Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
		\$1 - \$50,000	39.02%			\$80.00
Ancillary Items	2/90 Signage	\$50,000 - \$250,000	43.18%	Yes	5 Year	
		\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%	Vac / Mith Minimo		
Ancillary Items	Allermuir	\$50,000 - \$250,000	49.11%	Yes / With Minimum	3 Year / 5 Year	\$80.00
		\$250,000+	Negotiable	Order		
Funnamenta Continua and		\$1 - \$50,000	51.22%			
Ergonomic Seating and	Stools   Allseating   \$50,000 - \$250,000   54.55\$	Yes	12 Year	\$80.00		
Stools		\$250,000+	Negotiable			
		\$1 - \$50,000	45.12%			
Ancillary Items	Andreu World	\$50,000 - \$250,000	54.55%	No	5 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	50%	Vac / Mith Minimo	10 Year	\$80.00
Ancillary Items	Arcadia	\$50,000 - \$250,000	51.81%	Yes / With Minimum		
•		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	43.18%			
Ancillary Items	Arper	\$50,000 - \$250,000	46.02%	No	10 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%			\$80.00
Conference Seating	Bernhardt	\$50,000 - \$250,000	48.57%	No	10 Year	
		\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%			
Conference Tables	Bernhardt	\$50,000 - \$250,000	50.18%	No	10 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	48.86%			
Ancillary Items	<b>BOSS Design</b>	\$50,000 - \$250,000	50%	No	10 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	61.25%			
Ancillary Items	BRC	\$50,000 - \$250,000	67.47%	No	12 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%			
Ancillary Items	Carolina	\$50,000 - \$250,000	49.40%	Yes	Limited Lifetime	\$80.00
		\$250,000+	Negotiable			
Classroom/ Nesting		\$1 - \$50,000	46.56%			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
CF Group	CF Group - Falcon	\$50,000 - \$250,000	48.49%	No	Limited Lifetime	\$80.00
Tables	·	\$250,000+	Negotiable			
		\$1 - \$50,000	46.56%			
Conference Tables	CF Group -Thonet	\$50,000 - \$250,000	48.49%	No	Limited Lifetime	\$80.00
	\$250,000+	Negotiable				
Former and a Amerillania		\$1 - \$50,000	55.12%			
Ergonomic Ancillary	Claridge	\$50,000 - \$250,000	58.18%	No	Lifetime	\$80.00
Products	\$250,000+	Negotiable				
F		\$1 - \$50,000	53.35%			
Ergonomic Ancillary	Clarus	\$50,000 - \$250,000	59.09%	No	10 Year	\$80.00
Products		\$250,000+	Negotiable			
		\$1 - \$50,000	59.76%	V / / / / / / / / / / / / / / / / / / /		
Desking Systems	Clear Design	\$50,000 - \$250,000	54.77%	Yes / With Minimum	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
	Collaborative Spaces	\$1 - \$50,000	54.55%	Voc / With Minimum		
Ancillary Items		\$50,000 - \$250,000	56.82%	Yes / With Minimum		\$80.00
		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	46.02%			
Ancillary Items	Compartment A	\$50,000 - \$250,000	47.22%	Yes	Lifetime	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	54.55%			
Ancillary Items	Coriander Designs:	\$50,000 - \$250,000	54.55%	No	10 Year	\$80.00
•	_	\$250,000+	Negotiable			
		\$1 - \$50,000	54.55%			
Ancillary Items	Dauphin	\$50,000 - \$250,000	55.56%	No	10 Year	\$80.00
•	·	\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%			
Conference Seating	Davis	\$50,000 - \$250,000	48.04%	No	5 Year	\$80.00
-		\$250,000+	Negotiable			
- · · · · ·		\$1 - \$50,000	<u>-</u>			
Ergonomic Ancillary	Dekko / ECA	\$50,000 - \$250,000		Yes	1 Year	\$80.00
Products	,	\$250,000+	Negotiable		1 1001	Ç00.00
		\$1 - \$50,000	48.17%	V ( ) A ( ) 1   A 4		+
Laminate Casegoods	Deskmakers	\$50,000 - \$250,000	54.55%	Yes / With Minimum	Lifetime	\$80.00

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
		\$250,000+	Negotiable	Oluci		
Demountable Wall		\$1 - \$50,000	1.26%			
	DIRTT	\$50,000 - \$250,000	14.36%	No	10 Year	\$80.00
Systems		\$250,000+	Negotiable			
Demountable Wall		\$1 - \$50,000	1.26%			
Systems - Power	DIRTT	\$50,000 - \$250,000	9.32%	No	10 Year	\$80.00
Systems - Power		\$250,000+	Negotiable			
Ergonomic Seating and		\$1 - \$50,000	51.50%			
Stools	ECD	\$50,000 - \$250,000	55.66%	No	10 Year	\$80.00
310015		\$250,000+	Negotiable			
		\$1 - \$50,000	46.56%			
Ancillary Items	Egan	\$50,000 - \$250,000	48.49%	Yes	10 Year	\$80.00
		\$250,000+	Negotiable			
Conference Seating		\$1 - \$50,000	56.10%	Yes / With Minimum	Limited Lifetime	\$80.00
	Encore	\$50,000 - \$250,000	59.09%	Order		
		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	60.98%	Yes / With Minimum		
Conference Tables	Enwork	\$50,000 - \$250,000	68.18%	Order	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
Classroom/ Nesting		\$1 - \$50,000	47.22%	Yes / With Minimum	Limited Lifetime	\$80.00
Tables	ERG	\$50,000 - \$250,000	51.79%	Order		
Tables		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	55.12%	Yes / With Minimum		
Ergonomic Work Tools	ESI	\$50,000 - \$250,000	60.23%	Order	15 Year	\$80.00
		\$250,000+	Negotiable	Order		
Ergonomic Seating and		\$1 - \$50,000	53.66%	Yes / With Minimum		
Stools	Exemplis - Ideon	\$50,000 - \$250,000	57.73%	Order	10 Year	\$80.00
3(00)3		\$250,000+	Negotiable	Order		
Ergonomic Seating and		\$1 - \$50,000	53.66%			
Stools	Exemplis - SOI	\$50,000 - \$250,000	57.73%	Yes	Lifetime	\$80.00
3:0013		\$250,000+	Negotiable			
		\$1 - \$50,000	56.82%		12 Year	\$80.00
Ancillary Items	Exemplis - Symmetry	\$50,000 - \$250,000	57.73%	Yes		
		\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
		\$1 - \$50,000	50%			
Storage Cabinets	FireKing	\$50,000 - \$250,000	51.81%	No	2 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	51.22%	Yes / With Minimum		
Desking Systems	Fluid Concepts	\$50,000 - \$250,000	57.39%	•	Limited Lifetime	\$80.00
		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	NET			
Ancillary Items	Forms and Surfaces	\$50,000 - \$250,000	2.00%	No	1 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	48.86%	Yes / With Minimum		
Ancillary Items	Frovi	\$50,000 - \$250,000	51.70%	· · · · · · · · · · · · · · · · · · ·	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
Ergonomic Ancillary	Fulbright	\$1 - \$50,000	48.86%		2 Year	\$80.00
Ergonomic Ancillary		\$50,000 - \$250,000	50%	No		
Products		\$250,000+	Negotiable			
Panel Wrapped		\$1 - \$50,000	66.25%			
Systems	Gebesa - Systems	\$50,000 - \$250,000	71.08%	Yes	10 Year	\$80.00
Systems		\$250,000+	Negotiable			
		\$1 - \$50,000	66.25%			\$80.00
Laminate Casegoods	Gebesa - Casegoods	\$50,000 - \$250,000	67.47%	Yes	10 Year	
		\$250,000+	Negotiable			
Ergonomic Seating and		\$1 - \$50,000	62.50%			
Stools	Gebesa - Seating	\$50,000 - \$250,000	63.86%	Yes	10 Year	\$80.00
310015		\$250,000+	Negotiable			
Ergonomic Seating and		\$1 - \$50,000	62.50%			
Stools	Gebesa - Assend	\$50,000 - \$250,000	63.86%	Yes	10 Year	\$80.00
310013		\$250,000+	Negotiable			
Ergonomic Seating and		\$1 - \$50,000	50%	Yes / With Minimum		
Stools	Gebesa - Wyatt	\$50,000 - \$250,000	51.81%	Order	10 Year	\$80.00
310013		\$250,000+	Negotiable	Oruei		
	Geiger - Casegoods	\$1 - \$50,000	45%			
Wood Casegoods	(except Axon &	\$50,000 - \$250,000	47%	No	12 Year	\$80.00
	Domino)	\$250,000+	Negotiable			
	Gaigar - Ward Rannat	\$1 - \$50,000	38%			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Conference Seating	Cooting O Tobles	\$50,000 - \$250,000	38%	No	12 Year	\$80.00
	Seating & Tables	\$250,000+	Negotiable			
	Coices Aven 9	\$1 - \$50,000	35%			\$80.00
Wood Casegoods	Geiger - Axon &	\$50,000 - \$250,000	35%	No	12 Year	
	Domino	\$250,000+	Negotiable			
		\$1 - \$50,000	45%			
Ancillary Items	Geiger - Pillows	\$50,000 - \$250,000	45%	No	12 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	52.91%	Van / Mille Baining		
<b>Desking Systems</b>	Global	\$50,000 - \$250,000	59.66%	Yes / With Minimum	Lifetime	\$80.00
- ,		\$250,000+	Negotiable	Order		
5 · A · III	CAM C	\$1 - \$50,000	51.42%	V / / / / / / / / / / / / / / / / / / /		
,	GMI Companies -	\$50,000 - \$250,000	53.98%	Yes / With Minimum	Lifetime	\$80.00
	Ghent	\$250,000+	Negotiable	Order		
	CAM Commonica	\$1 - \$50,000	51.42%	Van / Mille Baining		\$80.00
Ancillary Items	GMI Companies - Waddell	\$50,000 - \$250,000	53.98%	Yes / With Minimum	Limited Lifetime	
		\$250,000+	Negotiable	Order		
Funnamenta Ameillam	CMI Camananias	\$1 - \$50,000	43.18%	Vac / Mith Minimo		\$80.00
Ergonomic Ancillary	GMI Companies - Vividboard	\$50,000 - \$250,000	44.44%	Yes / With Minimum	Limited Lifetime	
Products		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	45.12%		10 Year	\$80.00
Conference Seating	Gordon International	\$50,000 - \$250,000	51.42%	No		
		\$250,000+	Negotiable			
		\$1 - \$50,000	56.56%			
Side Chairs and Stools	Grand Rapids Chair	\$50,000 - \$250,000	48.49%	No	10 Year	\$80.00
		\$250,000+	Negotiable			
	Croon Francistano	\$1 - \$50,000	48.86%			
Ancillary Items	Green Furniture	\$50,000 - \$250,000	51.42%	No	1 Year	\$80.00
	Concept	\$250,000+	Negotiable			
Cido Chaire and Ctaala		\$1 - \$50,000	47.87%			
Side Chairs and Stools,	Gressco	\$50,000 - \$250,000	52.44%	No	10 Year	\$80.00
Ancillary Items		\$250,000+	Negotiable			
		\$1 - \$50,000	50%			
Ancillary Items	Grosfillex	\$50,000 - \$250,000	54.19%	No	3 Year	\$80.00

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
		\$250,000+	Negotiable			
		\$1 - \$50,000	63.41%	Yes / With Minimum		
<b>Ergonomic Work Tools</b>	H.A.T.	\$50,000 - \$250,000	65.91%	Order	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	44.44%			
Side Chairs and Stools	HBF	\$50,000 - \$250,000	49.11%	No	Limited 10 Year	\$80.00
		\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	70.50%			
Herman Miller -	Accessories (8)	\$50,000 - \$250,000	72%	Yes	12 Year	\$80.00
	Accessories (8)	\$250,000+	Negotiable			
Panel Wrapped	Herman Miller - Action	\$1 - \$50,000	70.55%			
Systems	Office® 1 & AO2	\$50,000 - \$250,000	72%	Yes	12 Year	\$80.00
Systems	Panels (B)	\$250,000+	Negotiable			
Panel Wrapped	Herman Miller - Action	\$1 - \$50,000	70.50%			
Systems	Office® 2 Components (J)	\$50,000 - \$250,000	72%	Yes	12 Year	\$80.00
Systems		\$250,000+	Negotiable			
High Performance Task	Herman Miller - Aeron® Chairs (EC)	\$1 - \$50,000	51%			\$80.00
Chairs (24/7 seating)		\$50,000 - \$250,000	53.50%	Yes	12 Year	
Chairs (24/7 seating)		\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	53%		12 Year	\$80.00
Guest Seating	Aside® Seating (PD)	\$50,000 - \$250,000	53%	Yes		
	Aside Seating (PD)	\$250,000+	Negotiable			
Classroom/ Nesting	Herman Miller -	\$1 - \$50,000	69%			
Tables	*Avive® (DL)	\$50,000 - \$250,000	69%	Yes	12 Year	\$80.00
Tables	Avive (DL)	\$250,000+	Negotiable			
Panel Wrapped	Herman Miller -	\$1 - \$50,000	69%			
Systems	Canvas Beam (FW)	\$50,000 - \$250,000	70%	Yes	12 Year	\$80.00
Systems	Calivas Bealli (FVV)	\$250,000+	Negotiable			
Panel Wrapped	Herman Miller -	\$1 - \$50,000	69%			
Systems	Canvas Channel (FZ)	\$50,000 - \$250,000	70%	Yes	12 Year	\$80.00
Systems	Canvas Chainlei (FZ)	\$250,000+	Negotiable			
Panel Wrapped	Horman Millor	\$1 - \$50,000	69%			
Systems	Herman Miller - Canvas Dock (FD)	\$50,000 - \$250,000	70%	Yes	12 Year	\$80.00
Systems		\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Panel Wrapped	Hamman Millan	\$1 - \$50,000	69%			\$80.00
• • • • • • • • • • • • • • • • • • • •	Herman Miller - Canvas Group (FR)	\$50,000 - \$250,000	70%	Yes	12 Year	
Systems	Canvas Group (FR)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	69%			
Storage Cabinets	Canvas Metal Storage	\$50,000 - \$250,000	70%	Yes	12 Year	\$80.00
	(FM)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	69%			
Desking Systems	Canvas Office	\$50,000 - \$250,000	70%	Yes	12 Year	\$80.00
	Landscape Metal Desk	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	69%			
Desking Systems	Canvas Private Office	\$50,000 - \$250,000	70%	Yes	12 Year	\$80.00
	(FV)	\$250,000+	Negotiable			
Danal Wrannad	Harman Millar	\$1 - \$50,000	69%		12 Year	\$80.00
Panel Wrapped	Herman Miller - Canvas Vista (FX)	\$50,000 - \$250,000	70%	Yes		
Systems		\$250,000+	Negotiable			
Danal Wrannad	Herman Miller -	\$1 - \$50,000	69%			
Panel Wrapped Systems	Canvas Wall (FT)	\$50,000 - \$250,000	70%	Yes	12 Year	\$80.00
Systems		\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	69%	Yes	12 Year	\$80.00
Wood Casegoods	Canvas Wood Storage (FF)	\$50,000 - \$250,000	70%			
		\$250,000+	Negotiable			
Classroom Soating	Herman Miller -	\$1 - \$50,000	53%			
Classroom Seating, Stack Chairs	Caper® Chair (WC)	\$50,000 - \$250,000	56.25%	Yes	12 Year	\$80.00
Stack Chairs	Caper Chair (VVC)	\$250,000+	Negotiable			
High Performance Task	Herman Miller - Celle	\$1 - \$50,000	51%			
Chairs (24/7 seating)	(TR)	\$50,000 - \$250,000	53.50%	Yes	12 Year	\$80.00
Citalis (24/7 Seating)	(TK)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	46%			
Ancillary Items	Chadwick Modular	\$50,000 - \$250,000	47%	Yes	5 Year	\$80.00
	Seating (V)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	51%			
Ancillary Items		\$50,000 - \$250,000	51%	Yes	12 Year	\$80.00
	Co/Struc® (S)	\$250,000+	Negotiable			
	Harman Millar -	\$1 - \$50,000	51%			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Ancillary Items	Command (IIO)	\$50,000 - \$250,000	51%	Yes	5 Year	\$80.00
	Commend (HQ)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	51%			
Ancillary Items		\$50,000 - \$250,000	51%	51% Yes 5 Year	5 Year	\$80.00
	Compass (TW)	\$250,000+	Negotiable			
Ergonomic Seating and	Horman Millor, Cosm	\$1 - \$50,000	51%			
_		\$50,000 - \$250,000	53%	Yes	12 Year	\$80.00
Stools	(FC) \$250,000+ Negotiable					
	Herman Miller - Eames	\$1 - \$50,000	40%			
Side Chairs and Stools	Molded Plastic&Wire	\$50,000 - \$250,000	40%	Yes	12 Year	\$80.00
	(VT)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	46%			
Conference Seating	Eames® Aluminum	\$50,000 - \$250,000	46%	Yes	12 Year	\$80.00
	Group (H)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	69%			
Side Chairs and Stools	Eames® Conference &	\$50,000 - \$250,000	69%	Yes	12 Year	\$80.00
	Dining Tables (F)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	46%			\$80.00
Ancillary Items	Eames® Lounge &	\$50,000 - \$250,000	46%	Yes	5 Year	
	Classic Seating (E)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	46%			
<b>Guest Seating</b>	Eames® Tandem	\$50,000 - \$250,000	46%	Yes	5 Year	\$80.00
	Seating (L)	\$250,000+	Negotiable			
High Dorformones Task	Horman Millor	\$1 - \$50,000	49%			
High Performance Task Chairs (24/7 seating)	Herman Miller -	\$50,000 - \$250,000	49%	Yes	12 Year	\$80.00
Chairs (24/7 seating)	Embody (CN)	\$250,000+	Negotiable			
Ergonomic Ancillary	Herman Miller -	\$1 - \$50,000	70.50%			
Products	Energy Distribution	\$50,000 - \$250,000	72%	Yes	12 Year	\$80.00
Products	Systems (C)	\$250,000+	Negotiable			
Moderate Computer	Herman Miller -	\$1 - \$50,000	40%			
Support Tables	Ergonomic Computer	\$50,000 - \$250,000	40%	Yes	12 Year	\$80.00
Support rables	Furniture (TE)	\$250,000+	Negotiable			
Panel Wrapped	Herman Miller -	\$1 - \$50,000	69%			
Systems	Fthospace® (III)	\$50,000 - \$250,000	72%	Yes	12 Year	\$80.00

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
эуэссніз	∟ιπο <del>υ</del> ραι <del>ς</del> (ο)	\$250,000+	Negotiable	¬	[	]
Classes / Nastina	Herman Miller -	\$1 - \$50,000	67%			
Classroom/ Nesting	Everywhere Tables	\$50,000 - \$250,000	69%	Yes	12 Year	\$80.00
Tables	(IV)	\$250,000+	Negotiable			
Francis Ancillant	Herman Miller -	\$1 - \$50,000	57%			
Ergonomic Ancillary Products	Exclave Performance	\$50,000 - \$250,000	58%	Yes	12 Year	\$80.00
Products	Gear (EX)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	70.50%			
Ancillary Items	Generic (R)	\$50,000 - \$250,000	72%	Yes	12 Year	\$80.00
	Generic (K)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	66%			
Conference Tables	Headway Tables (IM)	\$50,000 - \$250,000	67%	Yes	12 Year	\$80.00
	neadway rables (livi)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	40%			
Ancillary Items	Innovative Products	\$50,000 - \$250,000	40%	Yes	12 Year	\$80.00
	(IP)	\$250,000+	Negotiable			
	Herman Miller - Keyn	\$1 - \$50,000	45%			
Guest Seating	(TV)	\$50,000 - \$250,000	46.50%	Yes	12 Year	\$80.00
		\$250,000+	Negotiable			
	Herman Miller - *Keys	\$1 - \$50,000	72%		12 Year	\$80.00
Ancillary Items	& Locks (KA)	\$50,000 - \$250,000	72%	Yes		
	& LOCKS (RA)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	51%			
Desking Systems	Layout Studio (LS)	\$50,000 - \$250,000	52.50%	Yes	12 Year	\$80.00
	Edyout Studio (ES)	\$250,000+	Negotiable			
Ergonomic Ancillary	Herman Miller -	\$1 - \$50,000	70.50%			
Products	Lighting (A)	\$50,000 - \$250,000	72%	Yes	5 Year	\$80.00
Troducts	Lighting (A)	\$250,000+	Negotiable			
High Performance Task	Herman Miller - Lino	\$1 - \$50,000	51%			
Chairs (24/7 seating)	(MI)	\$50,000 - \$250,000	53%	Yes	12 Year	\$80.00
Chairs (24/7 Scatting)	(1411)	\$250,000+	Negotiable			
	Herman Miller - Magis	\$1 - \$50,000	42%	Yes	5 Year	\$80.00
Side Chairs and Stools	Alliance (CW)	\$50,000 - \$250,000	43%			
	/ illiance (CVV)	\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
	Herman Miller -	\$1 - \$50,000	52%			
Storage Cabinets	Meridian Towers	\$50,000 - \$250,000	52%	Yes	12 Year	\$80.00
	(MG)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	54%			
Storage Cabinets	Meridian Verticals	\$50,000 - \$250,000	54%	Yes	12 Year	\$80.00
	(MV)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	54%			
Storage Cabinets	Meridian® Laterals	\$50,000 - \$250,000	000 54% Yes 12 Year	\$80.00		
	(MF)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	54%			
Storage Cabinets	Meridian® Pedestals	\$50,000 - \$250,000	54%	Yes	12 Year	\$80.00
	(MP)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	52%			\$80.00
Storage Cabinets	Meridian® Storage	\$50,000 - \$250,000	52%	Yes	12 Year	
	Cases/Book Cases	\$250,000+	Negotiable			
High Dorformones Task	Harman Millar Mirra	\$1 - \$50,000	51%			\$80.00
High Performance Task Chairs (24/7 seating)	2 (LF)	\$50,000 - \$250,000	53.50%	Yes	12 Year	
Chairs (24/7 Seating)		\$250,000+	Negotiable			
	Harman Millar	\$1 - \$50,000	46%	Yes	5 Year	\$80.00
Ancillary Items	Herman Miller -	\$50,000 - \$250,000	46%			
	Modern Classics (ER)	\$250,000+	Negotiable			
	Harman Millar Mara	\$1 - \$50,000	51%			
Ancillary Items	Herman Miller - Mora	\$50,000 - \$250,000	52%	Yes	12 Year	\$80.00
	System (CH)	\$250,000+	Negotiable			
	Hamman Millan Matic	\$1 - \$50,000	67%			
Ergonomic Work Tools	Herman Miller - Motia	\$50,000 - \$250,000	68%	Yes	5 Year	\$80.00
	Table (AH)	\$250,000+	Negotiable			
	Hawasan Millan	\$1 - \$50,000	44%			
Ancillary Items	Herman Miller -	\$50,000 - \$250,000	44%	Yes	5 Year	\$80.00
	Naughtone (NO)	\$250,000+	Negotiable			
	Herman Miller - Nevi	\$1 - \$50,000	67%			
Desking Systems	<u> </u>	\$50,000 - \$250,000	68%	Yes	5 Year	\$80.00
	(IL)	\$250,000+	Negotiable			
	Herman Miller - Nevi	\$1 - \$50,000	67%			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Ergonomic Work Tools	Sit-to-Stand Tables	\$50,000 - \$250,000	68%	Yes	5 Year	\$80.00
	(ID)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	57%			
Ancillary Items	Overlay (MN)	\$50,000 - \$250,000	58%	Yes	12 Year	\$80.00
	Overlay (IVIIV)	\$250,000+	Negotiable			
	Herman Miller - Plex™	\$1 - \$50,000	43%			
Ancillary Items	Lounge Furniture (XX)	\$50,000 - \$250,000	44%	Yes	12 Year	\$80.00
	Louilge Fulfillule (XX)	\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	72%			
Ancillary Items	Prospect (CB)	\$50,000 - \$250,000	73%	Yes	12 Year	\$80.00
	Prospect (CB)	\$250,000+	Negotiable			
	Harman Millar Dublia	\$1 - \$50,000	55%			
Ancillary Items	Herman Miller - Public Office Landscape (BV)	\$50,000 - \$250,000	56%	Yes	12 Year	\$80.00
		\$250,000+	Negotiable			
	Herman Miller -	\$1 - \$50,000	67%			\$80.00
Desking Systems	Renew Link (IB)	\$50,000 - \$250,000	69.30%	Yes	12 Year	
		\$250,000+	Negotiable			
Moderate Computer	Herman Miller -	\$1 - \$50,000	67%		12 Year	\$80.00
Support Tables	Renew Tables (IE)	\$50,000 - \$250,000	69.30%	Yes		
Support rables	Reflew fables (IE)	\$250,000+	Negotiable			
High Performance Task	Herman Miller - Sayl	\$1 - \$50,000	51%			
· ·	•	\$50,000 - \$250,000	53.50%	Yes	12 Year	\$80.00
Chairs (24/7 seating)	Chairs (AV)	\$250,000+	Negotiable			
	Herman Miller - Setu	\$1 - \$50,000	51%			
Ergonomic Work Tools		\$50,000 - \$250,000	51%	Yes	12 Year	\$80.00
	(RY)	\$250,000+	Negotiable			
	Hawasan Millan	\$1 - \$50,000	46%			
Ancillary Items	Herman Miller -	\$50,000 - \$250,000	53%	Yes	12 Year	\$80.00
	Swoop (OA)	\$250,000+	Negotiable			
	Horman Millor	\$1 - \$50,000	70.50%			
Ancillary Items	Herman Miller -	\$50,000 - \$250,000	72%	Yes	5 Year	\$80.00
	Textiles (K)	\$250,000+	Negotiable			,
	Hormon Millor, Thrive	\$1 - \$50,000	56%			
Ancillary Items	Herman Miller - Thrive	\$50,000 - \$250,000	61.70%	Yes	12 Year	\$80.00

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
	Giobai (23)	\$250,000+	Negotiable			
Ergonomic Ancillary	Herman Miller - Thrive	\$1 - \$50,000	56%			\$80.00
Products	Portfolio (ZZ)	\$50,000 - \$250,000	60%	Yes	12 Year	
Products	Portiono (ZZ)	\$250,000+	Negotiable			
Ergonomic Ancillary	Herman Miller - Thrive	\$1 - \$50,000	56%			
Products	Portfolio - CBS (Z2)	\$50,000 - \$250,000	60%	Yes	12 Year	\$80.00
Products	POLITOIIO - CB3 (22)	\$250,000+	Negotiable			
	Herman Miller - Tu	\$1 - \$50,000	67%			
Storage Cabinets	Laterals (UL)	\$50,000 - \$250,000	69%	Yes	12 Year	\$80.00
	Laterais (OL)	\$250,000+	Negotiable			
	Herman Miller - Tu	\$1 - \$50,000	67%			
Storage Cabinets	Pedestals (UP)	\$50,000 - \$250,000	69%	Yes	12 Year	\$80.00
	redestals (OP)	\$250,000+	Negotiable			
	Herman Miller - Tu Storage (US)	\$1 - \$50,000	67%		12 Year	\$80.00
Storage Cabinets		\$50,000 - \$250,000	69%	Yes		
		\$250,000+	Negotiable			
	Herman Miller - Tu	\$1 - \$50,000	67%			\$80.00
Storage Cabinets	Towers (UT)	\$50,000 - \$250,000	69%	Yes	12 Year	
		\$250,000+	Negotiable			
	Herman Miller - Tu	\$1 - \$50,000	67%		12 Year	
Wood Casegoods	Wood Credenzas (UJ)	\$50,000 - \$250,000	69.50%	Yes		\$80.00
	WOOd Credenzas (OJ)	\$250,000+	Negotiable			
	Herman Miller - Tu	\$1 - \$50,000	67%			
Wood Casegoods	Wood Cubbies (UH)	\$50,000 - \$250,000	69.50%	Yes	12 Year	\$80.00
	wood Cabbles (OTI)	\$250,000+	Negotiable			
	Herman Miller - Valor	\$1 - \$50,000	49%			
<b>Guest Seating</b>	(CR)	\$50,000 - \$250,000	50%	Yes	12 Year	\$80.00
	(CN)	\$250,000+	Negotiable			
High Performance Task	Herman Miller - Verus	\$1 - \$50,000	51%			
Chairs (24/7 seating)	(PI)	\$50,000 - \$250,000	53%	Yes	12 Year	\$80.00
Chairs (24/ / Scathig)	(٢1)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	12.50%		3 Year	\$80.00
Andmary items	(Davey Lighting)	\$50,000 - \$250,000	12.50%	No		
	(Davey Lighting)	\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	12.50%			
Ancillary items		\$50,000 - \$250,000	12.50%	No	3 Year	\$80.00
	(Bead Light)	\$250,000+	Negotiable			
Ancillanultanas	Herman Miller - DWR -	\$1 - \$50,000	12.50%			
Ancillary Items		\$50,000 - \$250,000	12.50%	No	3 Year	\$80.00
	(Carl Hansen)	\$250,000+	Negotiable			
Ancillanultanas	Herman Miller - DWR -	\$1 - \$50,000	37.50%			
Ancillary Items		\$50,000 - \$250,000	37.50%	No	10 Year	\$80.00
	(Casala)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	15%			
Anciliary items		\$50,000 - \$250,000	15%	No	3 Year	\$80.00
	(Case)	\$250,000+	Negotiable			
Ancillanultanas	Herman Miller - DWR -	\$1 - \$50,000	12.50%		3 Year \$8	
Ancillary Items		\$50,000 - \$250,000	12.50%	No		\$80.00
	(Emeco)	\$250,000+	Negotiable			
Ancillary Itoms	Herman Miller - DWR - (Frag)	\$1 - \$50,000	15%	No		\$80.00
Ancillary Items		\$50,000 - \$250,000	15%		3 Year	
		\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	12.50%	No		\$80.00
Ancillary items	(Fritz Hansen)	\$50,000 - \$250,000	12.50%		3 Year	
	(FIILZ Hallsell)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	16.25%		3 Year	\$80.00
Ancillary items	(Gubi)	\$50,000 - \$250,000	16.25%	No		
	(Gubi)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	6.25%			
Ancillary items	(Kartell)	\$50,000 - \$250,000	6.25%	No	3 Year	\$80.00
	(Karten)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	15%			
Anciliary items	(KFF)	\$50,000 - \$250,000	15%	No	3 Year	\$80.00
	(NFF)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	3.53%			
Ancillary items	(Knoll)	\$50,000 - \$250,000	3.53%	No	3 Year	\$80.00
	(KIIUII)	\$250,000+	Negotiable			
Ancillary Itams	Herman Miller - DWR -	\$1 - \$50,000	12.50%			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge	
Andmary Items	// -II/	\$50,000 - \$250,000	12.50%	No	3 Year	\$80.00	
	(Loll)	\$250,000+	Negotiable				
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	15%				
Ancillary items		\$50,000 - \$250,000	15%	No	3 Year	\$80.00	
	(Moller)	\$250,000+	Negotiable				
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	12.50%				
Ancillary items		\$50,000 - \$250,000	12.50%	No	3 Year	\$80.00	
	(Muuto)	\$250,000+	Negotiable				
Ancillanultanas	Herman Miller - DWR -	\$1 - \$50,000	6.25%				
Ancillary Items		\$50,000 - \$250,000	6.25%	No	3 Year	\$80.00	
	(Nelson Lamps)	\$250,000+	Negotiable				
A maille mulhe man	Hamman Millan DVVD	\$1 - \$50,000	12.50%		No 3 Year \$80.00		
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	12.50%	No		\$80.00	
	(Original BTC)	\$250,000+	Negotiable				
A maille multanea	Herman Miller - DWR -	\$1 - \$50,000	15%				
Ancillary Items		\$50,000 - \$250,000	15%	No	3 Year	\$80.00	
	(Pablo)	\$250,000+	Negotiable				
Ancillanultanas	Hormon Millor DWD	\$1 - \$50,000	16.25%				
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	16.25%	No 3 Year	3 Year	\$80.00	
	(Softline)	\$250,000+	Negotiable				
A : ! ! ! &	Hamman Miller DIMD	\$1 - \$50,000	16.25%	No 3 Year			
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	16.25%		\$80.00		
	(Stellar Works)	\$250,000+	Negotiable				
A maille multanea	Herman Miller - DWR -	\$1 - \$50,000	16.25%				
Ancillary Items		\$50,000 - \$250,000	16.25%	No	3 Year	\$80.00	
	(Stua)	\$250,000+	Negotiable				
A : ! ! ! &	Hamman Miller DIA/D	\$1 - \$50,000	16.25%				
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	16.25%	No	3 Year	\$80.00	
	(Tacchini)	\$250,000+	Negotiable				
A : ! ! ! &	Hamasan Millan DIMD	\$1 - \$50,000	15%				
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	15%	No	3 Year	\$80.00	
	(Tolix)	\$250,000+	Negotiable				
A maille mulhers -	Hamman Miller DMD	\$1 - \$50,000	15%				
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	15%	No	3 Year	\$80.00	

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
	(1011)	\$250,000+	Negotiable			
Ancillanultone	Herman Miller - DWR -	\$1 - \$50,000	12.50%			
Ancillary Items		\$50,000 - \$250,000	12.50%	No	3 Year	\$80.00
	(Verpan)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Ancillary items	(Albert)	\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Albert)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Ancillary Items	(Atlas)	\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Atlas)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Ancillary items		\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Bacco)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%		3 Year \$80	
Ancillary Items	(Bantam)	\$50,000 - \$250,000	22.50%	No		\$80.00
	(Dalitalli)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%			\$80.00
Anciliary Items	(Camber)	\$50,000 - \$250,000	22.50%	No	3 Year	
	(Calliber)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%	No 3 Year		
Anciliary items		\$50,000 - \$250,000	22.50%		\$80.00	
	(Como)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Anciliary items	(Flight)	\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Flight)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Anciliary Items	(Goodland)	\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Goodiand)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Andmary Items	(Helix)	\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(пенх)	\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR -	\$1 - \$50,000	18.75%			
Andmary Items		\$50,000 - \$250,000	18.75%	No	3 Year	\$80.00
	(Jens)	\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Ancillanultoms	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Ancillary Items		\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Line)	\$250,000+	Negotiable			
A maille multanea	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Ancillary Items		\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Milo Baughman)	\$250,000+	Negotiable			
A maille multanea	Herman Miller - DWR -	\$1 - \$50,000	22.50%			
Ancillary Items		\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Morrison)	\$250,000+	Negotiable			
A maille multanea	Herman Miller - DWR -	\$1 - \$50,000	18.75%			
Ancillary Items		\$50,000 - \$250,000	18.75%	No	3 Year	\$80.00
	(Raleigh)	\$250,000+	Negotiable			
A maille multanea	Harman Miller DWD	\$1 - \$50,000	22.50%		3 Year	\$80.00
Ancillary Items	Herman Miller - DWR - (Reid)	\$50,000 - \$250,000	22.50%	No		
		\$250,000+	Negotiable			
A maille multanea	Herman Miller - DWR - (Risom Rocker)	\$1 - \$50,000	18.75%			
Ancillary Items		\$50,000 - \$250,000	18.75%	No	3 Year	\$80.00
		\$250,000+	Negotiable			
Ancillary Items	Herman Miller - DWR - (Rubik)	\$1 - \$50,000	22.50%			
Ancillary items		\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
		\$250,000+	Negotiable			
Ancillanultons	Harman Millar DWD	\$1 - \$50,000	22.50%		3 Year	\$80.00
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	22.50%	No		
	(Theatre)	\$250,000+	Negotiable			
Ancillanultoma	Harman Millar DWD	\$1 - \$50,000	22.50%			
Ancillary Items	Herman Miller - DWR -	\$50,000 - \$250,000	22.50%	No	3 Year	\$80.00
	(Ven)	\$250,000+	Negotiable			
Ergonomic Seating and		\$1 - \$50,000	38.27%			
= =	Hightower	\$50,000 - \$250,000	43.45%	No	3 Year	\$80.00
Stools		\$250,000+	Negotiable			
High Performance Task	Humanscale -	\$1 - \$50,000	56.55%	Yes / With Minimum		
Chairs (24/7 seating)	Ergonomic Seating,	\$50,000 - \$250,000	58.50%	Order	15 Year	\$80.00
Citairs (24/ / Seating)	High Performance	\$250,000+	Negotiable	Order		
Guest Septing Stack	Humanscale - Guest	\$1 - \$50,000	48.75%	Voc / With Minimum		

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Glading, Stack	Seating, Stack Chairs:	\$50,000 - \$250,000	51.75%	163 / WILLI WILLIIIIIIIIII	15 Year	\$80.00
Chairs	Cinto, Trea, & Ballo /	\$250,000+	Negotiable	Order		
	Humanscale -	\$1 - \$50,000	64.25%	Voc / With Minimum		
Ergonomic Work Tools	Ergonomic Work	\$50,000 - \$250,000	65.75%	Yes / With Minimum Order	15 Year	\$80.00
	Tools: Keyboard	\$250,000+	Negotiable	Order		
Ergonomic Ancillary	Humanscale - Monitor	\$1 - \$50,000	66.75%	Yes / With Minimum		
	Arms - Ergonomic	\$50,000 - \$250,000	67.75%	Order	10 Year	\$80.00
Products	Ancillary	\$250,000+	Negotiable	Order		
Francomic Ancillary	Humanscale - CPU	\$1 - \$50,000	66%	Yes / With Minimum		
Ergonomic Ancillary Products	Holder - Ergonomic	\$50,000 - \$250,000	67%	Order	15 Year	\$80.00
Products	Ancillary	\$250,000+	Negotiable	Order		
	Humanscale - Desking	\$1 - \$50,000	61%	Voc / With Minimum		
Desking Systems	Systems: Height	\$50,000 - \$250,000	63%	Yes / With Minimum	10 Year	\$80.00
	Adjustable	\$250,000+	Negotiable	Order		
Moderate Computer	Humanscale - Height	\$1 - \$50,000	52%	Yes / With Minimum	10 Year	
•	Adjustable	\$50,000 - \$250,000	54%	Order		\$80.00
Support Tables	Workstations	\$250,000+	Negotiable	Order		
Moderate Computer	Humanscale - Height	\$1 - \$50,000	45%	Yes / With Minimum	s / With Minimum	\$80.00
Support Tables	Adjustable	\$50,000 - \$250,000	48%	Order	10 Year	
Support Tables	Workstations	\$250,000+	Negotiable	Order		
Ergonomic Ancillary	Humanscale - Cable	\$1 - \$50,000	57%	Yes / With Minimum		
Products	Management:	\$50,000 - \$250,000	59%		Order	15 Year
Products	NEXTLINK's,	\$250,000+	Negotiable	Order		
Ergonomic Ancillary	Humanscale -	\$1 - \$50,000	63.25%	Yes / With Minimum		
Products	Technology Products	\$50,000 - \$250,000	65.50%	Order	3 Year	\$80.00
Products	(Stand-Alone):	\$250,000+	Negotiable	Order		
Ergonomic Ancillary	Humanscale - Task	\$1 - \$50,000	62%	Voc / With Minimum		
	Lights: Mova,	\$50,000 - \$250,000	62%	Yes / With Minimum Order	10 Year	\$80.00
Products	Elements, Disc,	\$250,000+	Negotiable	Order		
Ergonomic Ancillary	Humanscale - Task	\$1 - \$50,000	66%	Voc / With Minimum		
Products	Lights: Element Classic	\$50,000 - \$250,000	66%	Yes / With Minimum 10 Year	10 Year	\$80.00
FIOUUCIS	& 790	\$250,000+	Negotiable	Order		
Ergonomic Ancillary	Humanscale - All	\$1 - \$50,000	63.25%	Yes / With Minimum		
Droducts	Ergonomic	\$50,000 - \$250,000	65.50%	Yes / With Minimum	15 Year	\$80.00

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
FIUUUCIS	Accessories: Laptop	\$250,000+	Negotiable	Oluci	, ,	I
		\$1 - \$50,000	50%	Var / Mills Baining		
Wood Casegoods	Indiana Desk	\$50,000 - \$250,000	53.73%	Yes / With Minimum	Limited 10 Year	\$80.00
		\$250,000+	Negotiable	Order		
A sa aille sa a lheasan		\$1 - \$50,000	48.90%	Yes / With Minimum		
Ancillary Items	Intergra	\$50,000 - \$250,000	52.39%	Order	Limited Lifetime	\$80.00
		\$250,000+	Negotiable	Order		
Ancillary Items		\$1 - \$50,000	59.09%			
Ancilially items	IOA	\$50,000 - \$250,000	60%	Yes	12 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	56.82%			
Desking Systems	Jasper Group	\$50,000 - \$250,000	57.78%	No	15 Year	\$80.00
		\$250,000+	Negotiable			
Classroom/ Nesting		\$1 - \$50,000	50.68%		Limited Lifetime	\$80.00
Tables, Stack Chairs	KI	\$50,000 - \$250,000	51.19%	Yes		
Tables, Stack Chairs		\$250,000+	Negotiable			
	KRUG	\$1 - \$50,000	47.22%			
Wood Casegoods		\$50,000 - \$250,000	49.11%	Yes	10 Year	\$80.00
		\$250,000+	Negotiable			
Ancillary Items		\$1 - \$50,000	1%	No 3 Year		
Ancillary items	Landscape Forms	\$50,000 - \$250,000	1%		3 Year	\$80.00
		\$250,000+	Negotiable			
Ancillary Items		\$1 - \$50,000	55%		Limited Lifetime	
Ancillary Items	La-Z-Boy (KNU)	\$50,000 - \$250,000	56.30%	Yes		\$80.00
		\$250,000+	Negotiable			
Demountable Wall		\$1 - \$50,000	44.44%			
Systems	LoftWall	\$50,000 - \$250,000	51.79%	No	Limited Lifetime	\$80.00
Systems		\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%			
Wood Casegoods	M Custom	\$50,000 - \$250,000	46.43%	No	10 Year	\$80.00
		\$250,000+	Negotiable			
Ancillary Items		\$1 - \$50,000	40.85%			
Andmary Items	Magnuson Group	\$50,000 - \$250,000	46.59%	No	2 Year	\$80.00
		\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Ancillary Items		\$1 - \$50,000	39.10%			
Ancillary items	Martin Brattrud	\$50,000 - \$250,000	45.24%	No	5 Year	\$80.00
		\$250,000+	Negotiable			
Ancillanultama		\$1 - \$50,000	48.86%	Voc / With Minimum		
Ancillary Items	Mergeworks	\$50,000 - \$250,000	53.98%	Yes / With Minimum	Limited 10 Year	\$80.00
		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	50.00%			
Stack Chairs	MityLite	\$50,000 - \$250,000	55.68%	No	Limited 15 Year	\$80.00
		\$250,000+	Negotiable			
Ancillary Items		\$1 - \$50,000	45.12%			
Anciliary items	Montisa:	\$50,000 - \$250,000	48.86%	No	Limited Lifetime	\$80.00
		\$250,000+	Negotiable			
Ancillanultana		\$1 - \$50,000	38.27%		10 Year	
Ancillary Items	MPS	\$50,000 - \$250,000	40.48%	No		\$80.00
		\$250,000+	Negotiable			
	National	\$1 - \$50,000	55.54%			
Wood Casegoods		\$50,000 - \$250,000	56.59%	Yes	Limited Lifetime	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%	Yes / With Minimum	I 10 Year	\$80.00
Conference Tables	Nevers	\$50,000 - \$250,000	46.43%	· ·		
		\$250,000+	Negotiable	Order		
A maille multana		\$1 - \$50,000	44.44%	Vac / Mith Minimo		
Ancillary Items	Nevins	\$50,000 - \$250,000	49.11%	Yes / With Minimum Order	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
A maille multana		\$1 - \$50,000	38.27%			
Ancillary Items	Nook	\$50,000 - \$250,000	46.43%	No	5 Year	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	44.44%	Vac / Milele Malerier		
Wood Casegoods	Nucraft	\$50,000 - \$250,000	46.43%	Yes / With Minimum	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
5 114		\$1 - \$50,000	40.91%			
Panel Wrapped	NXTWall	\$50,000 - \$250,000	42.22%	No	10 Year	\$80.00
Systems		\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Francomic Coating and		\$1 - \$50,000	60.23%	Yes / With Minimum		
Ergonomic Seating and	OCI / Stillwell	\$50,000 - \$250,000	64.20%	· ·	Limited Lifetime	\$80.00
Stools		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	53%			
Wood Casegoods	OFS	\$50,000 - \$250,000	54.70%	Yes	Limited Lifetime	\$80.00
		\$250,000+	Negotiable			
Francomic Coating and	ON Section Office	\$1 - \$50,000	47.87%			
Ergonomic Seating and Stools	• .	\$50,000 - \$250,000	51.42%	Yes	Lifetime	\$80.00
Stools	Master)	\$250,000+	Negotiable			
		\$1 - \$50,000	56.25%			
Desking Systems	Optima	\$50,000 - \$250,000	57.83%	Yes	10 Year	\$80.00
		\$250,000+	Negotiable			
Classys and / Nastina	Dolmon / Homilton	\$1 - \$50,000	44.44%		15 year	\$80.00
Classroom/ Nesting	Palmer / Hamilton - EXCEPT Nomad & Hive	\$50,000 - \$250,000	46.43%	No		
Tables		\$250,000+	Negotiable			
Classus and / Nastina	Palmer / Hamilton - Nomad & Hive	\$1 - \$50,000	41.36%			\$80.00
Classroom/ Nesting Tables		\$50,000 - \$250,000	43.45%	No	5 Year	
Tables		\$250,000+	Negotiable			
Ancillanultanas		\$1 - \$50,000	45.12%			\$80.00
Ancillary Items	Peter Pepper	\$50,000 - \$250,000	48.86%	No	3 Year	
		\$250,000+	Negotiable			
Ancillanultanas		\$1 - \$50,000	53.70%	Yes / With Minimum		
Ancillary Items	PS Furniture	\$50,000 - \$250,000	55.36%	Order	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
Ancillary Items		\$1 - \$50,000	53.66%	Yes / With Minimum		
Ancillary items	Safco	\$50,000 - \$250,000	56.82%	Order	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	53.09%			
Classroom Seating	Sedia Systems:	\$50,000 - \$250,000	54.76%	No	10 Year	\$80.00
		\$250,000+	Negotiable			
Franconia Anailla		\$1 - \$50,000	46.02%			
Ergonomic Ancillary	Snowsound	\$50,000 - \$250,000	48.86%	No	Lifetime	\$80.00
Products		\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
		\$1 - \$50,000	47.22%			
Guest Seating	Source International	\$50,000 - \$250,000	52.38%	No	Limited Lifetime	\$80.00
		\$250,000+	Negotiable			
		\$1 - \$50,000	50.61%	Vac / Mith Minimum		
Side Chairs and Stools	SPEC	\$50,000 - \$250,000	53.98%	Yes / With Minimum Order	Limited Lifetime	\$80.00
		\$250,000+	Negotiable	Order		
Classraam / Nasting		\$1 - \$50,000	52.50%	Yes / With Minimum		
Classroom/ Nesting Tables	Special-T	\$50,000 - \$250,000	54.22%	Order	10 Year	\$80.00
Tables		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	54.55%	Vac / Mith Minimum		
Guest Seating	St. Timothy's	\$50,000 - \$250,000	56.82%	Yes / With Minimum	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
A:!!  !b		\$1 - \$50,000	54.55%		Limited Lifetime	\$80.00
Ancillary Items	Stance:	\$50,000 - \$250,000	56.82%	No		
		\$250,000+	Negotiable			
	Stylex	\$1 - \$50,000	44.44%	Vac / Mith Minimo		
Side Chairs and Stools		\$50,000 - \$250,000	46.43%	Yes / With Minimum	10 Year	\$80.00
		\$250,000+	Negotiable	Order		
Ancillanditoms	TakeForm:	\$1 - \$50,000	14.77%	No		\$80.00
Ancillary Items		\$50,000 - \$250,000	20.45%		5 Year	
		\$250,000+	Negotiable			
A n cillom thomas		\$1 - \$50,000	48.86%		3 Year	
Ancillary Items	Tenjam:	\$50,000 - \$250,000	48.86%	No		\$80.00
		\$250,000+	Negotiable			
Dan al Muana a d		\$1 - \$50,000	57.96%			
Panel Wrapped	Trendway	\$50,000 - \$250,000	60.23%	No	Limited Lifetime	\$80.00
Systems		\$250,000+	Negotiable			
Madarata Camputar		\$1 - \$50,000	47.22%	Voc / With Minimum		
Moderate Computer	VerSteel	\$50,000 - \$250,000	49.11%	Yes / With Minimum	Lifetime	\$80.00
Support Tables		\$250,000+	Negotiable	Order		
		\$1 - \$50,000	51.22%			
Conference Seating	VIA	\$50,000 - \$250,000	54.55%	Yes	12 Year	\$80.00
		\$250,000+	Negotiable			

Category	Manufacturer	Dollar Threshold	% Discount off	Freight Included Y/N	Warranty Terms (Years)	Minimum Trip Charge
Ancillary Itoms		\$1 - \$50,000	44.44%			
Ancillary Items	West Coast Industries	\$50,000 - \$250,000	49.40%	No	12 Year	\$80.00
		\$250,000+	Negotiable			
Ancillanultama		\$1 - \$50,000	54.55%			
Ancillary Items	ZoneZ	\$50,000 - \$250,000	56.82%	No	Limited Lifetime	\$80.00
		\$250,000+	Negotiable			

Labor Rates for Services	Hourly Rate
Design Services (Includes drawings and revisions) (Regular Hours)	\$55.00
Installation Services (Regular Hours)	\$40.00
Installation Services (After Hours)	\$60.00
Disassembly/Relocation/Reconfiguration Services (Reg Hours)	\$40.00
Project Management (Regular Hours)	\$55.00
Project Management (After Hours)	\$82.50
Disassembly/Relocation/Reconfiguration Services (After Hours)	\$60.00
Repair Services (Regular Hours)	\$40.00
Repair Services (After Hours)	\$60.00
Reupholstering Services (Regular Hours)	\$65.00
Reupholstering Services (After Hours)	\$95.00
Refurbishing Services (Regular Hours)	\$65.00
Refurbishing Services (After Hours)	\$95.00
Warehousing Services - Warehouse Labor	\$32.00
Warehousing Services - Administrative	\$60.00
Custom Fabricated Furniture Services (Regular Hours)	\$65.00
Custom Fabricated Furniture Services (After Hours)	\$95.00
Clean - Minimum Service Fee	\$225.00
Clean - Trip Charge (Local)	\$80.00
Clean - Vacuum & Clean Workstations (Less than 67"H)	\$80.00 / Per Stations
Clean - Vacuum & Clean Workstations (Greater than 67"H)	\$90.00 / Per Stations
Clean - Vacuum & Clean Panel per Side (Less than 67"H)	\$4.50 / Per Unit
Clean - Vacuum & Clean Panel per Side (Greater than 67"H)	\$6.50 / Per Unit
Clean - Vacuum & Clean Components	\$5.00 / Per Unit
Clean - Vacuum & Clean Task Chairs	\$9.00 / Per Unit
Clean - Vacuum & Clean Side Chairs	\$6.00 / Per Unit
Clean - Vacuum & Clean Bench	\$8.00 / Per Unit
Clean - Vacuum & Clean Recliner	\$14.00 / Per Unit
Clean - Vacuum & Clean Lounge Chairs	\$15.00 / Per Unit
Clean - Vacuum & Clean 2 Seat Sofa	\$15.00 / Per Unit
Clean - Vacuum & Clean 3 Seat Sofa	\$30.00 / Per Unit
Minimum Delivery Fee	\$80.00

Costs/Fees listed above shall include all overhead and profit. No billing will be accepted that shows any other costs than those listed in the pricing schedule. This includes, but is not limited to, travel, any out-of-pocket costs, meetings, secretarial, printing, delivery, rent, phone calls, postage, overnight mail service, surcharges, accounting, fuel charges, office supplies, etc.

You may submit a more detailed pricing schedule in lieu of the above as an attachment to this page, but the signature page (Section 10) must be completed, signed and included with your proposal.