

Manufacturer	Category	Product	Customer Discount off List	Warranty
Steelcase	Chairs/ Seating	Gesture Task Chair	59%	Limited Lifetime Warranty
		Leap Task Chair	60%	
		Amia Task Chair, 466 Reply Task Chair, 487 Cachet	57%	
		453 Criterion Task Chair	65%	
		Cobi Seating, Node Seating, Node Health Seating, QiVi Seating	55%	
		i2i Lounge Seating	50%	
		433 Protégé Seating, 473 Max Stacker II Seating, 475 Player Seating, Jersey Seating, Max Stacker III Seating	58%	
		Kart Nesting Seating	50%	
		Media:Scape Lounge Seating	45%	
		B Free Lounge Seating, Brody Lounge Seating	46%	
		474 Snodgrass Wood Seating, Alcove Wood Seating, Collaboration Seating, Escapade Seating, Mingle Lounge Seating, Oriana Seating, Siento Seating, Terrazzo Seating, Topaz Seating	52%	
		A La Carte Seating, Alight Lounge Seating, Bouy Seating, Campfire Lounge Seating, Crew Seating, Jack Seating, Jacket Seating, Jenny Lounge Seating, Lincoln Lounge Seating, Scoop Stool Seating, Shortcut Chair, Turnstone Seating, Uno Chair	58%	
		Coalesse: Bindu Seating, Bix Lounge Seating, Bob Seating, Capa Seating, CG_1 Seating, Chord Seating, Circa Lounge Seating, Specials, Coupe Seating, Coupe Seating, Emu Outdoor Seating, Enea Lottus Series Seating, Enea Side and Stool Seating, Evaneau Lounge Seating, Hosu Lounge Seating, Joel Lounge Seating, Kathryn Seating, Lagunitas Lounge Seating, Last	50%	

Steelcase

	Minute Seating, Last Minute Seating, Lox Seating, New Products	40%	TBD
Free Standing Tables	Universal Tables	69%	Limited Lifetime Warranty
	Groupwork Tables	58%	
	Airtouch Adjustable Tables	63%	
	Series 3, Series 5, Series 7 Adjustable Tables	55%	
	Media:Scape Collaboration Tables	45%	
	Campfire Tables, Bivi Tables, Tour Tables	58%	
	Akira Training Tables, Runner Tables	50%	
	Migration Adjustable Desks, Ology Adjustable Desks, Ology Bench	55%	
New Products	Coalesce: Au Lait Tables, Await Tables, Ballet Tables, Diekman Tables, Enea & Enea Lottus Tables, E-Tables, Free Stand Tables, Host Tables and Casegoods, Potrero415 Tables, Reunion Collection Tables, SW 1	50%	TBD
		40%	
Systems & Modular	Answer Solutions, Universal Bins & Shelves, Universal Pedestals, Universal Systems Worksurfaces, Universal Towers	69.50%	Limited Lifetime Warranty
	Avenir, Montage	68.50%	
	Context	67.50%	
	Kick Solutions, TS Bins & Shelves	64%	
	Post & Beam, Duo Storage for Steelcase Systems	57%	
	C:Scape, FrameOne	52%	
	Divisio Screens	56%	
	Universal Privacy Modesty Screen	55%	
	Worktools, Personal Lighting, Keyboard Mechanisms and Platforms, Computer Monitor Arms	52%	
	New Products	40%	
Free Standing Desks/Casegoods	Elective Elements Casegoods	56%	Limited Lifetime Warranty
	Currency, Payback, Convene	57%	
	New Products	40%	TBD

Steelcase	Storage	Universal Lateral Files, Universal Laminate Storage, High Density Storage, Universal Bookcases, Universal Combination Cabinets, Universal Storage Cabinets, Universal Wardrobe Cabinets, Universal Workstation Verticals	68%	Limited Lifetime Warranty
		200 Series Lateral Files	63%	
		Overfile Cabinets, TS Fixed Pedestals, TS Large Storage Cabinets, TS Laterals, TS Mobile Pedestals, TS Tower Too, TS Underworksurface Laterals	60%	
		Universal Storage Accessories	58%	
		New Products	40%	
	Classroom/ Special School Furniture	Verb Classroom Tables	54%	Limited Lifetime Warranty
		Premium Whiteboards	49%	
		Sans, Flow Whiteboards	46%	
		New Products	40%	
	Architectural Walls	Privacy Wall, Privacy Wall LightScale Glass, VIA, QT Pro Sound Masking	51%	5 Years
		Thread Floor Power System	42%	
		Architectural Modular Power	51%	TBD
		New Products	40%	
	Health Care Grade Furniture	Seating Products: (Aspekt, Tava, Verge, Cura, Malibu, Mitra, Outlook Series, Sorrel, Node with ShareSurface, Regard, Leela, Sieste, Neighbor, Surround, Empath, Mineral, X-Tenz), Casegoods Products: (Convey, Regard, Folio, Opus, Ainsley, Sonata, Waldorf, Senza, Park, Davenport), Desk Systems: Sync	46%	Limited Lifetime Warranty
		New Products	38%	TBD
	Public Seating for High Traffic Spaces	Regard Lounge	46%	Limited Lifetime Warranty
		Jenny Lounge	58%	
		Coalesse Circa Lounge	50%	
		New Products	40%	TBD

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
AMQ	Desking Systems	\$1 - \$150,000	52%	10 Years
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Worktools	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Monitor Arms	\$1 - \$150,000	52%	
		\$150,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
Textiles	\$1 - \$150,000	52%		
	\$150,001 - \$250,000	54%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Arcadia	Guest Seating	\$1 - \$50,000	50%	10 Years Excluding: Pneumatic Lifts, Tilting Mechanisms, & Casters = 4 Years Fabrics = 1 Year
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	50%		
	\$50,001 - \$250,000	51%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Arper	Panel Wrapped Systems	\$1 - \$50,000	41%	5 Years
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
Ergonomic Ancillary Product	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	41%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	41%		
	\$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	41%		
	\$250,000 +	Negotiable		
Textiles	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	41%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Aurora	Wood Casegoods	\$1 - \$12,000	47%	Limited Lifetime Warranty
		\$12,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$12,000	47%	
		\$12,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$12,000	47%	
		\$12,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$12,000	47%	
		\$12,001 - \$250,000	47%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Berco	Conference Tables	\$1 - \$50,000	55%	<p style="text-align: center;">All Products = Lifetime, excluding below: Booths = 12 years Wood Millwork and Custom Fabrication = 5 years Laminate self-edges, Veneer Tops, Soft Molded Edge Tops, Rainbow Tops, Quarry Resin Tops, Hospitality Chairs & Base= 1 year</p>
		\$50,001 - \$250,000	56%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	55%	
		\$50,001 - \$250,000	56%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	55%	
		\$50,001 - \$250,000	56%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Bernhardt	Ergonomic Seating & Stools	\$1 - \$50,000	49%	Seating = 3 Years All other product= 5 Years
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Classroom/Nesting Tables	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
Classroom Seating	\$1 - \$50,000	49%		
	\$50,001 - \$250,000	50%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Biofit	Ergonomic Seating & Stools	\$1 - \$50,000	50%	All Products = 13 years, excluding below: Intensive Plus Seating = 5 years
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Classroom/Nesting Tables	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Gymnasium/Multipurpose Facilities	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Outdoor Furniture	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Specialized Furnishings	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Carolina	Wood Casegoods	\$1 - \$50,000	47%	Drawer Glide Suspensions, Locking Mechanisms, Casters, Glides, Control Mechanism, & Pneumatic Cylinders = Lifetime Work Chairs, Recliner Mechanisms = 10 Years Base Height Adjustable Mechanisms, Foam/Mesh Material, Recliner Components = 5 Years Task Lights = 3 Years Projection Screen = 2 Years Electric Components & Power Supplies = 1 Year
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		
Gymnasium/Multipurpose Facilities	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		
Specialized Furnishings/Accessories	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		
Textiles	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
CF Group	Wood Casegoods	\$1 - \$50,000	46%	<p>1 year with a limited lifetime warranty of:</p> <ul style="list-style-type: none"> • Cast iron base plates • Cast iron columns and spiders <ul style="list-style-type: none"> • J series steel bases • 65 Series Tables <ul style="list-style-type: none"> • 79ST Tables • Cyber Tables <ul style="list-style-type: none"> • M.A.T.S (I, II, & III) • Mios • Folio • Fixed Base Training Tables (24TM/TT/TS & 71TT/Series) • Conference Tables (24CT/VT, 31CT/VT & 51CT/VT Series) • Quick & Easy Tables (200QT, 600QT, 1900QT, 2400QT, & 33QT Series) <ul style="list-style-type: none"> • Storm • Spectra • Syntech • Symetris • Sedera chairs • Insetto chairs • The F Series chairs • The GT Series/Verona/Lamm/Roma/Q44 chairs <ul style="list-style-type: none"> • The H Series chairs (the H series tablet carries the standard [1] year warranty) • The Lucky Series chairs • The R Series chairs • Selected Reva chairs: 1700, 1700US, 1705, 1705US, 1709, 1709US, 1710, 1710US
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
Ergonomic Ancillary Product	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		
Gymnasium/Multipurpose Facilities	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Claridge	Ergonomic Work Tools	\$1 - \$50,000	56%	Lifetime Warranty on Markerboards 2 Years on Tackboards
		\$50,001 - \$250,000	56%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	56%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	56%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Clarus	Ergonomic Work Tools	\$1 - \$50,000	53%	10 Years
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Datum	Lateral Files	\$1 - \$50,000	50%	Lifetime Warranty
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Dauphin	Ergonomic Seating & Stools	\$1 - \$50,000	41%	All Products = Lifetime, excluding below: Tables, Chair Frames & Seating Mechanisms = 10 years Foam, Fabrics and Upholstery Materials= 3 years
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
Classroom/Nesting Tables	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	41%		
	\$250,000 +	Negotiable		
Ergonomic Work Tools	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	41%		
	\$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	41%		
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Davis	Guest Seating	\$1 - \$50,000	46%	5 Years
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Desk Makers	Desking Systems	\$1 - \$50,000	49%	Limited Lifetime Warranty
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	49%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
Moderate Computer Support Tables	\$1 - \$50,000	49%		
	\$50,001 - \$250,000	52%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Egan Visual	Ergonomic Work Tools	\$1 - \$50,000	47%	Surfaces = 10 Years Lighting, Electric Components, and EganINK = 1 Year TeamBoard = 90 Days VersaPalette Products = 30 Days
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Encore	Ergonomic Seating & Stools	\$1 - \$50,000	54%	Lifetime Warranty, Excluding: Foam, Wood Components, Tables, & Tablets = 10 Years Mesh and Knit Materials & Casters = 4 Years Stool Footrings = 2 Years Fabric & Electrical Units = 1 Year
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	
Ergonomic Ancillary Product	\$1 - \$50,000	54%		
	\$50,001 - \$250,000	55%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	54%		
	\$50,001 - \$250,000	55%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
ERG	Ergonomic Seating & Stools	\$1 - \$50,000	46%	Lifetime Warranty
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
Classroom Seating	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
ESI	Desking Systems	\$1 - \$50,000	57%	<p>15 Years excluding below: Eppa Series = 10 Years Electric Table Components, Motors, Mechanisms, Railway & Centro Series = 7 Years Laminate Worksurfaces, S2S, Birdi & FlexCharge Series = 5 Years Climb Series & Birdi Textiles = 3 Years Palm Rests & Mouse Pads = 2 Years Pencil Drawers & LED Transformers= 1 Year</p>
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Monitor Arms	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
Textiles	\$1 - \$50,000	57%		
	\$50,001 - \$250,000	59%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Evolve	Desking Systems	\$1 - \$50,000	61%	All Products = Lifetime, excluding below: Electric Components = 10 year Moving Parts= 5 years
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Panel Wrapped Systems	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	61%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
Classroom Tables	\$1 - \$50,000	61%		
	\$50,001 - \$250,000	64%		
	\$250,000 +	Negotiable		
Moderate Computer Support Tables	\$1 - \$50,000	61%		
	\$50,001 - \$250,000	64%		
	\$250,000 +	Negotiable		
Ergonomic Work Tools	\$1 - \$50,000	61%		
	\$50,001 - \$250,000	64%		
	\$250,000 +	Negotiable		
Ergonomic Ancillary Product	\$1 - \$50,000	61%		
	\$50,001 - \$250,000	64%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	61%		
	\$50,001 - \$250,000	64%		
	\$250,000 +	Negotiable		
		\$1 - \$50,000	61%	

Monitor Arms	\$50,001 - \$250,000	64%
	\$250,000 +	Negotiable
Demountable Wall Systems	\$1 - \$50,000	61%
	\$50,001 - \$250,000	64%
Classroom Seating	\$250,000 +	Negotiable
	\$1 - \$50,000	61%
	\$50,001 - \$250,000	64%
Gymnasium/Multipurpose Facilities	\$250,000 +	Negotiable
	\$1 - \$50,000	61%
	\$50,001 - \$250,000	64%
Outdoor Furniture	\$250,000 +	Negotiable
	\$1 - \$50,000	61%
	\$50,001 - \$250,000	64%
Specialized Furnishings/Accessories	\$250,000 +	Negotiable
	\$1 - \$50,000	61%
	\$50,001 - \$250,000	64%
Textiles	\$250,000 +	Negotiable
	\$1 - \$50,000	61%
	\$50,001 - \$250,000	64%

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Exemplis	Desking Systems	\$1 - \$50,000	56%	<p>All Products = Lifetime, Excluding below:</p> <p>Benching, Tables, and Height Adjustable Tables, Monitor Arms, Amplify, Torsa, Wit, Novoand & all IDEON seating = 12 Years</p> <p>Electrical Components, Bariatric & Heavy Duty Seating = 10 Years</p> <p>Filing Products, Power Components, Dividers, Accessories, Fabric, Foam, Knit, Mesh, & Plastic = 5 Years</p> <p>Felt Glides, Fabric, Foam for Heavy Duty Seating = 2 Years</p>
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Monitor Arms	\$1 - \$50,000	56%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
Classroom Seating	\$1 - \$50,000	56%		
	\$50,001 - \$250,000	57%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Forms & Surfaces	Demountable Wall Systems	\$1 - \$50,000	Quoted	https://www.forms-surfaces.com/full-product-listing
		\$50,001 - \$250,000	Quoted	
		\$250,000 +	Negotiable	
	Outdoor Furniture	\$1 - \$50,000	Quoted	
		\$50,001 - \$250,000	Quoted	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Fulbright	Desking Systems	\$1 - \$50,000	46%	2 Years
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Global	Desking Systems	\$1 - \$50,000	54%	All Products = Lifetime, excluding below: Control Mechanisms = 12 years Foam, Textiles, Mesh Material, & Electric Devices= 5 years
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Panel Wrapped Systems	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	54%	
		\$50,001 - \$250,000	58%	
		\$250,000 +	Negotiable	
Ergonomic Work Tools	\$1 - \$50,000	54%		
	\$50,001 - \$250,000	58%		

	\$250,000 +	Negotiable
Ergonomic Ancillary Product	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Ancillary Items	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Monitor Arms	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Demountable Wall Systems	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Classroom Seating	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Gymnasium/Multipurpose Facilities	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Outdoor Furniture	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Specialized Furnishings/Accessories	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable
Textiles	\$1 - \$50,000	54%
	\$50,001 - \$250,000	58%
	\$250,000 +	Negotiable

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Gordon Int	Ergonomic Seating & Stools	\$1 - \$50,000	46%	10 years Upholstery is not covered
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
Classroom Seating	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Outdoor Furniture	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Grosfillex	Outdoor Furniture	\$1 - \$50,000	52%	<p>All products= 3 years, Excluding below: Metro Side Chair, Pacific, Vegetal, & Essenza Fanback/Sidechair/ Armchair, Windmaster, Cantilever, and Beachmaster Umbrellas Frames = 5 years Bahia Deck Chair, Ramatuelle Duo Table, Atlanta, Louisiana, Aquaba Tables, HPL, Vanguard, & Molded Melamine Tabletops, All Table Bases= 2 years All cushions, Omega, Sunset Cocktail Ht and Low Ht Tables, Miami, Bahia & Oasis Tables, Market Umbrella Frame, & All Umbrella Bases= 1 year</p>
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
HON	Desking Systems	\$1 - \$50,000	57%	<p>All Products = Lifetime, excluding below: Electrical components, Seating ilira®-stretch, Seating controls, Pneumatic cylinders, Wood seating, Accessories, Laminate surfaces, Veneer Surfaces = 12 years Soothe Patient Recliner Mechanism, Signal seating upholstery fabric = 10 years All LED task lights, Panel & Seating textiles, Electric Height Adjustable Table Bases, Directional Desktop Sit-to-Stand Risers, Soothe Patient Recliner Central Lock Mechanism, Soothe Patient Recliner Pivoting Arm = 5 years</p>
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Panel Wrapped Systems	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	59%	
		\$250,000 +	Negotiable	
Ergonomic Work Tools	\$1 - \$50,000	57%		
	\$50,001 - \$250,000	59%		
	\$250,000 +	Negotiable		
Ergonomic Ancillary Product	\$1 - \$50,000	57%		
	\$50,001 - \$250,000	59%		
	\$250,000 +	Negotiable		

Ancillary Items	\$1 - \$50,000	57%
	\$50,001 - \$250,000	59%
	\$250,000 +	Negotiable
Monitor Arms	\$1 - \$50,000	57%
	\$50,001 - \$250,000	59%
	\$250,000 +	Negotiable
Classroom Seating	\$1 - \$50,000	57%
	\$50,001 - \$250,000	59%
	\$250,000 +	Negotiable
Textiles	\$1 - \$50,000	57%
	\$50,001 - \$250,000	59%
	\$250,000 +	Negotiable

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Indiana	Desking Systems	\$1 - \$50,000	53%	Seating Mechanisms, Veneers, Laminates, Casters & Glides = 12 Years Pneumatic Lift & Electric Lift = 7 Years Triple Play Series, Electrical Components, Pneumatic Cylinders, Textiles, Foam & Decorative Trim, Swivel Arm Pads, Keyboard Kits, Lighting, All Height Adjustable Mechanisms = 5 Years ChargeSpots & Sparks = 1 Year
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	53%		
	\$50,001 - \$250,000	54%		
	\$250,000 +	Negotiable		
Monitor Arms	\$1 - \$50,000	53%		
	\$50,001 - \$250,000	54%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Integra	Side Chairs & Stools	\$1 - \$50,000	48%	Lifetime Warranty
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	48%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Irwin	Guest Seating	\$1 - \$50,000	48%	Structural Standards = 10 Years Operating Mechanisms, Plastic, Wood, & Painted Components = 5 Years Upholstered, Electrical, & Power Components = 1 Year
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Specialized Furnishings/Accessories	\$1 - \$50,000	48%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
JSI	Desking Systems	\$1 - \$50,000	53%	15 Years
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	53%	
		\$250,000 +	Negotiable	
Ergonomic Ancillary Products	\$1 - \$50,000	53%		
	\$50,001 - \$250,000	53%		
	\$250,000 +	Negotiable		

Ancillary Items	\$1 - \$50,000	53%	
	\$50,001 - \$250,000	53%	
	\$250,000 +	Negotiable	
Outdoor Furniture	\$1 - \$50,000	53%	
	\$50,001 - \$250,000	53%	
	\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
KI	Desking Systems	\$1 - \$50,000	47%	Lifetime Warranty
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Panel Wrapped Systems	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	

Ergonomic Work Tools	\$1 - \$50,000	47%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Ergonomic Ancillary Product	\$1 - \$50,000	47%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Ancillary Items	\$1 - \$50,000	47%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Monitor Arms	\$1 - \$50,000	47%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Demountable Wall Systems	\$1 - \$50,000	47%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Classroom Seating	\$1 - \$50,000	47%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Specialized Furnishings/Accessories	\$1 - \$50,000	47%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Kimball	Desking Systems	\$1 - \$50,000	64%	Limited Lifetime Warranty
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Panel Wrapped Systems	\$1 - \$50,000	64%	
		\$50,001 - \$250,000	64%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	57%	
		\$50,001 - \$250,000	57%	
		\$250,000 +	Negotiable	
Classroom Tables	\$1 - \$50,000	57%		
	\$50,001 - \$250,000	57%		
	\$250,000 +	Negotiable		

Moderate Computer Support Tables	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
Ergonomic Work Tools	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
Ergonomic Ancillary Product	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
Ancillary Items	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
Monitor Arms	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
Classroom Seating	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
Classroom Seating	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
Textiles	\$1 - \$50,000	57%
	\$50,001 - \$250,000	57%
	\$250,000 +	Negotiable
David Edward Collection	\$1 - \$99,999	57%
	\$100,000 +	57%

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Krug	Wood Casegoods	\$1 - \$50,000	47%	Healthcare Products = Lifetime All other Products = 10 Years
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
Moderate Computer Support Tables	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		
Textiles	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	49%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Landscape Forms	Outdoor Furniture	\$1 - \$50,000	Quoted	3 Years; Products provided by partners are covered by their individual warranties
		\$50,001 - \$250,000	Quoted	
		\$250,000 +	Negotiable	
	Specialized Furnishings/Accessories	\$1 - \$50,000	Quoted	
		\$50,001 - \$250,000	Quoted	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
La Z Boy	Guest Seating	\$1 - \$50,000	53%	Limited Lifetime Warranty
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Specialized Furnishings/Accessories	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Lesro	Guest Seating	\$1 - \$50,000	53%	Frames and Assemblies= Lifetime Fabric= 2 years from shipment date
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Lyon	Lateral Files	\$1 - \$50,000	35%	Lifetime Warranty excluding: Work Surfaces and Bench Tops = 1 Year
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	35%	
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	35%	
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	
	Gymnasium/Multipurpose Facilities	\$1 - \$50,000	35%	
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Magnuson	Guest Seating	\$1 - \$50,000	43%	2 Years
		\$50,001 - \$250,000	44%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	43%	
		\$50,001 - \$250,000	44%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	43%	
		\$50,001 - \$250,000	44%	
		\$250,000 +	Negotiable	
	Outdoor Furniture	\$1 - \$50,000	43%	
		\$50,001 - \$250,000	44%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Martin Brattrud	Guest Seating	\$1 - \$50,000	41%	5 Years
		\$50,001 - \$250,000	45%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	45%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	45%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	45%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	45%	
		\$250,000 +	Negotiable	
Textiles	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	45%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Metro	Storage Cabinets	\$1 - \$50,000	41%	5 Years
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
	Demountable Wall Systems	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	48%	
		\$250,000 +	Negotiable	
Gymnasium/Multipurpose Facilities	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Specialized Furnishings/Accessories	\$1 - \$50,000	41%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Mity Lite	Guest Seating	\$1 - \$50,000	50%	https://mitylite.com/warranty
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
Classroom Seating	\$1 - \$50,000	50%		
	\$50,001 - \$250,000	50%		
	\$250,000 +	Negotiable		
Standard Purchasing Agreement				

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Moore Co	Ergonomic Seating & Stools	\$1 - \$8,000	51%	PVC & Melamine Laminates= 1 Year HPL Laminates= 12 Years Hierarchy Height Adjustable Grow Stool (Tall and Short)= 12 Years on plastic components / 2 Years on cylinder Enroll™ ft. Hierarchy Tablet Chair Limited Lifetime Height Adjustable Seating= 2 Years Non-Adjustable Seating= 12 Years Whiteboard surfaces of glass, porcelain steel, porcelain aluminized steel & Rubber-Tak = 50 Years Whiteboard surfaces of Dura-Rite = 20 Years Whiteboard surfaces of Magne-Rite and tack boards = 10 Years Whiteboard surfaces of TuF-Rite = 5 Years Whiteboard surfaces of Mark-Rite = 3 Years iTeach and Tablet/Chromebook charging carts = 12 Years Electrical Components = 1 Year OneBoard – Surface = Limited Lifetime OneBoard – Electrical= 2 Years Other Products not listed 1 Year
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
	Stack Chairs	\$1 - \$8,000	51%	
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
	High Performance Task Chairs	\$1 - \$8,000	51%	
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
	Storage Cabinets	\$1 - \$8,000	51%	
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
	Conference Tables	\$1 - \$8,000	51%	
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
	Classroom Tables	\$1 - \$8,000	51%	
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$8,000	51%	
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
	Classroom Seating	\$1 - \$8,000	51%	
		\$8,001 - \$15,000	52%	
		\$15,001-\$20,000	53%	
		\$20,001 +	Negotiable	
Gymnasium/Multipurpose Facilities	\$1 - \$8,000	51%		
	\$8,001 - \$15,000	52%		
	\$15,001-\$20,000	53%		
	\$20,001 +	Negotiable		
Specialized Furnishings/Accessories	\$1 - \$8,000	51%		
	\$8,001 - \$15,000	52%		
	\$15,001-\$20,000	53%		
	\$20,001 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
National	Ergonomic Seating & Stools	\$1 - \$50,000	51%	<p>All Products = Lifetime, excluding below: Wood Chair Frames & Multi-Shift Applications = 12 years Wood Veneers/Laminates = 10 years Mechanical and High-Wear Parts= 5 years</p>
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Classroom/Nesting Tables	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Nevins	Wood Casegoods	\$1 - \$50,000	46%	10 Years
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Outdoor Furniture	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Nienkamper	Desking Systems	\$1 - \$50,000	47%	5 Years
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Wood Bookcases	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Storage Cabinents	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	51%		
	\$250,000 +	Negotiable		
Specialized Furnishings/Accessories	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	51%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Nova Solutions	Desking Systems	\$1 - \$50,000	47%	Limited Lifetime Warranty
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Products	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
Monitor Arms	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		
Specialized Furnishings/Accessories	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		

Product	List Tier	Customer Discount off List	Warranty	Manufacturer
Desking Systems	\$1 - \$50,000	48%	<p style="text-align: center;">10 Years, Excluding: Mechanical Devices & Moving Componenets = 5 Years Height Adjustable Componenets = 2 Years Textiles, Electrical Componenets, Refrigeration Units, Custom Products = 1 Year</p>	Nucraft
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Wood Casegoods	\$1 - \$50,000	48%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Laminate Casegoods	\$1 - \$50,000	48%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Storage Cabinets	\$1 - \$50,000	48%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Conference Tables	\$1 - \$50,000	48%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Moderate Computer Support Tables	\$1 - \$50,000	48%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Ergonomic Work Tools	\$1 - \$50,000	48%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	48%		
	\$50,001 - \$250,000	48%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Peter Pepper	Laminate Casegoods	\$1 - \$50,000	46%	3 Years
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Outdoor Furniture	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
Specialized Furnishings/Accessories	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
PS	Ergonomic Seating & Stools	\$1 - \$50,000	52%	12 Years
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Ergonomic Ancillary Product	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
Classroom Seating	\$1 - \$50,000	52%		
	\$50,001 - \$250,000	52%		
	\$250,000 +	Negotiable		
Outdoor Furniture	\$1 - \$50,000	52%		
	\$50,001 - \$250,000	52%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Safco-Mayline	Desking Systems	\$1 - \$50,000	42%	Limited Lifetime Warranty
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Panel Wrapped Systems	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	42%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
Lateral Files	\$1 - \$50,000	42%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		
Bookcases	\$1 - \$50,000	42%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		
Storage Cabinets	\$1 - \$50,000	42%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		
Conference Tables	\$1 - \$50,000	42%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		
Classroom Tables	\$1 - \$50,000	42%		
	\$50,001 - \$250,000	47%		

	\$250,000 +	Negotiable
Moderate Computer Support Tables	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Ergonomic Work Tools	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Ergonomic Ancillary Product	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Ancillary Items	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Monitor Arms	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Demountable Wall Systems	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Classroom Seating	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Gymnasium/Multipurpose Facilities	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable
Outdoor Furniture	\$1 - \$50,000	42%
	\$50,001 - \$250,000	47%
	\$250,000 +	Negotiable

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Smith System	Laminate Casegoods	\$1 - \$50,000	30%	Limited 12 Year Warranty with Lifetime Frame Warranty
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Ergonomimic Ancillary Products	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Monitor Arms	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	
	Specialized Furnishings/ Accessories	\$1 - \$50,000	30%	
		\$50,001 - \$250,000	30%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Source	Ergonomic Seating & Stools	\$1 - \$50,000	46%	Seating = Lifetime Warranty Mechanisms & Controls = 5 Years Upholstery = 3 Years
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	49%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Spec	Guest Seating	\$1 - \$50,000	52%	Lifetime Structural Warranty Finishes & Cover Materials = 2 Years
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	52%	
		\$50,001 - \$250,000	52%	
		\$250,000 +	Negotiable	
Specialized Furnishings/Accessories	\$1 - \$50,000	52%		
	\$50,001 - \$250,000	52%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Special T	Desking Systems	\$1 - \$50,000	53%	Chairs= Lifetime Warranty Complete Tables and Components, Table Bases, Monitor Arms = 10 Years Tabletops, Power & Data = 1 Year
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
Ergonomic Ancillary Products	\$1 - \$50,000	53%		
	\$50,001 - \$250,000	54%		
	\$250,000 +	Negotiable		
Monitor Arms	\$1 - \$50,000	53%		
	\$50,001 - \$250,000	54%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Spectrum	Ergonomic Seating & Stools	\$1 - \$50,000	47%; 53%	Desk, Table, Cart & Lectern chassis= 10 Years Task, Active and Stacking Chairs & Structural Components= 7 years Task, Active and Stacking Chair's Consumable items= 5 years MOTIV Seating Wood Frame= 12 years MOTIV Seating Foam Padding= 5 years MOTIV, READY and EMOJI Parts= 5 yearsV2 and ProV2 Gaming Chairs= 2 years Flat Panel Desk Cylinders, Height Adjustable Columns, Lifts & Accessories = 2 years Monitor Arms, Adjustable Legs & Accessories= 2 years Keyboard, Mouse, Trays, Locks & Keys= 2 Years BLENDER Seating= 1 year USB chargers, Power Strips, Power Cords and Accessories= 1 year Tubs, totes and Accessories= 1 Year
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Monitor Arms	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	47%; 53%	
		\$50,001 - \$250,000	47%; 53%	
		\$250,000 +	Negotiable	
Specialized Furnishings/Accessories	\$1 - \$50,000	47%; 53%		
	\$50,001 - \$250,000	47%; 53%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Stylex	Ergonomic Seating & Stools	\$1 - \$50,000	46%	10 Years Excluding: Wood Components of Plywood Stacking Chairs = 5 Years Upholstery= 3 Years Painted Stack Chair Frames & Felt Glides= No Warranty
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	46%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
High Performance Task Chairs	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	46%		
	\$50,001 - \$250,000	46%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Versteel	Desking Systems	\$1 - \$50,000	51%	Tables & Seating = Lifetime Wood Veneer = 10 Years Electrical Components = 5 Years Consumables = 1 Year
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	51%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
Ergonomic Ancillary Product	\$1 - \$50,000	51%		
	\$50,001 - \$250,000	51%		
	\$250,000 +	Negotiable		
Ancillary Items	\$1 - \$50,000	51%		
	\$50,001 - \$250,000	51%		
	\$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000	51%		
	\$50,001 - \$250,000	51%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
West Coast Industries	Guest Seating	\$1 - \$50,000	47%	<p style="text-align: center;"> Tables = 12 Years Seating= 7 Years Electrical & Outdoor = 1 Year Plastic Laminates & Upholstery= Not Covered </p>
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	
	Outdoor	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	51%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Diversified Woodcrafts	Wood Casegoods	\$1 - \$50,000	50%	Lifetime Warranty
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	50%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
Gymnasium/Multipurpose Facilities	\$1 - \$50,000	50%		
	\$50,001 - \$250,000	50%		
	\$250,000 +	Negotiable		
Specialized Furnishings/Accessories	\$1 - \$50,000	50%		
	\$50,001 - \$250,000	50%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
EKO	Ergonomic Ancillary Products	\$1 - \$50,000	53%	10 Years
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	53%	
		\$50,001 - \$250,000	54%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Enwork	Desking Systems	\$1 - \$50,000	62%	12 Year Limited Warranty
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	62%	
		\$50,001 - \$250,000	67%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	62%		
	\$50,001 - \$250,000	67%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Gressco	Side Chairs & Stools	\$1 - \$50,000	45%	5 Years
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	45%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	45%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	45%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	45%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Classroom Seating	\$1 - \$50,000	45%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Outdoor Furniture	\$1 - \$50,000	45%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
	Specialized Furnishings/ Accessories	\$1 - \$50,000	45%	
		\$50,001 - \$250,000	46%	
		\$250,000 +	Negotiable	
No Obsolescent Statement				

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Jonti Craft	Wood Casegoods	\$1 - \$50,000	32%	Limited Lifetime Warranty
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	32%	
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	32%	
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	32%	
		\$50,001 - \$250,000	35%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	32%		
	\$50,001 - \$250,000	35%		
	\$250,000 +	Negotiable		
Classroom Seating	\$1 - \$50,000	32%		
	\$50,001 - \$250,000	35%		
	\$250,000 +	Negotiable		
No Obsolescent Statement				

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
MiEN	Desking Systems	\$1 - \$4,999	35%	Limited Lifetime
		\$5,000 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$4,999	35%	
		\$5,000 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$4,999	35%	
		\$5,000 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Ergonomic Seating & Stools	\$1 - \$4,999	35%	
		\$5,000 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$4,999	35%	
		\$5,000 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$4,999	35%	
		\$5,000 - \$250,000	53%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$4,999	35%	
		\$5,000 - \$250,000	53%	
		\$250,000 +	Negotiable	
High Performance Task Chairs	\$1 - \$4,999	35%		
	\$5,000 - \$250,000	53%		

	\$250,000 +	Negotiable
Lateral Files	\$1 - \$4,999	35%
	\$5,000 - \$250,000	53%
	\$250,000 +	Negotiable
Bookcases	\$1 - \$4,999	35%
	\$5,000 - \$250,000	53%
	\$250,000 +	Negotiable
Storage Cabinets	\$1 - \$4,999	35%
	\$5,000 - \$250,000	53%
	\$250,000 +	Negotiable
Conference Tables	\$1 - \$4,999	35%
	\$5,000 - \$250,000	53%
	\$250,000 +	Negotiable
Classroom Tables	\$1 - \$4,999	35%
	\$5,000 - \$250,000	53%
	\$250,000 +	Negotiable
Ancillary Items	\$1 - \$4,999	35%
	\$5,000 - \$250,000	53%
	\$250,000 +	Negotiable
Classroom Seating	\$1 - \$4,999	35%
	\$5,000 - \$250,000	53%
	\$250,000 +	Negotiable

Manufacturer	Product	List Tier	Customer Discount off List	Notes
Montisa	Desking Systems	\$1 - \$50,000	47%	100 Year Warranty
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Moderate Computer Support Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Ancillary Items	\$1 - \$50,000	55%	
		\$50,001 - \$250,000	55%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Notes
Muzo	Ergonomic Seating & Stools	\$1 - \$50,000	41%	10 Year Limited Warranty
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Guest Seating	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	41%	
		\$250,000 +	Negotiable	
	Conference Seating	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Side Chairs & Stools	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Stack Chairs	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	High Performance Task Chairs	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	41%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
Conference Tables	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		
Classroom Tables	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Nevers	Desking Systems	\$1 - \$50,000	47%	10 Years
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
Classroom Tables	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	47%		
	\$250,000 +	Negotiable		

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Tenjam	Classroom	\$1 - \$50,000	47%	One-Piece Hard Plastic
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	
	Outdoor Furniture	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	47%	
		\$250,000 +	Negotiable	

Manufacturer	Product	List Tier	Customer Discount off List	Warranty
Watson	Desking Systems	\$1 - \$50,000	47%	Limited Lifetime Warranty
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Wood Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Laminate Casegoods	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Lateral Files	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Bookcases	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Storage Cabinets	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Conference Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Classroom Tables	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Moderate Computer	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
	Ergonomic Work Tools	\$1 - \$50,000	47%	
		\$50,001 - \$250,000	50%	
		\$250,000 +	Negotiable	
Ancillary Items	\$1 - \$50,000	47%		
	\$50,001 - \$250,000	50%		
	\$250,000 +	Negotiable		