



Ian R. Robbins
Vice President,
Sourcing & Contracts

September 1, 2022

Barry Eisenberg
Business Development – Contracts & E-Procurement
B&H Foto and Electronics Corp
420 Ninth Avenue
New York, NY 10001-2404

Re: Award Letter

CONTRACT#EI00221-2022MA

CONTRACT NAME: Photographic Equipment, Supplies and Services

EFFECTIVE DATES: October 1, 2022 to September 30, 2027

Dear Ms. Blevins,

Congratulations! I am pleased to advise you that B&H Foto and Electronics has been awarded a Five (5) year agreement with One (1), Five (5) year renewal for the above referenced contract with Educational and Institutional Cooperative Services, Inc. (E&I).

We look forward to working with you to release this agreement to our members as soon as possible. We will be in touch with you shortly to schedule and/or follow up on the launch planning meeting with the appropriate representatives from your organization and the E&I Business Development Manager (BDM), Joe Castelluccio and jcastelluccio@eandi.org.

We are delighted to welcome Interface as an E&I business partner. Your interest and cooperation in our Competitive Solicitation Program is appreciated. Should you have any questions or concerns, please do not hesitate to contact the Contract Manager, Jim LoGrasso at jlograsso@eandi.org or 631-630-8262.

Sincerely,

A handwritten signature in black ink, appearing to read 'I.R. Robbins', written in a cursive style.

Ian R. Robbins
Vice President, Sourcing & Contracts

cc: jschaffer