



Executive Summary
Fire, Security and Communication System Solutions
RFP #21-07P

The purpose of this solicitation is to establish contracts with the most advantageous firms that provide Fire, Security and Communication System Solutions including but not limited to product purchase, installation, training, inspection and testing, repair, maintenance and monitoring services to the Members of 1GPA Cooperative on an as-needed basis in compliance with Arizona School Procurement Rules.

Pinal County ESA/Mary C. O'Brien, is the lead agency for this procurement. Jill Broussard, Superintendent, approved this procurement on December 17, 2020 and contracts were awarded on April 14, 2021.

On January 13, 2021 the request for proposals was issued and sent to the prospective offerors via Public Purchase and posted on the 1GPA website. A total of 379 registered vendors received notification of the solicitation.

This solicitation was advertised as follows:

Florence Reminder & Blade Tribune on January 14, 2021 and January 21, 2021
San Manuel Miner on January 13, 2021 and January 20, 2021
Arizona Capitol Times on January 15, 2021
USA Today on January 15, 2021
DJE Oregon on January 15, 2021
AZ Business Gazette on January 14, 2021 and January 21, 2021

An amendment was issued on February 12, 2021 to make various changes to the terms and conditions of the solicitation. Another amendment was issued on February 18, 2021 to extend the due date and time for proposals. The Public Opening was held on February 25, 2021 at 11:00 a.m. Twenty (20) proposals were received.

The offers submitted were forwarded to each member of the evaluation committee. The overall evaluation process was discussed with the committee. Various handouts were provided to each member to assist with their review. An evaluation committee member statement was signed by each committee member.

The evaluation committee consisted of Rebecca Seifert, Procurement Specialist, 1GPA and Shannon Adams, HR Director/Board Secretary, Pinal County ESA.

The committee members independently scored each proposal. After reviewing the contents and information submitted, it was determined to award contracts to sixteen firms.

1GPA is awarding contracts to cover all of Arizona. Firms were also allowed to submit responses to include other states. Firms shall follow the laws as applicable in all states in which they submitted offers and assure that this solicitation meets the requirements of said states.

It was determined that a single award is not advantageous for the Lead Agency and all cooperative members of 1GPA. The solicitation authorized multiple awards to meet the needs of 1GPA's diverse membership and the broad geographic coverage. Award was recommended to the least number of vendors and a complete justification for multiple award has been determined and is included in the procurement file.

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Awarded Firms

Alarm Electronics & Communications
American Fire Equipment Sales & Services, a division of The Hiller Companies, Inc.
Amer-X Security, Inc.
APi National Service Group
Benson Security Systems, Inc.
Climatec, LLC
Commercial Systems Technology, Inc.
Copperstate Fire Protection
ECD Systems, LLC
Fire Security Electronics & Communication, Inc.
Intelligrated Communications, Inc.
Johnson Controls Fire Protection, LP
Logicalis, Inc.
Metro Fire Equipment
Next Protection
Wilson Electric Service Corp., dba Netsian Technologies Group

This is a multi-year contract beginning on May 1, 2021 for one year. The contract may be extended up to a maximum of four (4) additional years on a year-to-year basis. Annual renewals would be based solely on the determination of the Lead Agency and 1GPA as to the performance, costs and general quality of the services provided by the successful vendors selected. Determination for usage of a Multiple Term Contract in accordance with A.A.C. R7-2-1093 has been provided in the solicitation files.