



Executive Summary Employee Staffing and Leaseback RFP 22-09PV

The purpose of this solicitation is to establish long-term contracts with a qualified and experienced firm(s) to provide one or more of the following services: employee leaseback services, substitute services, and recruitment services.

Paradise Valley Unified School District is the lead agency for this solicitation. 1GPA is awarding contracts to cover all of Arizona and other states. Firms shall follow the laws as applicable in all states in which they submitted proposals and assure that this solicitation meets the requirements of said states.

On January 19, 2022 the Request for Proposals (RFP) was issued and sent to the prospective offerors via OpenGov (formerly ProcureNow), Public Purchase, AZPurchasing and posted on the 1GPA website. More than 830 vendors received notification of the solicitation. This solicitation was advertised as follows:

- Arizona Business Gazette on January 20th and 27th (official paper of Maricopa County)
- Arizona Capitol Times on January 21, 2022
- Daily Journal of Commerce (DJC) Oregon on January 21, 2022
- USA Today on January 21, 2022

No amendments were issued for this solicitation. The public proposal opening was held on February 28, 2022, at 1:00 p.m. at the Paradise Valley Unified School District office. Ten (10) proposals were received.

The Evaluation Committee was comprised as follows: Robert Dawson, Human Resource Certified Director for Paradise Valley Unified School District, and Claudia Leon, Director of Procurement representing 1GPA. Eva Calles, Director of Purchasing for Paradise Valley Unified School District participated in the evaluation process but did not score the proposals. The two committee members independently scored each proposal in accordance with the evaluation criteria set forth in the RFP that included cost; experience and expertise; method of approach; implementation and project management; value-added services and marketing plan; and overall responsiveness of the proposal. Cost scores were determined using a Cost Formula. A best and final was also issued to all susceptible firms after discussions were held.

The top five (5) ranking firms are recommended for award (in alpha order):

- Abacus Corporation
- Delta-T Group Phoenix, Inc.
- Educational Services, Inc.
- ESS South Central, LLC
- International Alliance Group, LLC

It was determined that a single award is not advantageous for all cooperative members of 1GPA. The solicitation authorized multiple awards to meet the needs of 1GPA's diverse membership and broad geographic coverage. Award was recommended to the least number of offerors and a complete justification for multiple awards has been determined and filed with the procurement file. The above-listed top five firms have diverse backgrounds, qualifications, and extensive experience in one or more of the required services.

This is a multi-year contract beginning May 18, 2022 and continuing for one year. The contract may be extended up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals would be based solely on the determination of the Lead Agency and 1GPA as to the performance, costs and general quality of the services provided by the successful vendors selected. Determination for usage of a Multiple Term Contract in accordance with Arizona Procurement Rules has been provided in the solicitation file.

This award recommendation is scheduled to go before the Paradise Valley Unified School District Governing Board on April 21, 2022.