

# RFP 3488-9 Executive Search Services Multiple Award

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## Association of Community College Trustees (ACCT)

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Washington, DC 20036  
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Email: [jgolder@acct.org](mailto:jgolder@acct.org)

### Pricing:

President search fee \$40,000 plus expenses  
Vice President search fee \$35,000 plus expenses

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## Greenwood/Asher & Associates

Susanne Griffin – General  
Joanna Dawson - Billing  
Main Phone: (850) 650-2277  
Email: [susannegriffin@greenwoodsearch.com](mailto:susannegriffin@greenwoodsearch.com)  
& [joannadawson@greenwoodsearch.com](mailto:joannadawson@greenwoodsearch.com)

### Pricing:

Thirty-three and one-third percent (33.33%) of the successful candidate's first year cash compensation, minimum \$55,000 plus expenses

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## AGB Search

Contacts: Dr. Rod McDavis  
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Email: [rod.mcdavis@agbsearch.com](mailto:rod.mcdavis@agbsearch.com)

### Pricing:

C-Suite Executive Search Fee (President, Provost, Vice President, CFO, General Counsel) - \$65,000 plus expenses  
Lower-Level Leaders Search Fee (Deans, Directors, etc.) - \$60,000 plus expenses

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## Academic Search

Contact: Shawn Hartman  
Phone: (202) 332-4049  
Email: [shawn.hartman@academicsearch.org](mailto:shawn.hartman@academicsearch.org)

### Pricing:

Basic Search Fees:

- If the salary for the position \$125,000 or above, a professional fee of \$35,000 plus expenses
- If the salary for the position under \$125,000, a professional fee of \$30,000 plus expenses

Comprehensive Search Fee:

- First two searches in an academic year, a professional fee equivalent to 30% of the initial salary of the individual hired, \$40,000 minimum
- Third and successive searches, a professional fee of 28% of the initial salary of the individual hired, \$40,000 minimum