

1GPA Procurement Christy Knorr, Vice President 1910 W Washington St, Phoenix, AZ 85009

# PROPOSAL DOCUMENT REPORT

IFB PV No. 23-07P <u>Playground Solutions</u> RESPONSE DEADLINE: October 6, 2022 at 11:00 am Report Generated: Tuesday, October 11, 2022

# Dave Bang Associates, Inc Proposal

# CONTACT INFORMATION

Company: Dave Bang Associates, Inc
Email: shanna@davebang.com
<b>Contact:</b> Shanna Liles
Address: PO Box 8760 Mesa, AZ 85214
<b>Phone:</b> (480) 892-2266
Website: www.davebang.com
Submission Date: Oct 5, 2022 2:57 PM

# ADDENDA CONFIRMATION

Addendum #1 Confirmed Sep 12, 2022 8:48 AM by Shanna Liles

Addendum #2 Confirmed Sep 15, 2022 9:09 AM by Shanna Liles

Addendum #3 Confirmed Sep 23, 2022 9:26 AM by Shanna Liles

# QUESTIONNAIRE

# 1. Bid Requirements\*

Confirm that you have read the requirements of the solicitation and your firm's full understanding of the requirements of the Scope of Work detailed in the Solicitation Document and the ability of your firm to comply with all the terms requirements, and conditions of the resultant contract.

Confirmed

# 2. General Information

# **BID INQUIRIES\***

Please provide the name, title, phone number, and email address for the person 1GPA may contact for questions regarding your firm's response to this solicitation.

John Wormell, President, 480/892-2266 cell 714/357-5646 john@davebang.com

Shanna Liles, Sales Associate, 480/892-2266 cell 602/909-5556 shanna@davebang.com

#### CONTRACT ADMINISTRATION REQUIREMENTS\*

Do you understand the Cooperative Purchasing Program and will you comply will the contract administration requirements of 1GPA? Yes

#### ADMINISTRATION FEE\*

Confirm your firm's understanding that 1GPA's 1% administration fee shall be included in the net price and shall not be added to approved contract prices if awarded.

Yes

#### HISTORY OF THE FIRM\*

Provide a brief history of the firm.

# BRIEF HISTORY of DAVE BANG ASSOCIATES, INC. 2022

In this proposal we at Dave Bang Associates, Inc. would like to offer 1GPA discount off of MSRP and fixed pricing on the factories submitted in this bid. We also are offering installation by our Certified Licensed Installers. The foremen have been CPSI certified and have safety in mind when installing. Dave Bang Associates offers the highest quality products at the best value. This gives us the opportunity to supply you with equipment only or a full "turn key" operation including installation.

Dave Bang Associates has been in business for over 43 years and has had excellent success with school districts, private contractors, cities and municipalities in Arizona and California. Having a broad expanse of customers has extended our area of customer service and less technical problems.

We have very experienced sales staff, product support specialist and installers that are always ready to help any customer with any problem or concern they may have. We are committed at Dave Bang Associates to help the customer always with a friendly and happy attitude. We feel this is one of our strong points that separate us from the competition. We love to help our customers!!!

Dave Bang Associates also has been one of the top producers in the country with our factories; therefore, we get top-notch service for the customer.

We have appreciated the business we have done with 1GPA in the past several years and anxiously await another contract with you.

#### YEARS OF EXPERIENCE\*

Provide the number of years your firm has been providing the products/services being offered.

43 Years - Since 1979

#### LOCATIONS\*

Upload a list of your firm's offices, warehouses and/or storefront locations.

Offices\_&\_Warehoused\_\_\_LETTERHEAD.pdf

#### DEALERS/RESELLERS

**MANUFACTURERS**: Provide a list of authorized dealers/resellers (if applicable). Dealers/resellers shall be bound to the contract terms and conditions and pricing schedule.

List\_of\_Manufacturers\_LETTERHEAD.pdf

#### CORPORATION COMMISSION\*

Upload your registration information with the Arizona Corporation Commission or other state(s) as applicable.

DBA\_\_\_Arizona\_Corporation\_Commission.pdfDBA\_\_\_CA\_Corporation\_Commission.pdf

#### SUBCONTRACTORS\*

Please download the below document, complete, and upload.

• <u>Subcontractor List.docx</u>

Subcontractor\_List\_(5).pdf

#### CONTRACTOR'S LICENSE

Please upload copies of your firm's current contractor's licenses or a current license list that includes ROC (Registrar of Contractors) numbers (if applicable).

CreativeContractors\_\_Contractors\_License\_CA.pdfDBA\_Contractor\_License\_AZ.pdfDBA\_Contractor\_License\_CA.pdfHesscor\_Contract or\_License\_AZ.pdfNo\_Fault\_\_Contractors\_License\_\_\_CA.pdfTJ\_Janca\_Contractor\_License\_\_\_CA.pdfTotTurf\_Roberstons\_Contractor\_ License.pdfFlexground\_AZ\_ContractorLicense\_283192.pdfFlexground\_AZ\_ContractorLicense\_288687.pdfFlexground\_CA\_Contractor\_ License.pdf

# **REFERENCES\***

Provide five (5) references, preferably government entities, for which your firm has provided similar products/services in the past. Please download the below documents, complete and upload. Each reference should complete the Performance Evaluation below. Upload responses here as well. Multiple files are acceptable.

- <u>References 23-07P.pdf</u>
- Performance Evaluation 23-0...

References\_Form.pdfCityofMesa\_PerformanceReview.pdfGilbert\_PS\_\_Performance\_Survey.pdfKyrene\_SD\_\_\_Performance\_Survey.pdfWashington\_ESD\_\_Performance\_Survey.pdf

# 3. Cost

# COST FORM\*

Please download the below document, complete, and upload. Be sure to complete all tabs of the Excel Workbook.

• Cost Form 23-07P Amend 1.xlsx

10'\_Center\_Post\_Umbrella\_with\_10'\_Entry.pdf12'\_x\_12'\_Mojave.pdf14'x14'x14'\_Pyramid-

Hip\_Shade.pdf25'\_Hex\_with\_16'\_entry.pdfARS-RBR-2.pdfKP57-

SD\_Drinking\_Fountain.pdfSG303D.pdfTunnel\_Slide\_Playworld\_\_Drawing\_#A22151CH\_Tube\_Slide.pdfWoodCarpet\_Geotextile\_Fabric. pdfWoodCarpet.pdfZZCH7439S\_Rock\_Climber.pdfZZPM1059\_Denali\_Net\_Bridge.pdfZZUN5750\_Parallel\_Bars.pdfZZUN6500\_Dura\_Ba lance\_Beam.pdfZZXX0346\_Unity\_Slide\_Climber.pdfZZXX0401\_Cosmic\_Warp.pdfZZXX0416\_Digger.pdfZZXX0551\_Boat.pdfZZXX0596\_D uo\_Seesaw.pdfZZXX0666\_Vibes.pdfZZXX0843Z\_Risk\_Management\_Sign.pdfCost\_Form\_23-07P\_Amend\_1\_(3).xlsx

# APPLICATION OF MINIMUM DISCOUNTS\*

Explain how the minimum discounts included under Tab 1-Manufacturers Disc of the Cost Form will be applied and presented to the Member.

We will show a line item on Member's Estimate that clearly states the 1GPA Discount per Manufacturer

#### EXTENDED WARRANTY

If your firm offers extended warranties, please upload program information and pricing here.

# Extended\_Warranty\_LETTERHEAD.pdf

# FIXED PRICE SCHEDULES, MANUFACTURERS' PRICE LISTS AND SUPPLEMENTAL INFORMATION - COST

Please upload any other pricing information you would like to include with your response here (if applicable) such as information regarding additional products and services, fixed price lists (if not included on the Excel Cost Form), manufacturers' price lists, etc.

AMERICAN\_RUBBER\_AND\_AMERIGRASS\_PRICE\_SHEET\_ARIZONA.pdfAMERICANA\_DSA\_PRICE\_SHEET\_CALIFORNIA.pdfAMERICANA\_P RICE\_SHEET.pdfBERLINER\_PRICE\_SHEET.pdfCRE8PLAY\_PRICE\_SHEET.pdfCUSTOM\_CANOPIES\_DSA\_PRICE\_SHEET\_CALIFORNIA.pdfCUS TOM\_CANOPIES\_PRICE\_SHEET\_ARIZONA.pdfEARTHSCAPE\_PRICE\_LIST.pdfEXOFIT\_PRICE\_SHEET.pdfFORMS+SURFACES\_PRICE\_SHEET. pdfHAWS\_PRICE\_SHEET\_ARIZONA.pdfJENSEN\_SWING\_PRODUCTS\_PRICE\_SHEET.pdfKAYPARK\_PRICE\_SHEET.pdfLA\_STEELCRAFT\_PRIC E\_SHEET.pdfMYTCOAT\_PRICE\_SHEET.pdfNO\_FAULT\_PRICE\_SHEET\_CALIFORNIA.pdfPETERSEN\_CONCRETE\_and\_STEEL\_PRICE\_SHEET. pdfPLAYSOFT\_PRICE\_SHEET\_ARIZONA.pdfPLAYTIME\_PRICE\_SHEET.pdfPRO-

TECT\_TURF\_TJ\_JANCA\_PRICE\_SHEET\_CALIFORNIA.pdfPW\_ATHLETIC\_PRICE\_SHEET.pdfSPORTSPLAY\_PRICE\_SHEET.pdfSTERN\_WILLIA MS\_PRICE\_SHEET.pdfTOT\_TURF\_PRICE\_SHEET\_CALIFORNIA.pdfTREKFIT\_PRICE\_SHEET.pdfWABASH\_VALLEY\_URBANSCAPE\_GREEN\_V ALLEY\_PRICE\_SHEET.pdfZEAGER\_PRICE\_SHEET\_\_CALIFORNIA.pdfZEAGER\_PRICE\_SHEET\_ARIZONA.pdfPLAYWORLD\_PRICE\_SHEET.pdfF LEXGROUND\_PRICE\_SHEET\_ARIZONA.pdfFLEXGROUND\_NOR\_CAL\_PRICE\_SHEET.pdfPREMIER\_POLYSTEEL\_PRICE\_SHEET.pdf

# 4. Forms

# STANDARD FORMS\*

Please download, complete and upload the forms contained within the document below. Each form should be completed in its entirety and signed by the authorized representative. Forms include:

- Bidder's Bid and Contract Acceptance Form
- Non-Collusion Affidavit
- 2CFR Section 200 Certifications
- Financial Disclosure Questionnaire
- Debarment Certification
- Antitrust Certification
- Minority/Women Business Enterprises and Historically Underutilized Business
- Confidential/Proprietary Submittals
- Certificate of Liability Insurance
- W-9
- Forms Combined.pdf

SIGNED\_Forms\_FROM\_John\_to\_Sign.pdf

#### BID BOND\*

School procurement rules require that all competitive sealed procurement for construction have bid security, if the amount of the construction contract will exceed the amount established by Arizona Administrative Code (A.A.C.) R7-2-1002(A). Bid security as a percentage of the bid amount is unacceptable, as this is a term contract with no specific bid amount.

Bidders shall include acceptable bid security in the amount of \$100,000 with submission of their Bid.

Acceptable bid security for this solicitation will be a certified check, or an annual or one-time bid bond underwritten by a surety company licensed to issue bonds in the appropriate state construction will take place, with the principal being the prime contractor and 1GPA being the Agency of Record.

Upload a copy of an acceptable bid security here. For vendors submitting bonds, the associated Power of Attorney should also be uploaded here. Multiple files are acceptable if needed. Contact Rebecca Seifert at rseifert@1gpa.org for submittal instructions prior to the bid due date and time if your firm intends on submitting a certified check as bid security.

• Bid Bond Form 23-07P.pdf

Bonds\_AZ\_and\_CA.pdf