Desking Systems			% Discount Off				
	Desking Systems	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
Office Star Products (OSP)		50%	51%	52%	N	Varies by product	N/A
Southern Aluminum		N/A	N/A	N/A	N	Limited Lifetime	N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N	Limited Lifetime	N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Panel Wrapped Systems		% Discount Off				
	Pallel Wrapped Systems	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Mood Cosagoods		% Discount Off				
	Wood Casegoods	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
IontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
ISI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Laminata Casagonda		% Discount Off				
	Laminate Casegoods	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		, 25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture	,	45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Ergonomic Seating and Stools		% Discount Off				
	Ergonomic Seating and Stools	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
IontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
. , ISI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Cuest Septing		% Discount Off				
	Guest Seating	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
IontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
ISI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Conformed Section		% Discount Off				
	Conference Seating	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		, 25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating	!	45%	46%	47%	N	10 Years	N/A
Indiana Furniture	,	45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Side Chairs and Stools		% Discount Off				
	Side Chairs and Stools	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Stack Chairs		% Discount Off				
	Stack Chairs	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

High F	Performance Task Chairs (24/7 Seating)		% Discount Off				
nigii r	remorniance rask chairs (24/7 Seating)	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Pankanan		% Discount Off				
	Bookcases	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating	}	45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Stavaga Cabinata		% Discount Off				
	Storage Cabinets	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
IontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
ISI ,		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Conference Tables		% Discount Off				
	Conference Tables	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating	,	45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Classroom/Nesting Tables		% Discount Off				
	Classiconi/Nesting Tables	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Moderate Computer Support Tables			% Discount Off				
IVI	oderate Computer Support Tables	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
IontiCraft		25%	26%	, 27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
ISI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
/ersteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Ergonomic Work Tools			% Discount Off				
		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	cturer Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Ergonomic Ancillon, Droducto		% Discount Off				
Ergonomic Ancillary Products		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	acturer Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	\	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
ontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
ISI ,		45%	46%	47%	N	15 Years	N/A
gan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Ancillary Itoms		% Discount Off				
	Ancillary Items	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	urer Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni		50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
ISI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

	Domountable Wall Systems		% Discount Off				
	Demountable Wall Systems	\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	-	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture		45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Classroom Spating			% Discount Off				
Classroom Seating		\$1-\$50,000	\$50,001-\$250,000	\$250,000+			
Manufacturer	rer Manufacturer Defined Category	%	%	%	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Alumni	+	50%	51%	52%	N	15 Limited	N/A
Amtab		55%	56%	57%	N	15	N/A
AMQ		50%	51%	52%	N	10	N/A
Diversified		55%	56%	57%	N	Lifetime	N/A
Haskell		50%	51%	52%	N	Lifetime	N/A
MiEN		45%	46%	47%	N	Varies by product	N/A
NorvaNivel		45%	46%	47%	N	10	N/A
CEF		35%	36%	37%	N	12	N/A
KI		47%	48%	49%	Υ	15	N/A
Kore		20%	21%	22%	N	Lifetime	N/A
OFGO		50%	51%	52%	N	Lifetime	N/A
OFM		45%	46%	47%	N	Lifetime	N/A
Allied		50%	50%	50%	N	30.5 Year	N/A
OSP		50%	51%	52%	N		N/A
Southern Aluminum		N/A	N/A	N/A	N		N/A
JontiCraft		, 25%	26%	27%	N	Varies by product	N/A
Wisconsin Bench		55%	56%	57%	N	Varies by product	N/A
Aurora		35%	36%	37%	N	Limited Lifetime	N/A
Berco		45%	46%	47%	N		N/A
Biofit		45%	46%	47%	N	13 Year	N/A
Borgo		45%	46%	47%	N	Limited Lifetime	N/A
Lesro		45%	46%	47%	N	2 Year	N/A
Light Corporation		45%	46%	47%	N	Limited	N/A
National Public Seating		45%	46%	47%	N	10 Years	N/A
Indiana Furniture	•	45%	46%	47%	N	20 Years	N/A
Mooreco		40%	41%	42%	N	10	N/A
Safco/Mayline		50%	51%	52%	N	Limited Lifetime	N/A
JSI		45%	46%	47%	N	15 Years	N/A
Egan		45%	46%	47%	N	"Return to Factory"	N/A
Versteel		45%	46%	47%	N	Lifetime	N/A
SpecialT Furniture		45%	46%	47%	N	Varies by product	N/A

Labor Rates & Delivery Fees

Labor Rates for Services	Hou	rly Rate			
Design Services (Includes drawings and revisions) (Regular Hours)	\$	45.00			
Installation Services (Regular Hours)	\$	42.00			
Installation Services (After Hours)	\$	65.00			
Disassembly/Relocation/Reconfiguration Services (Regular Hours)	\$	42.00			
Project Management (Regular Hours)	\$	42.00			
Project Management (After Hours)	\$	65.00			
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$	65.00			
Repair Services (Regular Hours)	\$	42.00			
Repair Services (After Hours)	\$	65.00			
Reupholstering Services (Regular Hours)	As	Quoted			
Reupholstering Services (After Hours)	As	Quoted			
Refurbishing Services (Regular Hours)	As	Quoted			
Refurbishing Services (After Hours)	As	Quoted			
Warehousing Services	\$	42.00			
Custom Fabricated Furniture Services (Regular Hours)	As	Quoted			
Custom Fabricated Furniture Service (After Hours)	As	Quoted			
Minimum Delivery Fee	\$	85.00			