

## REGIONAL PRICING

### RFP # 23-12P Safety/Security Film Applications

**INSTRUCTIONS:** Please enter Y or N under the first column to identify all regions that your firm is able to provide services to if awarded a contract resulting from this solicitation. Identify the percentage of any cost increases or decreases to the contract prices based on Member location. Any limitations, exclusions or notes may be included under Column D.

**Company Name:**

**Safe Haven Defense, LLC**

#### ARIZONA REGIONS

Description of Arizona Regions	Service Available in this Region? Yor N	Cost Percentage of Increase/Decrease for this Region	Limitations/Exclusions/Comments
East Region- Gila, Navajo & Apache	Y		No additional travel charges will be applied for projects
East Region- Greenlee & Graham	Y		completed in Arizona.
Greater Phoenix Region- Maricopa	Y		
North Region- Yavapai & Coconino	Y		
North West Region- Mohave	Y		
South Region- Pinal, Pima, Cochise & Santa Cruz	Y		
West Region- Yuma & La Paz	Y		

#### NATIONAL REGIONS BY STATE

Description of National Regions	Service Available in this State? Yor N	Cost Percentage of Increase/Decrease for this Region	Limitations/Exclusions/Comments
Alabama	Y	0%	For all states/regions any project that the total bid cost equals
Alaska	Y	15%	\$20,000.00 or less, a 25% travel charge will be applied
Arkansas	Y	0%	
California	Y	15%	
Colorado	Y	0%	
Conneticut	Y	15%	
Delaware	Y	15%	
Florida	Y	0%	
Georgia	Y	0%	

Description of National Regions	Service Available in this State? Yor N	Cost Percentage of Increase/Decrease for this Region	Limitations/Exclusions/Comments
Hawaii	Y	15%	
Idaho	Y	0%	
Illinois	Y	0%	
Indiana	Y	0%	
Iowa	Y	0%	
Kansas	Y	0%	
Kentucky	Y	0%	
Louisiana	Y	0%	
Maine	Y	15%	
Maryland	Y	15%	
Massachusetts	Y	15%	
Michigan	Y	0%	
Minnesota	Y	0%	
Mississippi	Y	0%	
Missouri	Y	0%	
Montana	Y	0%	
Nebraska	Y	0%	
Nevada	Y	0%	
New Hampshire	Y	15%	
New Jersey	Y	15%	
New Mexico	Y	0%	
New York	Y	12%	
North Carolina	Y	0%	
North Dakota	Y	0%	
Ohio	Y	0%	
Oklahoma	Y	0%	
Oregon	Y	0%	
Pennsylvania	Y	3%	
Rhode Island	Y	15%	
South Carolina	Y	0%	
South Dakota	Y	0%	
Tennessee	Y	0%	
Texas	Y	0%	
Utah	Y	0%	

Description of National Regions	Service Available in this State? Y or N	Cost Percentage of Increase/Decrease for this Region	Limitations/Exclusions/Comments
Vermont	Y	3%	
Virginia	Y	0%	
Washington	Y	0%	
West Virginia	Y	0%	
Wisconsin	Y	0%	
Wyoming	Y	0%	