

BerkTek - Ortronics Price Worksheet

No.	Description (All Items Complete per Specifications)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
	Horizontal station cable runs, copper, voice, data & video (pricing with universal workstation outlets and without patch panel)						
1	1-ea. Category 5e cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032223, OR-TJ600, OR-TJ5E00	Ea	\$ 178.38	10	\$ 1,783.76
2	2-ea. Category 5e cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032223, OR-TJ600, OR-TJ5E00	Ea	\$ 275.67	10	\$ 2,756.71
3	3-ea. Category 5e cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032223, OR-TJ600, OR-TJ5E00	Ea	\$ 369.55	10	\$ 3,695.45
4	4-ea. Category 5e cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032223, OR-TJ600, OR-TJ5E00	Ea	\$ 463.44	10	\$ 4,634.41
5	5-ea. Category 5e cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032223, OR-TJ600, OR-TJ5E00	Ea	\$ 557.29	10	\$ 5,572.93
6	6-ea. Category 5e cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032223, OR-TJ600, OR-TJ5E00	Ea	\$ 651.18	10	\$ 6,511.78
7	1-ea. Category 6 cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032092, OR-TJ600, OR-40300549	Ea	\$ 256.76	10	\$ 2,567.62
8	2-ea. Category 6 cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032092, OR-TJ600, OR-40300549	Ea	\$ 322.45	10	\$ 3,224.54

9	3-ea. Category 6 cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032092, OR-TJ600, OR-40300549	Ea	\$ 439.73	10	\$ 4,397.25
10	4-ea. Category 6 cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032092, OR-TJ600, OR-40300549	Ea	\$ 557.01	10	\$ 5,570.07
11	5-ea. Category 6 cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032092, OR-TJ600, OR-40300549	Ea	\$ 674.27	10	\$ 6,742.67
12	6-ea. Category 6 cable, 150' average, installed, labeled, tested and certified (In Order to Test, Jacks must be terminated)	Berktek/Nexans Ortronics	10032092, OR-TJ600, OR-40300549	Ea	\$ 791.53	10	\$ 7,915.27
13	Unit cost to add or subtract from 150' long category 5e cable, installed	Berktek/Nexans	10032092, OR-TJ600, OR-40300549	Ft	\$ 1.46	10	\$ 14.63
No.	Description (All Items Complete per Specifications)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
14	Unit cost to add or subtract from 150' long category 6 cable, installed	Berktek/Nexans	10032092	Ft	\$ 1.60	10	\$ 15.95
	Video cables (priced w/o video patch panel)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
15	1-ea. RG-6 coax, plenum rated, 150' long, installed, labeled, w/o termination	Berktek/Nexans	10063438	Ea	\$ 238.24	10	\$ 2,382.38
16	1-ea. RG-6 coax, riser rated, 150' long, installed, labeled, w/o termination	Berktek/Nexans	Not Available	Ea	n/a	10	\$ -
17	Terminate & test RG-6 Coax, 2-ends, type F	Hubbell	FRG625	Ea	\$ 36.96	10	\$ 369.60
18	1-ea. RG11, plenum rated, 150' long, installed, labeled, w/o termination	Berktek	Not Available	Ea	n/a	10	\$ -
19	1-ea. RG11, riser rated, 150' long, installed, labeled, w/o termination	Berktek	10065782	Ea	\$ 192.32	10	\$ 1,923.24
20	Terminate & Test RG-11 Coax, 2-ends	Berktek	Not Available	Ea	n/a	10	\$ -
21	Unit cost to add or subtract from 150' long RG-6 coax cable, installed (Plenum Rated)	Berktek	10063438	Ft	\$ 0.79	10	\$ 7.92
22	Unit cost to add or subtract from 150' long RG-11 coax cable, installed (Riser Rated)	Berktek	10065782	Ft	\$ 0.51	10	\$ 5.06

	Multi pair copper cables (OSP cable pricing assumes clear conduits are available)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
23	1-ea. 25 pair plenum feed cable, installed	General	7526684	Ft	\$ 4.97	1	\$ 4.97
24	1-ea. 50 pair plenum feed cable, installed	General	7526692	Ft	\$ 3.47	1	\$ 3.47
25	1-ea. 100 pair plenum feed cable, installed	General	7526718	Ft	\$ 4.97	1	\$ 4.97
26	1-ea. 300 pair plenum feed cable, installed	General	7526742	Ft	\$ 10.69	1	\$ 10.69
	Fiberoptic cables, Innerduct, LIUs, splices & connectors (Fiber Prices shall not include innerduct)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
27	1-ea. 2 strand 50/125 multimode Plenum, installed	Berktek/Nexans	2-Strand Not Available	Ft	n/a	1	\$ -
28	1-ea. 6 strand 50/125 multimode Plenum, installed	Berktek/Nexans	PDP006LB3010/75	Ft	\$ 3.65	1	\$ 3.65
29	1-ea. 12 strand 50/125 multimode Plenum, installed	Berktek/Nexans	PDP012LB3010/75	Ft	\$ 4.25	1	\$ 4.25
30	1-ea. 24 strand 50/125 multimode Plenum, installed	Berktek/Nexans	PDP024LB3010/75	Ft	\$ 5.97	1	\$ 5.97
31	1-ea. 2 strand 62.5/125 multimode Plenum, installed	Berktek/Nexans	2-Strand Not Available	Ft	n/a	1	\$ -
No.	Description (All Items Complete per Specifications)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
32	1-ea. 6 strand 62.5/125 multimode Plenum, installed	Berktek/Nexans	PDP006CB3510/25	Ft	\$ 3.75	1	\$ 3.75
33	1-ea. 12 strand 62.5/125 multimode Plenum, installed	Berktek/Nexans	PDP012CB3510/25	Ft	\$ 4.49	1	\$ 4.49
34	1-ea. 24 strand 62.5/125 multimode Plenum, installed	Berktek/Nexans	PDP024CB3510/25	Ft	\$ 6.53	1	\$ 6.53
35	1-ea. 6 strand 50/125 multimode riser, installed	Berktek/Nexans	PDR006LB3010/25	Ft	\$ 3.29	1	\$ 3.29
36	1-ea. 12 strand 50/125 multimode riser, installed	Berktek/Nexans	PDR012LB3010/25	Ft	\$ 3.98	1	\$ 3.98
37	1-ea. 24 strand 50/125 multimode riser, installed	Berktek/Nexans	PDR024LB3010/25	Ft	\$ 4.90	1	\$ 4.90
38	1-ea. 6 strand 62.5/125 multimode riser, installed	Berktek/Nexans	PDR006CB3510/25	Ft	\$ 3.33	1	\$ 3.33
39	1-ea. 12 strand 62.5/125 multimode riser, installed	Berktek/Nexans	PDR012CB3510/25	Ft	\$ 3.95	1	\$ 3.95
40	1-ea. 24 strand 62.5/125 multimode riser, installed	Berktek/Nexans	PDR024CB3510/25	Ft	\$ 4.92	1	\$ 4.92
41	1-ea. 6 strand singlemode Plenum, installed	Berktek/Nexans	PDP006AB0707	Ft	\$ 2.99	1	\$ 2.99
42	1-ea. 12 strand singlemode Plenum, installed	Berktek/Nexans	PDP006AB0707	Ft	\$ 3.48	1	\$ 3.48
43	1-ea. 24 strand singlemode Plenum, installed	Berktek/Nexans	PDP012AB0707	Ft	\$ 4.48	1	\$ 4.48
44	1-ea. 6 strand singlemode riser, installed	Berktek/Nexans	PDP024AB0707	Ft	\$ 2.95	1	\$ 2.95
45	1-ea. 12 strand singlemode riser, installed	Berktek/Nexans	Not Available	Ft	\$ 3.25	1	\$ 3.25
46	1-ea. 24 strand singlemode riser, installed	Berktek/Nexans	Not Available	Ft	\$ 4.48	1	\$ 4.48
47	1-ea. Innerduct, 1", non-rated, installed	Berktek/Nexans	Not Available	Ft	n/a	1	\$ -
48	1-ea. Innerduct, 1", non-rated installed	Berktek/Nexans	Not Available	Ft	n/a	1	\$ -
49	1-ea. Innerduct, 1", plenum rated, installed	Berktek/Nexans	Not Available	Ft	n/a	1	\$ -
50	Install non-corrosive pull rope in 1" innerduct	Berktek/Nexans	Not Available	Ft	n/a	1	\$ -

51	Coupler, fiber, ST, 50/62.5 multimode, installed, and certified for either 50 or 62.5	Berktek/Nexans	OR-OFP-STD08MB	Ea	\$ 49.50	10	\$ 495.00
52	Coupler, fiber, ST, singlemode, installed, and certified	Berktek/Nexans	OR-OFP-STD08AC	Ea	\$ 52.78	10	\$ 527.78
53	Coupler, fiber, SC, 50/62.5 multimode, installed, and certified for either 50/62.5	Berktek/Nexans	OR-OFP-SCD06MB	Ea	\$ 49.50	10	\$ 495.00
54	Coupler, fiber, SC, singlemode, installed, and certified	Berktek/Nexans	OR-OFP-SCD06AC	Ea	\$ 53.87	10	\$ 538.67
55	12 port wall mount LIU, installed (w/out Fiber Panels: Unloaded) See Items 51 - 54	Berktek/Nexans	OR-615SMFC-12P	Ea	\$ 132.13	1	\$ 132.13
56	24 port wall mount LIU, installed (w/out Fiber Panels: Unloaded) See Items 51 - 54	Berktek/Nexans	OR-615SMFC-24P	Ea	\$ 173.94	1	\$ 173.94
57	12 port rack mount LIU, 19", installed (w/out Fiber Panels: Unloaded) See Items 51 - 54	Berktek/Nexans	OR-FC01U-P	Ea	\$ 351.37	1	\$ 351.37
58	24 port wall mount LIU, installed (w/out Fiber Panels: Unloaded) See Items 51 - 54	Berktek/Nexans	OR-FC02U-P	Ea	\$ 393.29	1	\$ 393.29
No.	Description (All Items Complete per Specifications)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
59	48 port rack mount LIU, 19" installed (w/o Fiber Panels: Unloaded) See Items 51-54	Berktek/Nexans	OR-FC03U-P	Ea	\$ 435.26	1	\$ 435.26
60	72 port rack mount LIU, 19" installed (w/o Fiber Panels: Unloaded) See Items 51-54	Berktek/Nexans	OR-FC04U-P	Ea	\$ 478.18	1	\$ 478.18
61	Terminate, test and certify 50/62.5 multi-mode fiberoptic cable - ISP - ST (per fiber)	Berktek/Nexans	OR-205KAN9EA-MM	Ea	\$ 36.99	10	\$ 369.93
62	Terminate, test and certify 50/62.5 multi-mode fiberoptic cable - ISP - SC (per fiber)	Berktek/Nexans	OR-205KAN9EA-SM	Ea	\$ 33.90	10	\$ 339.02
63	Terminate, test and certify single mode fiberoptic cable - Inside Plant - ST	Berktek/Nexans	OR-205KAN9FA-MM	Ea	\$ 34.95	10	\$ 349.47
64	Terminate, test and certify single mode fiberoptic cable - Inside Plant - SC	Berktek/Nexans	OR-205KAN9FA-SM	Ea	\$ 33.11	10	\$ 331.10
65	Splice, 50/62.5 multimode, Inside Plant	Berktek/Nexans	OR-205KAN9FA-SM	Ea	\$ 28.62	10	\$ 286.22
66	Splice, singlemode, inside plant	Berktek/Nexans	OR-20500034	Ea	\$ 28.62	10	\$ 286.22
No.	Relay racks, ladder rack, cabinets, rack/cabinet accessories & grounding	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
67	Rack, 19", 7' without vertical wire mgt, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -

68	Cabinet, 19" floor mount, w/o fan, filters, power strips, vertical wire mngt, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
69	Cable ladder, 18" wide, installed	Berktek/Nexans Ortronics	Not Available	Ft	n/a	100	\$ -
70	Wall angle support, for cable ladder, 18", installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
71	Rack to rung kit, for cable ladder, 18", installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
72	Cable ladder, 12" wide, installed	Berktek/Nexans Ortronics	Not Available	Ft	n/a	10	\$ -
73	Wall angle support, for cable ladder, 12", installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
74	Rack to rung kit, for cable ladder, 12", installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
75	Wall angle support, for cable ladder, 8", installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
76	Rack to rung kit, for cable ladder, 8" installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
77	Rack coupler kits, swivel kits, or corner junctions, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
78	Cabinet, IDF wall mounted, w/o fan, filters, power strips, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
79	Equipment shelf, IDF cabinet, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	100	\$ -
80	Ground bus bar, rack mount, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
81	Ground bus bar, rack mount, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
82	Backboard, fire-rated, 4' x 8' x 3/4", w/ 2-coats of fire retardant paint, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
No.	Description (All Items Complete per Specifications)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
83	Wire, 6 AWG, stranded, green, per foot installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -

84	Ground lugs for AWG 6 copper, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
	Patch panels, wire managers & voice termination Blocks	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
85	12 port category 5e patch panel, installed	Berktek/Nexans Ortronics	OR-PSD5E6U12	Ea	\$ 131.29	10	\$ 1,312.85
86	24 port category 5e patch panel, installed	Berktek/Nexans Ortronics	OR-PSD5E6U24	Ea	\$ 170.34	10	\$ 1,703.35
87	48 port category 5e patch panel, installed	Berktek/Nexans Ortronics	OR-PSD5E6U48	Ea	\$ 332.15	10	\$ 3,321.45
88	12 Port category 6 patch panel, installed	Berktek/Nexans Ortronics	OR-PSD66U12	Ea	\$ 159.91	10	\$ 1,599.07
89	24 Port category 6 patch panel, installed	Berktek/Nexans Ortronics	OR-PSD66U24	Ea	\$ 222.09	10	\$ 2,220.90
90	48 Port category 6 patch panel, installed	Berktek/Nexans Ortronics	OR-PSD66U48	Ea	\$ 418.43	10	\$ 4,184.29
91	Wall mount assembly for 12 port Category 5e/6 patch panel, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
92	Wall mount assembly for 24 port Category 5e/6 patch panel, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
93	Wall mount assembly for 48 port Category 5e/6 patch panel, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
94	Manager, vertical, 7', single sided, installed	Berktek/Nexans Ortronics	OR-MM6VMS704	Ea	\$ 414.28	10	\$ 4,142.82
95	Horizontal wire manager, installed	Berktek/Nexans Ortronics	OR-MM6HMF1RU	Ea	\$ 123.46	10	\$ 1,234.64
96	Vertical wire manager, 7', single sided, installed	Berktek/Nexans Ortronics	OR-MM6VMS704	Ea	\$ 414.28	10	\$ 4,142.82
97	Vertical wire manager, 7', double sided, installed	Berktek/Nexans Ortronics	OR-MM6VMS706	Ea	\$ 445.01	10	\$ 4,450.05
	OSP protection, OSP splicing	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
98	25 pair protection unit, 110 in, 110 out or 66 in, 66 out, installed	Circa	1880ENA1/NSC-25	Ea	\$ 178.59	10	\$ 1,785.85

99	100 pair protection unit, 110 in, 110 out or 66 in, 66 out, installed	Circa	1880ENA1NSC-100	Ea	\$ 559.91	10	\$ 5,599.11
100	Protector, solid state, installed	Circa	4B1FS	Ea	\$ 6.88	100	\$ 687.50
101	25 pair splice modules, 710 type, installed	3m	3M710-SC1-25S	Ea	\$ 25.85	10	\$ 258.50
	Other	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
102	Power pole, for 8' ceiling height, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
103	Power pole, for 10' ceiling height, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
104	Surface mount raceway, decorator style, category, sized for min. of 8-ea cat-5e/6 cables, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
105	Surface mount box, single gang, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
106	Surface mount box, double gang, installed	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
No.	Description (All Items Complete per Specifications)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
107	Re-terminate, test and certify existing Cat 5e/6 cable to new faceplate, per cable (not including UWO)	Berktek/Nexans Ortronics	Not Applicable	Ea	\$ 6.86	1000	\$ 6,864.00
108	Re-terminate, test and certify existing Cat 5e/6 cable to new patch panel, per cable (not including patch panel)	Berktek/Nexans Ortronics	Not Applicable	Ea	\$ 6.86	1000	\$ 6,864.00
109	Poke-throughs, Supply and Install (Including concrete coring and firestop)	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
110	Universal Workstation Outlet w/ 1-Cat 5e socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300453	Ea	\$ 12.78	10	\$ 127.82
111	Universal Workstation Outlet w/ 2-Cat 5e socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300454	Ea	\$ 12.78	10	\$ 127.82
112	Universal Workstation Outlet w/ 3-Cat 5e socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300455	Ea	\$ 12.78	10	\$ 127.82
113	Universal Workstation Outlet w/ 4-Cat 5e socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300456	Ea	\$ 12.78	10	\$ 127.82
114	Universal Workstation Outlet w/ 5-Cat 5e socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300457	Ea	\$ 12.78	10	\$ 127.82

115	Universal Workstation Outlet w/ 6-Cat 5e socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300457	Ea	\$ 12.78	10	\$ 127.82
116	Universal Workstation Outlet w/ 1-Cat 6 socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300453	Ea	\$ 12.78	10	\$ 127.82
117	Universal Workstation Outlet w/ 2-Cat 6 socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300454	Ea	\$ 12.78	10	\$ 127.82
118	Universal Workstation Outlet w/ 3-Cat 6 socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300455	Ea	\$ 12.78	10	\$ 127.82
119	Universal Workstation Outlet w/ 4-Cat 6 socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300456	Ea	\$ 12.78	10	\$ 127.82
120	Universal Workstation Outlet w/ 5-Cat 6 socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300457	Ea	\$ 12.78	10	\$ 127.82
121	Universal Workstation Outlet w/ 6-Cat 6 socket, supply, and install Stainless Steel	Berktek/Nexans Ortronics	OR-40300457	Ea	\$ 12.78	10	\$ 127.82
122	Conduit bushing, 1" - 4", provide and install	Berktek/Nexans Ortronics	Not Available	Ea	n/a	100	\$ -
123	Floor penetration, 4", w/ firestop	Berktek/Nexans Ortronics	Not Available	Ea	n/a	10	\$ -
124	Wall penetration, 5", w/ firestop	STI	FS400	Ea	\$ 117.33	10	\$ 1,173.26
125	Firestop bags, per bag installed	STI	SSB14, SSB24, SSB26, SSB36 (Price for 14)	Ea	\$ 28.96	100	\$ 2,896.30
126	Innerduct plugging, 1" or 1.25" innerduct	Hilti	378288	Ea	\$ 55.17	10	\$ 551.65
127	Duct plugging, 4" conduit	Hilti	378288	Ea	\$ 55.17	10	\$ 551.65
128	Cable bonding shield	3m	4460S	Ea	\$ 3.43	10	\$ 34.32
129	D-ring	Accu-Tech	DST-300	Ea	\$ 3.93	100	\$ 392.70
No.	Description (All Items Complete per Specifications)	Mfr.	Mfr. Part No.	Unit	Unit-Price (\$)	Base-Offer QTY	Total Price
130	Installer, cable pulling			Hr	\$ 70.00	100	\$ 7,000.00
131	Service Technician			Hr	\$ 65.00	100	\$ 6,500.00
132	Low Voltage Technician			Hr	\$ 70.00	100	\$ 7,000.00
133	Structured Cable, termination, testing, certification Technician			Hr	\$ 70.00	100	\$ 7,000.00
134	Fiberoptic Cable, termination, testing, certification Technician			Hr	\$ 70.00	10	\$ 700.00

135	Fiber Optic Technician			Hr	\$ 70.00	10	\$ 700.00
136	Lead Foreman			Hr	\$ 80.00	10	\$ 800.00
137	Project Manager			Hr	\$ 110.00	10	\$ 1,100.00
138	CAD Drafter			Hr	\$ 110.00	10	\$ 1,100.00
TOTAL EXTENDED PRICE							\$ 147,341.56

8.1 Prompt Payment Discount -- 1% Net 10

Additional Items:

139	Trip Charge, within 150 miles of either office	\$ 75.00
140	Trip Charge, within 300 miles of either office	\$ 150.00