

Desking Systems		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
Office Star Products (OSP)		50%	51%	52%	N	Varies by product	N/A
Southern Aluminum		N/A	N/A	N/A	N	Limited Lifetime	N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N	Limited Lifetime	N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Panel Wrapped Systems		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Wood Casegoods		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Laminate Casegoods		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Ergonomic Seating and Stools		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Guest Seating		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Conference Seating		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Side Chairs and Stools		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Stack Chairs		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

High Performance Task Chairs (24/7 Seating)		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Bookcases		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Storage Cabinets		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Conference Tables		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Classroom/Nesting Tables		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Moderate Computer Support Tables		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Ergonomic Work Tools		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Ergonomic Ancillary Products		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Ancillary Items		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Demountable Wall Systems		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Classroom Seating		% Discount Off			Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%			
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Y	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Labor Rates & Delivery Fees

Labor Rates for Services	Hourly Rate
Design Services (Includes drawings and revisions) (Regular Hours)	\$45.00
Installation Services (Regular Hours)	\$42.00
Installation Services (After Hours)	\$65.00
Disassembly/Relocation/Reconfiguration Services (Regular Hours)	\$42.00
Project Management (Regular Hours)	\$42.00
Project Management (After Hours)	\$65.00
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$65.00
Repair Services (Regular Hours)	\$42.00
Repair Services (After Hours)	\$65.00
Reupholstering Services (Regular Hours)	As Quoted
Reupholstering Services (After Hours)	As Quoted
Refurbishing Services (Regular Hours)	As Quoted
Refurbishing Services (After Hours)	As Quoted
Warehousing Services	\$42.00
Custom Fabricated Furniture Services (Regular Hours)	As Quoted
Custom Fabricated Furniture Service (After Hours)	As Quoted
Minimum Delivery Fee	\$ 85.00
	2 hr min.