


**CAVE CREEK UNIFIED SCHOOL DISTRICT NO. 93  
BUSINESS MEETING OF THE GOVERNING BOARD  
APRIL 13, 2020**

**ITEM NO:** 6.14

**TOPIC:** Award of Job Order Contracting (JOC) Services -  
General Contractors

**PREPARED BY:** Mrs. Susan Rees 

**WILL BE PRESENTED BY:** Dr. Kent Frison

**TYPE OF ITEM:** ACTION DISCUSSION

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**Background:**

The District issued Request for Qualification (RFQ) 20-07-25 seeking General Contractors. The solicitation was issued as a cooperative contract for SAVE, the Strategic Alliance for Volume Expenditures. This cooperative is made up of school districts, cities, counties, and other public entities. A survey of members documented an annual spend of \$18 million per year. With this volume, it was noted that the award would be to at least three but no more than five firms. Projects have a maximum limit of no more than one (1) million dollars.

The RFQ was posted at AZPurchasing.org. The District received thirteen (13) Statements of Qualifications. One firm was determined to be non-responsive. The Evaluation Committee met on March 5, 2020 and again on March 6, 2020 to read and score each response. The Committee was made up of our Director of Facilities, an administrative assistant, a procurement specialist from WEST-Mec, Don Brubaker, Architect with the firm One Architecture, and a representative from Rytan Construction.

The Evaluation Committee short-listed six (6) firms to submit responses to RFP 20-08-25 for Technical Proposals and sealed cost information. These six (6) firms were to respond by March 31, 2020 at 10:00 a.m. Because of the COVID 19 Pandemic, firms were asked to place their responses on a chair, call a number and someone would come out, timestamp and accept their response. Six (6) responses were received by 10:00 a.m. and the same Evaluation Committee assembled to review the responses. After scoring the responses, the cost envelopes were opened. The Cost Points were distributed by formula. The District recommends awarding to the four (4) highest ranking firms: Baker Copeland, Danson, GCon, and Willmeng.

**Funding Source:**

N/A

**Recommendation:**

The Administration would recommend that the Governing Board take the following action:

Move that the Governing Board approve the firms of Baker Copeland, Danson, GCon, and Willmeng as qualified general contractors on a cooperative contract with SAVE based on RFQ 20-07-25 as presented.

ADDITIONAL MATERIAL:

Attached: Yes X No

	Ranking	Initial	w/costs
Baker Copland	7,078.00	1	1
Core	4,222.50	6	6
Danson	4,735.15	4	4
GCON	5,893.90	3	2
Sun Valley	4,657.95	5	5
Willmeng	5,174.60	2	3

**Baker Copland**

	JS	MS	RH	DB	JB
Qualifications	175.00	205.00	200.00	220.00	225.00
Safety Plan	120.00	150.00	130.00	150.00	150.00
Contractor Mgt Plan	170.00	225.00	200.00	225.00	220.00
Bonding Cap	60.00	74.00	74.00	74.00	100.00
Responsiveness	60.00	74.00	74.00	74.00	100.00
Cost	650.00	650.00	650.00	650.00	650.00
Other Cost	65.00	74.00	60.00	50.00	50.00
	1,300.00	1,452.00	1,388.00	1,443.00	1,495.00
	<b>7,078.00</b>				

**Core**

	JS	MS	RH	DB	JB
Qualifications	170.00	185.00	190.00	210.00	160.00
Safety Plan	115.00	105.00	110.00	135.00	101.00
Contractor Mgt Plan	155.00	190.00	185.00	200.00	220.00
Bonding Cap	60.00	74.00	74.00	74.00	100.00
Responsiveness	60.00	65.00	74.00	69.00	90.00
Cost	155.30	155.30	155.30	155.30	155.30
Other Cost	65.00	50.00	60.00	50.00	50.00
	780.30	824.30	848.30	893.30	876.30
	<b>4,222.50</b>				

**Danson**

	JS	MS	RH	DB	JB
Qualifications	175.00	225.00	205.00	220.00	220.00
Safety Plan	120.00	125.00	130.00	145.00	140.00
Contractor Mgt Plan	160.00	225.00	190.00	220.00	180.00
Bonding Cap	60.00	74.00	74.00	74.00	100.00
Responsiveness	60.00	74.00	74.00	74.00	100.00
Cost	198.83	198.83	198.83	198.83	198.83
Other Cost	65.00	72.00	60.00	50.00	50.00
	838.83	993.83	931.83	981.83	988.83
	<b>4,735.15</b>				

	GCON				
	JS	MS	RH	DB	JB
Qualifications	175.00	200.00	210.00	215.00	225.00
Safety Plan	120.00	125.00	132.00	140.00	150.00
Contractor Mgt Plan	155.00	210.00	200.00	220.00	225.00
Bonding Cap	60.00	74.00	74.00	74.00	100.00
Responsiveness	60.00	65.00	74.00	73.00	100.00
Cost	428.58	428.58	428.58	428.58	428.58
Other Cost	65.00	70.00	60.00	50.00	50.00
	1,063.58	1,172.58	1,178.58	1,200.58	1,278.58
	5,893.90				

	Sun Valley				
	JS	MS	RH	DB	JB
Qualifications	170.00	205.00	210.00	215.00	200.00
Safety Plan	115.00	120.00	130.00	135.00	150.00
Contractor Mgt Plan	155.00	200.00	200.00	215.00	170.00
Bonding Cap	60.00	74.00	74.00	74.00	100.00
Responsiveness	60.00	65.00	74.00	70.00	100.00
Cost	205.39	205.39	205.39	205.39	205.39
Other Cost	65.00	65.00	60.00	50.00	50.00
	830.39	934.39	953.39	964.39	975.39
	4,657.95				

	Willmeng				
	JS	MS	RH	DB	JB
Qualifications	170.00	225.00	210.00	220.00	225.00
Safety Plan	125.00	125.00	125.00	150.00	150.00
Contractor Mgt Plan	165.00	225.00	195.00	220.00	220.00
Bonding Cap	60.00	74.00	74.00	74.00	100.00
Responsiveness	60.00	74.00	74.00	74.00	100.00
Cost	273.12	273.12	273.12	273.12	273.12
Other Cost	65.00	70.00	60.00	50.00	50.00
	918.12	1,066.12	1,011.12	1,061.12	1,118.12
	5,174.60				