



**DETERMINATION: MULTIPLE AWARD
Floor Covering Products & Services
Invitation for Bid # 23-08PV**

In accordance with the requirements of A.A.C. R7-2-1031, a multiple award is necessary, advantageous, and is in the best interest of the 1GPA Members.

The basis for determining whether to award a multiple contract, as stated in the IFB, is based upon consideration for Members' experience with existing products and systems, continuity for parts replacement and future expansion, contractor's ability to provide for a large diverse Membership and geographic areas served. The awards will be limited to the least number of Bidders that 1GPA determines is necessary to meet the needs of its members. The actual use of the contract will be at the sole discretion of the Members.

Recommended for Award (alpha order):

Briar LLC dba Enmar Hardwood Flooring	<ul style="list-style-type: none"> • Offers repair and maintenance services only • Offers hardwood gym type flooring • 5th lowest pricing overall • Serves members located in AZ • No active exclusions or restrictions through the System for Award Management
Continental Flooring Company	<ul style="list-style-type: none"> • Offers 24 manufacturers; 3 are unique • Offers carpet/tile type flooring • 7th lowest pricing overall • Serves members located in AZ • No active exclusions or restrictions through the System for Award Management
Diversified Flooring Systems - Phoenix LLC	<ul style="list-style-type: none"> • Offers 48 manufacturers; 6 are unique • Offers all types of flooring • 4th lowest pricing overall • Serves members located in AZ • No active exclusions or restrictions through the System for Award Management
ReSource Arizona LLC dba InteriorWorx	<ul style="list-style-type: none"> • Offers 48 manufacturers; 1 is unique • Offers carpet/tile type flooring • 8th lowest pricing overall

Commercial Flooring	<ul style="list-style-type: none"> • Serves members located in AZ • No active exclusions or restrictions through the System for Award Management
Norcon Industries, Inc.	<ul style="list-style-type: none"> • Offers 23 manufacturers; 2 are unique • Offers carpet/tile type flooring • 3rd lowest pricing overall • Serves members located in AZ, CO, ID, TX, UT, WY • No active exclusions or restrictions through the System for Award Management
Robert Cohen Co LLC dba Sport Surfaces Distributing, Inc.	<ul style="list-style-type: none"> • Offers 34 manufacturers; 14 are unique • Offers all types of flooring • 2nd Lowest pricing overall • Serves members nationally • No active exclusions or restrictions through the System for Award Management
Sun Country Floors, Inc.	<ul style="list-style-type: none"> • Offers 25 manufacturers; none are unique • Offers all types of flooring • 6th lowest pricing overall • Serves members located in AZ • No active exclusions or restrictions through the System for Award Management
Wholesale Floors LLC	<ul style="list-style-type: none"> • Offers 120 manufacturers; 3 are unique • Offers all types of flooring • Lowest pricing overall • Serves members located in AZ, ID, MN, WA • No active exclusions or restrictions through the System for Award Management

Each of the recommended vendors offer different product lines and services needed to meet the needs of the Members. A multiple award ensures Members will have access to a variety of vendors to support various flooring needs throughout their entire facilities. No one vendor can meet all the needs of 1GPA Members for floor covering products and services. This contract **does not** include any type of outdoor sports field turf flooring.

1GPA recommends Members prepare a Written Determination that specifies the reasons the vendor was chosen to satisfy the requirements of Arizona rule R7-2-1004 Written Determinations: "Written determinations required by Articles 10 and 11, including for any specified professional services, construction, construction services or materials to an entity selected from a qualified select bidders list or through a school purchasing cooperative, shall specify the reasons for the determination, including how the determination was made."

Based upon these factors, the Lead Agency and 1GPA have determined the necessity of a multiple award for floor covering products and services. A single award is not advantageous to 1GPA's Members. The contract award recommendation is to the least number of suppliers necessary to meet the needs of 1GPA Members.

Not Recommended for Award:

- Arizona Gym Floors, LLC

- Gonzalez General Contracting
- Professional Finishing Systems
- Spectra Holdings, Inc. dba Spectra Contract Flooring

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