## **Caliente Construction Inc.**

## General Construction - Construction Management - Design/Build - Facilities Management

October 23, 2018

Mr. Gary Eberhard Maricopa County Community College District Purchasing Department 2411 West 14<sup>th</sup> Street Tempe, AZ 85281

Re: Request for Qualifications 34534-2 Job Order Contracting(JOC) Services Commercial General Construction - District Wide

Dear Gary:

Caliente Construction is very pleased to have been selected as a Job Order Contractor for the new MCCCD JOC Agreement. As requested, please see our Co-efficient below.

## **JOC Profit and Overhead Factor**

	Cost of the Project (Delivery Order) Value					
	\$0 -	\$50,000 -	\$100,000 -	\$200,000	\$500,000 -	\$1,000,00
	\$49,999	\$99,999	\$199,999	-	\$999,999	0 +
				\$499,999		
Coefficient	14	14	12	12	10	8

The coefficients shown in the table above shall be used to determine the final amount payable to the Contractor for his Direct and Subcontracted costs for each project. Mark-up coefficients shall include Contractor's fee, costs of premiums for bonds, insurance, and all expenses or costs listed in the Contract General Conditions, along with all other expenses or costs not included in the Direct Cost of the Work, including any pre-construction services (i.e. estimating, etc.). Sales Tax will be added to the above amounts for the total cost of the Work.

Caliente's team is looking forward to continuing to serve MCCCD. Thank you for your consideration of our information. Please contact me should you have any questions or wish to discuss.

Respectfully submitted,

Lorraine Bergman President/CEO



