

### GOS Pricing Schedule

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)
Ergonomic Seating and Stools	9 to 5	\$1 - \$50,000	59.50%	Yes	Limited Lifetime
		\$50,001 - \$250,000	60.50%		
		\$250,000 +	Negotiable		
Guest Seating	9 to 5	\$1 - \$50,000	59.50%	Yes	Limited Lifetime
		\$50,001 - \$250,000	60.50%		
		\$250,000 +	Negotiable		
Conference Seating	9 to 5	\$1 - \$50,000	59.50%	Yes	Limited Lifetime
		\$50,001 - \$250,000	60.50%		
		\$250,000 +	Negotiable		
Side Chairs and Stools	9 to 5	\$1 - \$50,000	59.50%	Yes	Limited Lifetime
		\$50,001 - \$250,000	60.50%		
		\$250,000 +	Negotiable		
Stack Chairs	9 to 5	\$1 - \$50,000	59.50%	Yes	Limited Lifetime
		\$50,001 - \$250,000	60.50%		
		\$250,000 +	Negotiable		
Ancillary Items	2/90 Signs	\$1 - \$50,000	37.50%	No	5 years
		\$50,001 - \$250,000	37.50%		
		\$250,000 +	Negotiable		
Ergonomic Seating and Stools	Eurotech	\$1 - \$50,000	52.50%	Less than 9 chairs = \$15	Limited Lifetime
		\$50,001 - \$250,000	52.50%	9 or more chairs = free	
		\$250,000 +	Negotiable	freight	
Guest Seating	Eurotech	\$1 - \$50,000	52.50%	Less than 9 chairs = \$15	Limited Lifetime
		\$50,001 - \$250,000	52.50%	9 or more chairs = free	
		\$250,000 +	Negotiable	freight	
Conference Seating	Eurotech	\$1 - \$50,000	52.50%	Less than 9 chairs = \$15	Limited Lifetime
		\$50,001 - \$250,000	52.50%	9 or more chairs = free	
		\$250,000 +	Negotiable	freight	
Side Chairs and Stools	Eurotech	\$1 - \$50,000	52.50%	Less than 9 chairs = \$15	Limited Lifetime
		\$50,001 - \$250,000	52.50%	9 or more chairs = free	
		\$250,000 +	Negotiable	freight	
		\$1 - \$50,000	52.50%	Less than 9 chairs = \$15	Limited Lifetime

Stack Chairs	Eurotech	\$50,001 - \$250,000	52.50%	9 or more chairs = free	
		\$250,000 +	Negotiable	freight	
High Performance Task Chairs (24/7 seating)	Eurotech	\$1 - \$50,000	52.50%	Less than 9 chairs = \$15	Limited Lifetime
		\$50,001 - \$250,000	52.50%	9 or more chairs = free	
Panel Wrapped Systems	Finewal REFURBISHED	\$250,000 +	Negotiable	freight	
		\$1 - \$50,000	77.50%		
Storage Cabinets	Fireking	\$50,001 - \$250,000	81.25%		
		\$250,000 +	Negotiable		
Storage Cabinets	Fireking	\$1 - \$50,000	50.00%	Yes	Limited Lifetime
		\$50,001 - \$250,000	50.00%		
Desking Systems	Friant	\$250,000 +	Negotiable		
		\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	Limited Lifetime
Desking Systems	Friant	\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	My-Hite = 5 years
		\$250,000 +	Negotiable		
Panel Wrapped Systems	Friant System 2 10-day	\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	Limited Lifetime
		\$1 - \$50,000	77.50%	Orders under \$2,000 = \$125	
	Friant System 2 10-day	\$50,001 - \$250,000	73.75%		
		\$50,001 - \$250,000	77.50%		
Laminate Casegoods	Friant Gitana Series	\$250,000 +	Negotiable		
		\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	Mesa, Willow = 3 years
	Friant Gitana Series	\$1 - \$50,000	65.00%	Orders under \$2,000 = \$125	
		\$50,001 - \$250,000	75.00%		Gitana = Limited Lifetime
Ergonomic Seating and Stools	Friant	\$50,001 - \$250,000	65.00%		
		\$250,000 +	Negotiable		
Ergonomic Seating and Stools	Friant	\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	10 years
		\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
Guest Seating	Friant	\$250,000 +	Negotiable		
		\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	10 years
Guest Seating	Friant	\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
		\$250,000 +	Negotiable		
Conference Seating	Friant	\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	10 years
		\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
Conference Seating	Friant	\$250,000 +	Negotiable		
		\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	10 years
Side Chairs and Stools	Friant	\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
		\$250,000 +	Negotiable		

		\$250,000 +	Negotiable		
Stack Chairs	Friant	\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	10 years
		\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
		\$250,000 +	Negotiable		
Ergonomic Work Tools	Friant	\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	Limited Lifetime
		\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
		\$250,000 +	Negotiable		
Ancillary Items	Friant	\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	Limited Lifetime
		\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
		\$250,000 +	Negotiable		
Classroom Seating	Friant	\$1 - \$50,000	73.75%	Orders over \$2,000 = free frt	10 years
		\$50,001 - \$250,000	75.00%	Orders under \$2,000 = \$125	
		\$250,000 +	Negotiable		
Desking Systems	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Wood Casegoods	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Laminate Casegoods	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Ergonomic Seating and Stools	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Guest Seating	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Conference Seating	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Side Chairs and Stools	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
		\$1 - \$50,000	50.00%	Freight applies to orders	12 years

Stack Chairs	Indiana	\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Bookcases	Indiana	\$1 - \$50,000	50.00%	Freight applies to orders	12 years
		\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
		\$1 - \$50,000	50.00%	Freight applies to orders	12 years
Conference Tables	Indiana	\$50,001 - \$250,000	52.00%	under \$2,000	
		\$250,000 +	Negotiable		
Guest Seating	Lesro	\$1 - \$50,000	43.75%	Orders over \$2,500 = free frt	Limited Lifetime
		\$50,001 - \$250,000	52.00%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Side Chairs and Stools	Lesro	\$1 - \$50,000	43.75%	Orders over \$2,500 = free frt	Limited Lifetime
		\$50,001 - \$250,000	52.00%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Conference Tables	Lesro	\$1 - \$50,000	43.75%	Orders over \$2,500 = free frt	Limited Lifetime
		\$50,001 - \$250,000	52.00%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Desking Systems	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Ergonomic Seating and Stools	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Guest Seating	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Side Chairs and Stools	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Stack Chairs	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Conference Tables	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		

Classroom/ Nesting Tables	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Moderate Computer Support Tables	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Ergonomic Work Tools	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Ergonomic Ancillary Products	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Ancillary Items	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Classroom Seating	MooreCo	\$1 - \$50,000	46.50%	No	Limited Lifetime
		\$50,001 - \$250,000	50.50%		
		\$250,000 +	Negotiable		
Desking Systems	Optimum	\$1 - \$50,000	49.50%	Yes	10 years
		\$50,001 - \$250,000	49.50%		
		\$250,000 +	Negotiable		
Laminate Casegoods	Optimum	\$1 - \$50,000	49.50%	Yes	10 years
		\$50,001 - \$250,000	49.50%		
		\$250,000 +	Negotiable		
Bookcases	Optimum	\$1 - \$50,000	49.50%	Yes	10 years
		\$50,001 - \$250,000	49.50%		
		\$250,000 +	Negotiable		
Conference Tables	Optimum	\$1 - \$50,000	49.50%	Yes	10 years
		\$50,001 - \$250,000	49.50%		
		\$250,000 +	Negotiable		
Desking Systems	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Wood Casegoods	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	

		\$250,000 +	Negotiable	freight terms apply	
Laminate Casegoods	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Ergonomic Seating and Stools	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Guest Seating	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Conference Seating	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Side Chairs and Stools	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Stack Chairs	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Bookcases	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Storage Cabinets	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Conference Tables	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Classroom/ Nesting Tables	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Moderate Computer Support Tables	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
		\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime

Ergonomic Work Tools	Safco	\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Ergonomic Ancillary Products	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
		\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
Ancillary Items	Safco	\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
Classroom Seating	Safco	\$1 - \$50,000	50.00%	Orders over \$1,250 = free frt	Limited Lifetime
		\$50,001 - \$250,000	50.00%	Orders under \$1,250 =	
		\$250,000 +	Negotiable	freight terms apply	
		\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
Ergonomic Seating and Stools	SpecialT	\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Guest Seating	SpecialT	\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
		\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
		\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
Conference Seating	SpecialT	\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Side Chairs and Stools	SpecialT	\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
		\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
		\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
Stack Chairs	SpecialT	\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Conference Tables	SpecialT	\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
		\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
		\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
Classroom/ Nesting Tables	SpecialT	\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Ergonomic Work Tools	SpecialT	\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
		\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	

Ergonomic Ancillary Products	SpecialT	\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
		\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Ancillary Items	SpecialT	\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
		\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Classroom Seating	SpecialT	\$1 - \$50,000	50.00%	Orders over \$2,500 = free frt	10 years
		\$50,001 - \$250,000	51.50%	Orders under \$2,500 =	
		\$250,000 +	Negotiable	freight terms apply	
Desking Systems	Swiftspace	\$1 - \$50,000	43.75%	No	Limited Lifetime
		\$50,001 - \$250,000	45.50%		
		\$250,000 +	Negotiable		
Panel Wrapped Systems	Swiftspace	\$1 - \$50,000	43.75%	No	Limited Lifetime
		\$50,001 - \$250,000	45.50%		
		\$250,000 +	Negotiable		
Conference Tables	Swiftspace	\$1 - \$50,000	43.75%	No	Limited Lifetime
		\$50,001 - \$250,000	45.50%		
		\$250,000 +	Negotiable		
Ergonomic Work Tools	Swiftspace	\$1 - \$50,000	43.75%	No	Limited Lifetime
		\$50,001 - \$250,000	45.50%		
		\$250,000 +	Negotiable		
Ergonomic Ancillary Products	Swiftspace	\$1 - \$50,000	43.75%	No	Limited Lifetime
		\$50,001 - \$250,000	45.50%		
		\$250,000 +	Negotiable		
Ancillary Items	Swiftspace	\$1 - \$50,000	43.75%	No	Limited Lifetime
		\$50,001 - \$250,000	45.50%		
		\$250,000 +	Negotiable		