25	Paper Pass Unit for FN19 and FN20	$ 445.00		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-LC15	Large Capacity Tray	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-LC16	3,000 LCT up to 11 x 17	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-CF11	2-Tray Inserter	$ 3,860		**$1,351**	**$ 37.83**	**$ 30.80**	**$ 24.79**
MX-FD10	Folding Unit Requires MXFN21	$ 15,700		**$5,495**	**$ 153.86**	**$ 125.29**	**$ 100.83**
MX-RB13	Relay Unit	$ 1,140		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-PN13B	Punch kit with MX-FN22	$ 945		**$331**	**$ 9.26**	**$ 7.54**	**$ 6.07**
MX-PN12B	Punch Kit for FN19 and FN20	$ 850		**$298**	**$ 8.33**	**$ 6.78**	**$ 5.46**
MX-TM10	Trimming Unit	$ 6,700		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-FX11	Fax Kit	$ 1,360		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-PKX1	Post Script Print Kit	$ 745		**$261**	**$ 7.30**	**$ 5.95**	**$ 4.78**
MX-AMX2	Application Integration Module	$ 349		**$122**	**$ 3.42**	**$ 2.79**	**$ 2.24**
MX-AMX3	Accounting Module	$ 189		**$66**	**$ 1.85**	**$ 1.51**	**$ 1.21**

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SEGMENT 5: SHARP MX-M754N DIGITAL COPIER

Imagine the Possibilities - Copy, Print, Sort & Staple and that only the beginning!

Sharp MX-M754N

SPECIFICATIONS

- 65 PPM Digital Multifunction Copier / Printer - **Networked**
- Paper capacity maximum: 6,600 sheets
  - Standard 3,100 sheet paper cassette
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- Standard document filing enables users to easily archive documents
- Standard 40 GB hard drive stores approximately 60,000 pages
- TIFF and PDF Direct Printing
- Carbon copy print mode
- Duplexing on stocks up to 110# index from three different paper trays
- LDAP support with optional network scanner expansion kit
- Unique file naming using the QWERTY keyboard
- PC and internet fax capability with optional facsimile expansion kit
- 150 sheet duplex single pass feeder outputs at 65 ipm (images per minute) simplex
- Standard IEEE1284 and USB 2.0 ports

		Contract Pricing			Operating Lease Options		
Item No	**Description**	**MSRP**	**% Discount**	**Purchase Price**	**36 Month**	**48 Month**	**60 Month**
Sharp MX-M754N	**B/W Copier/Printer/Scanner**	**$ 27,650**		**$4,148**	**$ 116.13**	**$ 94.56**	**$ 76.11**
OPTIONAL ACCESSORIES							
MX-FN20	Saddle Stitch Finisher	$ 4,725.00		**$1,654**	**$ 46.31**	**$ 37.71**	**$ 30.35**
MX-FN19	50 Sheet Stapling Finisher	$ 3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN21	100 Sheet Stapling Finisher	$ 7,550.00		**$2,643**	**$ 73.99**	**$ 60.25**	**$ 48.49**
MX-FN22	100 Sheet Staple and 20 Sheet Booklet	$ 10,720.00		**$3,752**	**$ 105.06**	**$ 85.55**	**$ 68.85**
MX-RB24	Paper Pass Unit for inner Finisher	$ 445.00		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-FN17	Inner Finisher	$ 1,885.00		**$660**	**$ 18.47**	**$ 15.04**	**$ 12.11**
MX-RB25	Paper Pass Unit for FN19 and FN20	$ 445.00		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-LC15	Large Capacity Tray	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-LC16	3,000 LCT up to 11 x 17	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-CF11	2-Tray Inserter	$ 3,860		**$1,351**	**$ 37.83**	**$ 30.80**	**$ 24.79**
MX-FD10	Folding Unit Requires MXFN21	$ 15,700		**$5,495**	**$ 153.86**	**$ 125.29**	**$ 100.83**
MX-RB13	Relay Unit	$ 1,140		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-PN13B	Punch kit with MX-FN22	$ 945		**$331**	**$ 9.26**	**$ 7.54**	**$ 6.07**
MX-PN12B	Punch Kit for FN19 and FN20	$ 850		**$298**	**$ 8.33**	**$ 6.78**	**$ 5.46**
MX-TM10	Trimming Unit	$ 6,700		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-FX11	Fax Kit	$ 1,360		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-PKX1	Post Script Print Kit	$ 745		**$261**	**$ 7.30**	**$ 5.95**	**$ 4.78**
MX-AMX2	Application Integration Module	$ 349		**$122**	**$ 3.42**	**$ 2.79**	**$ 2.24**
MX-AMX3	Accounting Module	$ 189		**$66**	**$ 1.85**	**$ 1.51**	**$ 1.21**

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SEGMENT 6: SHARP MX-M904N DIGITAL COPIER

Uniting Production and the Workgroup

Sharp MX-M904N

SPECIFICATIONS

- 90 PPM Black & White
- Up to 13,500-Sheet Online Paper Capacity
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- High-visibility Control Panel 10.1" color LCD touch screen with status light easily visible from across the room
- Standard 250-sheet duplex single pass document feeder with Scan^2
- Electronic Sorting with Offset Stacking
- Standard 1 TB HDD ensures robust processing power for large complex jobs
- Supports Sharp's Open Systems Architecture (OSA) which enables users to access network applications directly from the LCD display
- Powerful PCL6/PCL5c Network Printing System with Standard PS3
- Several modular finishing options to automate your output and give your documents a professional appearance
- ImageSEND technology enables users to scan documents to seven destinations — including network folders
- Advanced document security protects your assets
- Supported by My Sharp, a dedicated customer-training website
- Advanced User Account Management allows for up to 1,000 User

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-M904N	**B/W Copier/Printer/Scanner**	**$ 35,500.00**		**$5,325**	**$ 149.10**	**$ 121.41**	**$ 97.71**
OPTIONAL ACCESSORIES							
MX-LC12	3,500 Sheet large capcity cassett (requires MFX-1)	$ 1,570.00		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-LCX3N	3,000 Sheet Large Capacity cassette (Up to Ledger, only 904)	$ 3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-LC13	5,000 Sheet Large Cpacaity 2-Drawer Air Feed Tray	$ 6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-MFX1	100 Shet Multi-Sheet By-pass tray	$ 1,470.00		**$515**	**$ 14.41**	**$ 11.73**	**$ 9.44**
MX-MF11	500-Sheet Bypass Tray (requires MX-LC13)	$ 1,760.00		**$616**	**$ 17.25**	**$ 14.04**	**$ 11.30**
MX-FN21	100 Sheet Stapler (4,000 sheet output capacity, requires MX-RB13)	$ 7,550.00		**$2,643**	**$ 73.99**	**$ 60.25**	**$ 48.49**
MX-FN22	100 Sheet Stapler/20-Sheet Saddle finisher (4,000 Sheet, Require MX-RB18)	$ 10,720.00		**$3,752**	**$ 105.06**	**$ 85.55**	**$ 68.85**
MX-FN24	50 Sheet Stapling Finisher (3,000 Sheet Only on 904)	$ 4,200.00		**$1,470**	**$ 41.16**	**$ 33.52**	**$ 26.97**
MX-FN25	50 Sheet Stapling Finisher and 15 Sheet Saddle (Only on 904)	$ 5,600.00		**$1,960**	**$ 54.88**	**$ 44.69**	**$ 35.97**
MX-CF11	2-tray Inserter Unit	$ 3,860.00		**$1,351**	**$ 37.83**	**$ 30.80**	**$ 24.79**
MX-FD10	Multi Folding Unit (Requires MX-RB18, and FN21 or FN22)	$ 15,700.00		**$5,495**	**$ 153.86**	**$ 125.29**	**$ 100.83**
MX-RB13	Relay Unit (Requires optional equipment - please refer to configuration chart)	$ 1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-RB16	LCT Mounting Kit (required for MX-LC13)	$ 350.00		**$123**	**$ 3.43**	**$ 2.79**	**$ 2.25**
MX-RB17	LCT Tandem Copnnecting Kit (required for connecting 2 MX-LC13's)	$ 2,000.00		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-RB18	Curl Correction Unit (Required for MX-FN21, MX-FN22, and MX-ST10)	$ 1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-TM10	Trimming Unit (MX-FN22)	$ 6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-SL10	Status Indicator	$ 675.00		**$236**	**$ 6.62**	**$ 5.39**	**$ 4.34**
MX-PN13B	3-Hole Punch Unit (FN21 and FN22)	$ 945.00		**$331**	**$ 9.26**	**$ 7.54**	**$ 6.07**
MX-PNX4B	Punch Kit (FN-24 and FN-25)	$ 865.00		**$303**	**$ 8.48**	**$ 6.90**	**$ 5.56**
MX-ST10	5,000 Sheet High Capacity Stacker (includes 1 MX-CA10 requires	$ 23,500.00		**$8,225**	**$ 230.30**	**$ 187.53**	**$ 150.93**
MX-CA-10	Paper cart	$ 1,800.00		**$630**	**$ 17.64**	**$ 14.36**	**$ 11.56**
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$ 180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-PF10	Barcode Font Kit	$ 625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FX11	Fax Kit	$ 1,360.00		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-FWX1	Internet Fax Expansion Kit	$ 570.00		**$200**	**$ 5.59**	**$ 4.55**	**$ 3.66**
MX-EB11	Enhanced Compression Kit	$ 1,290.00		**$452**	**$ 12.64**	**$ 10.29**	**$ 8.29**
MX-EB15	Mirroring Kit	$ 1,790.00		**$627**	**$ 17.54**	**$ 14.28**	**$ 11.50**
MX-EC50	CAC Card Reader - requires data security	$ 1,100.00		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX1	Application Integration Module	$ 365.00		**$128**	**$ 3.58**	**$ 2.91**	**$ 2.34**
MX-AMX3	Sharp OSA External Accounting Module	$ 200.00		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
MX-USX1	Sharp Desk License 3.3	$ 245.00		**$86**	**$ 2.40**	**$ 1.96**	**$ 1.57**
MX-USX5	Sharp Desk 5 User license 3.3	$ 525.00		**$184**	**$ 5.15**	**$ 4.19**	**$ 3.37**
MX-US10	Sharp Desk 10 Seet Licensekit 3.3	$ 790.00		**$277**	**$ 7.74**	**$ 6.30**	**$ 5.07**
MX-US50	Sharp Desk 50 Seet Licensekit 3.3	$ 2,575.00		**$901**	**$ 25.24**	**$ 20.55**	**$ 16.54**
MX-US100	Sharp Desk 10 Seet Licensekit 3.3	$ 3,825.00		**$1,339**	**$ 37.49**	**$ 30.52**	**$ 24.57**

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SEGMENT 6: SHARP MX-M1054N DIGITAL COPIER

Uniting Production and the Workgroup

Sharp MX-M1054N

SPECIFICATIONS

- 105 PPM Black & White
- Up to 13,500-Sheet Online Paper Capacity
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- High-visibility Control Panel 10.1" color LCD touch screen with status light easily visible from across the room
- Standard 250-sheet duplex single pass document feeder with Scan^2
- Electronic Sorting with Offset Stacking
- Standard 1 TB HDD ensures robust processing power for large complex jobs
- Supports Sharp's Open Systems Architecture (OSA) which enables users to access network applications directly from the LCD display
- Powerful PCL6/PCL5c Network Printing System with Standard PS3
- Several modular finishing options to automate your output and give your documents a professional appearance
- ImageSEND technology enables users to scan documents to seven destinations — including network folders
- Advanced document security protects your assets
- Supported by My Sharp, a dedicated customer-training website
- Advanced User Account Management allows for up to 1,000 User

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-M1055N	**B/W Copier/Printer/Scanner**	**$ 42,000.00**		**$6,300**	**$ 176.40**	**$ 143.64**	**$ 115.61**
OPTIONAL ACCESSORIES							
MX-LC12	3,500 Sheet large capcity cassett (requires MFX-1)	$ 1,570.00		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-LCX3N	3,000 Sheet Large Capacity cassette (Up to Ledger, only 904)	$ 3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-LC13	5,000 Sheet Large Cpacaity 2-Drawer Air Feed Tray	$ 6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-MFX1	100 Shet Multi-Sheet By-pass tray	$ 1,470.00		**$515**	**$ 14.41**	**$ 11.73**	**$ 9.44**
MX-MF11	500-Sheet Bypass Tray (requires MX-LC13)	$ 1,760.00		**$616**	**$ 17.25**	**$ 14.04**	**$ 11.30**
MX-FN21	100 Sheet Stapler (4,000 sheet output capacity, requires MX-RB13)	$ 7,550.00		**$2,643**	**$ 73.99**	**$ 60.25**	**$ 48.49**
MX-FN22	100 Sheet Stapler/20-Sheet Saddle finisher (4,000 Sheet, Require MX-RB18)	$ 10,720.00		**$3,752**	**$ 105.06**	**$ 85.55**	**$ 68.85**
MX-FN24	50 Sheet Stapling Finisher (3,000 Sheet Only on 904)	$ 4,200.00		**$1,470**	**$ 41.16**	**$ 33.52**	**$ 26.97**
MX-FN25	50 Sheet Stapling Finisher and 15 Sheet Saddle (Only on 904)	$ 5,600.00		**$1,960**	**$ 54.88**	**$ 44.69**	**$ 35.97**
MX-CF11	2-tray Inserter Unit	$ 3,860.00		**$1,351**	**$ 37.83**	**$ 30.80**	**$ 24.79**
MX-FD10	Multi Folding Uinit (Requires MX-RB18, and FN21 or FN22)	$ 15,700.00		**$5,495**	**$ 153.86**	**$ 125.29**	**$ 100.83**
MX-RB13	Relay Unit (Requires optional equipment - please refer to configuration chart)	$ 1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-RB16	LCT Mounting Kit (required for MX-LC13)	$ 350.00		**$123**	**$ 3.43**	**$ 2.79**	**$ 2.25**
MX-RB17	LCT Tandem Copnnecting Kit (required for connecting 2 MX-LC13's)	$ 2,000.00		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-RB18	Curl Correction Unit (Required for MX-FN21, MX-FN22, and MX-ST10)	$ 1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-TM10	Trimming Unit (MX-FN22)	$ 6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-SL10	Status Indicator	$ 675.00		**$236**	**$ 6.62**	**$ 5.39**	**$ 4.34**
MX-PN13B	3-Hole Punch Unit (FN21 and FN22)	$ 945.00		**$331**	**$ 9.26**	**$ 7.54**	**$ 6.07**
MX-PNX4B	Punch Kit (FN-24 and FN-25)	$ 865.00		**$303**	**$ 8.48**	**$ 6.90**	**$ 5.56**
MX-ST10	5,000 Sheet High Capacity Stacker (includes 1 MX-CA10 requires	$ 23,500.00		**$8,225**	**$ 230.30**	**$ 187.53**	**$ 150.93**
MX-CA-10	Paper cart	$ 1,800.00		**$630**	**$ 17.64**	**$ 14.36**	**$ 11.56**
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$ 180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-PF10	Barcode Font Kit	$ 625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FX11	Fax Kit	$ 1,360.00		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-FWX1	Internet Fax Expansion Kit	$ 570.00		**$200**	**$ 5.59**	**$ 4.55**	**$ 3.66**
MX-EB11	Enhanced Compression Kit	$ 1,290.00		**$452**	**$ 12.64**	**$ 10.29**	**$ 8.29**
MX-EB15	Mirroring Kit	$ 1,790.00		**$627**	**$ 17.54**	**$ 14.28**	**$ 11.50**
MX-EC50	CAC Card Reader - requires data security	$ 1,100.00		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX1	Application Integration Module	$ 365.00		**$128**	**$ 3.58**	**$ 2.91**	**$ 2.34**
MX-AMX3	Sharp OSA External Accounting Module	$ 200.00		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
MX-USX1	Sharp Desk License 3.3	$ 245.00		**$86**	**$ 2.40**	**$ 1.96**	**$ 1.57**
MX-USX5	Sharp Desk 5 User license 3.3	$ 525.00		**$184**	**$ 5.15**	**$ 4.19**	**$ 3.37**
MX-US10	Sharp Desk 10 Seet Licensekit 3.3	$ 790.00		**$277**	**$ 7.74**	**$ 6.30**	**$ 5.07**
MX-US50	Sharp Desk 50 Seet Licensekit 3.3	$ 2,575.00		**$901**	**$ 25.24**	**$ 20.55**	**$ 16.54**
MX-US100	Sharp Desk 10 Seet Licensekit 3.3	$ 3,825.00		**$1,339**	**$ 37.49**	**$ 30.52**	**$ 24.57**

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SEGMENT 6: SHARP MX-M1204N DIGITAL COPIER

Uniting Production and the Workgroup

Sharp MX-M1204N

SPECIFICATIONS

- 120 PPM Black & White
- Up to 13,500-Sheet Online Paper Capacity
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- High-visibility Control Panel 10.1" color LCD touch screen with status light easily visible from across the room
- Standard 250-sheet duplex single pass document feeder with Scan^2
- Electronic Sorting with Offset Stacking
- Standard 1 TB HDD ensures robust processing power for large complex jobs
- Supports Sharp's Open Systems Architecture (OSA) which enables users to access network applications directly from the LCD display
- Powerful PCL6/PCL5c Network Printing System with Standard PS3
- Several modular finishing options to automate your output and give your documents a professional appearance
- ImageSEND technology enables users to scan documents to seven destinations — including network folders
- Advanced document security protects your assets
- Supported by My Sharp, a dedicated customer-training website
- Advanced User Account Management allows for up to 1,000 User

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-M1204N	**B/W Copier/Printer/Scanner**	**$ 49,000.00**		**$7,350**	**$ 205.80**	**$ 167.58**	**$ 134.87**
OPTIONAL ACCESSORIES							
MX-LC12	3,500 Sheet large capcity cassett (requires MFX-1)	$ 1,570.00		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-LCX3N	3,000 Sheet Large Capacity cassette (Up to Ledger, only 904)	$ 3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-LC13	5,000 Sheet Large Cpacaity 2-Drawer Air Feed Tray	$ 6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-MFX1	100 Shet Multi-Sheet By-pass tray	$ 1,470.00		**$515**	**$ 14.41**	**$ 11.73**	**$ 9.44**
MX-MF11	500-Sheet Bypass Tray (requires MX-LC13)	$ 1,760.00		**$616**	**$ 17.25**	**$ 14.04**	**$ 11.30**
MX-FN21	100 Sheet Stapler (4,000 sheet output capacity, requires MX-RB13)	$ 7,550.00		**$2,643**	**$ 73.99**	**$ 60.25**	**$ 48.49**
MX-FN22	100 Sheet Stapler/20-Sheet Saddle finisher (4,000 Sheet, Require MX-RB18)	$ 10,720.00		**$3,752**	**$ 105.06**	**$ 85.55**	**$ 68.85**
MX-FN24	50 Sheet Stapling Finisher (3,000 Sheet Only on 904)	$ 4,200.00		**$1,470**	**$ 41.16**	**$ 33.52**	**$ 26.97**
MX-FN25	50 Sheet Stapling Finisher and 15 Sheet Saddle (Only on 904)	$ 5,600.00		**$1,960**	**$ 54.88**	**$ 44.69**	**$ 35.97**
MX-CF11	2-tray Inserter Unit	$ 3,860.00		**$1,351**	**$ 37.83**	**$ 30.80**	**$ 24.79**
MX-FD10	Multi Folding Uinit (Requires MX-RB18, and FN21 or FN22)	$ 15,700.00		**$5,495**	**$ 153.86**	**$ 125.29**	**$ 100.83**
MX-RB13	Relay Unit (Requires optional equipment - please refer to configuration chart)	$ 1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-RB16	LCT Mounting Kit (required for MX-LC13)	$ 350.00		**$123**	**$ 3.43**	**$ 2.79**	**$ 2.25**
MX-RB17	LCT Tandem Copnnecting Kit (required for connecting 2 MX-LC13's)	$ 2,000.00		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-RB18	Curl Correction Unit (Required for MX-FN21, MX-FN22, and MX-ST10)	$ 1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-TM10	Trimming Unit (MX-FN22)	$ 6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-SL10	Status Indicator	$ 675.00		**$236**	**$ 6.62**	**$ 5.39**	**$ 4.34**
MX-PN13B	3-Hole Punch Unit (FN21 and FN22)	$ 945.00		**$331**	**$ 9.26**	**$ 7.54**	**$ 6.07**
MX-PNX4B	Punch Kit (FN-24 and FN-25)	$ 865.00		**$303**	**$ 8.48**	**$ 6.90**	**$ 5.56**
MX-ST10	5,000 Sheet High Capacity Stacker (includes 1 MX-CA10 requires	$ 23,500.00		**$8,225**	**$ 230.30**	**$ 187.53**	**$ 150.93**
MX-CA-10	Paper cart	$ 1,800.00		**$630**	**$ 17.64**	**$ 14.36**	**$ 11.56**
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	$ 180.00		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-PF10	Barcode Font Kit	$ 625.00		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FX11	Fax Kit	$ 1,360.00		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
MX-FWX1	Internet Fax Expansion Kit	$ 570.00		**$200**	**$ 5.59**	**$ 4.55**	**$ 3.66**
MX-EB11	Enhanced Compression Kit	$ 1,290.00		**$452**	**$ 12.64**	**$ 10.29**	**$ 8.29**
MX-EB15	Mirroring Kit	$ 1,790.00		**$627**	**$ 17.54**	**$ 14.28**	**$ 11.50**
MX-EC50	CAC Card Reader - requires data security	$ 1,100.00		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX1	Application Integration Module	$ 365.00		**$128**	**$ 3.58**	**$ 2.91**	**$ 2.34**
MX-AMX3	Sharp OSA External Accounting Module	$ 200.00		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
MX-USX1	Sharp Desk License 3.3	$ 245.00		**$86**	**$ 2.40**	**$ 1.96**	**$ 1.57**
MX-USX5	Sharp Desk 5 User license 3.3	$ 525.00		**$184**	**$ 5.15**	**$ 4.19**	**$ 3.37**
MX-US10	Sharp Desk 10 Seet Licensekit 3.3	$ 790.00		**$277**	**$ 7.74**	**$ 6.30**	**$ 5.07**
MX-US50	Sharp Desk 50 Seet Licensekit 3.3	$ 2,575.00		**$901**	**$ 25.24**	**$ 20.55**	**$ 16.54**
MX-US100	Sharp Desk 10 Seet Licensekit 3.3	$ 3,825.00		**$1,339**	**$ 37.49**	**$ 30.52**	**$ 24.57**

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SEGMENT 2: SHARP MX-2616N

Enhanced Productivity for the Workgroup

Sharp MX-2616N

SPECIFICATIONS

- 26 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 1000 sheet paper cassette / 100 sheet bypass tray
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-2616	Color and B/W Multifunction Copier / Printer with 2 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray	$ 8,500.00		$1,275	$ 35.70	$ 29.07	$ 23.40
	OPTIONAL ACCESSORIES						
MX-DE12	1 x 500 Sheet Tray	$ 845		$296	$ 8.28	$ 6.74	$ 5.43
MX-DE13	2 x 500 Sheet Trays	$ 1,075		$376	$ 10.54	$ 8.58	$ 6.90
MX-DE14	3 x 500 Sheet Trays	$ 1,495		$523	$ 14.65	$ 11.93	$ 9.60
MX-36ABD	Stand	$ 180		$63	$ 1.76	$ 1.44	$ 1.16
MX-FN17	50 Sheet Stapling Finisher (Inner)	$ 1,885		$660	$ 18.47	$ 15.04	$ 12.11
MX-LC11	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,495		$523	$ 14.65	$ 11.93	$ 9.60
MX-TR12	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU12	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB10	Paper Pass (Required for MX-FN10)	$ 425		$149	$ 4.17	$ 3.39	$ 2.73
MX-FN10	Saddle Stitch Finisher (Requires RB10)	$ 2,895		$1,013	$ 28.37	$ 23.10	$ 18.59
MX-PN11B	3-Hole Punch (MX-FN17)	$ 698		$244	$ 6.84	$ 5.57	$ 4.48
MX-PK11	PostScript 3 Expansion Kit	$ 745		$261	$ 7.30	$ 5.95	$ 4.78
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 545		$191	$ 5.34	$ 4.35	$ 3.50
MX-FX11	Fax Kit	$ 1,295		$453	$ 12.69	$ 10.33	$ 8.32
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 595		$208	$ 5.83	$ 4.75	$ 3.82
MX-EB11	Enhanced Compression Kit	$ 1,230		$431	$ 12.05	$ 9.82	$ 7.90
MX-AM10	Web Browsing Kit (Standard on MX-3610N)	$ 495		$173	$ 4.85	$ 3.95	$ 3.18
MX-KB11	Keyboard Kit (Standard on MX-3110N and MX-3610N)	$ 725		$254	$ 7.11	$ 5.79	$ 4.66
MX-FR30U	Data Securtiy Kit (Comercial Version)	$ 549		$192	$ 5.38	$ 4.38	$ 3.53
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX1	Application Integration Module	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX2	Application Communication Module (Std. on MX-3610N)	$ 349		$122	$ 3.42	$ 2.79	$ 2.24
MX-AMX3	External Accounting Module	$ 189		$66	$ 1.85	$ 1.51	$ 1.21
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

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SEGMENT 2: SHARP MX-3116N

Enhanced Productivity for the Workgroup

Sharp MX-3116

SPECIFICATIONS

- 31 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 1000 sheet paper cassette / 100 sheet bypass tray
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-3116	**Color and B/W Multifunction Copier / Printer with 2 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 9,850.00**		**$1,478**	**$ 41.37**	**$ 33.69**	**$ 27.11**
	OPTIONAL ACCESSORIES						
MX-DE12	1 x 500 Sheet Tray	$ 845		**$296**	**$ 8.28**	**$ 6.74**	**$ 5.43**
MX-DE13	2 x 500 Sheet Trays	$ 1,075		**$376**	**$ 10.54**	**$ 8.58**	**$ 6.90**
MX-DE14	3 x 500 Sheet Trays	$ 1,495		**$523**	**$ 14.65**	**$ 11.93**	**$ 9.60**
MX-36ABD	Stand	$ 180		**$63**	**$ 1.76**	**$ 1.44**	**$ 1.16**
MX-FN17	50 Sheet Stapling Finisher (Inner)	$ 1,885		**$660**	**$ 18.47**	**$ 15.04**	**$ 12.11**
MX-LC11	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,495		**$523**	**$ 14.65**	**$ 11.93**	**$ 9.60**
MX-TR12	Exit Tray (required for 12 x 18 output)	$ 150		**$53**	**$ 1.47**	**$ 1.20**	**$ 0.96**
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		**$53**	**$ 1.47**	**$ 1.20**	**$ 0.96**
MX-TU12	Center Exit Tray Unit	$ 75		**$26**	**$ 0.74**	**$ 0.60**	**$ 0.48**
MX-RB10	Paper Pass (Required for MX-FN10)	$ 425		**$149**	**$ 4.17**	**$ 3.39**	**$ 2.73**
MX-FN10	Saddle Stitch Finisher (Requires RB10)	$ 2,895		**$1,013**	**$ 28.37**	**$ 23.10**	**$ 18.59**
MX-PN11B	3-Hole Punch (MX-FN17)	$ 698		**$244**	**$ 6.84**	**$ 5.57**	**$ 4.48**
MX-PK11	PostScript 3 Expansion Kit	$ 745		**$261**	**$ 7.30**	**$ 5.95**	**$ 4.78**
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FWX1	Internet Fax Expansion Kit	$ 545		**$191**	**$ 5.34**	**$ 4.35**	**$ 3.50**
MX-FX11	Fax Kit	$ 1,295		**$453**	**$ 12.69**	**$ 10.33**	**$ 8.32**
AR-SU1	Stamp Unit	$ 170		**$60**	**$ 1.67**	**$ 1.36**	**$ 1.09**
MX-PF10	Barcode Font Kit	$ 595		**$208**	**$ 5.83**	**$ 4.75**	**$ 3.82**
MX-EB11	Enhanced Compression Kit	$ 1,230		**$431**	**$ 12.05**	**$ 9.82**	**$ 7.90**
MX-AM10	Web Browsing Kit (Standard on MX-3610N)	$ 495		**$173**	**$ 4.85**	**$ 3.95**	**$ 3.18**
MX-KB11	Keyboard Kit (Standard on MX-3110N and MX-3610N)	$ 725		**$254**	**$ 7.11**	**$ 5.79**	**$ 4.66**
MX-FR30U	Data Securtiy Kit (Comercial Version)	$ 549		**$192**	**$ 5.38**	**$ 4.38**	**$ 3.53**
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX1	Application Integration Module	$ 349		**$122**	**$ 3.42**	**$ 2.79**	**$ 2.24**
MX-AMX2	Application Communication Module (Std. on MX-3610N)	$ 349		**$122**	**$ 3.42**	**$ 2.79**	**$ 2.24**
MX-AMX3	External Accounting Module	$ 189		**$66**	**$ 1.85**	**$ 1.51**	**$ 1.21**
DVENDPS	Generic Vend Kit	$ 100		**$35**	**$ 0.98**	**$ 0.80**	**$ 0.64**
MX-USX1	Sharpdesk 1 User	$ 233		**$82**	**$ 2.28**	**$ 1.86**	**$ 1.50**
MX-USX5	Sharpdesk 5 User	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-USX10	Sharpdesk 10 User	$ 750		**$263**	**$ 7.35**	**$ 5.99**	**$ 4.82**
MX-USX50	Sharpdesk 50 User	$ 2,450		**$858**	**$ 24.01**	**$ 19.55**	**$ 15.74**
MX-US10	Sharpdesk 100 Users	$ 3,650		**$1,278**	**$ 35.77**	**$ 29.13**	**$ 23.44**
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-EB12	Mirroring Kit	$ 795		**$278**	**$ 7.79**	**$ 6.34**	**$ 5.11**

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SEGMENT 2: SHARP MX-3050N

Enhanced Productivity for the Workgroup

Sharp MX-3050N

SPECIFICATIONS

- 30 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-3050N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 9,625.00**		**$1,444**	**$ 40.43**	**$ 32.92**	**$ 26.49**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		**$310**	**$ 8.67**	**$ 7.06**	**$ 5.68**
MX-DE26	2 x 500 Sheet Trays	$ 1,130		**$396**	**$ 11.07**	**$ 9.02**	**$ 7.26**
MX-DE27	3 x 500 Sheet Trays	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-60ABD	Stand	$ 250		**$88**	**$ 2.45**	**$ 2.00**	**$ 1.61**
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-TR19	Right side exit tray	$ 160		**$56**	**$ 1.57**	**$ 1.28**	**$ 1.03**
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		**$53**	**$ 1.47**	**$ 1.20**	**$ 0.96**
MX-TU16	Center Exit Tray Unit	$ 75		**$26**	**$ 0.74**	**$ 0.60**	**$ 0.48**
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		**$910**	**$ 25.48**	**$ 20.75**	**$ 16.70**
MX-FN29	Saddle Stitch Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PN16B	3-Hole Punch Kit	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PK13	PostScript 3 Expansion Kit	$ 780		**$273**	**$ 7.64**	**$ 6.22**	**$ 5.01**
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FWX1	Internet Fax Expansion Kit	$ 570		**$200**	**$ 5.59**	**$ 4.55**	**$ 3.66**
MX-FX15	Fax Kit	$ 1,360		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
AR-SU1	Stamp Unit	$ 170		**$60**	**$ 1.67**	**$ 1.36**	**$ 1.09**
MX-PF10	Barcode Font Kit	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-EB11	Enhanced Compression Kit	$ 600		**$210**	**$ 5.88**	**$ 4.79**	**$ 3.85**
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		**$201**	**$ 5.64**	**$ 4.59**	**$ 3.69**
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX2	Application Communication Module	$ 365		**$128**	**$ 3.58**	**$ 2.91**	**$ 2.34**
MX-AMX3	External Accounting Module	$ 200		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
DVENDPS	Generic Vend Kit	$ 100		**$35**	**$ 0.98**	**$ 0.80**	**$ 0.64**
MX-USX1	Sharpdesk 1 User	$ 233		**$82**	**$ 2.28**	**$ 1.86**	**$ 1.50**
MX-USX5	Sharpdesk 5 User	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-USX10	Sharpdesk 10 User	$ 750		**$263**	**$ 7.35**	**$ 5.99**	**$ 4.82**
MX-USX50	Sharpdesk 50 User	$ 2,450		**$858**	**$ 24.01**	**$ 19.55**	**$ 15.74**
MX-US10	Sharpdesk 100 Users	$ 3,650		**$1,278**	**$ 35.77**	**$ 29.13**	**$ 23.44**
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-EB12	Mirroring Kit	$ 795		**$278**	**$ 7.79**	**$ 6.34**	**$ 5.11**

PACIFIC OFFICE AUTOMATION
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SEGMENT 2: SHARP MX-3550N

Enhanced Productivity for the Workgroup

Sharp MX-3550N

SPECIFICATIONS

- 35 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-3550N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 12,375.00**		**$1,856**	**$ 51.98**	**$ 42.32**	**$ 34.06**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		**$310**	**$ 8.67**	**$ 7.06**	**$ 5.68**
MX-DE26	2 x 500 Sheet Trays	$ 1,130		**$396**	**$ 11.07**	**$ 9.02**	**$ 7.26**
MX-DE27	3 x 500 Sheet Trays	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-60ABD	Stand	$ 250		**$88**	**$ 2.45**	**$ 2.00**	**$ 1.61**
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-TR19	Right side exit tray	$ 160		**$56**	**$ 1.57**	**$ 1.28**	**$ 1.03**
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		**$53**	**$ 1.47**	**$ 1.20**	**$ 0.96**
MX-TU16	Center Exit Tray Unit	$ 75		**$26**	**$ 0.74**	**$ 0.60**	**$ 0.48**
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		**$910**	**$ 25.48**	**$ 20.75**	**$ 16.70**
MX-FN29	Saddle Stitch Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PN16B	3-Hole Punch Kit	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PK13	PostScript 3 Expansion Kit	$ 780		**$273**	**$ 7.64**	**$ 6.22**	**$ 5.01**
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FWX1	Internet Fax Expansion Kit	$ 570		**$200**	**$ 5.59**	**$ 4.55**	**$ 3.66**
MX-FX15	Fax Kit	$ 1,360		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
AR-SU1	Stamp Unit	$ 170		**$60**	**$ 1.67**	**$ 1.36**	**$ 1.09**
MX-PF10	Barcode Font Kit	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-EB11	Enhanced Compression Kit	$ 600		**$210**	**$ 5.88**	**$ 4.79**	**$ 3.85**
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		**$201**	**$ 5.64**	**$ 4.59**	**$ 3.69**
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX2	Application Communication Module	$ 365		**$128**	**$ 3.58**	**$ 2.91**	**$ 2.34**
MX-AMX3	External Accounting Module	$ 200		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
DVENDPS	Generic Vend Kit	$ 100		**$35**	**$ 0.98**	**$ 0.80**	**$ 0.64**
MX-USX1	Sharpdesk 1 User	$ 233		**$82**	**$ 2.28**	**$ 1.86**	**$ 1.50**
MX-USX5	Sharpdesk 5 User	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-USX10	Sharpdesk 10 User	$ 750		**$263**	**$ 7.35**	**$ 5.99**	**$ 4.82**
MX-USX50	Sharpdesk 50 User	$ 2,450		**$858**	**$ 24.01**	**$ 19.55**	**$ 15.74**
MX-US10	Sharpdesk 100 Users	$ 3,650		**$1,278**	**$ 35.77**	**$ 29.13**	**$ 23.44**
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-EB12	Mirroring Kit	$ 795		**$278**	**$ 7.79**	**$ 6.34**	**$ 5.11**

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SEGMENT 2: SHARP MX-4050N

Enhanced Productivity for the Workgroup

Sharp MX-4050N

SPECIFICATIONS

- 40 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-4050N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 15,125.00**		**$2,269**	**$ 63.53**	**$ 51.73**	**$ 41.63**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		$310	$ 8.67	$ 7.06	$ 5.68
MX-DE26	2 x 500 Sheet Trays	$ 1,130		$396	$ 11.07	$ 9.02	$ 7.26
MX-DE27	3 x 500 Sheet Trays	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-60ABD	Stand	$ 250		$88	$ 2.45	$ 2.00	$ 1.61
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-TR19	Right side exit tray	$ 160		$56	$ 1.57	$ 1.28	$ 1.03
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU16	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		$156	$ 4.36	$ 3.55	$ 2.86
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		$910	$ 25.48	$ 20.75	$ 16.70
MX-FN29	Saddle Stitch Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PN16B	3-Hole Punch Kit	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PK13	PostScript 3 Expansion Kit	$ 780		$273	$ 7.64	$ 6.22	$ 5.01
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 570		$200	$ 5.59	$ 4.55	$ 3.66
MX-FX15	Fax Kit	$ 1,360		$476	$ 13.33	$ 10.85	$ 8.73
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-EB11	Enhanced Compression Kit	$ 600		$210	$ 5.88	$ 4.79	$ 3.85
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		$201	$ 5.64	$ 4.59	$ 3.69
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX2	Application Communication Module	$ 365		$128	$ 3.58	$ 2.91	$ 2.34
MX-AMX3	External Accounting Module	$ 200		$70	$ 1.96	$ 1.60	$ 1.28
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

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SEGMENT 2: SHARP MX-30570N

Enhanced Productivity for the Workgroup

Sharp MX-3070N

SPECIFICATIONS

- 30 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-3070N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 12,925.00**		**$1,939**	**$ 54.29**	**$ 44.20**	**$ 35.58**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		**$310**	**$ 8.67**	**$ 7.06**	**$ 5.68**
MX-DE26	2 x 500 Sheet Trays	$ 1,130		**$396**	**$ 11.07**	**$ 9.02**	**$ 7.26**
MX-DE27	3 x 500 Sheet Trays	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-60ABD	Stand	$ 250		**$88**	**$ 2.45**	**$ 2.00**	**$ 1.61**
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-TR19	Right side exit tray	$ 160		**$56**	**$ 1.57**	**$ 1.28**	**$ 1.03**
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		**$53**	**$ 1.47**	**$ 1.20**	**$ 0.96**
MX-TU16	Center Exit Tray Unit	$ 75		**$26**	**$ 0.74**	**$ 0.60**	**$ 0.48**
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		**$910**	**$ 25.48**	**$ 20.75**	**$ 16.70**
MX-FN29	Saddle Stitch Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PN16B	3-Hole Punch Kit	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PK13	PostScript 3 Expansion Kit	$ 780		**$273**	**$ 7.64**	**$ 6.22**	**$ 5.01**
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FWX1	Internet Fax Expansion Kit	$ 570		**$200**	**$ 5.59**	**$ 4.55**	**$ 3.66**
MX-FX15	Fax Kit	$ 1,360		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
AR-SU1	Stamp Unit	$ 170		**$60**	**$ 1.67**	**$ 1.36**	**$ 1.09**
MX-PF10	Barcode Font Kit	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-EB11	Enhanced Compression Kit	$ 600		**$210**	**$ 5.88**	**$ 4.79**	**$ 3.85**
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		**$201**	**$ 5.64**	**$ 4.59**	**$ 3.69**
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX2	Application Communication Module	$ 365		**$128**	**$ 3.58**	**$ 2.91**	**$ 2.34**
MX-AMX3	External Accounting Module	$ 200		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
DVENDPS	Generic Vend Kit	$ 100		**$35**	**$ 0.98**	**$ 0.80**	**$ 0.64**
MX-USX1	Sharpdesk 1 User	$ 233		**$82**	**$ 2.28**	**$ 1.86**	**$ 1.50**
MX-USX5	Sharpdesk 5 User	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-USX10	Sharpdesk 10 User	$ 750		**$263**	**$ 7.35**	**$ 5.99**	**$ 4.82**
MX-USX50	Sharpdesk 50 User	$ 2,450		**$858**	**$ 24.01**	**$ 19.55**	**$ 15.74**
MX-US10	Sharpdesk 100 Users	$ 3,650		**$1,278**	**$ 35.77**	**$ 29.13**	**$ 23.44**
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-EB12	Mirroring Kit	$ 795		**$278**	**$ 7.79**	**$ 6.34**	**$ 5.11**

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SEGMENT 2: SHARP MX-3570N

Enhanced Productivity for the Workgroup

Sharp MX-3570N

SPECIFICATIONS

- 35 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-3550N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 15,675.00**		**$2,351**	**$ 65.84**	**$ 53.61**	**$ 43.15**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		$310	$ 8.67	$ 7.06	$ 5.68
MX-DE26	2 x 500 Sheet Trays	$ 1,130		$396	$ 11.07	$ 9.02	$ 7.26
MX-DE27	3 x 500 Sheet Trays	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-60ABD	Stand	$ 250		$88	$ 2.45	$ 2.00	$ 1.61
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-TR19	Right side exit tray	$ 160		$56	$ 1.57	$ 1.28	$ 1.03
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU16	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		$156	$ 4.36	$ 3.55	$ 2.86
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		$910	$ 25.48	$ 20.75	$ 16.70
MX-FN29	Saddle Stitch Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PN16B	3-Hole Punch Kit	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PK13	PostScript 3 Expansion Kit	$ 780		$273	$ 7.64	$ 6.22	$ 5.01
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 570		$200	$ 5.59	$ 4.55	$ 3.66
MX-FX15	Fax Kit	$ 1,360		$476	$ 13.33	$ 10.85	$ 8.73
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-EB11	Enhanced Compression Kit	$ 600		$210	$ 5.88	$ 4.79	$ 3.85
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		$201	$ 5.64	$ 4.59	$ 3.69
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX2	Application Communication Module	$ 365		$128	$ 3.58	$ 2.91	$ 2.34
MX-AMX3	External Accounting Module	$ 200		$70	$ 1.96	$ 1.60	$ 1.28
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

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SEGMENT 2: SHARP MX-4070N

Enhanced Productivity for the Workgroup

Sharp MX-4070N

SPECIFICATIONS

- 40 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-4070N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 18,425.00**	**$3,685**	**$2,764**	**$ 77.39**	**$ 63.01**	**$ 50.71**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		$310	$ 8.67	$ 7.06	$ 5.68
MX-DE26	2 x 500 Sheet Trays	$ 1,130		$396	$ 11.07	$ 9.02	$ 7.26
MX-DE27	3 x 500 Sheet Trays	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-60ABD	Stand	$ 250		$88	$ 2.45	$ 2.00	$ 1.61
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-TR19	Right side exit tray	$ 160		$56	$ 1.57	$ 1.28	$ 1.03
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU16	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		$156	$ 4.36	$ 3.55	$ 2.86
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		$910	$ 25.48	$ 20.75	$ 16.70
MX-FN29	Saddle Stitch Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PN16B	3-Hole Punch Kit	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PK13	PostScript 3 Expansion Kit	$ 780		$273	$ 7.64	$ 6.22	$ 5.01
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 570		$200	$ 5.59	$ 4.55	$ 3.66
MX-FX15	Fax Kit	$ 1,360		$476	$ 13.33	$ 10.85	$ 8.73
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-EB11	Enhanced Compression Kit	$ 600		$210	$ 5.88	$ 4.79	$ 3.85
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		$201	$ 5.64	$ 4.59	$ 3.69
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX2	Application Communication Module	$ 365		$128	$ 3.58	$ 2.91	$ 2.34
MX-AMX3	External Accounting Module	$ 200		$70	$ 1.96	$ 1.60	$ 1.28
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

MAINTENANCE AND SUPPLIES COST PER COPY

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SEGMENT 4: SHARP MX-5070N

Enhanced Productivity for the Workgroup

Sharp MX-5070N

SPECIFICATIONS

- 50 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-5070N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 20,625.00**		**$3,094**	**$ 86.63**	**$ 70.54**	**$ 56.77**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		$310	$ 8.67	$ 7.06	$ 5.68
MX-DE26	2 x 500 Sheet Trays	$ 1,130		$396	$ 11.07	$ 9.02	$ 7.26
MX-DE27	3 x 500 Sheet Trays	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-60ABD	Stand	$ 250		$88	$ 2.45	$ 2.00	$ 1.61
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		$700	$ 19.60	$ 15.96	$ 12.85
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		$550	$ 15.39	$ 12.53	$ 10.08
MX-TR19	Right side exit tray	$ 160		$56	$ 1.57	$ 1.28	$ 1.03
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		$53	$ 1.47	$ 1.20	$ 0.96
MX-TU16	Center Exit Tray Unit	$ 75		$26	$ 0.74	$ 0.60	$ 0.48
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		$156	$ 4.36	$ 3.55	$ 2.86
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		$910	$ 25.48	$ 20.75	$ 16.70
MX-FN29	Saddle Stitch Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		$1,068	$ 29.89	$ 24.34	$ 19.59
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PN16B	3-Hole Punch Kit	$ 735		$257	$ 7.20	$ 5.87	$ 4.72
MX-PK13	PostScript 3 Expansion Kit	$ 780		$273	$ 7.64	$ 6.22	$ 5.01
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-FWX1	Internet Fax Expansion Kit	$ 570		$200	$ 5.59	$ 4.55	$ 3.66
MX-FX15	Fax Kit	$ 1,360		$476	$ 13.33	$ 10.85	$ 8.73
AR-SU1	Stamp Unit	$ 170		$60	$ 1.67	$ 1.36	$ 1.09
MX-PF10	Barcode Font Kit	$ 625		$219	$ 6.13	$ 4.99	$ 4.01
MX-EB11	Enhanced Compression Kit	$ 600		$210	$ 5.88	$ 4.79	$ 3.85
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		$201	$ 5.64	$ 4.59	$ 3.69
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		$385	$ 10.78	$ 8.78	$ 7.06
MX-AMX2	Application Communication Module	$ 365		$128	$ 3.58	$ 2.91	$ 2.34
MX-AMX3	External Accounting Module	$ 200		$70	$ 1.96	$ 1.60	$ 1.28
DVENDPS	Generic Vend Kit	$ 100		$35	$ 0.98	$ 0.80	$ 0.64
MX-USX1	Sharpdesk 1 User	$ 233		$82	$ 2.28	$ 1.86	$ 1.50
MX-USX5	Sharpdesk 5 User	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-USX10	Sharpdesk 10 User	$ 750		$263	$ 7.35	$ 5.99	$ 4.82
MX-USX50	Sharpdesk 50 User	$ 2,450		$858	$ 24.01	$ 19.55	$ 15.74
MX-US10	Sharpdesk 100 Users	$ 3,650		$1,278	$ 35.77	$ 29.13	$ 23.44
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		$175	$ 4.90	$ 3.99	$ 3.21
MX-EB12	Mirroring Kit	$ 795		$278	$ 7.79	$ 6.34	$ 5.11

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SEGMENT 4: SHARP MX-6070N

Enhanced Productivity for the Workgroup

Sharp MX-6070N

SPECIFICATIONS

- 60 ppm B/W and Color PPM Digital Multifunction Copier / Printer
- 1200 x 1200 dpi resolution
- Paper capacity maximum: 5,600 sheets
  - Standard 500 sheet paper cassette / 100 sheet bypass tray
- Full Touch Screen with customization for ease of use
- 5.3 seconds first copy time
- Full modular concept with various options to meet diversified user needs
- Advanced output capabilities
- Editing functions: B&W Reverse, Mirror Image, Watermarks, Fit to Page
- Status Monitor lets you monitor printer activities
- Toner Save mode
- Handles
- Compatible with PCL5e/6 (standard) and PostScript Level 3 (optional)

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-6070N	**Color and B/W Multifunction Copier / Printer with 1 x 500 Sheet Paper Drawer, 100 Sheet Single Pass Document Feeder, Print/Scan By-pass tray**	**$ 22,825.00**		**$3,424**	**$ 95.87**	**$ 78.06**	**$ 62.83**
	OPTIONAL ACCESSORIES						
MX-DE25	1 x 500 Sheet Tray	$ 885		**$310**	**$ 8.67**	**$ 7.06**	**$ 5.68**
MX-DE26	2 x 500 Sheet Trays	$ 1,130		**$396**	**$ 11.07**	**$ 9.02**	**$ 7.26**
MX-DE27	3 x 500 Sheet Trays	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-DE28	1 x 500 Sheet Tray and 1 x 2,500 Sheet Tray	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-60ABD	Stand	$ 250		**$88**	**$ 2.45**	**$ 2.00**	**$ 1.61**
MX-FN27	50 Sheet Stapling Finisher (Inner)	$ 2,000		**$700**	**$ 19.60**	**$ 15.96**	**$ 12.85**
MX-LC17	Large Capacity 3500 Sheets (Requires add. Paper or stand)	$ 1,570		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-TR19	Right side exit tray	$ 160		**$56**	**$ 1.57**	**$ 1.28**	**$ 1.03**
MX-TR13	Exit Tray (required for 12 x 18 output)	$ 150		**$53**	**$ 1.47**	**$ 1.20**	**$ 0.96**
MX-TU16	Center Exit Tray Unit	$ 75		**$26**	**$ 0.74**	**$ 0.60**	**$ 0.48**
MX-RB25	Paper Pass (Required for MX-FN10)	$ 445		**$156**	**$ 4.36**	**$ 3.55**	**$ 2.86**
MX-FN28	Stacking finisher - 1000 Sheets	$ 2,600		**$910**	**$ 25.48**	**$ 20.75**	**$ 16.70**
MX-FN29	Saddle Stitch Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN30	3,000 Sheet Stacking Finisher	$ 3,050		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-PN15B	3-Hole Punch (MX-FN28 and MX-FN29)	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PN16B	3-Hole Punch Kit	$ 735		**$257**	**$ 7.20**	**$ 5.87**	**$ 4.72**
MX-PK13	PostScript 3 Expansion Kit	$ 780		**$273**	**$ 7.64**	**$ 6.22**	**$ 5.01**
MX-PUX1	XPS Expansion Kit (Requires MX-SHP1GBCR3)	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-FWX1	Internet Fax Expansion Kit	$ 570		**$200**	**$ 5.59**	**$ 4.55**	**$ 3.66**
MX-FX15	Fax Kit	$ 1,360		**$476**	**$ 13.33**	**$ 10.85**	**$ 8.73**
AR-SU1	Stamp Unit	$ 170		**$60**	**$ 1.67**	**$ 1.36**	**$ 1.09**
MX-PF10	Barcode Font Kit	$ 625		**$219**	**$ 6.13**	**$ 4.99**	**$ 4.01**
MX-EB11	Enhanced Compression Kit	$ 600		**$210**	**$ 5.88**	**$ 4.79**	**$ 3.85**
MX-FR51U	Data Securtiy Kit (Comercial Version)	$ 575		**$201**	**$ 5.64**	**$ 4.59**	**$ 3.69**
MX-EC50	CAC Rader (Requires MX-FR30U)	$ 1,100		**$385**	**$ 10.78**	**$ 8.78**	**$ 7.06**
MX-AMX2	Application Communication Module	$ 365		**$128**	**$ 3.58**	**$ 2.91**	**$ 2.34**
MX-AMX3	External Accounting Module	$ 200		**$70**	**$ 1.96**	**$ 1.60**	**$ 1.28**
DVENDPS	Generic Vend Kit	$ 100		**$35**	**$ 0.98**	**$ 0.80**	**$ 0.64**
MX-USX1	Sharpdesk 1 User	$ 233		**$82**	**$ 2.28**	**$ 1.86**	**$ 1.50**
MX-USX5	Sharpdesk 5 User	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-USX10	Sharpdesk 10 User	$ 750		**$263**	**$ 7.35**	**$ 5.99**	**$ 4.82**
MX-USX50	Sharpdesk 50 User	$ 2,450		**$858**	**$ 24.01**	**$ 19.55**	**$ 15.74**
MX-US10	Sharpdesk 100 Users	$ 3,650		**$1,278**	**$ 35.77**	**$ 29.13**	**$ 23.44**
MXSHP1GBCR3	1 GB Memory Upgrade (Required for PUX1)	$ 500		**$175**	**$ 4.90**	**$ 3.99**	**$ 3.21**
MX-EB12	Mirroring Kit	$ 795		**$278**	**$ 7.79**	**$ 6.34**	**$ 5.11**

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SEGMENT 4: SHARP MX-6240N DIGITAL COPIER

The Performance, Reliability and Versatility Large Workgroups Expect - With Brilliant High-Impact Color

Sharp MX-6240N

SPECIFICATIONS

- 62 PPM Black & White / 62 PPM Color Output - **Networked**
- Up to 5,600-Sheet Online Paper Capacity
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- Easy-to-read Touch-Screen LCD Display with Intuitive Menu Navigation
- Standard 150-sheet duplex single pass document feeder with Color Scan^2
- Electronic Sorting with Offset Stacking
- Advanced Image Stabilizing System and micro-fine toner technology provide brilliant, cost-effective color and crisp monochrome images
- Supports Sharp's Open Systems Architecture (OSA) which enables users to access
- Extraordinary 800 MHz multitasking color document system with copy, print and network scanning standard
- Powerful PCL6/PCL5c Network Printing System with available PS3
- ImageSEND technology enables users to scan documents to seven destinations — including network folders
- Standard 80 GB HDD allows greater job queuing and document filing
- Supported by My Sharp, a dedicated customer-training website
- Advanced User Account Management allows for up to 1,000 User Accounts

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-6240	**Color Copier/Printer/Scanner**	**$ 26,500.00**		**$3,975**	**$ 111.30**	**$ 90.63**	**$ 72.94**
	OPTIONAL ACCESSORIES						
MX-CF11	Post Process Inserter	3,860.00		**$1,351**	**$ 37.83**	**$ 30.80**	**$ 24.79**
MX-EB15	Mirroring Kit	1,790.00		**$627**	**$ 17.54**	**$ 14.28**	**$ 11.50**
MX-FD10	Multi-Folding Unit	15,700.00		**$5,495**	**$ 153.86**	**$ 125.29**	**$ 100.83**
MX-FN19	50 Sheet Stapling Finisher	3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN20	Saddle Stitch Finisher	4,725.00		**$1,654**	**$ 46.31**	**$ 37.71**	**$ 30.35**
MX-FN21	100 Sheet Stapling Finisher	7,550.00		**$2,643**	**$ 73.99**	**$ 60.25**	**$ 48.49**
MX-FN22	100 Sheet Stapling/Saddle Finisher	10,720.00		**$3,752**	**$ 105.06**	**$ 85.55**	**$ 68.85**
MX-FR36U	Data Security Kit	760.00		**$266**	**$ 7.45**	**$ 6.06**	**$ 4.88**
MX-LCX3N	Large Capacity (Ledger)	3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-LC12	Large Capacity Tray (Letter)	1,570.00		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-LC13	LCT - Air Feed Tray	6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-LT10	Long Paper Tray for Banner Paper	210.00		**$74**	**$ 2.06**	**$ 1.68**	**$ 1.35**
MX-MF10	100 Sheet By-Pass Tray	1,470.00		**$515**	**$ 14.41**	**$ 11.73**	**$ 9.44**
MX-MF11	500 Sheet By Pass Tray	1,760.00		**$616**	**$ 17.25**	**$ 14.04**	**$ 11.30**
MX-RB12	Paper Pass (Req: FN19, FN20, FN21, FN22)	550.00		**$193**	**$ 5.39**	**$ 4.39**	**$ 3.53**
MX-RB13	Relay Unit	1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-RB14	Relay Unit	1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-RB15	Curl Correction	1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-PN12B	Punch Unit - FN19 and FN20	850.00		**$298**	**$ 8.33**	**$ 6.78**	**$ 5.46**
MX-PN13B	Punch Unit - FN21 and FN22	945.00		**$331**	**$ 9.26**	**$ 7.54**	**$ 6.07**
MX-TM10	Trimming Unit	6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-TR14	Right Side Exit Tray	190.00		**$67**	**$ 1.86**	**$ 1.52**	**$ 1.22**
MX-TU14	Center Exit Tray	140.00		**$49**	**$ 1.37**	**$ 1.12**	**$ 0.90**

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SEGMENT 4: SHARP MX-7040N DIGITAL COPIER

The Performance, Reliability and Versatility Large Workgroups Expect - With Brilliant High-Impact Color

Sharp MX-7040N

SPECIFICATIONS

- 70 PPM Black & White / 70 PPM Color Output - **Networked**
- Up to 5,600-Sheet Online Paper Capacity
- Scan^2 Technology minimizes paper misfeeds and enhances reliability
- Easy-to-read Touch-Screen LCD Display with Intuitive Menu Navigation
- Standard 150-sheet duplex single pass document feeder with Color Scan^2
- Electronic Sorting with Offset Stacking
- Advanced Image Stabilizing System and micro-fine toner technology provide brilliant, cost-effective color and crisp monochrome images
- Supports Sharp's Open Systems Architecture (OSA) which enables users to access
- Extraordinary 800 MHz multitasking color document system with copy, print and network scanning standard
- Powerful PCL6/PCL5c Network Printing System with available PS3
- ImageSEND technology enables users to scan documents to seven destinations — including network folders
- Standard 80 GB HDD allows greater job queuing and document filing
- Supported by My Sharp, a dedicated customer-training website
- Advanced User Account Management allows for up to 1,000 User Accounts

		Contract Pricing			Operating Lease Options		
Item No	Description	MSRP	% Discount	Purchase Price	36 Month	48 Month	60 Month
Sharp MX-7040	**Color Copier/Printer/Scanner**	**$ 32,500.00**		**$4,875**	**$ 136.50**	**$ 111.15**	**$ 89.46**
	OPTIONAL ACCESSORIES						
MX-CF11	Post Process Inserter	3,860.00		**$1,351**	**$ 37.83**	**$ 30.80**	**$ 24.79**
MX-EB15	Mirroring Kit	1,790.00		**$627**	**$ 17.54**	**$ 14.28**	**$ 11.50**
MX-FD10	Multi-Folding Unit	15,700.00		**$5,495**	**$ 153.86**	**$ 125.29**	**$ 100.83**
MX-FN19	50 Sheet Stapling Finisher	3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-FN20	Saddle Stitch Finisher	4,725.00		**$1,654**	**$ 46.31**	**$ 37.71**	**$ 30.35**
MX-FN21	100 Sheet Stapling Finisher	7,550.00		**$2,643**	**$ 73.99**	**$ 60.25**	**$ 48.49**
MX-FN22	100 Sheet Stapling/Saddle Finisher	10,720.00		**$3,752**	**$ 105.06**	**$ 85.55**	**$ 68.85**
MX-FR36U	Data Security Kit	760.00		**$266**	**$ 7.45**	**$ 6.06**	**$ 4.88**
MX-LCX3N	Large Capacity (Ledger)	3,050.00		**$1,068**	**$ 29.89**	**$ 24.34**	**$ 19.59**
MX-LC12	Large Capacity Tray (Letter)	1,570.00		**$550**	**$ 15.39**	**$ 12.53**	**$ 10.08**
MX-LC13	LCT - Air Feed Tray	6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-LT10	Long Paper Tray for Banner Paper	210.00		**$74**	**$ 2.06**	**$ 1.68**	**$ 1.35**
MX-MF10	100 Sheet By-Pass Tray	1,470.00		**$515**	**$ 14.41**	**$ 11.73**	**$ 9.44**
MX-MF11	500 Sheet By Pass Tray	1,760.00		**$616**	**$ 17.25**	**$ 14.04**	**$ 11.30**
MX-RB12	Paper Pass (Req: FN19, FN20, FN21, FN22)	550.00		**$193**	**$ 5.39**	**$ 4.39**	**$ 3.53**
MX-RB13	Relay Unit	1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-RB14	Relay Unit	1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-RB15	Curl Correction	1,140.00		**$399**	**$ 11.17**	**$ 9.10**	**$ 7.32**
MX-PN12B	Punch Unit - FN19 and FN20	850.00		**$298**	**$ 8.33**	**$ 6.78**	**$ 5.46**
MX-PN13B	Punch Unit - FN21 and FN22	945.00		**$331**	**$ 9.26**	**$ 7.54**	**$ 6.07**
MX-TM10	Trimming Unit	6,700.00		**$2,345**	**$ 65.66**	**$ 53.47**	**$ 43.03**
MX-TR14	Right Side Exit Tray	190.00		**$67**	**$ 1.86**	**$ 1.52**	**$ 1.22**
MX-TU14	Center Exit Tray	140.00		**$49**	**$ 1.37**	**$ 1.12**	**$ 0.90**

Canon Large Format Printer

imagePROGRAF PRO-2000

Large Format Pigment Printer 24" - 1.28 inch wide Print Head

The 24-inch imagePROGRAF PRO-2000 printer is designed to exceed expectations for image quality and color consistency in a large format printer. The use of new a 1.28-inch wide, 12-channel integrated compact print head, LUCIA PRO ink plus Chroma Optimizer, a high-precision mechanical platform and the L-COA PRO high-speed image processing engine achieves a balance between high-speed printing and exceptional print quality.

	Item No.	Description	MSRP	MCCCD Pricing
*	1124C002AA	imagePROGRAF PRO-2000 <1>	$2,995.00	$2,096.50
*	1124C006AA	imagePROGRAF PRO-2000 with Multifunction Roll System <2>	$3,795.00	$2,656.50

<1>Includes Main Unit with Stand & Basket, 2" & 3" Core Attachment, 1 Print Head, 1 Maintenance Cartridge (installed), 12, 160ml Starter Ink Tanks (PBK, MBK, C, M, Y, PC, PM, GY, PGY, R, B, CO), Sample Heavyweight Coated HP Paper (A4 size/12 sheets), Ethernet Card (built-in), USB 2.0 High Speed Interface, USB Connection Sheet, iWR Service Terms Leaflet, Print Head Alignment Sheet, User Manual, Quick Guide, Power Cord, One Year Warranty Card, Registration Card, PosterArtist Lite Software, Printer Driver, Print Studio Pro, Media Configuration Tool, Accounting Manager, Print Plug-in for Microsoft Office, Device Management Console

<2> Includes <1> plus a Multifunction Roll Unit System

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF PRO-4000

Large Format Pigment Printer 44" - 1.28 inch wide Print Head

The 44-inch imagePROGRAF PRO-4000 printer is designed to exceed expectations for image quality and color consistency in a large format printer. The use of new a 1.28-inch wide, 12-channel integrated compact print head, LUCIA PRO ink plus Chroma Optimizer, a high-precision mechanical platform and the L-COA PRO high-speed image processing engine achieves a balance between high-speed printing and exceptional print quality.

Item No.	Description	MSRP	
1127C002AA	imagePROGRAF PRO-4000 <1>	$5,995.00	$4,196.00
1127C005AA	imagePROGRAF PRO-4000 with Multifunction Roll System <2>	$6,995.00	$4,896.00

<1> Includes Main Unit with Stand & Basket, 2" & 3" Core Attachment, 1 Print Head, 1 Maintenance Cartridge (installed), 12, 190ml Starter Ink Tanks (PBK, MBK, C, M, Y, PC, PM, GY, PGY, R, B, CO), Sample Heavyweight Coated HP Paper (A2 size/5 sheets), Ethernet Card (built-in), USB 2.0 High Speed Interface, USB Connection Sheet, iWR Service Terms Leaflet, Print Head Alignment Sheet, User Manual, Quick Guide, Power Cord, One Year Warranty Card, Registration Card, PosterArtist Lite Software, Printer Driver, Print Studio Pro, Media Configuration Tool, Accounting Manager, Print Plug-in for Microsoft Office, Device Management Console

<2> Includes <1> plus a Multifunction Roll Unit System

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF PRO-4000S

Large Format Pigment Printer 44" - 1.28 inch wide Print Head

The 8-color 44-inch imagePROGRAF PRO-4000S printer is designed for the poster and signage market and exceeds expectations for speed and color consistency in a large format production printer. The use of a new 1.28-inch wide, 12-channel integrated compact print head, LUCIA PRO ink set , a high-precision mechanical platform and the L-COA PRO high-speed image processing engine achieves a balance between high-speed printing and exceptional print quality.

Item No.	Description	MSRP	
1123C002AA	imagePROGRAF PRO-4000S <1>	$4,995.00	$3,496.00
1123C005AA	imagePROGRAF PRO-4000S with Multifunction Roll System <2>	$5,995.00	$4,196.00

<1> Includes Main Unit with Stand & Basket, 2" & 3" Core Attachment, 1 Print Head, 1 Maintenance Cartridge (installed), 8 Starter Ink Tanks (330ml - MBK, C, M, Y, 190ml PBK, PC, PM, GY), Sample Heavyweight Coated HP Paper (A2 size/5 sheets), Ethernet Card (built-in), USB 2.0 High Speed Interface, USB Connection Sheet, iWR Service Terms Leaflet, Print Head Alignment Sheet, User Manual, Quick Guide, Power Cord, One Year Warranty Card, Registration Card, PosterArtist Lite Software, Printer Driver, Print Studio Pro, Media Configuration Tool, Accounting Manager, Print Plug-in for Microsoft Office, Device Management Console

<2> Includes <1> plus a Multifunction Roll Unit System

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF5100

Large Format Pigment Printer 17" - 1 inch wide Dual Print Heads

The iPF5100 like the iPF6100 introduces a 12-color pigment inkset with new formulations and better ink droplet control for improved dot patterns and reduced dot graininess. The reformulation of Black, Matte Black, Gray and Photo Gray reduces bronzing, while providing stronger ink adhesion to the print media, resulting in better scratch resistance without any additional protection. The iPF5100 offers many competitive advantages with its amazing speed, outstanding quality with its robust color gamut and reformulated inks and the overall ease of use with automatic switching black inks and end user replaceable print heads.

Item No.	Description	MSRP	
2157B002BA	imagePROGRAF iPF5100 <1>	$2,095.00	$1,466.00

<1> Includes Main Unit, 2" Roll Holder with 3" Adapters, 2 Print Heads, BK/MBK/C/M/Y/PC/PM/GY/PGY/R/G/B (90ml) Ink Tanks, 1 Maintenance Cartridge,
Sample Cut Sheet Coated Paper (A2 size/5 sheets), Printer Driver, Print Plug-in for Photoshop and for DPP, Printer Driver Extra Kit, Digital Photo
Front-Access, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF PRO-6000S

Large Format Pigment Printer 60" - 1.28 inch wide Print Head

The 8-color 60-inch imagePROGRAF PRO-6000S printer is designed for the poster and signage market and exceeds expectations for speed and color consistency in a large format production printer. The use of a new 1.28-inch wide, 12-channel integrated compact print head, LUCIA PRO ink set , a high-precision mechanical platform and the L-COA PRO high-speed image processing engine achieves a balance between high-speed printing and exceptional print quality.

Item No.	Description	MSRP	
1126C005AA	imagePROGRAF PRO-6000S <1>	$9,995.00	$6,996.00

<1> Includes Main Unit with Stand, Basket, & Multifunction Roll System, 2" & 3" Core Attachment, 1 Print Head, 1 Maintenance Cartridge (installed),
8 Starter Ink Tanks (330ml - MBK, C, M, Y, 190ml PBK, PC, PM, GY), Sample Heavyweight Coated HP Paper (A2 size/5 sheets), Ethernet Card (built-in),
USB 2.0 High Speed Interface, USB Connection Sheet, iWR Service Terms Leaflet, Print Head Alignment Sheet, User Manual, Quick Guide,
Power Cord, One Year Warranty Card, Registration Card, Printer Driver, Print Studio Pro, Media Configuration Tool, Accounting Manager,
Print Plug-in for Microsoft Office, Device Management Console

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF6400/iPF6450

Large Format Pigment Printer 24" - 1 inch wide Dual Print Heads

Ideal for photographers artists and graphic designers. The 24-inch imagePROGRAF iPF6400/iPF6450 printers offer the optimum balance of ultra-high-quality printing and performance. Equipped with LUCIA EX 12 color inks, the printer supports ink

Item No.	Description	MSRP	
5339B002AA	imagePROGRAF iPF6400 <1>	$2,995.00	$2,096.00
6554B002AA	imagePROGRAF iPF6450 <2>	$3,695.00	$2,586.00

<1> Includes Main Unit with Stand & Basket, 2" & 3" Core Attachment, 2 Print Heads, 1 Maintenance Cartridge (installed), 12, 90ml Starter Ink Tanks
(BK, MBK, C, M, Y, PC, PM, GY, PGY, R, G, B), Sample Cut Sheet Coated Paper (A2 size/5 sheets), Ethernet Card (built-in), USB 2.0 High Speed Interface, User
Manual CD, Quick Setup Guide (Poster), Printer Reference Guide (Booklet), Power Cord, One Year Warranty Card, Registration Card, PosterArtist Lite Application CD,
User Software CD with: imagePROGRAF Printer Driver, Print Plug-in for Adobe Photoshop & Digital Photo Professional, Media Configuration Tool, PosterArtist Lite,
Accounting Manager, Print Plug-in for Microsoft Office, Printer Driver Extra Kit, imagePROGRAF Status Monitor, Color Calibration Management Console
<2> Includes <1> plus a 250GB Hard Drive

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF6400S

Large Format Pigment Printer 24" - 1 inch wide Dual Print Heads

Built for unmatched productivity and color consistency, the 24" imagePROGRAF iPF6400S printer is ideal for those looking to advance in the commercial photography, signage display, and retail industries. The 8-Color LUCIA EX ink set and new Multi-Sensor help bolster color management and consistency across an entire fleet of iPFX400S series printers. This solution also carries features such as a 250GB hard drive, sub-ink tank system, and a library of included software solutions to help maximize productivity.

Item No.	Description	MSRP	
8571B002AA	imagePROGRAF iPF6400S <1>	$2,995.00	$2,096.00

<1> Includes Main Unit, Stand, Basket, 2" Roll Holder with 3" Adapters, 2 Print Heads, BK/MBK/C/M/Y/PC/PM/GY (90ml) Ink Tanks, 1 Maintenance Cartridge,
Printer Drive, Print Plug-in for Adobe Photoshop, Print Plug-in for DPP, Print Plug-in for Microsoft Office, Printer Driver Extra Kit, PosterArtist Lite
Software, Digital Photo Front-Access, Status Monitor, Media Configuration Tool, Ethernet Card (built in), USB 2.0 High Speed Interface,
Sample Cut Sheet Coated Paper (A2 size/5sheets), Manuals and Guides, Power Cord, 1 Year Warranty Registration Card.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF6400SE

Large Format Pigment Printer 24" - 1 inch wide Print Head

The 24" imagePROGRAF iPF6400SE printer is designed for vibrant poster creation in the signage, infographics display, and retail markets while maximizing productivity. The 6-Color LUCIA EX pigment ink set emphasizes the use of red ink, which allows for incredibly vibrant and eye-catching prints to be produced. To expand poster printing options and capabilities, the printers come bundled with a free copy of Canon's PosterArtist Lite software, which enables easy poster creation in just four steps.

Item No.	Description	MSRP	
8573B002AA	imagePROGRAF iPF6400SE <1>	$2,495.00	$1,746.00

<1> Includes Main Unit, Stand, Basket, 2" Roll Holder with 3" Adapters, 1 Print Head, BK/MBK/C/M/Y/R (90ml) Ink Tanks, 1 Maintenance Cartridge,
Printer Drive, Print Plug-in for Microsoft Office, Printer Driver Extra Kit, PosterArtist Lite Software, Status Monitor, Media Configuration Tool,
Ethernet Card (built in), USB 2.0 High Speed Interface, Sample Cut Sheet Coated Paper (A2 size/5 sheets), Manuals and Guides, Power Cord,
1 Year Warranty, Registration Card

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF8400SE

Large Format Pigment Printer 44" 1 inch wide Print Head

The 44" imagePROGRAF iPF8400SE printer is designed for vibrant poster creation in the signage, infographics display, and retail markets while maximizing productivity. The 6-Color LUCIA EX pigment ink set emphasizes the use of red ink, which allows for incredibly vibrant and eye-catching prints to be produced. To expand poster printing options and capabilities, the printers come bundled with a free copy of Canon's PosterArtist Lite software, which enables easy poster creation in just four steps.

Item No.	Description	MSRP	
8572B002AA	imagePROGRAF iPF8400SE <1>	$4,495.00	$3,146.00

<1> Includes Main Unit, Stand Basket, 2" Roll Holder with 3" Adapters, 1 Print Heads, BK/MBK/C/M/Y/R (330ml) Ink Tanks, 1 Maintenance Cartridge, Printer Driver, Print Plug-in for Microsoft Office, Accounting Manager, Printer Driver Extra Kit, Status Monitor, Media Configuration Tool, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals and Guides, Power Cord, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 1 Year Warranty, Registration Card

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF9400

Large Format Pigment Printer 60" 1 inch wide Dual Print Heads

Built to put advanced printing technologies into the hands of artists and photographers, the 60" iPF9400 will help to fulfill your creative potential like never before. This large format printer incorporates a 250GB hard drive, 60 inch borderless printing and the LUCIA EX inks for exceptional prints. The new Multi-Sensor included with this printer provides improved color density detection and allows for a full calibration to be completed within 15 minutes.

Item No.	Description	MSRP	
6560B002AA	imagePROGRAF iPF9400 <1>	$11,995.00	$8,396.00

<1> Includes Main Unit, Stand, Media Take-up Unit, 2" Roll Holder with 3" core Adaptors, 2 Print Heads, BK/MBK/C/M/Y/PC/PM/R/G/B/GY/PGY (330ml) Ink Tanks, 1 Maintenance Cartridge, 250GB Hard Drive, Sample Cut Sheet Coated paper (A2 size/5 sheets), Printer Driver, Print Plug-in for Photoshop and for DPP, Printer Driver Extra Kit,Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.User Software CD with: imagePROGRAF Printer Driver, Print Plug-in for Adobe Photoshop & Digital Photo Professional, Media Configuration ToolAccounting Manager, Print Plug-in for Microsoft Office, Printer Driver Extra Kit, imagePROGRAF Status Monitor, & Color Calibration Management Console

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF510

Large Format Dye Printer 17" - 1 inch wide Print Head

The new 5-color imagePROGRAF iPF510 features a color system consisting of Cyan, Magenta, Yellow, Black dye ink and two channels of pigment matte black. This printer is designed with the CAD and corporate user in mind. With new technological advances the ability to quickly and accurately create Maps, Design Layouts, Posters, Photographs, Fine Art Reproductions and more, has never been easier. Paper sizes are from 8"-17" page feed or roll.

Item No.	Description	MSRP	
2158B002BA	imagePROGRAF iPF510 <1>	$1,595.00	$1,116.00

<1> Includes Main Unit, 1 Print Head, MBK/MBK/BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, Cassette with Output Tray, Sample Cut Sheet Coated Paper (A2 size/5 sheets), Printer Driver, Printer Driver Extra Kit, HDI Driver, Digital Photo Front-Access, PosterArtist Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF610

Large Format Dye Printer 24" - 1 inch wide Print Head

Its 24" output will impress both clients and colleagues by printing visual layouts with exact lines, bold text, and dynamic color. This innovative printer employs a new 5 color dye relative ink, which makes for shaper text, clearer line drawings, and more dynamic posers. The ImagePROGRAF iPF610 also features a color system that consists of the four basic colors, cyan, yellow, magenta, and regular black which are dye based, and two channels of matte black which is pigment based. Surpassing industry standards with amazingly consistent brilliant, professional grade output, the ImagePROGRAF iPF600 is your solution for fast, high quality, document printing and production.

Item No.	Description	MSRP	
2159B014BA	imagePROGRAF iPF610 with PosterArtist Lite <1>	$2,545.00	$1,781.00

<1> Includes Main Unit, Stand, Basket, 1 Print Head, MBK/MBK/BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, Roll Feed Unit w/Roll Holder, Cassette w/Output Tray, Sample Cut Sheet Coated Paper (A2 size/5 sheets), Printer Driver, Printer Driver Extra Kit, Digital Photo Front-Access, HDI Driver, PosterArtist Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF670

Large Format Dye Printer 24" - 1 inch wide Print Head

The Canon imagePROGRAF iPF670 24-inch large format printer is an affordable model for entry level users. The iPF670 printer is available as a desktop model or with stand and basket The iPF670 is the printer for your poster and signage needs. The optimal color profile and latest magenta ink will create the vivid and impactful image you need. Canon understands speed is important, that is why the iPF670 is capable of producing an A1 (23.4" x 33.1") print in up to 28 seconds using Economy mode! The included Sub-ink tank system allows you to use all of the ink in the tank before replacing it, as well as replacing empty ink tanks on-the-fly without stopping a job mid-print and sacrifice print quality. From a software perspective, the iPF670 printer comes loaded with user-friendly software solutions ready to meet your printing needs

Item No.	Description	MSRP	
9854B002AB	imagePROGRAF iPF670 w/Stand <1>	$1,595.00	$1,116.00
9854B005AB	imagePROGRAF iPF670 w/o Stand <2>	$1,295.00	$906.50
9854B022AA	imagePROGRAF iPF670 MFP L24 <3>	$4,095.00	$2,086.00

<1> Includes Main Unit, Stand, 2" Roll Holder w/3" Adapters, 1 Print Head, MBK/MBK/BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, Printer Driver, Printer Driver, Extra Kit, PosterArtist Lite, Status Monitor, Media Configuration Tool, Accounting Manager, Print Plug-in for Microsoft Office, Direct Print & Share, Ethernet Card (built in),USB 2.0 High Speed Interface, Manuals and Guides, Power Cord, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 1 Year Warranty, Registration Card

<2> Includes Main Unit, Stand Optional, 2" Roll Holder w/3" Adapters, 1 Print Head, MBK/MBK/BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, Printer Driver, Printer Driver, Extra Kit, PosterArtist Lite, Status Monitor, Media Configuration Tool, Accounting Manager, Print Plug-in for Microsoft Office, Direct Print & Share, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals and Guides, Power Cord, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 1 Year Warranty, Registration Card

<3> Includes all printer specs listed in <1> above, plus a 24" Scanner and Stand Brackets

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF680

Large Format Dye Printer 24" - 1 inch wide Print Head

Built for architects, engineers, GIS professionals, and other high-end technical documents users, the 24" imagePROGRAF iPF680 large format printer is a powerful print solution designed to meet the demands of small to medium workgroups. This solution is capable of producing an Arch D (24" x 36") print in up to 25 seconds using Economy mode, the capability of accommodating 300ml ink tanks to help lower printing costs, and a Sub-ink tank system that allows users to use all of the ink in the tank before replacing, while also replacing the empty ink tanks on-the-fly without having to stop a job mid-print and sacrifice print quality. The included Flat Stacker/basket helps organize output by neatly stacking up to twenty 24" x 36" plain paper prints. And from a software perspective, the iPF680 printer comes loaded with an extensive library of user-friendly software solutions that are ready to be used right out of the box.

Item No.	Description	MSRP	
8964B002BA	imagePROGRAF iPF680 <1>	$2,495.00	$1,746.00

<1> Includes Main Unit, Stand, Basket, 1 Print Head, Starter ink tanks MBK (130ml) BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, 2" Roll Holder with 3" Adapters, Sample Cut Sheet Coated Paper (A2 size/5 sheets), Printer Driver, Printer Driver Extra Kit, Print Plug-in for Microsoft Office, Direct Print & Share, imagePROGRAF Print Utility, PosterArtist Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord,

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF685

Large Format Dye Printer 24" - 1 inch wide Print Head

iPF685 large format printer is a powerful print solution designed to meet the demands of medium to large workgroups. This

Item No.	Description	MSRP	
8970B002BA	imagePROGRAF iPF685 <1>	$3,195.00	$276.50

<1> Includes Main Unit, Stand, Basket, 1 Print Head, Starter ink tanks MBK (130ml) BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, 2" Roll Holder with 3" Adapters, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 320GB Hard Drive, Printer Driver, Printer Driver Extra Kit, Print Plug-in for Microsoft Office, Direct Print & Share, imagePROGRAF Print Utility, PosterArtist Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

imagePROGRAF iPF770

Large Format Dye Printer 36" - 1 inch wide Print Head

The Canon imagePROGRAF iPF770 36-inch large format printer is an affordable model for entry level users. The iPF770 is the printer for your poster and signage needs, the optimal color profile and latest magenta ink will create the vivid and impactful image you need. Canon understands speed is important, that is why the iPF770 printer is capable of producing an A1 (23.39" x33.11") print in 25 seconds using Economy mode! The included Sub-ink tank system allows you to use all of the ink in the tank before replacing it, as while as replacing empty ink tanks on-the-fly without stopping a job mid-print and sacrifice print quality. From a software perspective, the iPF770 printer comes loaded with user-friendly software solutions ready to meet your printing needs

Item No.	Description	MSRP	
9856B002AB	imagePROGRAF iPF770 <1>	$3,495.00	$2,446.00
9856B038AA	imagePROGRAF iPF770 MFP L36 <2>	$5,995.00	$4,196.00

<1> Includes Main Unit, Stand, Basket, 1 Print Head, Starter ink tanks MBK/MBK/BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, 2" Roll Holder with 3" Adapters, Sample Cut Sheet Coated Paper (A2 size/5 sheets), Printer Driver, Printer Driver Extra Kit, Print Plug-in for Microsoft Office, Direct Print & Share, Status Monitor, Media Configuration Tool, Accounting Manager, PosterArtist Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

<2> Includes all Printer Specs listed above plus a 36" Scanner & Stand Brackets

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

imagePROGRAF iPF780

Large Format Dye Printer 36" - 1 inch wide Print Head

Built for architects, engineers, GIS professionals, and other high-end technical documents users, the 36" imagePROGRAF iPF780 large format printer is a powerful print solution designed to meet the demands of small to medium workgroups. This solution is capable of producing an Arch D (24" x 36") print in up to 21 seconds using Economy mode, the capability of accommodating 300ml ink tanks to help lower printing costs, and a Sub-ink tank system that allows users to use all of the ink in the tank before replacing, while also replacing the empty ink tanks on-the-fly without having to stop a job mid-print and sacrifice print quality. The included Flat Stacker/basket helps organize output by neatly stacking up to twenty 24" x 36" plain paper prints. And from a software perspective, the iPF780 printer comes loaded with an extensive library of user-friendly software solutions that are ready to be used right out of the box.

Item No.	Description	MSRP	
8967B002BA	imagePROGRAF iPF780 <1>	$4,495.00	$3,146.00
8967B005AD	**MUST** be Service Authorized on both the Printer and Scanning System to purchase and sell.	$8,495.00	$5,946.00

<1> Includes Main Unit, Stand, Basket, 1 Print Head, Starter ink tanks MBK (130ml) BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, 2" Roll Holder with 3" Adapters, Sample Cut Sheet Coated Paper (A2 size/5 sheets), Printer Driver, Printer Driver Extra Kit, Print Plug-in for Microsoft Office, Direct Print & Share, imagePROGRAF Print Utility, PosterArtist Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

<2> Includes all Printer Specs listed above plus a M40 Scanner, MFP Stand, MFP Stand, All-in-One PC with a 19.5" Touch Screen Monitor and SmartWorks MFP Software.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50
7025A042BA	SmartWorks MFP Plus	$595.00	$416.50

imagePROGRAF iPF785

Large Format Dye Printer 36" - 1 inch wide Print Head

Built for architects, engineers, GIS professionals, and other high-end technical documents users, the 36" imagePROGRAF iPF785 large format printer is a powerful print solution designed to meet the demands of medium to large workgroups. This

Item No.	Description	MSRP	
8966B002BA	imagePROGRAF iPF785 <1>	$4,995.00	$3,496.00
8966B005AE	imagePROGRAF iPF785 MFP M40 <2>	$8,995.00	$6,296.00

<1> Includes Main Unit, Stand, Basket, 1 Print Head, Starter ink tanks MBK (130ml) BK/C/M/Y (90ml) Ink Tanks, 1 Maintenance Cartridge, 2" Roll Holder with 3" Adapters, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 320GB Hard Drive, Printer Driver, Printer Driver Extra Kit, Print Plug-in for Microsoft Office, Direct Print & Share, imagePROGRAF Print Utility, PosterArtist Lite, Ethernet Card (built in), USB 2.0 High Speed Interface, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

<2> Includes all Printer Specs listed above plus a M40 Scanner, MFP Stand, MFP Stand, All-in-One PC with a 19.5" Touch Screen Monitor and SmartWorks MFP Software.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50
7025A042BA	SmartWorks MFP Plus	$595.00	$416.50

imagePROGRAF iPF830

Large Format Dye Printer 44" - 1 inch wide Print Head

Engineered for speed and precision, this 44" large-format printer is an ideal solution for the Technical Documents market. For printing complex full-color renderings, GIS maps, as well as CAD, MCAD and ECAD drawings and documents, the imagePROGRAF iPF830 is a premier printing solution. With exceptional line accuracy, high speed throughout, a 320GB hard drive and on-board support for HP-CL/2 and HP RTL files, printing in large-format with incredible detail is quick and effortless.

Item No.	Description	MSRP	
0005C002AA	imagePROGRAF iPF830 <1>	$5,495.00	$3,846.00
0005C007AA	**MUST** be Serviced Authorized on both the Printer and Scanning System to purchase and sell.	$9,495.00	$6,646.00

<1> Includes Main Unit, Stand, High Capacity Media Basket, 1 Print Head, MBK/BK/C/M/Y Ink Tanks, 1 Maintenance Cartridge, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 2" Roll Holder with 3" adapters, Canon Printer Driver, Printer Driver Extra Kit, GARO Status Monitor, Media Configuration Tool, Ethernet Card (built in), USB 2.0 High Speed Interface, 320GB Hard Drive, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

<2> Includes all Printer Specs listed above plus a M40 Scanner, MFP Stand, MFP Stand, All-in-One PC with a 19.5" Touch Screen Monitor and SmartWorks MFP Software.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50
7025A042BA	SmartWorks MFP Plus	$595.00	$416.50

imagePROGRAF iPF840

Large Format Dye Printer 44" - 1 inch wide Print Head

A 44-inch wide powerhouse printing system designed to enhance productivity for medium to large workgroups, with dual roles and high speed throughout. With incredible line accuracy, a 320GB hard drive, excellent media handling and on-board support for HP-GL/2 and HP RTL files, the iPF840 is a complete and easy-to-use printing solution for any professional with a need for producing intricately detailed full-color renderings, CAD drawings, GIAS maps and other large-format output.

Item No.	Description	MSRP	
0007C002AA	imagePROGRAF iPF840 <1>	$6,495.00	$4,557.00
0007C008AA	imagePROGRAF iPF840 MFP M40 <2>	$10,495.00	$7,346.00

<1> Includes Main Unit, Stand, Secondary Roll unit, High Capacity Media Basket, 1 Print Head, MBK/BK/C/M/Y Ink Tanks (330ml), 1 Maintenance Cartridge, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 2" Roll Holder with 3" adapters, Canon Printer Driver, Printer Driver Extra Kit, GARO Status Monitor, Media Configuration Tool, Ethernet Card (built in), USB 2.0 High Speed Interface, 320GB Hard Drive, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

<2> Includes all Printer Specs listed above plus a M40 Scanner, MFP Stand, MFP Stand, All-in-One PC with a 19.5" Touch Screen Monitor and SmartWorks MFP Software.

Software Options

Item No.	Description	MSRP	
7025A039BB	PosterArtist	$395.00	$276.50

7025A042BA	SmartWorks MFP Plus	$595.00	$416.50

imagePROGRAF iPF850

Large Format Dye Printer 44" - 1 inch wide Print Head

A 44-inch wide powerhouse printing system designed to enhance productivity for medium to large workgroups, with dual roles, high-capacity stacker and high speed throughout. With incredible line accuracy, a 320GB hard drive, excellent media handling and on-board support for HP-GL/2 and HP RTL files, the iPF850 is an easy-to-use high production printing solution for any professional with a need for producing intricately detailed full-color renderings, technical drawings, GIS maps and other large-format output.

Item No.	Description	MSRP	
0009C006AA	imagePROGRAF iPF850 <1>	$7,995.00	$5,596.00
0009C007AA	imagePROGRAF iPF850 MFP M40 <2>	$11,995.00	$8,396.00

<1> Includes Main Unit, Stand, Secondary Roll unit, High Capacity Stacker, 1 Print Head, MBK/BK/C/M/Y Ink Tanks (330ml), 1 Maintenance Cartridge, Sample Cut Sheet Coated Paper (A2 size/5 sheets), 2" Roll Holder with 3" adapters, Canon Printer Driver, Printer Driver Extra Kit, GARO Status Monitor, Media Configuration Tool, Ethernet Card (built in), USB 2.0 High Speed Interface, 320GB Hard Drive, Manuals, Power Cord, One Year Onsite Warranty, Registration Card.

<2> Includes all Printer Specs listed above plus a M40 Scanner, MFP Stand, MFP Stand, All-in-One PC with a 19.5" Touch Screen Monitor and SmartWorks MFP Software.

HP DesignJet Large Format Printers

TECHNICAL PRODUCTION PRINTERS	List Price	MCCCD Pricing
HP DesignJet T7x00 42" Series		
HP DesignJet T7200	$12,644.00	$11,874.00
HP DesignJet T7200 w/ Encrypted HDD	$13,175.00	$12,366.00
HP DesignJet T3500 36" Series		
HP DesignJet T3500	$14,750.00	$12,954.00

TECHNICAL PRINTERS		
DesignJet T2530 36" Series		
HP DesignJet T2530 MFP	$9,895.00	$9,174.00
HP DesignJet T2530 PostScript MFP	$10,995.00	$10,254.00
HP DesignJet T2500 PostScript eMFP w/ Encrypted HDD	$12,845.00	$11,604.00
HP DesignJet T2500 PostScript eMFP w/ Encrypted HDD	$11,995.00	$11,280.00
HP DesignJet T1530 36" Series		
HP DesignJet T1530 Postscript Printer	$8,395.00	$7,554.60
HP DesignJet T1530 Postscript Printer w/ Encrypted HDD	$9,895.00	$8,634.60
HP DesignJet T1300 44" Series		
HP DesignJet T1300 Postscript ePrinter	$8,395.00	$7,554.60
HP DesignJet T1300 Postscript ePrinter w/ Encrypted HDD	$9,250.00	$8,634.00
HP DesignJet T930 36" Series		
HP DesignJet T930 Printer	$5,395.00	$4,854.00
HP DesignJet T930 Postscript Printer	$6,145.00	$5,394.00
HP DesignJet T930 Postscript Printer w/ Encrypted HDD	$7,195.00	$6,258.00
HP DesignJet T830 36" Series		
HP DesignJet T830 MFP	$7,195.00	$6,474.00
HP DesignJet T830 MFP (no WiFi)	$8,445.00	$7,554.00
HP DesignJet T79x Series		
HP DesignJet T795 44" ePrinter	$5,295.00	$4,854.00
HP DesignJet T790 24" Postscript ePrinter	$3,600.00	$3,240.00
HP DesignJet T790 24" Postscript ePrinter w/ Encrypted HDD	$3,900.00	$3,510.00
HP DesignJet T730 36" Series		
HP DesignJet T730 Printer	$3,595.00	$3,234.00
HP DesignJet T730 Printer (no WiFi)	$4,245.00	$3,774.00
HP DesignJet T520 Series		
HP DesignJet T520 ePrinter (36")	$2,995.00	$2,694.00
HP DesignJet T520 ePrinter (36") - No WiFi	$3,427.00	$3,078.00
HP DesignJet T520 ePrinter (24")	$2,105.00	$1,890.00
HP DesignJet T120 24" Series		

HP DesignJet T120 ePrinter	$1,201.00	$1,078.92

HP DesignJet MFPs & Scanners		
HP DesignJet Z5600 44" Postscript HD Pro MFP (PC with Intel i7 processor)	$24,745.00	$22,123.00
HP DesignJet Z5600 44" Postscript HD Pro MFP (PC with Intel i7 processor)	$26,140.00	$22,674.00
HP DesignJet Z5400 44" Postscript HD Pro MFP (PC with Intel i7 processor	$24,745.00	$22,134.00
HP DesignJet T1300 44" Postscript SD Pro MFP (PC with Intel i7 processor)	$27,440.00	$22,674.00
HP DesignJet HD Pro Scanner (PC with Intel i7 processor)	$19,495.00	$18,354.00
HP DesignJet SD Pro Scanner (PC with Intel i7 processor)	$12,495.00	$11,334.00

GRAPHICS PRINTERS

HP DesignJet Z6x00 Series		
HP DesignJet Z6800 Photo Production Printer (60")	$16,495.00	$15,114.00
HP DesignJet Z6800 Photo Production Printer (60") w/ Encrypted HDD	$17,245.00	$16,194.00
HP DesignJet Z6200 Photo Printer (42")	$10,619.00	$9,714.00
HP DesignJet Z6200 Photo Printer (42") w/ Encrypted HDD	$11,150.00	$10,206.00

HP DesignJet Z5600 44" Series		
HP DesignJet Z5600 Postscript Printer	$5,445.00	$4,854.00
HP DesignJet Z5600 Postscript Printer w/ Encrypted HDD	$6,645.00	$5,934.00

HP DesignJet Z3200 Series		
HP DesignJet Z3200 Postscript Photo Printer (44")	$5,789.00	$5,292.00
HP DesignJet T120 ePrinter	$4,650.00	$4,212.00

HP Designjet Z2600 24" Series		
HP DesignJet Z6x00 Series	$3,245.00	$2,964.00

RICOH

WIDE FORMAT		MSRP	MCCCD Pricing
MP W6700SP / MP W6700SP / MP W6700SP		**$22,000.00**	$15,400.00
	ESP XG-PCS-20D (120 Volt, 20 Amp)	350.00	$140.00
	Network & Scan	450.00	$180.00
	Roll Holder Type A	163.00	$65.20
	Original Hanger	405.00	$162.00
	MultiStacker Type 7140	2,017.00	$806.80
	Original/Copy Catch Tray	719.00	$287.60
	Optional Counter Interface	81.00	$32.40
	OCR Unit Type M2	340.00	$136.00
	SD Card	75.00	$30.00
	Browser Unit Type M14	75.00	$30.00
	IEEE 802.11a/g/n Interface Unit Type M2	800.00	$320.00
	PrintCopy Tool	2,538.00	$1,015.20
	PrintCopy Tool Type D2016	1,199.00	$479.60
	PrintCopy Upgrade Kit 2016	500.00	$200.00
	Lease Return	250.00	$100.00
MP W7100 / MP W7100 / MP W7100		**$42,548.85**	$29,784.20
MP W8140 / MP W8140 / MP W8140		**$55,223.00**	$38,656.10
	ESP Digital QC 208/20 PowerFilter	369.00	$147.60
	Network & Scan	450.00	$180.00
	Roll Unit RU6540	4,435.00	$1,774.00
	Paper Cassette CT6510	4,435.00	$1,774.00
	SD Card	75.00	$30.00
	Scanner Separation Kit Type 14	9,849.00	$3,939.60
	MultiStacker Type 7140	2,017.00	$806.80
	Original/Copy Catch Tray	719.00	$287.60
	Roll Holder Type A	163.00	$65.20
	Browser Unit Type M14	75.00	$30.00
	Original Hanger	405.00	$162.00
	PrintCopy Tool	2,538.00	$1,015.20
	Lease Return	250.00	$100.00
(Limited Inventory) MP CW2200SP / (Limited Inventory) MP CW2200SP / (Limited Inventory		**$14,500.00**	$10,150.00
	REQUIRED: PPSE Training - M2200 Family ISF	945.00	$378.00
	ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	$138.40
	Network & Scan	450.00	$180.00
	MP CW2200SP Stand	1,204.62	$481.85
	2 Roll Holder	2,159.38	$863.75
	File Format Converter	574.46	$229.78
	Roll Holder	93.59	$37.44
	Browser Unit	94.59	$37.84
	Gigabit Ethernet Type B	625.00	$250.00
	Copy Data Security Unit Type F	978.00	$391.20
	IEEE802.11a/g Wireless Type J	775.00	$310.00
	Lease Return	250.00	$100.00

MP CW2201SP / MP CW2201SP / MP CW2201SP		**$14,500.00**	$10,150.00
	REQUIRED: PPSE Training - M2200 Family ISF	945.00	$378.00
	ESP XG-PCS-15D (120 Volt, 15 Amp)	346.00	$138.40
	Network & Scan	450.00	$180.00
	MP CW2201 B Unit	1,419.00	$567.60
	2nd Roll Option RU6550	2,229.00	$891.60
	Roll Holder Unit Type M23	135.00	$54.00
	File Format Converter	669.00	$267.60
	NFC Card Reader	335.00	$134.00
	DataOverwriteSecurity Unit Type M19	479.00	$191.60
	OCR Unit	335.00	$134.00
	IEEE 802.11a/g/n Interface Unit Type M19	739.00	$295.60
	PrintCopy Tool	2,538.00	$1,015.20
	PrintCopy Tool Type D2016	1,199.00	$479.60
	PrintCopy Upgrade Kit 2016	500.00	$200.00
	Lease Return	250.00	$100.00
Pro L4130 / Pro L4130 / Pro L4130		**$36,235.29**	$25,364.70
Pro L4160 / Pro L4160 / Pro L4160		**$37,884.00**	$26,518.80
	REQUIRED: Professional Services - L4130 Family Wide Forma	4,410.00	$1,764.00
	ESP XG-PCS-20815D (208 Volt, 15 Amp)	365.62	$146.25
	Network & Scan	450.00	$180.00
	Professional Services - L4130 Family Wide Format - Onyx	4,410.00	$1,764.00
	Lease Return	250.00	$100.00

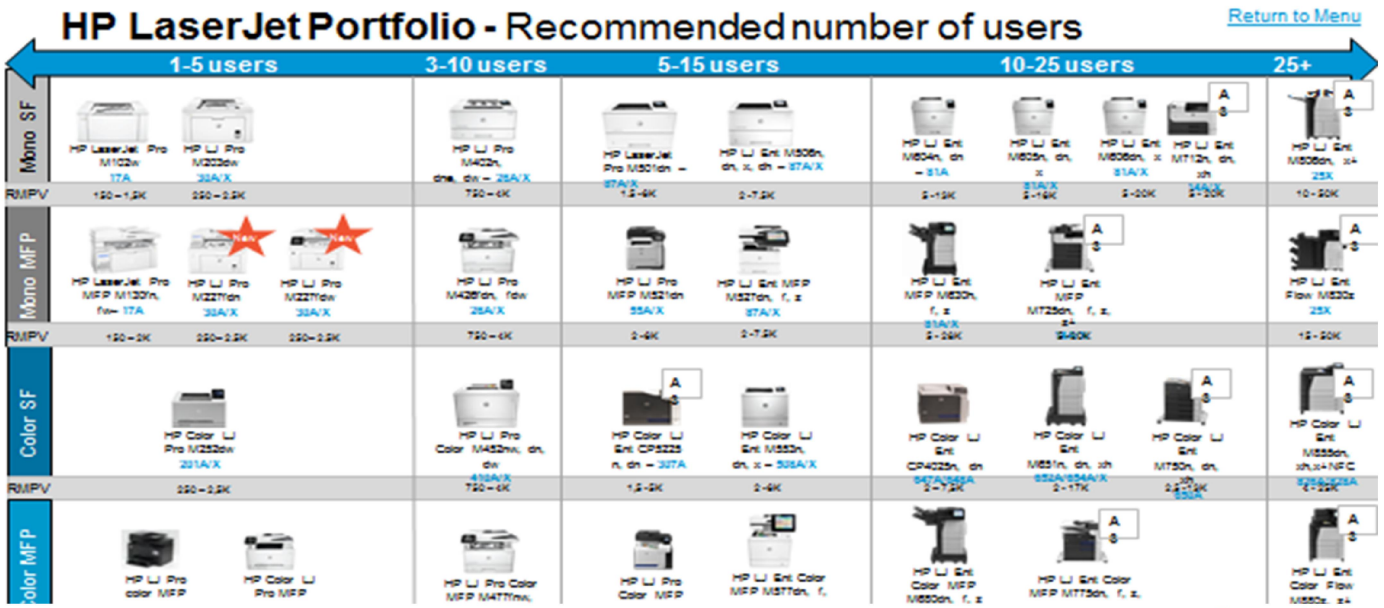
LEXMARK

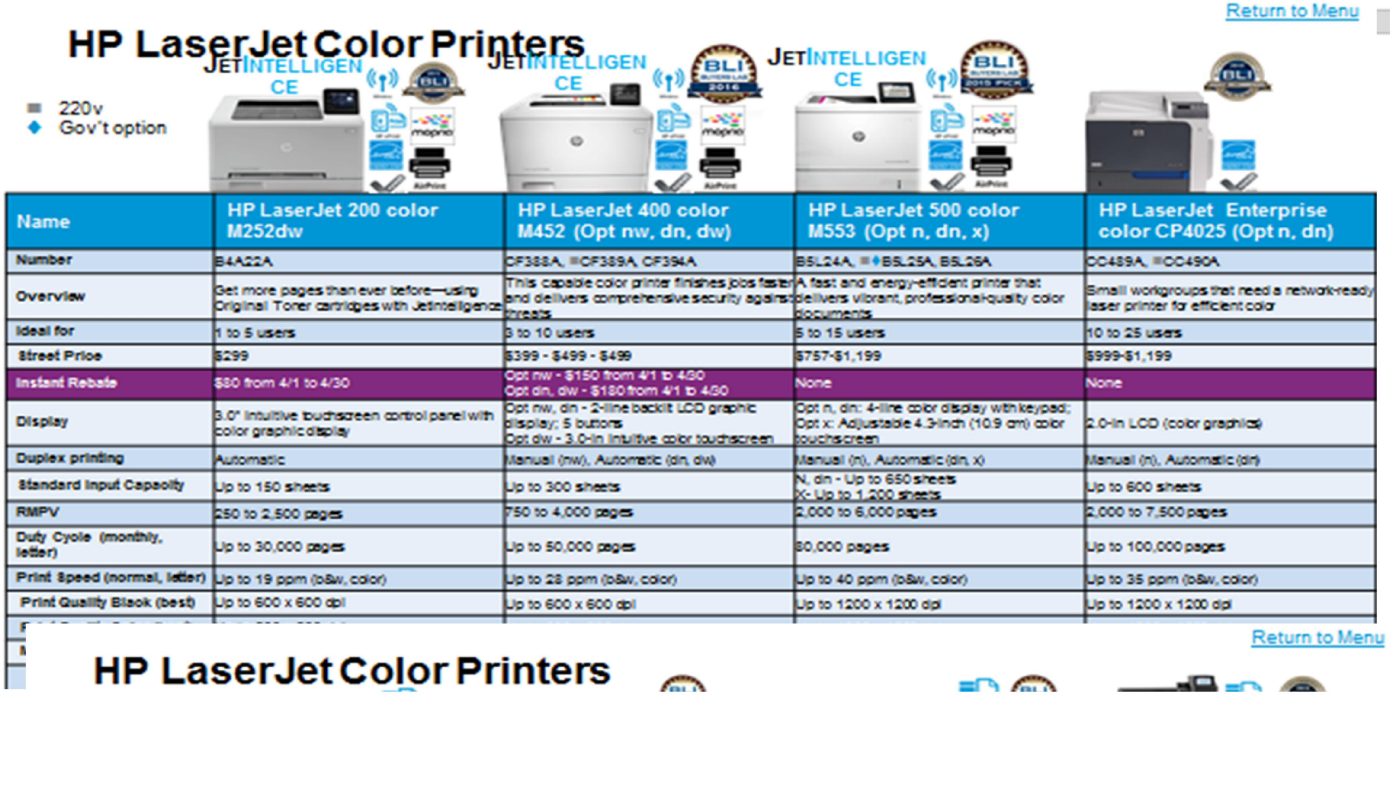
A4 Printers - BSD exclusive models

Lexmark Model	B&W Speed	Color Speed	Copy	Print	Fax	Scan to Email	Scan to Network Folder	Scanner	Hard Drive	USB Thumb Drive Support	Color Touch Screen	Virtual Solutions Capable	Max Paper Supplies	Envelope Printing via MPT	Duplex	Height x Width x Depth		MSRP	MCCCD Pricing
M1145	45	N/A	N	N	N	N	N	None	N	N	N	N	5	Y	Y	10.3h x 15.7w x 15d 33.1 lb		$972	$455.00
	Mono Print Standard with 250 page drawer and 100 sheet bypass. Up to 3 optional 250 or 550 sheet drawer. Up to 8.5 x 14 and handles weights up to 24# bond out of the drawer & 90# index in multipurpose feeder Includes Postscipt and PCL -- Options for IPDS and Prescribe																Recommend Volume 100 - 1500		
M3150	50	N/A	N	N	N	N	N	None	O	Y	4.3"	Y	5	Y	Y	12.1h x 15.7w x 15.6d 35.7 lb		$1,536	$720.00
	Mono Print Standard with 550 page drawer and 100 sheet bypass. Up to 3 optional 250 or 550 sheet drawer. Up to 8.5 x 14 and handles weights up to 24# bond out of the drawer & 90# index in multipurpose feeder Includes Postscipt and PCL -- Options for IPDS and Prescribe																Recommend Volume 100 - 3000		
M5155	55	N/A	N	N	N	N	N	None	O	Y	4.3"	N	6	Y	Y	16.3h x 16.7w x 20.1d 52.2 lb		$2,177	$1,020.00
	Mono Print Standard with 550 page drawer and 100 sheet bypass. Internet Model MS810 Up to 4 optional 250 or 550 sheet drawer, or 3 optional 250 or 550 sheet drawers and 2,100 sheet drawer. Up to 8.5 x 14 and handles weights up to 110# index out of the drawer. Includes Postscipt and PCL -- Options for IPDS and Prescribe																Recommend Volume up to 18K		
M5163	63	N/A	N	N	N	N	N	None	O	Y	4.3"	N	6	Y	Y	16.3h x 16.7w x 20.1d 52.2 lb		$2,946	$1,380.00
	Mono Print Standard with 550 page drawer and 100 sheet bypass. Up to 4 optional 250 or 550 sheet drawer, or 3 optional 250 or 550 sheet drawers and 2,100 sheet drawer. Up to 8.5 x 14 and handles weights up to 110# index out of the drawer. Includes Postscipt and PCL -- Options for IPDS and Prescribe																Recommend Volume up to 18K		
M5170	70	N/A	N	N	N	N	N	None	Y	Y	7"	Y	6	Y	Y	16.3h x 16.7w x 20.1d 52.9 lb		$3,715	$1,738.80
	Mono Print Standard with 550 page drawer and 100 sheet bypass. Up to 4 optional 250 or 550 sheet drawer, or 3 optional 250 or 550 sheet drawers and 2,100 sheet drawer. Up to 8.5 x 14 and handles weights up to 110# index out of the drawer. Includes Postscipt and PCL -- Options for IPDS and Prescribe																Recommend Volume up to 18K		
C4150	50	50	N	N	N	N	N	None	O	Y	N	N	5	Y	Y	16.4h x 18.7w x 19.7d 77 lb		$2,996	$1,078.80
	Full color print Standard with 550 page drawer and 100 sheet bypass. Opt. Up to (3) 550 sheet paper drawers Up to 8.5 x 14 and handles weights up to 80# cover out of the drawer. Includes Postscipt and PCL -- Options for IPDS and Prescribe																Recommend Volume 10K		
C6160	60	60	N	N	N	N	N	None	O	Y	4.3"	Y	5	Y	Y	21.1h x 22w x 20.6d 137 lb		$4,314	$1,468.80
	Full color print Standard with 550 page drawer and 100 sheet bypass. Opt. 2,200 sheet LCT & other drawer sizes Up to 8.5 x 14 and handles weights up to 110# cover or 300 gsm out of the drawer. Includes Postscipt and PCL -- Options for IPDS and Prescribe																Recommend Volume up to 25K		

11x17 Printing Options:

Lexmark MS911de Series: Up to 50ppm mono
Lexmark C925 series: Up to 30ppm Mono and Color
Lexmark C950 Series: Up to 45ppm color and 50ppm Mono
Lexmark XM9145 Series: Up to 45 ppm mono MFP
Lexmark XM9155 Series: Up to 55 ppm mono MFP
Lexmark XM9165 Series: Up to 65 ppm mono MFP





Name	HP LaserJet 200 color M252dw	HP LaserJet 400 color M452 (Opt nw, dn, dw)	HP LaserJet 500 color M553 (Opt n, dn, x)	HP LaserJet Enterprise color CP4025 (Opt n, dn)
Number	B4A22A	CF388A, ■CF389A, CF394A	B5L24A, ■♦B5L25A, B5L26A	CC489A, ■CC490A
Overview	Get more pages than ever before—using Original Toner cartridges with JetIntelligence	This capable color printer finishes jobs faster and delivers comprehensive security against threats	A fast and energy-efficient printer that delivers vibrant, professional-quality color documents	Small workgroups that need a network-ready laser printer for efficient color
Ideal for	1 to 5 users	3 to 10 users	5 to 15 users	10 to 25 users
Street Price	$299	$399 - $499 - $499	$757-$1,199	$999-$1,199
Instant Rebate	$80 from 4/1 to 4/30	Opt nw - $150 from 4/1 to 4/30 Opt dn, dw - $180 from 4/1 to 4/30	None	None
Display	3.0" intuitive touchscreen control panel with color graphic display	Opt nw, dn - 2-line backlit LCD graphic display; 5 buttons Opt dw - 3.0-in intuitive color touchscreen	Opt n, dn: 4-line color display with keypad; Opt x: Adjustable 4.3-inch (10.9 cm) color touchscreen	2.0-in LCD (color graphics)
Duplex printing	Automatic	Manual (nw), Automatic (dn, dw)	Manual (n), Automatic (dn, x)	Manual (n), Automatic (dn)
Standard Input Capacity	Up to 150 sheets	Up to 300 sheets	N, dn - Up to 650 sheets X- Up to 1,200 sheets	Up to 600 sheets
RMPV	250 to 2,500 pages	750 to 4,000 pages	2,000 to 6,000 pages	2,000 to 7,500 pages
Duty Cycle (monthly, letter)	Up to 30,000 pages	Up to 50,000 pages	80,000 pages	Up to 100,000 pages
Print Speed (normal, letter)	Up to 19 ppm (b&w, color)	Up to 28 ppm (b&w, color)	Up to 40 ppm (b&w, color)	Up to 35 ppm (b&w, color)
Print Quality Black (best)	Up to 600 x 600 dpi	Up to 600 x 600 dpi	Up to 1200 x 1200 dpi	Up to 1200 x 1200 dpi

HP Proposed Product Line

Monochrome Printer SF
LJ M102W, M203dw
LJ Pro M402n, dne, dw
LJ Pro M501dn
LJ M506n, dn, x, dn
LJ M604n, dn
LJ M605n, dn
LJ M606dn, x
LJ M712, dn, xh
LJ M806dn, x

Color Printer SF
LJ Pro M252dw,
LJ M452nw, dn, dw
LJ M553n,dn
LJ CP4025n, dn,
LJ CP 5225
LJ M651n, dn, xh
LJ M750n, dn, xh
LJ M855dn, xh, x+NFC

Monochrome Printer MFP
LJ Pro M130fn
LJ M227fdn
LJ M227fdw
LJ M426fdn, fdw
LJ M521dn
LJ M527dn, f, z
LJ M630h, f, z
LJ M725dn, f, z, z+
LJ M830z

Color Printer MFP
LJ M177fw
LJ M277dw
LJ M477fnw, fdn, fdw

■ 220v
◆ Gov't option

Name	HP LaserJet Professional color CP5225 (Opt n, dn)	HP Color LaserJet Ent M651 (Opt n, dn, xh)	HP Color LaserJet Ent M750 (Opt n, dn, xh)	HP Color LaserJet Ent M855 (Opt dn, xh)
Number	CE711A, CE712A	CZ255A, CZ256A, ■◆CZ257A	D3L08A, D3L09A, ■◆D3L10A	A2W77A, A2W78A
Overview	Ideal for high-impact documents with brilliant color	Count on performance. Print professional-quality, two-sided color documents—letter and A4—with outstanding reliability	Ideal for fleet printing of wide-format color documents	Boost productivity with speedy color printing and finishing touches for standout documents
Ideal for	5 to 15 users	10 to 25 users	10 to 25 users	25 + users
Street Price	$1,499-$1,699	$1,349	$2,499-$4,399	$3,699 - $5,399
Instant Rebate	None	None	None	None
Display	2-line LCD (text	4.3" WQVGA 480 x 272 resistive touch display with home button	2.03-inch (5.2 cm), 4-line Color Graphic Display (CGD)	4.3-in WQVGA 480 x 272 resistive touch display with Home button
Duplex printing	Manual (n), Automatic (dn)	Manual (n), Automatic (dn, xh)	Manual (n), Automatic (dn, xh)	Automatic
Standard Input Capacity	Up to 350 sheets	N, dn - Up to 600 sheets Xh – Up to 3,100 sheets	N, dn - Up to 850 sheets Xh – Up to 2,350 sheets	Dn - Up to 600 sheets Xh - Up to 2,100 sheets
RMPV	1,500 to 5,000 pages	2,000 to 17,000 pages	2,500 to 13,000 pages	4,000 to 25,000 pages
Duty Cycle (monthly, letter)	Up to 75,000 pages	Up to 120,000 pages	Up to 120,000 pages	Up to 175,000 pages
Print Speed (normal, letter)	Up to 20 ppm (b&w, color)	Up to 45 ppm (b&w, color)	Up to 30 ppm (b&w, color)	Up to 45 ppm (b&w, color)
Print Quality Black (best)	Up to 600 x 600 dpi	Up to 1200 x 1200 dpi	Up to 600 x 600 dpi	Up to 1,200 x 1,200 ppp
Print Quality Color (best)	Up to 600 x 600 dpi	Up to 1200 x 1200 dpi	Up to 600 x 600 dpi	Up to 1,200 x 1,200 ppp
Memory Std/Max	192 MB/448 MB	1.5 GB	1 GB	1 GB
Cartridges/Yield Pages	HP 307A Black (~7,000) HP 307A CMY (~7,300)	HP 652A Black (~11,500) HP 654A CMY (~15,000)	HP 650A Black (~13,500) HP 650A CMY (~15,000)	HP 826A Black (~29,000) HP 826A CMY (~31,500)

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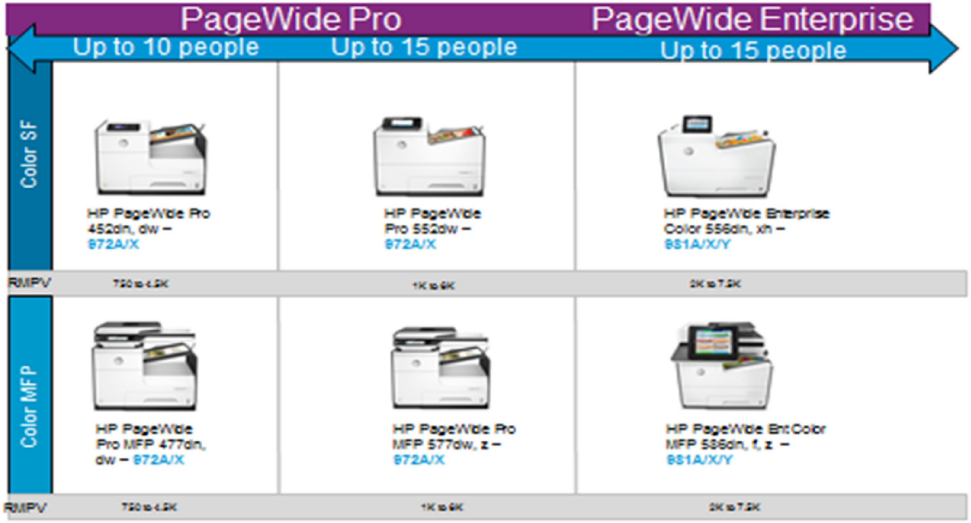
HP PageWide Portfolio



Numbers in blue (e.g. 86A) are cartridge selectability numbers

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HP PageWide Pro

LJ M570dn
LJ M577dn, f, z
LJ M680dn, f, z
M775dn, f, z, z+
LJ M880z, z+

PageWide Portfolio
Color SF
Pro 452dn, dw
Pro 552dw
Color 556dn, xh

Color MFP
Pro 477dn, dw
Pro 577dw, z
Color 586dn, f, z

■ 220v
◆ Gov't option

Name	HP PageWide Pro 452dn, dw	HP PageWide Pro 552dw
Number	D3Q15A#B1H, D3Q16A#B1H	D3Q17A#B1H
Overview	Ultimate value and speed—HP PageWide Pro delivers the lowest total cost of ownership and fastest speeds in its class	Ultimate value and speed—HP PageWide Pro delivers the lowest total cost of ownership and fastest speeds in its class
Ideal for	3 to 10 users	5-15 Users
Street Price	$499 -$499	$699.99
Instant Rebate	$150 from 4/1 to 4/30	$150 from 4/1 to 4/30
Display	2.0" MGD (Monochrome Graphic Display)	4.3" CGD (Color Graphic Display), IR touchscreen
Duplex printing	Automatic (standard)	Automatic (standard)
RMPV (pages)	750 to 4,500 pages	1,000 to 6,000 pages
Duty Cycle (monthly, letter)	Up to 50,000 pages	Up to 80,000 pages
Print Speed (b&w/color)	ISO: up to 40/40, Max: up to 55/55 ppm	ISO: up to 50/50, Max: up to 70/70 ppm
Print Quality Black (best)	Up to 1,200 x 1,200 optimized dpi	Up to 1200 x 1200 optimized dpi from 600 x 600 input dpi
Print Quality Color (best)	Up to 2400 x 1200 optimized dpi	Up to 2400 x 1200 optimized dpi from 600 x 600 input dpi
Memory Std/Max	512 MB	512MB
	HP 972A Black (~3,500)	HP 972A Black (~3,500), HP 972A CMY (~3,000)

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HP PageWide Pro MFP

■ 220v
◆ Gov't option

Name	HP PageWide Pro MFP 477dn, dw	HP PageWide Pro MFP 577dw, z
Number	D3Q19A#B1H, D3Q20A#B1H	D3Q21A, K9Z75A
Overview	Ultimate value and speed—HP PageWide Pro delivers the lowest total cost of ownership and fastest speeds in its class	Ultimate value and speed—HP PageWide Pro delivers the lowest total cost of ownership and fastest speeds in its class
Ideal for	3-10 Users	5-15 Users
Street Price	$699 - $699	$899 - $1,499
Instant Rebate	$150 from 4/1 to 4/30	Opt dw - $150 from 4/1 to 4/30
Digital sending	Scan-to E-mail, Network Folder, USB, computer and Sharepoint; Fax Archive-to Network Folder, E-mail and Computer; Color Access Control; Native Authorization & authentication	Scan-to E-mail, Network Folder, USB, computer and Sharepoint; Fax Archive-to Network Folder, E-mail and Computer; Color Access Control; Native Authorization & authentication
Display	4.3" CGD (color graphics), IR touchscreen	4.3" CGD (color graphics), IR touchscreen
Duplex printing	Automatic (standard)	Automatic (standard)
RMPV (pages)	750 to 4,500 pages	1,000 to 6,000 pages
Duty Cycle (monthly, letter)	Up to 50,000 pages	Up to 80,000 pages
Print Speed (b&w/color)	ISO: up to 40/40, Max: up to 55/55 ppm	ISO: up to 50/50, Max: up to 70/70 ppm
Scanner Speed	Up to 25 ipm (mono & color)	Up to 26 ipm (mono & color)
Copy Speed (normal, letter)	Up to 40 cpm (b&w, color)	ISO: up to 50/50, Max: up to 70/70 ppm
Fax Speed	4 sec per page	4 sec per page

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HP PageWide Enterprise

■ 220v
◆ Gov't option

Name	HP PageWide Enterprise Color 556dn, xh
Number	G1W46A#BGJ, G1W47A#BGJ
Overview	Delivers the fastest speeds and deepest security for the lowest total cost of ownership in its class. Count on productivity and unparalleled multilevel security.
Ideal for	5 to 15 users
Street Price	$749 - $1,249
Instant Rebate	None
Display	4.3 in (10.92 cm) touchscreen, Color Graphic Display (CGD)
Duplex printing	Automatic (Standard)
RMPV (pages)	2,000 to 7,500 pages
Duty Cycle (monthly, letter)	Up to 80,000 pages
Print Speed (b&w/color)	ISO: up to 50/50, Max: up to 75/75 ppm
Print Quality Black (best)	Up to 1200 x 1200 optimized dpi
Print Quality Color (best)	Up to 2400 x 1200 optimized dpi
Memory Std/Max	1280MB / 2304 MB

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HP PageWide Enterprise MFP

■ 220v
◆ Gov't option

Name	HP PageWide Ent Color MFP 586dn, f, z
Number	G1W39A#BGJ, G1W40A#BGJ, G1W41A#BGJ
Overview	Delivers the fastest speeds and deepest security for the lowest total cost of ownership in its class. Power productivity with seamless workflow features.
Ideal for	5 to 15 users
Street Price	$1,999 - $2,299 - $2,799
Instant Rebate	None
Digital sending	Scan to E-mail; Save-to-Network Folder; Save-to-USB drive; Send to FTP; Send to LAN Fax; Local Address Book; SMTP over SSL
Display	8.0 in (20.3 cm) touchscreen, SVGA Color Graphic Display (CGD)
Duplex printing	Automatic (standard)
RMPV (pages)	Up to 2,000 to 7,500 pages
Duty Cycle (monthly, letter)	Up to 80,000 pages
Print Speed (b&w/color)	ISO: up to 50/50, Max: up to 75/75 ppm
Scanner Speed	Up to 46 ipm (b&w)- up to 42 ipm (color)
Copy Speed (normal, letter)	Up to 50 cpm (b&w, color)
Fax Speed	Not applicable (dn); 3 sec per page (f, z)
Memory Std/Max	2048MB / 2816 MB
Cartridges/Yield Pages	HP 981A Black (6,000), HP 981A CMY (6,000) HP 981X Black (11,000), HP 981X CMY (10,000 HP 981Y Black (20,000), HP 981Y CMY (16,000

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Pricing MSRP	Pricing MCCCD
$159/$199	$112.38/$164.24
$269/$299/$349	$174.02/$205.07/$256.85
$549	$411.79
$649, $749, $949, $1149	$490.38/$587.55/$773.76
$699/$899	$680.00/$865.00
$999 - $1449	$965.00/$792.00
$1749 - $2399	$1685.00/$2074.87
$1899 - $2849	$1870.00/$2681.63
$3399 - $5399	$3282.00/$5120.82
$299	$273.56
$399, $499, $499	$382.65/$454.34/$462.89
$757 - $1199	$484.44/$723.00
$999 - $1199	$662.34/$873.00
$1499 - $1699	$1,565.34
$1,349	$934.98/$995.00
$2499 - $4399	$2378.67/$2819.00
$3699 - $5399	$3289/$4879
$209 - $259	$174.59
$269	$236.72
$329	$277.94
$499	$452.62
$899	$695
$1799 - $2599	$1645.00/$1921/$2349
$2699 - $4999	$2818.02/$3128.24/$4426.4
$3599 - $5899	$3167.42/$4193.89
$8,499	$7,397.34
$349	$344
$429	$398
$529 - $579 - $629	$497.92 / $544.98 / $592.05

HP LaserJet Mono Printers

■ 220v
◆ Gov't option

Name	HP LaserJet Pro M102w	HP LaserJet Pro M203dw	HP LaserJet Pro M402 (Opt n, dne, dw)	HP LaserJet P
Number	G3Q35A	G3Q47A	C5F93A, ■C5J91A, C5F95A	J8H61A
Overview	Produce professional documents from a range of mobile devices, and help save energy with a compact laser printer designed for efficiency	Set a faster pace for your business. Print two-sided documents right away, and easily manage to help maximize efficiency	This capable printer finishes jobs faster and delivers comprehensive security to guard against threats	Put impressive prints to work in your office. printer starts faster a features to help guard
Ideal For	1 to 5 users	1 to 5 users	5 to 10 users	5 to 15 users
Street Price	$159	$199	$269 - $299 - $349	$549
Instant Rebate	None	None	$100 from 4/16 to 5/31	None
Displays	LED	LED	2-line LCD (text and graphics)	2-line LCD (text)
Duplex Printing	Manual	Automatic	Manual (n), Automatic (dn, dw)	Automatic
Standard Input Capacity	Up to 150 sheets	Up to 260 sheets	Up to 350 sheets	Up to 650 sheets
RMPV	150 to 1,500 pages	250 to 2,500 pages	750 to 4,000	1,500 to 6,000 pages
Duty Cycle (monthly, letter)	Up to 10,000 pages	Up to 30,000 pages	Up to 80,000 pages	Up to 100,000 pages
Print Speed (normal, letter)	Up to 23 ppm	Up to 30 ppm	Up to 40 ppm	Up to 45 ppm
Print Quality Black (best)	Up to 600 x 600 dpi, HP FastRes 1200 (1200 dpi quality)	Up to 1200 x 1200 dpi	Up to 600 x 600 dpi	600 x 600 dpi, Up to 4 dpi

HP LaserJet Mono Printers

■ 220v
◆ Gov't option

Name	HP LaserJet Enterprise M506 (Opt n, dn, x, dh)	HP LaserJet Enterprise M604 (Opt n, dn)	HP LaserJet Enterprise M605 (Opt n, dn, x)	HP LaserJet M606 (Opt dn
Number	F2A68A, ■◆F2A69A, F2A70A, ■◆F2A71A	E6B67A, E6B68A	E6B69A, ■◆E6B70A, E6B71A	■◆E6B72A, E6B73A
Overview	Get a faster startup and help protect against threats with multi-level device security	A productive printer loaded with manageability, energy savings, and mobile printing features	A powerhouse printer loaded with manageability, energy savings, and mobile printing features	A powerhouse printer manageability, energy printing features
Ideal For	5 to 15 users	10 to 25 users	10 to 25 users	10 to 25 users
Street Price	$649 - $749 - $949 - $1,149	$699 - $899	$999 - $1,449	$1,749 - $2,399
Instant Rebate	None	None	None	None
Displays	4-line display with keypad (n, dn) 4.3-inch (10.9 cm) touchscreen (x)	4-line color LCD Display with 10-key numeric keypad	Opt n, dn: 4-line color LCD Display with 10-key numeric keypad Opt x: 4.3-in touchscreen LCD (color graphics)	Opt dn: 4-line color L numeric keypad Opt x: 4.3-in touchsc graphics)
Duplex Printing	Manual (n), Automatic (dn, x)	Manual (n), Automatic (dn)	Manual (n), Automatic (dn, x)	Automatic
Standard Input Capacity	N, dn, dh - Up to 650 sheets X – Up to 1,200 sheets	Up to 600 sheets	Up to 600 sheets	Dn - Up to 600 shee X - Up to 1,100 shee
RMPV	2,000 to 7,500 pages	5,000 to 13,000 pages	5,000 to 16,000 pages	5,000 to 20,000 page
Duty Cycle (monthly, letter)	Up to 150,000 pages	Up to 175,000 pages	Up to 225,000 pages	Up to 275,000 pages
Print Speed (normal, letter)	Up to 45 ppm	Up to 52 ppm	Up to 58 ppm	Up to 65 ppm

HP LaserJet Mono Printers

$999	$823
$2199 - $3099	$1926/$2320/$2747.19
$3649 - $5899	$2159.17/$2435/$3267.20
$4299 - $6649	$3976/$5876
$8999 - $9299	$7,769.45
$499 - $499	$474
$699.99	$673.24
$749 - $1249	$746/$1199
$699 - $699	$665/$677
$899 - $1499	$867.12/$1449
$1999 - $2299 - $2799	$1807.72/$2064/$2491.15

■ 220v
◆ Gov't option

Name	HP LaserJet Enterprise M712 (Opt n, dn, xh)	HP LaserJet Enterprise M806 (Opt dn, x+)
Number	CF235A, CF236A, CF238A	CZ244A, CZ245A
Overview	Simplify IT management, safeguard data; control costs; update and accelerate printing	High-speed, high-volume printer with versatile paper-handling options
Ideal for	10 to 25 users	25+ users
Street Price	$1,899 - $2,849	$3,399 - $5,399
Instant Rebate	None	None
Displays	2-in, 4-line LCD (color text and graphics)	4.3-inch touchscreen, LCD (color graphics, 480 x 272)
Duplex printing	Manual (n), Automatic (dn, xh)	Automatic
Standard Input Capacity	N, dn - Up to 600 sheets Xh - Up to 1,100 sheets	Dn - Up to 1,100 sheets X+ - Up to 4,600 sheets
RMPV	Up to 5,000 to 20,000 pages	Up to 10,000 to 50,000 pages
Duty Cycle (monthly, letter)	Up to 100,000 pages	Up to 300,000 pages
Print Speed (normal, letter)	Up to 40 ppm	Up to 55 ppm
Print Quality Black (best)	Up to 1200 x 1200 dpi	Up to 1200 x 1200 dpi
Memory Std/Max	512 MB/1 GB	1 GB/1.5 GB
Cartridges/Yield Pages	HP 14A Black (~10,000)	HP 25X Black (~34,500)

HP LaserJet Mono MFPs

■ 220v
◆ Gov't option

Name	HP LaserJet Pro MFP M130fn, fw	HP LaserJet Pro MFP M227fdn	HP LaserJet Pro MFP M227fdw Printer	HP LaserJet M426 (Opt fd
Number	G3Q59A, G3Q60A	G3Q79A	G3Q75A	F6W14A, F6W15A
Overview	Print professional documents from a range of mobile devices, plus scan, copy and fax	Set a faster pace for your business: Print two-sided documents, plus scan, copy, fax, and manage to help maximize efficiency	Set a faster pace for your business: Print two-sided documents, plus scan, copy, fax, and manage to help maximize efficiency	Fast print, scan, copy plus robust, comprehe
Ideal for	1 to 5 users	1 to 5 users	1 to 5 users	8 to 10 users
Street Price	$209 - $259	$269	$329	$499
Instant Rebate	$40 from 4/1 to 5/31	$40 from 3/1 to 3/31	$60 from 4/1 to 5/31	Opt fdn - $150 from 4
Digital sending	No	No	Scan to email; Scan to network folder	Scan-to-E-mail, Netw LDAP e-mail lookup,
Display	Fn -2-line LCD Fw -2.7 in touch screen, LCD (color graphics)	2-line LCD	2.7-in touch screen, LCD (color graphics)	3" (7.5 cm) touchscr Display (CGD)
Duplex printing	Manual	Automatic	Automatic	Automatic
Standard Input Capacity	Up to 150 sheets	Up to 260 sheets	Up to 250 sheets	Up to 350 sheets
RMPV	150 to 1,500 pages	Up to 250 to 2,500 pages	Up to 250 to 2,500 pages	Up to 750 to 4,000 p
Duty Cycle (monthly, letter)	Up to 10,000 pages	Up to 30,000 pages	Up to 30,000 pages	Up to 80,000 pages
Print Speed (normal, letter)	Up to 23 ppm	Up to 30 ppm	Up to 30 ppm	Up to 40 ppm
Scanner Speed	Up to 12 ppm	Up to 12 ppm	Up to 15 ppm (b&w)	Up to 26 ppm (b&w)
Copy Speed (normal, letter)	Up to 23 cpm	Up to 30 cpm	Up to 30 cpm	Up to 40 cpm
Fax Speed				

HP LaserJet Mono MFPs

■ 220v
◆ Gov't option

♦ Gov't option

Name	HP LaserJet Pro M521dn MFP	HP LaserJet Enterprise MFP M527 (Opt dn, f, c, z)	HP LaserJet Enterprise MFP M630 (Opt h, f, z)	HP LaserJet MFP M725 (C
Number	A8P79A	F2A76A, F2A77A, ■ ♦F2A81A, F2A78A	J7X28A, B3G85A, ■ ♦B3G86A	CF066A, CF067A,
Overview	Quickly print, capture and deliver documents	Finish tasks faster and help protect against threats with multi-level device security	Full-featured Flow MFP that streamlines digital workflow and safeguards business information	Enable large volum of paper sizes; safe
Ideal for	5 to 15 users	5 to 15 users	10 to 25 users	10 to 25 users
Street Price	$899	$1,799 - $2,599	$2,699-$4,999	$3,599- $5,899
Instant Rebate	None	None	None	None
Digital sending	Scan to E-mail with LDAP; Scan to Network Folder or USB drive	Scan to E-mail, Network Folder; Save-to-USB drive; Opt c, z: Send to Sharepoint and FTP, OCR; Opt f, c, z- Send to LAN Fax, Send to Internet Fax	Scan to e-mail, Network Folder; Save-to-USB drive; Send to FTP, LAN Fax, Internet Fax; Local Address Book; SMTP over SSL; M630z also includes Scan to SharePoint; OCR	Scan to e-mail; Sav drive; Send to FTP; to Internet Fax; Loc over SSL
Display	3.5-inch touchscreen, LCD (color graphics)	8.0-in (20.3 cm) color LCD with touchscreen, rotating (adjustable angle) display	8" SVGA capacitive-touch display with gesture support	8.0" touchscreen; L
Duplex printing	Automatic	Automatic	Automatic	Automatic
Standard Input Capacity	Up to 600 sheets	Up to 650 sheets	H - Up to 600 sheets, F - Up to 1,100 sheets Z – 3,100 sheets	Dn - Up to 600 she Z – Up to 2,100 she sheets
RMPV	Up to 2,000 to 6,000 pages	Up to 2,000 to 7,500 pages	Up to 5,000 to 28,000 pages	Up to 5,000 to 20,0

HP LaserJet Mono MFPs

■ 220v
♦ Gov't option

Name	HP LaserJet Enterprise flow M830z NFC/Wireless Direct MFP
Number	♦D7P68A
Overview	Powerful MFP boosts productivity with flexible send options, versatile paper-handling tools
Ideal for	25+ users
Street Price	$8,499
Instant Rebate	None
Digital sending	Scan to e-mail, Sharepoint; Save-to-Network Folder, USB drive; Send to FTP, LAN Fax; Send to Internet Fax; Local Address Book; SMTP over SSL
Display	8.0" SVGA LCD (color graphics)
Duplex printing	Automatic
Standard Input Capacity	Up to 4,600 sheets
RMPV	Up to 15,000 to 50,000 pages
Duty Cycle (monthly, letter)	Up to 300,000 pages
Print Speed (normal, letter)	Up to 55 ppm
Scanner Speed	Up to 70 ppm (b&w), 68 ppm (color)
Copy Speed (normal, letter)	Up to 55 cpm
Fax Speed	3 sec per page
Memory Std/Max	4.5 GB

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NTELLIGEN
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Pro M501dn
peeds and performance . This energy-saving nd delivers security l against threats.
4800 x 600 enhanced

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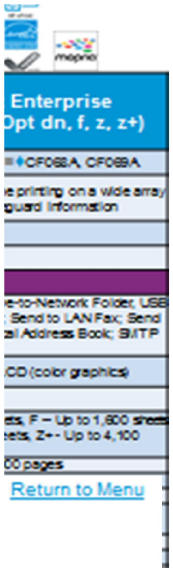
Enterprise
Opt dn, f, z, z+)
CF068A, CF069A
printing on a wide array
guard information
e-to-Network Folder; USB
; Send to LAN Fax; Send
l Address Book; SMTP
CD (color graphics)
ets; F – Up to 1,600 sheets
ets; Z+ - Up to 4,100
00 pages
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Fujitsu Scanners

ModelA3:E26AA3:E240	Description	Item Number	Suggested Retail	MCCCD Pricing
Fujitsu ScanSnap N7100	ScanSnap N7100	PA03706B205	$1,895.00	$1,516.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-5015C	15 PPM, 8.5X14, USB 2.0, 50 page A	PA03209B515	$695.00	$556.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-5530C2	fi-5530C2, 35ppm/70ipm	PA03334B665	$3,995.00	$3,196.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-5950	Color Duplex High-Volume Productio	7640014515	$24,995.00	$19,996.00
Accessories				
PRE-SCAN IMPRINTER FI-5900C/FI-5950	Accessory	CG01000519501	$1,995.00	$1,596.00
POST-SCAN IMPRINTER FI-5900C/FI-5950	Accessory	CG01000519601	$1,995.00	$1,596.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-60F	High-Speed Flatbed Scanner for scar	PA03420B005	$395.00	$316.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-6110	Color Duplex Desktop Scanner, 20pp	PA03607B065	$895.00	$716.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-6400	fi-6400, fi-6400, 100PPM/200IPM PS	PA03575B405	$12,995.00	$10,396.00
Accessories				
POST IMPRINTER FRONT FI-6800	Accessory	CG01000531101	$1,995.00	$1,596.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-6670	fi-6670, 90ppm/180ipm, PSIP	PA03576B665	$5,995.00	$4,796.00
Accessories				
fi-667PR, Imprinter, fi-6670	Accessory	7640006772	$1,595.00	$1,276.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-6770	fi-6770, 90ppm/180ipm, PSIP	PA03576B165	$7,995.00	$6,196.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-6800	fi-6800, 130ppm/260ipm, PSIP	PA03575B065	$19,995.00	$15,996.00
Accessories				
FUJITSU FI-6800 POST IMPRINTER, BACK	Accessory	7640017939	$1,995.00	$1,596.00
POST IMPRINTER FRONT FI-6800	Accessory	CG01000531101	$1,995.00	$1,596.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-7160	Fujitsu fi-7160 Scanner	PA03670B055	$1,195.00	$956.00
Bundles				
Fujitsu fi-7160	Fujitsu fi-7160, 60ppm/120ipm PSCP	CG01000286401	$1,495.00	$1,196.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu fi-7460	FI-7460 DEPT SCANNER PSIP 60PF	PA03710B055	$3,995.00	$3,196.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu ScanSnap iX100	Mobile Scanner	PA03688B005	$229.00	$183.20
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu ScanSnap iX500	Fujitsu ScanSnap iX500	PA03656B305	$495.00	$396.00
(A1) Main Software				
FUJITSU SCANSNAP iX500 DELUXE BUNDI	FUJITSU SCANSNAP iX500 DELUXI	PA03656B015	$595.00	$476.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu ScanSnap N1800	Fujitsu ScanSnap N1800 - 20 PPM/ 4	7640015372	$1,895.00	$1,516.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu-fi-7180	Fujitsu fi-7180 Scanner - 80ppm/160i	PA03670B005	$1,995.00	$1,596.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu-fi-7260	Fujitsu fi-7260 Scanner - 80ppm/160i	PA03670B555	$1,995.00	$1,596.00
Model	**Description**	**Item Number**	**Suggested Retail**	
Fujitsu-fi-7280	Fujitsu fi-7280 Scanner	PA03670B505	$2,495.00	$1,996.00

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

MCCCD Pricing

P-208II

The Canon imageFORMULA P-208II Scan-tini personal document scanner's ultra-compact size and robust features make it ideal for mobile use at home, the office and virtually anywhere in between. It moves from location to location as easily as it moves paper-based information to select Windows® and Mac® devices and beyond.

Item No.	Description		MSRP	
9704B007AA	P-208II		$199	$178.88

P-215II

The imageFORMULA P-215II Scan-tini personal document scanner is an ideal solution for both Windows and Mac environments. Complete with a built-in card reader, the P-215II scanner's compact size, simple use, and high quality imaging bring sophistication to mobile and portable information capture, storage and collaboration

Item No.	Description		MSRP	
9705B007AB	P-215II		$299	$268.80

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

DR-C225

The Canon imageFORMULA DR-C225 Document Scanner's innovative, space-saving design makes it standout in any office environment for improving information accessibility, management and collaboration. Its flexibility and high image quality are only surpassed by its easy use, making it ideal for converting and capturing paper-based documents to digital format

Item No.	Description		MSRP	
9706B002AB	DR-C225		$449	$404.40

DR-C225W

The Canon imageFORMULA DR-C225W Document Scanner's innovative, space-saving design and built-in wireless connectivity makes it a standout in any office environment. Its flexibility and enhances ease of use make it idal for moving paper-based information to select PCs, Macs, smartphones, tablets and beyond.

Item No.	Description		MSRP
9707B002AB	DR-C225W		$549

$494.40

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

DR-C240

Help boost office efficiency and productivity with the user-friendly Canon imageFORMULA DR-C240 office document scanner. With its powerful document capture capabilities and dynamic ability to scan various document types like passports, this scanner can easily convert paper-based documents into high-quality digital files for any office environment

Item No.	Description		MSRP
0651C002AB	DR-C240		$795

$712.20

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

DR-F120

Deliver versality to the workplace or home office with the imageFORMULA DR-F120 document scanner. With a sleek design that combines a flatbed with an automatic feeder, the DR-F120 scanner is simple to use, bringing high quality imaging, flexibility and easy document processing while adding a hint of elegance to any desk space.

Item No.	Description		MSRP
9017B002AB	DR-F120		$399

$358.80

DR-M140

The Canon imageFORMULA DR-M140 document scanner is a compact and versatile solution to help reduce paperwork and improve workflows. With an out-of-the-box design, reliable handling and advanced image quality functions, the DR-M140 is a performance-driven device that provides the basis for an intelligent document capture system.

Item No.	Description		MSRP	
5482B002AE	DR-M140 (Capture Perfect included with Scanner)		$1,095	$921.00

Canon imageFORMULA Scanner

Dealer Price List

Version 5 Effective Date: April 10, 2017

DR-M1060

Compact and economical, the imageFORMULA DR-M1060 Document Scanner helps in information management efficiency and workflow improvements. With a versatile design, reliable handling and image capture precision, the user friendly DR-M1060 scanner can enhance productivity in any office setting.

Item No.	Description		MSRP	
9392B002AA	DR-M1060 (Capture Perfect included with Scanner)		$2,195	$1,828.30

DR-M160II

With a combination of performance, convenience and flexibility, the Canon imageFORMULA DR-M160II scanner is a compact document imaging solution for office environments. Its user-friendly design, high-quality image processing, reliable item handling and intelligent software offer end-to-end options for capturing, converting, communicating and controlling business information.

Item No.	Description		MSRP	
0114T27902	DR-M160II with VRS Elite (Capture Perfect included with Scanner)		$1,195	
◆ 9725B009AD	DR-M160II SHOWROOM			$989.00

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

DR-X10CII

Bring high-volume scanning to the workplace with the Canon imageFORMULA DR-X10C II production document scanner. The durable DR-X10C II scanner delivers easy, reliable document handling. And with Kofax VirtualReScan® software and the built-in Kofax CGA Board, users also get hight speed and enhanced image quality for powerful document capture.

Item No.	Description		MSRP	
2260C001AA	DR-X10CII 120V (Capture Perfect included with Scanner)		$17,995	$14,802.60
◆ 2260C002AA	DR-X10CII SHOWROOM			

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

DR-6010C

The imageFORMULA DR-6010C departmental scanner deliver high-speed, reliable document handling and high-quality images in a small packages. Flexibility, rich features, and ease-of-use help maximize return on investment at all levels of the business systems. The DR-6010C was developed to offer another option for decentralized capture scanning needs. In combination with its sister product, the imageFORMULA DR-4010C, these scanners offer competitive document imaging platforms designed to increase efficiencies and workflows in decentralized scanning environments.

Item No.	Description		MSRP	
3801B002BD	Canon DR-6010C w/ 16/32 bit ISIS Driver for Windows and 16/32 bit Twain Driver for Windows CapturePerfect v3.0 for Windows. (USB Cable included) (Capture Perfect included with Scanner)		$2,895	$2,388.00
◆ 3801B018AA	DR-6010C SHOWROOM			

DR-6030C

A reliable scanner with comprehensive functionarity in a desktop design that effectively delivers document capture benefits in any business application.

Item No.	Description		MSRP	
4624B002AC	Canon DR-6030C w/ 16/32 bit ISIS Driver for Windows and 16/32 bit Twain Driver for Windows CapturePerfect v3.0 for Windows. (USB Cable included) (Capture Perfect included with Scanner)		$3,995	$3,278.00

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

DR-G1100/DR-G1130

The Canon imageFORMULA DR-G1100/DR-G1130 production scanners provide businessess with a high performance, reliable and flexible scanning solution to help enhance any document management system.

Item No.	Description		MSRP	
8074B002AB	DR-G1100 (Capture Perfect included with Scanner)		$5,995	$4,899.00
◆ 8074B012AA	DR-G1100 SHOWROOM			
8073B002AB	DR-G1130 (Capture Perfect included with Scanner)		$8,995	$7,213.00
◆ 8073B014AA	DR-G1130 SHOWROOM			

ScanFront 400 CAC/PIV

The imageFORMULA ScanFront 400 CAC/PIV networked document scanner is a highly secure, full-featured and compact device for easily capturing, converting and distributing documents. The ScanFront 400 CAC/PIV scanner is designed to help improve the security of information being shared across Federal networks, while maintaining information quality, increasing manageability and helping to lower costs.

Item No.	Description		MSRP	
1255C012AA	SF400 CAC/PIV		$2,395	$1,999.00

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

ScanFront 400

Distribute business across a highly secure network with Canon's imageFORMULA ScanFront 400 networked document scanner. With a user friendly touch screen interface and intuitive features, paper documents can be captured, converted and shared virtually for improved collaboration and productiivity.

Item No.	Description		MSRP	
1255C002AC	SF400		$1,995	$1,605.00
◆ 1255C008AA	SF400 SHOWROOM			

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

CR-50/80

The Canon imageFORMULA CR-50 and CR-80 Check Transports are an easy-to-use solution to decentralize and advance traditional check processing. It offers high-quality image scanning, precise MICR accuracy, reliable item handling, and other useful features to help facilitate efficiencies and successful electronic transactions.

Item No.	Description		MSRP	
5367B002AD	Canon CR-50 w/ Ranger Driver for Windows with IQA, Scanning Utility for Windows with Canon Driver (USB Cable included)		$795	$563.50
◆ 5367B009AA	CR-50 SHOWROOM			
5368B002AD	Canon CR-80 w/ Ranger Driver for Windows with IQA, Scanning Utility for Windows with Canon Driver (USB Cable included)		$995	$736.00
◆ 5368B009AA	CR-80 SHOWROOM			

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

CR-120/150

Enhance traditional check processing with the easy to operate Canon imageFORMULA CR-120/150 compact check transports. With high-speed, high-quality, precise processing capabilities plus reliable item handling and other useful features, the CR-120/150 check transports can help promote adaptability and productivity for financial applications.

Item No.	Description		MSRP	
1722C001AA	CR-120		$995	$845.00
0132T237	CR-120 MSR		$1,085	$956.00
◆ 1722C006AA	CR-120 SHOWROOM			$1,999.00
1721C001AA	CR-150		$1,295	$1,189.00
0132T236	CR-150 MSR		$1,385	
◆ 1721C005AA	CR-150 SHOWROOM			

Canon
imageFORMULA Scanner

Dealer Price List
Version 5 Effective Date: April 10, 2017

Back to Index

CR-190i II

Deliver high performance, reliability and image quality to production check processing with Canon's imageFORMULA CR-190i II high-volume check transport. With a convenient countertop design and versatile document handling, the CR-190i II check transport can help meet even the toughest challenges.

Item No.	Description		MSRP	
1009C002AA	Canon CR-190i II		$2,995	$2,582.90
◆ 1009C006AA	CR-190i II SHOWROOM			

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

						Current	MCCCD Fees								
	Cost		Equipment				Service Charges	Overages		Service Charges	Overages		Service Charges	Overages	
Campuses	Minumum Monthly Cost	Minumum Annual Cost	MFD's	AVG Monthly B&W & Color Impressions	Printers	AVG Monthly B&W & Color Impressions	Copy Center (Production MFD's	Black	White	Convenience MFD's	Black	White	Printers	Black	White
CGCC	$15,751.30	$189,015.60	48	310721	184	103814	Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
DO	$0.00	$0.00	34	175950	204	182940	Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
EMCC	$11,336.97	$136,043.64	25	255583			Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
GCC	$26,402.10	$316,837.20	57	65048	207	196398	Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
GWCC	$28,708.15	$344,497.80	60	591159	200	151937	Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
MCC	$39,503.67	$474,044.04	83	890011	268	322642	Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
MCOR	$0.00	$0.00													
MSC	$0.00	$0.00													
PC	$20,803.39	$249,639.48	45	241439	254	113075	Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
PVCC	$13,907.18	$166,886.16	36	395241			Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
RSC	$0.00		1	4117	199	135242									
SCC	$18,353.49	$220,241.88	38	365671			Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
SMCC	$11,054.46	$132,653.52	28	181268	83	423396	Gold	$0.0042	$0.0480	Gold	$0.0077	$0.0480	Silver	$0.0160	$0.1150
Total	$185,820.71	$2,229,859.32	455	3476208	1599	1629444									

Key	
Gold	Service and Supplies Excludes Paper
Silver	Service and Supplies Excludes Staples & Paper

						POA	MCCCD Fees								
	Cost		Equipment				Service Charges	Overages		Service Charges	Overages		Service Charges	Overages	
Campuses	Minumum Monthly Cost	Minumum Annual Cost	MFD's	AVG Monthly B&W & Color Impressions	Printers	AVG Monthly B&W & Color Impressions	Copy Center (Production MFD's	Black	White	Convenience MFD's	Black	White	Printers	Black	White
CGCC	*	*	48	310721	184	103814	Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
DO			34	175950	204	182940	Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
EMCC	*	*	25	255583			Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
GCC	*	*	57	65048	207	196398	Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
GWCC	*	*	60	591159	200	151937	Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
MCC	*	*	83	890011	268	322642	Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
MCOR															
MSC															
PC	*	*	45	241439	254	113075	Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
PVCC	*	*	36	395241			Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
RSC			1	4117	199	135242									
SCC	*	*	38	365671			Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
SMCC	*	*	28	181268	83	423396	Gold	$0.0038	$0.0440	Gold	$0.0065	$0.0440	Silver	$0.0075	$0.0650
Total	*	*	455	3476208	1599	1629444									

Key	
Gold	Service and Supplies Excludes Paper
Silver	Service and Supplies Excludes Staples & Paper

*** We do not know the equation matrix to calculate Total $amount savings.**

*** We would like to discuss Copy Center Production Equipment Upgrades would improve CPC rates!**

MCCCD STAFFING POSITIONS

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Results ← People ← Products ← Technology ← Processes

	Monthly Cost	Job Description
Site Lead:	**$ 4,250.00**	This POA staff position will have 3-5 years plus of proven reprographic/Print Industry / customer service experience Daily Print production schedules and on-time delivery working in a deadline driven environment **Focused on** Customer Service and being able to have a Say "Yes" mentality to help grow our business Ability to function with a high level of patience, tact and diplomacy in handling any "complaint" situations Knowledgeable on InDesign, Adobe Acrobat and other reprographic software application. **Focused on** continuously look for opportunities to increase the efficiency of our Digital Imaging operations to save money Seek opportunities to increase our capabilities and make recommendations to the key contact for cost savings Demonstrate proficiency in explaining all products, services, turnaround times, delivery schedules and guarantees to the clients Maintain all records and compliance on security and confidentiality of client materials Maintain all records & compliance on risk management associated with any client materials that have governance such as PPI, HIPAA **Focused on** Reporting-Maintain all records and reports pertaining to production and volumes at the site (MFPs/printers/copy center) Maintain a proper inventory of all office supplies required for the efficiency of all support services including MFPs and printers Compiles and collects all information necessary to provide the client with monthly reports Maintains a facility that is organized and meets tour quality standards at all times Comply with MCCCD policy with any information seen during the copy process (strictly confidential does not leave the Copy center) Displays high ethical standard, integrity, work ethic, and loyalty at all times
Production Lead:	**$ 4,085.00**	This person will have 2-3 years plus of reprographic experiences This position requires a high cadence, work ethic and production capacity. **Focused on** Producing High Quality materials (Quality is always job #1) on a timely basis Working knowledge of Microsoft products pertaining to the specific position including but not limited to Outlook, Word, and Excel. Working Knowledge of Adobe InDesign and other graphic arts software preferred. Knowledge of Production print, finishing and bindery equipment and utilization of typical office services equipment and technology Be personable, articulate, knowledgeable and professional in presenting oneself in a professional setting Flexibility in dealing with simultaneous projects- demonstrated ability to multi-task Attention to detail- committed to accuracy, quality manufacturing practices, within a fast paced deadline driven environment **Focused on** visual acuity, with the ability to ensure clients corporate graphic and brand standards Strong initiative required; ability to work independently with minimal direct supervision Displays high ethical standard, integrity, work ethic, and loyalty at all times
Help Desk:	**$ 3,750.00**	Knowledgeable on all aspects of the POA MFP's feature set-end user adoption **Focused on** departmental equipment performance, uptime, end-user training and education Proactively maintain service repairs and upkeep to manufacturer specifications (including assisting supply installations) Intended to fix or triage 50% +/- of most common help desk issues Ready access for end-user training and re-education including document handling and workflow Can assist with PHC Mobility printing- tablets, smart phones strategies Can assist with PCH Document Management Scanning and imaging applications & workflows Can help train or assist with any Document page-level edits and markups Train and educate on all common cost-saving efforts- two sided copying- mailboxes- proof copies Understands PCH Security and confidentiality "Best Practices" Displays high ethical standard, integrity, work ethic, and loyalty at all times
FM Associate	**$ 3,295.00**	Knowledgeable on all aspects of the POA MFP's feature set-end user adoption **Focused on** departmental equipment performance, uptime, end-user training and education Knowledge of Production print, finishing and bindery equipment and utilization of typical office services equipment and technology Be personable, articulate, knowledgeable and professional in presenting oneself in a professional setting Flexibility in dealing with simultaneous projects- demonstrated ability to multi-task Attention to detail- committed to accuracy, quality manufacturing practices, within a fast paced deadline driven environment **Focused on** visual acuity, with the ability to ensure clients corporate graphic and brand standards Strong initiative required; ability to work independently with minimal direct supervision Displays high ethical standard, integrity, work ethic, and loyalty at all times ***Forklift Certification**
Service Tech(s):	**Included**	Knowledgeable/Trained on POA's MPS process **Focused on** departmental equipment performance and uptime Proactively maintain service repairs and upkeep to manufacturer specifications Inspection of all critical areas of the equipment Update necessary Firmware/software upgrades Preventative Maintenance Parts replacements needed to extend the uptime of the equipment Machine Cleaning Install supply/consumables Assist in evaluation and potential replacements of equipment Displays high ethical standard, integrity, work ethic, and loyalty at all times

PLESAE NOTE *WE WOULD LIKE TO SHARE ADDITIONAL COSTS SAVINGS AND ENHANCE THE EDUCATIONAL OPPORTUNITY WITH MCCCD STUDENTS

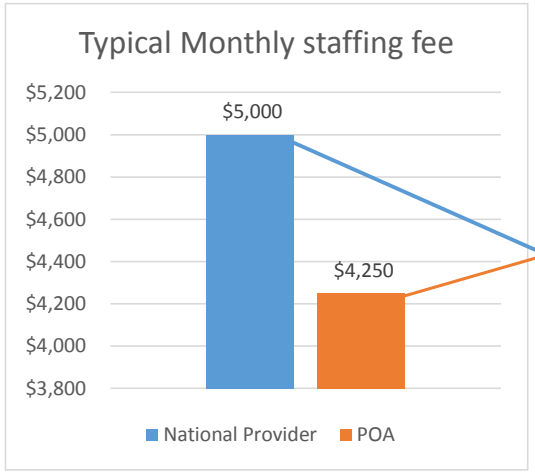
Document Services Group

The following charts illustrates two very important differentiating elements of POA's FM services group;

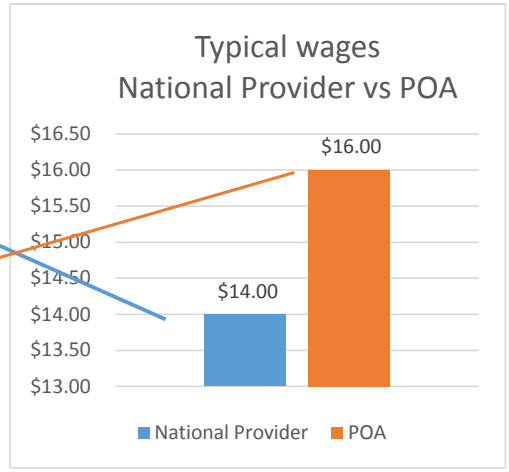
1 POA charges less per month simply because we do not have the layers of management and shareholder revenue & profitability requirements

2 POA reinvests a significantly greater portion of our FM revenues back into our client's Copy & Mail center operations, in the form of higher wages of our onsite staff. This is perhaps the single biggest benefit of utilizing POA for FM services.

	Fee
National Provider	$ 5,000
POA	$ 4,250



	Wages
National Provider	$ 14.00
POA	$ 16.00



Benefit to our clients? PCH

Better, more qualifed operators
Longer tenure- less turnover
Ownership to results
Understanding of the bigger picture
Higher Quality materials- attention to detail
Cadence- need it now production

MCCCD - Copy Center Ancillary Equipment Options

Bindery Equipment	Units	Cost	Descriptions
Manual Settings Desktop Folder	1	$ 3,326.40	MBM 408 Automatic Desktop Paper Folder
Rhinotuff Punch , with coil die	1	$ 3,781.05	Rhin-O-Tuff HD7700 Onyx includes one standard die, 3 year warranty
Spinner coil inserter	1	$ 1,207.50	Rhin-O-Tuff 4170 Coil Inserter, 3-Year warranty
Fastback 20 Thermal Tape Binding System	1	$ 3,648.75	Powis Parker Fastback 20 Thermal Tape Binding System
Heavy Duty 25" Laminator	1	$ 3,656.10	DryLam LPP 6512 Laminator with Stand
Padding Equipment	1	$ 678.30	Challenge Paddy Wagon
Desktop Paper Drill	1	$ 872.81	MBM 55 Single Spindle Tabletop Paper Drill
Shrinkwrapper Tabletop 12x18	1	$ 850.83	Preferred Pack Desktop Shrink Wrap System with Heat gun
18" Electric Paper Cutter	1	$ 6,313.13	MBM Triumph 18" Electric Paper Cutter, with Electric Cut, Manual Clamp
Estimated Freight for List	*Additional per item		

Cust. Name: **POA-Maricopa Community College - EMS**

Order Type: Purchase
Description: Robert Vanlaarhoven

Customer #:
Dealer # 992 - Neopost Southwest

Pricing Type: Commercial
Rep No: - Nick Gossi

	Cyl	Product	Offer Type	Product Description	Qty	Sale Price
N	ST	SLMC70PRT-N	Standard	Single Station - Multi-Carrier EMS Base Software, 70 lbs Sc	1	
N	ST	EMSADC-N	Standard	Address Verification Unlimited No Cost Subscription	1	
N	ST	G2AD01-N	Standard	Address Verification Activation - Per Work Station	1	
N	ST	G2IMDWP-N	Standard	Enables EMS/IS-Series Mailing System interface to Dynami	1	
N	ST	SLDW-N	Standard	Differential Weighing Options for 30 lbs, 70 lbs & 149 lbs E	1	
N	ST	EMSAPCTS-N	Standard	All In One PC with 23in LED Touch Screen Monitor	1	

Equipment Total	$9,323.65

	Meter / Apps
$1023.00	Level 1 Maintenance
$883.20	Annual Software Care/Software Support

Digital Printing	
Data Quality	
Document Systems	
Mailing Systems	
Output Management	
Shipping & Tracking	**$10,722.20**

Cust. Name: **POA-Maricopa Community College - IN700**

Order Type: Purchase
Customer #:
Pricing Type: Commercial

Description: Robert Vanlaarhoven
Dealer # 992 - Neopost Southwest
Rep No: - Nick Gossi

	Cyl	Product	Offer Type	Product Description	Qty	Sale Price
N	MS	IN700	Standard	IN Series 700 Base w/ Mixed Size Feeder, sealer and drop t	1	
N	MS	INDS7	Standard	Dynamic Weighing Platform for IN Series 700/750 Bases	1	
N	MS	INDU100	Standard	IN Series 100 Department Upgrade	1	
N	MS	INWP30	Standard	IN Series 30 lb Weighing Platform	1	
N	MS	MST2	Standard	Mail Conveyor Stacker	1	

Equipment Total	**$13,736.53**

Digital Printing	
Data Quality **Document Systems** **Mailing Systems**	
Output Management	**$13,736.53**

$1577.40	Meter / Apps
	Level 1 Maintenance
	Other Support/Subscriptions-see lease wrksht

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Cust. Name: **POA-Maricopa Community College - IN700**

Order Type: Purchase
Description: Robert Vanlaarhoven
Sales Order #:

Customer #:
Dealer # 992 - Neopost Southwest
Split Order: None

Pricing Type: Commercial
Rep No: - Nick Gossi

Notes:

Meter Detail:

Product ID	Qty	Meter Code	Meter Rental	Postal Rates	Postal Exp M	E-Svcs	E-Svcs E-RR	Meter Promo Code
IN700	1	IN700AI	$75.00	$0.00	$0.00	$0.00	$0.00	MS44LP

Cust. Name: **POA-Maricopa Community College - IS5000**

Order Type: Purchase
Description: Robert Vanlaarhoven - Cloned

Customer #:
Dealer # 992 - Neopost Southwest

Pricing Type: Commercial
Rep No: - Nick Gossi

	Cyl	Product	Offer Type	Product Description	Qty	Sale Price
N	MS	IS5000APC	Standard	IS-5000 210 LPM Base, PostCard Version MMF, 5.7" Contro	1	
N	MS	IS56DWM PKG	Standard	IS-5000/6000 Dynamic Weighing Module	1	
N	MS	IS56STACKER	Standard	Expandable IS-5000/6000 Stacker	1	
N	MS	ISWP30	Standard	IS Series 30lb. Weigh Platform	1	
N	DS	MMC104	Standard	104" Custom Workstation w/Risers, Locking Doors	1	

Equipment Total	**$26,013.90**

Digital Printing	
Data Quality **Document Systems** **Mailing Systems**	
Output Management	**$26,013.90**

$2684.00	Meter / Apps
	Level 1 Maintenance
	Other Support/Subscriptions-see lease wrksht

Cust. Name: **POA-Maricopa Community College - WTS Lite**

Order Type: Purchase
Description: Robert Vanlaarhoven -

Customer #:
Dealer # 992 - Neopost Southwest

Pricing Type: Commercial
Rep No: - Nick Gossi

	Cyl	Product	Offer Type	Product Description	Qty	Sale Price
N	ST	LWTSHHSUB-N	Standard	WTS LITE Handheld Subscription (Per Handheld)	2	
N	ST	LWTSINST-N	Standard	WTS LITE REMOTE INSTALLATION	1	
N	ST	LWTSLABPTR-N	Standard	WTS LITE THERMAL LABEL PRINTER	1	
N	ST	LWTSSSUB-N	Standard	WTS LITE Subscription	1	
N	ST	LWTSTRAIN-N	Standard	WTS LITE REMOTE TRAINING	1	
N	ST	LWTSWS-N	Standard	WTS LITE WIRELESS BARCODE SCANNER	1	
N	ST	LWTSXT2CASE-N	Standard	WTS LITE XT2 CASE	2	
N	ST	LWTSXT2W00-N	Standard	WTS LITE XT2 WIFI ONLY (Includes Handheld License)	2	
N	ST	LWTSXT2XBAT-N	Standard	WTS LITE XT2 EXTENDED BATTERY	2	

Equipment Total	**$7,565.85**

	Meter / Apps
$2828.00	Level 1 Maintenance
	Software Subscription

Digital Printing	
Data Quality	
Document Systems	
Mailing Systems	
Output Management	**$7,565.85**
Shipping & Tracking	

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Purchase Quote/Equipment and Software Maintenance Quote

Agreement Number

Your Business Information

MARICOPA COUNTY COMMUNITY COLLEGE DISTRICT FOR

Full Legal Name of Client / DBA Name of Client		Tax ID # (FEIN/TIN)	
		AZ	
Billing Address : Street	**City**	**State**	**ZIP+4**
Billing Contact Name	**Billing Contact Phone #**	**Billing Account #**	
		AZ	
Installation Address (if different from billing address) : Street	**City**	**State**	**ZIP+4**
Installation Contact Name	**Installation Contact Phone #**	**Installation Account #**	
	2017-08-09		
PO #	**Quote Expiration Date**		

Your Business Needs

Qty	Item	Business Solution Description	Sales Type	Price
1	DM125	DM125 Digital Mailing System	PURCHASE	
1	SBRP	SBRP - DM125 Digital Mailing System	PURCHASE	
1	PR00	PR00- Meter for DM125 / DM225	RENT	
1	SJ15	SoftGuard for DM100i/DM125	RENT	
1	PRW5	PRW5 - 5 lb. Integrated Weighing	PURCHASE	
1	MPC4	MPC4 Integrate Weigh Platform DM125	PURCHASE	
1	1FBL	1FBL - DM Series Analytics (50 Accounts)	PURCHASE	
1	1FAB	Dept Accounting Enabler (5 Accts)	PURCHASE	
1	1FNV	Inview Accounting Upgrade	PURCHASE	
1	PRM1	PRM1 - Moistener for DM125	PURCHASE	
1	7PR0	DM125 US Meter Subscription	RENT	
1	STDSLA	Standard SLA-Equipment Service Agreement (for DM125 Digital Mailing System)	SLA	

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Purchase Total**	$ 957.00
Monthly Total**	$ 40.00
Annual Total**	$ 19.50

***Plus applicable taxes which will be applied at the time of billing.*

Your Payment Plan

Quarterly Billing Total**

Type	Fees
Meter	$ 120.00

Annual Billing Total**

Type	Fees
Equipment Maintenance	$ 19.50

Tax Exempt

( ) Tax Exempt Certificate Attached
( ) Tax Exempt Certificate Not Required

(X) Purchase Power® transaction fees included
( ) Purchase Power® transaction fees extra

Shipping and Handling	$ 0.00

Initial Term : 12 Months
***Plus applicable taxes which will be applied at the time of billing.*

Sales Information

Karl Fink	karl.fink@pb.com
Account Rep Name	Email Address

This Quotation is for budgeting and planning purposes only and is not legally binding. The supply of any goods or services is subject to a separate written order which will be issued by Pitney Bowes and will be subject to the terms and conditions incorporated therein.

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Purchase Quote/Equipment and Software Maintenance Quote

Agreement Number

Your Business Information

MARICOPA COUNTY COMMUNITY COLLEGE DISTRICT FOR

Full Legal Name of Client / DBA Name of Client		Tax ID # (FEIN/TIN)	
		AZ	
Billing Address : Street	**City**	**State**	**ZIP+4**
Billing Contact Name	**Billing Contact Phone #**	**Billing Account #**	
		AZ	
Installation Address (if different from billing address) : Street	**City**	**State**	**ZIP+4**
Installation Contact Name	**Installation Contact Phone #**	**Installation Account #**	
	2017-08-09		
PO #	**Quote Expiration Date**		

Your Business Needs

Qty	Item	Business Solution Description	Sales Type	Price
1	DM400C	DM400C Digital Mailing System	PURCHASE	
1	SBTA	DM400C Digital Meter System	PURCHASE	
1	G900	Meter for DM300/DM400/475 Series	RENT	
1	4CES	US LIVE DM400C BASE - ES2	PURCHASE	
1	SJ40	SoftGuard for DM400	RENT	
1	1FY8	DM400 95 LPM	PURCHASE	
1	SV5A	DM Series Analytics (50 Accounts)	PURCHASE	
1	1FAL	INVIEW 50 DEPT Accounting	PURCHASE	
1	1GW5	5lb Integrated Weighing Feature	PURCHASE	
1	MP9G	Integrated Weighing Platform	PURCHASE	
1	G9SS	USPS Tracking Services Activation	RENT	
1	STDSLA	Standard SLA-Equipment Service Agreement (for DM400C Digital Mailing System)	SLA	

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Purchase Total**	$ 3,241.25
Monthly Total**	$ 52.00
Annual Total**	$ 324.75

***Plus applicable taxes which will be applied at the time of billing.*

Your Payment Plan

Quarterly Billing Total**

Type	Fees
Meter	$ 156.00

Annual Billing Total**

Type	Fees
Equipment Maintenance	$ 324.75

Tax Exempt

( ) Tax Exempt Certificate Attached
( ) Tax Exempt Certificate Not Required

(X) Purchase Power® transaction fees included
( ) Purchase Power® transaction fees extra

Shipping and Handling	$ 0.00

Initial Term : 12 Months
***Plus applicable taxes which will be applied at the time of billing.*

Sales Information

Karl Fink	karl.fink@pb.com
Account Rep Name	Email Address

This Quotation is for budgeting and planning purposes only and is not legally binding. The supply of any goods or services is subject to a separate written order which will be issued by Pitney Bowes and will be subject to the terms and conditions incorporated therein.

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Purchase Quote/Equipment and Software Maintenance Quote

Agreement Number

Your Business Information

MARICOPA COUNTY COMMUNITY COLLEGE DISTRICT FOR

Full Legal Name of Client / DBA Name of Client		Tax ID # (FEIN/TIN)	
		AZ	
Billing Address : Street	**City**	**State**	**ZIP+4**
Billing Contact Name	**Billing Contact Phone #**	**Billing Account #**	
		AZ	
Installation Address (if different from billing address) : Street	**City**	**State**	**ZIP+4**
Installation Contact Name	**Installation Contact Phone #**	**Installation Account #**	
	2017-08-09		
PO #	**Quote Expiration Date**		

Your Business Needs

Qty	Item	Business Solution Description	Sales Type	Price
1	SENDPROPSERIES	SendPro P Series	PURCHASE	
1	AZBD	SendPro P3000 Series WOW	PURCHASE	
1	AZBE	SendPro P Series Mono Print Module	PURCHASE	
1	APSH	Connect +220 LPM Speed	PURCHASE	
1	MSD2	15" Color Touch Display	PURCHASE	
1	MSPS	SendPro P Series Power Stacker	PURCHASE	
1	1FW6	30 lb Interface Weigh w/External Display	PURCHASE	
1	MP30	15/30 lb Weighing Platform	PURCHASE	
1	APA2	100 Dept Analytics	PURCHASE	
1	NV10	INVIEW TMR Web Acct Bundle Single only	PURCHASE	
1	NVMA	NVMA - INVIEW Dashboard - Single Meter	RENT	
1	MW90650	Tape Moistener Asmbly Connect+ 3000 Mono	PURCHASE	
1	4W00	Connect+ /SendPro P Series Meter	RENT	
1	SJM3	SoftGuard for SendPro P3000	RENT	

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1	M9SS	Mailstream Intellilink Services	RENT	
1	NV90	NV90 - INVIEW Subscription	RENT	
1	PTJ1	Postal Shipping	SMA	
1	APK1	Connect +Ship a Package Bundle	PURCHASE	
1	PTJN	SINGLE USER ACCESS	SMA	
1	PTJR	50 User Access with Hardware or Meter	RENT	
1	PTK1	WEB BROWSER INTEGRATION	SMA	
1	PTK3	Connect+ Meter Integration	RENT	
1	APKF	SendPro P Shipping Feature	PURCHASE	
1	STDSLA	Standard SLA-Equipment Service Agreement (for SendPro P Series)	SLA	

Purchase Total**	$ 17,839.80
Monthly Total**	$ 88.35
Annual Total**	$ 1,985.71

***Plus applicable taxes which will be applied at the time of billing.*

Your Payment Plan

Quarterly Billing Total**

Type	Fees
Meter	$ 255.00
Subscriptions	$ 10.05

Annual Billing Total**

Type	Fees
Equipment Maintenance	$ 1,985.71
N/A	N/A

Tax Exempt

( ) Tax Exempt Certificate Attached
( ) Tax Exempt Certificate Not Required

(X) Purchase Power® transaction fees included
( ) Purchase Power® transaction fees extra

Shipping and Handling	$ 0.00

Initial Term : 12 Months
***Plus applicable taxes which will be applied at the time of billing.*

Sales Information

Karl Fink	karl.fink@pb.com
Account Rep Name	Email Address

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Billing Contact Name	**Billing Contact Phone #**	**Billing Account #**	
		AZ	
Installation Address (if different from billing address) : Street	**City**	**State**	**ZIP+4**
Installation Contact Name	**Installation Contact Phone #**	**Installation Account #**	
	2017-08-10		
PO #	**Quote Expiration Date**		

Your Business Needs

Qty	Item	Business Solution Description	Sales Type	Price
1	SSO	SENDSUITE TRACKING ONLINE	PURCHASE	
1	T69D	SSTO Complete Receive and Delivery Mgmt	RENT	
2	T6MS	Wireless Mobile Scanner for SSTO	PURCHASE	
1	T6WE	Tethered Wedge Scanner for SSTO	PURCHASE	
1	SSSD	IMPLEMENTATION DAY RATE	PURCHASE	
1	STDSLA	Standard SLA-Equipment Service Agreement (for SENDSUITE TRACKING ONLINE)	SLA	

Purchase Total**	$ 3,801.00
Monthly Total**	$ 299.00
Annual Total**	$ 87.75

***Plus applicable taxes which will be applied at the time of billing.*

Your Payment Plan

Quarterly Billing Total**

Type	Fees
Subscriptions	$ 897.00

Annual Billing Total**

Type	Fees
Equipment Maintenance	$ 87.75

Tax Exempt

( ) Tax Exempt Certificate Attached
( ) Tax Exempt Certificate Not Required

( ) Purchase Power® transaction fees included
( ) Purchase Power® transaction fees extra

Shipping and Handling	$ 0.00

Initial Term : 12 Months
***Plus applicable taxes which will be applied at the time of billing.*

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Sales Information

Dean Hildreth	dean.hildreth@pb.com
Account Rep Name	Email Address

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		AZ	
Billing Address : Street	City	State	ZIP+4
Billing Contact Name	Billing Contact Phone #	Billing Account #	
		AZ	
Installation Address (if different from billing address) : Street	City	State	ZIP+4
Installation Contact Name	Installation Contact Phone #	Installation Account #	
	2017-08-09		
PO #	Quote Expiration Date		

Your Business Needs

Qty	Item	Business Solution Description	Sales Type	Price
1	SST	SendSuite Tracking	PURCHASE	
1	T2X1	Single Site Unlimited Workstation	PURCHASE	
1	T545	Add 1 Site w/ Single Workstation	PURCHASE	
1	T5FG	Route Activity Logging Feature	PURCHASE	
1	T5PR	Mail Center Productivity Reporting	PURCHASE	
1	T5EN	E-Mail Notification	PURCHASE	
1	T5MP	Low to Mid Volume 4 in. Label Printer	PURCHASE	
2	T747	Android Enhanced Tracking Assistant	PURCHASE	
1	T51M	Four Bay Cradle/Battery Charg(T746/T747)	PURCHASE	
1	F90I	Basic Installation and Training	PURCHASE	
4	SSSD	IMPLEMENTATION DAY RATE	PURCHASE	
1	T5T0	Non-Contact Programmable Wedge Scanner	PURCHASE	
1	SMA_TIER1	SMA TIER 1-SOFTWARE SERVICE AGREEMENT	SMA	
1	TS31	Low to Mid Vol Cont. Therm Direct Labels	PURCHASE	

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1	STDSLA	Standard SLA-Equipment Service Agreement (for SendSuite Tracking)	SLA	$ 1,068.75

Purchase Total**	$ 23,189.04
Monthly Total**	$ 0.00
Annual Total**	$ 2,783.00

***Plus applicable taxes which will be applied at the time of billing.*

Your Payment Plan

Quarterly Billing Total**

Type	Fees
N/A	N/A
N/A	N/A

Annual Billing Total**

Type	Fees
Equipment Maintenance	$ 1,068.75
Software Maintenance	$ 1,714.25

Tax Exempt

( ) Tax Exempt Certificate Attached
( ) Tax Exempt Certificate Not Required

( ) Purchase Power® transaction fees included
( ) Purchase Power® transaction fees extra

Shipping and Handling	$ 0.00

Initial Term : 12 Months
***Plus applicable taxes which will be applied at the time of billing.*

Sales Information

Karl Fink	karl.fink@pb.com
Account Rep Name	Email Address

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Pricing Schedule: Related Products/Services “D”

4.2.1.6 Related Products, Services and Solutions

Supplier to provide a complete range of Related Products, Services, and Solutions such as analysis, inventory control, document management, planning, software solutions, network solutions, third party integration related to the purchase or lease of items, fleet management, overflow printing services, legal document services or any other Products, Services and Solutions offered by Supplier.

Pacific Office Automation is an authorized solutions provider with a complete line card of solutions in the following categories: Enterprise Document Management - with emphasis on (AP, HR Onboarding, and Contract Management), Enterprise Search, Workflow Routing, Print Management and Reporting, Security, Fax Server Solutions, Desktop Software solutions, PrintShop Specific Solutions (Navigate/Connect job submission tool) and Mailroom Specific Solutions (WTS, Pitney Bowes).We have also included software examples: ViaWorks (search for any document in your network). GMC Inspire™ is the only single-design Customer Communication Management (CCM) solution that lets you create, manage and deliver quality customer communications.

*Please note: We would like to address Print Management Solutions pricing (e.g.: Equitrac Express and PaperCut…Equitrac Express pricing is not based upon number of users while PaperCut is based upon number of users). We would also like to address Mailroom Tracking Solutions (Neopost’s WTS and Pitney Bowes’…a number of variables to consider (number of handhelds, sophistication of the products, etc.). Please let us know when we can meet to discuss further (presentations and pricing).

MARICOPA COMMUNITY COLLEGES

PACIFIC OFFICE AUTOMATION
— PROBLEM SOLVED —

Navigate/Connect Solution

*Copy Center Job Submission Tool

Qty	Item Description	Order Number	MCCCD
	software items:		
1	Navigate Pro (print submission, workflow, and accounting)	NavPro	$ 28,000.00
1	Professional Services (Install, Training, Configuration, and Customization) per hour	ECMPS	$ 4,000.00
		Software totals:	$ 32,000.00
		Lease	$672.00/mo
	Maintenance items:		
	navpro maint - montly	**Maintenance totals:**	$293.34/mo.
	ZAL001 POA Prof. Service Hours		$75.00/hr.