

**Solicitation No. BPM004399 Statewide Fire Alarm Job Order Contracting Statewide**  
**PRICING- Adjustment Factors**

- These instructions are intended to assist Offeror with calculating their Adjustment Factors, to be used in conjunction with Gordian Big Note in the Construction Task Catalog.
- The Adjustment Factors will be negotiated between the State and Offeror.
- The negotiated Adjustment Factors will become part of Offeror's Contract, if Offeror is selected by the State.
- Refer to the Solicitation documents, Instructions to Offers, Section 5.6 Negotiations
- Adjustment Factors are to include the following based on the type of contract user:

CONTRACT USER TYPES:	FEE
<b>State Agencies Approved to Self Perform</b>	1% eGordian Contractor Use License Fee
<b>Other State Agencies</b>	1% eGordian Contractor Use License Fee 5% eZIQC Administrative Fee
<b>Non-State Agencies</b>	1% eGordian Contractor Use License Fee 5% eZIQC Administrative Fee 1% Cooperative Program User Fee

- Offerors selected for Negotiations shall set forth their Adjustment Factors in legible figures in the table below. **Failure to submit all Adjustment Factors in Regions where Offeror has stated in their qualifications they will perform work may result in Offer being considered non-responsive and their Offer rejected.** The Offeror shall perform the Tasks required by each individual Job Order and pay the Gordian and State Fees as described in the Solicitation and in the Table below using the following Adjustment Factors:
- Adjustment Factors shall be submitted for categories 1. through 4. Contractors shall complete categories 1. through 4., Regions shall match those stated in the qualifications.
- Offerors who submit separate Adjustment Factors for separate Unit Prices shall be considered non-responsive and their Offer rejected.
- Adjustment factors shall be in the format "1.xxxx" to include four (4) decimal places. Use conventional rounding methodology- if the number in the 5th decimal place is 0-4, the number in the 4th decimal place remains unchanged. If the number in the 5th decimal place is 5-9, the number in the 4th decimal place is rounded up. Failure to submit Adjustment Factors as shown shall result in Offer being considered non-responsive and their Offer rejected.
- Before submitting Adjustment Factors, Offeror is directed to the Construction Task Catalog to review the explanation of costs included in the Unit Prices and the Adjustment Factors. Except for Non-Prepriced Tasks, the only compensation to be paid to a Contractor shall be the total of all of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor plus any reimbursable items such as permits, bonds and sales tax. No additional payments will be made whatsoever. Except for reimbursable items such as permits, bonds, and sales tax, ALL costs not included in the Unit Prices must be part of the Adjustment Factors.
- This Excel file, with no adjustments to the form, shall be used by Offeror as their Adjustment Factor submission. Other document formats shall not be accepted.
- The State reserves the right to revise all arithmetic errors in calculations for correctness.
- The State selected and awarded The Gordian Group's (Gordian) Job Order Contracting (JOC) Solution (Gordian JOC Solution) for their JOC program. The Gordian JOC Solution included Gordian's proprietary eGordian and Bid Safe JOC Applications and Construction Task Catalog, which shall be used by the Offeror to prepare and submit Job Order Proposals, subcontractor lists, and other requirements specified by the State. The Offeror shall be required to execute Gordian's JOC System License and Fee Agreement, and be required to pay the Gordian and State License and Contract use fees as described above in the Adjustment Factor calculations. Gordian and State License and Contract use fees are required to be included in the Adjustment Factors and shall not be a separate line item on the Price Proposal. By submitting the Offer of Adjustment Factors to the State, Contractor acknowledges and agrees to the above statements.
- Adjustment factors in each region and category for State Agencies Approved to Self Perform, State Agencies, and Non-State Agencies.

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Adjustment Factor Table									
OFFEROR NAME: Copperstate		DATE: 8/5/22	ADJUSTMENT FACTORS (specify to 4 decimal places, X.XXXX)						
CATEGORIES OF ADJUSTMENT FACTORS	Contract User	____ First Submittal or Rev # __1__	REGION 1	REGION 2	REGION 3	REGION 4	REGION 5	REGION 6	REGION 7
			1. Normal Working Hours for Owner Funded Projects	State Agencies Approved to Self Perform	eGordian Contractor Use License Fee	1.5100	1.5400	1.5100	1.2600
	State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee	1.5600	1.5900	1.5600	1.3100	1.5600	1.5900	1.5600
	Non-State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee + Cooperative Program User Fee	1.5700	1.6000	1.5700	1.3200	1.5700	1.6000	1.5700
2. Other Than Normal Working Hours or All Working Hours at Secure Locations for Owner Funded Projects	State Agencies Approved to Self Perform	eGordian Contractor Use License Fee	1.6280	1.6580	1.6280	1.3780	1.6280	1.6580	1.6280
	State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee	1.6780	1.7080	1.6780	1.4280	1.6780	1.7080	1.6780
	Non-State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee + Cooperative Program User Fee	1.6880	1.7180	1.6880	1.4380	1.6880	1.7180	1.6880
3. Normal Working Hours for Federally Funded Projects	State Agencies Approved to Self Perform	eGordian Contractor Use License Fee	1.6600	1.6900	1.6600	1.4100	1.6600	1.6900	1.6600
	State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee	1.7100	1.7400	1.7100	1.4600	1.7100	1.7400	1.7100
	Non-State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee + Cooperative Program User Fee	1.7200	1.7500	1.7200	1.4700	1.7200	1.7500	1.7200
4. Other Than Normal Working Hours or All Working Hours at Secure Locations for Federally Funded Projects	State Agencies Approved to Self Perform	eGordian Contractor Use License Fee	1.7780	1.8080	1.7780	1.5280	1.7780	1.8080	1.7780
	State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee	1.8280	1.8580	1.8280	1.5780	1.8280	1.8580	1.8280
	Non-State Agencies	eGordian Contractor Use License Fee + EZIQC Administrative Fee + Cooperative Program User Fee	1.8380	1.8680	1.8380	1.5880	1.8380	1.8680	1.8380

- The State will evaluate Adjustment Factors in accordance to the following weighting:

ADJUSTMENT FACTORS	Weight
1. Normal Working Hours for Owner Funded Projects	40%
2. Other Than Normal Working Hours or All Working Hours at Secure Locations for Owner Funded Projects	20%
3. Normal Working Hours for Federally Funded Projects	20%
4. Other Than Normal Working Hours or All Working Hours at Secure Locations for Federally Funded Projects	20%