



EXECUTIVE SUMMARY
Gymnasium/Athletic Equipment and Spectator Seating
(Includes Installations, Inspections, and Repair Services)
IFB 23-06P

The purpose of this solicitation is to enter into contracts with responsive and responsible firms that provide a broad range of gymnasium equipment, athletic equipment, and spectator seating including installation services, inspection services and repair services as outlined in the solicitation as needed for the Lead Agency and Members of 1GPA Cooperative. Products and/or services anticipated to be covered under the awarded contract include, but are not limited to gymnasium and athletic equipment (i.e. backboards, basketball goals/systems (poles, overhead, wall-mounted), divider curtains/walls, field markers, football goals/nets, mat lifters, mats, safety wall/pole pads, scoreboards, soccer goals/nets, volleyball systems), and spectator seating for indoor and outdoor (i.e. benches, fixed seating, grandstand bleachers, portable seating, press box, telescopic seating and platforms, telescopic systems). Other miscellaneous services under this contract will include installation, repairs, maintenance, and inspections as required in compliance with state laws and regulations.

1GPA is awarding contracts to cover all of Arizona. Firms were also allowed to submit responses to include other states. Firms shall follow the laws as applicable in all states in which they submitted bids and assure that this solicitation meets the requirements of said states. Mary C. O'Brien Accommodation School/Pinal County ESA is the lead agency for this solicitation.

The invitation for bid was issued on June 22, 2022 and sent to the prospective bidders via OpenGov Procurement, Public Purchase, and posted on the 1GPA website. More than 674 vendors received notification of the solicitation. This solicitation was advertised as follows:

- The Pinal Central Dispatch (The Florence Blade) on June 30, 2022 and July 7, 2022
- The San Manuel Miner on June 29, 2022 and July 6, 2022
- The AZ Capitol Times on June 24, 2022
- USA Today on June 24, 2022
- The DJC Oregon on June 24, 2022

The bid opening was held on July 26, 2022 at 11:00 a.m. virtually via Vast Conference. Three (3) responses were received.

Firms that were considered responsible and responsive were evaluated solely on cost factors as set forth in the IFB. Evaluation was based on the following cost factors: 1) minimum percent discounts/fixed price

schedules, 2) market basket pricing, 3) installation and service rates and 4) regional costs for members outside of Maricopa County.

It was determined that a single award is not advantageous for all cooperative members of 1GPA. The solicitation authorized multiple awards to meet the needs of 1GPA's diverse membership. Awards were recommended to the least number of bidders and a complete justification for a multiple award has been determined and filed with the procurement file.

Awarded Firms

Gym Safety and Repair, LLC
Norcon Industries, Inc.

Non-Awarded Firms

Arizona Sports Installation, Inc.

This is a multi-year contract beginning September 5, 2022 for one year. The contract may be extended up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals would be based solely on the determination of the Lead Agency and 1GPA as to the performance, costs and general quality of the services provided by the successful vendors selected. Determination for usage of a Multiple Term Contract in accordance with A.A.C. R7-2-1093 has been provided in the solicitation files.