



Ian R. Robbins
Vice President,
Sourcing & Contracts

May 1, 2021

John Ostipwko
Strategic Accounts Sales
Patterson Dental Supply, Inc.
1031 Mendota Heights Rd.
Mendota Heights, Minnesota 55120

Re: Award Letter

CONTRACT# EI00077~2021MA

CONTRACT NAME: Dental Supplies, Equipment and Related Services

EFFECTIVE DATES: 5/1/2021 to 4/30/2026

Dear Mr. Ostipwko,

Congratulations! I am pleased to advise you that Patterson Dental Supplies, Inc. has been awarded a five (5) year agreement with one (1), five (5) year renewal for the above referenced contract with Educational and Institutional Cooperative Services, Inc. (E&I).

We look forward to working with you to release this agreement to our members as soon as possible. We will be in touch with you shortly to schedule and/or follow up on the launch planning meeting with the appropriate representatives from your organization and the E&I Business Development Manager (BDM), Lindsay Taylor and LTaylor@eandi.org.

We are delighted to welcome Patterson Dental Supplies, Inc. as an E&I business partner. Your interest and cooperation in our Competitive Solicitation Program is appreciated. Should you have any questions or concerns, please do not hesitate to contact the Contract Manager, Christine Belzer at cbelzer@eandi.org or 631-630-8217.

Sincerely,

A handwritten signature in black ink, appearing to read 'I.R. Robbins', with a stylized flourish at the end.

Ian R. Robbins
Vice President, Sourcing & Contracts