# Tab 1: Price Totals Sheet / Itemized Price List

### PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacturers lise "Install / Delivery" category must be expressed as a percer the large installs and projects. The "Minimum Trip Charge" You must use the format in the "Pricing Proposal" table be Provide warranty information for all products proposed with all ANSI/BIFMA Testing information. Specify if pricing proposed	ntage of the product list price and represents will represent smaller deliveries and set-ups. slow, and submit it in a MS Excel (XLS) version. th this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: 2/90 Sign Systems	
Date of Applicable Price List: <u>On-Line</u>	

Desking	\$1 - \$50,000	
Systems	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Panel	\$1 - \$50,000	
Wrapped	\$50,001 -	
Systems	\$250,000	
	\$250,000 + Negotiable	
Wood	\$1 - \$50,000	
Casegoods	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Laminate	\$1 - \$50,000	
Casegoods	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Ergonomic	\$1 - \$50,000	
Seating and	\$50,001 -	
Stools	\$250,000	
	\$250,000 + Negotiable	
Guest	\$1 - \$50,000	
Seating	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Conference	\$1 - \$50,000	
Seating	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Side Chairs	\$1 - \$50,000	
and Stools	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Stack Chairs	\$1 - \$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
High	\$1 - \$50,000	
Performance	\$50,001 -	
Task Chairs	\$250,000	
(24/7	\$250,000 + Negotiable	
seating)	<u> </u>	
Bookcases	\$1 - \$50,000	

	T				_	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage		\$1 - \$50,000				
Cabinets		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting		\$50,001 -				
Tables		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support		\$250,000				
Tables		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Work Tools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary		\$50,001 -				
Products		\$250,000				
		\$250,000 +	Negotiable			
Ancillary	2/90 Sign	\$1 - \$50,000	31%	N	10	\$60
Items	Systems	\$50,001 -	32%			
		\$250,000				
		\$250,000 +	Negotiable			
Demountable		\$1 - \$50,000				
Wall Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom		\$1 - \$50,000				
Seating		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: 9to5 Seating	
Date of Applicable Price List: On-Line	

			% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Dollar Threshold		(-,,	(1.00.10)	
Desking		\$1 - \$50,000				
Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel		\$1 - \$50,000				
Wrapped		\$50,001 -				
Systems		\$250,000		_		
		\$250,000 +	Negotiable			
Wood		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000	Nanatialala	1		
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000 \$250,000 +	Nogotiable			
Francomia	OtoF Coating	\$1 - \$50,000	Negotiable			\$60.00
Ergonomic Seating and	9to5 Seating		53%	_	Limited Lifetime - 5 years fabric	\$60.00
Stools		\$50,001 - \$250,000	54.45	Υ		
		\$250,000 +	Negotiable	1		
Guest	9to5 Seating	\$1 - \$50,000	53%		Limited	\$60.00
Seating		\$50,001 -	54.45	Υ	Lifetime -	
		\$250,000		<u> </u>	5 years	
		\$250,000 +	Negotiable		fabric	
Conference	9to5 Seating	\$1 - \$50,000	53%		Limited	\$60.00
Seating		\$50,001 - \$250,000	54.45	Υ	Lifetime - 5 years	
		\$250,000 +	Negotiable		fabric	
Side Chairs	9to5 Seating	\$1 - \$50,000	53%		Limited	\$60.00
and Stools		\$50,001 - \$250,000	54.45	Υ	Lifetime - 5 years	
		\$250,000 +	Negotiable	1	fabric	
Stack Chairs	9to5 Seating	\$1 - \$50,000	53%		Limited	\$60.00
		\$50,001 -		1,,	Lifetime -	
	\$250,000 54.45 Y	Y	5 years			
		\$250,000 +	Negotiable	1	fabric	
High	9to5 Seating	\$1 - \$50,000	53%		Limitad	\$60.00
Performance Task Chairs		\$50,001 - \$250,000	54.45	Υ	Limited Lifetime -	

Elontec RFP Response MCCCD RFP#-3383-6

(24/7 seating)		\$250,000 +	Negotiable		5 years fabric	
Bookcases		\$1 - \$50,000			145116	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage		\$1 - \$50,000				
Cabinets		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting		\$50,001 -				
Tables		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support		\$250,000				
Tables		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Work Tools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary		\$50,001 -				
Products		\$250,000				
		\$250,000 +	Negotiable			
Ancillary		\$1 - \$50,000				
Items		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Demountable		\$1 - \$50,000				
Wall Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom	9to5 Seating	\$1 - \$50,000	53%		Limited	
Seating		\$50,001 - \$250,000	54.45	Υ	Lifetime - 5 years	60
		\$250,000 +	Negotiable		fabric	

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>0</u> 0
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a partner the large installs and projects. The "Minimum Trip Change You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: AIS	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	AIS	11110011010	Grade A/MORE			
			Divi, Matrix,			
			Oxygen, Aloft,			
			Calibrate, Mwall,			
Panel Wrapped Systems	AIS		AO2, Accessories			
			\$1-30,000 = 68%			
			\$30,001-60,000			
Was d Casasa da	AIC		= 76%			
Wood Casegoods	AIS		\$60,000-			
			\$125,000=76.5%			
			\$125,001-			
Laminate Casegoods	AIS		300,000 = 77%			
			\$300,000-			
			\$500,000 = 78%			
			> \$500,000 =			
			79%			
				All		
			Standard Pricing	Orders		
			\$1-30,000 = 65%	under		
			\$30,001-	\$10,000		
			60,000=70%	will		
			\$60,000-125,000	have a		
			= 70.5%	13% of		
			\$125,001-	Net		
			300,000 = 71%	Chanrge		
			\$300,001-			
			500,000 = 72%			
			> \$500,000 =			
			73%			
			Divi Fast Track-			
			\$20,000-			
			\$100,000 = 79%			
			\$100,000 = 73%			
			500,000 = 80%			
			> \$500,000 = 80%			
			Negotiable			
			Height			
			Adjustable			
			Tables = 78%			
			Monitor Arms =			
			78%		10	\$60.00

	A 10			1	1	
Ergonomic Seating and Stools	AIS	\$1 - \$50,000	4.50/	No freight		
310013		\$50,000	46%	_		
		\$250,001	46%	No freight		
		\$250,000	Negotiable	_		
		+	Negotiable	No freight	10	\$60.00
Guest Seating	AIS	\$1 -		No	10	\$60.00
Guest Seating	AlS	\$50,000	46%	freight		
		\$50,001 -	40/0	No		
		\$250,000	46%	freight		
		\$250,000	Negotiable	No		
		+	J	freight		\$60.00
Conference Seating	AIS	\$1 -		No		φσσ.σσ
		\$50,000	46%	freight		
		\$50,001 -		No		
		\$250,000	46%	freight		
		\$250,000	Negotiable	No		
		+		freight		\$60.00
Side Chairs and Stools	AIS	\$1 -		No		
		\$50,000	46%	freight		
		\$50,001 -	46%	No		
		\$250,000		freight		
		\$250,000	Negotiable	No		
		+		freight		\$60.00
Stack Chairs	AIS	\$1 -		No		
		\$50,000	46%	freight		
		\$50,001 -	46%	No		
		\$250,000		freight		
		\$250,000	Negotiable	No		4
High Dorformance Took	AIC			freight	10	\$60.00
High Performance Task Chairs (24/7	AIS	\$1 - \$50,000	4.00/	No freight		
seating)		\$50,000	46%			
		\$250,000	46%	No freight		
			Negotiable	No		
		\$250,000	Negotianie	freight	10	\$60.00
Bookcases	AIS	-	Grade A/MORE		10	Ç00.00
			Divi, Matrix,	All Orders		
			Oxygen, Aloft,	under		\$60.00
Storage Cabinets	AIS		Calibrate, Mwall,	\$10,000		700.00
			AO2, Accessories	will	10	\$60.00
					0	700.00

		1	\$1-30,000 = 68%	have a		
0 ( 7.11	A10		\$30,001-60,000	13% of		
Conference Tables	AIS		= 76%	Net		
			\$60,000-	Chanrge		
			\$125,000=76.5%	Charinge		\$60.00
Classroom/ Nesting Tables	AIS		\$125,000=70.5%			
			300,000 = 77%			
			\$300,000-			\$60.00
Moderate Computer	AIS		\$500,000 = 78%			\$00.00
Support Tables	AlS		> \$500,000 =			
Support Tables			79%			
			7570		10	\$60.00
Ergonomic Work Tools	AIS		Standard Pricing			
			\$1-30,000 = 65%			
			\$30,001-		10	\$60.00
Ergonomic Ancillary	AIS	1	60,000=70%			φσσ.σσ
Products	7.113		\$60,000-125,000			
rioddets			= 70.5%			
			\$125,001-		10	\$60.00
Ancillary Items	AIS		300,000 = 71%			
			\$300,001-			
			500,000 = 72%			
			> \$500,000 =			
			73%			
			Divi Fast Track-			
			\$20,000-			
			\$100,000 = 79%			
			\$100,001-			
			500,000 = 80%			
			> \$500,000 =			
			Negotiable			
			Height			
			Adjustable			
			Tables = 78%			
			Monitor Arms =			
			78%		10	\$60.00

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-5500
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" ta Provide warranty information for all products propo all ANSI/BIFMA Testing information. Specify if pricing	harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Arcadia</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
,		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000		-		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000		-		
		\$250,000 +	Negotiable			
Ergonomic	Arcadia	\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating	Arcadia	\$1 -				
		\$50,000	43%			
		\$50,001 -	45%	n		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Arcadia	\$1 -				
Seating		\$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable	-	10	\$60.00
Side Chairs and	Arcadia	\$1 -			10	+ 30.00
Stools		\$50,000	43%	n	10	\$60.00

				1		
		\$50,001 - \$250,000	45%			
		\$250,000 +	Negotiable			
Stack Chairs	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
High Performance Task Chairs (24/7	Arcadia	\$1 - \$50,000	43%			
seating)		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference Tables	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/ Nesting Tables	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Moderate Computer	Arcadia	\$1 - \$50,000	43%			
Support Tables		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work Tools	Arcadia	\$1 - \$50,000	43%	n		
		\$50,001 - \$250,000	45%	"	10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Classroom Seating	Arcadia	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
	harge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Aurora Storage Products	
Date of Applicable Price List: On -Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
,		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000		_		
Seating		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Side Chairs and		\$1 - \$50,000				
Stools		\$50,001 -				
		\$250,000	Nogotishla			
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

	T	T			ı	1
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -				
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	Aurora Storage	\$1 - \$50,000	33%			
	Products	\$50,001 - \$250,000	34%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Storage Cabinets	Aurora Storage	\$1 - \$50,000	33%		Lifetime	φου.σσ
	Products	\$50,001 - \$250,000	34%	n	Limited	
		\$250,000 +	Negotiable		Limited	\$60.00
Conference Tables		\$1 - \$50,000			Lifetime	φου.σσ
Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support Tables		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
/ Archiary Froducts		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Aurora Storage Products	\$1 - \$50,000	33%			
		\$50,001 - \$250,000	34%	N	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00

Demountable Wall Systems	\$1 - \$50,000				
	\$2	\$50,001 - \$250,000 \$250,000 +	Negotiable		
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000 \$250,000 +	Negotiable		

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>0</u> 0
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
<u>CITY, STATE, ZIP:,</u> Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip O You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including ag proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: <u>BeauFurn</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 - \$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negatiable			
			Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic	BeauFurn	\$1 - \$50,000	38%			
Seating and Stools		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	BeauFurn	\$1 - \$50,000	38%			70000
		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference	BeauFurn	\$1 - \$50,000	38%			·
Seating		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	BeauFurn	\$1 - \$50,000	38%			
Stools		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	BeauFurn	\$1 - \$50,000	38%	n	10	\$60.00

				ı		
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
High Performance	BeauFurn	\$1 - \$50,000	38%			
Task Chairs (24/7 seating)		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	1		
Conference Tables	BeauFurn	\$1 - \$50,000	38%			
100.03		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	BeauFurn	\$1 - \$50,000	38%			
Nesting Tables		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	BeauFurn	\$1 - \$50,000	38%			
Computer Support Tables		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 - \$50,000				,
Tools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	BeauFurn	\$1 - \$50,000	38%			
Anchiary Froducts	•	\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	BeauFurn	\$1 - \$50,000	38%			
		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00

Demountable Wall Systems		\$1 - \$50,000				
vvan Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	BeauFurn	\$1 - \$50,000	38%			
		\$50,001 - \$250,000	40%	n		
		\$250,000 +	Negotiable		10	\$60.00

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Berco Designs</u>	
Date of Applicable Price List: On-Line	

Catagoni	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking Systems	Manufacturer	\$1 - \$50,000				
ζ,		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Berco Designs	\$1 - \$50,000	50%			
Seating and Stools		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Berco Designs	\$1 - \$50,000	50%	_		
		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating	Berco Designs	\$1 - \$50,000	50%	_		
Scatting		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and Stools	Berco Designs	\$1 - \$50,000	50%	-		
JUUIS		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	Berco Designs	\$1 - \$50,000	50%	n	10	\$60.00

		1		,		
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
High Performance	Berco Designs	\$1 - \$50,000	50%			
Task Chairs (24/7 seating)		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables	Berco Designs	\$1 - \$50,000	50%			
		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	Berco Designs	\$1 - \$50,000	50%			
Nesting Tables		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Berco Designs	\$1 - \$50,000	50%			·
Computer Support Tables		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 - \$50,000				,
Tools		\$50,001 -		-		
		\$250,000		-		
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	-		
Ancillary Items	Berco Designs	\$1 - \$50,000				
			50%			
		\$50,001 - \$250,000	52%	n		
		\$250,000 +	Negotiable		10	\$60.00

Demountable Wall Systems	\$1 - \$50,000				
Wall Systems		\$50,001 - \$250,000			
		\$250,000 +	Negotiable		
Classroom Seating		\$1 - \$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000 +	Negotiable		

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Borgo	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000	Negotiable			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000 \$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
Casegoous		\$50,001 - \$250,000	Newstable	-		
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Borgo	\$1 - \$50,000	46%			
Seating and Stools		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Borgo	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating	Borgo	\$1 - \$50,000	46%			
Seating		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	Borgo	\$1 - \$50,000	46%			
Stools		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	Borgo	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	n	10	\$60.00

		\$250,000 +	Negotiable			
High Performance	Borgo	\$1 - \$50,000	46%			
Task Chairs (24/7 seating)		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom/	Borgo	\$1 - \$50,000	46%			
Nesting Tables		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Borgo	\$1 - \$50,000	46%			
Computer Support Tables		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
Ancillary Products		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Borgo	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00
		\$1 - \$50,000				

Demountable Wall Systems		\$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating	Borgo	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	n		
		\$250,000 +	Negotiable		10	\$60.00

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168 FAX: 602-759-	-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a per the large installs and projects. The "Minimum Trip Chayou must use the format in the "Pricing Proposal" tabe Provide warranty information for all products propose all ANSI/BIFMA Testing information. Specify if pricing	ercentage of the product list price and represents arge" will represent smaller deliveries and set-ups. le below, and submit it in a MS Excel (XLS) version. ed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Carvart</u>	
Date of Applicable Price List: <u>On-Line</u>	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Negatioble			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	-		
			Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000		_		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
Const Co			Negotiable			
Guest Seating		\$1 -				
		\$50,000 \$50,001 -				
		\$250,001 -				
		\$250,000 +	Negotiable			
Conforces		\$1 -				
Conference Seating		\$1 - \$50,000				
Jeaning		\$50,000				
		\$250,000				
		\$250,000 +	Negotiable	1		
Side Chairs and		\$1 -				
Stools		\$50,000				

			1	1	
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Stack Chairs	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
High Performance	\$1 -				
Task Chairs (24/7	\$50,000				
seating)	\$50,001 -				
	\$250,000		_		
	\$250,000 +	Negotiable			
Bookcases	\$1 -				
	\$50,000		-		
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Storage Cabinets	\$1 -				
	\$50,000		_		
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Conference	\$1 -				
Tables	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Classroom/	\$1 -				
Nesting Tables	\$50,000				
	\$50,001 -				
	\$250,000		_		
	\$250,000 +	Negotiable			
Moderate	\$1 -				
Computer	\$50,000				
Support Tables	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Ergonomic Work	\$1 -				
Tools	\$50,000				
	\$50,001 -				
	\$250,000				

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Carvart	\$1 - \$50,000	Quoted			
		\$50,001 - \$250,000	Quoted	n		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems	Carvart	\$1 - \$50,000	Quoted			
		\$50,001 - \$250,000	Quoted	n		
		\$250,000 +	Negotiable		10	\$60.00
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a puthe large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" tall Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents narge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Case Office Furniture	
Date of Applicable Price List: on-line	

<b>2</b> to 10		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category  Desking Systems	Manufacturer Case Office	<b>Threshold</b> \$1 - \$50,000	550/			
Desking Systems	Furniture	\$50,001 - \$250,000	55%	n		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped Systems	Case Office Furniture	\$1 - \$50,000	55%			•
		\$50,001 - \$250,000	55%	n		
		\$250,000 +	Negotiable		10	\$60.00
Wood Casegoods	Case Office	\$1 - \$50,000	55%			
	Furniture	\$50,001 - \$250,000	55%	n		
		\$250,000 +	Negotiable		10	\$60.00
Laminate	Case Office Furniture	\$1 - \$50,000	55%			
Casegoods	Furniture	\$50,001 - \$250,000	55%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 - \$50,000				
Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		T .		٦	Ī	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -				
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	Case Office	\$1 - \$50,000	55%			
	Furniture	\$50,001 -	55%	n		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	Case Office	\$1 - \$50,000	55%			
	Furniture	\$50,001 -		1		
		\$250,000	55%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Case Office	\$1 - \$50,000	55%			·
Tables	Furniture	\$50,001 -		n		
		\$250,000	55%	n		
		\$250,000 +	Negotiable		10	\$60.00
•	Case Office Furniture	\$1 - \$50,000	55%			
Nesting Tables		\$50,001 -	FF0/			
		\$250,000	55%	n		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Case Office	\$1 - \$50,000	55%			
Computer	Furniture	\$50,001 -	55%	]		
Support Tables		\$250,000		n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
						1

Demountable Wall Systems	\$1 - \$50,000
wun systems	\$50,001 - \$250,000
	\$250,000 + Negotiable
Classroom Seating	\$1 - \$50,000
	\$50,001 - \$250,000
	\$250,000 + Negotiable

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Cherryman/iDesk</u>	
Date of Applicable Price List: OnLine	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold			T	
Desking Systems	Cherryman/iDesk	\$1 -				
		\$50,000	46%	=		
		\$50,001 -	47%	Υ		
		\$250,000	Nia matialala			
		\$250,000	Negotiable		10	¢60.00
Danal Wrannad		<del>+</del> \$1 -			10	\$60.00
Panel Wrapped Systems		\$50,000				
Systems		\$50,000				
		\$250,000				
		\$250,000	Negotiable			
		+	Negotiable			
Wood Casegoods	Cherryman/iDesk	\$1 -				
	, ,	\$50,000	46%			
		\$50,001 -	470/	1		
		\$250,000	47%	У		
		\$250,000	Negotiable			
		+			10	\$60.00
Laminate	Cherryman/iDesk	\$1 -				
Casegoods		\$50,000	46%			
		\$50,001 -	47%	у		
		\$250,000		,		
		\$250,000	Negotiable		40	¢60.00
- Francis	Charmina na /iDaak	+			10	\$60.00
Ergonomic Seating and Stools	Cherryman/iDesk	\$1 - \$50,000	46%			
Seating and Stools		\$50,000	40%			
		\$250,001	47%	У		
		\$250,000	Negotiable			
		+	Negotiable		10	\$60.00
Guest Seating	Cherryman/iDesk	\$1 -				700.00
8	, , , , , , , , , , , , , , , , , , , ,	\$50,000	46%			
		\$50,001 -		-		
		\$250,000	47%	У		
		\$250,000	Negotiable	1		
		+			10	\$60.00
Conference	Cherryman/iDesk	\$1 -				
Seating		\$50,000	46%	y		
		\$50,001 -	47%	y		
		\$250,000	r / / U		10	\$60.00

		\$250,000	Negotiable	l I		
		+	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				
310013		\$50,001 -				
		\$250,000				
		\$250,000	Negotiable			
		+	11080110010			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000	Negotiable			
		+	J			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000	46%			
seating)		\$50,001 -	470/			
		\$250,000	47%	У		
		\$250,000	Negotiable			
	Cherryman/iDesk	+			10	\$60.00
Bookcases		\$1 -				
		\$50,000	46%			
		\$50,001 -	47%	V		
		\$250,000		У		
		\$250,000	Negotiable			
	Cherryman/iDesk	+			10	\$60.00
Storage Cabinets		\$1 -				
		\$50,000	46%			
		\$50,001 -	47%	у		
		\$250,000		,		
		\$250,000	Negotiable			450.00
- ·	Cherryman/iDesk	+			10	\$60.00
Conference		\$1 -	4.50/			
Tables		\$50,000	46%			
		\$50,001 -	47%	У		
		\$250,000	Negatiable			
	Charman /iDack	\$250,000	Negotiable		10	\$60.00
Classroom/	Cherryman/iDesk	<b>\$1</b> -			10	\$60.00
Nesting Tables		\$50,000	46%			
ivesting rabies		\$50,000	4070			
		\$250,001	47%	У		
		\$250,000	Negotiable			
	Cherryman/iDesk	+	Negotiable		10	\$60.00
	Cherryman/iDesk	\$1 -			10	700.00
		\$50,000				
	l	750,000				

		\$50,001 -		]		
Moderate		\$250,000				
Computer		\$250,000	Negotiable			
Support Tables		+				
Ergonomic Work		\$1 -				
Tools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000	Negotiable			
		+				
Ergonomic		\$1 -				
Ancillary Products		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000	Negotiable			
A sa cilla su e la conso	Chaumunaan /iDaak	<b>\$1</b> -				
Ancillary Items	Cherryman/iDesk	\$1 - \$50,000	46%			
		\$50,000	40%			
		\$250,000	47%	У		
		\$250,000	Negotiable			
		+			10	\$60.00
Demountable		\$1 -				
Wall Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000	Negotiable			
		+				
Classroom Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	N1			
		\$250,000	Negotiable			
		+				

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a puthe large installs and projects. The "Minimum Trip Chayou must use the format in the "Pricing Proposal" take Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents parge" will represent smaller deliveries and set-ups. The below, and submit it in a MS Excel (XLS) version. The with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Chief / Legrand	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	ivianuiacturer	\$1 - \$50,000				
		\$50,001 - \$250,000 \$250,000 +	Negotiable	-		
Panel Wrapped		\$1 - \$50,000				
Systems		\$50,001 - \$250,000 \$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
casegoods		\$50,001 - \$250,000	Nanatialda	-		
F		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000 \$50,001 - \$250,000		_		
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000 \$250,000 +	Negotiable	-		
Conference		\$1 - \$50,000	Negotiable			
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000	- 14CBOLIADIC			

		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -				
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000				
		\$50,001 -				
		\$250,000	Nicolary III	4		
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 -				
		\$250,000	Nogotich!	4		
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000		_		
Nesting Tables		\$50,001 -				
		\$250,000	Nogotich!	4		
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer Support Tables		\$50,001 -				
Support rables		\$250,000	Negstin	4		
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 -				
		\$250,000		4		
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
7 memary r roducts		\$50,001 -				
		\$250,000	Nogotishla	_		
A := =:!!!	Chi-f/:	\$250,000 +	Negotiable			
Ancillary Items	Chief / Legrand	\$1 - \$50,000	20%			
		\$50,001 - \$250,000	20%	N	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00

Demountable Wall Systems	\$1 - \$50,000	
	\$50,001 - \$250,000	
	\$250,000 + Negotiable	
Classroom Seating	\$1 - \$50,000	
	\$50,001 - \$250,000	
	\$250,000 + Negotiable	

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Claridge	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Namatialala			
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000		-		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	A1 1.1			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000	Negotiable			
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000		-		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Cuast Castina		-	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,000		-		
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

<u>-</u>			
	\$50,001 -		
	\$250,000	_	
	\$250,000 + Negotiable		
Stack Chairs	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
High Performance	\$1 -		
Task Chairs (24/7	\$50,000		
seating)	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Bookcases	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Storage Cabinets	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Conference	\$1 -		
Tables	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Classroom/	\$1 -		
Nesting Tables	\$50,000	_	
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Moderate	\$1 -		
Computer	\$50,000	_	
Support Tables	\$50,001 -		
	\$250,000	_	
	\$250,000 + Negotiable		
Ergonomic Work	\$1 -		
Tools	\$50,000		
	\$50,001 -		
	\$250,000		

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Claridge	\$1 - \$50,000	50%			
		\$50,001 - \$250,000	50%	Y		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Clarus Glassboards</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking Systems	Manufacturer	<b>Threshold</b> \$1 - \$50,000				
Desking Systems		\$50,001 -		-		
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 - \$50,000				
Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 -		7		
		\$250,000				
		\$250,000 +	Negotiable	1		
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -				
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 -				
		\$250,000	Ni 12 - Ia Ia			
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 -				
		\$250,000	Ni 12 - Ialia			
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support Tables		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Clarus Glassboards	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	46%	У		
		\$250,000 +	Negotiable		10	\$60.00
	•	•		•		•

\$1 - \$50,000			
\$50,001 - \$250,000			
\$250,000 + Negotiable			
\$1 - \$50,000			
\$50,001 - \$250,000 \$250,000 + Negotiable			
	\$50,001 - \$250,000 \$250,000 + Negotiable \$1 - \$50,000 \$50,001 -	\$50,001 - \$250,000 \$250,000 + Negotiable \$1 - \$50,000 \$50,001 - \$250,000	\$50,001 - \$250,000 \$250,000 + Negotiable \$1 - \$50,000 \$50,001 - \$250,000

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Clear Design</u>	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Clear Design	\$1 -				
		\$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Panel Wrapped	Clear Design	\$1 -				
Systems		\$50,000	54%			
		\$50,001 - \$250,000	55%	n		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Wood Casegoods	Clear Design	\$1 -				
		\$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Laminate	Clear Design	\$1 -				
Casegoods		\$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Ergonomic Seating and Stools	Clear Design	\$1 - \$50,000	54%			·
a same a same		\$50,001 - \$250,000	55%	n	limite a d	
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Guest Seating	Clear Design	\$1 -				,
		\$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Conference Seating	Clear Design	\$1 - \$50,000	54%			
		\$50,001 - \$250,000	55%	n	11	
		\$250,000 +	Negotiable	1	Limited Lifetime	\$60.00
Side Chairs and Stools	Clear Design	\$1 - \$50,000	54%			7.00.00
		\$50,001 - \$250,000	55%	n	Limited Lifetime	\$60.00

		\$250,000 +	Negotiable			
Stack Chairs	Clear Design	\$1 - \$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
High Performance Task Chairs (24/7	Clear Design	\$1 - \$50,000	54%			
seating)		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Bookcases	Clear Design	\$1 - \$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Storage Cabinets	Clear Design	\$1 - \$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Conference	Clear Design	\$1 -				
Tables		\$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Classroom/ Nesting Tables	Clear Design	\$1 - \$50,000	54%			
		\$50,001 - \$250,000	55%	n	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Moderate Computer	Clear Design	\$1 - \$50,000	54%			70000
Support Tables		\$50,001 - \$250,000	55%	n	122	
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Ergonomic Work Tools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

Ergonomic	Clear Design	\$1 -				
Ancillary Products		\$50,000	54%			
		\$50,001 -	55%	n		
		\$250,000	JJ/6		Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Ancillary Items	Clear Design	\$1 -				
		\$50,000	54%			
		\$50,001 -	FF0/	n		
		\$250,000	55%		Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Demountable		\$1 -				
Wall Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Collaborative Spaces	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Manufacturer	\$1 - \$50,000				
		\$50,001 - \$250,000	Nagatiable	-		
5 114	0 11 1	\$250,000 +	Negotiable			
Panel Wrapped Systems	Collaborative Spaces	\$1 - \$50,000	47%			
·	·	\$50,001 - \$250,000	48%	У		
		\$250,000 +	Negotiable		10	\$60.00
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000		_		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
Stools		\$50,001 - \$250,000		_		
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

\$50,001 - \$250,000 \$250,000 + Negotiable  High Performance Task Chairs (24/7 \$50,000 \$250,000 \$250,000 + Negotiable  Bookcases  \$1 - \$50,000 + Negotiable  \$1 - \$50,000 + Negotiable	
\$250,000 + Negotiable  High Performance Task Chairs (24/7 \$50,000 \$50,001 - \$250,000 \$250,000 \$250,000 + Negotiable  Bookcases \$1 - \$50,000	
High Performance Task Chairs (24/7 \$50,000 \$50,001 - \$250,000 \$250,000 \$250,000 + Negotiable  Bookcases \$1 - \$50,000	
Task Chairs (24/7 seating)       \$50,001 - \$250,000         \$250,000 + Negotiable         Bookcases       \$1 - \$50,000	
seating) \$250,000 \$250,000 + Negotiable Bookcases \$1 - \$50,000	
\$250,000 + Negotiable  Bookcases \$1 - \$50,000	
Bookcases \$1 - \$50,000	
d=0.004	
\$50,001 -	
\$250,000	
\$250,000 + Negotiable	
Storage Cabinets \$1 - \$50,000	
\$50,001 -	
\$250,000	
\$250,000 + Negotiable	
Conference Collaborative \$1 - \$50,000 Tables Spaces 47%	
\$50,001 - \$250,000	
\$250,000 + Negotiable 10 \$60.	.00
Classroom/ \$1 - \$50,000	
Nesting Tables \$50,001 -	
\$250,000	
\$250,000 + Negotiable	
Moderate Collaborative \$1 - \$50,000 47%	
Computer   Spaces   \$50,001 -	
\$250,000 + Negotiable 10 \$60.	.00
Ergonomic Work Collaborative \$1 - \$50,000 47%	
Tools Spaces \$50,001 - \$250,000 n	
\$250,000 + Negotiable 10 \$60.	.00
Ergonomic Collaborative \$1 - \$50,000 47%	
Ancillary Products	
\$250,000 + Negotiable 10 \$60.	.00
Ancillary Items Collaborative \$1 - \$50,000 A7%	
\$50,001 - \$250,000	
\$250,000 + Negotiable 10 \$60.	.00

Demountable Wall Systems	\$1 - \$50,000			
oran systems	\$50,001 - \$250,000 \$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000			
	\$50,001 - \$250,000 \$250,000 +	Negotiable		

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Compartent A	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	Compartent A	\$1 -				
		\$50,000	36%			
		\$50,001 - \$250,000	37%	n		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped		\$1 -				,
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -	6			
Stools		\$50,000				

T	¢50.004	, ı —	
	\$50,001 -		
	\$250,000	-	
	\$250,000 + Negotiable		
Stack Chairs	\$1 -		
	\$50,000		
	\$50,001 -	]	
	\$250,000		
	\$250,000 + Negotiable		
High Performance	\$1 -		
Task Chairs (24/7	\$50,000		
seating)	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Bookcases	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Storage Cabinets	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Conference	\$1 -		
Tables	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Classroom/	\$1 -		
Nesting Tables	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Moderate	\$1 -		
Computer	\$50,000		
Support Tables	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Ergonomic Work	\$1 -		
Tools	\$50,000		
	\$50,001 -	1	
	\$250,000		
	<u>_ ' ' '                          </u>	1 1	

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Compartent A	\$1 -				
		\$50,000	36%			
		\$50,001 - \$250,000	37%	n		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactu "Install / Delivery" category must be expressed as a particle the large installs and projects. The "Minimum Trip Clayou must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Corona Group	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Corona Group	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	46%	у		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped Systems		\$1 - \$50,000				
·		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	_		
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000		1		
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 - \$50,000				
Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		_			1	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -				
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets	Corona Group	\$1 - \$50,000	46%			
		\$50,001 -	46%			
		\$250,000	40%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference Tables	Corona Group	\$1 - \$50,000	46%			
Tubles		\$50,001 - \$250,000	46%	у		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	Corona Group	\$1 - \$50,000	46%			φσσισσ
Nesting Tables		\$50,001 - \$250,000	46%	у		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Corona Group	\$1 - \$50,000	46%			ψου.σσ
Computer Support Tables		\$50,001 - \$250,000	46%	у		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 - \$50,000			10	700.00
Tools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Corona Group	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	46%	У		
		\$250,000 +	Negotiable		10	\$60.00

Demountable Wall Systems	\$1 - \$50,000		
Train Systems	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Classroom Seating	\$1 - \$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Dauphin</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking Systems	Manufacturer	<b>Threshold</b> \$1 - \$50,000				
Desking Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating	Dauphin	\$1 - \$50,000	50%			
and Stools		\$50,001 - \$250,000	50%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Dauphin	\$1 - \$50,000	50%			
		\$50,001 - \$250,000	50%	у		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Dauphin	\$1 - \$50,000	50%			
Seating		\$50,001 - \$250,000	50%	у		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	Dauphin	\$1 - \$50,000	50%			
Stools		\$50,001 - \$250,000	50%	у		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	Dauphin	\$1 - \$50,000	50%	У	10	\$60.00

		T				
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
High Performance	Dauphin	\$1 - \$50,000	50%			
Task Chairs (24/7 seating)		\$50,001 - \$250,000	50%	у		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables	Dauphin	\$1 - \$50,000	50%			
		\$50,001 - \$250,000	50%	У		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	Dauphin	\$1 - \$50,000	50%			
Nesting Tables		\$50,001 - \$250,000	50%	у		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Dauphin	\$1 - \$50,000	50%			,
Computer Support Tables		\$50,001 - \$250,000	50%	у		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
Ancillary Items	Dauphin	\$1 - \$50,000	50%			
		\$50,001 - \$250,000	50%	у		
		\$250,000 +	Negotiable		10	\$60.00

Demountable Wall Systems		\$1 - \$50,000				
Systems		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	Dauphin	\$1 - \$50,000	50%			
		\$50,001 - \$250,000	50%	У		
		\$250,000 +	Negotiable		10	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricin	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Desk Makers</u>	
Date of Applicable Price List: On-Line	

			% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Dollar Threshold		(-77	(**************************************	385
Desking Systems	Desk Makers	\$1 -				
Desking Systems	Desk Wakers	\$50,000	42%			
		\$50,001 - \$250,000	43%	у		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped	Desk Makers	\$1 -				,
Systems		\$50,000	42%			
		\$50,001 - \$250,000	43%	у		
		\$250,000 +	Negotiable		10	\$60.00
Wood Casegoods	Desk Makers	\$1 - \$50,000	42%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Laminate Casegoods	Desk Makers	\$1 - \$50,000	42%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				

				<u> </u>		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	Desk Makers	\$1 -				
		\$50,000	42%			
		\$50,001 -	43%	У		
		\$250,000	<del></del>			
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	Desk Makers	\$1 -				
		\$50,000	42%			
		\$50,001 -	43%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Conference	Desk Makers	\$1 -				
Tables		\$50,000	42%			
		\$50,001 -	43%	у		
		\$250,000	43/0			
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	Desk Makers	\$1 -				
Nesting Tables		\$50,000	42%			
		\$50,001 -	43%	у		
		\$250,000		′		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Desk Makers	\$1 -				
Computer		\$50,000	42%			
Support Tables		\$50,001 -	43%	у		
		\$250,000	<del>4</del> 3/0	′		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 -				7-3.00
Tools		\$50,000				
		\$50,001 -		1		
		\$250,000				
•	•	•		•		•

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Desk Makers	\$1 - \$50,000	42%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Diversified Woodcrafts</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	Diversified	\$1 -				
	Woodcrafts	\$50,000	33%			
		\$50,001 -	34%	У		
		\$250,000 \$250,000 +	Negatiable		limited	
		, ,	Negotiable		Lifetime	\$60.00
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
		\$250,000 +	Negotiable			
Wood Casegoods	Diversified	\$1 -				
	Woodcrafts	\$50,000	33%			
		\$50,001 -	34%	у		
		\$250,000			limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Laminate	Diversified	\$1 -				
Casegoods	Woodcrafts	\$50,000	33%			
		\$50,001 -	34%	У		
		\$250,000	Nazatiahla		limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
Cupst Spating			14CgOttable			
Guest Seating		\$1 - \$50,000				
		\$50,000		-		
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

	T	1		7	i	
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	Diversified	\$1 -				
	Woodcrafts	\$50,000	33%			
		\$50,001 -	34%	у		
		\$250,000	34/0		limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Storage Cabinets	Diversified	\$1 -				
	Woodcrafts	\$50,000	33%			
		\$50,001 -	2.40/	у		
		\$250,000	34%	,	limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Conference	Diversified	\$1 -				·
Tables	Woodcrafts	\$50,000	33%			
		\$50,001 -	2.40/	у		
		\$250,000	34%	,	limited	
		\$250,000 +	Negotiable	1	Lifetime	\$60.00
Classroom/	Diversified	\$1 -			Lireame	700.00
Nesting Tables	Woodcrafts	\$50,000	33%			
0		\$50,001 -		1 ,,		
		\$250,000	34%	У		
		\$250,000 +	Negotiable		limited Lifetime	\$60.00
Moderate	Diversified	\$1 -				,
Computer	Woodcrafts	\$50,000	33%			
Support Tables		\$50,001 -		у		
		\$250,000	34%	, ,	It as the self	
		\$250,000 +	Negotiable		limited Lifetime	\$60.00
Ergonomic Work	Diversified	\$1 -			LICUITE	700.00
Tools	Woodcrafts	\$50,000	33%			
10013	vvoodciaits	\$50,000		У	limited	
		\$250,000	34%		Lifetime	\$60.00
	l	1 7230,000			Litetific	700.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Diversified Woodcrafts	\$1 - \$50,000	33%			
		\$50,001 - \$250,000	34%	У	limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a p the large installs and projects. The "Minimum Trip Ch You must use the format in the "Pricing Proposal" tak Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents parge" will represent smaller deliveries and set-ups. The below, and submit it in a MS Excel (XLS) version. The with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>ECA Electricals dba Electri-cable</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000	Nogotioble			
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

			7	Í	
	\$50,001 -				
	\$250,000		_		
	\$250,000 +	Negotiable			
Stack Chairs	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
High Performance	\$1 -				
Task Chairs (24/7	\$50,000				
seating)	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Bookcases	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000		_		
	\$250,000 +	Negotiable			
Storage Cabinets	\$1 -				
	\$50,000		_		
	\$50,001 -				
	\$250,000		4		
	\$250,000 +	Negotiable	<u> </u>		
Conference	\$1 -				
Tables	\$50,000		_		
	\$50,001 -				
	\$250,000		4		
	\$250,000 +	Negotiable			
Classroom/	\$1 -				
Nesting Tables	\$50,000		_		
	\$50,001 -				
	\$250,000		_		
	\$250,000 +	Negotiable			
Moderate	\$1 -				
Computer	\$50,000		4		
Support Tables	\$50,001 -				
	\$250,000		4		
	\$250,000 +	Negotiable			
Ergonomic Work	\$1 -				
Tools	\$50,000				
	\$50,001 -				
	\$250,000				

		\$250,000 +	Negotiable			
Ergonomic Work Tools	ECA Electricals dba Electri-	\$1 - \$50,000	20%			
	cable	\$50,001 - \$250,000	20%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Ancillary Products	ECA Electricals dba Electri-	\$1 - \$50,000	20%			
	cable	\$50,001 - \$250,000	20%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	ECA Electricals dba Electri-	\$1 - \$50,000	20%			
	cable	\$50,001 - \$250,000	20%	n		
		\$250,000 +	Negotiable		10	\$60.00
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Egan Visual</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -	•			
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Nasatialala			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000	Ni san Palala			
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Ni san Palala			
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000	Namatialala	_		
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

				-	1	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable	-		
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable	1		
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 -				
Computer		\$50,000				
Support Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work	Egan Visual	\$1 -				
Tools		\$50,000	40%	,,		
		\$50,001 -	400/	У	Limited	
		\$250,000	40%		Lifetime	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Egan Visual	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	40%	У	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Ancillary Items	Egan Visual	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	40%	у	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,  Phoenix, Arizona 95042	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Eko Contract</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking Systems	Manufacturer	<b>Threshold</b> \$1 - \$50,000				
Desking Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Eko Contract	\$1 - \$50,000	40%			
Seating and Stools		\$50,001 - \$250,000	43%	у		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Eko Contract	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference		\$1 - \$50,000				
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and	Eko Contract	\$1 - \$50,000	40%			
Stools		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs		\$1 - \$50,000				

		4=0.05:		7 1		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	-		
High Dorformana		\$1 - \$50,000	ivegotiable			
High Performance Task Chairs (24/7				-		
seating)		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Bookcases		\$1 - \$50,000				
		\$50,001 -		-		
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
rables		\$50,001 -				
		\$250,000		-		
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 -				
		\$250,000	Nagatialda	-		
		\$250,000 +	Negotiable			
Moderate	Eko Contract	\$1 - \$50,000	40%	_		
Computer Support Tables		\$50,001 - \$250,000	43%	у		
		\$250,000 +	Negotiable	-	10	¢60.00
Ergonomic Work		\$1 - \$50,000			10	\$60.00
Tools				-		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Ancillary Items	Eko Contract	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00

Demountable Wall Systems	\$1 - \$50,000	
l van systems	\$50,001 - \$250,000	
	\$250,000 + Negotiable	
Classroom Seating	\$1 - \$50,000	
	\$50,001 - \$250,000	
	\$250,000 + Negotiable	

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Encore Seating	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Manufacturer	\$1 - \$50,000				
<b>.</b>		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Encore Seating	\$1 - \$50,000	46%			
Seating and Stools		\$50,001 - \$250,000	47%	у	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Guest Seating	Encore Seating	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	у	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Conference Seating	Encore Seating	\$1 - \$50,000	46%	-		
Seating		\$50,001 - \$250,000	47%	У	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Side Chairs and	Encore Seating	\$1 - \$50,000	46%			
Stools		\$50,001 - \$250,000	47%	У	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Stack Chairs	Encore Seating	\$1 - \$50,000	46%	у		\$60.00

\$50,001 - \$250,000   \$7%   Limited Lifetime	00
High Performance   Encore Seating   \$1 - \$50,000   46%	00
Task Chairs (24/7 \$50,001 - \$250,000 47% Y Limited \$250,000 + Negotiable Sookcases \$1 - \$50,000 \$50,001 -	00
seating) \$250,000 47% Y Limited \$250,000 + Negotiable Lifetime \$60.  Bookcases \$1 - \$50,000 \$50,001 -	00
Bookcases \$1 - \$50,000 \$50,001 -	00
\$50,001 -	
\$250,000 + Negotiable	
Storage Cabinets Encore Seating \$1 - \$50,000 46%	
\$50,001 - \$250,000 y Limited	
\$250,000 + Negotiable Lifetime \$60.	00
Conference \$1 - \$50,000 Tables	
\$50,001 -	
\$250,000 \$250,000 + Negotiable	
Classroom/ \$1 - \$50,000 Nesting Tables \$50,001 -	
\$50,001 - \$250,000	
\$250,000 + Negotiable	
Moderate Encore Seating \$1 - \$50,000 46%	
Computer Support Tables  \$50,001 - \$250,000  Limited	
\$250,000 + Negotiable Lifetime \$60.	00
Ergonomic Work \$1 - \$50,000	
Tools \$50,001 -	
\$250,000 \$250,000 + Negotiable	
Ergonomic \$1 - \$50,000 Ancillary Products \$50,000	ļ
\$50,001 - \$250,000	
\$250,000 + Negotiable	
Ancillary Items Encore Seating \$1 - \$50,000 46%	
\$50,001 - \$250,000 47% Y Limited	
\$250,000 + Negotiable Lifetime \$60.	00

Demountable		\$1 - \$50,000				
Wall Systems						
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	Encore Seating	\$1 - \$50,000	46%			
		\$50,001 -	470/			
		\$250,000	47%	У	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>			
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501			
CITY, STATE, ZIP:,				
Phoenix, Arizona 85043				
Au 175				
SIGNATURE:	DATE: 05-04-2020			
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales			
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" ta Provide warranty information for all products propo all ANSI/BIFMA Testing information. Specify if pricing	harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including			
Proposer: <u>Elontec</u>				
Manufacturer: <u>ERG International</u>				
Date of Applicable Price List: On-Line				

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Ni san Palala			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000	Namatialala	_		
		\$250,000 +	Negotiable			
Ergonomic	ERG	\$1 -				
Seating and Stools	International	\$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	ERG	\$1 -				
	International	\$50,000	40%			
		\$50,001 -	43%	у		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Conference	ERG	\$1 -				
Seating	International	\$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	ERG	\$1 -				, , , , , , ,
Stools	International	\$50,000	40%	У	10	\$60.00

		\$50,001 -	420/			
		\$250,000	43%			
		\$250,000 +	Negotiable			
Stack Chairs	ERG	\$1 -				
	International	\$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference	ERG	\$1 -				
Tables	International	\$50,000	40%			
		\$50,001 -	43%	У		
		\$250,000 \$250,000 +	Negotiable			
			Negotiable		10	\$60.00
Classroom/ Nesting Tables	ERG International	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	ERG	\$1 -	_			
Computer	International	\$50,000	40%			
Support Tables		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 -				703.00
Tools		\$50,000				
		\$50,001 -				
		\$250,000				

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	ERG International	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 -				
		\$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a partner large installs and projects. The "Minimum Trip Cl You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Ergonomic Comfort Design (ECD)	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	- Wandidacturer	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Ergonomic	\$1 - \$50,000	45%			
Seating and Stools	Comfort Design (ECD)	\$50,001 - \$250,000	46%	n		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Ergonomic Comfort	\$1 - \$50,000	45%	_		
	Design (ECD)	\$50,001 - \$250,000	46%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating	Ergonomic Comfort	\$1 - \$50,000	45%	_		
Scatting	Design (ECD)	\$50,001 - \$250,000	46%	n		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and Stools	Ergonomic Comfort Design (ECD)	\$1 - \$50,000 \$50,001 - \$250,000	45% 46%	n		
	Design (LCD)	\$250,000 +	Negotiable	-	10	\$60.00
Stack Chairs		\$1 - \$50,000	45%	n	10	\$60.00

	Ergonomic Comfort	\$50,001 - \$250,000	46%			
	Design (ECD)	\$250,000 +	Negotiable			
High Performance	Ergonomic	\$1 - \$50,000	45%			
Task Chairs (24/7 seating)	Comfort Design (ECD)	\$50,001 - \$250,000	46%	n		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	-		
Classroom/		\$1 - \$50,000	Negotiable			
Nesting Tables				-		
0		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Moderate		\$1 - \$50,000				
Computer Support Tables		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	1		
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

Demountable Wall Systems		\$1 - \$50,000				
wan systems		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	Ergonomic	\$1 - \$50,000	45%			
	Comfort Design (ECD)	\$50,001 - \$250,000	46%	n		
		\$250,000 +	Negotiable		10	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>				
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501				
CITY, STATE, ZIP:,					
Phoenix, Arizona 85043					
Au 175					
SIGNATURE:	DATE: 05-04-2020				
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales				
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip O You must use the format in the "Pricing Proposal" to	urers listed on Attachment C. (see Section 3.22) The percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including ag proposal is for new or used furniture.				
Proposer: <u>Elontec</u>					
Manufacturer: ESI Ergonomic					
Date of Applicable Price List: On-Line					

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Wandracturer	\$1 - \$50,000				
		\$50,001 - \$250,000	No sekiele			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
·		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000		-		
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000		_		
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 - \$50,000		<u> </u>  -		
Stools		\$50,001 - \$250,000	Nogotis I-1-	-		
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	_		
High Daufager			мевопаріе			
High Performance Task Chairs (24/7		\$1 - \$50,000				
seating)		\$50,001 - \$250,000				
<i>.</i>		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
rables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
NA a da wata	FCI Farrage and	·				
Moderate Computer	ESI Ergonomic	\$1 - \$50,000	52%			
Support Tables		\$50,001 - \$250,000	53%	у		
		\$250,000 +	Negotiable		40	¢60.00
Ergonomic Work	ESI Ergonomic	\$1 - \$50,000			10	\$60.00
Tools	20, 2, 80, 10, 11, 10		52%	_		
		\$50,001 - \$250,000	53%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic	ESI Ergonomic	\$1 - \$50,000	52%			
Ancillary Products		\$50,001 - \$250,000	53%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	ESI Ergonomic	\$1 - \$50,000	52%			
		\$50,001 - \$250,000	53%	У		
		\$250,000 +	Negotiable		10	\$60.00
	1	i		1	-	

Demountable Wall Systems	\$1 - \$50,000	
	\$50,001 - \$250,000 \$250,000 + Negotiable	
Classroom Seating	\$1 - \$50,000	
	\$50,001 - \$250,000	
	\$250,000 + Negotiable	

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a particle the large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" tall Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Eurotech Seating	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000		-		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
0,0000		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000	No sotialala			
		\$250,000 +	Negotiable			
Ergonomic	Eurotech	\$1 -				
Seating and Stools	Seating	\$50,000	49%			
		\$50,001 - \$250,000	49%	n	Limitod	
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Guest Seating	Eurotech	\$1 -				
	Seating	\$50,000	49%			
		\$50,001 - \$250,000	49%	n		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Conference	Eurotech	\$1 -				
Seating	Seating	\$50,000	49%			
		\$50,001 - \$250,000	49%	n		
		\$250,000 +	Negotiable	-	Limited Lifetime	\$60.00
Side Chairs and	Eurotech	\$1 -			Limited	700.00
Stools	Seating	\$50,000	49%	n	Lifetime	\$60.00

		T		7	ı	
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Stack Chairs	Eurotech Seating	\$1 - \$50,000	49%			
	Seating	\$50,001 - \$250,000	49%	n		
		\$250,000 +	Negotiable	_	Limited Lifetime	\$60.00
High Performance Task Chairs (24/7	Eurotech Seating	\$1 - \$50,000	49%			
seating)	Seating	\$50,000 \$50,001 - \$250,000	49%	n		
		\$250,000 +	Negotiable		5 years	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,000				
		\$250,000	Negotiable	1		
0 (		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
Classroom/		\$1 -	Negotiable			
Nesting Tables		\$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	_		
N. 4 1 1 -		·	Negotiable			
Moderate Computer		\$1 - \$50,000				
Support Tables		\$50,001 -				
		\$250,000	Nia antinhia	_		
		\$250,000 +	Negotiable			
Ergonomic Work Tools		\$1 - \$50,000				
10013		\$50,000		1		
		\$250,000				

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating	Eurotech Seating	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	49% 49% Negotiable	n	limited lifetime	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Fire King	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000	Ni santala	_		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000		_		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	N1===±1-1-1-	4		
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000		_		
		\$50,001 -				
		\$250,000	Namet: -  -  -	4		
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

		Τ.			Ī	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets	Fire King	\$1 -				
		\$50,000	45%			
		\$50,001 -	450/	n		
		\$250,000	45%			
		\$250,000 +	Negotiable		10	\$60.00
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -		7		
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000				
		\$50,001 -		7		
		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 -				
Computer		\$50,000				
Support Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 -				
Tools		\$50,000				
		\$50,001 -				
		\$250,000				
		/			L	1

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Fire King	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	45%	n		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-5500
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" ta Provide warranty information for all products propo all ANSI/BIFMA Testing information. Specify if pricing	harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Frovi</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -	•			
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	_		
			Negotiable			
Ergonomic	Frovi	\$1 -	240/			
Seating and Stools		\$50,000	31%	_		
		\$50,001 - \$250,000	36%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Frovi	\$1 -			10	700.00
2		\$50,000	31%			
		\$50,001 -		у		
		\$250,000	36%	,		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Frovi	\$1 -				
Seating		\$50,000	31%			
		\$50,001 -	36%	у		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	Frovi	\$1 -		у		
Stools		\$50,000	31%	У	10	\$60.00

	1	T		_	1	
		\$50,001 - \$250,000	36%			
		\$250,000 +	Negotiable			
Stack Chairs	Frovi	\$1 - \$50,000	31%			
		\$50,001 - \$250,000	36%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance Task Chairs (24/7	Frovi	\$1 - \$50,000	31%			
seating)		\$50,001 - \$250,000	36%	У		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000 \$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
Tables		\$50,000		+		
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables	Frovi	\$1 - \$50,000	31%			
		\$50,001 - \$250,000	36%	У		
		\$250,000 +	Negotiable		10	\$60.00
Moderate Computer	Frovi	\$1 - \$50,000	31%			
Support Tables		\$50,001 - \$250,000	36%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work Tools	Frovi	\$1 - \$50,000	31%			-
		\$50,001 - \$250,000	36%	У	10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Frovi	\$1 - \$50,000	31%			
		\$50,001 - \$250,000	36%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Frovi	\$1 - \$50,000	31%			
		\$50,001 - \$250,000	36%	у		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Fulbright Glass Board	
Date of Applicable Price List: On-Line	

Catagonia		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000 \$50,001 -				
		\$250,001				
		\$250,000 +	Negotiable	-		
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
		\$230,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

	T	Т		٦	İ	Ī
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference	Fulbright Glass	\$1 -				
Tables	Board	\$50,000	38%			
		\$50,001 -	39%	у		
		\$250,000	39%	,		
		\$250,000 +	Negotiable		10	\$60.00
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000				
		\$50,001 -		-		
		\$250,000				
		\$250,000 +	Negotiable	-		
Moderate		\$1 -				
Computer		\$50,000				
Support Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work	Fulbright Glass	\$1 -				700.00
Tools	Board	\$50,000	38%			
		\$50,001 -		У		
		\$250,000	39%		10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Fulbright Glass Board	\$1 - \$50,000	38%			
		\$50,001 - \$250,000	39%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Fulbright Glass Board	\$1 - \$50,000	38%			
		\$50,001 - \$250,000	39%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Gordon International	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -	•			
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Nazatiahla			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
		·	Negotiable			
Ergonomic	Gordon	\$1 -	200/			
Seating and Stools	International	\$50,000	38%			
		\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Gordon	\$1 -				
	International	\$50,000	38%			
		\$50,001 -	41%	у		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Conference	Gordon	\$1 -				
Seating	International	\$50,000	38%			
		\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	Gordon	\$1 -		v		-
Stools	International	\$50,000	38%	У	10	\$60.00

	T			7	Ī	
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Stack Chairs	Gordon	\$1 -				
	International	\$50,000	38%	_		
		\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable	_	10	\$60.00
High Performance	Gordon	\$1 -				
Task Chairs (24/7	International	\$50,000	38%			
seating)		\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				·
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 -				
Computer		\$50,000				
Support Tables		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 -				
Tools		\$50,000				
		\$50,001 -				
		\$250,000				

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating	Gordon International	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	38% 41% Negotiable	У	10	\$60.00

# PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a p the large installs and projects. The "Minimum Trip Ch You must use the format in the "Pricing Proposal" tab Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	ercentage of the product list price and represents arge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. ed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Green Furniture Concepts (GFC)	

Date of Applicable Price List: On-Line

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking Systems	Manufacturer	<b>Threshold</b> \$1 - \$50,000				
Desking Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
,		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Green	\$1 - \$50,000	38%			
Seating and Stools	Furniture Concepts	\$50,001 - \$250,000	41%	у		
	(GFC)	\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Green	\$1 - \$50,000	38%			
	Furniture Concepts	\$50,001 - \$250,000	41%	у		
	(GFC)	\$250,000 +	Negotiable		10	\$60.00
Conference		\$1 - \$50,000				
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 - \$50,000				
Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

	ī	r		•	1	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -		1		
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 -				
		\$250,000		-		
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 -				
		\$250,000		=		
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support Tables		\$250,000		-		
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 - \$50,000				
Tools		\$50,001 -				
		\$250,000		-		
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
Ancinary Products		\$50,001 -				
		\$250,000	Nie z strati	-		
		\$250,000 +	Negotiable			
Ancillary Items	Green Furniture	\$1 - \$50,000	38%			
	Concepts	\$50,001 - \$250,000	41%	У		
	(GFC)	\$250,000 +	Negotiable	1	10	\$60.00
		1				700.00

Demountable Wall Systems	\$1 - \$50,000	
vvan systems	\$50,001 - \$250,000	
	\$250,000 + Negotiable	
Classroom Seating	\$1 - \$50,000	
	\$50,001 - \$250,000	
	\$250,000 + Negotiable	

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a per the large installs and projects. The "Minimum Trip Charyou must use the format in the "Pricing Proposal" table Provide warranty information for all products propose all ANSI/BIFMA Testing information. Specify if pricing products proposed the control of th	ercentage of the product list price and represents arge" will represent smaller deliveries and set-ups. le below, and submit it in a MS Excel (XLS) version. ed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Grosfillex</u>	
Date of Applicable Price List: <u>On-Line</u>	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Ni Palala			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000	Nogatiable			
		\$250,000 +	Negotiable			
Ergonomic	Grosfillex	\$1 -				
Seating and Stools		\$50,000	47%			
		\$50,001 -	50%	У		
		\$250,000	Negatiable			
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Grosfillex	\$1 -	470/			
		\$50,000	47%			
		\$50,001 - \$250,000	50%	У		
		\$250,000 +	Negotiable			4
Conforme		•	Negotiable		10	\$60.00
Conference		\$1 -				
Seating		\$50,000 \$50,001 -		_		
		\$250,001				
		\$250,000 +	Negotiable			
		7230,000	.1000110010			

		т.		1	1	
Side Chairs and	Grosfillex	\$1 -				
Stools		\$50,000	47%			
		\$50,001 -	50%	У		
		\$250,000	3070			
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	Grosfillex	\$1 -			10	\$00.00
Stack Chairs	Grosiniex	\$50,000	47%			
		\$50,000	4770	-		
		\$250,000	50%	У		
		\$250,000 +	Nogotiable	1		
			Negotiable		10	\$60.00
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable	-		
Storage Cabinets		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Tables		\$50,000				
Tubles		\$50,000 -		-		
		\$250,000				
		\$250,000 +	Negotiable	-		
			Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000		-		
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Moderate		\$1 -				
Computer		\$50,000		]		
Support Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 -				
Tools		\$50,000				

		\$50,001 - \$250,000 \$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items	Grosfillex	\$1 - \$50,000	47%			
		\$50,001 - \$250,000 \$250,000 +	50% Negotiable	У	40	<b>\$60.00</b>
Demountable Wall Systems		\$1 - \$50,000 \$50,001 -			10	\$60.00
		\$250,000 + \$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a puthe large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" tale Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents narge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>H Contract</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Ni sa sitalala			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic	H Contract	\$1 -				
Seating and Stools		\$50,000	40%			
		\$50,001 -	43%	У		
		\$250,000			Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Guest Seating	H Contract	\$1 -				
		\$50,000	40%			
		\$50,001 -	43%	у		
		\$250,000			Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and	H Contract	\$1 -		.,	Limited	
Stools		\$50,000	40%	У	Lifetime	\$60.00

ı		<b> </b>		ī	1	
		\$50,001 -	43%			
		\$250,000	Negatiable	_		
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -		]		
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets	H Contract	\$1 -				
		\$50,000	40%			
		\$50,001 -	43%	у		
		\$250,000	43//		Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -		]		
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 -				
Computer		\$50,000		]		
Support Tables		\$50,001 -				
		\$250,000		]		
		\$250,000 +	Negotiable			
Ergonomic Work		\$1 -				
				1	1	i l
Tools		\$50,000				
TOOIS		\$50,000 \$50,001 -		-		

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	H Contract	\$1 - \$50,000 \$50,001 - \$250,000	40% 43%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-5500
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip ( You must use the format in the "Pricing Proposal" t	urers listed on Attachment C. (see Section 3.22) The percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including an proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: <u>Haskell</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	Haskell	\$1 -	1			
		\$50,000	45%			
		\$50,001 -	46%	у		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Haskell	\$1 -				
		\$50,000	45%			
		\$50,001 -	46%	У		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Laminate	Haskell	\$1 -				
Casegoods		\$50,000	45%			
		\$50,001 -	46%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic	Haskell	\$1 -				
Seating and Stools		\$50,000	45%			
		\$50,001 -	46%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Haskell	\$1 -				
		\$50,000	45%	_		
		\$50,001 -	46%	У		
		\$250,000 \$250,000 +	Nogotioblo			
			Negotiable		10	\$60.00
Conference	Haskell	\$1 -	450/			
Seating		\$50,000	45%	_		
		\$50,001 - \$250,000	46%	У		
		\$250,000 +	Negotiable	$\dashv$		4
Cid. Ch. 1	11111	·	Negotiable		10	\$60.00
Side Chairs and	Haskell	\$1 -	450/	у	10	¢ ( 0 0 0 0
Stools		\$50,000	45%		10	\$60.00

			<b>-</b> ,		<b>-</b>
	\$50,001 - \$250,000	46%			
	\$250,000 +	Negotiable			
Haskell	\$1 - \$50,000	45%			
	\$50,001 - \$250,000	46%	У		
	\$250,000 +	Negotiable		10	\$60.00
Haskell	\$1 - \$50,000	45%			
	\$50,001 - \$250,000	46%	У		
	\$250,000 +	Negotiable		10	\$60.00
Haskell	\$50,000	45%			
	\$50,001 - \$250,000	46%	у		
	\$250,000 +	Negotiable		10	\$60.00
Haskell	\$1 - \$50,000	45%			
	\$50,001 - \$250,000	46%	У		
	\$250,000 +	Negotiable		10	\$60.00
Haskell	\$1 - \$50,000	45%			
	\$50,001 - \$250,000	46%	У		
	\$250,000 +	Negotiable		10	\$60.00
	\$1 - \$50,000				
	\$250,000				
	\$250,000 +	Negotiable			
Haskell	\$1 - \$50,000	45%			
	\$50,001 - \$250,000	46%	у		
	\$250,000 +	Negotiable		10	\$60.00
	\$1 - \$50,000				,
	¢E0 001		7		1
	Haskell Haskell Haskell	\$250,000 \$250,000 + Haskell \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 +	\$250,000	\$250,000	\$250,000

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items	Haskell	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	45% 46% Negotiable	У	10	\$60.00
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>HighTower</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		-		
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000		-		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000		- -		
		\$250,000 +	Negotiable			
Ergonomic	HighTower	\$1 -				
Seating and Stools		\$50,000	35%			
		\$50,001 -	35%	У		
		\$250,000 \$250,000 +	Negotiable	-		
			Negotiable		10	\$60.00
Guest Seating	HighTower	\$1 -	250/			
		\$50,000	35%	-		
		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable	-	10	\$60.00
Conference	HighTower	\$1 -			10	<b>300.00</b>
Seating	111611104461	\$50,000	35%			
3000.18		\$50,001 -		у		
		\$250,000	35%	y		
		\$250,000 +	Negotiable	1	10	\$60.00
Side Chairs and	HighTower	\$1 -				-
Stools		\$50,000	35%	У	10	\$60.00

		\$50,001 -	250/			
		\$250,000	35%			
		\$250,000 +	Negotiable			
Stack Chairs	HighTower	\$1 - \$50,000	35%			
		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Bookcases	HighTower	\$1 -	<del>-</del>			
	C	\$50,000	35%			
		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	HighTower	\$1 -				
		\$50,000	35%			
		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference	HighTower	\$1 -				700100
Tables		\$50,000	35%			
		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/ Nesting Tables	HighTower	\$1 - \$50,000	35%			7 3 3 3 3
resting rabies		\$50,001 - \$250,000	35%	у		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	HighTower	\$1 -				
Computer		\$50,000	35%			
Support Tables		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work	HighTower	\$1 -				7 - 3 - 0
Tools	_	\$50,000	35%	.,		
		\$50,001 - \$250,000	35%	У	10	\$60.00
		•			•	•

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	HighTower	\$1 - \$50,000	35%			
		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	HighTower	\$1 - \$50,000	35%			
		\$50,001 - \$250,000	35%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Homecrest	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
,		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
Ergonomic	Homecrest	\$1 - \$50,000	45%			
Seating and Stools		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Homecrest	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and Stools	Homecrest	\$1 - \$50,000	45%			
Stools		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	Homecrest	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs		\$1 - \$50,000				

\$50,001 - \$250,000   \$250,000 + Negotiable
S250,000 + Negotiable   S1 - \$50,000   S50,001 - S250,000   S250,000 + Negotiable   S1 - \$50,000   S250,000 + Negotiable   S250,000   S250
High Performance
Seating   Seat
Seating   S250,000
\$250,000 + Negotiable \$250,000 + Spo,000
Bookcases
\$50,001 - \$250,000   \$250,000 + Negotiable
\$250,000
\$250,000 + Negotiable
Storage Cabinets   \$1 - \$50,000   \$50,001 - \$250,000   \$250,000 + Negotiable
\$50,001 - \$250,000   \$250,000 + Negotiable  Conference Tables  \$1 - \$50,000   \$50,001 - \$250,000   \$250,000 + Negotiable  Classroom/ Nesting Tables  \$1 - \$50,000   \$50,001 - \$250,000   \$50,001 - \$250,000   \$250,000 + Negotiable  Moderate Computer Support Tables  \$50,001 - \$50,000   \$50,001 - \$250,000
\$250,000   \$250,000
\$250,000 + Negotiable  Conference Tables  \$1 - \$50,000  \$50,001 - \$250,000  \$250,000 + Negotiable  Classroom/ Nesting Tables  \$50,001 - \$250,000  \$50,001 - \$250,000  \$250,000 + Negotiable  Moderate Computer Support Tables  \$50,001 - \$250,000  \$50,001 - \$250,000  \$50,001 - \$250,000
\$1 - \$50,000   \$50,001 - \$250,000   \$250,000 + Negotiable   \$1 - \$50,000   \$250,000 + Negotiable   \$1 - \$50,000   \$250,000   \$250,000   \$250,000 + Negotiable   \$1 - \$50,000   \$250,000 + Negotiable   \$1 - \$50,000   \$250
\$50,001 - \$250,000   \$250,000 + Negotiable  Classroom/ Nesting Tables  \$1 - \$50,000   \$50,001 - \$250,000   \$250,000   \$250,000 + Negotiable  Moderate Computer Support Tables  \$50,001 - \$250,000   \$50,001 - \$250,000
\$250,000   \$250,000   \$250,000   \$1 - \$50,000   \$50,001 - \$250,000   \$250,000   \$1 - \$50,000   \$250
\$250,000 + Negotiable  Classroom/ Nesting Tables  \$50,001 - \$250,000
Classroom/ Nesting Tables  \$1 - \$50,000  \$50,001 - \$250,000  \$250,000 + Negotiable  Moderate Computer Support Tables  \$1 - \$50,000  \$50,001 - \$250,000
Solution
\$250,000 \$250,000 + Negotiable Moderate Computer Support Tables \$1 - \$50,000 \$50,001 - \$250,000
\$250,000 + Negotiable  Moderate \$1 - \$50,000  Computer Support Tables \$50,001 - \$250,000
Moderate \$1 - \$50,000 Computer \$50,001 - \$250,000
Computer \$50,001 - \$250,000
Support Tables \$250,000
7230,000
\$250,000 + Negotiable
Ergonomic Work \$1 - \$50,000
Tools \$50,001 -
\$250,000
\$250,000 + Negotiable
Ergonomic \$1 - \$50,000 Ancillary Products \$50,000
\$50,001 -
\$250,000
\$250,000 + Negotiable
Ancillary Items Homecrest \$1 - \$50,000 45%
\$50,001 - 48% n
\$250,000 + Negotiable 10 \$60.00

Demountable Wall Systems	\$1 - \$50,000			
vuii Systems	\$50,001 - \$250,000			
	\$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 +	Negotiable		

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip Cl You must use the format in the "Pricing Proposal" ta Provide warranty information for all products propoall ANSI/BIFMA Testing information. Specify if pricing	harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Howe	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking Systems	Manufacturer	<b>Threshold</b> \$1 - \$50,000				
Desking Systems		\$50,001 - \$250,000		_		
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
,		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
Casegoous		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Howe	\$1 - \$50,000	40%			
Seating and Stools		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Howe	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating	Howe	\$1 - \$50,000	40%			
Seating		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	Howe	\$1 - \$50,000	40%	_		
Stools		\$50,001 - \$250,000	43%	у		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	Howe	\$1 - \$50,000	40%	У	10	\$60.00

		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
High Performance	Howe	\$1 - \$50,000	40%			
Task Chairs (24/7 seating)		\$50,001 - \$250,000	43%	у		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Moderate	Howe	\$1 - \$50,000	40%			
Computer Support Tables		\$50,001 - \$250,000	43%	у		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 - \$50,000				·
Tools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	1		
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	]		
Ancillary Items		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
vvaii systems	\$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000 \$250,000 +	Negotiable		

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: HPFI	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking Systems	Manufacturer HPFI	<b>Threshold</b> \$1 - \$50,000				
Desking Systems	11/11	\$50,000 - \$250,000	46%	у		
		\$250,000 +	Negotiable	-	Limited Lifetime	\$60.00
Panel Wrapped Systems		\$1 - \$50,000				·
,		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	HPFI	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	У		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Laminate Casegoods	HPFI	\$1 - \$50,000	46%			
cusegoous		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Ergonomic	HPFI	\$1 - \$50,000	46%			
Seating and Stools		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Guest Seating	HPFI	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Conference Seating	HPFI	\$1 - \$50,000	46%			
Seating		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Side Chairs and	HPFI	\$1 - \$50,000	46%			
Stools		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Stack Chairs	HPFI	\$1 - \$50,000	46%	У	Limited Lifetime	\$60.00

		Τ.		1	7 -	
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
High Performance	HPFI	\$1 - \$50,000	46%			
Task Chairs (24/7 seating)		\$50,001 - \$250,000	47%	У		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Bookcases	HPFI	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Storage Cabinets	HPFI	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Conference Tables	HPFI	\$1 - \$50,000	46%			•
		\$50,001 - \$250,000	47%	У		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Classroom/	HPFI	\$1 - \$50,000	46%			
Nesting Tables		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Moderate	HPFI	\$1 - \$50,000	46%			
Computer Support Tables		\$50,001 - \$250,000	47%	у		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Ergonomic	HPFI	\$1 - \$50,000	46%			•
Ancillary Products		\$50,001 - \$250,000	47%	У		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00
Ergonomic		\$1 - \$50,000				1 2 2 3 2
Ancillary Products		\$50,001 -				
		\$250,000	Nogotiahla	_		
Ancillantitama	עמרי	\$250,000 +	Negotiable			
Ancillary Items	HPFI	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	У		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00

Demountable Wall Systems		\$1 - \$50,000				
vvaii Systems		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	HPFI	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	47%	У		
		\$250,000 +	Negotiable		Limited Lifetime	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-5500
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip O You must use the format in the "Pricing Proposal" to	urers listed on Attachment C. (see Section 3.22) The percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including ag proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: <u>Indiana Furniture</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	Indiana	\$1 -	1			
	Furniture	\$50,000	46%			
		\$50,001 -	48%	N		
		\$250,000				
		\$250,000 +	Negotiable		12	\$60.00
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -		n		
		\$250,000				
		\$250,000 +	Negotiable		12	\$60.00
Wood Casegoods	Indiana	\$1 -				
	Furniture	\$50,000	46%			
		\$50,001 -	48%	n		
		\$250,000				
		\$250,000 +	Negotiable		12	\$60.00
Laminate	Indiana	\$1 -				
Casegoods	Furniture	\$50,000	46%			
		\$50,001 -	48%	n		
		\$250,000				
		\$250,000 +	Negotiable		12	\$60.00
Ergonomic	Indiana	\$1 -				
Seating and Stools	Furniture	\$50,000	46%	_		
		\$50,001 -	48%	n		
		\$250,000	Nogotiable	_		
		\$250,000 +	Negotiable		12	\$60.00
Guest Seating	Indiana	\$1 -	460/			
	Furniture	\$50,000 \$50,001 -	46%	$\dashv$		
		\$250,000	48%	n		
		\$250,000 +	Negotiable		12	¢60.00
Conference	Indiana	\$1 -	<u> </u>		12	\$60.00
Seating	Furniture	\$50,000	46%			
2231118		\$50,001 -		n		
		\$250,000	48%	"		
		\$250,000 +	Negotiable		12	\$60.00
Side Chairs and	Indiana	\$1 -			12	700.00
Stools	Furniture	\$50,000	46%	n	12	\$60.00

		_		_	1	
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Stack Chairs	Indiana Furniture	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
High Performance Task Chairs (24/7	Indiana Furniture	\$1 - \$50,000	46%			
seating)		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Bookcases	Indiana Furniture	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Storage Cabinets	Indiana Furniture	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Conference Tables	Indiana	\$1 -				
	Furniture	\$50,000	46%	_		
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Classroom/ Nesting Tables	Indiana Furniture	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Moderate	Indiana	\$1 -				
Computer	Furniture	\$50,000	46%	_		
Support Tables		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Ergonomic Work Tools	Indiana Furniture	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	48%	- n	12	\$60.00
		<b>シ</b> ∠ンU,UUU			12	<b>Ͻ</b> ΰΟ.ŪŪ

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Indiana Furniture	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Ancillary Items	Indiana Furniture	\$1 - \$50,000	46%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000		n		
		\$250,000 +	Negotiable		12	\$60.00
Classroom Seating	Indiana	\$1 -				
	Furniture	\$50,000	46%			
		\$50,001 - \$250,000	48%	n		
		\$250,000 +	Negotiable		12	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Intensa Medical	
Date of Applicable Price List: On-Line	

Category   Manufacturer   Threshold			Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
S50,000   S50,001   S250,000	Category	Manufacturer	Threshold				
S50,001 -   S250,000   S250,000 + Negotiable	Desking Systems						
S250,000   S250,000 + Negotiable   S1 - S50,000   S250,000   S25							
\$250,000 + Negotiable   \$1 -			· ·				
Systems   \$1 -							
Systems       \$50,000   \$50,001   \$250,000   \$25			\$250,000 +	Negotiable			
\$50,001 -   \$250,000   \$250,000 + Negotiable			· ·				
\$250,000   \$250,000 + Negotiable	Systems						
S250,000 + Negotiable   S1 - S50,000   S250,000   Negotiable   Side Chairs and			· ·				
Single Conference   Single Conference   Seating   Side Chairs and   Single Conference   Side Chairs and   Single Chairs and   Sing							
\$50,000   \$50,001   \$250,000   \$2			\$250,000 +	Negotiable			
\$50,001 - \$250,000   \$250,000 + Negotiable  Laminate Casegoods  \$1 - \$50,000   \$50,001 - \$250,000   \$250,000 + Negotiable  Ergonomic Seating and Stools  \$50,000   \$50,001 - \$250,000   \$50,001 - \$250,000   \$250,000 + Negotiable  Guest Seating  \$1 - \$50,000   \$50,001 - \$250,000   \$50,001 - \$250,000   \$50,001 - \$250,000   \$50,001 - \$250,000   \$250,000 + Negotiable  Conference Seating  \$1 - \$50,000   \$250,000 + Negotiable  Side Chairs and  \$1 - \$250,000   \$50,001 - \$250,	Wood Casegoods		\$1 -				
\$250,000   \$250,000 + Negotiable			\$50,000				
\$250,000 + Negotiable  Laminate Casegoods \$50,000 \$550,000 \$550,000 \$250,000 + Negotiable  Ergonomic Seating and Stools \$50,000 \$50,000 \$50,000 \$250,000 + Negotiable  Guest Seating \$1 - \$50,000 \$250,000 + Negotiable  Guest Seating \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Conference Seating \$1 - \$50,000 \$250,000 + Negotiable  Side Chairs and \$1 - \$250,000 \$250,000 + Negotiable			· ·				
Laminate Casegoods  \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Ergonomic Seating and Stools  \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Guest Seating  \$1 - \$50,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 + Negotiable  Side Chairs and							
Casegoods \$50,000   \$50,001 - \$250,000   \$250,000 + Negotiable    Ergonomic   \$1 - \$50,000   \$50,001 - \$250,000   \$250,000 + Negotiable    Guest Seating   \$1 - \$50,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,000   \$250,001 - \$250,000   \$250,001 - \$250,000   \$250,0			\$250,000 +	Negotiable			
\$50,001 - \$250,000   \$250,000 + Negotiable  Ergonomic	Laminate		\$1 -				
\$250,000	Casegoods						
\$250,000 + Negotiable			· ·				
Ergonomic Seating and Stools  \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Guest Seating  \$1 - \$50,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Conference Seating  \$1 - \$50,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$50,001 - \$250,000 + Negotiable  Side Chairs and  \$1 -							
\$50,000   \$50,000   \$50,000   \$250,000   \$			\$250,000 +	Negotiable			
\$50,001 - \$250,000   \$250,000 + Negotiable  Guest Seating			\$1 -				
\$250,000   \$250,000   \$250,000   \$1 - \$50,000   \$50,001 - \$250,000   \$250,000	Seating and Stools						
\$250,000 + Negotiable    Side Chairs and   \$1 -			· ·				
Guest Seating \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Conference \$1 - \$50,000 \$50,001 - \$50,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$250,000 \$1 - \$250,000 \$1 - \$1 - \$1 - \$1 - \$1 - \$1 - \$1 - \$				Nico d'aldo			
\$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable Conference Seating \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable Side Chairs and			-	Negotiable			
\$50,001 - \$250,000 \$250,000 + Negotiable  Conference \$1 - \$50,000 \$50,001 - \$250,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Side Chairs and \$1 -	Guest Seating						
\$250,000 \$250,000 + Negotiable Conference Seating \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable Side Chairs and \$1 -							
\$250,000 + Negotiable  Conference \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + Negotiable  Side Chairs and \$1 -			· ·				
Conference \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 \$250,000 + Negotiable  Side Chairs and \$1 -				Negotiable			
Seating       \$50,000         \$50,001 -       \$250,000         \$250,000 + Negotiable         Side Chairs and       \$1 -	Confine		•	Negotiable			
\$50,001 - \$250,000 \$250,000 + Negotiable Side Chairs and \$1 -							
\$250,000 \$250,000 + Negotiable Side Chairs and \$1 -	Seating						
\$250,000 + Negotiable Side Chairs and \$1 -			· ·				
Side Chairs and \$1 -				Negotiable			
	Side Chairs and		·	6			
	Stools		\$1 - \$50,000				

	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Stack Chairs	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
High Performance	\$1 -		
Task Chairs (24/7	\$50,000		
seating)	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Bookcases	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Storage Cabinets	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Conference	\$1 -		
Tables	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Classroom/	\$1 -		
Nesting Tables	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Moderate	\$1 -		
Computer	\$50,000	_	
Support Tables	\$50,001 -		
	\$250,000	_	
	\$250,000 + Negotiable		
Ergonomic Work	\$1 -		
Tools	\$50,000		
	\$50,001 -		
	\$250,000		

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items	Intensa Medical	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	40% 43% Negotiable	У	10	\$60.00
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
——————————————————————————————————————	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a p the large installs and projects. The "Minimum Trip Ch You must use the format in the "Pricing Proposal" tab Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	ercentage of the product list price and represents arge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. ed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>JSI</u>	
Date of Applicable Price List: <u>On-Line</u>	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000		-		
		\$250,000 +	Negotiable			
Wood Casegoods	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Laminate Casegoods	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Seating and Stools	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and Stools	JSI	\$1 - \$50,000	48%	У	10	\$60.00

		¢E0 001		Ī 1		
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Stack Chairs	JSI	\$1 - \$50,000	48%			
		\$50,001 -	49%	у		
		\$250,000 \$250,000 +	Negotiable	_	10	\$60.00
High Performance	JSI	\$1 -	-0		10	\$60.00
Task Chairs (24/7		\$50,000	48%			
seating)		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable	_	10	\$60.00
Bookcases	JSI	\$1 -				
		\$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	JSI	\$1 -				
		\$50,000	48%	_		
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable	_	10	\$60.00
Conference	JSI	\$1 -			10	\$00.00
Tables		\$50,000	48%			
		\$50,001 -	49%	у		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/ Nesting Tables	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	JSI	\$1 -	100/			
Computer		\$50,000	48%	1		
Support Tables		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work	JSI	\$1 -				
Tools		\$50,000	48%	у		
		\$50,001 - \$250,000	49%	,	10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	JSI	\$1 - \$50,000	48%			
		\$50,001 - \$250,000	49%	У		
		\$250,000 +	Negotiable		10	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricin	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Krug	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Krug	\$1 -				
Desking Systems	Krug	\$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped Systems	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Wood Casegoods	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Laminate Casegoods	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Seating and Stools	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating		\$1 - \$50,000 \$50,001 -				
		\$250,000 +	Negotiable			
Side Chairs and	Krug	\$1 -				
Stools	i i ug	\$50,000	41%	n	10	\$60.00

		1		1		
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Stack Chairs	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
High Performance Task Chairs (24/7		\$1 - \$50,000				
seating)		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Bookcases	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Conference Tables	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/ Nesting Tables	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Moderate Computer	Krug	\$1 - \$50,000	41%			
Support Tables		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work Tools	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n	10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Krug	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	43%	n		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Krug - Healthcare	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold			
Desking Systems		\$1 -			
		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Panel Wrapped		\$1 -			
Systems		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Wood Casegoods		\$1 -			
		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Laminate		\$1 -			
Casegoods		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Ergonomic		\$1 -			
Seating and Stools		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Guest Seating		\$1 -			
		\$50,000		1	
		\$50,001 -			
		\$250,000		ĺ	
		\$250,000	Negotiable		
		+			
Conference		\$1 -			
Seating		\$50,000		1	
		\$50,001 -			
		\$250,000			

\$250,000 Negotiable +  Side Chairs and Stools  \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 Negotiable	
Side Chairs and       \$1 -         Stools       \$50,000         \$50,001 -       \$250,000	
\$50,000 \$50,001 - \$250,000	
\$50,001 - \$250,000	
\$250,000	
\$250,000 Negotiable	
+	
Stack Chairs \$1 -	
\$50,000	
\$50,001 -	
\$250,000	
\$250,000 Negotiable	
+	
High Performance \$1 -	
Task Chairs (24/7 \$50,000	
seating) \$50,001 -	
\$250,000	
\$250,000 Negotiable	
+	
Bookcases \$1 -	
\$50,000	
\$50,000	
\$250,000	
\$250,000   \$250,000	
\$250,000 Negotiable   +	
	+
\$50,000	
\$50,001 -	
\$250,000	
\$250,000 Negotiable	
+ Carefornia	
Conference \$1 -	
Tables \$50,000	
\$50,001 -	
\$250,000	
\$250,000 Negotiable	
+	
Classroom/ \$1 -	
Nesting Tables \$50,000	
\$50,001 -	
\$250,000	
\$250,000 Negotiable	
+	
\$1 -	
\$50,000	

		4	_		
Moderate		\$50,001 -			
Computer		\$250,000			
Support Tables		\$250,000	Negotiable		
Support Tables		+			
Ergonomic Work		\$1 -			
Tools		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Ergonomic		\$1 -			
Ancillary Products		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Ancillary Items	Krug -	\$1 -			
Не	ealthcare	\$50,000	38%		
		\$50,001 -	200/		
		\$250,000	39%		
		\$250,000	Negotiable	limited	
		+		Lifetime	\$60.00
Demountable		\$1 -			
Wall Systems		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
		+			
Classroom Seating		\$1 -			
		\$50,000			
		\$50,001 -			
		\$250,000			
		\$250,000	Negotiable		
1					

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Landscape Forms	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -		]		
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

T	1		_	1	
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Stack Chairs	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
High Performance	\$1 -				
Task Chairs (24/7	\$50,000				
seating)	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Bookcases	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Storage Cabinets	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Conference	\$1 -				
Tables	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Classroom/	\$1 -				
Nesting Tables	\$50,000				
	\$50,001 -				
	\$250,000		]		
	\$250,000 +	Negotiable			
Moderate	\$1 -				
Computer	\$50,000		]		
Support Tables	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Ergonomic Work	\$1 -				
Tools	\$50,000				
	\$50,001 -		1		
	\$250,000				

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Landscape Forms	\$1 - \$50,000	5%			
		\$50,001 - \$250,000	5%	Y		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactu "Install / Delivery" category must be expressed as a partner installs and projects. The "Minimum Trip Cl You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Lightcorp</u>	
Date of Applicable Price List: <u>On-Line</u>	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable	1		
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000		_		
		\$50,001 -				
		\$250,000		4		
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000		4		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	=		
Conference		\$1 -				
Seating		\$50,000				
Jeaning		\$50,000		1		
I		\$250,000				

		1		1	1	
Side Chairs and		\$1 -				
Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable	_		
Storage Cabinets		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000				
3		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable	1		
Moderate		\$1 -				
Computer		\$50,000				
Support Tables		\$50,001 -		1		
2.1112.2.2.33.33		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work	Lightcorp	\$1 -				
Tools	LightCorp	\$50,000	43%	У	10	\$60.00
10015		\$30,000	<del>1</del> 3/0	1	1 10	00.00

		\$50,001 - \$250,000 \$250,000 +	44% Negotiable			
Ergonomic	Lightcorp	\$1 -				
Ancillary Products	<b>6</b> 333 p	\$50,000	43%			
·		\$50,001 - \$250,000	44%	у		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Lightcorp	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	44%	у		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 15	
SI <u>G</u> NATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a partner large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" tall Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents narge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Loftwall</u>	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
7,		\$50,001 - \$250,000 \$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
Seating		\$50,001 - \$250,000	N			
C: I. Ch.		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable	1		

Stack Chairs		\$1 - \$50,000		1		
Stack Chairs				_		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	1		
High Dorformoneo		· ·	Negotiable			
High Performance Task Chairs (24/7		\$1 - \$50,000		-		
seating)		\$50,001 - \$250,000				
<i>S,</i>		\$250,000 +	Negotiable	-		
Bookcases		\$1 - \$50,000				
		\$50,001 -		-		
		\$250,000				
		\$250,000 +	Negotiable	1		
Storage Cabinets		\$1 - \$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
Tubles		\$50,001 -				
		\$250,000		-		
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 -				
		\$250,000	Na satialda	-		
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer Support Tables		\$50,001 -				
Support Tables		\$250,000	Negotiable	<u> </u>		
			Negotiable			
Ergonomic Work Tools		\$1 - \$50,000				
10013		\$50,001 -				
		\$250,000	Nogotiable	-		
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
Anchially Products		\$50,001 -				
		\$250,000 \$250,000 +	Nogotiable	-		
Amaille e D	1 - 6		Negotiable			
Ancillary Items	Loftwall	\$1 - \$50,000	40%			
		\$50,001 -	43%	У		
		\$250,000	1370		10	

	\$250,000 + Negotiable	
Demountable Wall Systems	\$1 - \$50,000	
wun systems	\$50,001 - \$250,000	
	\$250,000 + Negotiable	
Classroom Seating	\$1 - \$50,000	
	\$50,001 - \$250,000 \$250,000 + Negotiable	
	\$250,000 + Negotiable	

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a puthe large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" take Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents parge" will represent smaller deliveries and set-ups. The below, and submit it in a MS Excel (XLS) version. The with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Making Privacy Simple (MPS)	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
,		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000		_		
		\$50,001 -				
		\$250,000	Ni san Palala	4		
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000		-		
		\$50,001 -				
		\$250,000	Nogotiable	-		
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000		-		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Conference		\$1 -	- regotiable			
Seating		\$1 - \$50,000				
Jeaning		\$50,000		-		
		\$250,000				
		\$250,000 +	Negotiable	1		
Side Chairs and		\$1 -				
Stools		\$50,000				

	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ple
Stack Chairs	\$1 -	
	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ble
High Performance	\$1 -	
Task Chairs (24/7	\$50,000	
seating)	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ble
Bookcases	\$1 -	
	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ble
Storage Cabinets	\$1 -	
	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ble
Conference	\$1 -	
Tables	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ble
Classroom/	\$1 -	
Nesting Tables	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ble
Moderate	\$1 -	
Computer	\$50,000	
Support Tables	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiab	ble
Ergonomic Work	\$1 -	
Tools	\$50,000	
	\$50,001 -	
	\$250,000	
	7/	

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Making Privacy	\$1 - \$50,000	30%			
	Simple (MPS)	\$50,001 - \$250,000	30%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a pethe large installs and projects. The "Minimum Trip Chayou must use the format in the "Pricing Proposal" table Provide warranty information for all products propose all ANSI/BIFMA Testing information. Specify if pricing products of the product of the process of the product of the product of the product of the pricing product of the product of the pricing product of the pricing product of the product of the pricing product of the produ	ercentage of the product list price and represents arge" will represent smaller deliveries and set-ups. le below, and submit it in a MS Excel (XLS) version. ed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Maverick Desk</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	Maverick	\$1 -				
	Desk	\$50,000	52%			
		\$50,001 - \$250,000	53%	У		
		\$250,000 +	Negotiable			
			Negotiable		10	\$60.00
Panel Wrapped	Maverick	\$1 -	===/			
Systems	Desk	\$50,000	52%			
		\$50,001 - \$250,000	53%	У		
		\$250,000 +	Negotiable			
		\$230,000 +	Negotiable		10	\$60.00
Wood Casegoods	Maverick	\$1 -				
	Desk	\$50,000	52%			
		\$50,001 -	53%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Laminate	Maverick	\$1 -				
Casegoods	Desk	\$50,000	52%			
		\$50,001 -	53%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Nozatiahla			
_		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
C'.l. Ch. '			Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

=		\$50,001 -				
		\$250,001				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	N P. l. l.			
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	Maverick	\$1 -				
	Desk	\$50,000	52%			
		\$50,001 -	53%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	Maverick	\$1 -				
	Desk	\$50,000	52%			
		\$50,001 -	53%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Conference	Maverick	\$1 -				
Tables	Desk	\$50,000	52%			
		\$50,001 -	53%	У		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	Maverick	\$1 -				
Nesting Tables	Desk	\$50,000	52%			
		\$50,001 -	53%	У		
		\$250,000	35%	,		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Maverick	\$1 -			10	700.00
Computer	Desk	\$50,000	52%			
Support Tables		\$50,001 -		, ,		
		\$250,000	53%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 -			10	λου.υυ -
Tools		\$50,000				
10013		\$50,000				
		\$250,000				
[		, , _ , , , , , ,		I		1

	\$250,000 +	Negotiable		
Ergonomic Ancillary Products	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 +	Negotiable		
Ancillary Items	\$1 -			
	\$50,000			
	\$50,001 -			
	\$250,000			
	\$250,000 +	Negotiable		
Demountable	\$1 -			
Wall Systems	\$50,000			
	\$50,001 -			
	\$250,000			
	\$250,000 +	Negotiable		
Classroom Seating	\$1 -			
	\$50,000			
	\$50,001 -			
	\$250,000			
	\$250,000 +	Negotiable		

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to	urers listed on Attachment C. (see Section 3.22) The percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including ag proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: <u>MyTCoat</u>	
Date of Applicable Price List: On-Line	

			0/ Diagram	Freight Included	Warranty Term	Minimum Trip
		Dollar	% Discount Off	(Y/N)	(Years)	Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Ni san Palala			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
Seating and Seasis		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Side Chairs and		\$1 -	<u> </u>			
Stools		\$50,000				

				1	
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Stack Chairs	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
High Performance	\$1 -				
Task Chairs (24/7	\$50,000				
seating)	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Bookcases	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Storage Cabinets	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Conference Tables	\$1 -				
	\$50,000				
	\$50,001 -				
	\$250,000				
	\$250,000 +	Negotiable			
Classroom/	\$1 -				
Nesting Tables	\$50,000				
	\$50,001 -		1		
	\$250,000				
	\$250,000 +	Negotiable	=		
Moderate	\$1 -				
Computer	\$50,000				
Support Tables	\$50,001 -		1		
	\$250,000				
	\$250,000 +	Negotiable	1		
Ergonomic Work	\$1 -				
Tools	\$50,000				
	\$50,001 -		1		
	\$250,000				
	, == -,		1	1	ı

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	MyTCoat	\$1 - \$50,000	10%			
		\$50,001 - \$250,000	10%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: National Public Seating	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	National	\$1 - \$50,000	40%			
σ,	Public Seating	\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	National	\$1 - \$50,000	40%			
Seating and Stools	Public Seating	\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	National Public Seating	\$1 - \$50,000	40%			
	Fublic Seating	\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating	National Public Seating	\$1 - \$50,000	40%	_		
Seating	r done seating	\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and Stools	National Public Seating	\$1 - \$50,000	40%	_		
JUUIS	i ubiic seatiilg	\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs		\$1 - \$50,000	40%	У	10	\$60.00

	1	1		1		
	National	\$50,001 - \$250,000	41%			
	Public Seating	\$250,000 +	Negotiable			
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -				
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	National	\$1 - \$50,000	40%			
	Public Seating	\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable	]	10	\$60.00
Storage Cabinets	National	\$1 - \$50,000	40%			,
	Public Seating	\$50,001 -		-		
		\$250,000	41%	У		
		\$250,000 +	Negotiable	-	10	\$60.00
Conference Tables	National Public Seating	\$1 - \$50,000	40%			
	. abne seating	\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	National	\$1 - \$50,000	40%			700.00
Nesting Tables	Public Seating	\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable	-	10	\$60.00
Moderate	National	\$1 - \$50,000	40%			·
Computer Support Tables	Public Seating	\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work	National	\$1 - \$50,000	40%			φοσίου
Tools	Public Seating	\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable	-	10	\$60.00
Ergonomic	National Dublic Section	\$1 - \$50,000	40%			
Ancillary Products Public Seating	rublic Seating	\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	National Public Seating	\$1 - \$50,000	40%			
	i ublic Scatilig	\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00

Elontec RFP Response MCCCD RFP#-3383-6

Demountable		\$1 - \$50,000				
Wall Systems		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	National	\$1 - \$50,000	40%			
	Public Seating	\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable		10	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a particle the large installs and projects. The "Minimum Trip Character You must use the format in the "Pricing Proposal" tall Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents narge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Neutral Posture	
Date of Applicable Price List: On-Line	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category  Desking Systems	Manufacturer	Threshold				
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped	Neutral	\$1 - \$50,000				
Systems	Posture	4	55%			
		\$50,001 - \$250,000	57%	У		
		\$250,000 +	Negotiable		10	\$60.00
Wood Casegoods		\$1 - \$50,000				·
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
Casegoous		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Neutral	\$1 - \$50,000	45%			
Seating and Stools	Posture	\$50,001 - \$250,000	46%	у		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Neutral	\$1 - \$50,000	45%			•
	Posture	\$50,001 - \$250,000	46%	у		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Neutral	\$1 - \$50,000	45%			
Seating	Posture	\$50,001 - \$250,000	46%	У		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	Neutral	\$1 - \$50,000	45%			
Stools	Posture	\$50,001 - \$250,000	46%	у		
		\$250,000 +	Negotiable		10	\$60.00

Stack Chairs	Neutral	\$1 - \$50,000	.==./			
Juan Chairs	Posture	\$50,001 -	45%	-		
		\$250,000	46%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance	Neutral	\$1 - \$50,000	45%			
Task Chairs (24/7 seating)	Posture	\$50,001 - \$250,000	46%	У		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000	Negotiable			
Storage Cabinets				-		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Conference		\$1 - \$50,000				
Tables		\$50,001 -		-		
		\$250,001 -				
		\$250,000 +	Negotiable	-		
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 -		-		
		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support Tables		\$250,000	Ni Palala	-		
		\$250,000 +	Negotiable			
Ergonomic Work Tools		\$1 - \$50,000				
10015		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	-		
Function		·	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000		-		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Ancillary Items	Neutral	\$1 - \$50,000	45%			
	Posture	\$50,001 -		у		
		\$250,000	46%		10	\$60.00

	\$250,000 + Negotiable	
Demountable Wall Systems	\$1 - \$50,000	
Wan systems	\$50,001 - \$250,000	
	\$250,000 + Negotiable	
Classroom Seating	\$1 - \$50,000	
	\$50,001 - \$250,000 \$350,000 - Nogotiable	
	\$250,000 + Negotiable	

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including ag proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: Nevins	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	_		
Panel Wrapped Systems		\$1 - \$50,000				
,		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Nevins	\$1 - \$50,000	40%			
Seating and Stools		\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools	Nevins	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs		\$1 - \$50,000				

				<del></del>		
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
High Performance		\$1 - \$50,000				
Task Chairs (24/7		\$50,001 -				
seating)		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	Nevins	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable	1	10	\$60.00
Storage Cabinets	Nevins	\$1 - \$50,000	40%		10	700.00
		\$50,001 -		-		
		\$250,000	41%	У		
		\$250,000 +	Negotiable	]	10	\$60.00
Conference Tables	Nevins	\$1 - \$50,000	40%			-
100103		\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable	1	10	\$60.00
Classroom/	Nevins	\$1 - \$50,000	40%			7 2 3 . 0 0
Nesting Tables		\$50,001 -	41%	y		
		\$250,000		<u> </u>		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Nevins	\$1 - \$50,000	40%			
Computer		\$50,001 -	41%			
Support Tables		\$250,000		У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work	Nevins	\$1 - \$50,000	40%			
Tools		\$50,001 -	41%	у		
		\$250,000		'		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Ancillary Products	Nevins	\$1 - \$50,000	40%	]		
Ancinary Froducts		\$50,001 - \$250,000	41%	У		
		\$250,000 +	Negotiable	]	10	\$60.00
Ancillary Items	Nevins	\$1 - \$50,000	40%			-
		\$50,001 - \$250,000	41%	у		
		\$250,000 +	Negotiable	1	10	\$60.00

Demountable Wall Systems	\$1 - \$50,000	
Train Systems	\$50,001 - \$250,000 \$250,000 + Negotiable	
Classroom Seating	\$1 - \$50,000	
	\$50,001 - \$250,000 \$250,000 + Negotiable	

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
. ,	harge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Nienkamper</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	Nienkamper	\$1 -	<u> </u>			
0 ,	·	\$50,000	40%			
		\$50,001 -	43%	у		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped		\$1 -				
Systems		\$50,000		_		
		\$50,001 -				
		\$250,000	Namatialala	4		
		\$250,000 +	Negotiable			
Wood Casegoods	Nienkamper	\$1 -				
		\$50,000	40%			
		\$50,001 -	43%	У		
		\$250,000		4		
		\$250,000 +	Negotiable		10	\$60.00
Laminate	Nienkamper	\$1 -				
Casegoods		\$50,000	40%	4		
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable	$\dashv$		
			Negotiable		10	\$60.00
Ergonomic	Nienkamper	\$1 -	400/			
Seating and Stools		\$50,000 \$50,001 -	40%	┨		
		\$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Nienkamper	\$1 -	-		10	700.00
		\$50,000	40%			
		\$50,001 -	43%	у		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Conference	Nienkamper	\$1 -				
Seating		\$50,000	40%			
		\$50,001 -	43%	У		
		\$250,000		4		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	Nienkamper	\$1 -	400/	у		d.co. 00
Stools		\$50,000	40%	,	10	\$60.00

	1	1		1	1	
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Stack Chairs	Nienkamper	\$1 -				
		\$50,000	40%	  -		
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance	Nienkamper	\$1 -				
Task Chairs (24/7		\$50,000	40%	<u> </u>		
seating)		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases	Nienkamper	\$1 -				
		\$50,000	40%	-		
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	Nienkamper	\$1 -				
		\$50,000	40%	  -		
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Nienkamper	\$1 -				
Tables		\$50,000	40%	-		
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/	Nienkamper	\$1 -				·
Nesting Tables		\$50,000	40%	_		
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable	-	10	\$60.00
Moderate	Nienkamper	\$1 -				Ψ00.00
Computer		\$50,000	40%			
Support Tables		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable	1	10	\$60.00
Ergonomic Work	Nienkamper	\$1 -			10	700.00
Tools	'	\$50,000	40%	.,		
		\$50,001 -	43%	У		4
		\$250,000	· <del>· ·</del> · ·	1	10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Nienkamper	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Nienkamper	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%	У		
		\$250,000 +	Negotiable		10	\$60.00
Classroom Seating	Nienkamper	\$1 - \$50,000	40%			
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-5500
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" ta Provide warranty information for all products propo all ANSI/BIFMA Testing information. Specify if pricing	harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Nook	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000 \$250,000 +	Nogotioblo	-		
			Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000		_		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	-		
			Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000		_		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
0 10 11		-	Negotiable			
Guest Seating		\$1 -				
		\$50,000 \$50,001 -		-		
		\$250,001				
		\$250,000 +	Negotiable	_		
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Stack Chairs	\$1 -	
	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
High Performance	\$1 -	
Task Chairs (24/7	\$50,000	
seating)	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Bookcases	\$1 -	
	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Storage Cabinets	\$1 -	
	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Conference	\$1 -	
Tables	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Classroom/	\$1 -	
Nesting Tables	\$50,000	
	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Moderate	\$1 -	
Computer	\$50,000	
Support Tables	\$50,001 -	
	\$250,000	
	\$250,000 + Negotiable	
Ergonomic Work	\$1 -	
Tools	\$50,000	
	\$50,001 -	
	\$250,000	
· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items	Nook	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	35% 40% Negotiable	у	10	\$60.00
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable		10	<b>900.00</b>
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-5500
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactu "Install / Delivery" category must be expressed as a partner installs and projects. The "Minimum Trip Cl You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Norix</u>	
Date of Applicable Price List: <u>On-Line</u>	

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

	, , , , , , , , , , , , , , , , , , , ,		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Stack Chairs	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
High Performance	\$1 -		
Task Chairs (24/7	\$50,000		
seating)	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Bookcases	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Storage Cabinets	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Conference	\$1 -		
Tables	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable	 	
Classroom/	\$1 -		
Nesting Tables	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Moderate	\$1 -		
Computer	\$50,000		
Support Tables	\$50,001 -		
	\$250,000		
	\$250,000 + Negotiable		
Ergonomic Work	\$1 -		
Tools	\$50,000		
	\$50,001 -		
	\$250,000		

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items	Norix	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	40% 40% Negotiable	Y	10	\$60.00
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Nucraft	
Date of Applicable Price List: On-Line	

			% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Dollar Threshold	Oii		( 22 27	3 3 3
Desking Systems	Nucraft	\$1 -				
		\$50,000	41%			
		\$50,001 -	41%	n		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000	Nozatialda	_		
		\$250,000 +	Negotiable			
Wood Casegoods	Nucraft	\$1 -				
		\$50,000	41%			
		\$50,001 -	41%	n		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Laminate	Nucraft	\$1 -				
Casegoods		\$50,000	41%			
		\$50,001 -	41%	n		
		\$250,000 \$250,000 +	Negotiable	_		
			Negotiable		10	\$60.00
Ergonomic		\$1 -				
Seating and Stools		\$50,000		_		
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	_		
Guest Seating		\$1 -				
Guest Seatilig		\$50,000				
		\$50,000		1		
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

		Г		1	Ì	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	Nucraft	\$1 -				
		\$50,000	41%			
		\$50,001 -	41%	n		
		\$250,000		-		
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	Nucraft	\$1 -				
		\$50,000	41%	-		
		\$50,001 -	41%	n		
		\$250,000		<u> </u>		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Nucraft	\$1 -				
Tables		\$50,000	41%			
		\$50,001 - \$250,000	41%	n		
		\$250,000 +	Negotiable	-	10	¢60.00
Classroom/	Nuoroft	\$1 -			10	\$60.00
Classroom/	Nucraft	\$50,000	41%			
Nesting Tables		\$50,000	4170	-		
		\$250,001	41%	n		
		\$250,000 +	Negotiable	-	40	450.00
Moderate	Nucraft	\$1 -			10	\$60.00
Computer	Nucrait	\$50,000	41%			
Support Tables		\$50,000	41/0	-		
Support Tubics		\$250,000	41%	n		
		\$250,000 +	Negotiable	_	4.0	455.00
F	N. C.		-0		10	\$60.00
Ergonomic Work	Nucraft	\$1 -	440/			
Tools		\$50,000	41%	n		
		\$50,001 -	41%		10	\$60.00
		\$250,000			10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Nucraft	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	41%	n		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Nucraft	\$1 - \$50,000	41%			
		\$50,001 - \$250,000	41%	n		
		\$250,000 +	Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip O You must use the format in the "Pricing Proposal" to	urers listed on Attachment C. (see Section 3.22) The percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including ag proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: <u>NxtWall</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Nia - atialala			
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Stack Chairs	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
High Performance	\$1 -
Task Chairs (24/7	\$50,000
seating)	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Bookcases	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Storage Cabinets	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Conference	\$1 -
Tables	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Classroom/	\$1 -
Nesting Tables	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Moderate	\$1 -
Computer	\$50,000
Support Tables	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Ergonomic Work	\$1 -
Tools	\$50,000
	\$50,001 -
	\$250,000

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Demountable Wall Systems	NxtWall	\$1 - \$50,000	20%			
,		\$50,001 - \$250,000	20%	у		
		\$250,000 +	Negotiable		15	\$60.00
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-5500				
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501				
CITY, STATE, ZIP:, Phoenix, Arizona 85043					
Au 175					
SIGNATURE:	DATE: 05-04-2020				
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales				
List each product category for only those manufactur "Install / Delivery" category must be expressed as a particle the large installs and projects. The "Minimum Trip Clayou must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including				
Proposer: <u>Elontec</u>					
Manufacturer: OCI Sitwell					
Date of Applicable Price List: On-Line					

		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	1		
			Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000	No. of the late	_		
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Ergonomic	OCI/Sitwell	\$1 -				
Seating and Stools		\$50,000	53%	_		
		\$50,001 -	55%	n		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	OCI/Sitwell	\$1 -				
		\$50,000	53%	_		
		\$50,001 -	55%	n		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Conference	OCI/Sitwell	\$1 -	<b>53</b> 0/			
Seating		\$50,000	53%	4		
		\$50,001 - \$250,000	55%	n		
		\$250,000 +	Negotiable		4.5	400.00
		7230,000	14080ttable		10	\$60.00

		1			Ì	
Side Chairs and	OCI/Sitwell	\$1 -				
Stools		\$50,000	53%			
		\$50,001 -	FF0/	n		
		\$250,000	55%			
		\$250,000 +	Negotiable		10	\$60.00
Stack Chairs	OCI/Sitwell	\$1 -			10	\$60.00
Stack Chairs	Oci/Sitweii	\$50,000	53%			
		\$50,000	33%	_		
		\$250,001	55%	n		
		\$250,000 +	Negotiable	-		
			Negotiable		10	\$60.00
High Performance	OCI/Sitwell	\$1 -				
Task Chairs (24/7		\$50,000	53%	-		
seating)		\$50,001 -	55%	n		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable	-		
Classroom/	OCI/Siturall	\$1 -				
Classroom/ Nesting Tables	OCI/Sitwell	\$50,000	53%			
ivesting rables		\$50,000	33/0	1		
		\$250,001 -	55%	n		
		\$250,000 +	Negotiable	-		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	OCI/Sitwell	\$1 -				
Computer		\$50,000	53%			
Support Tables		\$50,001 -	55%	n		
		\$250,000				
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work		\$1 -				+ - 3.00
Tools		\$50,000				
		, ,		1		1

	\$50,001 - \$250,000
	\$250,000 + Negotiable
Ergonomic	\$1 -
Ancillary Products	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Ancillary Items	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Demountable	\$1 -
Wall Systems	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Classroom Seating	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Office Star Products	
Date of Applicable Price List: On-Line	

			% Discount	Freight Included	Warranty Term	Minimum Trip
Category	Manufacturer	Dollar Threshold	Off	(Y/N)	(Years)	Charge
Desking Systems	Office Star	\$1 -	<u> </u>			
	Products	\$50,000	67%			
		\$50,001 -				
		\$250,000	67%	n		
		\$250,000	Negotiable			
		+			10	\$60
Panel Wrapped	Office Star	\$1 -				
Systems	Products	\$50,000	68%			
		\$50,001 -	68%	n		
		\$250,000				
		\$250,000	Negotiable			
	- 44	+			10	\$60.00
Wood	Office Star	\$1 -	670/			
Casegoods	Products	\$50,000	67%	-		
		\$50,001 -	67%	n		
		\$250,000 \$250,000	Negotiable			
		+	Negotiable		10	\$60.00
Laminate	Office Star	\$1 -			10	700.00
Casegoods	Products	\$50,000	67%			
		\$50,001 -				
		\$250,000	67%	n		
		\$250,000	Negotiable			
		+			10	\$60.00
Ergonomic	Office Star	\$1 -				
Seating and	Products	\$50,000	43%	-		
Stools		\$50,001 -	46%	n		
		\$250,000		1		
		\$250,000	Negotiable		10	\$60.00
Guest Seating	Office Star	<del>+</del> \$1 -			10	\$60.00
duest Seating	Products	\$50,000	50%			
	Troducts	\$50,000 -		-		
		\$250,000	53%	n		
		\$250,000	Negotiable	1		
		+	<b>5</b>		10	\$60.00
Conference	Office Star	\$1 -				
Seating	Products	\$50,000	50%			
		\$50,001 -	53%	n		
		\$250,000	JJ/0		10	\$60.00

		\$250,000	Negotiable			
Side Chairs and Stools	Office Star Products	\$1 - \$50,000	50%			
		\$50,001 - \$250,000	53%	n		
		\$250,000	Negotiable		10	¢c0.00
Stack Chairs	Office Star	\$1 -			10	\$60.00
Stack Chairs	Products	\$50,000	50%			
		\$50,001 - \$250,000	53%	n		
		\$250,000	Negotiable			
		+			10	\$60.00
High	Office Star	\$1 -				
Performance	Products	\$50,000	50%			
Task Chairs (24/7		\$50,001 - \$250,000	53%	n		
seating)		\$250,000	Negotiable			
seating,		+	Negotiable		10	\$60.00
Bookcases		\$1 -				700.00
		\$50,000	67%			
		\$50,001 - \$250,000	67%	n		
		\$250,000	Negotiable			
		+			10	\$60.00
Storage		\$1 -				
Cabinets		\$50,000	61%			
		\$50,001 - \$250,000	61%	n		
		\$250,000	Negotiable		4.0	400.00
Cantonana	Office Cten	+			10	\$60.00
Conference Tables	Office Star Products	\$1 - \$50,000	61%			
Tables	Floducts	\$50,000				
		\$250,000	61%	n		
		\$250,000	Negotiable			
		+			10	\$60.00
Classroom/	Office Star	\$1 -				
Nesting Tables	Products	\$50,000	53%			
		\$50,001 - \$250,000	55%	n		
		\$250,000	Negotiable			
	- 55:	+			10	\$60.00
	Office Star	\$1 -	F20/	n	40	¢(0,00
	Products	\$50,000	53%		10	\$60.00

Elontec RFP Response MCCCD RFP#-3383-6

Moderate		\$50,001 -	55%			
Computer		\$250,000	JJ/0			
· ·		\$250,000	Negotiable			
Support Tables		+				
Ergonomic Work	Office Star	\$1 -				
Tools	Products	\$50,000	61%			
		\$50,001 - \$250,000	61%	n		
		\$250,000	Negotiable			
		+	J		10	\$60.00
Ergonomic	Office Star	\$1 -				
Ancillary	Products	\$50,000	61%			
Products		\$50,001 - \$250,000	61%	n		
		\$250,000	Negotiable			
		+	J		10	\$60.00
Ancillary Items	Office Star	\$1 -				
	Products	\$50,000	61%			
		\$50,001 -	C10/			
		\$250,000	61%	n		
		\$250,000	Negotiable			
		+			10	\$60.00
Demountable		\$1 -				
Wall Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000	Negotiable			
		+			10	\$60.00
Classroom	Office Star	\$1 -				
Seating	Products	\$50,000	50%			
		\$50,001 - \$250,000	53%	n		
		\$250,000	Negotiable			
		+			10	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: OM Seating	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems	- Transactar Cr	\$1 -				
0.7		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000		_		
		\$50,001 -				
		\$250,000	Nogotishlo	-		
		\$250,000 +	Negotiable			
Ergonomic	OM Seating	\$1 -	222/			
Seating and Stools		\$50,000	39%	-		
		\$50,001 - \$250,000	40%	У		
		\$250,000 +	Negotiable	_	40	¢ co oo
Guest Seating	OM Seating	\$1 -	11080110010		10	\$60.00
Guest Seating	Olvi Seating	\$50,000	39%			
		\$50,000 -		1		
		\$250,000	40%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference	OM Seating	\$1 -			-	,
Seating		\$50,000	39%			
		\$50,001 -	40%	У		
		\$250,000		_		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	OM Seating	\$1 -		у		
Stools		\$50,000	39%	y y	10	\$60.00

		T			Ī	
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable	-		
Stack Chairs	OM Seating	\$1 - \$50,000	39%			
		\$50,001 - \$250,000	40%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance Task Chairs (24/7	OM Seating	\$1 - \$50,000	39%			
seating)		\$50,001 - \$250,000	40%	У		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000 \$50,001 -				
		\$250,000 \$250,000 +	Negotiable	1		
Storage Cabinets		\$250,000 +	Negotiable			
		\$50,000 \$50,001 -		_		
		\$250,000	Nanatiala			
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 -		-		
		\$250,000 \$250,000 +	Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000				
Nesting rables		\$50,001 -		-		
		\$250,000 \$250,000 +	Negotiable	_		
Moderate		\$1 -				
Computer		\$50,000				
Support Tables		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	_		
Ergonomic Work		\$1 -				
Tools		\$50,000 \$50,001 -		-		
		\$250,000				

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating	OM Seating	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	39% 40% Negotiable	У	10	\$60.00

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>				
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501				
CITY, STATE, ZIP:,					
Phoenix, Arizona 85043					
Au 175					
SIGNATURE:	DATE: 05-04-2020				
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales				
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including				
Proposer: <u>Elontec</u>					
Manufacturer: PS Furniture					
Date of Applicable Price List: On-Line					

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic	PS Furniture	\$1 -				
Seating and Stools		\$50,000	50%			
		\$50,001 -	50%	У		
		\$250,000 \$250,000 +	Negotiable	-		4
Cuart Cartina	DC Francista		INCEDITABLE		10	\$60.00
Guest Seating	PS Furniture	\$1 - \$50,000	50%			
		\$50,000	30%			
		\$250,000	50%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference	PS Furniture	\$1 -			-	,
Seating		\$50,000	50%			
_		\$50,001 -	50%	у		
		\$250,000	JU%	_ ′		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and	PS Furniture	\$1 -		V		
Stools		\$50,000	50%	У	10	\$60.00

					-	
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Stack Chairs	PS Furniture	\$1 -				
		\$50,000	50%			
		\$50,001 - \$250,000	50%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000 \$50,001 -		-		
		\$250,001 -				
		\$250,000 +	Negotiable	1		
Storage Cabinets		\$1 -	- regotiable			
Storage Cabinets		\$50,000				
		\$50,001 -		†		
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/	PS Furniture	\$1 -				
Nesting Tables		\$50,000	50%			
		\$50,001 -	50%	у		
		\$250,000		1		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	PS Furniture	\$1 -				
Computer		\$50,000	50%	1		
Support Tables		\$50,001 -	50%	у		
		\$250,000		-		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work	PS Furniture	\$1 -				
Tools		\$50,000	50%	у		
		\$50,001 -	50%	,	10	660.00
		\$250,000			10	\$60.00

		\$250,000 +	Negotiable			
Ergonomic	PS Furniture	\$1 -				
Ancillary Products		\$50,000	50%			
		\$50,001 - \$250,000	50%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	PS Furniture	\$1 -				
		\$50,000	50%			
		\$50,001 - \$250,000	50%	У		
		\$250,000 +	Negotiable		10	\$60.00
Demountable		\$1 -				
Wall Systems		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactu "Install / Delivery" category must be expressed as a particle the large installs and projects. The "Minimum Trip Cl You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Safco/Mayline	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Safco	\$1 -				
Desking Systems	Saico	\$50,000	51%			
		\$50,001 - \$250,000	51%	Y		
		\$250,000 +	Negotiable		10	\$60.00
Panel Wrapped		\$1 -				,
Systems		\$50,000				
		\$50,001 -				
		\$250,000		=		
		\$250,000 +	Negotiable		10	
Wood Casegoods	Safco	\$1 - \$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable	-	10	\$60.00
Laminate	Safco	\$1 -				·
Casegoods		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic	Safco	\$1 -				-
Seating and Stools		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Guest Seating	Safco	\$1 - \$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable	-	10	\$60.00
Conference	Safco	\$1 -				
Seating		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and Stools	Safco	\$1 - \$50,000	51%	У	10	\$60.00

					Ī	
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Stack Chairs	Safco	\$1 -				
		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
High Performance	Safco	\$1 -				
Task Chairs (24/7		\$50,000	51%			
seating)		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Bookcases	Safco	\$1 - \$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Storage Cabinets	Safco	\$1 -				,
		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Conference	Safco	\$1 -				
Tables		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Classroom/ Nesting Tables	Safco	\$1 - \$50,000	51%			
Tresting rubies		\$50,001 -		у		
		\$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Moderate	Safco	\$1 -	E40′			
Computer		\$50,000	51%			
Support Tables		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ergonomic Work	Safco	\$1 -				-
Tools		\$50,000	51%	у		
		\$50,001 - \$250,000	51%	,	10	\$60.00
L				I		

		\$250,000 +	Negotiable			
Ergonomic	Safco	\$1 -				
Ancillary Products		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Ancillary Items	Safco	\$1 -				
		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00
Classroom Seating	Safco	\$1 -				
		\$50,000	51%			
		\$50,001 - \$250,000	51%	У		
		\$250,000 +	Negotiable		10	\$60.00

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
7. 105 N. 75 TWO SUITE #100	1700. 002 733 3301
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including ag proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: SnowSound Acoustics	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000	Nanatialala			
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000	Negotiable	1		
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000	Negotioblo	_		
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable			
Cuest Seeting		·	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,000		_		
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

Elontec RFP Response MCCCD RFP#-3383-6

	dec 201
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Stack Chairs	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
High Performance	\$1 -
Task Chairs (24/7	\$50,000
seating)	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Bookcases	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Storage Cabinets	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Conference	\$1 -
Tables	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Classroom/	\$1 -
Nesting Tables	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Moderate	\$1 -
Computer	\$50,000
Support Tables	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Ergonomic Work	\$1 -
Tools	\$50,000
	\$50,001 -
	\$250,000
ı	

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Ancillary Items	SnowSound Acoustics	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	38% 39% Negotiable	у	Limited Lifetime	\$60.00
Demountable Wall Systems		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a partner the large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" tall Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents narge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Source International	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000 \$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 - \$250,000		-		
		\$250,000 +	Negotiable			
Ergonomic	Source	\$1 - \$50,000	39%			
Seating and Stools	International	\$50,001 - \$250,000	40%	Y	LIMITED	
		\$250,000 +	Negotiable		LIFETIME	\$60.00
Guest Seating	Source International	\$1 - \$50,000	39%			
	International	\$50,001 - \$250,000	40%	Y	LIMITED	
	_	\$250,000 +	Negotiable		LIFETIME	\$60.00
Conference Seating	Source International	\$1 - \$50,000	39%	_		
338		\$50,001 - \$250,000	40%	Y	LIMITED	
	_	\$250,000 +	Negotiable		LIFETIME	\$60.00
Side Chairs and Stools	Source International	\$1 - \$50,000 \$50,001 -	39%			
3.00.3		\$250,000 +	40% Negotiable	Y	LIMITED	
Stack Chairs	Source	\$1 - \$50,000			LIFETIME	\$60.00
Stack Clidits	International	\$1 - \$50,000	39%	Y	LIMITED	
		\$250,000	40%		LIFETIME	\$60.00

		\$250,000 +	Negotiable			
High Performance	Source	\$1 - \$50,000	39%			
Task Chairs (24/7 seating)	International	\$50,001 - \$250,000	40%	Y	LIMITED	
		\$250,000 +	Negotiable		LIFETIME	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom/	Source International	\$1 - \$50,000	39%			
Nesting Tables		\$50,001 - \$250,000	40%	Y	LIMITED	
		\$250,000 +	Negotiable		LIFETIME	\$60.00
Moderate	Source	\$1 - \$50,000	39%			,
Computer Support Tables	<u> </u>	\$50,001 - \$250,000	40%	Y	LIMITED	
		\$250,000 +	Negotiable		LIFETIME	\$60.00
Ergonomic Work	Source	\$1 - \$50,000	39%			,
Tools	International	\$50,001 - \$250,000	40%	Υ		
		\$250,000 +	Negotiable		LIMITED LIFETIME	\$60.00
Ergonomic	Source	\$1 - \$50,000	39%		LITETHVIE	700.00
Ancillary Products	International	\$50,001 - \$250,000	40%	Y	LIMITED	
		\$250,000 +	Negotiable		LIFETIME	\$60.00
Ancillary Items	Source International	\$1 - \$50,000	39%			
		\$50,001 - \$250,000	40%	Υ	LIMITED	
		\$250,000 +	Negotiable		LIFETIME	\$60.00
		\$1 - \$50,000				

Demountable Wall Systems	\$50,001 - \$250,000 \$250,000 + Negot	iable	
Classroom Seating	\$1 - \$50,000		
	\$50,001 - \$250,000		
	\$250,000 + Negot	iable	

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,  Phoenix, Arizona 95042	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: SpecialT	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold	Off			
Desking Systems	- Wallandiactarel	\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000	Nanatialala			
		\$250,000 +	Negotiable			
Ergonomic	SpecialT	\$1 -				
Seating and Stools		\$50,000	45%			
		\$50,001 - \$250,000	47%	Υ		
		\$250,000 +	Negotiable		10 Year	\$60.00
Guest Seating	SpecialT	\$1 -				,
	·	\$50,000	45%			
		\$50,001 -	47%	Υ		
		\$250,000 \$250,000 +	Negotiable		10	4
	Contain		Negotiable		!0 Years	\$60.00
Conference Seating	SpecialT	\$1 - \$50,000	45%			
Jeaning		\$50,000		Υ		
		\$250,000	47%	'		
		\$250,000 +	Negotiable		10 Year	\$60.00
Side Chairs and	SpecialT	\$1 -		Υ		
Stools		\$50,000	45%	'	10 Year	\$60.00

		1			,	
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Stack Chairs	SpecialT	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	47%	Υ		
		\$250,000 +	Negotiable		10 Year	\$60.00
High Performance Task Chairs (24/7	SpecialT	\$1 - \$50,000	45%			
seating)		\$50,001 - \$250,000	47%	Υ		
		\$250,000 +	Negotiable		10 Year	\$60.00
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables	SpecialT	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	47%	Υ		
		\$250,000 +	Negotiable		10 Year	\$60.00
Classroom/ Nesting Tables	SpecialT	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	47%	Υ		
		\$250,000 +	Negotiable		10 Year	\$60.00
Moderate Computer	SpecialT	\$1 - \$50,000	45%			
Support Tables		\$50,001 - \$250,000	47%	Υ		
		\$250,000 +	Negotiable		10 Year	\$60.00
Ergonomic Work Tools	SpecialT	\$1 - \$50,000	45%	V		
		\$50,001 - \$250,000	47%	Υ	10 Year	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	SpecialT	\$1 - \$50,000	45%			
,, ,		\$50,001 - \$250,000	47%	Y		
		\$250,000 +	Negotiable		10 Year	\$60.00
Ancillary Items	SpecialT	\$1 - \$50,000	45%			
		\$50,001 - \$250,000	47%	Y		
		\$250,000 +	Negotiable		10 Year	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufacture "Install / Delivery" category must be expressed as a particle the large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" tall Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: St. Timothy	
Date of Applicable Price List: On-Line	

Category			Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Category	Manufacturer					
S50,001 -   S250,000   S250,000 +   Negotiable   Systems   S50,000   S50,001 -   S250,000   S250,000 +   Negotiable   Systems   S50,000   S250,000 +   Negotiable   S50,001 -   S250,000   S250,000 +   Negotiable   S50,001 -   S250,000   S250,000 +   Negotiable   Negotiable   S50,001 -   S250,000   Negotiable   S50,001 -   S250,000   Negotiable   S50,001 -   S250,000   Negotiable   Negotiable   S50,001 -   S250,000   Negotiable   Negotiable   Negotiable   S50,001 -   S250,000   Negotiable   Negotiable   Negotiable   S50,001 -   S250,000   Negotiable   Negotiable   Negotiable   Negotiable   S50,000 -   Negotiable   Negotiab	,		\$1 -	•			
S250,000		\$50,000					
S250,000 + Negotiable   S250,000 + Negotiable   S250,000   S250,			· ·				
Panel Wrapped   S1 -							
Systems			\$250,000 +	Negotiable			
S50,000	Panel Wrapped		\$1 -				
\$250,000   \$250,000 + Negotiable	Systems		\$50,000				
S250,000 + Negotiable   S250,000 + Negotiable   S250,000   S250,000   S250,000 + Negotiable   S250,000   S250,000 + Negotiable   S250,000   S250,000   S250,000 + Negotiable   S250,000   S			\$50,001 -				
Stating and Stools   St Timothy   St							
\$50,000   \$50,001 - \$250,000   \$250,000 + Negotiable			\$250,000 +	Negotiable			
\$50,001 - \$250,000   \$250,000 + Negotiable	Wood Casegoods						
\$250,000					_		
Seating   St Timothy   St Tim							
Laminate   \$1 -					4		
Seating   St Timothy   St Tim			· · ·	Negotiable			
\$50,001 - \$250,000   \$250,000 + Negotiable			•				
Seating and Stools   St Timothy   S1 -	Casegoods				_		
Seating and Stools   St Timothy   S1 -							
Ergonomic Seating and Stools  St Timothy  \$1 - \$50,000				Ni +: -  -   -	_		
Seating and Stools				Negotiable			
\$50,001 - \$250,000		St Timothy	· ·				
\$250,000	Seating and Stools			46%			
\$250,000 + Negotiable   10 YEARS   \$60.00			· ·	48%	N		
Guest Seating  St Timothy  \$1 - \$50,000				Negotiable	-	10 VEARS	\$60.00
\$50,000 46% \$50,001 - \$250,000 \$250,000 + Negotiable  Conference Seating  St Timothy \$1 - \$50,000 46% \$50,001 - \$50,000 46% \$50,001 - \$250,000 48%  \$10 YEARS \$60.00 N N N N N N N N N N N N N N N N N N	Guest Seating	St Timothy		-		TOTEANS	700.00
\$50,001 - 48% \$250,000	0	,		46%			
\$250,000 \$250,000 + Negotiable 10 YEARS \$60.00  Conference St Timothy \$1 - \$50,000 46% \$50,001 - \$250,000 \$250,000 \$250,000 N \$250,000 \$250,000 + Negotiable 10 YEARS \$60.00					N		
Conference St Timothy \$1 - \$50,000 46% \$50,001 - \$250,000 \$250,000 + Negotiable 10 YEARS \$60.00			\$250,000	48%			
Seating     \$50,000 46%       \$50,001 - \$250,000     48%       \$250,000 + Negotiable     10 YEARS \$60.00			\$250,000 +	Negotiable		10 YEARS	\$60.00
\$50,001 - 48% \$250,000 N \$250,000 + Negotiable 10 YEARS \$60.0	Conference	St Timothy	•				
\$250,000 48% \$250,000 + Negotiable 10 YEARS \$60.0	Seating			46%	1		
\$250,000 + Negotiable 10 YEARS \$60.0			· ·	48%	N		
10 TEARS \$00.0				Negotiable	-	10 VEADS	\$60.00
Side Chairs and St Timothy \$1 -	Side Chairs and	St Timothy	\$1 -			TOTEARS	<b>300.00</b>
l N l		J. Hillothy	· ·	46%	N	10 YFARS	\$60.00

		Τ.		ī	ן ו	1
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Stack Chairs	St Timothy	\$1 -				
	•	\$50,000	46%			
		\$50,001 -	48%	N		
		\$250,000				
		\$250,000 +	Negotiable		10 YEARS	\$60.00
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference	St Timothy	\$1 -				
Tables		\$50,000	46%			
		\$50,001 -	48%	N		
		\$250,000				
		\$250,000 +	Negotiable		10 YEARS	\$60.00
Classroom/	St Timothy	\$1 -				
Nesting Tables		\$50,000	46%			
		\$50,001 -	48%	N		
		\$250,000				
		\$250,000 +	Negotiable		10 YEARS	\$60.00
Moderate	St Timothy	\$1 -				
Computer		\$50,000	46%			
Support Tables		\$50,001 -	48%	N		
		\$250,000				
		\$250,000 +	Negotiable		10 YEARS	\$60.00
Ergonomic Work		\$1 -				_
Tools		\$50,000				
		\$50,001 -				
		\$250,000				

	\$250,000 + Negotiable
Ergonomic	\$1 -
Ancillary Products	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Ancillary Items	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Demountable	\$1 -
Wall Systems	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Classroom Seating	\$1-
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>SurfaceTech</u>	
Date of Applicable Price List: On-Line	

			%	Freight Included	Warranty Term	Minimum Trip
		Dollar	Discount	(Y/N)	(Years)	Charge
Category	Manufacturer	Threshold	Off			
Desking Systems	SurfaceTech	\$1 -	1			
		\$50,000	45%			
		\$50,001 - \$250,000	47%	N		
		\$250,000 +	Negotiable		10 Years	\$60.00
Wood Casegoods	SurfaceTech	\$1 -				φσοισσ
		\$50,000	45%			
		\$50,001 - \$250,000	47%	N		
		\$250,000 +	Negotiable		10 Years	\$60.00
Laminate	SurfaceTech	\$1 -	450/			
Casegoods		\$50,000 \$50,001 -	45%			
		\$250,001	47%	N		
		\$250,000 +	Negotiable		10 Years	\$60.00
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000	Manarett	-		
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
0. 1.5.		·	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				

		1			٦ ,	
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases	SurfaceTech	\$1 -				
		\$50,000	45%			
		\$50,001 -	47%	N		
		\$250,000	4770			
		\$250,000 +	Negotiable		10 Years	\$60.00
Storage Cabinets	SurfaceTech	\$1 -				
		\$50,000	45%			
		\$50,001 -	47%	N		
		\$250,000				
		\$250,000 +	Negotiable		10 Years	\$60.00
Conference	SurfaceTech	\$1 -				-
Tables		\$50,000	45%			
		\$50,001 -	47%	N		
		\$250,000	4770			
		\$250,000 +	Negotiable		10 Years	\$60.00
Classroom/	SurfaceTech	\$1 -				
Nesting Tables		\$50,000	45%			
		\$50,001 -	47%	N		
		\$250,000	4770			
		\$250,000 +	Negotiable		10 Years	\$60.00
Moderate	SurfaceTech	\$1 -				
Computer		\$50,000	45%			
Support Tables		\$50,001 -	47%	n		
		\$250,000	4/70	•••		
		\$250,000 +	Negotiable		10 Years	\$60.00
Ergonomic Work		\$1 -				7 30.00
Tools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Ancillary Products		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
L	• MCCCD DED#	I			1	

Elontec RFP Response MCCCD RFP#-3383-6

Ancillary Items	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable		
Demountable Wall Systems	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable		

## PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
All 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactu "Install / Delivery" category must be expressed as a particle the large installs and projects. The "Minimum Trip Cl You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Systematix</u>	
Date of Applicable Price List: <u>On-Line</u>	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000		_		
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000		_		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000		_		
		\$50,001 -				
		\$250,000	Namatialala	<u> </u>		
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable	1		
Side Chairs and		\$1 -				
Stools		\$50,000				

	<u> </u>	4				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
High Performance		\$1 -				
Task Chairs (24/7		\$50,000				
seating)		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Bookcases		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Tables		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 -				
Nesting Tables		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 -				
Computer		\$50,000				
Support Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work	Systematix	\$1 -				
Tools		\$50,000	43%	N.I		
		\$50,001 -	4.40/	N	Limited	
		\$250,000	44%		Lifetime	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Systematix	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	44%	N	Limited	
		\$250,000 +	Negotiable		Lifetime	\$60.00
Ancillary Items	Systematix	\$1 - \$50,000	43%			
		\$50,001 - \$250,000	44%	N	Limited	
		\$250,000 +	Negotiable		Lifetime	\$61.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
<u>CITY, STATE, ZIP:,</u> Phoenix, Arizona 85043	
Au 175	
SI <u>GNATURE:</u>	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
"Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip O You must use the format in the "Pricing Proposal" to	percentage of the product list price and represents Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including an proposal is for new or used furniture.
Proposer: <u>Elontec</u>	
Manufacturer: <u>Takeform Signs</u>	
Date of Applicable Price List: On-Line	

		Dollar	% Discount	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold				
Desking Systems		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000		_		
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000		_		
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000		1		
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000				
		\$50,001 -				
		\$250,000	No setisti			
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Stack Chairs	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
High Performance	\$1 -
Task Chairs (24/7	\$50,000
seating)	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Bookcases	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Storage Cabinets	\$1 -
	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Conference	\$1 -
Tables	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Classroom/	\$1 -
Nesting Tables	\$50,000
	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Moderate	\$1 -
Computer	\$50,000
Support Tables	\$50,001 -
	\$250,000
	\$250,000 + Negotiable
Ergonomic Work	\$1 -
Tools	\$50,000
	\$50,001 -
	\$250,000

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Takeform Signs	\$1 - \$50,000	6%			
		\$50,001 - \$250,000	6%	Y		
		\$250,000 +	Negotiable		!0 Years	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

# PRICING SCHEDULE

COMPANY: Elontec	<u>PHONE: 602-759-5500</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip Clayou must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents harge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Tayco</u>	
Date of Applicable Price List: <u>On-Line</u>	

			%	Freight	Warranty	Minimum
Catagory	NAfoot	Dollar	Discount Off	Included (Y/N)	Term (Years)	Trip Charge
Category  Desking Systems	Manufacturer Tayco	Threshold \$1 -	011			
Desking Systems	Tayco	\$50,000	56%			
		\$50,001 - \$250,000	57%	Y	10 Bl	
		\$250,000 +	Negotiable	-	10 Plus Years	\$60.00
Panel Wrapped Systems	Tayco	\$1 - \$50,000	56%		rears	700.00
·		\$50,001 - \$250,000	57%	Y		
		\$250,000 +	Negotiable		10 Plus Years	\$60.00
Wood Casegoods	Tayco	\$1 - \$50,000	56%			75555
		\$50,001 - \$250,000	57%	Y	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Laminate Casegoods	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Υ	40 Dl	
		\$250,000 +	Negotiable		10 Plus Years	\$60.00
Ergonomic Seating and Stools	Tayco	\$1 - \$50,000	56%			,
		\$50,001 - \$250,000	57%	Y	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Guest Seating	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Y	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Conference Seating	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Y	10 Plus	
		\$250,000 +	Negotiable	1	Years	\$60.00
Side Chairs and Stools	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00

		T		Ī	1	
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Stack Chairs	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Υ	10 Dl	
		\$250,000 +	Negotiable		10 Plus Years	\$60.00
High Performance Task Chairs (24/7	Tayco	\$1 - \$50,000	56%			
seating)		\$50,000 \$50,001 - \$250,000	57%	Υ	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Bookcases	Tayco	\$1 - \$50,000	56%			, , , ,
		\$50,001 - \$250,000	57%	Υ	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Storage Cabinets	Tayco	\$1 - \$50,000	56%			·
		\$50,001 - \$250,000	57%	Y	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Conference Tables	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Υ	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Classroom/ Nesting Tables	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Υ	10.81	
		\$250,000 +	Negotiable		10 Plus Years	\$60.00
Moderate Computer	Tayco	\$1 - \$50,000	56%			·
Support Tables		\$50,001 - \$250,000	57%	Υ	10.51	
		\$250,000 +	Negotiable		10 Plus Years	\$60.00
Ergonomic Work Tools	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Y	10 Plus Years	\$60.00

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Y	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Ancillary Items	Tayco	\$1 - \$50,000	56%			
		\$50,001 - \$250,000	57%	Υ	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000		Υ	10 Pk	
		\$250,000 +	Negotiable		10 Plus Years	\$60.00
Classroom Seating		\$1 - \$50,000				
		\$50,001 - \$250,000		Y	10 Plus	
		\$250,000 +	Negotiable		Years	\$60.00

### PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:, Phoenix, Arizona 85043	
Phoenix, Arizona 85043	
14h 175	
SI <u>G</u> NATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a puthe large installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" tall Provide warranty information for all products proposall ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents narge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Tranquil</u>	
Date of Applicable Price List: <u>On-Line</u>	

Cotonomi		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Threshold		1		
Desking Systems		\$1 -				
		\$50,000		4		
		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	+		
		·	Negotiable			
Panel Wrapped		\$1 -				
Systems		\$50,000		4		
		\$50,001 -				
		\$250,000	Ni santalala	4		
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 -				
		\$50,000				
		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 -				
Casegoods		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 -				
Seating and Stools		\$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Conference		\$1 -				
Seating		\$50,000		_		
		\$50,001 -				
		\$250,000		4		
		\$250,000 +	Negotiable			
Side Chairs and		\$1 -				
Stools		\$50,000				

	T .		
	\$50,001 -		
	\$250,000		
	\$250,000 + Nego	tiable	
Stack Chairs	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
		tiable	
High Performance	\$1 -		
Task Chairs (24/7	\$50,000		
seating)	\$50,001 -		
	\$250,000		
		tiable	
Bookcases	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
		tiable	
Ctavaga Cabinata	· · ·	lable	
Storage Cabinets	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Nego	tiable	
Conference Tables	\$1 -		
	\$50,000		
	\$50,001 -		
	\$250,000		
	\$250,000 + Nego	tiable	
Classroom/	\$1 -		
Nesting Tables	\$50,000		
	\$50,001 -		
	\$250,000		
		tiable	
Moderate	\$1 -		
Computer	\$50,000		
Support Tables	\$50,001 -		
	\$250,000		
		tiable	
Ergonomic Work	\$1 -		
Tools	\$50,000		
10013	\$50,000		
	\$250,000		

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Demountable Wall Systems	Tranquil	\$1 - \$50,000	Quoted			
·		\$50,001 - \$250,000	Quoted	Y		
		\$250,000 +	Negotiable		10 Years	\$60.00
Classroom Seating		\$1 - \$50,000 \$50,001 - \$250,000				
		\$250,000 +	Negotiable			

### PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a partner installs and projects. The "Minimum Trip Che You must use the format in the "Pricing Proposal" ta Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents narge" will represent smaller deliveries and set-ups. ble below, and submit it in a MS Excel (XLS) version. sed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Trendway</u>	
Date of Applicable Price List: <u>On-Line</u>	

			% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category Desking	Manufacturer Trendway	\$1 - \$50,000	F00/	n	10 Years	\$60.00
Systems	Trendway	\$50,001 -	50%		10 Tears	300.00
.,		\$250,000	52%			
		\$250,000 +	Negotiable	1		
Panel	Trendway	\$1 - \$50,000	50%	n	10 Years	\$60.00
Wrapped Systems		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Wood	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Casegoods		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Laminate	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Casegoods		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Ergonomic	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Seating and Stools		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Guest	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Seating		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Conference	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Seating		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Side Chairs	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
and Stools		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Stack Chairs	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00

Elontec RFP Response MCCCD RFP#-3383-6

High Performance		\$50,001 - \$250,000	52%			
Task Chairs (24/7 seating)		\$250,000 +	Negotiable			
Bookcases	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Storage	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Cabinets		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Conference	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Tables		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Classroom/	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Nesting Tables		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Moderate	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Computer Support		\$50,001 - \$250,000	52%			
Tables		\$250,000 +	Negotiable			
Ergonomic	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Work Tools		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Ergonomic	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Ancillary Products		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Ancillary	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Items		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Demountable	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
Wall Systems		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			4
	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00

Classroom	\$50,001 - \$250,000	52%
Seating	\$250,000 +	Negotiable

### PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
List each product category for only those manufactur "Install / Delivery" category must be expressed as a the large installs and projects. The "Minimum Trip C You must use the format in the "Pricing Proposal" to Provide warranty information for all products proposal ANSI/BIFMA Testing information. Specify if pricing	percentage of the product list price and represents charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Versteel</u>	
Date of Applicable Price List: On-Line	

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking	Manufacturer	\$1 - \$50,000				
Systems		\$50,001 -		$\dashv$		
,		\$250,000				
		\$250,000 +	Negotiable			
Panel		\$1 - \$50,000				
Wrapped		\$50,001 -				
Systems		\$250,000				
		\$250,000 +	Negotiable			
Wood		\$1 - \$50,000				
Casegoods		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Ergonomic	Versteel	\$1 - \$50,000	38%	N	10 Years	\$60.00
Seating and Stools		\$50,001 -	38%			
310015		\$250,000	Nagatiable	4		
Guest	Versteel	\$250,000 + \$1 - \$50,000	Negotiable	- n	10 Years	\$60.00
Seating	versteer	\$50,001 -	38%	n	10 fears	\$60.00
Scatting		\$250,000	38%			
		\$250,000 +	Negotiable	1		
Conference	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
Seating		\$50,001 - \$250,000	38%			
		\$250,000 +	Negotiable			
Side Chairs	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
and Stools		\$50,001 -	38%	1		
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
		\$50,001 - \$250,000	38%			
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

High		\$50,001 -				
Performance		\$250,000				
Task Chairs						
(24/7		\$250,000 +	Negotiable			
seating)						
Bookcases		\$1 - \$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
Storage		\$1 - \$50,000				
Cabinets		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
Tables		\$50,001 -	38%			
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
Nesting		\$50,001 -	38%			
Tables		\$250,000				
		\$250,000 +	Negotiable			
Moderate	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
Computer		\$50,001 -	38%			
Support		\$250,000				
Tables		\$250,000 +	Negotiable			
F		1,				
Ergonomic		\$1 - \$50,000	U			
Work Tools		·				
_		\$1 - \$50,000				
_		\$1 - \$50,000 \$50,001 -	Negotiable	_		
_		\$1 - \$50,000 \$50,001 - \$250,000		_		
Work Tools  Ergonomic  Ancillary		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +		_		
Work Tools  Ergonomic		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000				
Work Tools  Ergonomic  Ancillary		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000 \$50,001 -				
Work Tools  Ergonomic  Ancillary		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000	Negotiable			
Work Tools  Ergonomic Ancillary Products		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 +	Negotiable			
Work Tools  Ergonomic Ancillary Products  Ancillary		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000	Negotiable			
Work Tools  Ergonomic Ancillary Products  Ancillary		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$50,001 -	Negotiable			
Work Tools  Ergonomic Ancillary Products  Ancillary		\$1 - \$50,000 \$50,001 - \$250,000 \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 \$1 - \$50,000 \$50,001 - \$250,000	Negotiable Negotiable			
Ergonomic Ancillary Products  Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 + \$250,000 +	Negotiable Negotiable			
Ergonomic Ancillary Products  Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 - \$250,000 + \$1 - \$50,000	Negotiable Negotiable			
Ergonomic Ancillary Products  Ancillary Items		\$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$50,001 - \$250,000 + \$1 - \$50,000 \$250,000 + \$1 - \$50,000 \$50,001 -	Negotiable Negotiable			

Classroom	\$50,001 - \$250,000			
Seating	\$250,000 + Nego	iable		

#### PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

			% Discount	Freight Included	Warranty Term	Minimum Trip
			Off	(Y/N)	(Years)	Charge
Category	Manufacturer	Dollar Threshold				
Desking		\$1 - \$50,000	1			
Systems		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Panel		\$1 - \$50,000				
Wrapped		\$50,001 -				
Systems		\$250,000				
		\$250,000 +	Negotiable			
Wood		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000	Nogotiable			
Fugge a serie		\$250,000 +	Negotiable			
Ergonomic Seating and		\$1 - \$50,000				
Stools		\$50,001 - \$250,000				
0.00.0		\$250,000 +	Negotiable			
Guest		\$1 - \$50,000	regotiable			
Seating		\$50,001 -				
Ö		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Seating		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs		\$1 - \$50,000				
and Stools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic	Via Seating	\$1 - \$50,000	40%	Freight	12 Years	\$60.00
Seating and Stools		\$50,001 - \$250,000	42%	Included	w/ Exceptions	
		\$250,000 +	Negotiable			
	Via Seating	\$1 - \$50,000	40%			\$60.00

Guest Seating		\$50,001 - \$250,000	42%	Freight Included	12 Years w/	
Conference	Via Seating	\$250,000 + \$1 - \$50,000	Negotiable	Eroight	Exceptions 12 Years	
Seating	via Seatilig	\$50,000 - \$250,000	40%	Freight Included	w/ Exceptions	
		\$250,000 +	Negotiable			\$60.00
Side Chairs	Via Seating	\$1 - \$50,000	40%	Freight	12 Years	•
and Stools		\$50,001 - \$250,000	42%	Included	w/ Exceptions	
		\$250,000 +	Negotiable			\$60.00
Stack Chairs	Via Seating	\$1 - \$50,000	40%	Freight	12 Years	
		\$50,001 - \$250,000	42%	Included	w/ Exceptions	
		\$250,000 +	Negotiable			\$60.00
Classroom/		\$1 - \$50,000				
Nesting Tables		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer Support		\$50,001 - \$250,000				
Tables		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Work Tools		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary Products		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary	Via Seating	\$1 - \$50,000	40%	Freight	12 Years	
Items		\$50,001 - \$250,000	42%	Included	w/ Exceptions	
		\$250,000 +	Negotiable			\$60.00
Demountable		\$1 - \$50,000				
Wall Systems		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom	Via Seating	\$1 - \$50,000	40%	Freight	12 Years	\$60.00
Seating		\$50,001 - \$250,000	42%	Included	w/ Exceptions	
		\$250,000 +	Negotiable			

### PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" to	Charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. osed with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: <u>Viridian Reclaimed Wood</u>	
Date of Applicable Price List: On-Line	

			% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	Dollar Threshold			10.1/	
Desking	Viridian	\$1 - \$50,000	5%	N	10 Years	
Systems	Systems Reclaimed Wood	\$50,001 - \$250,000	5%			
		\$250,000 +	Negotiable			
Panel		\$1 - \$50,000				
Wrapped		\$50,001 -				
Systems		\$250,000				
		\$250,000 +	Negotiable			
Wood		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000		4		
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000		_		
Seating and Stools		\$50,001 -				
310015		\$250,000	Ni + : - I- I -	-		
6		\$250,000 +	Negotiable			
Guest		\$1 - \$50,000		_		
Seating		\$50,001 -				
		\$250,000 \$250,000 +	Negotiable	-		
Conference		\$1 - \$50,000	Negotiable			
Seating				=		
Scatting		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	-		
Side Chairs		\$1 - \$50,000				
and Stools		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

High		\$50,001 -				
Performance		\$250,000				
Task Chairs		Ψ230,000				
(24/7		\$250,000 +	Negotiable			
seating)		,,	- <b>G</b>			
Bookcases		\$1 - \$50,000				
		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Storage		\$1 - \$50,000				
Cabinets		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting		\$50,001 -				
Tables		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support		\$250,000				
Tables		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Work Tools		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Ancillary		\$50,001 -				
Products		\$250,000				
		\$250,000 +	Negotiable			
Ancillary	Viridian	\$1 - \$50,000	5%	N	10	\$60
Items	Reclaimed Wood	\$50,001 -	5%			
		\$250,000				
		\$250,000 +	Negotiable			
Demountable		\$1 - \$50,000				
Wall Systems		\$50,001 -				
		\$250,000	Nie z z P. I.I.			
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

Classroom Seating	\$50,001 - \$250,000			
	\$230,000			
	\$250,000 +	Negotiable		

### PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec	PHONE: 602-759-55 <u>00</u>
ADDRESS: 405 N. 75 <sup>th</sup> Ave Suite #168	FAX: 602-759-5501
CITY, STATE, ZIP:,	
Phoenix, Arizona 85043	
Au 175	
SIGNATURE:	DATE: 05-04-2020
NAME (Print): Allan Curthoys	TITLE: Vice President of Sales
You must use the format in the "Pricing Proposal" ta	charge" will represent smaller deliveries and set-ups. able below, and submit it in a MS Excel (XLS) version. used with this manufacturer, (Section 3.18) including
Proposer: <u>Elontec</u>	
Manufacturer: Zonez	
Date of Applicable Price List: On-Line	

Catanana		Dollar	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category  Desking	Manufacturer	\$1 - \$50,000				
Systems		\$50,001 -		-		
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		\$250,000				
		\$250,000 +	Negotiable	1		
Panel		\$1 - \$50,000	<u> </u>			
Wrapped		\$50,001 -		1		
Systems		\$250,000				
		\$250,000 +	Negotiable			
Wood		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Laminate		\$1 - \$50,000				
Casegoods		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Seating and Stools		\$50,001 -				
Stools		\$250,000	Ni +: - I- I-	_		
Curat		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000		1		
Seating		\$50,001 - \$250,000				
		\$250,000 +	Negotiable	_		
Conference		\$1 - \$50,000				
Seating		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Side Chairs		\$1 - \$50,000				
and Stools		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				
		\$50,001 -				
		\$250,000		_		
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

		<b>7</b> .			Ī	F
High		\$50,001 -				
Performance		\$250,000		-		
Task Chairs						
(24/7		\$250,000 +	Negotiable			
seating)		44 450 000				
Bookcases		\$1 - \$50,000		<u> </u>  -		
		\$50,001 -				
		\$250,000		-		
_		\$250,000 +	Negotiable			
Storage		\$1 - \$50,000				
Cabinets		\$50,001 -				
		\$250,000		<u> </u>  -		
		\$250,000 +	Negotiable			
Conference		\$1 - \$50,000				
Tables		\$50,001 -				
		\$250,000				
		\$250,000 +	Negotiable			
Classroom/		\$1 - \$50,000				
Nesting		\$50,001 -				
Tables		\$250,000				
		\$250,000 +	Negotiable			
Moderate		\$1 - \$50,000				
Computer		\$50,001 -				
Support		\$250,000				
Tables		\$250,000 +	Negotiable			
Ergonomic		\$1 - \$50,000				
Work Tools		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable	1		
Ergonomic		\$1 - \$50,000				
Ancillary		\$50,001 -		<u>-</u>		
Products		\$250,000				
		\$250,000 +	Negotiable			
Ancillary	Zonez	\$1 - \$50,000	50%	Per Quote	10 Years	\$60
Items		\$50,001 -		Basis		,
		\$250,000	51%			
		\$250,000 +	Negotiable			
Demountable		\$1 - \$50,000				
Wall Systems		\$50,001 -		1		
		\$250,000				
		\$250,000 +	Negotiable	-		
		\$1 - \$50,000				
		71 730,000				

Classroom	\$50,001 -	
1	\$250,000	
Seating	\$250,000 +	Negotiable

Hourly Rates	Rate
Design Services (Regular Hours)	\$50.00
Installation Services (Regular Hours)	\$40.00
Installation Services (After Hours)	\$46.00
Disassembly/Relocation/Reconfiguration Services (Reg Hours)	\$38.00
Project Management (Regular Hours)	\$46.00
Project Management (After Hours)	\$50.00
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$42.00
Repair Services (Regular Hours)	\$40.00
Repair Services (After Hours)	\$46.00
Reupholstering Services (Regular Hours)	\$40.00
Reupholstering Services (After Hours)	\$46.00
Refurbishing Services (Regular Hours)	\$40.00
Refurbishing Services (After Hours)	\$46.00
Warehouse Services	\$32.00
Customer Fabricated Furniture Services (Regular Hours)	\$40.00
Customer Fabricated Furniture Services (After Hours)	\$46.00
Storage per square foot per month (beyond 45 days)	\$0.75
Low Voltage Cabling	\$50.00
Technology Support	\$90.00
Modular Furniture Modifications	<u>Sell</u>
Modify Height on Acoustical Panel (new style), Action Office	\$72.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office	\$72.00 \$115.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod	\$72.00 \$115.00 \$10.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start	\$72.00 \$115.00 \$10.00 \$8.50
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$17.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$17.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$17.00 \$17.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00 \$25.00 \$6.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft  Perform one Etho cut and re-T-Mold	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00 \$25.00 \$6.00 \$34.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft  Perform one Etho cut and re-T-Mold  Perform two Etho cut and re-T-Mold	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00 \$25.00 \$6.00 \$34.00 \$68.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft  Perform one Etho cut and re-T-Mold  Perform two Etho cut and re-T-Mold  Labor and material for a 2" or 3" Grommet	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00 \$25.00 \$34.00 \$68.00 \$27.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft  Perform one Etho cut and re-T-Mold  Perform two Etho cut and re-T-Mold  Labor and material for a 2" or 3" Grommet  Labor and material for a 4-7/8" or 5-1/4" Rectangle Grommet	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00 \$25.00 \$25.00 \$6.00 \$34.00 \$68.00 \$27.00 \$44.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down 4 way  Cut down 1 ackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft  Perform one Etho cut and re-T-Mold  Perform two Etho cut and re-T-Mold  Labor and material for a 2" or 3" Grommet  Labor and material for a 4-7/8" or 5-1/4" Rectangle Grommet	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00 \$25.00 \$6.00 \$34.00 \$68.00 \$27.00 \$44.00
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down tackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft  Perform one Etho cut and re-T-Mold  Perform two Etho cut and re-T-Mold  Labor and material for a 2" or 3" Grommet  Labor and material for a 4-7/8" or 5-1/4" Rectangle Grommet  Modular Furniture Reupholstery  Refabric Action Office Panel Per Side	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$125.00 \$25.00 \$25.00 \$6.00 \$34.00 \$68.00 \$27.00 \$44.00 \$Sell
Modify Height on Acoustical Panel (new style), Action Office  Modify Width on Acoustical Panel (new style), Action Office  Cut down draw rod  Cut wall start  Cut wall strip  Cut down 2 way  Cut down 3 way  Cut down 4 way  Cut down 4 way  Cut down 1 ackboard, Action Office  Perform one AO, Prospect or Canvas cut and re-edge band  Perform two AO, Prospect or Canvas cut and re-edge band  Replace T-Molding or Edge Banding per Linear Ft  Perform one Etho cut and re-T-Mold  Perform two Etho cut and re-T-Mold  Labor and material for a 2" or 3" Grommet  Labor and material for a 4-7/8" or 5-1/4" Rectangle Grommet	\$72.00 \$115.00 \$10.00 \$8.50 \$8.50 \$8.50 \$17.00 \$17.00 \$17.00 \$25.00 \$25.00 \$25.00 \$6.00 \$34.00 \$68.00 \$27.00 \$44.00

Refabric tackboard, Action Office	\$53.00
Travel BeyonD 50 mile radius (EACH WAY)	<u>Sell</u>
Per mile for 50+ miles (each way) beyond Contractors warehouses	\$1.15
Elontec	
Attn Allan Curthoys	
405 N 75th Ave	
Suite #168	
Phoenix AZ 85043	

# Tab 2: Signature Page

### SIGNATURE PAGE

Pursuant to Arizona Revised Statutes 35-391.06 & 35.393.06, proposer certifies that it does not have a scrutinized business operation in either Sudan or Iran.

	Au 1-5
SIGNATURE	
PRINTED NAME	Allan Curthoys
TITLE	Vice President of Sales
COMPANY	Elontec
ADDRESS	405 N. 75 <sup>th</sup> Ave Suite #168
CITY, STATE, ZIP	Phoenix, Arizona 85043
TELEPHONE	602-759-5500 (office) 602-358-4398 (Cell)
E-MAIL	acurthoys@elontec.com
s your firm a:	
) Corporation <sup>*</sup>	(X) Partnership () Individual () Joint Venture
•	n, answer the following: orporated:
b) Date incor	porated:
•	Articles ever been suspended or revoked? ( ) Yes ( X ) No n, for what reason, and when were they reinstated:
•	or its parent or subsidiaries ever been debarred or suspended from providing any
•	ces to the Federal Government or other public entities? No

If yes, when, for what reason, and when were they reinstated:

## TAB 3: Scope of Work

Elontec has reviewed and is able to provide all areas listed in this RFP with the Scope of Work section 3.1 -3.32.

If you review the following sections. Elontec has proven that we fully understand the RFP Scope of Work and we are fully capable of executing everything mention within the scope section.

Elontec will follow or exceed all requirements listed.

Elontec submitted within the RFP response Primarily new furniture and services. Elontec submitted refurbished, used and additional services in the RFP response as well. You will notice throughout, Elontec submitted everything you requested and more.