

April 28, 2020

Tim Grimes, CRP  
Regional Sales, Eastern U.S.  
The UniGroup Companies  
One Premier Drive  
Fenton, MO 63026

**Re: Award Letter**

CONTRACT#CNR01503

CONTRACT NAME Commercial and Residential Relocation Management, Facilities, Storage and Logistic Services

EFFECTIVE DATES: May 1, 2020 to April 30, 2026

Dear Mr. Grimes,

Congratulations! I am pleased to advise you that we have awarded The UniGroup Companies a seven (7) year agreement with one (1), three (3) year renewal for the above referenced contract with Educational and Institutional Cooperative Services, Inc. (E&I).

We look forward to working with you to release this agreement to our members as soon as possible. We will be in touch with you shortly to schedule and/or follow up on the launch planning meeting with the appropriate representatives from your organization and the E&I Business Development Manager (BDM) Paul Harris, [pharris@eandi.org](mailto:pharris@eandi.org).

We are delighted to welcome The UniGroup Companies as an E&I business partner. We appreciate your interest and cooperation in our Competitive Solicitation Program. Should you have any questions or concerns, please do not hesitate to contact our Contract Manager for the travel Category, Stephanie Moore at [smoore@eandi.org](mailto:smoore@eandi.org) or 631.630.8300.

Sincerely,



Ian R. Robbins  
*Vice President, Strategic Sourcing & Contract Management*

cc: Ralph Maier