



Executive Summary
Fencing Products and Services
IFB 22-12P

The purpose of this solicitation is to enter into contracts with qualified firms that provide a broad range of fencing products and services utilized by the Lead Agency and Members of 1GPA Cooperative. Products and services anticipated to be covered under the awarded contract include, but are not limited to chain-link fencing, barbed-wire fencing, woven-wire fencing, snow fencing, ornamental fencing, temporary fencing, wood fencing, gates, gate automation, cut posts/rails, line fittings, slats, labor and other miscellaneous related products and services as needed in compliance with Arizona School Procurement Rules.

1GPA is awarding contracts to cover all of Arizona. Firms were also allowed to submit responses to include other states. Firms shall follow the laws as applicable in all states in which they submitted bids and assure that this solicitation meets the requirements of said states. Mary C. O'Brien Accommodation School/Pinal County ESA is the lead agency for this solicitation.

The invitation for bid was issued on February 15, 2022 and sent to the prospective bidders via Public Purchase, OpenGov Procurement and posted on the 1GPA website. More than 552 vendors received notification of the solicitation. This solicitation was advertised as follows:

- The Pinal Central Dispatch on February 17, 2022 and February 24, 2022
- The San Manuel Miner on February 16, 2022 and February 23, 2022
- The AZ Capitol Times on February 19, 2022
- USA Today on February 19, 2022
- The DJC Oregon on February 19, 2022

The bid opening was held on April 6, 2022 at 11:00 a.m. virtually via Vast Conference. Three (3) responses were received.

Firms that were considered responsible and responsive were evaluated solely on cost factors as set forth in the IFB. Evaluation was based on the following cost factors: 1) minimum percent discounts/fixed price schedules, 2) market basket pricing, 3) installation and service rates and 4) regional costs for members outside of Maricopa County.

It was determined that a single award is not advantageous for all cooperative members of 1GPA. The solicitation authorized multiple awards to meet the needs of 1GPA's diverse membership. Awards were recommended to the least number of bidders and a complete justification for a multiple award has been determined and filed with the procurement file.

Awarded Firms

AA Anchor Fence Inc., dba Associated Fence
Biddle & Brown Fence Co. LLC
Phoenix Fence Company LLC

This is a multi-year contract beginning from date of award for one year. The contract may be extended up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals would be based solely on the determination of the Lead Agency and IGPA as to the performance, costs and general quality of the services provided by the successful vendors selected. Determination for usage of a Multiple Term Contract in accordance with A.A.C. R7-2-1093 has been provided in the solicitation files.