

PRICE PROPOSAL FORM

JOB ORDER CONTRACTING FOR MECHANICAL SERVICES – 22-14PV

Contractor: HACI Service, LLC

UNIT PRICE BOOK

Firm-fixed coefficients shall include all costs associated with performing the work as follows: The direct cost of doing the work, project management, supervision, labor, overhead, general and administrative, profit, project office expenses, mobilization and close-out costs, insurance, waste and excess material, compliance with environmental laws, work site signs, barriers, and the 1GPA 1% administration fee.

Coefficient/Multiplier should exclude Non-Pre-Priced (NPP) items, Design Services, Bonds, permits, and Sales Tax.

Unit Price Book utilized: R.S. Means Facilities Construction Cost Data

This form may be duplicated if more than one price book is being used.

	Unit Price Book Methodology	Coefficient	Comments
1.	Coefficient for Base JOC work, Monday through Friday normal working hours	<u>0 . 78</u>	22% Discount on RS Means Pricing
2.	Coefficient for JOC work, after hours, weekends and holidays, etc.	<u>0 . 83</u>	17% Discount on RS Means Pricing
3.	Coefficient for JOC work, Davis Bacon	<u>0 . 80</u>	20% Discount on RS Means Pricing
4.	Location adjustment multipliers	<u>0 . 80</u>	20% Discount on RS Means Pricing
5.	Markup for NPP items	<u>17 . 0</u> %	Design Services & Custom Equipment

OPEN BOOK PRICING

Firm-fixed overhead and profit percentage multiplier for open book pricing shall include all direct cost, subcontractor costs, project-specific general conditions, and the 1GPA's 1% administration fee. Bond cost and transaction privilege tax (sales tax) will be added to open book pricing for total job order cost.

Provide Overhead and Profit percentage breakout for the following T.I.C. cost project size brackets:

	Open Book Methodology	Maximum Overhead & Profit
1.	\$1.00 - \$50,000	<u>17 . 00</u> %
2.	\$50,001 - \$100,000	<u>17 . 00</u> %
3.	\$100,001 - \$250,000	<u>17 . 00</u> %
4.	\$250,001 - \$500,000	<u>17 . 00</u> %
5.	\$500,001 - \$1,000,000	<u>17 . 00</u> %
6.	Over \$1,000,000	<u>17 . 00</u> %


Authorized Signature

06/06/2022

Date

Rob Rarrick, Vice President

Printed Name and Title

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LABOR RATE PRICING

Provide breakdown of hourly rates for all labor titles (i.e. Project Manager, Superintendent, etc.):

Labor	Hourly Rates
Project Manager	\$ 85.00
Superintendent	\$ 65.00
General Foreman	\$ 55.00
Journeyman	\$ 45.00
	\$
	\$
	\$

Labor	Hourly Rates
	\$
	\$
	\$
	\$
	\$
	\$
	\$

REIMBURSABLE EXPENSES

Provide a list of what your firm considers reimbursable expenses: _____

I apologize for the misunderstanding for "reimbursable expenses". We were looking at it from the perspective of "all costs that the contractor would be reimbursed for", which could be covered as part of overhead. I've refined the list to clarify that direct costs, labor, supervision, etc. would be covered under overhead with the following items considered as separately reimbursable:

- Bonds, permits, and taxes
- Design services
- Unforeseen fuel surcharges, tariffs, and market adjustments
- Materials distribution and storage due to unforeseen procurement delays
- Per-diem, parking, and travel expenses (excludes travel time/labor)
- Special inspections and/or material testing

TRAVEL EXPENSE REIMBURSEMENT

The Contractor shall not be reimbursed for travel time. If approved by the Member, in-state and out-of-state travel expenses shall be reimbursed in accordance with State of Arizona Travel Policy. For more information, see paragraph 16 on page 20 of the solicitation.

RR ← INITIAL here to acknowledge statement

1GPA ADMINISTRATION FEE

1GPA's 1% administration fee shall be included in offeror's fees, coefficients, and/or discounts. Contractor shall not add the administration fee as a separate line item to any quote to a Member.

RR ← INITIAL here to acknowledge statement


Authorized Signature

06/06/2022
Date

Rob Rarrick, Vice President
Printed Name and Title