

# Contract Award Notice

Financial Services  
Procurement Office  
20 E. 6<sup>th</sup> Street  
Tempe, AZ 85281



**Contract Number:** IT21-099-01

**Issue Date:** September 10, 2021

**Description:** CISCO Networking & Voice Over IP Equipment and Services

99425

**Hye Tech Network & Security Solutions, LLC**

Lisa Andrus

4802 E. Ray Road, Suite 23-414

Phoenix, Arizona 85044

Phone Number 602-694-0303

Cell Number 602-694-0303

Email Address: [landrus@hyetechnetworks.com](mailto:landrus@hyetechnetworks.com)

## Award Period

**Beginning:** September 10, 2021

**Ending:** September 9, 2022

**Potential Renewals:** Two – two-year renewals. Max of 4 years total.

This Contract Award Notice is issued for the purchase of goods, materials and/or services as requested by the above noted solicitation/contract number. The contract shall remain in effect as noted in the award period block unless extended, renewed or canceled per terms and conditions of the solicitation.

It is to be noted that any contracted vendor document(s) that conflict with the language and requirements of the City's solicitation are not acceptable and will void the contract. In addition, contracted vendor is not to begin work or make delivery of awarded items until any and all required insurance and/or performance bonds are posted with the City Procurement Office.

If contracted vendor has a change of address for mailing payments and/or for mailing future bid solicitations, it is the vendor's responsibility to notify the City Procurement Officer identified with this contract and to ensure all such mailing address information is kept current.

Please note that your City of Tempe contract number should appear on all shipping documents, invoices and statements.


Invoices are to be sent directly to the requesting department.

## Award Information

Item A.	CISCO Equipment, Percentage Discount off CISCO List Price per categories specified below.	% Discount
Group 1	CISCO Network and upgrade components	43%
Group 2	CISCO Voice over IP products and solutions	43%
Group 3	CISCO Unified Computing Products, glade servers, rack servers, invicta appliances, fabric interconnects, fabric extenders, etc.	61%
Group 4	CISCO radio interoperability products and solutions	43%
Group 5	CISCO Network security products	43%
Group 6	CISCO System Software and Monitoring Tools	43%
Group 7	CISCO Unity products and services	43%
Group 8	CISCO Physical Security Products, Video Surveillance, IP Cameras, Access Control, etc.	43%
Group 9	CISCO Wireless, etc.	43%
Group 10	CISCO Miscellaneous devices, peripherals, digital signage, cables for operation or interfacing of CISCO equipment, etc.	43%
Group 11	Annual Service Plans, percentage discount off CISCO list price or cost of equivalent service contract for CISCO hardware and software support, etc.	20%

	Partner Support Service (PSS) annual Service Plans, percentage discount off CISCO list price or cost of equivalent service contract for CISCO hardware and software support, etc.	36%
Group 12	Remanufactured or refurbished items may be offered. Offer shall provide a separate schedule as "optional"	43%
Group 13	CISCO annual service contract for CISCO hardware and software support etc.	20%
	Partner Support Service (PSS) annual service contract for CISCO hardware and software support, etc.	36%
Group 14	Flex Enterprise Agreement – CISCO	27%
Group 15	SaaS – CISCO	20%
Group 16	Conferencing – WebEx Meetings, WebEx Events, etc.	27%
Group 17	Collaboration Endpoints – phones, headsets, video conferencing devices	43%
Group 18	CISCO Data Center Switching	43%
Group 19	CISCO Meraki Cloud Managed solutions	43%
Group 20	Cybersecurity Products and Services	43%
<b>Item B.</b>	<b>Services, Offeror to provide an hourly rate for services specified.</b>	<b>Hourly Rate</b>
1.	Design and analysis	\$175
2.	Configuration	\$175
3.	Implementation	\$150
4.	Installation	\$100
5.	Training	\$125
6.	Maintenance	\$75
7.	Support of Data	\$150
8.	Support of Voice	\$150
9.	Support of Multimedia	\$150
10.	Support of Radio	\$150
11.	Network-based, Network-embedded Products	\$175
12.	Network Security Services	\$175
13.	Network Virtualization Services	\$175
14.	Senior Engineer	\$150
15.	Principle Architect	\$175
16.	Senior Technical Architect	\$175
17.	Project Manager	\$125
18.	Senior Project Manager	\$150
19.	Program Manager	\$175
20.	Credit Card Finance Charge / Transaction Fee	2.5% - 4%
21.	Emergency After-Hours ad-hoc Service Charge	1.5 x Hr. Rate

See attached Pricing Sheet

  
Kathleen Shipman, CPPB  
Procurement Officer



Michael Greene, C.P.M., CPPO  
Procurement Administrator

All terms and conditions of this Award Document are per the City's Solicitation Document

THIS IS NOT A PURCHASE ORDER