



Executive Summary
Dropout Prevention and Recovery Services
RFP #23-09P

The purpose of this Solicitation is to establish a contract with responsive and responsible educational service providers that provide dropout prevention, dropout recovery, and dropout management services for 1GPA Members. Members may want to develop and implement specific dropout recovery strategies or a comprehensive dropout recovery program; or want to expand, modify, or strengthen their current dropout recovery strategies, practices, or program. Through the post-award selection process, Members may utilize more than one Contractor to fulfill their requirements if it is deemed that multiple programs, elements, and strategies would best serve their needs.

Mary C. O'Brien Accommodation District (MCOB) Pinal County Education Service Agency, is the lead agency for this solicitation. Jill Broussard, Superintendent, approved this procurement on September 2, 2022. On October 10, 2022 the Request for Proposal (RFP) was issued and sent to the prospective offerors via OpenGov Procurement and posted on the 1GPA website. More than 751 vendors received notification of the solicitation. This solicitation was advertised as follows:

- USA Today on October 14, 2022
- DJC Oregon on October 14, 2022
- Arizona Capitol Times on October 14, 2022
- Pinal Central Dispatch on October 13, 2022 and October 20, 2022
- San Manuel Miner on October 12, 2022 and October 19, 2022
- Arizona Business Gazette on October 13, 2022 and October 20, 2022

No amendments were issued for this. The public proposal opening was held virtually on November 16, 2022 at 11:00 AM MST via Zoom. Two (2) proposals were received.

The Evaluation Committee was comprised as follows: Shannon Adams representing Pinal ESA, and , and Claudia Leon representing 1GPA. The committee members independently scored each proposal in accordance with the evaluation criteria set forth in the solicitation that included programs and services offered; experience and expertise; value-added services and marketing plan; and overall responsiveness of the proposal. A formula was used to evaluate the cost and is included in the procurement file.

The evaluation scoring process was completed in the OpenGov procurement portal where each member of the evaluation committee was given access to all of the submittals. The overall evaluation process was outlined in the plan document and discussed with the committee. An evaluation committee member statement was signed by each committee member.

It was determined that a single award is not advantageous for all cooperative members of 1GPA. The solicitation authorized multiple awards to meet the needs of 1GPA's diverse membership and the broad geographic coverage. Award was recommended to the least number of offerors and a complete justification for multiple award has been determined and filed with the procurement file.

The two (2) firms are recommended for award:

- Graduation Alliance, Inc.
- Graduation Solutions LLC

This is a multi-year contract beginning on January 7, 2023 and continuing for one year. The contract may be extended up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals would be based solely on the determination of the Lead Agency and 1GPA as to the performance, costs and general quality of the services provided by the successful vendors selected. Determination for usage of a Multiple Term Contract has been provided in the solicitation file.

1GPA is awarding contracts to cover all regions of Arizona and other states. Firms shall follow the laws as applicable in all states in which they submitted proposals and assure that this solicitation meets the requirements of said states.