



REQUEST FOR QUALIFICATIONS IFB NO.17-003

JOB ORDER CONTRACTING FOR GENERAL CONTRACTORS



DUE:

Thursday, August 24th, 2017
2:00 PM

DELIVER TO:

Buckeye Elementary School District No. 33
Purchasing Department
25555 W. Durango Street
Buckeye, AZ 85326

ORIGINAL

PRESENTED BY:

SDB
CONTRACTING SERVICES

1001 S. Edward Drive
Tempe, AZ 85281
(480) 967-5810

TAB 1

1. Basic Company Information..... 2

TAB 2

2. Past Performance 3

TAB 3

3. Key Personnel 6

TAB 4

4. Method of Approach 14

TAB 5

5. Organizational Strength..... 21

TAB 6

6. Responsiveness..... 25

TAB 7

7. Miscellaneous..... 43

Tab 1: Basic Company Information

1.1 Company name.

SDB, Inc.

1.2 Address.

1001 S. Edward Drive
Tempe, AZ 85281

1.3 Telephone number.

(480) 967-5810

1.4 Fax number.

(480) 967-5841

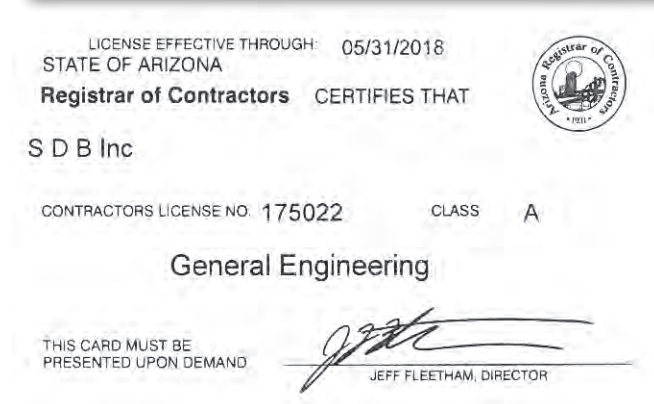
1.5 Email address.

craig.schmidt@sdb.com

1.6 Number of years in business (under the submitted name) and number of years operating within the Phoenix metro area.

26 years under the submitted name of SDB, Inc. and 11 years under the previous name of Southwest Desert Builders. SDB, Inc. 37 years operating within the Phoenix metro area.

1.7 Licenses(s) held by the firm.



1.8 If the firm has more than one office, provide specific information about the parent company and administering branch office. Indicate the type of ownership (corporation, joint venture, limited liability company, sole proprietorship, etc.).

SDB is an Arizona Corporation, our corporate office is located in Tempe, AZ and will be the primary office for administration of this contract.

1.9 Identify which category or categories by dollar range, per job order, your firm is submitting qualifications.

SDB is submitting qualifications for both Category 1 and Category 2.

- JOC Contractor Since 2001
- Over 600+ Educational JOC Projects Completed
- Self Performance Capabilities
- .55 EMR Safety Rating



2.1 Provide a statement of your experience providing job order construction services over the past few years.

SDB was one of the first Arizona JOC contractors selected back in 2001 when the JOC program was first introduced. Since then SDB has completed thousands of JOC projects including work at schools, universities, hospitals, municipalities and counties with a history of success that our references will attest to.

2.2 Provide a list of your job order contracts. Include date of contract, contracting agency contact information, and value of contract.

SDB currently has numerous job order contracts in three states with an average annual volume of over \$45 million in JOC projects.

Date of Contract	Contracting Agency Contact Information	Value of Contract
2014-2018	Arizona Game and Fish Department Fred Bloom • fbloom@azgfd.gov • 623-236-7476	No Limit
2007-2017	Arizona State University Gail Horney • gail.horney@asu.edu • 480-727-2439	\$5M/Year
2014-2018	BuyBoard National Purchasing Cooperative Stacy Burlison • stacy.burlison@tasb.org • 512-206-5806	No Limit
2016-2018	City of Avondale Park, Trail and Landscape Kirk Haines • khaines@avondale.org • 623-333-2411	\$2M/Year
2002-2018	City of Chandler Paula Brown • paula.brown@chandleraz.gov • 480-782-3308	\$1M/Year
2016-2018	City of Mesa Kurt Krause • kurt.krause@mesaaz.gov • 480-644-5528	\$5M/Year
2014-2019	City of Phoenix Mike Montgomery • michael.montgomery@phoenix.gov • 602-534-1393	\$5M/Year
2014-2019	City of Phoenix Aviation Candace Huff • candace.huff@phoenix.gov • 602-273-2076	\$5M/Year
2013-2018	Coconino County Mike Savoy • msavoy@coconino.az.gov • 928-679-8309	No Limit
2015-2018	Fort Worth Independent School District Louis Alonzo • louis.adams@fwisd.org • 817-871-3300	No Limit
2015-2018	Dallas Independent School District Jeff Hagerich • C283@dallasisd.org • 972-925-7367	No Limit
2014-2017	Maricopa County Brian Garcia • garciab@mail.maricopa.gov • 602-506-3246	\$5M/Year
2010-2018	Maricopa County Parks and Recreation Brad Reed • bradreed@mail.maricopa.gov • 602-506-8675	\$5M/Year

Date of Contract	Contracting Agency Contact Information	Value of Contract
2007-2021	Maricopa Integrated Health System Scott Long • scott.long@mihs.org • 602-344-5906	\$3M/Year
2009-2019	Mohave Educational Services Cooperative Deborah Sandoval • deborah@mesc.org • 602-277-4290	No Limit
2015-2017	Northern Arizona University Jessica Ott • jessica.ott@nau.edu • 928-523-4468	\$2M/Year
2016-2019	Premier Healthcare GPO Stephen Rich • stephen_rich@premierInc.com • 704-816-5796	No Limit
2013-2018	Region 4 ESC Scott Verdon • sverdon@tcpn.com • 713-459-6009	No Limit
2012-2017	S.A.V.E. Association	No Limit
2013-2017	Tempe Union High School District Mike Hilgers • mhilgers@tuhsd.k12.az.us • 602-499-9864	No Limit
2013-2019	The Interlocal Purchasing System (TIPS) David Mabe • david.mabe@tips-usa.com • 903-243-4759	No Limit

2.3 Provide a description of your experience working on educational or public sector based projects, working on multiple projects simultaneously, and working during limited time frames such as summer breaks and during a typical school year.

Our proposed team members have worked together previously on numerous projects including many K-12, higher education and public sector job orders. This means you will get a cohesive JOC team that has a proven history of working well together. We have an additional (19) JOC Superintendents and (7) additional JOC Project Managers to support any concurrent workload that may be needed, especially over student breaks/vacations in order to minimize impacts on campus or at any facility. Often times SDB adds a 2nd JOC field supervisor and a night shift to help complete any aggressive schedule. SDB is very flexible, as many of our current school and public clients require SDB to work off hours and weekends to complete their upgrades and renovation work in order to minimize any impact to their normal business operations of their 40 hour work week.

SDB understands that summer work is one of the busiest times of the year for education projects, in order to accommodate work while students are on break. SDB has completed numerous projects during the summer vacation window including projects for Blackwater Community Schools, Glendale UHSD, Tempe USD, Maricopa USD, Phoenix USD, Sunnyside USD, Arizona State (ASU) and Northern Arizona (NAU) Universities. SDB accomodates and completes small projects and utility cutovers during student and faculty Fall/October breaks, Christmas/Holiday breaks, and Spring Breaks as well.

Another portion of SDB’s JOC experience is in the public sector. We have completed many projects for the State of Arizona (ADOT– DMV, ADOA, AZGFD), counties (Maricopa, MIHS, Coconino), and many municipalities (Chandler, Mesa, Phoenix, Gilbert, Goodyear, Glendale, Scottsdale, Tempe, Flagstaff). Many of our public sector projects are upgrades or renovations in live/operational facilities. SDB can work multiple shifts or accelerated work schedules (5-10’s or 6-12’s) to complete the construction work as quickly as possible in order to open the end users new space. We also look at logistics and can phase work by using temporary hard walls and barricades to isolate various parts of a building to keep the public and faculty safe while SDB works behind the scenes. During any one month SDB will typically have 7-10 public sector job orders taking place in the field simultaneously utilizing one full time dedicated JOC field Superintendent on-site for each project.

2.4 Identify the number of JOC projects completed over the past three years and provide the following information:

2.4.1 How many projects were between \$1.00 and \$50,000

557

2.4.3 How many projects were between \$100,001 and \$250,000

68

2.4.5 How many projects were between \$500,001 and \$1,000,000

7

2.4.7 Indicate how many of these projects were completed and quoted using a Unit Price Book

48

2.4.2 How many projects were between \$50,001 and \$100,000

80

2.4.4 How many projects were between \$250,001 and \$500,000

24

2.4.6 How many projects were over \$1,000,000

2

2.4.8 Indicate how many of these projects were completed and quoted using Open Book Pricing

690

3.1 Provide information about the firm's personnel resources (average size of workforce, position classifications, location(s) of personnel)

AVG. SIZE OF WORK FORCE	POSITION CLASSIFICATION	LOCATION(S) OF PERSONNEL
8	JOC Project Managers	Tempe, AZ, Flagstaff, AZ, Portland, OR, Dallas, TX
5	Safety Professionals, QA/QC	Tempe, AZ, Flagstaff, AZ, Portland, OR, Dallas, TX
6	JOC Estimators	Tempe, AZ, Flagstaff, AZ, Portland, OR, Dallas, TX
20	JOC Superintendents	Tempe, AZ, Flagstaff, AZ, Portland, OR, Dallas, TX
201	Craft Workers	Tempe, AZ, Flagstaff, AZ, Portland, OR
6	Project Engineers	Tempe, AZ, Flagstaff, AZ, Portland, OR, Dallas, TX
1	Sustainability Officer	Tempe, AZ

3.2 Include information about support staff (office workers, etc)

SDB's national headquarters is located in Tempe, AZ and is home to robust support staff of thirty plus (30+) team members. These include our Accounting and Payroll Dept., Risk Management (Safety and QA/QC), Human Resources, Warehouse and Equipment, as well as Marketing. All of these home office team members offer support to our JOC project team and customers.

3.3 Provide detailed information describing education, training and qualifications for key personnel (general management, project management, estimator, engineer, construction superintendent, etc.)

SDB CONTRACTING SERVICES	OSHA 30	FIRST AID/CPR	MC DUST CONTROL	ICRA	ACE PM JOC TRAINING	ACE CONSTRUCTION MNGT.	AZ SCHOOL FINGERPRINT CARD	TRENCHING AND EXCAVATION COMPETENT PERSON	YEARS OF INDUSTRY EXPERIENCE
Sal Encinas JOC Project Manager	✓	✓	✓		✓	✓	✓		33
Dave Thompson JOC Superintendent	✓	✓	✓	✓			✓	✓	34
Rick Nealy JOC Superintendent	✓	✓	✓				✓		25
David Dopp Safety Director	✓	✓	✓	✓			✓	✓	20

See project team resumes following this page.



INTRODUCTION

Sal has been in the construction industry for 33 years and with SDB for over 11 years. He has worked as a superintendent, estimator and project manager on projects throughout Arizona and Southern California. In addition to his construction knowledge, Sal also has a Bachelors Degree in Architecture. The majority of his experience has been in educational facilities and high-tech facility renovation work. His responsibilities include project management and coordination of projects, as well as estimate reviews, scheduling, forecasting and budget reporting.

Sal Encinas
JOC Project Manager



EDUCATION

- B.S., Architecture, University of Baja California
- University of Baja California – Project Management & Administration Master Course

TRAINING

- OSHA 30-Hour Trained
- CPR & First Aid Certified
- Maricopa County Air Quality Department 310 Dust Control Certification
- Bilingual (English & Spanish)
- Arizona State University - Alliance for Construction Excellence (ACE) Project Management Certificate
- Arizona State University - Alliance for Construction Excellence (ACE) JOC Certificate

REPRESENTATIVE PROJECTS

ADOT

- BECO Offices TI Downtown Phoenix
- Tucson District Office Remodel

Chandler Unified School District

- Exit Devices and Security Improvements at 13 sites

Casa Grande Elementary School District

- Saguaro Soffit Repairs

Scottsdale Unified School District

- Desert Canyon School Playground Remodel
- Mohave Middle School Teacher's Lounge
- Coronado High Library Renovation

Avondale Elementary School District

- Michael Anderson Annex Improvements
- Lattie Coor West Kitchen and Cafeteria Remodeling
- M. Anderson Library Upgrades

Maricopa Unified School District No. 20

- Maricopa High School Front Office Remodel

Maricopa County Parks & Recreation

- Estrella Park Restrooms #3 & #7 Improvements
- Usery Park Restroom Improvements
- Lake Pleasant Restroom Improvements

Sunnyside Unified School District

- New Walk-in Cooler at Food Services Center
- New Walk-in Cooler and Freezer at Sierra MS
- New Cooler and Walk-in Freezers at Summit View ES
- New Walk-in Cooler and Freezer at Apollo MS

San Carlos Unified School District

- San Carlos High School Remodel
- District-wide Projector Installations
- Cafeteria Remodel
- Multimedia Room Remodel/Upgrade
- Sports Field Lighting Installations

Glendale Elementary School District

- Discover Elementary Kitchen Renovation
- New Walk-in Freezers

Globe Unified School District

- Mofford Activity Center Stairs Replacement

Mesa Public Schools

- Edison Elementary Remodeling

Phoenix Union High School District

- Walk-in Freezers
- Fueling Station

Washington Elementary School District

- R.E. Miller Elementary Office Remodel
- Sunnyslope School Gym Remodel
- R.E. Miller Elementary School Renovation
- Cactus Wren School Renovation

West Pharmaceuticals

- Tool Conversion Clean Room

Yuma Union High School District

- New Walk-in Freezer at Child Nutrition
- Yuma High School Culinary Arts Lab Remodel

INTRODUCTION

Rick has been in the construction industry for 25 years and with SDB for 24 years. His vast array of JOC construction projects including extensive educational (K-12) and municipal facility experience has led to a proven track record of safety and efficiency. Responsibilities include supervision of SDB personnel, coordination and scheduling of subcontractors, quality control, daily documentation and safety management.

EDUCATION

- Carpenters Apprenticeship Program

TRAINING

- OSHA 30-Hour Trained
- CPR & First Aid Certified
- Maricopa County Air Quality Department 310 Dust Control Certification
- Southwest Safety Training Alliance (SSTA) Certified
- PSHIA Airport Badged



REPRESENTATIVE PROJECTS

Apache Junction Unified School District

- High School Culinary Kitchen SES Replacement

Yuma Union High School District

- New Walk-in Freezer at Child Nutrition
- Yuma High School Culinary Arts Lab Remodel

Sunnyside Unified School District

- New Walk-in Cooler at Food Services Center
- New Walk-in Cooler and Freezer at Sierra MS
- New Cooler and Walk-in Freezers at Summit View ES
- New Walk-in Cooler and Freezer at Apollo MS

Avondale Elementary School District

- Lattie Coor West Cafeteria/Kitchen Remodel

Tolleson Union High School School District

- Cafeteria Remodel
- Culinary Arts Kitchen Wall Modification

Glendale Elementary School District

- Discovery Elementary Kitchen Renovation

Arizona State University

- OKED Centerpoint 2nd and 3rd Floor TI
- Memorial Union Plaza Canopies

City of Phoenix

- East Garage HVAC
- East Garage 4th Floor Repairs
- Phoenix Convention Center DAS 4G Room Build-out
- Heritage Parking Garage

Arizona Department of Public Safety

- Various Office Remodels

Arizona Department of Transportation

- Tucson District Office Remodel
- DMV Improvements
- Tucson Security Improvements
- Marble Canyon Restroom Remodel

Arizona Department of Veteran Services

- Security Improvements in Tucson
- Multiple Ramadas in Tucson

City of Goodyear

- Courthouse Improvements
- Police and Fire Department Administration Building Remodel

INTRODUCTION

Dave has been in the construction industry for 34 years. He has extensive educational and municipal facility experience. Dave's project focus while at SDB has been on JOC renovation work. He is familiar with maintaining a low profile jobsite, tight schedules and phasing public work.



TRAINING

- OSHA 30-Hour Trained
- CPR & First Aid Certified
- Infection Control Risk Assessment (ICRA) Certification
- Southwest Safety Training Alliance (SSTA)
- Maricopa County Air Quality Department 310 Dust Control Certification
- Numerous Site-Specific Cleanroom Protocol Training Programs



REPRESENTATIVE PROJECTS

Maricopa Unified School District No. 20

- Maricopa High School Front Office Remodel

Scottsdale Desert Mountain High School

- Cafeteria Remodel including Kitchen TI and Dining Area Addition
- New Library Chiller System Installation

Mesa Public Schools

- (3) Physical Education Building/Gym Remodels

Blackwater Community School

- Blackwater Community School Carpet Replacement

Maricopa County Parks & Recreation

- Estrella Park Restrooms #3 & #7 Improvements
- Usery Park Restroom Improvements
- Lake Pleasant Restroom Improvements

Town of Paradise Valley

- Fire Station #92 New Build (High End, Class A Space)

ADOT

- BECO Offices TI Downtown Phoenix

BCBG Maxareia

- Demolition and TI of Retail Storefront and Restrooms

Firehouse Subs

- Kitchen, Dining Area and Restroom TI

Motorola

- MOS 12 - RAF, Walls, Ceilings and Tool Install
- Flat Panel, Interstitial, RAF, Walls, Ceilings and Tool Install
- High-end Kitchen, Dining Area , Concierge and Retail Storefront (Starbucks) Remodel

USAA

- 375,000 SF of Raised Access Floors

Private Semiconductor Manufacturer

- Fab 12 Cleanroom, Interstitial, Walls, Ceilings and Tool Install
- Fab 42, Interstitial Drops, Walls, Ceilings and HVAC Plenum Install

Hawaiian Tanning Salon

- Retail Storefront and Office TI

Origins

- Retail Storefront and Restroom TI

Wells Fargo

- 275,000 SF of Raised Floor Installed at Chandler

West Pharmaceuticals

- Tool Conversion Clean Room

INTRODUCTION

Ayoka has been in the construction industry for 16 years and with SDB for over 9 years. Ayoka supports the project management team and is a liaison for contact among departments, on-site personnel, subcontractors and clients. Ayoka coordinates, tracks and disseminates project development information, documentation, new programs, close out procedures and ongoing follow-up. She has advanced skills and knowledge of MS Office, MS Project, Spectrum Accounting and Project Management and proprietary SDB software. Ayoka handles multiple priorities, detailed work and document control deadlines. She is analytical, and possesses excellent communication and interpersonal skills as she interacts with multiple departments and works independently as an integral part of your project team.



TRAINING

- American Institute, Legal Secretary Studies

REPRESENTATIVE PROJECTS

ADOT

- BECO Offices TI Downtown Phoenix
- Tucson District Office Remodel

Chandler Unified School District

- Exit Devices and Security Improvements at 13 sites

Casa Grande Elementary School District

- Saguaro Soffit Repairs

Scottsdale Unified School District

- Desert Canyon School Playground Remodel
- Mohave Middle School Teacher's Lounge
- Coronado High Library Renovation

Avondale Elementary School District

- Michael Anderson Annex Improvements
- Lattie Coor West Kitchen and Cafeteria Remodeling
- M. Anderson Library Upgrades

Maricopa Unified School District No. 20

- Maricopa High School Front Office Remodel

Maricopa County Parks & Recreation

- Estrella Park Restrooms #3 & #7 Improvements
- Usery Park Restroom Improvements
- Lake Pleasant Restroom Improvements

Sunnyside Unified School District

- New Walk-in Cooler at Food Services Center
- New Walk-in Cooler and Freezer at Sierra MS
- New Cooler and Walk-in Freezers at Summit View ES
- New Walk-in Cooler and Freezer at Apollo MS

San Carlos Unified School District

- San Carlos High School Remodel
- District-wide Projector Installations
- Cafeteria Remodel
- Multimedia Room Remodel/Upgrade
- Sports Field Lighting Installations

Glendale Elementary School District

- Discover Elementary Kitchen Renovation
- New Walk-in Freezers

Globe Unified School District

- Mofford Activity Center Stairs Replacement

Mesa Public Schools

- Edison Elementary Remodeling

Phoenix Union High School District

- Walk-in Freezers
- Fueling Station

Washington Elementary School District

- R.E. Miller Elementary Office Remodel
- Sunnyslope School Gym Remodel
- R.E. Miller Elementary School Renovation
- Cactus Wren School Renovation

West Pharmaceuticals

- Tool Conversion Clean Room

Yuma Union High School District

- New Walk-in Freezer at Child Nutrition
- Yuma High School Culinary Arts Lab Remodel

INTRODUCTION

David has been in the construction industry for 20 years and with SDB for over 11 years. David supervises a team of safety specialists responsible for safety compliance at each job site. His department provides on-going training for site staff and subcontractors. David's proven leadership to coordinate safety protocol with site management, superintendents and clients as well as federal, state and local regulatory agencies has earned SDB a low Safety EMR of .55. David is an approved instructor for both OSHA 500 and 501 industry standards giving him the ability to instruct OSHA 30 training for subcontractor supervision and OSHA 10 training for their site personnel. David also offers training classes for First Aid and Safety Compliance and Quality Control as part of SDB's subcontractor development program.



SUMMARY OF QUALIFICATIONS

- Safety Program Management which includes training, safety and health compliance to protect employees and the company against harm and to maintain safe working conditions.
- Proven leadership to coordinate safety protocol with site management, superintendents and clients as well as federal, state and local regulatory agencies.



TRAINING

- ComTrain Trainer for Tower Safety and Rescue
- Southwest Safety Training Alliance Trainer (reg.# E-219)
- Fall Protection / Fall Arrest Training
- OSHA Hazardous Communications
- Excavation Competent Person Trainer
- OSHA Confined Space Entry Trainer
- OSHA Forklift Train the Trainer
- OSHA Safety Management
- University of California, San Diego: OSHA 500 Construction Industry
- University of California, San Diego: OSHA 501 General Industry
- Infection Control Risk Assessment (ICRA) Training
- U.S. Army Corps of Engineers Construction Quality Management (CQM) Certification
- Maricopa County Air Quality Department 310 Dust Control Certification

PROFESSIONAL AFFILIATIONS

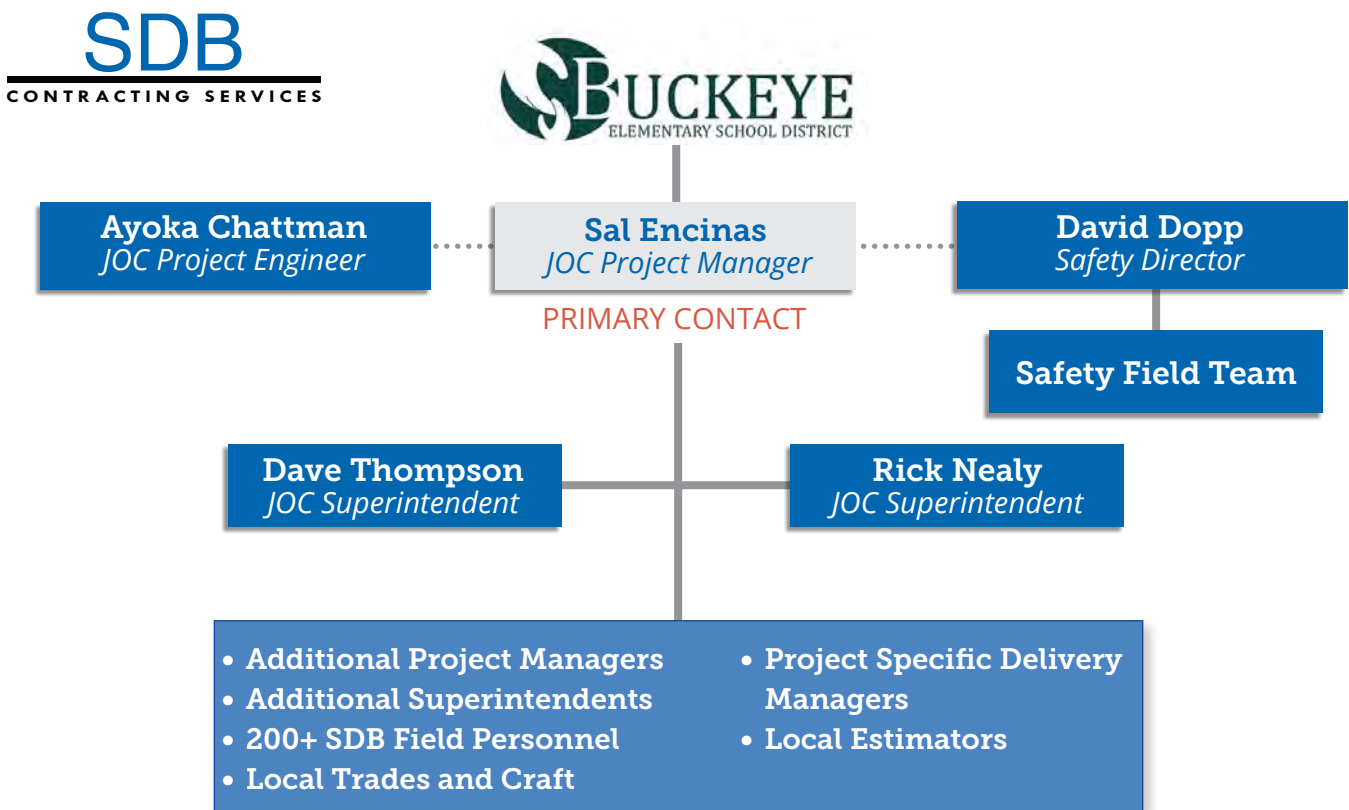
- Southwest Safety Training Alliance Member
- National Association of Tower Erectors Member

3.4 Describe your plan for personnel recruitment.

Before we start recruiting personnel we look to our staff of over 250 office and field personnel. If we are understaffed or need to increase workforce on the jobsite we first factor our in-house personnel. SDB has vast resources that include project management, scheduling systems and a resource of subcontractors that are able to respond to multiple job orders at the same time. Our affiliation with the Local Carpenters 1912 Union allows us to increase our work force quickly with quality personnel when needed.

SDB has been performing facility construction contracts throughout Arizona since 1980 and has a database of over 650+ prequalified subcontractors. We have multiple subcontractors per trade specialty that understand the nature of educational and public JOC work and are continually utilized because of their successful performance and quality of work. Our prequalified subcontractors have been in business from 5-35 years and have crews with State of Arizona fingerprint/background clearance pursuant to ARS 41-1758.

3.5 Provide an organizational chart for your firm.



3.6 Identify the primary contact person who will represent the firm and interface with District facility group.

Sal Encinas, JOC Project Manager
 Phone: (602) 818-7385
 Fax: (480) 967-5841
 Email: sal.encinas@sdb.com

General Terms & Conditions Acceptance Form

Place after Tab 3

Signature on page thirty-four certifies complete acceptance of the General Terms and Conditions in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the General Terms and conditions:

- We take no exceptions/deviations to the general terms and conditions
(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

- We take the following exceptions/deviations to the general terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general terms and conditions that you are talking exceptions/deviations to. Clearly state if you are adding terms and conditions to the general terms and conditions. Provide details on your exceptions/deviations below:

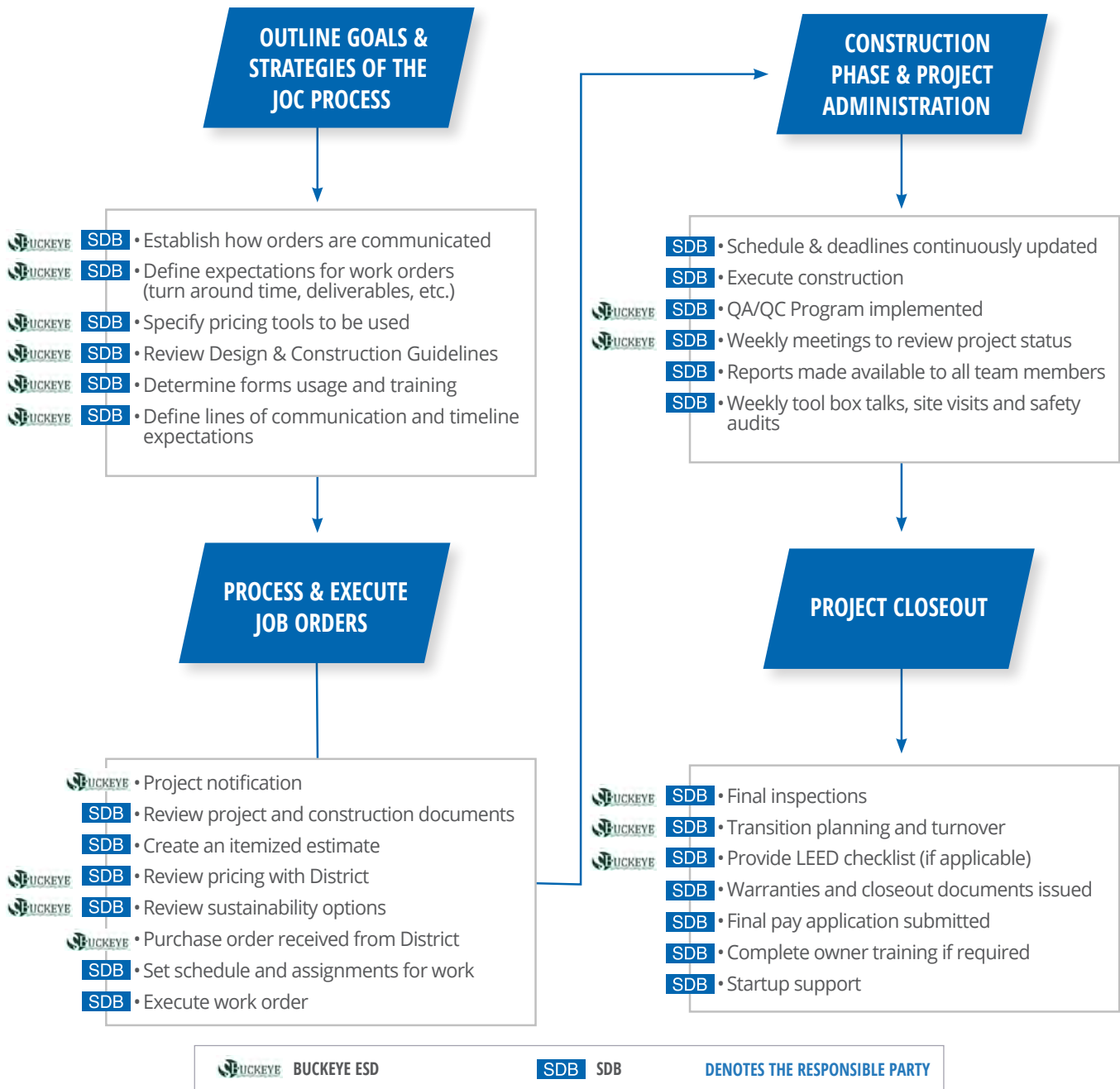
(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Buckeye Elementary School District shall be the sole judge on the acceptance of exceptions/deviations and Buckeye’s decision shall be final.)

4.1 Contract Management Plan

4.1.1 Provide a statement of your plan for performing and managing the work.

Our JOC experience has afforded us the knowledge to assemble a streamlined system for executing JOC projects. The flowchart below illustrates the processes we use for managing job orders and the steps taken to implement and execute construction. These processes have been refined over the years and have proven to be successful for our contract partners.

JOC Performance and Management Plan Flowchart



4.1.4 Provide your plan for responding to and performing multiple job orders at the same time.

With over 37 years of facilities work and having performed over thousands of projects each year, SDB has the experience to handle multiple construction projects performed at the same time in different locations.

When new work orders are received our JOC Project Manager will respond to the job order by referencing his master schedule and aligning his Superintendent with the proper workforce of subcontractors to perform the job. SDB currently has (19) additional JOC Superintendents available to manage any concurrent projects received.

SDB has over 250 qualified and experienced office and field personnel available that include project management, scheduling and a resource of subcontractors that have a history of responding to multiple job orders at the same time. Our affiliation with the Arizona Carpenters Union allows us to increase our work force with quality personnel quickly when needed.

4.1.5 Explain what limitations you have geographically or in the number of simultaneous job orders.

SDB does not foresee any limitations geographically nor with simultaneous job orders. Company-wide SDB has been performing thousands of projects each year. In our busiest year we performed over 8,000 projects across the State of Arizona.

4.1.6 Describe firm's philosophy on self-performing any of the trade work.

SDB is unique in the breadth of work we are able to self perform, however, our first test is always "what is best for the project" when deciding the subcontracting strategy. Our ability to self perform multiple scopes gives us a specific knowledge of costs and logistics for this work and allows us to supplement the work when a subcontractor does not meet obligations. Often a scope is small such as re-working one or two interior doors and in a busy market it can be a challenge to generate subcontractor interest and get the best price for the District. In these cases, our crews can complete the work at the right price and quality to keep the project on schedule. In civil work, the unknowns can be a large factor and working with the District we may jointly decide that the best way to limit risk is to self perform excavation or utilities and carefully expose the area to determine existing utility interferences. Having this ability and option is a huge benefit to the project and the District, and is only used when it benefits the project and we jointly agree on a direction.

37 YEAR HISTORY OF SELF PERFORMANCE SERVICES

Self performing carpentry, civil and structural services including:

- Concrete
- Framing
- Drywall
- Acoustic Ceiling Systems
- Doors and Hardware
- Scaffolding
- Partitions & Accessories
- Modular Furniture
- Custom Steel Fabrication
- Excavation
- Millwork and Casework
- Rigging
- Site Utilities



How This Helps Our Clients:

- Helps expedite project schedules
- Reduces labor costs by keeping the work "in-house"
- Quality work is performed by experienced personnel

4.2 Quality Management Plan

4.2.1 Explain how you set goals and monitor the performance of your company.

SDB wants to be the best JOC contractor and we strive to go that extra step. We continually track performance in a number of ways. We send out surveys to our customers who choose to participate on an annual basis to evaluate performance. This feedback is used as a tool to improve our contracting performance. Also, every SDB employee sets yearly goals with their supervisor and the SDB management completes annual reviews and feedback to monitor their progress.

4.2.2 Explain how you inspect the work to ensure quality.

As projects are proceeding, SDB JOC Superintendents check all work being performed utilizing our custom Q.C. smartphone app to make sure everything is being done correctly from the start. If they find something is not up to our standards they will correct it on the spot or make the subcontractor correct it noting the resolution or deficiency in the weekly logs. The SDB JOC Project Manager also performs inspections and when the job is near or at completion both the Superintendent and Project Manager review the project. Then we have the customer and/or the design professional review the project to make sure it meets with their approval. If necessary, a punchlist of items that need improvement is created and ultimately a final-walk through is scheduled with the owner or inspectors to verify the project remedies. All of these “check point” procedures are entered and reported into our Construction Management System.

SDB utilizes a quality assurance and control system that outlines practices, procedures and sets standards for personnel per the customer’s guidelines and SDB’s internal performance tracking. The plan outlines:

- Project Quality Reviews
- Quality Assurance
- Roles and Responsibilities
- Escalation Plan
- Project Audits
- Project Monitoring
- Project Deliverables
- Quality Plan Approvals

Quality is Built-In During Preconstruction

PURPOSE: Assure conformance to standards, drawings and specifications.

VERIFY:

- Material Quality
- Equipment as Specified
- Product Quality
- Approval of Subcontractor
- Submittals
- Schedule of Long Lead Items
- Color and Finish as Intended
- Accurate Shop Drawings

Material Inspection for Quality

PURPOSE: Assure quality, accuracy of purchased materials, and provide input into supplier rating system.

VERIFY:

- On time delivery
- Correct quantity
- Correct materials
- Backordered materials
- Defect free
- Correct packaging
- No damage during shipping

Quality During Construction

PURPOSE: Assure conformance to standards, drawings and specifications, along with manufacturers recommended best practices.

VERIFY:

- Safety
- Workmanship
- Product Quality
- Materials
- Schedule
- Protocol
- Service is being provided as agreed

Final Inspection For Quality

Same as construction, plus the following:

ASSURE:

- All work is completed
- All deliverables completed
- Goal of zero customer punch list

Customer Survey

Evaluate customer satisfaction, determine status and define requirements for improvement. Summarize data and report to management. Update trends and progress.

4.2.3 Explain how you stay on schedule.

Our scheduling system keeps everyone up-to-date on project activities. It also provides accountability for tasks and materials that we track. At the start of each project, SDB conducts a planning session where we define specific project goals. These goals account for the scheduling, budget, quality control and safety of a project. We then create a Master Schedule that outlines all phases of construction and project delivery dates.

Once construction begins, SDB's Superintendents create a three week look ahead schedule each week. This schedule identifies, in detail, the project activities for the current week and the upcoming two weeks. The schedule is based on input from subcontractors on-site and identifies any factors that affect construction. SDB discusses the three week look ahead schedule at the weekly subcontractors and Owners meetings. These on-site meetings are incorporated into the Master Project Schedule at the end of every month. On shorter projects the 3-week schedule is often used as the master. We meet daily with our subcontractors. Discussing the schedule continuously creates buy in and keeps our projects on track.

SDB also utilizes procurement, submittal and RFI logs to track job activities. Tracking these critical components of a project helps reduce delays and identify solutions. Procurement and submittal logs show each component of construction. These logs provide the means to track construction materials and equipment from the submittal approval to their arrival and installation on-site.

4.2.4 Explain your complaint and dispute resolution procedure.

We are a service oriented general contractor with our aim to perform to our client's satisfaction. If any disputes arise, our approach is to resolve them at the field level. We qualify disputes by backtracking and reviewing the processes that led to the dispute. SDB will discuss remedies to resolve the disputes with you and hold the parties involved accountable.

SDB establishes who, what, when and why for all concerns that may lead to cost or schedule impacts. This allows us to immediately identify the cause and begin the correction process. All that can be asked of a true partnership is that the partners review the data, assess the information and remedy the situation quickly and without prejudice. We always strive to resolve any project issues at the lowest possible level.

4.3 Subcontractor Management Plan

Describe the firm's subcontractor management to include the following:

4.3.1 Subcontractor Selection Plan using both qualifications and cost as a selection approach (District/Public Entity requires that at least three subcontractors shall be solicited for all work including self-performed work).

Subcontractor Selection Plan

Subcontractor selection will be determined based on qualifications or a combination of qualifications and pricing, but never based on pricing alone. Our subcontractor selection plan conforms with ARS Title 34 requirements.

- **MASTER PROJECT SCHEDULE**
Detailed tasks and milestones from design and permitting through construction completion.
- **THREE-WEEK LOOK AHEAD SCHEDULE**
A three-week look at upcoming construction activities identifying tasks and deliverables.
- **PROJECT DAILY REPORT**
Notes daily activity outlining work performed, subcontractor performance, inspections, deliveries, etc.
- **MEETING MINUTES**
This report details action items from project meetings.



Implementation

When a task order is presented to SDB, we will evaluate the trades needed and look to our database of prequalified subcontractors to fulfill the project requirements. If we identify a specialty trade service that SDB does not have a subcontractor for in our database, then we will send prequalification packages to potential subcontractors.

Once SDB has a proposed list of prequalified subcontractors created, the list will be provided to the owner for your review and approval. Upon the approval of subcontractors by the owner, SDB will issue subcontracts binding the subcontractors to all applicable terms and conditions set forth in the original contract documents. Our prequalified subcontractors are selected based on:

- Safety record
- Past work performance on similar K-12 projects
- Proposed staff qualifications and availability
- References
- Ability to meet schedule/workload
- Financial stability
- Bonding capacity and insurance limits
- Company history
- Litigation and claim history
- Disadvantaged Business Enterprise status
- JOC experience

Managing the Subcontractor Selection Process

Bid packages are distributed to prequalified subcontractor candidates that document the required scope of work for each trade and outline schedules and site constraints. SDB will coordinate job walks, instructions to bidders, bid forms and subcontractor interviews as part of the selection process. To ensure a minimum of three bids per trade, SDB will solicit at least 3 to 5 subcontractors per trade specialty that understand the nature of JOC work and are successful because of their safety record, on time performance and quality of work.

4.3.2 Subcontractor recruitment.

SDB has been performing facility construction contracts since 1980 and has a database of over 650+ prequalified subcontractors. We have multiple subcontractors per trade specialty that understand the nature of JOC work and are continually utilized because of their successful performance and quality of K-12 work. Our prequalified subcontractors have been in business from 5-35 years.

Our clients' small projects are almost always fully funded and ready to go, which helps in obtaining subcontractor participation - thus giving our clients the best market value. To ensure a minimum of three bids per trade, SDB will solicit our prequalified subcontractor specialty trades that understand the nature of JOC work or that specific facility and are successful because of their safety record, on time performance and quality of work.

4.3.3 Controversies and claims related to work performed by subcontractors.

SDB has a track record of completing work without claims. Should controversies arise our first step is to address any issues by reviewing the work that was performed and identifying the deficiency. SDB's on-site JOC Superintendent has the experience to identify flaws in workmanship or construction methods that would be considered unacceptable. Very rarely do we find that a subcontractor will take an insubordinate stance when we approach issues of quality. Our JOC Superintendents are able to remedy the situation without having to resort to alternate resolutions. If there ever was an issue with one of our subcontractors not performing, SDB's self performance capabilities would allow us to step in and supplement most subcontracting.

5.1 Provide audited financial statements representing the past two (2) years. Provide BalanceSheets and the Statement of Income and retained earnings.

Financial statements have been included in a separate sealed envelope.



5.2 Provide a letter from your bonding company indicating the ability to bond this project, the firm's maximum cumulative bonding limit, and your current bonding available capacity.



535 E. McKellips Rd
Suite 129
Mesa, AZ 85203-2566

Phone: 480-968-0100
Fax: 480-968-4043

www.cbibonding.com

August, 21st, 2017

Re: SDB, Inc.

To Whom It May Concern:

It is my understanding that our client, **SDB, Inc.**, may be interested in submitting a bid proposal to you in connection with the captioned project. Please be advised that we have done business with this fine company for over 20 years, and during that time have found them to be both an excellent contractor as well as a firm exhibiting a high degree of integrity in all of their dealings.

At the present time, **SDB, Inc.** has a single bond line of \$10,000,000 with an aggregate of \$35,000,000. This should not be construed as the maximum amount their surety would approve, but has satisfied their needs in the past. If Performance and Payment bonds are issued, they will each cover 100% of the contract sum until contractual obligations have been satisfied.

Please understand that issuance of any bond is a matter between Liberty Mutual Insurance Company and **SDB, Inc.** and we assume no liability to you or any third party if for any reason we do not execute final bonds.

SDB, Inc. is a valued client of CBI Bonding, Inc. and Liberty Mutual Insurance Company, an "A" rated company by *A. M. Best*. Liberty Mutual Insurance Company is listed in the Treasury Department *Circular 570* with a bond limit of \$1,373,795,000. Should you have any questions or require further information, please do not hesitate to contact the undersigned.

Regards,

A handwritten signature in black ink that reads "Barry R. Farr".

Barry R. Farr, Attorney-in-Fact for Liberty Mutual Insurance Company

BRF/slb

5.3 Provide a certificate of insurance indicating your firm's insurance coverage. A sample certificate may be provided. However, before any work is initiated, the successful contractor must provide a certificate that names the District/ Public Entity Member as additional insured.

See sample certificate of insurance provided within Tab 6, Responsiveness.

5.4 Provide a letter from your firm's insurance company stating the Workers' Compensation Experience Modification Rate (EMR) for the past three (3) years. The letter shall be on the insurance company's letterhead and shall be signed by an appropriate individual employed by the insurance company.



March 27, 2017

To Whom It May Concern

RE: SDB, Inc.
Experience Modification History

Listed below please find the experience modification history for SDB, Inc.

4/1/17-18	.55
4/1/16-17	.53
4/1/15-16	.49

Should you have any questions, please feel free to call this office.

Sincerely,

Raquel Alessio

Raquel Alessio
Account Executive
602-393-3535

East Gateway Center
4646 East Van Buren Street, #200
Phoenix, Arizona 85008
P : 602.273.1625
F : 602.273.0212
W : Insurica.com

5.5 Identify the current total dollar value of awarded construction work currently being managed by the local office. Identify the total number of direct employees of local office supporting construction value noted above. Identify your firm's current available bonding capacity.

The current total dollar value of awarded construction work being managed by the local office is \$45,000,000. The total number of direct employees of the local office supporting the construction value noted is 170. SDB's current available bonding capacity is \$35,000,000.

5.6 Identify any judgments or liens against your firm within the past three years.

There have been no judgements or liens against SDB within the past three years.

5.8 Identify any deficiency orders issued against the prime contractor by the Arizona Register of Contractors over the past three years.

There have been no deficiency orders issued against SDB by the Arizona Registrar of Contractors over the past three years.

5.7 Identify any current unresolved bond claims against the offeror.

There are no unresolved bond claims against SDB.

5.9 Identify any filing under the U.S. Bankruptcy Code over the past three years.

There has been no filing under the U.S. Bankruptcy Code over the past three years.

Special Terms & Conditions and Scope of Work Acceptance Form

Place after Tab 5

Signature on page thirty-four certifies complete acceptance of the Special Terms and Conditions and Scope of Work and Specifications in this solicitation, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the General Terms and conditions:



We take no exceptions/deviations to the special terms and conditions and scope of work and specifications.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)



We take the following exceptions/deviations to the special terms and conditions and scope of work and specifications. All exceptions/deviations must be clearly explained. Reference the corresponding special terms and conditions and/or and scope of work and specifications that you are talking exceptions/deviations to. Clearly state if you are adding terms and conditions to the special terms and conditions. Provide details on your exceptions/deviations below:

(Note: Unacceptable exceptions shall remove your proposal from consideration for award. Buckeye Elementary School District shall be the sole judge on the acceptance of exceptions/deviations and Buckeye's decision shall be final.)

OFFER AND ACCEPTANCE

The Undersigned hereby offers and agrees to furnish the material, service or construction in compliance with all terms, conditions, specifications, and amendments in the Solicitation and any written exceptions in the offer.

Arizona Transaction (Sales) Privilege Tax License No.:
07-237297

Federal Employer Identification No. 94-2705363

Tax Rate: 5.265 %

SDB, Inc.
 Company Name

1001 S. Edward Drive
 Address

Tempe AZ 85281
 City State Zip

For clarification of this offer, contact:

Name: Craig Schmidt

Phone: (480) 967-5810 ext. 243

Fax: (480) 967-5841

E-Mail: craig.schmidt@sdb.com



Signature of Person Authorized to Sign Offer

Craig Schmidt
 Printed Name

Vice President
 Title

CERTIFICATION

By signature in the Offer section above, the offeror certifies:

1. The submission of the offer did not involve collusion or other anti-competitive practices.
2. The offeror shall not discriminate against any employee or applicant for employment in violation of State Executive Order 99-4, 2000-4 or A.R.S. §§ 41-1461 through 1465.
3. The offeror has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted offer. Failure to provide a valid signature affirming the stipulations required by this clause shall result in rejection of the offer. Signing the offer with a false statement shall void the offer, any resulting contract and may be subject to legal remedies provided by law.
4. The Offeror warrants that it and all proposed subcontractors will maintain compliance with the Federal Immigration and Nationality Act (FINA), A.R.S. §§ 41-4401 and A.R.S., §§ 23-214 and all other Federal immigration laws and regulations related to the immigration status of its employees which requires compliance with federal immigration laws by employers, contractors and subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.
5. In accordance with A.R.S. §§ 35-392, the Offeror is in compliance and shall remain in compliance with the Export Administration Act.
6. In accordance with A.R.S. §§ 35-391, the Offeror does not have scrutinized business operations in Sudan.
7. In accordance with A.R.S. §§ 35-393, the Offeror does not have scrutinized business operations in Iran.
8. In accordance with A.R.S. §§ 15-512, the offeror shall comply with fingerprinting requirements unless otherwise exempted.
9. Boycott of Israel Per A.R.S. 35-393, the District is prohibited from purchasing from a company that is in violation of the

<p>Israel Boycott Divestments. ACCEPTANCE OF OFFER</p> <p>The offer is hereby accepted.</p> <p>The Contractor is now bound to sell the materials or services listed by the attached contract and based upon the solicitation, including all terms, conditions, specifications, amendments, etc., and the Contractor's Offer as accepted by the School District/public entity.</p> <p>This contract shall henceforth be referred to as Contract No. <u>17-003</u>.</p> <p>The Contractor has been cautioned not to commence any billable work or to provide any material or service under this contract until Contractor receives purchase order, contract release document, or written notice to proceed.</p> <p style="text-align: center;">Awarded this _____ day of _____</p> <p>20_____</p> <p style="text-align: center;">AUTHORIZED SIGNATURE</p>
--

**MINORITY/WOMEN BUSINESS ENTERPRISE (MWBE) AND
HISTORICALLY UNDERUTILIZED BUSINESSES (HUB)**

Bidding companies that have been certified by the State of Arizona as Historically Underutilized Business (HUB) or Minority/Women Business Enterprise (MWBE) entities are encouraged to indicate their HUB and MWBE status when responding to this Bid Invitation.

Vendor certifies that this firm is a MWBE (Required by some participating agencies) Yes No
Vendor certifies that this firm is a HUB (Required by some participating agencies) Yes No

Please scan a copy of MWBE and/or HUB certification letter and the percentage of your business with MWBE and/or HUB suppliers, if applicable, in your bid response in the Response Attachments section.

I, the authorized representative for the company named below, certify that the information concerning residency certification, and MWBE and HUB certifications have been reviewed by me and the information furnished is true to the best of my knowledge.


Contractor's Name/Company Name: SDB, Inc.

Address, City, State, and Zip Code: 1001 S. Edward Drive, Tempe, AZ 85281

Phone Number: 480-967-5810 Fax Number: 480-967-5841

Printed Name and Title of Authorized Representative: Craig Schmidt, Vice President

Email Address: craig.schmidt@sdb.com

Signature of Authorized Representative: 

Date: 8/24/2017

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

SDB, Inc.
Company Name


Signature of Authorized Company Official

Craig Schmidt, Vice President
Printed Name

8/24/2017
Date

EDGAR CERTIFICATIONS

The following certifications and provisions are required and apply when a District/Public Entity/SAVE Member expends federal funds for any contract resulting from this procurement process. Accordingly, the parties agree that the following terms and conditions apply to the Contract between the District, SAVE Member and awarded Vendor ("Vendor") in all situations where Vendor has been paid or will be paid with federal funds:

(A) Contractor Violation or Breach of Contract Terms

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when the District/SAVE Member expends federal funds, the District reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

(B). Termination for Cause or Convenience

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when the District/SAVE Member expends federal funds, the District/SAVE Member reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Vendor in the event Vendor fails to: (1) meet schedules, deadlines, and/or delivery dates within the time specified in the procurement solicitation, contract, and/or a purchase order; (2) make any payments owed; or (3) otherwise perform in accordance with the contract and/or the procurement solicitation. The District/SAVE Member also reserves the right to terminate the contract immediately, with written notice to vendor, for convenience, if the District/SAVE Member believes, in its sole discretion that it is in the best interest of the District/SAVE Member to do so. Vendor will be compensated for work performed and accepted and goods accepted by the District/SAVE Member as of the termination date if the contract is terminated for convenience of the District/SAVE Member. Any award under this procurement process is not exclusive and the District/SAVE Member reserves the right to purchase goods and services from other vendors when it is in the District/SAVE Member best interest.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

(C). Equal Employment Opportunity

Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when the District/SAVE Member expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does Vendor agree to abide by the above? YES CKS Initials of Authorized Representative of Vendor

(D). Davis-Bacon Act

When required by Federal program legislation, contractor agrees that, for all prime construction contracts in excess of \$2,000, contractor shall comply with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. Current prevailing wage determination issued by the Department of Labor are available at www.wdol.gov. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. Contractor further agrees that it shall also comply with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the

EDGAR CERTIFICATIONS

construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The District/SAVE Member must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when the District/SAVE Member expends federal funds during the term of an award for all contracts and subgrants for construction or repair, Vendor will be in compliance with all applicable Davis-Bacon Act provisions.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

(E). Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)

Where applicable, all contracts awarded in excess of \$100,000 that involve the employment of mechanics or laborers, Contractor agrees to comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor is required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when the District/SAVE Member expends federal funds, Vendor certifies that Vendor will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by the District/SAVE Member resulting from this procurement process.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

(F). Rights to Inventions Made Under a Contract or Agreement

If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by the District/SAVE Member, Vendor certifies that during the term of an award for all contracts by the District/SAVE Member resulting from this procurement process, Vendor agrees to comply with all applicable requirements as referenced in Federal Rule (6) above.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

(G) Clean Air Act and Federal Water Pollution Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to Federal Rule (G) above, when federal funds are expended by the District/SAVE Member, Vendor certifies that during the term of an award for all contracts by the District/SAVE Member resulting from this procurement process, Vendor agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

(H) Debarment and Suspension

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the

EDGAR CERTIFICATIONS

names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by the District/SAVE Member, Vendor certifies that during the term of an award for all contracts by the District/SAVE Member resulting from this procurement process, Vendor certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

(I) Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by the District/SAVE Member, Vendor certifies that during the term and after the awarded term of an award for all contracts by the District/SAVE Member resulting from this procurement process, the vendor certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

- (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by the District/SAVE Member for any contract resulting from this procurement process, Vendor certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. Vendor further certifies that it will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When the District/SAVE Member expends federal funds for any contract resulting from this procurement process, Vendor certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

CERTIFICATION OF EQUAL EMPLOYMENT STATEMENT

EDGAR CERTIFICATIONS

It is the policy of the District/SAVE Member not to discriminate on the basis of race, color, national origin, gender, limited English proficiency or handicapping conditions in its programs. Vendor agrees not to discriminate against any employee or applicant for employment to be employed in the performance of this Contract, with respect to hire, tenure, terms, conditions and privileges of employment, or a matter directly or indirectly related to employment, because of age (except where based on a bona fide occupational qualification), sex (except where based on a bona fide occupational qualification) or race, color, religion, national origin, or ancestry. Vendor further agrees that every subcontract entered into for the performance of this Contract shall contain a provision requiring non-discrimination in employment herein specified, binding upon each subcontractor. Breach of this covenant may be regarded as a material breach of the Contract.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

the District/SAVE Member has a preference for domestic end products for supplies acquired for use in the United States when spending federal funds (purchases that are made with non-federal funds or grants are excluded from the Buy America Act). Vendor certifies that it is in compliance with all applicable provisions of the Buy America Act.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Vendor agrees that the District's Inspector General or any of their duly authorized representatives shall have access to any books, documents, papers and records of Vendor that are directly pertinent to Vendor's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTRS

Vendor agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does Vendor agree? YES CKS Initials of Authorized Representative of Vendor

VENDOR AGREES TO COMPLY WITH ALL APPLICABLE FEDERAL, STATE, AND LOCAL LAWS, RULES, REGULATIONS, AND ORDINANCES. IT IS FURTHER ACKNOWLEDGED THAT VENDOR CERTIFIES COMPLIANCE WITH ALL PROVISIONS, LAWS, ACTS, REGULATIONS, ETC. AS SPECIFICALLY NOTED ABOVE.

Vendor's Name: SDB, Inc.

Address, City, State, and Zip Code: 1001 S. Edward Drive, Tempe, AZ 85281

Phone Number: (480) 967-5810 Fax Number: (480) 967-5841

Printed Name and Title of Authorized Representative: Craig Schmidt, Vice President

Email Address: craig.schmidt@sdb.com

Signature of Authorized Representative: 

Date: 8/24/2017

NON-COLLUSION

State of Arizona

County of Maricopa

Craig Schmidt
Name

Vice President
Title

SDB, Inc.
Company Name

As an authorized representative of the persons, corporation, or company who makes the accompanying Proposal, and having first been duly sworn, I hereby depose and state as follows:

The accompanying Proposal is genuine, and such Offer is neither a sham nor collusive, nor is such Offer made in the interest or on behalf of any person or corporation not named herein.

The Offeror has not directly or indirectly induced or solicited any other Offeror to put in a sham or collusive Qualification, or induced or solicited any other Offeror to refrain from submitting an Offer.

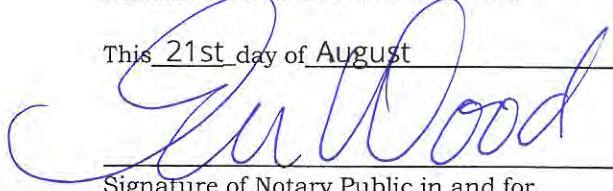
The Offeror has not in any manner sought by collusion or anti-competitive means or practices to secure for itself advantage over any other Offeror.

Signed: 

Title: Vice President

Subscribed and sworn to before me

This 21st day of August, 2017



Signature of Notary Public in and for

the State of Arizona

County of Maricopa

My Commission Expires on 2/28/2019





CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
4/1/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER INSURICA / Minard-Ames Insurance Services, LLC 4646 E. Van Buren St., #200 Phoenix AZ 85008	CONTACT NAME: Certificates	
	PHONE (A/C, No, Ext): 602-273-1625	FAX (A/C, No): 602-273-0212
E-MAIL ADDRESS: certs@INSURICA.com		
INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A : Old Republic Insurance Company		24147
INSURER B : Great American Insurance Company		16691
INSURER C : Atlantic Specialty Insurance Company		27154
INSURER D : Catlin Specialty Insurance Company		15989
INSURER E :		
INSURER F :		


COVERAGES CERTIFICATE NUMBER: 427940864 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	Y	Y	MWZY307181	4/1/2016	4/1/2017	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$10,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS NON-OWNED <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/>	Y	Y	MWTB307182	4/1/2016	4/1/2017	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$	Y		TUU357931717	4/1/2016	4/1/2017	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	MWC30718000	4/1/2016	4/1/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
C D	**Builders Risk, RC Pollution/Professional Liab Retro Date: 10/5/2012	Y	Y	7100336100003 CPL6714740417	4/1/2016 4/1/2016	4/1/2017 4/1/2017	**Maximum Claims Made/Agg Deductible \$45,000,000 \$2,000,000 \$50,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

**Builders Risk ~ Maximum Amount of Payment/Ded: \$45,000,000/\$1,000 / Sub Limits/Ded: Wood Frame Construction Any One Project \$2,000,000/\$1,000 / Joisted Masonry Construction Any One Project \$5,000,000/\$1,000 / Non-Combustible Any One Project \$10,000,000/\$1,000 / Fire Resistive Construction Any One Project \$10,000,000/\$1,000 / In Transit \$1,500,000/\$1,000 / Temporary Storage \$1,500,000/\$1,000.
Flood Sublimit/Ded: \$2,500,000/\$25,000 / Earthquake Sublimit/Ded: \$2,500,000/\$25,000.
Certificate Holder is defined as additional insured with respects to the general, auto, umbrella and pollution liability if required or agreed to in a See Attached...

CERTIFICATE HOLDER Evidence of Coverage Only	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. SDB, INC.	
	2 Business name/disregarded entity name, if different from above SDB CONTRACTING SERVICES	
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____	
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>	
	5 Address (number, street, and apt. or suite no.) 1001 S. EDWARD DRIVE	Requester's name and address (optional)
	6 City, state, and ZIP code TEMPE, AZ 85281	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number									
-									
-									
or									
Employer identification number									
9	4	-	2	7	0	5	3	6	3

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶ <i>Edward W. Pecio</i>	Date ▶ <i>8/8/2017</i>
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.



08/08/17

ADDENDUM # 1

RFQ #17-003

“Job Order Contracting – General Contractors”

In regards to the RFQ # 17-003, note the following clarifications/changes:

CLARIFICATIONS/CHANGES – RE:

- One additional participating School District has asked to participate in RFQ # 17-003 for “Job Order Contracting – General Contractors”. They have forwarded their yearly estimated totals of \$2,000,000 bringing the 1st year estimated expenditures to \$7,600,000.00

Chandler Unified School District # 80	\$500,000
West-Mec District # 402	\$350,000
Balsz Elementary School District #31	\$500,000
Glendale Elementary School District # 40	\$500,000
Tolleson Union High School # 214	\$3,000,000
Liberty Elementary School District #25	\$75,000
Litchfield Elementary School District # 79	\$75,000
Laveen Elementary School District # 59	\$2,000,000
Buckeye Elementary School District #33	\$600,000
Total Combined Volumn	\$7,600,000

If your proposal/RFQ has already been sent in please send single page initialed or signed, indicating that you have received this addendum.

Be sure to note on your proposal/RFQ documents receipt of this addendum. Call if any Questions.

Thank you,

Signature: 
Craig Schmidt/Vice President

Date: 8/24/2017

Bobby Williams
Purchasing
623-925-3413



08/010/17

ADDENDUM # 2

RFQ #17-003

“Job Order Contracting – General Contractors”

In regards to the RFQ # 17-003, note the following clarifications/changes:

CLARIFICATIONS/CHANGES – RE:

- 1GPA Member Page 31 Paragraph 26 Change to District/Public Entity
- Page 35 Paragraph 1. Purpose 1st sentence change “Long Term” to “Multi-Term”
- Page 35 Paragraph 1. Purpose bullet point 2 “Category: Large Firm \$20,000,00.01” change to \$20,000,000.01
- Page 35 Paragraph 1. Purpose Add: “We are considering a small firm capable of handling a single project between \$0 - \$250,000; We are considering a large firm capable of handling a single project between \$250,000.01 - \$1,000,000 plus.
- Change awards from 2 per category throughout solicitation to 5 General Commercial Contractors per each category. 5 Small Contractors who will provide work under \$250,000 and 5 Large Contractors who will provide work above \$250,000.01 Firms will need to notify the District of intent to be considered for small firm, large firm or both.
- 1GPA Page 43 Paragraph 4.3 Sub Paragraph 4.3.1 Change 1GPA to the District/Public Entity
- 1GPA Member Page 43 Paragraph 5 Sub Paragraph 5.3 Change to the District/Public Entity
- Change final list of 3 vendors per category to 5 vendors per category
- Page 38 1.3 Final List: clarification 10 firms not 6 firms divided into 2 categories 5 small firms; 5 large firms.
- Last day for questions: August 16th @ 10:00 AM
- Question 1: Which tab should reference page and company contract page go?
- Answer 1: Please submit under Tab 6 Responsiveness
- Question 2: On page 43 Par. 5 Sub-Par 5.1 “Provide audited financial statements representing the past two (2) years. Provide balance sheets and the Statement of Income and retained earnings.” The cost to do this would be difficult for a small to medium firm to participate in this offer. Would BESD#33 be willing to accept a Certified Reviewed Financial Statement, prepared according to generally acceptable accounting practices and signed by an independent certified public accountant?



- Answer 2: Yes BESD#33 be willing to accept a Certified Reviewed Financial Statement, prepared according to generally acceptable accounting practices and signed by an independent certified public accountant?
- Question 3: Does the Buckeye Elementary School District require the responding contractors to have both an "A" & "B" License or will an "A" License suffice?
- Answer 3: Contractors will need both A & B licenses.
- Question 4: For the purpose of this JOC, could BESD#33 entertain the option of separating out infrastructure from facility renovations?
- Answer 4: At this time the District is looking for contractors to be able to handle all work as a General Contractor. We will not be looking to separate at this time.

If your proposal/RFQ has already been sent in please send single page initialed or signed, indicating that you have received this addendum.

Be sure to note on your proposal/RFQ documents receipt of this addendum. Call if any Questions.

Thank you,

Bobby Williams
Purchasing
623-925-3413

Signature:  Date: 8/24/2017
Craig Schmidt/Vice President



08/010/17

ADDENDUM # 3

RFQ #17-003

"Job Order Contracting – General Contractors"

In regards to the RFQ # 17-003, note the following clarifications/changes:

CLARIFICATIONS/CHANGES – RE:

- From Addendum #2 Question 3: Does the Buckeye Elementary School District require the responding contractors to have both an "A" & "B" License or will an "A" License suffice?
- From Addendum #2 Answer 3: Contractors will need both A & B licenses.
- Clarification on Question # 3 from Addendum # 2 – We are withdrawing the mandatory requirements of A & B License and requesting you submit the proper licenses your company possess to accomplish the scope of work stated in the solicitation.

If your proposal/RFQ has already been sent in please send single page initialed or signed, indicating that you have received this addendum.

Be sure to note on your proposal/RFQ documents receipt of this addendum. Call if any questions.

Thank you,

A handwritten signature in black ink, appearing to read 'Bobby Williams', with a long horizontal flourish extending to the right.

Bobby Williams
Purchasing
623-925-3413

Signature:  Date: 8/24/2017
Craig Schmidt/Vice President



08/010/17

ADDENDUM # 3

RFQ #17-003

"Job Order Contracting – General Contractors"

In regards to the RFQ # 17-003, note the following clarifications/changes:

CLARIFICATIONS/CHANGES – RE:

- Solicitation Due Date & Time Extended: August 24th, 2017 @ 2:00 PM MST (Arizona Time)

If your proposal/RFQ has already been sent in please send single page initialed or signed, indicating that you have received this addendum.

Be sure to note on your proposal/RFQ documents receipt of this addendum. Call if any Questions.

Thank you,

A handwritten signature in black ink, appearing to be 'Bobby Williams', written over a horizontal line.

Bobby Williams
Purchasing
623-925-3413

Signature: _____

A handwritten signature in blue ink, appearing to be 'Craig Schmidt', written over a horizontal line.

Craig Schmidt/Vice President

Date: 8/24/2017



08/010/17

ADDENDUM # 4

RFQ #17-003

“Job Order Contracting – General Contractors”

In regards to the RFQ # 17-003, note the following clarifications/changes:

CLARIFICATIONS/CHANGES – RE:

- Solicitation Due Date & Time Extended: August 24th, 2017 @ 2:00 PM MST (Arizona Time)

If your proposal/RFQ has already been sent in please send single page initialed or signed, indicating that you have received this addendum.

Be sure to note on your proposal/RFQ documents receipt of this addendum. Call if any Questions.

Thank you,

Bobby Williams
Purchasing
623-925-3413

Signature:  Date: 8/24/2017
Craig Schmidt/Vice President

Offerer shall list below a minimum of three (3) references for jobs that are similar in scope and size to this requirement.

1. Firm: Glendale Union School District
Street Address: 7015 W. Maryland Avenue
City: Glendale State: AZ Zip: 85303
Contact Name: Neil Rodgers Phone: 602-510-1697
Date of Contract Initiation: 2012
Description of Services Provided: Job Order Contract/On Call

2. Firm: Sunnyside United School District
Street Address: 2241 E. Wieding Road
City: Sunnyside State: AZ Zip: 85706
Contact Name: John Oakley Phone: 520-331-3367
Date of Contract Initiation: 2012
Description of Services Provided: Job Order Contract/On Call

3. Firm: Phoenix Union High School District
Street Address: 2100 W. 15th Street
City: Phoenix State: Arizona Zip: 85281
Contact Name: Gordon Ponticello Phone: 520-509-0363
Date of Contract Initiation: 2013
Description of Services Provided: Job Order Contract/On Call

D. ***PROCESSING INFORMATION: Provide company contact information for the following:***

Sales Reports / Accounts Payable Contact Person:

Name: Janessa Crosthwaite
Title: Accounts Payable Manager
Company: SDB, Inc.
Address: 1001 S. Edward Drive
City: Tempe State: AZ Zip: 85281
Phone: 480-967-5810 Email: janessa.crosthwaite@sdb.com

E. **Purchase Orders Contact Person:**

Name: Linda McKown
Title: Purchasing Manager
Company: SDB, Inc.
Address: 1001 S. Edward Drive
City: Tempe State: AZ Zip: 85281
Phone: 480-967-5810 Email: linda.mckown@sdb.com

F. **Sales and Marketing Contact Person:**

Name: Brad Thompson
Title: Business Solutions Director
Company: SDB, Inc.
Address: 1001 S. Edward Drive
City: Tempe State: AZ Zip: 85281
Phone: 480-967-5810 Email: brad.thompson@sdb.com

We have highlighted a sampling of our K-12 educational clients below along with some relevant project experience.



K-12 Representative Educational Clients

- Apache Junction Unified School District
- Avondale Elementary School District
- Cartwright Elementary School District
- Casa Grande Elementary School District
- Chandler Unified School District
- Dallas Independent School District
- Fort Worth Independent School District
- Gilbert Public Schools
- Glendale Union School District
- Globe Unified School District
- Granbury Independent School District
- Highland Park Independent School District
- Hotevilla Bacavi Community School
- J.O. Combs Unified School District
- Kyrene Elementary School District
- Lewisville Independent School District
- Lovejoy Independent School District

- Maricopa Unified School District
- Moencopi Day School
- Mesa Public Schools
- Paradise Valley Unified School District
- Phoenix Union High School District
- Plano Independent School District
- Prescott Unified School District
- Roosevelt Elementary School District
- San Carlos Unified School District
- Scottsdale Unified School District
- Tempe Union High School District
- Tolleson Union High School District
- Tuba City Unified School District
- Washington Elementary School District
- Window Rock Unified School District
- Yuma Union High School

Relevant JOC Project Experience

Desert Star Elementary Canopy Renovations



Description: SDB furnished and installed a new canopy structure, new decking, trimming and flashings at Avondale Elementary School District.

Role: JOC General Contractor

Value: \$95,380

Project Owner: Avondale Elementary School District



Kindergarten Classroom Carpet Replacement



Description: SDB replaced the carpet in a 384 SF kindergarten classroom at Blackwater Community School.

Role: JOC General Contractor

Value: \$13,452

Project Owner: Blackwater Community School



Gilbert Public School Data Room



Description: Installed (3) owner provided APC CRAC units, (1) APC UPS with battery cabinet and (1) APC power distribution unit, new waterless fire suppression, furr-out and air seal tight room envelope for waterless fire suppression, new concrete slab for CRAC condensing units, new acoustical ceiling tile with clips and new 400A electrical panel.

Role: JOC General Contractor

Value: \$159,762

Project Owner: Gilbert Public Schools



Apache Junction High School Culinary Kitchen



Description: Reconfiguration and modernization of existing administration building, turning it into a full-scale 4,270 SF culinary kitchen set up to accommodate 30 students in each class. The kitchen includes overhead flat screen monitors that allow students to easily hear and see the culinary teacher’s instructions and demonstrations.

Role: JOC General Contractor

Value: \$850,000

Project Owner: Apache Junction High School



Eliseo Felix Elementary Improvements



Description: SDB installed eight new bathrooms, performed kitchen improvements and other miscellaneous work including mechanical, plumbing and electrical.

Role: JOC General Contractor

Value: \$435,798

Project Owner: Avondale Elementary School District

