

Tab 1: Price Totals Sheet / Itemized Price List**PRICING SCHEDULE**

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: 2/90 Sign SystemsDate of Applicable Price List: On-Line

Desking Systems	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Panel Wrapped Systems	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Wood Casegoods	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Laminate Casegoods	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Ergonomic Seating and Stools	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Guest Seating	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Conference Seating	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Side Chairs and Stools	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Stack Chairs	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	\$1 - \$50,000			
	\$50,001 - \$250,000			
	\$250,000 + Negotiable			
Bookcases	\$1 - \$50,000			

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	2/90 Sign Systems	\$1 - \$50,000	31%	N	10
		\$50,001 - \$250,000	32%		
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

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Phoenix, Arizona 85043

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List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: 9to5 SeatingDate of Applicable Price List: On-Line

				Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Category	Manufacturer	% Discount Off				
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	9to5 Seating	\$1 - \$50,000	53%	Y	Limited Lifetime - 5 years fabric	\$60.00
		\$50,001 - \$250,000	54.45			
		\$250,000 +	Negotiable			
Guest Seating	9to5 Seating	\$1 - \$50,000	53%	Y	Limited Lifetime - 5 years fabric	\$60.00
		\$50,001 - \$250,000	54.45			
		\$250,000 +	Negotiable			
Conference Seating	9to5 Seating	\$1 - \$50,000	53%	Y	Limited Lifetime - 5 years fabric	\$60.00
		\$50,001 - \$250,000	54.45			
		\$250,000 +	Negotiable			
Side Chairs and Stools	9to5 Seating	\$1 - \$50,000	53%	Y	Limited Lifetime - 5 years fabric	\$60.00
		\$50,001 - \$250,000	54.45			
		\$250,000 +	Negotiable			
Stack Chairs	9to5 Seating	\$1 - \$50,000	53%	Y	Limited Lifetime - 5 years fabric	\$60.00
		\$50,001 - \$250,000	54.45			
		\$250,000 +	Negotiable			
High Performance Task Chairs	9to5 Seating	\$1 - \$50,000	53%	Y	Limited Lifetime -	\$60.00
		\$50,001 - \$250,000	54.45			

(24/7 seating)		\$250,000 +	Negotiable		5 years fabric	
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work Tools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	9to5 Seating	\$1 - \$50,000	53%	Y	Limited Lifetime - 5 years fabric	60
		\$50,001 - \$250,000	54.45			
		\$250,000 +	Negotiable			

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Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: AISDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	AIS		Grade A/MORE Divi, Matrix, Oxygen, Aloft, Calibrate, Mwall, AO2, Accessories \$1-30,000 = 68% \$30,001-60,000 = 76% \$60,000- \$125,000=76.5% \$125,001- 300,000 = 77% \$300,000- \$500,000 = 78% > \$500,000 = 79% Standard Pricing \$1-30,000 = 65% \$30,001- 60,000=70% \$60,000-125,000 = 70.5% \$125,001- 300,000 = 71% \$300,001- 500,000 = 72% > \$500,000 = 73% Divi Fast Track- \$20,000- \$100,000 = 79% \$100,001- 500,000 = 80% > \$500,000 = Negotiable Height Adjustable Tables = 78% Monitor Arms = 78%	All Orders under \$10,000 will have a 13% of Net Change		
Panel Wrapped Systems	AIS					
Wood Casegoods	AIS					
Laminate Casegoods	AIS					
					10	\$60.00

Ergonomic Seating and Stools	AIS	\$1 - \$50,000	46%	No freight	10	\$60.00
		\$50,001 - \$250,000	46%	No freight		
		\$250,000 +	Negotiable	No freight		
Guest Seating	AIS	\$1 - \$50,000	46%	No freight	10	\$60.00
		\$50,001 - \$250,000	46%	No freight		
		\$250,000 +	Negotiable	No freight		
Conference Seating	AIS	\$1 - \$50,000	46%	No freight	10	\$60.00
		\$50,001 - \$250,000	46%	No freight		
		\$250,000 +	Negotiable	No freight		
Side Chairs and Stools	AIS	\$1 - \$50,000	46%	No freight	10	\$60.00
		\$50,001 - \$250,000	46%	No freight		
		\$250,000 +	Negotiable	No freight		
Stack Chairs	AIS	\$1 - \$50,000	46%	No freight	10	\$60.00
		\$50,001 - \$250,000	46%	No freight		
		\$250,000 +	Negotiable	No freight		
High Performance Task Chairs (24/7 seating)	AIS	\$1 - \$50,000	46%	No freight	10	\$60.00
		\$50,001 - \$250,000	46%	No freight		
		\$250,000 +	Negotiable	No freight		
Bookcases	AIS		Grade A/MORE Divi, Matrix, Oxygen, Aloft, Calibrate, Mwall, AO2, Accessories	All Orders under \$10,000 will	10	\$60.00
Storage Cabinets	AIS				10	\$60.00

			\$1-30,000 = 68%	have a 13% of Net Change		
Conference Tables	AIS		\$30,001-60,000 = 76%			
			\$60,000-			\$60.00
Classroom/ Nesting Tables	AIS		\$125,000=76.5%			
			\$125,001-			\$60.00
			300,000 = 77%			
			\$300,000-			
Moderate Computer Support Tables	AIS		\$500,000 = 78%		10	\$60.00
			> \$500,000 = 79%			
Ergonomic Work Tools	AIS		Standard Pricing			
			\$1-30,000 = 65%		10	\$60.00
			\$30,001-			
Ergonomic Ancillary Products	AIS		60,000=70%			
			\$60,000-125,000			
			= 70.5%		10	\$60.00
			\$125,001-			
Ancillary Items	AIS		300,000 = 71%			
			\$300,001-			
			500,000 = 72%			
			> \$500,000 = 73%			
			Divi Fast Track-			
			\$20,000-			
			\$100,000 = 79%			
			\$100,001-			
			500,000 = 80%			
			> \$500,000 = Negotiable Height Adjustable Tables = 78%			
			Monitor Arms = 78%		10	\$60.00

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Proposer: ElontecManufacturer: ArcadiaDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Arcadia	\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating	Arcadia	\$1 - \$50,000	43%	n		
		\$50,001 - \$250,000	45%			
		\$250,000 +	Negotiable		10	\$60.00
Conference Seating	Arcadia	\$1 - \$50,000	43%	n		
		\$50,001 - \$250,000	45%			
		\$250,000 +	Negotiable		10	\$60.00
Side Chairs and Stools	Arcadia	\$1 - \$50,000	43%	n	10	\$60.00

		\$50,001 - 45% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Arcadia	\$1 - 43% \$50,000	n	10	\$60.00
		\$50,001 - 45% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Arcadia	\$1 - 43% \$50,000	n	10	\$60.00
		\$50,001 - 45% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Arcadia	\$1 - 43% \$50,000	n	10	\$60.00
		\$50,001 - 45% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Arcadia	\$1 - 43% \$50,000	n	10	\$60.00
		\$50,001 - 45% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Arcadia	\$1 - 43% \$50,000	n	10	\$60.00
		\$50,001 - 45% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Arcadia	\$1 - 43% \$50,000	n	10	\$60.00
		\$50,001 - 45% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Arcadia	\$1 - 43% \$50,000	n	10	\$60.00
		\$50,001 - 45% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Arcadia	\$1 - \$50,000 43%	n	10	\$60.00
		\$50,001 - \$250,000 45%			
		\$250,000 + Negotiable			
Ancillary Items	Arcadia	\$1 - \$50,000 43%	n	10	\$60.00
		\$50,001 - \$250,000 45%			
		\$250,000 + Negotiable			
Demountable Wall Systems	Arcadia	\$1 - \$50,000 43%	n	10	\$60.00
		\$50,001 - \$250,000 45%			
		\$250,000 + Negotiable			
Classroom Seating	Arcadia	\$1 - \$50,000 43%	n	10	\$60.00
		\$50,001 - \$250,000 45%			
		\$250,000 + Negotiable			

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Proposer: ElontecManufacturer: Aurora Storage ProductsDate of Applicable Price List: On -Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Aurora Storage Products	\$1 - \$50,000 33%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Storage Cabinets	Aurora Storage Products	\$1 - \$50,000 33%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Aurora Storage Products	\$1 - \$50,000 33%	N	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

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Proposer: ElontecManufacturer: BeauFurnDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	BeauFurn	\$1 - \$50,000	38%	n	10	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Guest Seating	BeauFurn	\$1 - \$50,000	38%	n	10	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Conference Seating	BeauFurn	\$1 - \$50,000	38%	n	10	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	BeauFurn	\$1 - \$50,000	38%	n	10	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Stack Chairs	BeauFurn	\$1 - \$50,000	38%	n	10	\$60.00

		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	BeauFurn	\$1 - \$50,000 38%	n	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	BeauFurn	\$1 - \$50,000 38%	n	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	BeauFurn	\$1 - \$50,000 38%	n	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	BeauFurn	\$1 - \$50,000 38%	n	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products	BeauFurn	\$1 - \$50,000 38%	n	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	BeauFurn	\$1 - \$50,000 38%	n	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	BeauFurn	\$1 - \$50,000 38%	n		
		\$50,001 - \$250,000 40%			
		\$250,000 + Negotiable			
				10	\$60.00

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Berco DesignsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Berco Designs	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Guest Seating	Berco Designs	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Conference Seating	Berco Designs	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Berco Designs	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Stack Chairs	Berco Designs	\$1 - \$50,000	50%	n	10	\$60.00

		\$50,001 - 52% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Berco Designs	\$1 - \$50,000 50%	n	10	\$60.00
		\$50,001 - 52% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Berco Designs	\$1 - \$50,000 50%	n	10	\$60.00
		\$50,001 - 52% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Berco Designs	\$1 - \$50,000 50%	n	10	\$60.00
		\$50,001 - 52% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Berco Designs	\$1 - \$50,000 50%	n	10	\$60.00
		\$50,001 - 52% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Berco Designs	\$1 - \$50,000 50%	n	10	\$60.00
		\$50,001 - 52% \$250,000			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: BorgoDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Guest Seating	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Conference Seating	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Stack Chairs	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			

		\$250,000 +	Negotiable			
High Performance Task Chairs (24/7 seating)	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Moderate Computer Support Tables	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Ergonomic Work Tools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Borgo	\$1 - \$50,000	46%	n	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

Demountable Wall Systems		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	Borgo	\$1 - \$50,000 46%	n	10	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168 FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: CarvartDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Carvart	\$1 - \$50,000 Quoted	n	10	\$60.00
		\$50,001 - \$250,000 Quoted			
		\$250,000 + Negotiable			
Demountable Wall Systems	Carvart	\$1 - \$50,000 Quoted	n	10	\$60.00
		\$50,001 - \$250,000 Quoted			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Case Office FurnitureDate of Applicable Price List: on-line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Case Office Furniture	\$1 - \$50,000	55%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Case Office Furniture	\$1 - \$50,000	55%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Wood Casegoods	Case Office Furniture	\$1 - \$50,000	55%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Case Office Furniture	\$1 - \$50,000	55%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Case Office Furniture	\$1 - \$50,000 55%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Storage Cabinets	Case Office Furniture	\$1 - \$50,000 55%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Conference Tables	Case Office Furniture	\$1 - \$50,000 55%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Case Office Furniture	\$1 - \$50,000 55%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Case Office Furniture	\$1 - \$50,000 55%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Cherryman/iDeskDate of Applicable Price List: OnLine

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Cherryman/iDesk	\$1 - \$50,000	46%	Y	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Cherryman/iDesk	\$1 - \$50,000	46%	Y	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Cherryman/iDesk	\$1 - \$50,000	46%	Y	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Cherryman/iDesk	\$1 - \$50,000	46%	Y	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Guest Seating	Cherryman/iDesk	\$1 - \$50,000	46%	Y	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Conference Seating	Cherryman/iDesk	\$1 - \$50,000	46%	Y	10	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +				

		\$250,000 + Negotiable			
Side Chairs and Stools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Cherryman/iDesk	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Bookcases	Cherryman/iDesk	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Storage Cabinets	Cherryman/iDesk	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Conference Tables	Cherryman/iDesk	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Cherryman/iDesk	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
		\$1 - \$50,000			

Moderate Computer Support Tables		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Cherryman/iDesk	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Chief / LegrandDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Panel Wrapped Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Wood Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Laminate Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Ergonomic Seating and Stools		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Guest Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Conference Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Side Chairs and Stools		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Chief / Legrand	\$1 - \$50,000 20%	N	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 20%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: ClaridgeDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Claridge	\$1 - \$50,000 50%	Y	10	\$60.00
		\$50,001 - \$250,000 50%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Clarus GlassboardsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Clarus Glassboards	\$1 - \$50,000 45%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Clear DesignDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Wood Casegoods	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Guest Seating	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Conference Seating	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Clear Design	\$1 - \$50,000	54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			

		\$250,000 + Negotiable			
Stack Chairs	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Bookcases	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Storage Cabinets	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Conference Tables	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

Ergonomic Ancillary Products	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Ancillary Items	Clear Design	\$1 - \$50,000 54%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Collaborative SpacesDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Collaborative Spaces	\$1 - \$50,000	47%	y	10	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Collaborative Spaces	\$1 - \$50,000 47%	y		
		\$50,001 - \$250,000 48%			
		\$250,000 + Negotiable		10	\$60.00
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Collaborative Spaces	\$1 - \$50,000 47%	y		
		\$50,001 - \$250,000 48%			
		\$250,000 + Negotiable		10	\$60.00
Ergonomic Work Tools	Collaborative Spaces	\$1 - \$50,000 47%	n		
		\$50,001 - \$250,000 48%			
		\$250,000 + Negotiable		10	\$60.00
Ergonomic Ancillary Products	Collaborative Spaces	\$1 - \$50,000 47%	n		
		\$50,001 - \$250,000 48%			
		\$250,000 + Negotiable		10	\$60.00
Ancillary Items	Collaborative Spaces	\$1 - \$50,000 47%	n		
		\$50,001 - \$250,000 48%			
		\$250,000 + Negotiable		10	\$60.00

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Compartent ADate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Compartment A	\$1 - \$50,000	36%	n	10	\$60.00
		\$50,001 - \$250,000	37%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Compartment A	\$1 - \$50,000 36%	n	10	\$60.00
		\$50,001 - \$250,000 37%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Corona GroupDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Corona Group	\$1 - \$50,000	46%	y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Corona Group	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
Conference Tables	Corona Group	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Corona Group	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Corona Group	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Corona Group	\$1 - \$50,000 46%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: DauphinDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Dauphin	\$1 - \$50,000	50%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Guest Seating	Dauphin	\$1 - \$50,000	50%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Conference Seating	Dauphin	\$1 - \$50,000	50%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Dauphin	\$1 - \$50,000	50%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Stack Chairs	Dauphin	\$1 - \$50,000	50%	y	10	\$60.00

		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Dauphin	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Dauphin	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Dauphin	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Dauphin	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Dauphin	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	Dauphin	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - \$250,000 50%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Desk MakersDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Desk Makers	\$1 - \$50,000	42%	Y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Desk Makers	\$1 - \$50,000	42%	Y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Wood Casegoods	Desk Makers	\$1 - \$50,000	42%	Y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Desk Makers	\$1 - \$50,000	42%	Y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Desk Makers	\$1 - \$50,000 42%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Storage Cabinets	Desk Makers	\$1 - \$50,000 42%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Conference Tables	Desk Makers	\$1 - \$50,000 42%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Desk Makers	\$1 - \$50,000 42%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Desk Makers	\$1 - \$50,000 42%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Desk Makers	\$1 - \$50,000 42%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Diversified WoodcraftsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Diversified Woodcrafts	\$1 - \$50,000	33%	Y	limited Lifetime	\$60.00
		\$50,001 - \$250,000	34%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Diversified Woodcrafts	\$1 - \$50,000	33%	Y	limited Lifetime	\$60.00
		\$50,001 - \$250,000	34%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Diversified Woodcrafts	\$1 - \$50,000	33%	Y	limited Lifetime	\$60.00
		\$50,001 - \$250,000	34%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Diversified Woodcrafts	\$1 - \$50,000 33%	y	limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Storage Cabinets	Diversified Woodcrafts	\$1 - \$50,000 33%	y	limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Conference Tables	Diversified Woodcrafts	\$1 - \$50,000 33%	y	limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Diversified Woodcrafts	\$1 - \$50,000 33%	y	limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Diversified Woodcrafts	\$1 - \$50,000 33%	y	limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Diversified Woodcrafts	\$1 - \$50,000 33%	y	limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Diversified Woodcrafts	\$1 - \$50,000 33%	y	limited Lifetime	\$60.00
		\$50,001 - \$250,000 34%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: ECA Electricals dba Electri-cableDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

		\$250,000 +	Negotiable			
Ergonomic Work Tools	ECA Electricals dba Electri-cable	\$1 -		n	10	\$60.00
		\$50,000	20%			
		\$50,001 -	20%			
		\$250,000				
Ergonomic Ancillary Products	ECA Electricals dba Electri-cable	\$250,000 +	Negotiable	n	10	\$60.00
		\$1 -				
		\$50,000	20%			
		\$50,001 -	20%			
Ancillary Items	ECA Electricals dba Electri-cable	\$250,000		n	10	\$60.00
		\$1 -				
		\$50,000	20%			
		\$50,001 -	20%			
Classroom Seating		\$250,000 +	Negotiable			
		\$1 -				
		\$50,000				
		\$50,001 -				
		\$250,000				
		\$1 -				
		\$50,000				
		\$50,001 -				

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Egan VisualDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Egan Visual	\$1 - \$50,000	y	Limited Lifetime	\$60.00
		40%			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Egan Visual	\$1 - \$50,000 40%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 40%			
		\$250,000 + Negotiable			
Ancillary Items	Egan Visual	\$1 - \$50,000 40%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 40%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Eko ContractDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Eko Contract	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Guest Seating	Eko Contract	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools	Eko Contract	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Eko Contract	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Eko Contract	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Encore SeatingDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Encore Seating	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Guest Seating	Encore Seating	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Conference Seating	Encore Seating	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Encore Seating	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Stack Chairs	Encore Seating	\$1 - \$50,000	46%	y		\$60.00

		\$50,001 - 47% \$250,000		Limited Lifetime	
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Encore Seating	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Encore Seating	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Encore Seating	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Encore Seating	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	Encore Seating	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: ERG InternationalDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	ERG International	\$1 - \$50,000	40%	Y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Guest Seating	ERG International	\$1 - \$50,000	40%	Y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Conference Seating	ERG International	\$1 - \$50,000	40%	Y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	ERG International	\$1 - \$50,000	40%	Y	10	\$60.00

		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	ERG International	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	ERG International	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	ERG International	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	ERG International	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	ERG International	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Ergonomic Comfort Design (ECD)Date of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Ergonomic Comfort Design (ECD)	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Guest Seating	Ergonomic Comfort Design (ECD)	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Conference Seating	Ergonomic Comfort Design (ECD)	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Ergonomic Comfort Design (ECD)	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000	45%	n	10	\$60.00

	Ergonomic Comfort Design (ECD)	\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Ergonomic Comfort Design (ECD)	\$1 - \$50,000 45%	n		
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	Ergonomic Comfort Design (ECD)	\$1 - \$50,000 45%	n	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: ESI ErgonomicDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Panel Wrapped Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Wood Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Laminate Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Ergonomic Seating and Stools		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Guest Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Conference Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Side Chairs and Stools		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	ESI Ergonomic	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Ergonomic Work Tools	ESI Ergonomic	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products	ESI Ergonomic	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Ancillary Items	ESI Ergonomic	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Eurotech SeatingDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Eurotech Seating	\$1 - \$50,000	49%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Guest Seating	Eurotech Seating	\$1 - \$50,000	49%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Conference Seating	Eurotech Seating	\$1 - \$50,000	49%	n	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Eurotech Seating	\$1 - \$50,000	49%	n	Limited Lifetime	\$60.00

		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Eurotech Seating	\$1 - 49% \$50,000	n	Limited Lifetime	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Eurotech Seating	\$1 - 49% \$50,000	n	5 years	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	Eurotech Seating	\$1 - \$50,000 49%	n	limited lifetime	\$60.00
		\$50,001 - \$250,000 49%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Fire KingDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Fire King	\$1 - \$50,000	n		
		\$50,001 - \$250,000			
		\$250,000 + Negotiable		10	\$60.00
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Fire King	\$1 - \$50,000 45%	n	10	\$60.00
		\$50,001 - \$250,000 45%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: FroviDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Frovi	\$1 - \$50,000	31%	y	10	\$60.00
		\$50,001 - \$250,000	36%			
		\$250,000 +	Negotiable			
Guest Seating	Frovi	\$1 - \$50,000	31%	y	10	\$60.00
		\$50,001 - \$250,000	36%			
		\$250,000 +	Negotiable			
Conference Seating	Frovi	\$1 - \$50,000	31%	y	10	\$60.00
		\$50,001 - \$250,000	36%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Frovi	\$1 - \$50,000	31%	y	10	\$60.00

		\$50,001 - 36% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Frovi	\$1 - 31% \$50,000	y		
		\$50,001 - 36% \$250,000			
		\$250,000 + Negotiable		10	\$60.00
High Performance Task Chairs (24/7 seating)	Frovi	\$1 - 31% \$50,000	y		
		\$50,001 - 36% \$250,000			
		\$250,000 + Negotiable		10	\$60.00
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Frovi	\$1 - 31% \$50,000	y		
		\$50,001 - 36% \$250,000			
		\$250,000 + Negotiable		10	\$60.00
Moderate Computer Support Tables	Frovi	\$1 - 31% \$50,000	y		
		\$50,001 - 36% \$250,000			
		\$250,000 + Negotiable		10	\$60.00
Ergonomic Work Tools	Frovi	\$1 - 31% \$50,000	y		
		\$50,001 - 36% \$250,000		10	\$60.00

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Frovi	\$1 - \$50,000 31%	y	10	\$60.00
		\$50,001 - \$250,000 36%			
		\$250,000 + Negotiable			
Ancillary Items	Frovi	\$1 - \$50,000 31%	y	10	\$60.00
		\$50,001 - \$250,000 36%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Fulbright Glass BoardDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Fulbright Glass Board	\$1 - \$50,000 38%	y		
		\$50,001 - \$250,000 39%			
		\$250,000 + Negotiable		10	\$60.00
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable		10	\$60.00
Ergonomic Work Tools	Fulbright Glass Board	\$1 - \$50,000 38%	y		
		\$50,001 - \$250,000 39%		10	\$60.00

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Fulbright Glass Board	\$1 - \$50,000 38%	y	10	\$60.00
		\$50,001 - \$250,000 39%			
		\$250,000 + Negotiable			
Ancillary Items	Fulbright Glass Board	\$1 - \$50,000 38%	y	10	\$60.00
		\$50,001 - \$250,000 39%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Gordon InternationalDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Gordon International	\$1 - \$50,000	38%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Guest Seating	Gordon International	\$1 - \$50,000	38%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Conference Seating	Gordon International	\$1 - \$50,000	38%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Gordon International	\$1 - \$50,000	38%	y	10	\$60.00

		\$50,001 - 41% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Gordon International	\$1 - 38% \$50,000	y	10	\$60.00
		\$50,001 - 41% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Gordon International	\$1 - 38% \$50,000	y	10	\$60.00
		\$50,001 - 41% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	Gordon International	\$1 - \$50,000 38%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Green Furniture Concepts (GFC)Date of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Green Furniture Concepts (GFC)	\$1 - \$50,000	38%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Guest Seating	Green Furniture Concepts (GFC)	\$1 - \$50,000	38%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Green Furniture Concepts (GFC)	\$1 - \$50,000 38%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: GrosfillexDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Grosfillex	\$1 - \$50,000	47%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Guest Seating	Grosfillex	\$1 - \$50,000	47%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			

Side Chairs and Stools	Grosfillex	\$1 - \$50,000 47%	y	10	\$60.00
		\$50,001 - \$250,000 50%			
		\$250,000 + Negotiable			
Stack Chairs	Grosfillex	\$1 - \$50,000 47%	y	10	\$60.00
		\$50,001 - \$250,000 50%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Grosfillex	\$1 - \$50,000 47%	y	10	\$60.00
		\$50,001 - \$250,000 50%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: H ContractDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	H Contract	\$1 - \$50,000	40%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Guest Seating	H Contract	\$1 - \$50,000	40%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools	H Contract	\$1 - \$50,000	40%	y	Limited Lifetime	\$60.00

		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	H Contract	\$1 - \$50,000 40%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	H Contract	\$1 - \$50,000 40%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: HaskellDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Haskell	\$1 - \$50,000	45%	Y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Haskell	\$1 - \$50,000	45%	Y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Haskell	\$1 - \$50,000	45%	Y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Haskell	\$1 - \$50,000	45%	Y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Guest Seating	Haskell	\$1 - \$50,000	45%	Y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Conference Seating	Haskell	\$1 - \$50,000	45%	Y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Haskell	\$1 - \$50,000	45%	Y	10	\$60.00

		\$50,001 - 46% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Haskell	\$1 - 45% \$50,000	y	10	\$60.00
		\$50,001 - 46% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Haskell	\$1 - 45% \$50,000	y	10	\$60.00
		\$50,001 - 46% \$250,000			
		\$250,000 + Negotiable			
Bookcases	Haskell	\$1 - 45% \$50,000	y	10	\$60.00
		\$50,001 - 46% \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Haskell	\$1 - 45% \$50,000	y	10	\$60.00
		\$50,001 - 46% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Haskell	\$1 - 45% \$50,000	y	10	\$60.00
		\$50,001 - 46% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Haskell	\$1 - 45% \$50,000	y	10	\$60.00
		\$50,001 - 46% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Haskell	\$1 - \$50,000 45%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: HighTowerDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	HighTower	\$1 - \$50,000	35%	y	10	\$60.00
		\$50,001 - \$250,000	35%			
		\$250,000 +	Negotiable			
Guest Seating	HighTower	\$1 - \$50,000	35%	y	10	\$60.00
		\$50,001 - \$250,000	35%			
		\$250,000 +	Negotiable			
Conference Seating	HighTower	\$1 - \$50,000	35%	y	10	\$60.00
		\$50,001 - \$250,000	35%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	HighTower	\$1 - \$50,000	35%	y	10	\$60.00

		\$50,001 - 35% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	HighTower	\$1 - 35% \$50,000	y	10	\$60.00
		\$50,001 - 35% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	HighTower	\$1 - 35% \$50,000	y	10	\$60.00
		\$50,001 - 35% \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	HighTower	\$1 - 35% \$50,000	y	10	\$60.00
		\$50,001 - 35% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	HighTower	\$1 - 35% \$50,000	y	10	\$60.00
		\$50,001 - 35% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	HighTower	\$1 - 35% \$50,000	y	10	\$60.00
		\$50,001 - 35% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	HighTower	\$1 - 35% \$50,000	y	10	\$60.00
		\$50,001 - 35% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	HighTower	\$1 - 35% \$50,000	y	10	\$60.00
		\$50,001 - 35% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	HighTower	\$1 - \$50,000 35%	y	10	\$60.00
		\$50,001 - \$250,000 35%			
		\$250,000 + Negotiable			
Ancillary Items	HighTower	\$1 - \$50,000 35%	y	10	\$60.00
		\$50,001 - \$250,000 35%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: HomecrestDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Homecrest	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Guest Seating	Homecrest	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Homecrest	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Stack Chairs	Homecrest	\$1 - \$50,000	45%	n	10	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Homecrest	\$1 - \$50,000			
		45%			
		\$50,001 - \$250,000			
		48%			
		\$250,000 + Negotiable			
			n	10	\$60.00

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: HoweDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Howe	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Guest Seating	Howe	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Conference Seating	Howe	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Howe	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Stack Chairs	Howe	\$1 - \$50,000	40%	y	10	\$60.00

		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Howe	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Howe	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

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Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

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Proposer: ElontecManufacturer: HPFIDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Laminate Casegoods	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Guest Seating	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Conference Seating	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Stack Chairs	HPFI	\$1 - \$50,000	46%	y	Limited Lifetime	\$60.00

		\$50,001 - 47%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			
Bookcases	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			
Storage Cabinets	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			
Conference Tables	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - 47%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	HPFI	\$1 - \$50,000 46%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Indiana FurnitureDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Indiana Furniture	\$1 - \$50,000	46%	N	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000		n	12	\$60.00
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Guest Seating	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Conference Seating	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00

		\$50,001 - 48%			
		\$250,000 + Negotiable			
Stack Chairs	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			
		\$250,000 + Negotiable			
Bookcases	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			
		\$250,000 + Negotiable			
Storage Cabinets	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			
		\$250,000 + Negotiable			
Conference Tables	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Indiana Furniture	\$1 - 46%	n	12	\$60.00
		\$50,001 - 48%			

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Ancillary Items	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Demountable Wall Systems		\$1 - \$50,000		n	12	\$60.00
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	Indiana Furniture	\$1 - \$50,000	46%	n	12	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			

PRICING SCHEDULE

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COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Intensa MedicalDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Intensa Medical	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: JSIDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	JSI	\$1 - \$50,000	48%	Y	10	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	JSI	\$1 - \$50,000	48%	Y	10	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Laminate Casegoods	JSI	\$1 - \$50,000	48%	Y	10	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	JSI	\$1 - \$50,000	48%	Y	10	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Guest Seating	JSI	\$1 - \$50,000	48%	Y	10	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Conference Seating	JSI	\$1 - \$50,000	48%	Y	10	\$60.00
		\$50,001 - \$250,000	49%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	JSI	\$1 - \$50,000	48%	Y	10	\$60.00

		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Bookcases	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	JSI	\$1 - 48% \$50,000	y	10	\$60.00
		\$50,001 - 49% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	JSI	\$1 - \$50,000 48%	y	10	\$60.00
		\$50,001 - \$250,000 49%			
		\$250,000 + Negotiable			
Ancillary Items	JSI	\$1 - \$50,000 48%	y	10	\$60.00
		\$50,001 - \$250,000 49%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	JSI	\$1 - \$50,000 48%	y	10	\$60.00
		\$50,001 - \$250,000 49%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

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Phoenix, Arizona 85043

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Proposer: ElontecManufacturer: KrugDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Krug	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Krug	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Wood Casegoods	Krug	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Krug	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Krug	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Guest Seating	Krug	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools	Krug	\$1 - \$50,000	41%	n	10	\$60.00

		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Krug	\$1 - 41% \$50,000	n	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Krug	\$1 - 41% \$50,000	n	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Krug	\$1 - 41% \$50,000	n	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Krug	\$1 - 41% \$50,000	n	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Krug	\$1 - 41% \$50,000	n	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Krug	\$1 - 41% \$50,000	n	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Krug	\$1 - 41% \$50,000	n	10	\$60.00
		\$50,001 - 43% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Krug	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Ancillary Items	Krug	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

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Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

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Proposer: ElontecManufacturer: Krug - HealthcareDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Panel Wrapped Systems		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Wood Casegoods		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Laminate Casegoods		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Ergonomic Seating and Stools		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Guest Seating		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Conference Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 Negotiable +		
Side Chairs and Stools		\$1 - \$50,000		
		\$50,001 - \$250,000		
		\$250,000 Negotiable +		
Stack Chairs		\$1 - \$50,000		
		\$50,001 - \$250,000		
		\$250,000 Negotiable +		
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000		
		\$50,001 - \$250,000		
		\$250,000 Negotiable +		
Bookcases		\$1 - \$50,000		
		\$50,001 - \$250,000		
		\$250,000 Negotiable +		
Storage Cabinets		\$1 - \$50,000		
		\$50,001 - \$250,000		
		\$250,000 Negotiable +		
Conference Tables		\$1 - \$50,000		
		\$50,001 - \$250,000		
		\$250,000 Negotiable +		
Classroom/ Nesting Tables		\$1 - \$50,000		
		\$50,001 - \$250,000		
		\$250,000 Negotiable +		
		\$1 - \$50,000		

Moderate Computer Support Tables		\$50,001 - \$250,000	Negotiable		
		\$250,000 +			
Ergonomic Work Tools		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Ergonomic Ancillary Products		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Ancillary Items	Krug - Healthcare	\$1 - \$50,000	38%	limited Lifetime	\$60.00
		\$50,001 - \$250,000	39%		
		\$250,000 +	Negotiable		
Demountable Wall Systems		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			
Classroom Seating		\$1 - \$50,000	Negotiable		
		\$50,001 - \$250,000			
		\$250,000 +			

PRICING SCHEDULE

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Phoenix, Arizona 85043

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Proposer: ElontecManufacturer: Landscape FormsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Landscape Forms	\$1 - \$50,000 5%	Y	10	\$60.00
		\$50,001 - \$250,000 5%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: Elontec

PHONE: 602-759-5500

ADDRESS: 405 N. 75th Ave Suite #168

FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043



SIGNATURE:

DATE: 05-04-2020

NAME (Print): Allan Curthoys

TITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: Elontec

Manufacturer: Lightcorp

Date of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				

Side Chairs and Stools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Lightcorp	\$1 - \$50,000 43%	y	10	\$60.00

		\$50,001 - 44% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Lightcorp	\$1 - 43% \$50,000	y		
		\$50,001 - 44% \$250,000			
		\$250,000 + Negotiable		10	\$60.00
Ancillary Items	Lightcorp	\$1 - 43% \$50,000	y		
		\$50,001 - 44% \$250,000			
		\$250,000 + Negotiable		10	\$60.00
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: LoftwallDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				

Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Loftwall	\$1 - \$50,000 40%	y	10	
		\$50,001 - \$250,000 43%			

		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Making Privacy Simple (MPS)Date of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Making Privacy Simple (MPS)	\$1 - \$50,000 30%	y	10	\$60.00
		\$50,001 - \$250,000 30%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Maverick DeskDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Maverick Desk	\$1 - \$50,000	52%	y	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Maverick Desk	\$1 - \$50,000	52%	y	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
Wood Casegoods	Maverick Desk	\$1 - \$50,000	52%	y	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Maverick Desk	\$1 - \$50,000	52%	y	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Maverick Desk	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Storage Cabinets	Maverick Desk	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Conference Tables	Maverick Desk	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Maverick Desk	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Maverick Desk	\$1 - \$50,000 52%	y	10	\$60.00
		\$50,001 - \$250,000 53%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

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COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: MyTCoatDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	MyTCoat	\$1 - \$50,000 10%	y	10	\$60.00
		\$50,001 - \$250,000 10%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

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COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

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DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

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Proposer: ElontecManufacturer: National Public SeatingDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	National Public Seating	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	National Public Seating	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Guest Seating	National Public Seating	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Conference Seating	National Public Seating	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	National Public Seating	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000	40%	y	10	\$60.00

	National Public Seating	\$50,001 - 41%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Storage Cabinets	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Conference Tables	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ergonomic Work Tools	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ancillary Items	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	National Public Seating	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Neutral PostureDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Neutral Posture	\$1 - \$50,000	55%	y	10	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Neutral Posture	\$1 - \$50,000	45%	y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Guest Seating	Neutral Posture	\$1 - \$50,000	45%	y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Conference Seating	Neutral Posture	\$1 - \$50,000	45%	y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Neutral Posture	\$1 - \$50,000	45%	y	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			

Stack Chairs	Neutral Posture	\$1 - \$50,000 45%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Neutral Posture	\$1 - \$50,000 45%	y	10	\$60.00
		\$50,001 - \$250,000 46%			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Neutral Posture	\$1 - \$50,000 45%	y	10	\$60.00
		\$50,001 - \$250,000 46%			

		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: NevinsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Nevins	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools	Nevins	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Storage Cabinets	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Conference Tables	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ancillary Items	Nevins	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			

Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: NienkamperDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Nienkamper	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Nienkamper	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Nienkamper	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Nienkamper	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Guest Seating	Nienkamper	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Conference Seating	Nienkamper	\$1 - \$50,000	40%	y	10	\$60.00
		\$50,001 - \$250,000	43%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Nienkamper	\$1 - \$50,000	40%	y	10	\$60.00

		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Bookcases	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Nienkamper	\$1 - 40% \$50,000	y	10	\$60.00
		\$50,001 - 43% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Nienkamper	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Ancillary Items	Nienkamper	\$1 - \$50,000 40%	y	10	\$60.00
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Classroom Seating	Nienkamper	\$1 - \$50,000 40%			
		\$50,001 - \$250,000 43%			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: NookDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Nook	\$1 - \$50,000 35%	y	10	\$60.00
		\$50,001 - \$250,000 40%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

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COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: NorixDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Norix	\$1 - \$50,000 40%	Y	10	\$60.00
		\$50,001 - \$250,000 40%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: NucraftDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Nucraft	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Nucraft	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Nucraft	\$1 - \$50,000	41%	n	10	\$60.00
		\$50,001 - \$250,000	41%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Storage Cabinets	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Conference Tables	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Ancillary Items	Nucraft	\$1 - \$50,000 41%	n	10	\$60.00
		\$50,001 - \$250,000 41%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: NxtWallDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems	NxtWall	\$1 - \$50,000 20%	y	15	\$60.00
		\$50,001 - \$250,000 20%			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: OCI SitwellDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	OCI/Sitwell	\$1 - \$50,000	53%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Guest Seating	OCI/Sitwell	\$1 - \$50,000	53%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Conference Seating	OCI/Sitwell	\$1 - \$50,000	53%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			

Side Chairs and Stools	OCI/Sitwell	\$1 - \$50,000 53%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Stack Chairs	OCI/Sitwell	\$1 - \$50,000 53%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	OCI/Sitwell	\$1 - \$50,000 53%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	OCI/Sitwell	\$1 - \$50,000 53%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	OCI/Sitwell	\$1 - \$50,000 53%	n	10	\$60.00
		\$50,001 - \$250,000 55%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Office Star ProductsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Office Star Products	\$1 - \$50,000	67%	n	10	\$60
		\$50,001 - \$250,000	67%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Office Star Products	\$1 - \$50,000	68%	n	10	\$60.00
		\$50,001 - \$250,000	68%			
		\$250,000 +	Negotiable			
Wood Casegoods	Office Star Products	\$1 - \$50,000	67%	n	10	\$60.00
		\$50,001 - \$250,000	67%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Office Star Products	\$1 - \$50,000	67%	n	10	\$60.00
		\$50,001 - \$250,000	67%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Office Star Products	\$1 - \$50,000	43%	n	10	\$60.00
		\$50,001 - \$250,000	46%			
		\$250,000 +	Negotiable			
Guest Seating	Office Star Products	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
Conference Seating	Office Star Products	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	53%			

		\$250,000 +	Negotiable			
Side Chairs and Stools	Office Star Products	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
Stack Chairs	Office Star Products	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
High Performance Task Chairs (24/7 seating)	Office Star Products	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000	67%	n	10	\$60.00
		\$50,001 - \$250,000	67%			
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000	61%	n	10	\$60.00
		\$50,001 - \$250,000	61%			
		\$250,000 +	Negotiable			
Conference Tables	Office Star Products	\$1 - \$50,000	61%	n	10	\$60.00
		\$50,001 - \$250,000	61%			
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables	Office Star Products	\$1 - \$50,000	53%	n	10	\$60.00
		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
	Office Star Products	\$1 - \$50,000	53%	n	10	\$60.00

Moderate Computer Support Tables		\$50,001 - \$250,000	55%			
		\$250,000 +	Negotiable			
Ergonomic Work Tools	Office Star Products	\$1 - \$50,000	61%	n	10	\$60.00
		\$50,001 - \$250,000	61%			
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Office Star Products	\$1 - \$50,000	61%	n	10	\$60.00
		\$50,001 - \$250,000	61%			
		\$250,000 +	Negotiable			
Ancillary Items	Office Star Products	\$1 - \$50,000	61%	n	10	\$60.00
		\$50,001 - \$250,000	61%			
		\$250,000 +	Negotiable			
Demountable Wall Systems		\$1 - \$50,000			10	\$60.00
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	Office Star Products	\$1 - \$50,000	50%	n	10	\$60.00
		\$50,001 - \$250,000	53%			
		\$250,000 +	Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: OM SeatingDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	OM Seating	\$1 - \$50,000	39%	y	10	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Guest Seating	OM Seating	\$1 - \$50,000	39%	y	10	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Conference Seating	OM Seating	\$1 - \$50,000	39%	y	10	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	OM Seating	\$1 - \$50,000	39%	y	10	\$60.00

		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	OM Seating	\$1 - 39% \$50,000	y	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	OM Seating	\$1 - 39% \$50,000	y	10	\$60.00
		\$50,001 - 40% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating	OM Seating	\$1 - \$50,000 39%	y	10	\$60.00
		\$50,001 - \$250,000 40%			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: PS FurnitureDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	PS Furniture	\$1 - \$50,000	50%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Guest Seating	PS Furniture	\$1 - \$50,000	50%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Conference Seating	PS Furniture	\$1 - \$50,000	50%	y	10	\$60.00
		\$50,001 - \$250,000	50%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	PS Furniture	\$1 - \$50,000	50%	y	10	\$60.00

		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	PS Furniture	\$1 - 50% \$50,000	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	PS Furniture	\$1 - 50% \$50,000	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	PS Furniture	\$1 - 50% \$50,000	y	10	\$60.00
		\$50,001 - 50% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	PS Furniture	\$1 - 50% \$50,000	y	10	\$60.00
		\$50,001 - 50% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	PS Furniture	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - \$250,000 50%			
		\$250,000 + Negotiable			
Ancillary Items	PS Furniture	\$1 - \$50,000 50%	y	10	\$60.00
		\$50,001 - \$250,000 50%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

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CITY, STATE, ZIP:

Phoenix, Arizona 85043

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Proposer: ElontecManufacturer: Safco/MaylineDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Safco	\$1 - \$50,000	51%	Y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000			10	
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods	Safco	\$1 - \$50,000	51%	Y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Safco	\$1 - \$50,000	51%	Y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Safco	\$1 - \$50,000	51%	Y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Guest Seating	Safco	\$1 - \$50,000	51%	Y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Conference Seating	Safco	\$1 - \$50,000	51%	Y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Safco	\$1 - \$50,000	51%	Y	10	\$60.00

		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
Bookcases	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Safco	\$1 - 51% \$50,000	y	10	\$60.00
		\$50,001 - 51% \$250,000			

		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Safco	\$1 - \$50,000	51%	y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Ancillary Items	Safco	\$1 - \$50,000	51%	y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			
Classroom Seating	Safco	\$1 - \$50,000	51%	y	10	\$60.00
		\$50,001 - \$250,000	51%			
		\$250,000 +	Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: SnowSound AcousticsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	SnowSound Acoustics	\$1 - \$50,000 38%	y	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 39%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Source InternationalDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Guest Seating	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Conference Seating	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Stack Chairs	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			

		\$250,000 +	Negotiable			
High Performance Task Chairs (24/7 seating)	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Bookcases		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Storage Cabinets		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Moderate Computer Support Tables	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Ergonomic Work Tools	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
Ancillary Items	Source International	\$1 - \$50,000	39%	Y	LIMITED LIFETIME	\$60.00
		\$50,001 - \$250,000	40%			
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

Demountable Wall Systems		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: SpecialTDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	SpecialT	\$1 - \$50,000	45%	Y	10 Year	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Guest Seating	SpecialT	\$1 - \$50,000	45%	Y	10 Years	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Conference Seating	SpecialT	\$1 - \$50,000	45%	Y	10 Year	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	SpecialT	\$1 - \$50,000	45%	Y	10 Year	\$60.00

		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	SpecialT	\$1 - 45% \$50,000	Y	10 Year	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	SpecialT	\$1 - 45% \$50,000	Y	10 Year	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	SpecialT	\$1 - 45% \$50,000	Y	10 Year	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	SpecialT	\$1 - 45% \$50,000	Y	10 Year	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	SpecialT	\$1 - 45% \$50,000	Y	10 Year	\$60.00
		\$50,001 - 47% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	SpecialT	\$1 - 45% \$50,000	Y	10 Year	\$60.00
		\$50,001 - 47% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	SpecialT	\$1 - \$50,000 45%	Y	10 Year	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Ancillary Items	SpecialT	\$1 - \$50,000 45%	Y	10 Year	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: St. TimothyDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	St Timothy	\$1 - \$50,000	46%	N	10 YEARS	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Guest Seating	St Timothy	\$1 - \$50,000	46%	N	10 YEARS	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Conference Seating	St Timothy	\$1 - \$50,000	46%	N	10 YEARS	\$60.00
		\$50,001 - \$250,000	48%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	St Timothy	\$1 - \$50,000	46%	N	10 YEARS	\$60.00

		\$50,001 - 48% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	St Timothy	\$1 - 46% \$50,000	N	10 YEARS	\$60.00
		\$50,001 - 48% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	St Timothy	\$1 - 46% \$50,000	N	10 YEARS	\$60.00
		\$50,001 - 48% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	St Timothy	\$1 - 46% \$50,000	N	10 YEARS	\$60.00
		\$50,001 - 48% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	St Timothy	\$1 - 46% \$50,000	N	10 YEARS	\$60.00
		\$50,001 - 48% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: SurfaceTechDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	SurfaceTech	\$1 - \$50,000	45%	N	10 Years	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Wood Casegoods	SurfaceTech	\$1 - \$50,000	45%	N	10 Years	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Laminate Casegoods	SurfaceTech	\$1 - \$50,000	45%	N	10 Years	\$60.00
		\$50,001 - \$250,000	47%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases	SurfaceTech	\$1 - \$50,000 45%	N	10 Years	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Storage Cabinets	SurfaceTech	\$1 - \$50,000 45%	N	10 Years	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Conference Tables	SurfaceTech	\$1 - \$50,000 45%	N	10 Years	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	SurfaceTech	\$1 - \$50,000 45%	N	10 Years	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	SurfaceTech	\$1 - \$50,000 45%	n	10 Years	\$60.00
		\$50,001 - \$250,000 47%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: SystematixDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Systematix	\$1 - \$50,000 43%	N	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 44%			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Systematix	\$1 - \$50,000 43%	N	Limited Lifetime	\$60.00
		\$50,001 - \$250,000 44%			
		\$250,000 + Negotiable			
Ancillary Items	Systematix	\$1 - \$50,000 43%	N	Limited Lifetime	\$61.00
		\$50,001 - \$250,000 44%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Takeform SignsDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 + Negotiable				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Takeform Signs	\$1 - \$50,000 6%	Y		
		\$50,001 - \$250,000 6%			
		\$250,000 + Negotiable			
				10 Years	\$60.00
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: TaycoDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Wood Casegoods	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Guest Seating	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Conference Seating	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000	57%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Tayco	\$1 - \$50,000	56%	Y	10 Plus Years	\$60.00

		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
Stack Chairs	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
Bookcases	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools	Tayco	\$1 - 56% \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - 57% \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products	Tayco	\$1 - \$50,000 56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000 57%			
		\$250,000 + Negotiable			
Ancillary Items	Tayco	\$1 - \$50,000 56%	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000 57%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000	Y	10 Plus Years	\$60.00
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: TranquilDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Panel Wrapped Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Wood Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Laminate Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Ergonomic Seating and Stools		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Guest Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Conference Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Side Chairs and Stools		\$1 - \$50,000				

		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Stack Chairs		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
High Performance Task Chairs (24/7 seating)		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			

		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems	Tranquil	\$1 - \$50,000 Quoted	Y	10 Years	\$60.00
		\$50,001 - \$250,000 Quoted			
		\$250,000 + Negotiable			
Classroom Seating		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501

CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE:

DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: TrendwayDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Trendway	\$1 - \$50,000	50%	n	10 Years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems	Trendway	\$1 - \$50,000	50%	n	10 Years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Wood Casegoods	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Laminate Casegoods	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Guest Seating	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Conference Seating	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Stack Chairs	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00

High Performance Task Chairs (24/7 seating)		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Bookcases	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Storage Cabinets	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Conference Tables	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Moderate Computer Support Tables	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Ergonomic Work Tools	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Ancillary Items	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
Demountable Wall Systems	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00
		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			
	Trendway	\$1 - \$50,000	50%	n	10 years	\$60.00

Classroom Seating		\$50,001 - \$250,000	52%			
		\$250,000 +	Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: VersteelDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Versteel	\$1 - \$50,000	38%	N	10 Years	\$60.00
		\$50,001 - \$250,000	38%			
		\$250,000 +	Negotiable			
Guest Seating	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
		\$50,001 - \$250,000	38%			
		\$250,000 +	Negotiable			
Conference Seating	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
		\$50,001 - \$250,000	38%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
		\$50,001 - \$250,000	38%			
		\$250,000 +	Negotiable			
Stack Chairs	Versteel	\$1 - \$50,000	38%	n	10 Years	\$60.00
		\$50,001 - \$250,000	38%			
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

High Performance Task Chairs (24/7 seating)		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables	Versteel	\$1 - \$50,000 38%	n	10 Years	\$60.00
		\$50,001 - \$250,000 38%			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables	Versteel	\$1 - \$50,000 38%	n	10 Years	\$60.00
		\$50,001 - \$250,000 38%			
		\$250,000 + Negotiable			
Moderate Computer Support Tables	Versteel	\$1 - \$50,000 38%	n	10 Years	\$60.00
		\$50,001 - \$250,000 38%			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
		\$1 - \$50,000			

Classroom Seating		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

SIGNATURE: DATE: 05-04-2020NAME (Print): Allan CurthoysTITLE: Vice President of Sales

List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Via SeatingDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools	Via Seating	\$1 - \$50,000	40%	Freight Included	12 Years w/ Exceptions	\$60.00
		\$50,001 - \$250,000	42%			
		\$250,000 +	Negotiable			
	Via Seating	\$1 - \$50,000	40%			\$60.00

Guest Seating		\$50,001 - \$250,000	42%	Freight Included	12 Years w/ Exceptions	
		\$250,000 +	Negotiable			
Conference Seating	Via Seating	\$1 - \$50,000	40%	Freight Included	12 Years w/ Exceptions	\$60.00
		\$50,001 - \$250,000	42%			
		\$250,000 +	Negotiable			
Side Chairs and Stools	Via Seating	\$1 - \$50,000	40%	Freight Included	12 Years w/ Exceptions	\$60.00
		\$50,001 - \$250,000	42%			
		\$250,000 +	Negotiable			
Stack Chairs	Via Seating	\$1 - \$50,000	40%	Freight Included	12 Years w/ Exceptions	\$60.00
		\$50,001 - \$250,000	42%			
		\$250,000 +	Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Work Tools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ancillary Items	Via Seating	\$1 - \$50,000	40%	Freight Included	12 Years w/ Exceptions	\$60.00
		\$50,001 - \$250,000	42%			
		\$250,000 +	Negotiable			
Demountable Wall Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Classroom Seating	Via Seating	\$1 - \$50,000	40%	Freight Included	12 Years w/ Exceptions	\$60.00
		\$50,001 - \$250,000	42%			
		\$250,000 +	Negotiable			

PRICING SCHEDULE

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Phoenix, Arizona 85043

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List each product category for only those manufacturers listed on Attachment C. (see Section 3.22) The "Install / Delivery" category must be expressed as a percentage of the product list price and represents the large installs and projects. The "Minimum Trip Charge" will represent smaller deliveries and set-ups. You must use the format in the "Pricing Proposal" table below, and submit it in a MS Excel (XLS) version. Provide warranty information for all products proposed with this manufacturer, (Section 3.18) including all ANSI/BIFMA Testing information. Specify if pricing proposal is for new or used furniture.

Proposer: ElontecManufacturer: Viridian Reclaimed WoodDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems	Viridian Reclaimed Wood	\$1 - \$50,000	5%	N	10 Years	
		\$50,001 - \$250,000	5%			
		\$250,000 +	Negotiable			
Panel Wrapped Systems		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Wood Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Laminate Casegoods		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Ergonomic Seating and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Guest Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Conference Seating		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Side Chairs and Stools		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
Stack Chairs		\$1 - \$50,000				
		\$50,001 - \$250,000				
		\$250,000 +	Negotiable			
		\$1 - \$50,000				

High Performance Task Chairs (24/7 seating)		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Viridian Reclaimed Wood	\$1 - \$50,000 5%	N	10	\$60
		\$50,001 - \$250,000 5%			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
		\$1 - \$50,000			

Classroom Seating		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

PRICING SCHEDULE

The undersigned has read and understands all conditions and terms of RFP 3383-6, is authorized to submit this proposal on behalf of the company, and hereby offers to perform the services per the pricing proposal. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

COMPANY: ElontecPHONE: 602-759-5500ADDRESS: 405 N. 75th Ave Suite #168FAX: 602-759-5501CITY, STATE, ZIP:

Phoenix, Arizona 85043

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Proposer: ElontecManufacturer: ZonezDate of Applicable Price List: On-Line

Category	Manufacturer	Dollar Threshold	% Discount Off	Freight Included (Y/N)	Warranty Term (Years)	Minimum Trip Charge
Desking Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Panel Wrapped Systems		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Wood Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Laminate Casegoods		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Ergonomic Seating and Stools		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Guest Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Conference Seating		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Side Chairs and Stools		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
Stack Chairs		\$1 - \$50,000	Negotiable			
		\$50,001 - \$250,000				
		\$250,000 +				
		\$1 - \$50,000				

High Performance Task Chairs (24/7 seating)		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Bookcases		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Storage Cabinets		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Conference Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Classroom/ Nesting Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Moderate Computer Support Tables		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Work Tools		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ergonomic Ancillary Products		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Ancillary Items	Zonez	\$1 - \$50,000	50%	Per Quote Basis	10 Years
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
Demountable Wall Systems		\$1 - \$50,000			
		\$50,001 - \$250,000			
		\$250,000 + Negotiable			
		\$1 - \$50,000			

Classroom Seating		\$50,001 - \$250,000			
		\$250,000 + Negotiable			

Hourly Rates	Rate
Design Services (Regular Hours)	\$50.00
Installation Services (Regular Hours)	\$40.00
Installation Services (After Hours)	\$46.00
Disassembly/Relocation/Reconfiguration Services (Reg Hours)	\$38.00
Project Management (Regular Hours)	\$46.00
Project Management (After Hours)	\$50.00
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$42.00
Repair Services (Regular Hours)	\$40.00
Repair Services (After Hours)	\$46.00
Reupholstering Services (Regular Hours)	\$40.00
Reupholstering Services (After Hours)	\$46.00
Refurbishing Services (Regular Hours)	\$40.00
Refurbishing Services (After Hours)	\$46.00
Warehouse Services	\$32.00
Customer Fabricated Furniture Services (Regular Hours)	\$40.00
Customer Fabricated Furniture Services (After Hours)	\$46.00
Storage per square foot per month (beyond 45 days)	\$0.75
Low Voltage Cabling	\$50.00
Technology Support	\$90.00
<u>Modular Furniture Modifications</u>	<u>Sell</u>
Modify Height on Acoustical Panel (new style), Action Office	\$72.00
Modify Width on Acoustical Panel (new style), Action Office	\$115.00
Cut down draw rod	\$10.00
Cut wall start	\$8.50
Cut wall strip	\$8.50
Cut down 2 way	\$17.00
Cut down 3 way	\$17.00
Cut down 4 way	\$17.00
Cut down tackboard, Action Office	\$25.00
Perform one AO, Prospect or Canvas cut and re-edge band	\$25.00
Perform two AO, Prospect or Canvas cut and re-edge band	\$25.00
Replace T-Molding or Edge Banding per Linear Ft	\$6.00
Perform one Etho cut and re-T-Mold	\$34.00
Perform two Etho cut and re-T-Mold	\$68.00
Labor and material for a 2" or 3" Grommet	\$27.00
Labor and material for a 4-7/8" or 5-1/4" Rectangle Grommet	\$44.00
<u>Modular Furniture Reupholstery</u>	<u>Sell</u>
Refabric Action Office Panel Per Side	\$76.00
Refabric Action Office Flipper Door with Sock	\$34.00
Refabric Flipper Door with Fabric (instead of sock)	\$53.00

Refabric tackboard, Action Office		\$53.00
<u>Travel Beyond 50 mile radius (EACH WAY)</u>		<u>Sell</u>
Per mile for 50+ miles (each way) beyond Contractors warehouses		\$1.15
Elontec		
Attn Allan Curthoys		
405 N 75th Ave		
Suite #168		
Phoenix AZ 85043		

Tab 2: Signature Page

SIGNATURE PAGE

Pursuant to Arizona Revised Statutes 35-391.06 & 35.393.06, proposer certifies that it does not have a scrutinized business operation in either Sudan or Iran.



SIGNATURE

PRINTED NAME Allan CurthoysTITLE Vice President of SalesCOMPANY ElontecADDRESS 405 N. 75th Ave Suite #168CITY, STATE, ZIP Phoenix, Arizona 85043TELEPHONE 602-759-5500 (office) 602-358-4398 (Cell)E-MAIL acurthoys@elontec.com

Is your firm a:

() Corporation* (X) Partnership () Individual () Joint Venture

▪ If a corporation, answer the following:

a) Where incorporated: _____

b) Date incorporated: _____

c) Have your Articles ever been suspended or revoked? () Yes (X) No

If yes, when, for what reason, and when were they reinstated:

▪ Has your firm or its parent or subsidiaries ever been debarred or suspended from providing any goods or services to the Federal Government or other public entities? No

If yes, when, for what reason, and when were they reinstated:

TAB 3: Scope of Work

Elontec has reviewed and is able to provide all areas listed in this RFP with the Scope of Work section 3.1 -3.32.

If you review the following sections. Elontec has proven that we fully understand the RFP Scope of Work and we are fully capable of executing everything mention within the scope section.

Elontec will follow or exceed all requirements listed.

Elontec submitted within the RFP response Primarily new furniture and services. Elontec submitted refurbished, used and additional services in the RFP response as well. You will notice throughout, Elontec submitted everything you requested and more.