



## **EXECUTIVE SUMMARY**

### **Floor Covering Products and Services**

### **IFB 23-08PV**

The purpose of this solicitation is to enter into contracts with qualified firms that provide a broad range of floor covering products and services utilized by the Lead Agency and Members of 1GPA Cooperative. Products and/or services anticipated to be covered under the awarded contract include, but are not limited to carpet, carpet tile, hardwood, laminate, tile, vinyl, and other flooring types. Any applicable services that align with these floor covering solutions such as installation, removal, disposal, inspections, maintenance and repairs, etc. are also included.

1GPA is awarding contracts to cover all of Arizona. Firms were also allowed to submit responses to include other states. Firms shall follow the laws as applicable in all states in which they submitted bids and assure that this solicitation meets the requirements of said states. Paradise Valley Unified School District is the lead agency for this solicitation.

The invitation for bid was issued on September 8, 2022 and sent to the prospective bidders via AZ Purchasing, Public Purchase, OpenGov Procurement and posted on the 1GPA website. More than 716 vendors received notification of the solicitation. This solicitation was advertised as follows:

- The Arizona Business Gazette on September 8, 2022 and September 15, 2022
- The AZ Capitol Times on September 9, 2022
- USA Today on September 9, 2022
- The DJC Oregon on September 9, 2022

The bid opening was held on October 18, 2022 at 1:00 p.m. in the Purchasing Department at Paradise Valley Unified School District. Twelve (12) responses were received.

Firms that were considered responsible and responsive were evaluated solely on cost factors as set forth in the IFB. Evaluation was based on the following cost factors: 1) minimum percent discounts/fixed price schedules, 2) market basket pricing, 3) sample job pricing, 4) installation and service rates and 5) regional costs for members.

It was determined that a single award is not advantageous for all cooperative members of 1GPA. The solicitation authorized multiple awards to meet the needs of 1GPA's diverse membership. Awards were recommended to the least number of bidders and a complete justification for a multiple award has been determined and filed with the procurement file.

#### **Awarded Firms**

Briar LLC dba Enmar Hardwood Flooring

Continental Flooring Company

Diversified Flooring Systems - Phoenix LLC

ReSource Arizona LLC dba InteriorWorx Commercial Flooring

Norcon Industries, Inc.  
Robert Cohen Co LLC dba Sport Surfaces Distributing, Inc.  
Sun Country Floors, Inc.  
Wholesale Floors LLC

**Non-Awarded Firms**

Arizona Gym Floors, LLC  
Gonzalez General Contracting  
Professional Finishing Systems  
Spectra Holdings, Inc. dba Spectra Contract Flooring

This is a multi-year contract beginning on December 6, 2022 for one year. The contract may be extended up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals would be based solely on the determination of the Lead Agency and 1GPA as to the performance, costs and general quality of the services provided by the successful vendors selected. Determination for usage of a Multiple Term Contract in accordance with A.A.C. R7-2-1093 has been provided in the solicitation files.